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December 1, 2023
VIA ELECTRONIC MAIL
sherri.golden@bpu.nj.gov
board.secretary@bpu.nj.gov
Sherri L. Golden, RMC
Secretary of the Board
Board of Public Utilities
44 South Clinton Avenue, $1^{\text {st }}$ Floor
P.O. Box 350

Trenton, New Jersey 08625-0350

RE: I/M/O the Petition of Atlantic City Electric Company for Approval of a Portfolio of Energy Efficiency, Building Decarbonization and Demand Response Programs, a Cost Recovery Mechanism, and Other Related Relief Pursuant to the Clean Energy Act for the Period January 2025 Through June 2027 (Triennium 2)
BPU Docket No. QO23120871

## Dear Secretary Golden:

On September 27, 2023, the New Jersey Board of Public Utilities (the "Board" or "BPU") issued an Order directing New Jersey electric distribution companies to file petitions to implement multi-year energy efficiency ("EE"), building decarbonization ("BD") and demand response ("DR") programs by December 1, 2023. ${ }^{1}$ In compliance with that directive and other relevant Board Orders and statutes, attached is the Certified Petition of Atlantic City Electric Company ("ACE" or the "Company") seeking Board approval of the Company's plan to implement EE, BD and DR initiatives in its service territory, referred to as the "EE Program." ACE makes the instant filing in compliance with those and other Board Orders.

[^0]Sherri L. Golden, RMC
December 1, 2023
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As proposed, ACE's EE Program for the Triennium 2 period entails the investment of $\$ 526.06$ million in an expanded suite of Core and Utility-led EE, BD, and DR programs with the goal of providing widespread customer access to the significant benefits of these initiatives. The Company's programs will deliver bill savings, emissions reductions, and workforce development opportunities to residents and businesses in New Jersey, including opportunities geared to tenants and owners of multifamily buildings. Importantly, ACE has also worked to reduce barriers to participation for Low- and Moderate-Income ("LMI") customers and residents of overburdened communities ("OBCs") so that these customers will be able to participate both as customers, receiving energy efficient upgrades at low- or no-cost, and as workers, receiving job training and other assistance to find jobs supporting these programs to help bring these opportunities and benefits to communities across the ACE service territory.

The Company's programs are designed to comply with New Jersey's Clean Energy Act ${ }^{3}$ and to be broad, comprehensive, and flexible for customers--offering customers choices in both equipment and program-style to be able to bring EE, BD, and DR into their homes, businesses, and communities. ACE's EE Program will offer a range of solutions from simple, inexpensive upgrades, such as smart power strips and faucet aerators, up through larger options addressing the building shell, heating, cooling, and other mechanical equipment. Customers will have options to engage with the programs in retail stores and an online marketplace, through the delivery of home energy reports, and through contractors and trade allies specially trained to provide energy audits and energy efficient retrofits of homes and businesses.

While it is true that there are costs associated with this initiative, it is also true that the EE Program will yield significant benefits for customers and the State of New Jersey. Indeed, the Company estimates that its $\$ 526.06$ million investment will yield net benefits valued at $\$ 133$ million. Put another way, this result indicates that, for every dollar ACE spends on the EE Program, customers will receive $\$ 1.51$ in benefits. ACE has developed a comprehensive and equitable proposal that will allow all customers to adopt $E E$ measures resulting in lower customer bills, economic development across LMI and OBCs, and broad environmental benefits. In addition, ACE's proposal cost effectively achieves ambitious climate action for the State of New Jersey, while also providing benefits to customers and spurring economic development.

The Company's Petition is supported by the Direct Testimony and associated exhibits of several witnesses. Please note that certain schedules and Minimum Filing Requirements contain information the Company considers to be confidential. Therefore, ACE has redacted those materials and hereby files the public version of those items. Confidential versions of the redacted materials will be provided upon execution of an acceptable Agreement of Non-Disclosure.

Consistent with the Order issued by the Board in connection with In the Matter of the New Jersey Board of Public Utilities' Response to the COVID-19 Pandemic for a Temporary Waiver of Requirements for Certain Non-Essential Obligations, BPU Docket No. EO20030254, Order dated March 19, 2020, this Petition and related documents are being electronically filed with the Secretary of the Board and the New Jersey Division of Rate Counsel. No paper copies will follow.

[^1]Sherri L. Golden, RMC
December 1, 2023
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Thank you for your cooperation and courtesies. Feel free to contact the undersigned with any questions.


Enclosures
cc: Service List

IN THE MATTER OF THE PETITION OF ATLANTIC CITY ELECTRIC COMPANY FOR APPROVAL OF A PORTFOLIO OF ENERGY EFFICIENCY, BUILDING DECARBONIZATION AND DEMAND RESPONSE PROGRAMS, A COST<br>RECOVERY MECHANISM, AND<br>OTHER RELATED RELIEF PURSUANT TO THE CLEAN ENERGY ACT FOR THE PERIOD JANUARY 2025 THROUGH JUNE 2027 (TRIENNIUM 2)

STATE OF NEW JERSEY
BOARD OF PUBLIC UTILITIES
BPU DOCKET NO. QO23120871
CERTIFIED PETITION ${ }^{1}$

ATLANTIC CITY ELECTRIC COMPANY ("ACE" or the "Company"), a corporation organized and existing under the laws of the State of New Jersey, which is subject to the jurisdiction of the New Jersey Board of Public Utilities (the "Board" or "BPU"), and which maintains a regional office at 5100 Harding Highway, Mays Landing, New Jersey 08330, respectfully petitions the Board pursuant to N.J.S.A. 48:2-21, N.J.S.A. 48:2-21.1, N.J.S.A. 48:387.8 et seq., N.J.S.A. 48:3-98.1, and any other order, statute or regulation the Board deems applicable, as follows:

## I. INTRODUCTION

1. ACE is a public utility engaged in the transmission and distribution of electric energy for light, heat, and power to residential, commercial, and industrial customers. The Company's service territory comprises eight counties located in southern New Jersey and includes approximately 565,000 customers. ACE is a wholly owned subsidiary of Pepco Holdings LLC

[^2]("PHI"), a limited liability company organized and existing under the laws of the State of Delaware. PHI is, in turn, a subsidiary of Exelon Corporation ("Exelon"). ${ }^{2}$
2. With this filing, ACE seeks approval of its investment of $\$ 526.06$ million in an expanded suite of Core and Utility-led energy efficiency ("EE"), building decarbonization ("BD"), and demand response ("DR") programs with the goal of providing widespread customer access to the significant benefits of these initiatives (the "EE Program"). The Company's programs will deliver bill savings, emissions reductions, and workforce development opportunities to residents and businesses in New Jersey, including opportunities geared to tenants and owners of multifamily buildings. Importantly, ACE has worked to reduce barriers to participation for Low- and Moderate-Income ("LMI") customers so that these customers will be able to participate both as customers, receiving energy efficient upgrades at low- or no-cost, and as workers, receiving job training and other assistance to find jobs supporting these programs to help bring these opportunities and benefits to communities across the ACE service territory.
3. As discussed in greater detail in the Direct Testimony and supporting materials accompanying this Petition, the Company's programs are designed to comply with the Clean Energy Act ("CEA") ${ }^{3}$ and to be broad, comprehensive, and flexible for customers - offering customers choices in both equipment and program-style to be able to bring EE, BD , and DR into their homes, businesses, and communities. Programs will offer a range of solutions from simple, inexpensive upgrades, such as smart power strips and faucet aerators, up through larger options addressing the building shell, heating, cooling, and other mechanical equipment. Customers will

[^3]have options to engage with the programs in retail stores and an online marketplace, through the delivery of home energy reports, and through contractors and trade allies specially trained to provide energy audits and energy efficient retrofits of homes and businesses.
4. The Company estimates that a typical residential customer on Basic Generation Service ("BGS") service using 643 kilowatt-hours ("kWh") per month would see a bill increase of $\$ 0.57$ or 0.39 percent, for the year from July 2024 to June 2025 ("Fiscal Year 2025"), including the Program Year 4 of the Triennium 2 EE Program and the extension period of the Triennium 1 EE Program. In addition, the same customer would also see a bill increase of $\$ 0.74$ or 0.51 percent resulting from the continuing cost recovery for the Triennium 1 EE Program. Therefore, the total bill impact for a typical residential customer would be $\$ 1.31$ or 0.89 percent, from $\$ 146.49$ to $\$ 147.80$, associated with Fiscal Year 2025. While there are costs associated with the Triennium 2 EE Program, Company Witness Baatz has also demonstrated that all customers will receive benefits in the form of transmission, distribution and generation avoided costs, environmental benefits, and other societal benefits. Moreover, customers who participate in one or more program offerings will also receive additional benefits in the form of reduced energy consumption and other financial incentives which may mitigate the estimated rate impacts.
5. ACE readily acknowledges that this transformative proposal is a significant undertaking but it is necessary for ACE to reach the energy reduction targets set by the Board. Beyond meeting the Company's legal obligations, the EE Program will yield significant benefits for customers and the State of New Jersey. Indeed, the Company estimates that its $\$ 526.06$ million investment is cost effective and will yield net benefits valued at $\$ 133$ million. ACE has developed a comprehensive and equitable proposal that will allow all customers to adopt EE measures resulting in lower customer bills, economic development across LMI and overburdened
communities ("OBC"), and broad environmental benefits. ACE's proposal cost effectively achieves ambitious climate action for the State of New Jersey, while also providing benefits to customers and spurring economic development.

## II. BACKGROUND

6. For well over 15 years, the State of New Jersey and the Board have been engaged in a comprehensive effort to promote increased access to, and installation of, energy efficiency and conservation measures. On January 13, 2008, L. 2007, c. 340 ("RGGI Act") was signed into law based on the New Jersey Legislature's findings that EE and conservation measures are essential elements of the State's energy future and that greater reliance on EE and conservation will provide significant benefits to the citizens of New Jersey. The Legislature also found that public utility participation in EE was essential to maximize efficiencies. Ten years later, Governor Philip D. Murphy signed the CEA into law. ${ }^{4}$ The CEA builds upon the RGGI Act by employing clean energy strategies and establishing requirements for the reduction of energy usage. Specifically, the CEA requires that utilities implement EE measures that "achieve annual reductions in the use of electricity of two percent of the average annual usage in the prior three years within five years of implementation of its electric energy efficiency program" and "annual reductions in the use of natural gas of 0.75 percent of the average annual usage in the prior three years within five years of implementation of its gas energy efficiency program." ${ }^{5}$
7. By Order dated June 10, 2020, the Board approved a transition framework for EE programs to be implemented pursuant to the CEA, including requirements for electric and natural gas public utilities to establish programs that reduce the use of electricity and natural gas within

[^4]their respective territories. ${ }^{6}$ In the June 2020 Order, the Board directed electric public utilities and natural gas public utilities to file petitions proposing three (3) year programs by September 25, 2020, for approval by the Board by May 1, 2021 and implementation beginning July 1, 2021.
8. ACE complied fully with the Board's directive and made a detailed filing on September 25, 2020. Following a comprehensive proceeding to review the Company's request, the Board authorized ACE to begin implementing its portfolio of EE programs pursuant to the terms of an Order dated April 27, 2021. ${ }^{7}$ Specifically, ACE's EE initiative entailed the implementation, administration, and investment in a slate of programs, including eight (8) residential sub-programs, four (4) Commercial and Industrial sub-programs, and one (1) multifamily sub-program with a total budget of \$96,065,276 for the period beginning July 1, 2021 and ending June, 30, 2024 ("Triennium 1"). In addition to the portfolio of EE programs, the Board approved the Company's implementation of a cost recovery mechanism, the EE Surcharge, which is included as a component of ACE's Rider Regional Greenhouse Gas Initiative ("Rider RGGI"). ${ }^{8}$
9. On May 24, 2023 and July 26, 2023, ${ }^{9}$ the Board issued orders which, together, established a comprehensive framework to maximize the use and deployment of EE measures in

[^5]residential and commercial buildings, set out detailed requirements for a slate of core utility programs, and provided flexibility for the proposal of other utility led initiatives ("Triennium 2"). As described by the Board, the purpose of the Triennium 2 EE framework is to support the State's goal of achieving 100 percent clean energy by 2035, and to make significant progress in the decarbonization of the building sector. ${ }^{10}$ Among the specific goals of the EE framework cited in the May 2023 Order, are the following: affording access to EE programs for all market segments, decreasing energy burdens for all customers, ensuring LMI and OBCs have the same level of access to the benefits of EE investments as wealthier communities, and expanding job opportunities in New Jersey. ${ }^{11}$ ACE's EE proposal has been designed consistent with these important goals.
10. As required, on August 29, 2023, ACE participated in a joint utility pre-filing meeting with other New Jersey public utilities and the Staff of the Board and the Division of Rate Counsel ("Rate Counsel") to provide a general overview of the coordinated common elements. The joint utility pre-filing meeting was followed by an individual meeting involving ACE, Staff of the Board, and Rate Counsel on September 14, 2023 where ACE provided an overview of its proposed EE portfolio including its additional utility-led initiatives.
11. On September 21, 2023, the New Jersey Utilities Association ("NJUA") filed a letter with the Board, on behalf of New Jersey public utilities, requesting that the due date for the filing of Triennium 2 EE program plans be extended from October 2, 2023 to December 1, 2023.

[^6]On September 27, 2023, the Board issued an Order granting the extension requested by NJUA and appointing individual Commissioners to serve as the Presiding Officer for company-specific filings. ${ }^{12}$
12. On October 25, 2023, the Board issued an Order providing further direction on the required EE filing and altering the terms of Triennium 1 and Triennium 2. ${ }^{13}$ In its Order, the Board directed utilities to extend the term of Triennium 1 by six months (i.e., to December 31, 2024) and to make extension filings with the Board that included related budget requests for the extension period. ${ }^{14}$ In addition, the Board determined that the term of Triennium 2 should be shortened by six months such that Program Year 4 would begin on January 1, 2025 and conclude on June 30, 2025. ${ }^{15}$ The Board also accepted new utility-specific annual energy reduction targets for Triennium 2, which had been proposed by Staff, and directed that the new energy reduction targets and the revised term be reflected in Triennium 2 filings. ${ }^{16}$
13. Pursuant to the May, June, September and October 2023 Orders, each electric public utility and gas public utility is required to make a detailed filing for the Triennium 2 cycle to be implemented pursuant to the CEA. Specifically, utilities are required to include a slate of

[^7]"Core" programs that are intended to be consistently implemented across all electric and gas public utilities in New Jersey, as well as additional "Utility-led" initiatives focused on BD start-up programs and DR programs, and to file program proposals on December 1, 2023. Following an additional pre-filing meeting with the Staff of the Board and Rate Counsel on November 28, 2023, the Company files this Petition in compliance with the Board's directives.

## III. ACE EE Program

## A. EE Program Overview

14. With this filing, ACE seeks approval of its EE Program and related cost recovery mechanism. The Company's EE Program includes $\$ 526.06$ million in spending on an array of EE, BD and DR measures. The EE Program has been prepared with significant input from comprehensive stakeholder and working group processes, and is in compliance with the Board's May, June, September, and October 2023 Orders implementing provisions of the CEA and the RGGI Act.
15. As described in the Direct Testimony of Company Witnesses Gillespie, Measamer, and Baatz and summarized in Table 1 below, the EE Program is composed of a suite of program offerings designed to provide energy savings opportunities to all customers and energy end users in ACE's service territory. The EE Program includes two groups of initiatives as required by the Board: Core and Utility-led programs. The Core programs were informed by significant input from an extensive public stakeholder process and are intended to be consistent throughout the State. The Core programs were designed in coordination with the Staff of the Board and the other New Jersey electric and gas utilities and build on the successes of the Triennium 1 programs while including enhancements to grow energy savings and optimize program design. The ACE-led initiatives include BD and DR programs that are specific to the Company's service territory and
will offer customers additional opportunities to decarbonize their homes and businesses and help improve grid resiliency. ACE notes that it consulted with other utilities on components of its BD Start Up Program and Direct Load Control Program to facilitate consistency in programs and reduce marketplace confusion among customers and contractors. The ACE-led offerings are directly responsive to the State's policy objectives as described in the Board's July 2023 Order.

Table 1. ACE EE Plan Proposed Programs and Costs

| Category | Sector | Program | Total (millions \$) |
| :---: | :---: | :---: | :---: |
| Core | Residential | Whole Home | 61.95 |
|  |  | Income Qualified | 37.44 |
|  |  | EE Products | 64.90 |
|  |  | Behavioral | 2.68 |
|  | Commercial | Energy Solutions | 60.21 |
|  |  | Prescriptive and Custom | 66.24 |
|  |  | Direct Install | 76.01 |
|  | Multifamily | Multifamily | 78.74 |
| Utility Led | Commercial | Business Energy Manager | 3.14 |
|  | Cross | Next Generation Savings | 3.83 |
|  |  | Building Decarbonization | 44.00 |
|  | Demand Response | Direct Load Control | 19.69 |
|  |  | Time of Use Rate | 3.60 |
|  |  | Flexible Load Management | 1.10 |
|  | Portfolio | Statewide Coordinator | 0.50 |
|  |  | Workforce Development | 1.73 |
|  |  | Community Outreach | 0.30 |
|  |  | Total | 526.06 |

16. The Company's EE Program expands significantly on the initiatives ACE implemented in Triennium 1, and includes both BD and DR programs, plus an important workforce development program to train workers to participate in the growing clean energy economy. As proposed, the EE Program includes a wide array of new programs, products, and services geared to engaging all sectors of the Company's customers in implementing energysaving measures. Table 1 above provides a summary of the Company's EE Program. Detailed program descriptions, target markets, budgets and other information required by the Board's EE program Minimum Filing Requirements ("MFRs") can be found in the Direct Testimony and supporting exhibits of Company Witness Baatz. In addition, Exhibit A to this Petition is a comprehensive list of all MFRs and where in this filing required information may be found.

## B. EE Program Design Goals

17. When designing the EE Program and selecting individual programs to be included in each of the two program groups, ACE was guided by three primary goals. The first goal was meeting the energy reduction targets contained in the October 2023 Order. The second goal was meeting the Board's important public policy goals of providing broad-based access to EE measures for all customers, with an emphasis on minimizing barriers to participation and ensuring meaningful access for LMI customers and OBCs, promotion of emerging technologies, and workforce and economic development. The third primary goal was meeting the needs of all sectors including residential, commercial, industrial, and multifamily sectors. As Company Witnesses Gillespie and Baatz note, by including a wide array of EE programs (reflecting various levels of incentives and cost-support mechanisms) ranging from single products or services to whole house/building solutions, ACE can provide multiple pathways for all customers to implement EE measures in a cost-effective and equitable manner.

## C. EE Program Benefits and Cost Benefit Analysis

18. In this filing, ACE demonstrates that substantial financial, economic, and environmental benefits will accrue from the Company's proposed Triennium 2 EE Program. Indeed, Company Witness Baatz has estimated that ACE's \$526.06 million investment in the EE Program will yield multiple benefits including: 2.1 million megawatt-hours ("MWhs") of saved customer electricity use over the lifetime of the measures deployed, and $\$ 690$ million of savings on customers' electric and gas bills. Further details regarding the Company's estimate of benefits can be found in the Direct Testimony and supporting materials of Company Witness Baatz.
19. The Board's various EE Orders require that utilities complete a comprehensive cost-benefit analysis using six specific cost-benefit tests, including the New Jersey Cost Test. ACE has engaged Gabel Associates to assist with this analysis. Company Witness Baatz (of Gabel Associates) prepared the required cost-benefit analysis. In that analysis, he demonstrated that the EE Program is cost-effective and will provide significant benefits to customers and the State of New Jersey. Specifically, Company Witness Baatz found that the EE Program portfolio was costeffective under several tests, including the New Jersey Cost Test which the Board concluded was the "primary benefit-cost test for the purposes of evaluating EE and PDR programs." ${ }^{17}$ Indeed, Company Witness Baatz states that the three-year EE Program portfolio resulted in net benefits of $\$ 133$ million and a cost-benefit ratio of 1.5. Put another way, this result indicates that, for every dollar ACE spends on the EE Program, customers will receive $\$ 1.51$ in benefits.
20. Given this analysis, implementation of the EE Program is firmly in the public interest for both environmental and financial reasons. Reducing energy use across all segments of the economy is a key component in New Jersey's transition to 100 percent clean energy.
[^8]Moreover, implementation of the EE Program will yield benefits that far exceed the costs of the Program. As explained by Company Witness Baatz, ACE's detailed cost-benefit analysis demonstrates that the proposed EE Program is strongly beneficial to customers. Clearly, the Company's EE Program is a good investment for both customers and the State.

## D. EE Program's Strong Emphasis on LMI and Overburdened Communities

21. While the Company's proposal is strongly positive from an overall cost perspective, the Company has made it a priority to try to ensure that all customers benefit-including LMI customers and OBCs. In keeping with this priority and the Board's EE program objectives, ACE's EE Program seeks to remove or limit common obstacles to adoption of EE measures, with an emphasis on trying to eliminate barriers experienced by LMI customers, customers residing in rental housing, and small businesses. For example, the Company's Income Eligible programs are specifically targeted toward serving LMI customers with comprehensive energy efficiency projects often including upgrades to HVAC, water heating, building shell, lighting, and appliances at no cost to customers. As explained by Company Witness Gillespie, the program will include two pathways during the Comfort Partners transition period. The pathways are based on income eligibility. Further, the proposed programs will offer customers measures geared to health and safety improvements, including mold remediation, asbestos removal, and roof repairs, to increase the potential available projects and improve safety in customer homes. Expanding these opportunities will provide additional non-energy benefits to, and address more needs of, New Jersey's disadvantaged residents and OBCs. Indeed, these types of expanded programs and features are potentially transformative for LMI families and OBCs.

## E. EE Program Energy Savings Targets

22. ACE has calculated the specific MWh savings targets for each Plan Year ("PY") consistent with the energy savings percentages set by the Board for the Company in the October 2023 Order. Company Witness Baatz provides additional information about the savings targets and the calculation of savings targets in MWhs.

## ACE Savings Targets

| Program Year |  | Target (\%) |  |
| :--- | :--- | :--- | :--- |
| PY4 |  | Target (MWh) |  |
| PY5 | $1.28 \%$ | 55,937 |  |
| PY6 | $1.57 \%$ | 135,322 |  |
|  | $1.56 \%$ | 132,285 |  |

## IV. ACE'S EE PROGRAM COST RECOVERY PROPOSAL

## A. EE Program Cost Recovery

23. In addition to approval of the EE Program, the Company requests approval of a cost recovery mechanism. Consistent with the cost recovery approach approved by the Board in ACE's Triennium 1 filing, ACE proposes to recover the costs of Triennium 2 through its existing Energy Efficiency Program Cost Recovery Mechanism included within the existing Rider RGGI. Consequently, the Company requests authority to use deferred accounting to capture the incremental capital investment costs and incremental operations and maintenance ("O\&M") costs associated with, or created by, the proposed EE Program. Specifically, ACE's incremental capital investment costs will be capitalized as a regulatory asset and amortized over a ten (10) year period. As authorized in the May 2023 Order, ACE proposes to calculate a return on the unamortized balance of the EE Program capital investment regulatory asset using the Company's authorized
rate of return approved in ACE's most recent base rate case. ${ }^{18}$ The incremental O\&M costs will be expensed and included with the cost recovery mechanism model for recovery on an annual basis. The Company does not propose to earn a return on the O\&M expenses that will be recovered on an annual basis. Additional details regarding the Company's cost recovery proposal may be found in the Direct Testimony of Company Witness Chen.
24. ACE also proposes that any differences between the forecasted monthly revenue requirement and the actual monthly EE related sales revenue will be tracked as a deferred balance (regulatory asset or regulatory liability). ACE is requesting that monthly interest be applied to any over/under recovery deferral balances based on the Company's short-term debt rate which is associated with the monthly weighted average of commercial paper issued. If no short-term debt is outstanding, ACE would propose to use the rate on equivalent temporary cash investments. The interest will not exceed ACE's overall rate of return as authorized by the Board in the Company's most recent base rate case. Additionally, the calculation will be based on the net-of-tax beginning and ending average monthly balance. The Company also proposes to continue accruing simple interest with an annual roll-in at the end of each reconciliation period.
25. Consistent with the current approach to Rider RGGI, ACE proposes that rates be adjusted annually to reflect investments made, O\&M costs incurred, and any prior period under/over recovery. ACE will submit an annual filing to establish future rates for Rider RGGI, with Board approval. In that filing, the Company will provide a reconciliation of the prior EE PY recoveries to actual investments and operating costs incurred. To the extent that ACE receives

[^9]any PJM revenues for its EE Program, such funds will be used to reduce the costs to be collected from customers. The Direct Testimony of Company Witness Chen includes a detailed schedule pursuant to which ACE will make rate adjustment filings and implement provisional rates thereafter.

## B. Bill Impacts

26. As explained in the Direct Testimony of Company Witness Chen, ACE estimates that a typical residential customer on BGS service using 643 kWh per month would see a bill increase of $\$ 0.57$ or 0.39 percent, for the year from July 2024 to June 2025, including the Program Year 4 of the Triennium 2 EE Program and the extension period of the Triennium 1 EE Program. In addition, the same customer would also see a bill increase of $\$ 0.74$ or 0.51 percent resulting from the continuing cost recovery for the Triennium 1 EE Program. Therefore, the total bill impact for a typical residential customer would be $\$ 1.31$ or 0.89 percent, from $\$ 146.49$ to $\$ 147.80$, for Fiscal Year 2025.

## C. Budget Adjustment Mechanism for Overlapping Service Territories

27. For the Triennium 2 EE period, ACE, in conjunction with the other utilities, is proposing an adjustment mechanism to coordinate utility budgets and eliminate potential budget constraints such as those experienced during Triennium 1. Budget constraints limit customers' access to EE and disrupt the development of a clean energy economy.
28. The process for managing the budgets in overlapping utility territories in Triennium 1 was inefficient and time consuming. The proposed mechanism will allow for investments to be made in the overlapping territories without creating the budget constraints and labor-intensive management of the budgets as experienced in Triennium 1.
29. Under the current proposal, ACE and each utility has developed its own budget for expenditures that it will make in its own and overlapping utility territories (the "Lead Utility") which are designed as part of its overall budget to achieve its energy savings targets. ACE's budget will include costs for the overlapping utility's fuel source to account for savings achieved by installing EE measures as the Lead Utility.
30. As part of this Petition, the Company proposes that it be allowed to recover expenditures in its territory, for its fuel source, based on the expenditures it makes as the Lead Utility as well as the costs billed by overlapping utilities in delivery of coordinated projects (the "Net Expenditure"). The Net Expenditure includes the total expenditure by ACE less the costs billed to overlapping utilities in delivery of coordinated projects made by ACE in the Partner Utility territory, plus the costs paid to the overlapping utilities in delivery of coordinated projects made by the Partner Utility on ACE's behalf. The Company's actual Net Expenditure may be either higher than or lower than its approved budget as the Lead Utility.
31. Allowing the recovery of the Net Expenditure, rather than just ACE's budget as Lead Utility, ensures that the investment dollars are being recovered from the customers in the utility territory that received the benefit of the investment. This mechanism will eliminate the opportunity for cross-subsidization since the dollars spent and recovered will align with the territory in which the investment was made.
32. This mechanism also recognizes the significant practical difficulties faced by New Jersey utilities in attempting to estimate and project how customers in overlapping service territories will elect to implement EE measures. While it might appear that estimating dollar inflows and out-flows between utilities in overlapping service territories is a simple matter of coordinating estimates between companies, such an exercise is actually extraordinarily complex if
the goal is to produce estimates that are valid, reliable and intended to serve as a cap on utility cost recovery. ACE is particularly concerned that such estimates will be viewed as a definitive quantification of customer actions, without recognition of the true challenges utilities face in making them. Numerous factors influence customer decisions to participate in EE programs and are largely beyond the control of the utilities. In addition, experience in Triennium 1 is of limited value in predicting future participation given the major programmatic differences between Triennium 1 and Triennium 2. In short, the proposed mechanism provides the necessary flexibility to address the challenges of overlapping service territories while also providing structure and limits on cost recovery.
33. As with the current methodology for investments in overlapping territories, the transfer of funds and energy savings will be managed and accomplished through the established Statewide Coordinator system.
34. Real market conditions can, and do, affect the location and magnitude of the demand for EE programs. Flexibility to adjust to market conditions is necessary for these programs to be successful, especially as the utilities promote comprehensive EE solutions for customers in overlapping utility territories.
35. ACE requests flexibility in investments, which would allow its Net Expenditure to exceed its Lead Utility budget by an amount up to 12 percent of its budget. Additionally, the Company will include the actual Net Expenditure as part of its annual rate recovery filings. Notice of an increase in rates, if any, will be provided to customers as part of this annual process.
36. In addition to the annual rate recovery filings, the utilities will submit a joint reconciliation schedule on an annual basis, which will document that spending is within the approved limits.
37. Should the Board reject this proposed budget adjustment mechanism, in the alternative, ACE proposes to include an EE Program contingency of 12 percent of its total EE Program budget (i.e., $\$ 63$ million) for a total Triennium 2 EE Program budget of $\$ 589.06$ million. The Company acknowledges that Board Staff has expressed an interest in this approach to limiting overall cost recovery in the context of overlapping service territories and wishes to provide an alternative ACE believes is workable and reasonable. To be clear, however, this alternative strategy is not the Company's preferred option and is not reflected in ACE's analyses of EE Program costs, benefits or rate impacts. Instead, this alternative is proposed in the interest of attempting to address the concerns expressed by Board Staff and of working collaboratively with Staff and Rate Counsel to address the uncertainties and complexities of cost recovery limits.

## V. OTHER REQUESTS

38. Given the unique aspects of certain programs in the Company's EE Program, ACE requests an exemption from compliance with Section V (cost benefit analysis) of the MFRs for certain programs, including Next Generation Savings, Time of Use Rate Pilot, Business Energy Manager Pilot, and Flexible Load Management Pilot. ${ }^{19}$ ACE is not seeking a Section VI (evaluation) exemption for any programs.
A. ACE is seeking an exemption for the Next Generation Savings, Time of Use Rate Pilot, Business Energy Manager Pilot, and Flexible Load Management Pilot programs for policy reasons. MFR 1.f specifically allows for exemptions for pilot programs and programs that introduce novel ideas where documentation supporting estimated costs/benefits may not be easily

[^10]produced. All four of the pilot programs under this request are testing novel ideas or piloting new methods and technologies to deliver energy and demand savings. The pilot programs are intended to test approaches and technologies, gather information and data, and inform ACE on programs for the next Triennium. ACE's proposed pilot programs represent approximately two percent (2\%) of the Company's proposed budget.
B. ACE is not seeking an exemption for the Income Qualified Program. While not cost effective under the New Jersey Cost Test ("NJCT"), this program supports a critical public policy imperative to ensure equitable access to energy savings for all customer segments, particularly for LMI customers. Although not as cost effective as other programs, this program is critical to delivering a well-rounded portfolio that serves all customers.
39. By way of its September 2023 Order, the Board designated Commissioner Christodoulou as the presiding commissioner for ACE's EE filing. ${ }^{20}$ Given the substantial benefits to customers and the State of New Jersey, ACE requests that Commissioner Christodoulou set a procedural schedule promptly to facilitate the timely exchange of information, with the goal of permitting the parties to engage in settlement efforts. ACE is hopeful that the parties can reach a mutually satisfactory settlement in mid-2024, thereby enabling the Company to plan for the commencement of work on January 1, 2025.
40. The Company acknowledges that public comment hearings are required in this matter. The Company respectfully requests that the Board authorize the use of virtual public comment hearings. Virtual public comment hearings have been routinely used since the onset of COVID-19 and have proven to be an effective alternative to in-person gatherings, enabling

[^11]customers to participate in public comment hearings from locations they deem safe and convenient.

## VI. SUPPORTING TESTIMONY AND MINIMUM FILING REQUIREMENTS

41. The EE Program addressed in this Petition is supported by the Direct Testimony and supporting schedules of the following witnesses for the Company, each of which is attached hereto and made a part hereof:

Nathanael Gillespie. $\qquad$ EE Program Overview and Summary of Filing

Christine Measamer $\qquad$ Demand Response Programs

Brendon Baatz. $\qquad$ EE Program Plan, Costs \& Benefits, and (Gabel Associates) Cost-Effectiveness

Shengrong Chen $\qquad$ Cost Recovery, Rate Design, and Bill Impacts
42. A table identifying each MFR and its location within this Petition is provided in Exhibit A, attached hereto.
43. During the course of this proceeding, ACE will submit any confidential, proprietary or competitively sensitive information not covered by privilege pursuant to a mutually agreedupon Agreement of Non-Disclosure (herein, the "NDA") executed by and among the Company, Board Staff, Rate Counsel and its and/or their consultants, and any permitted intervenors. A form of NDA that is consistent in form and substance with NDAs used in prior cases filed by ACE has been provided under separate cover to counsel for Board Staff and Rate Counsel.

## VII. NOTICE

44. Notice of this filing, including a statement of the overall impact thereof on customers of the Company, will be combined with notice of the date and times of the public comment hearings to be scheduled thereon, and will appear as required by the Board's regulations,
after the date and times of such public comment hearings have been scheduled. Said notice will also be served by mail upon the municipal clerks and County representatives within the Company's service territory, as required by law. Such notice will be duly mailed following the scheduling of the hearings and will be substantially in the form of the notice attached hereto as Exhibit C. Information regarding this filing will also be posted on the Company's website and a reference to the hearings will be available on ACE's social media outlets, including X (formerly known as Twitter). In addition, ACE's monthly invoices will contain a bill message referring customers to the Company's "Public Postings" page where the full text of this Petition and the public notice can be found.
45. Notice of this filing along with all testimony, schedules, Exhibits, and attachments (as appropriately redacted), shall be sent to the assigned Deputy Attorneys General at the Department of Law and Public Safety, and to the Director of the Division of Rate Counsel by electronic mail only. Electronic copies of the Petition, along with all testimony, schedules, Exhibits, and attachments, shall be sent to the persons identified in the Service List attached hereto. This is consistent with the Board's September 2023 Order, ${ }^{21}$ as well as the Order issued by the Board in connection with In the Matter of the New Jersey Board of Public Utilities' Response to the COVID-19 Pandemic for a Temporary Waiver of Requirements for Certain Non-Essential Obligations, BPU Docket No. EO20030254 (March 19, 2020).
[^12]
## VIII. COMMUNICATIONS

46. Communications and correspondence concerning this proceeding should be sent to the following representatives of the Company:

Philip J. Passanante, Esquire
Assistant General Counsel
Atlantic City Electric Company - 92DC42
500 North Wakefield Drive
P.O. Box 6066

Newark, Delaware 19714-6066
Telephone: 667.313.0418 (Teams)
Telephone: 609.909.7034 (Trenton)
E-Mail: philip.passanante@pepcoholdings.com
and
Heather Hall
Manager, New Jersey Regulatory Affairs
Atlantic City Electric Company
500 North Wakefield Drive
P.O. Box 6066

Newark, Delaware 19714-6066
E-Mail: heather.hall@pepcoholdings.com
and

Joanne Sheridan
Senior Rate Analyst
Atlantic City Electric Company
E-Mail: joanne.sheridan@pepcoholdings.com
and

Andre Cramer
Business Analyst
Atlantic City Electric Company
E-Mail: andre.cramer@delmarva.com

## IX. CONCLUSION

WHEREFORE, for all of the foregoing reasons, Atlantic City Electric Company respectfully requests that the Board retain jurisdiction of this matter and expeditiously issue an Order finding that:
A. the Company's Triennium 2 Energy Efficiency Program Plan is in the public interest;
B. the Company's plan to implement the Energy Efficiency Program, as described in this Petition and supporting Direct Testimony and Exhibits, is reasonable and prudent;
C. ACE is authorized to implement and administer its Energy Efficiency Program Plan as described in detail herein;
D. the cost recovery proposal, including the creation of the specified regulatory assets and the use of Rider RGGI, set forth in this Petition will provide for the implementation of just and reasonable rates, and is approved as proposed;
E. the Budget Adjustment Mechanism described herein is approved as proposed, or in the alternative, a contingency amount equal to 12 percent of the Company's total Triennium 2 Energy Efficiency Program budget will be added to ACE's Triennium 2 Energy Efficiency Program budget;
F. that the exemption requested from certain cost benefit analysis requirements for the Next Generation Savings, Time of Use Rate Pilot, Business Energy Manager Pilot, and Flexible Load Management Pilot programs is reasonable and is granted; and
G. granting such other and further relief as the Board may determine to be reasonable and appropriate.

Dated: December 1, 2023
Respectfully submitted,
ATLANTIC CITY ELECTRIC COMPANY
Philip J. Passanante
Assistant Geymeral Counsel
Atlantic Cit Electric Company - 92DC42
500 North Wakefield Drive
P.O. Box 6066
Newark, Delaware 19714-6066
Telephone: 667.313.0418 (Teams)
Telephone: 609.909.7034 (Trenton)
E-Mail: philip.passanante@pepcoholdings.com

IN THE MATTER OF THE PETITION OF ATLANTIC CITY ELECTRIC COMPANY FOR APPROVAL OF A PORTFOLIO OF ENERGY EFFICIENCY, BUILDING DECARBONIZATION AND DEMAND RESPONSE PROGRAMS, A COST RECOVERY MECHANISM, AND OTHER RELATED RELIEF PURSUANT TO THE CLEAN ENERGY ACT FOR THE PERIOD JANUARY 2025 THROUGH JUNE 2027 (TRIENNIUM 2)

STATE OF NEW JERSEY<br>BOARD OF PUBLIC UTILITIES

$\qquad$
STATE OF NEW JERSEY

## CERTIFICATION IN SUPPORT OF PETITION

AMBER M. PERRY, of full age, certifies as follows:

1. I am the Vice President of Regulatory Policy and Strategy of and for Atlantic City Electric Company ("ACE"), the Petitioner named in the foregoing Petition. I am duly authorized to make this Certification on ACE's behalf.
2. I hereby certify that I have read the contents of the foregoing Petition and supporting documents thereto.
3. I further and finally certify that the information contained therein is true and correct to the best of my knowledge, information, and belief. I am aware that, if any of the foregoing statements made by me are willfully false, I am subject to punishment.

Dated: $\qquad$ 11/27/2023


## Exhibit A

## Minimum Filing Requirements

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| MINIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1 |  | Location in Filing | Page Number or Specific Location |
| :---: | :---: | :---: | :---: |
|  | Minimum Filing Requirements |  |  |
| A. | I. General Filing Requirements |  |  |
| Ia. | The utility shall provide a table of contents for each filing. |  |  |
| I.b. | The utility shall provide with all filings, information and data pertaining to the specific program proposed, as set forth in applicable sections of N.J.A.C. 14:1-5.11 and N.J.A.C. 14:1-5.12. | 1) Petition <br> 2) Financial Information: <br> Exhibit B-1 (3-Year Balance Sheets) <br> Exhibit B-2 (3-Year Income Statements) <br> Exhibit B-3 (Balance Sheet, June 2023) <br> Exhibit B-4 (3-Year Revenue by Class) <br> Exhibit B-5 (3-Year Affiliate Transactions) <br> Exhibit B-6 (Consolidated Tax Adjustment) <br> (Confidential) <br> 3) Schedule (SC)-4 (Proposed RS-TOU Rider Tariff) | All pages |
| I.c. | All filings shall contain information and financial statements for the proposed program(s) in accordance with the applicable Uniform System of Accounts that is set forth in N.J.A.C. 14:1-5.12. The utility shall provide the accounts and account numbers that will be utilized in booking the revenues, costs, expenses, and assets pertaining to each proposed program so that they can be properly separated and allocated from other regulated and/or other programs. | 1) Schedule (SC)-1 (Income Statement, Balance Sheet and Return on Rate Base) <br> 2) Exhibit B-7 (Journal Entries) | 1) Pages 17-19 |
| I.d. | The utility shall provide supporting explanations, assumptions, calculations, and work papers as necessary for each proposed program and cost recovery mechanism petition filed under N.J.S.A. 48:3-98.1. The utility shall provide electronic copies of such supporting information, with all inputs and formulae intact, where applicable. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-3 (Confidential) <br> 3) Direct Testimony of Shengrong Chen <br> 4) Schedule (SC)-1 (Cost Recovery Mechanism) | All pages |
| I.e. | The filing shall include testimony supporting the petition, including all proposed programs. | 1) Direct Testimony of Nathanael Gillespie <br> 2) Direct Testimony of Brendon J. Baatz <br> 3) Direct Testimony of Shengrong Chen <br> 4) Direct Testimony of Christine Measamer | All pages |
| I.f. | For any proposed program, the utility shall be subject to the requirements in this and all subsequent Sections. If compliance with Section V and VI of these requirements would not be feasible for a particular program or subprogram, the utility may request an exemption but must demonstrate why such exemption should be granted. Examples of historical situations that have qualified for exemption include pilot programs, programs that had an educational or policy goal rather than resource acquisition focus, and programs that introduced novel ideas where documentation supporting estimated costs/benefits may not be easily produced. | 1) Direct Testimony of Nathanael Gillespie | Pages 24-25 |


| MINIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1 |  |  | Location in Filing <br> I.g.If the utility is filing for an increase in rates, charges, etc. or for approval of a program <br> that may increase rates/changes to ratepayers in the future, the utility shall include a <br> draft public notice with the petition and proposed publication dates. |
| :--- | :--- | :--- | :--- |
| II. Program Description | Location |  |  |


| II.b.ii. | Plan for workforce development and job training partnerships and pipelines for energy efficiency jobs, including for local, underrepresented, and disadvantaged workers. The utility will also provide a description of how the utility plans to engage with and support participation by minority-, women-, and veteran-owned and other underrepresented businesses to ensure equitable access to contracting opportunities under the proposed programs. | 1) Schedule (BJB)-2 (Program Plan) | 1) 4b Workforce Development and Job Training, pages 67-68 |
| :---: | :---: | :---: | :---: |
| II.b.iii. | Customer access to current and historic energy usage data | 1) Schedule (BJB)-2 (Program Plan) | 1) 4c Customer Access to Usage Data, page 69 |
| II.b.iv. | Total budget summary, including an annual budget summary and joint budgets with partner utilities | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix C, page 86 |
| II.b.v. | Benefit-cost analysis (as defined in Section V) | 1) Schedule (BJB)-2 (Program Plan) | 1) Results - Appendix E, pages 88-90, Workpapers - Schedule (BJB)-3 |
| II.b.vi. | The utility shall list its forecasted average cost to achieve each unit of energy savings in each sector. | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix D, page 87 |
| II.b.vii. | Marketing plan: The utility shall provide a description of where and how the proposed portfolio will be marketed or promoted to the sectors served by the utility's customer base, including coordinated customer outreach on core programs with other utilities. This shall include an explanation of how the specific services, along with prices, incentives, and energy bill savings for the proposed portfolio, will be conveyed to customers, where available and applicable. The marketing plan shall also include a description of any known market barriers that may impact implementation and strategies to address known market barriers. | 1) Schedule (BJB)-2 (Program Plan) | 1) 4d. Marketing Plan, pages 70 71 |
| II.c. | In areas where gas and electric service territories overlap, the utility shall provide a description of the program structure for coordinated, consistent delivery of programs between the utilities and estimated coordinated budgets and allocation of costs and energy savings between the utilities. The utility shall provide a description of how the utilities coordinated their program assumptions and other factors that could influence results for each coordinated program. | 1) Schedule (BJB)-2 (Program Plan) | 1) 3. Program Descriptions, pages 6-64, 5. Consistent Delivery in Overlapping Territories, pages 77 80 |
|  | III. Additional Filing Information |  |  |
| III.a. | The utility shall propose the method for treatment of Renewable Energy Certificates ("RECs"), including solar incentives, or any other renewable energy incentive developed by the Board, including Greenhouse Gas Emissions Portfolio and Energy Efficiency Portfolio Standards including ownership and use of the certificate revenue stream(s). | Not Applicable | Not Applicable |
| III.b. | The utility shall also propose the method for treatment of any air emission credits and offsets, including Regional Greenhouse Gas Initiative carbon dioxide allowances and offsets, including ownership and use of the certificate revenue stream(s). For programs that are anticipated to reduce electricity sales in its service territory, the utility shall quantify the expected associated annual savings in REC, solar incentive, and any other renewable energy incentive costs. | Not Applicable | Not Applicable |


|  | IV. Cost Recovery Mechanism |  |  |
| :---: | :---: | :---: | :---: |
| IV.a. | The utility shall provide appropriate financial data for the proposed program(s), including estimated revenues, expenses, and capitalized investments for each of the first three years of operations and at the beginning and end of each year of the three-year period. The utility shall include pro forma income statements for the proposed program(s) for each of the first three years of operations and actual or estimated balance sheets at the beginning and end of each year of the three-year period. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 (Income Statement, <br> Balance Sheet and Return on Rate Base) | 2) Pages 17-19 |
| IV.b. | The utility shall provide detailed spreadsheets of the accounting treatment of the proposed cost recovery, including describing how costs will be amortized, which accounts will be debited or credited each month, and how the costs will flow through the proposed program cost recovery method. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 <br> 3) Exhibit B-7 (Journal Entries) | 1) Pages 3-9 <br> 2) Pages 1-12 |
| IV.c. | The utility shall provide a detailed explanation, with all supporting documentation, of the recovery mechanism it proposes to utilize for cost recovery of the proposed program(s), including proposed recovery through the Societal Benefits Charge, a separate clause established for these programs, base rate revenue requirements, government funding reimbursement, retail margin, and/or other mechanisms. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 <br> 3) Schedule (SC)-4 (Proposed RS-TOU <br> Rider Tariff) | 1) Pages 3-11 <br> 2) All |
| IV.d. | The utility's petition for approval, including proposed tariff sheets and other required information, shall be verified as to its accuracy, and shall be accompanied by a certification of service demonstrating that the petition was served on the New Jersey Division of Rate Counsel simultaneous to its submission to the Board. | 1) Petition - Verification \& Certificate Of Service <br> 2) Schedule (SC)-4 (Proposed RS-TOU Rider Tariff) |  |
| IV.e. | The utility shall provide a rate impact summary by year for the proposed program(s) and a cumulative rate impact summary by year for all approved and proposed programs showing the impact of individual programs, based upon a revenue requirement analysis that identifies all estimated program costs and revenues for each proposed program on an annual basis. Such rate impacts shall be calculated for each customer class. The utility shall also provide an annual bill impact summary by year for each program, and an annual cumulative bill impact summary by year for all approved and proposed programs showing bill impacts on a typical customer for each class. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-2 (Rate Impact) | 1) Page 9 <br> 2) Year 1 Impacts - pages 1-16; <br> Year 2 Impacts - pages 17-32; <br> Year 3 Impacts - pages 33-48; <br> Total Bill Impacts - pages 49-64 |


| IV.f. | The utility shall provide, with supporting documentation, a detailed breakdown of the total costs for the proposed program(s), identified by cost segment (capitalized costs, operating expenses, administrative expenses, etc.). This shall also include a detailed analysis and breakdown and separation of the embedded and incremental costs that will be incurred to provide the services under the proposed program(s), with all supporting documentation. Embedded costs are costs that are provided for in the utility's base rates or through another rate mechanism. Incremental costs are costs associated with or created by the proposed program that are not provided for in base rates or another rate mechanism. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 | 1) Pages 3-5 <br> 2) Pages 11-12 |
| :---: | :---: | :---: | :---: |
| IV.g. | The utility shall provide a detailed revenue requirement analysis that clearly identifies all estimated annual program costs and revenues for the proposed program(s), including effects upon rate base and pro forma income calculations. | 1) Schedule (SC)-1 | 1) Pages 8 and 17-19 |
| IV.h. | The utility shall provide, with supporting documentation: (i) a calculation of its current capital structure, as well as its calculation of the capital structure approved by the Board in its most recent electric and/or gas base rate cases, and (ii) a statement as to its allowed overall rate of return approved by the Board in its most recent electric and/or gas base rate cases. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 | 1) Pages 5-6 <br> 2) Page 15 |
| IV.i. | If the utility is seeking carrying costs for a proposed program, the filing shall include a description of the methodology, capital structure, and capital cost rates used by the utility. A utility seeking performance incentives shall provide all supporting justifications and rationales for the incentives, along with supporting documentation, assumptions, and calculations. Utilities that have approved rate mechanisms or incentive treatment from previous cases and are not seeking a modification of such treatment through the current filing are not subject to this requirement. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 | 1) Pages 5-6 and 8-9 <br> 2) Page 15 |
|  | V. Cost/Benefit Analysis |  |  |
| V.a. | The utility shall conduct a benefit-cost analysis of the programs and portfolio using the most recent New Jersey Cost Test, including its most recent avoided cost methodologies, as a primary test. In addition, the utility shall conduct benefit-cost analysis using the Participant Cost Test, Program Administrator Cost Test, Ratepayer Impact Measure Test, Total Resource Cost Test, and Societal Cost Test that assesses all program costs and benefits from a societal perspective i.e., that includes the combined financial costs and benefits realized by the utility and the customer as defined in the then-current version of the California Standard Practice Manual. The utility may also provide any additional benefit-cost analysis that it believes appropriate with supporting rationales and documentation. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-3 (Confidential) | 1) Pages 5-6, 12-21 <br> 2) All |


| V.b. | The utility must demonstrate how the results of the tests in Section $V(a)$ support Board approval of the proposed program(s), including how the programs are designed to achieve a benefit-to-cost ratio greater than or equal to 1.0 at the portfolio level when using the New Jersey Cost Test. The utility must demonstrate how the results of the tests in Section $\mathrm{V}(\mathrm{a})$ support Board approval of the proposed program(s), including how the programs are designed to achieve a benefit-to-cost ratio greater than or equal to 1.0 at the portfolio level when using the New Jersey Cost Test. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-3 (Confidential) | 1) Pages 5-6, 12-21 <br> 2) All |
| :---: | :---: | :---: | :---: |
| V.c. | Renewable energy programs, workforce development and job training costs, health and safety measures, and outreach to community-based organizations shall not be subject to a benefit-cost test, but the utility must estimate all direct and indirect benefits resulting from such a proposed program as well as provide the projected costs. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Direct Testimony of Nathanael Gillespie <br> 3) Schedule (BJB)-3 (Confidential) | 1) Pages 5-6, 12-21 <br> 2) Pages 21-24 <br> 3) All |
| V.d. | The level of energy and capacity savings shall be calculated using the most recent Technical Reference Manual approved by the Board. To the extent that a protocol does not exist or an alternative protocol is proposed for a filed program, the utility must submit a savings methodology for the program or contemplated measure for approval by the Board. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-3 (Confidential) | 1) Page 21 <br> 2) All |
| V.e. | For calculation of energy and capacity savings, as well as for cost effectiveness calculations, the utility shall apply the applicable net-to-gross ("NTG") ratio and realization rates provided in the current Technical Reference Manual. To the extent that a NTG value does not exist or an alternative NTG value is proposed for a filed program, the utility must submit a NTG value for the program or contemplated measure for approval by the Board. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-3 (Confidential) | 1) Page 21 <br> 2) All |
|  | VI. Evaluation, Measurement, and Verification |  |  |
| VI.a | The utility shall describe the methodology, processes, and strategies for monitoring and improving program and portfolio performance related to the utility's targets established pursuant to the Quantitative Performance Indicators ("QPIs") in Section VII. The utility shall confirm that these methodologies, processes, and strategies conform with the current New Jersey EM\&V guidance documents and standards. The utility shall also provide an EM\&V budget consistent with the current New Jersey EM\&V guidance documents and standards. | 1) Schedule (BJB)-2 (Program Plan) | 1) 4e. Evaluation, Measurement, and Verification, 72-73 <br> 2) Appendix B, 82-85 |

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| MINIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1 |  | Location in Filing | Page Number or Specific Location |
| :---: | :---: | :---: | :---: |
| VII. Quantitative Performance Indicators: Targets |  |  |  |
| VII.a. | The utility shall file QPI target values based on the metrics applicable to each program year of the three-year program filing cycle, and BD metrics. | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix F, 91, Appendix G |
| VII.b. | The utility shall provide a description of how the proposed portfolio achieves the targets established for each utility pursuant to the QPIs outlined in the BPU's most recent Energy Efficiency Framework Order, as applicable for each program year: | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-2 (Program Plan) | 1) All <br> 2) 3. Program Descriptions, pages 6-64, Appendix F, 91 |
|  | VIII. Reporting Plan |  |  |
| VIII. | The utility shall comply with the reporting requirements as outlined in the BPU's most recent Energy Efficiency Framework Order. | 1) Schedule (BJB)-2 (Program Plan) | 1) 4f. Reporting Plan, 74 |

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Exhibit A

| MINIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1 |  | Location in Filing | Page Number or Specific Location |
| :---: | :---: | :---: | :---: |
| 2.a.i. 4 | How demand reduction performance is measured, including data sources and methodology to calculate baseline, definition of turndown events, and capacity savings; | 1) Schedule (BJB)-2 (Program Plan) | 1) Pages 52-64 |
| 2.a.i. 5 | Program design and measurement to minimize rebound effects after a turndown event; | 1) Schedule (BJB)-2 (Program Plan) | 1) Pages 52-64 |
| 2.a.i. 6 | Incentives structure and ranges for demand reduction performance achieved, including incentive payment processes and timeframes; | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix H.i. ACE-specific Incentives, 116-117 |
| 2.a.i. 7 | Any mutual exclusivity terms that may be needed for avoiding double counting in newly proposed DR programs. | 1) Schedule (BJB)-2 (Program Plan) | 1) Pages 52-64 |
| 2.a.i. 8 | Qualified equipment supported by incentives, such as smart thermostats and smart inverters: | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix H.i. ACE-specific Incentives, 116-117 |
| 2.a.i.8.a | Incentives structure and ranges for the equipment, including incentive payment processes and time frames; and | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix H.i. ACE-specific Incentives, 116-117 |
| 2.a.i.8.b | A description of data and communication standards. If the standard is not an internationally recognized standard, give justification for why. | 1) Schedule (BJB)-2 (Program Plan) | 1) Pages 52-64 |
| 2.a.ii | Capital investments, such as IT hardware and infrastructure to support DR and DERMS. Such investments may be recovered through rate-basing, but must be justified in the benefit-cost analysis. | Not Applicable |  |
| 2.a.iii | Customer financing options, including: <br> (1) Monthly "on bill" charges directly from utility; and <br> (2) Financing through PACE programs if applicable <br> (3) Third Party service billing coordinated through utility. | Not Applicable |  |
| 2.a.iv | Contractor requirements and role: The utility shall provide a description of the extent to which the utility intends to utilize employees, contractors, or both to deliver the program(s). The utility shall also provide a description of contractor requirements, including common application elements and training/certification/recertification requirements. | 1) Schedule (BJB)-2 (Program Plan) | 1) Pages 52-64 |
| 2.a.v | Estimated program participants, by market segment each year. | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix A, 81-84 |
| 2.a.vi | Projections for performance metrics for each program year relative to the program's targets or quantitative performance indicators as defined in Section VII. | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix G, 93 |
| 2.a.vii | Program budget, by year. | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix B, 82-85 |
| 2.a.viii | Program participant exit/transition financial impacts including: <br> (1) Administrative updates for documentation and database management; <br> (2) Reduced amortization from early termination; <br> (3) Asset purchase revenues from sold equipment; and <br> (4) Participant exit fees collected if any. | 1) Schedule (BJB)-2 (Program Plan) | 1) Pages 52-64 |

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Location in Filing
Page Number or Specific Location

|  |  |  | Location |
| :---: | :---: | :---: | :---: |
| 2.a.ix | Projected program costs, by year, broken down into the following categories, as applicable: <br> - capital cost; <br> - utility administration; <br> - marketing and outreach; <br> - outside services; <br> - incentives (including rebates and low- or no-interest loans); <br> - inspections and quality control; and <br> - evaluation. <br> To the extent that the Board directs New Jersey's Clean Energy Program to report additional categories, the utility shall provide additional categories, as applicable. | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix B, 82-85 |
| 2.b | GDC DR Programs | Not Applicable | Not Applicable |
| 2.b.i | The utility shall provide a detailed description of each proposed program for which the utility seeks approval, including, if applicable: | Not Applicable | Not Applicable |
| 2.b.i. 1 | Program description/design, including: | Not Applicable | Not Applicable |
| 2.b.i.1.a | Program therm demand reduction goals and curtailment objective(s); | Not Applicable | Not Applicable |
| 2.b.i.1.b | Demand response description, including hardware and software used, event triggers, maximum event count, and customer override rules; and | Not Applicable | Not Applicable |
| 2.b.i.1.c | Release clauses for customers to discontinue program participation. | Not Applicable | Not Applicable |
| 2.b.i. 2 | Target market segment(s) and their priorities - including: <br> (a) Eligible customers; <br> (b) Measures/services; <br> (c) Eligibility requirements and processes; and <br> (d) Methodology to prioritize the procurement customers for DR program participation over distribution system investments. | Not Applicable | Not Applicable |
| 2.b.i. 3 | Proposed incentives and/or tariffs | Not Applicable | Not Applicable |
| 2.b.i.3.a | How demand reduction performance is measured, including data sources and methodology to calculate baseline, definition of turndown events, and capacity savings; | Not Applicable | Not Applicable |
| 2.b.i.3.b | Program design and measurement to minimize rebound effects after a turndown event; | Not Applicable | Not Applicable |
| 2.b.i.3.c | Incentives structure and ranges for demand reduction performance achieved, including incentive payment processes and timeframes; and | Not Applicable | Not Applicable |
| 2.b.i.3.d | Any mutual exclusivity terms that may be needed for avoiding double counting in newly proposed DR programs. | Not Applicable | Not Applicable |
| 2.b.i. 4 | Qualified equipment supported by incentives, such as smart thermostats: | Not Applicable | Not Applicable |

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| MINIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1 |  | Location in Filing | Page Number or Specific Location |
| :---: | :---: | :---: | :---: |
| 2.b.i.4.a | Incentives structure and ranges for the equipment, including incentive payment processes and timeframes; and | Not Applicable | Not Applicable |
| 2.b.i.4.b | A description of data and communication standards. If the standard is not an internationally recognized standard, give justification for why | Not Applicable | Not Applicable |
| 2.b.i. 5 | Capital investments, such as IT hardware and infrastructure to support DR. Such investments may be rate-based but must be justified in the benefit-cost analysis. | Not Applicable | Not Applicable |
| 2.b.i. 6 | Customer financing options | Not Applicable | Not Applicable |
| 2.b.i. 7 | Contractor requirements and role: The utility shall provide a description of the extent to which the utility intends to utilize employees, contractors, or both to deliver the program(s). The utility shall also provide a description of contractor requirements, including common application elements and training/certification/recertification requirements. | Not Applicable | Not Applicable |
| 2.b.i. 8 | Estimated program participants, by market segment each year. | Not Applicable | Not Applicable |
| 2.b.i. 9 | Projections for performance metrics for each program year relative to the program's targets or quantitative performance indicators as defined in Section VII. | Not Applicable | Not Applicable |
| 2.b.i. 10 | Program budget, by year | Not Applicable | Not Applicable |
| 2.b.i. 11 | Projected program costs, by year, broken down into the following categories, as applicable: <br> - capital cost; <br> - utility administration; <br> - marketing and outreach; <br> - outside services; <br> - incentives (including rebates and low- or no-interest loans); <br> - inspections and quality control; and <br> - evaluation. <br> To the extent that the Board directs New Jersey's Clean Energy Program to report additional categories, the utility shall provide additional categories, as applicable. | Not Applicable | Not Applicable |
| 2.b.ii | Any workforce development and job training costs, health and safety costs, and costs of outreach to community-based organizations shall be shown separately. | Not Applicable | Not Applicable |
| 2.c | The utility shall provide the following information about the proposed Demand Response program(s): | 1) Schedule (BJB)-2 (Program Plan) |  |


| MINIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1 |  | Location in Filing | Page Number or Specific Location |
| :---: | :---: | :---: | :---: |
| 2.c.i | Quality assurance and control standards and remediation policies: The utility shall provide a detailed description of the process(es) for ensuring the quality of the programs and resolving any customer complaints related to the program(s). | 1) Schedule (BJB)-2 (Program Plan) | 1) Pages 52-64 <br> 2) 4a Quality Control and Customer Complaint Resolution, 66 |
| 2.c.ii | Plan for workforce development and job training partnerships and pipelines for energy efficiency jobs, including for local, underrepresented, and disadvantaged workers. The utility will also provide a description of how the utility plans to engage with and support participation by minority-, women-, and veteran-owned and other underrepresented businesses to ensure equitable access to contracting opportunities under the proposed programs. | 1) Schedule (BJB)-2 (Program Plan) | 1) 4b Workforce Development and Job Training, 67-68 |
| 2.c.iii | Data Transparency <br> (1) To support any evaluation-related work, data should be provided by the utility or state or their program administrator in full and within four weeks of the request. Time extensions may be approved by Staff if they are received more than a week before the data are due and if a meeting has been held with the Statewide Evaluator team requesting the data to identify if there are adequate substitutes (in the Statewide Evaluator's judgment) for the initiallyrequested data. <br> (2) Data delivery must use appropriate secure delivery systems. <br> (3) Staff will require regular (at least quarterly) reporting on data requests and their fulfilment status (timeliness, completeness, data quality, etc.) | 1) Schedule (BJB)-2 (Program Plan) | 1) Page 74 |
| 2.c.iv | Customer access to current and historic energy usage data from smart meters, including available data fields, access rules, and technology standards | 1) Schedule (BJB)-2 (Program Plan) | 1) 4c. Customer Access to Usage Data, 69 |
| 2.c.v | Total budget summary, including an annual budget summary and joint budgets with partner utilities | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix C, 86 |
| 2.c.vi | Benefit-cost analysis (as defined in Section V) | 1) $\begin{aligned} & \text { Schedule (BJB)-2 (Program Plan) } \\ & \text { 2) } \\ & \text { Schedule (BJB)-3 (Confidential) }\end{aligned}$ | 1) Appendix E, 88-90 <br> 2) all |
| 2.c.vii | The utility shall list its forecasted average cost to achieve each unit of capacity and energy savings in each program. | 1) Schedule (BJB)-2 (Program Plan) | 1) Appendix D, 87 |
| 2.c.viii | Marketing plan: The utility shall provide a description of where and how the proposed portfolio will be marketed or promoted to the sectors served by the utility's customer base, including coordinated customer outreach on core programs with other utilities. This shall include an explanation of how the specific services, along with prices, incentives, and energy bill savings for the proposed portfolio, will be conveyed to customers, where available and applicable. The marketing plan shall also include a description of any known market barriers that may impact implementation and strategies to address known market barriers. | 1) Schedule (BJB)-2 (Program Plan) | 1) 4d. Marketing Plan, 70-71 |

Exhibit A

| MINIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1 |  | Location in Filing | Page Number or Specific Location |
| :---: | :---: | :---: | :---: |
| 2.c.ix | In areas where gas and electric service territories overlap, the utility shall provide a description of the program structure for coordinated, consistent delivery of programs between the utilities and estimated coordinated budgets and allocation of costs and capacity and energy savings between the utilities. The utility shall provide a description of how the utilities coordinated their program assumptions and other factors that could influence results for each coordinated program. | 1) Schedule (BJB)-2 (Program Plan) | 1) 5. Consistent Delivery in Overlapping Territories, 77-80 |
|  | 2'. Additional Filing Information |  |  |
| $2^{\prime}$ | Additional Filing Information Applicable Only to DR programs that are integrated with Renewable Energy Projects <br> While it is anticipated that only non-generation assets will be enrolled for mainstream demand response programs, and that integrated renewable generation and non-generation will only be evaluated through pilot programs, there are still potential impacts that must be understood. Because of these potential impacts, the following shall be identified for these filings. | Not Applicable |  |
| 2'.a | The utility shall propose the method for treatment of Renewable Energy Certificates ("RECs"), including solar incentives, or any other renewable energy incentive developed by the Board, including Greenhouse Gas Emissions Portfolio and Energy Efficiency Portfolio Standards including ownership and use of the certificate revenue stream(s). The utility shall also propose the method for treatment of any air emission credits and offsets, including Regional Greenhouse Gas Initiative carbon dioxide allowances and offsets, including ownership and use of the certificate revenue stream(s). For programs that are anticipated to reduce electricity sales in its service territory, the utility shall quantify the expected associated annual savings in REC, solar incentive, and any other renewable energy incentive costs. | Not Applicable |  |
| 2'.b | The utility shall state how any Net Energy Metering billing treatment would be impacted when a demand response event is called to reduce load behind the meter, specifically for loads that will no longer exceed generation. | 1) Schedule (BJB)-2 (Program Plan) | 1) Pages 52-64 |
|  | 3. Cost Recovery Mechanism |  |  |
| 3.a | The utility shall provide appropriate financial data for the proposed program(s), including estimated revenues, expenses, and capitalized investments for each of the first three years of operations and at the beginning and end of each year of the three-year period. The utility shall include pro forma income statements for the proposed program(s) for each of the first three years of operations and actual or estimated balance sheets at the beginning and end of each year of the three-year period. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 (Cost Recovery <br> Mechanism)" | 2) Pages 17-19 |


| MINIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1 |  | Location in Filing | Page Number or Specific Location |
| :---: | :---: | :---: | :---: |
| 3.b | The utility shall provide detailed spreadsheets of the accounting treatment of the proposed cost recovery, including describing how costs will be amortized, which accounts will be debited or credited each month, and how the costs will flow through the proposed program cost recovery method. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 (Cost Recovery <br> Mechanism) <br> Exhibit B-7 (Journal Entries) | 1) Pages 3-9 <br> 2) Pages 1-12 |
| $3 . \mathrm{c}$ | The utility shall provide a detailed explanation, with all supporting documentation, of the recovery mechanism it proposes to utilize for cost recovery of the proposed program(s), including proposed recovery through the Societal Benefits Charge, a separate clause established for these programs, base rate revenue requirements, government funding reimbursement, retail margin, and/or other mechanisms. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 (Cost Recovery Mechanism) <br> 3) Schedule (SC)-4 (Proposed EE Rider Tariff) | 1) Pages 3-11 <br> 2) All |
| 3.d | The utility's petition for approval, including proposed tariff sheets and other required information, shall be verified as to its accuracy and shall be accompanied by a certification of service demonstrating that the petition was served on the New Jersey Division of Rate Counsel simultaneous to its submission to the Board. | 1) Petition - Verification \& Certificate of Service <br> 2) Schedule (SC)-4 (Proposed RS-TOU Rider Tariff) |  |
| $3 . \mathrm{e}$ | The utility shall provide a rate impact summary by year for the proposed program(s) and a cumulative rate impact summary by year for all approved and proposed programs showing the impact of individual programs, based upon a revenue requirement analysis that identifies all estimated program costs and revenues for each proposed program on an annual basis. Such rate impacts shall be calculated for each customer class. The utility shall also provide an annual bill impact summary by year for each program, and an annual cumulative bill impact summary by year for all approved and proposed programs showing bill impacts on a typical customer for each class. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-2 (Rate Impact) | 1) Page 9 <br> 2) Year 1 Impacts - pages 1-16; <br> Year 2 Impacts - pages 17-32; <br> Year 3 Impacts - pages 33-48; <br> Total Bill Impacts - pages 49-64 |
| 3.f | The utility shall provide, with supporting documentation, a detailed breakdown of the total costs for the proposed program(s), identified by cost segment, consistent with the program cost categories enumerated in Section $\mathrm{II}(\mathrm{a})(\mathrm{x})$. This shall also include a detailed analysis and breakdown and separation of the embedded and incremental costs that will be incurred to provide the services under the proposed program(s), with all supporting documentation. Embedded costs are costs that are provided for in the utility's base rates or through another rate mechanism. Incremental costs are costs associated with or created by the proposed program that are not provided for in base rates or another rate mechanism. Customer recovered costs is income received from customers or their agents upon exit from the program or conversion to third party operation. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 (Cost Recovery <br> Mechanism) | 1) Page 3-5 <br> 2) Pages $11-12$ |

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| MINIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1 |  | Location in Filing | Page Number or Specific Location |
| :---: | :---: | :---: | :---: |
| 3.g | The utility shall provide a detailed revenue requirement analysis that clearly identifies all estimated annual program costs and revenues for the proposed program(s), including effects upon rate base and pro forma income calculations. | 1) Schedule (SC)-1 (Cost Recovery Mechanism) | 1) Pages 8 and 17-19 |
| 3.h | The utility shall provide, with supporting documentation: (i) a calculation of its current capital structure, as well as its calculation of the capital structure approved by the Board in its most recent electric and/or gas base rate cases, and (ii) a statement as to its allowed overall rate of return approved by the Board in its most recent electric and/or gas base rate cases. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 (Cost Recovery <br> Mechanism) | 1) Pages 5-6 <br> 2) Page 15 |
| 3.1 | If the utility is seeking carrying costs for a proposed program, the filing shall include a description of the methodology, capital structure, and capital cost rates used by the utility. A utility seeking performance incentives shall provide all supporting justifications and rationales for the incentives, along with supporting documentation, assumptions, and calculations. Utilities that have approved rate mechanisms or incentive treatment from previous cases and are not seeking a modification of such treatment through the current filing are not subject to this requirement. | 1) Direct Testimony of Shengrong Chen <br> 2) Schedule (SC)-1 (Cost Recovery <br> Mechanism) | 1) Pages 5-6 and 8-9 <br> 2) Page 15 |
| 4. Benefit-Cost Analysis |  |  |  |
| 4.a | The utility shall conduct a benefit-cost analysis of the programs using the most recent New Jersey Cost Test, including its most recent avoided cost methodologies, as a primary test. In addition, the utility shall conduct benefitcost analysis using the Participant Cost Test, Program Administrator Cost Test, Ratepayer Impact Measure Test, Total Resource Cost Test, and Societal Cost Test that assesses all program costs and benefits from a societal perspective i.e., that includes the combined financial costs and benefits realized by the utility and the customer as defined in the then-current version of the California Standard Practice Manual. The utility may also provide any additional benefit-cost analysis that it believes appropriate with supporting rationales and documentation. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-3(Confidential) | 1) Pages 5-6, 12-21 <br> 2) All |
| 4.b | The utility must demonstrate how the results of the tests in Section V(a) support Board approval of the proposed program(s), including how the programs are designed to achieve a benefit-to-cost ratio greater than or equal to 1.0 at the portfolio level when using the New Jersey Cost Test. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-3 (Confidential) | 1) Pages $5-6,12-21$ <br> 2) All |
| $4 . \mathrm{c}$ | Renewable energy programs, workforce development and job training costs, health and safety measures, and outreach to community-based organizations shall not be subject to a benefit-cost test, but the utility must estimate all direct and indirect benefits resulting from such a proposed program as well as provide the projected costs. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-3 (Confidential) | 1) Pages $5-6,12-21$ <br> 2) All |

Exhibit A

| MINIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1 |  | Location in Filing | Page Number or Specific Location |
| :---: | :---: | :---: | :---: |
| 4.d | The level of capacity and energy savings shall be calculated using the most recent Technical Reference Manual approved by the Board. To the extent that a protocol does not exist or an alternative protocol is proposed for a filed program, the utility must submit a savings methodology for the program or contemplated measure for approval by the Board. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-3 (Confidential) | 1) Page 21 <br> 2) All |
| 4.e | For calculation of capacity and energy savings, as well as for cost effectiveness calculations, the utility shall report net impact by applying applicable NTG ratios ("NTG") or some form of "direct to net" measurement. To the extent that a NTG value does not exist or an alternative NTG value is proposed for a filed program, the utility must submit a NTG value for the program or contemplated measure for approval by the Board. | 1) Direct Testimony of Brendon J. Baatz <br> 2) Schedule (BJB)-3 (Confidential) | 1) Page 21 <br> 2) All |
| 5. Evaluation, Measurement, and Verification ("EM\&V") |  |  |  |
| 5 | The utility shall describe the methodology, processes, and strategies for monitoring and improving program and portfolio performance related to the utility's targets established pursuant to the Reporting Plan for Performance Metrics in Section VII. Demand Response program impact methodology shall clearly define the calculation of baseline consumption and demand reduction volumes. Net-to-gross evaluation methods shall be described if the proposed measurement approach is not inherently "direct-to-net," such as measurement that uses a control group. The utility shall confirm that these methodologies, processes, and strategies conform with the current New Jersey EM\&V guidance documents and standards. The utility shall also provide an EM\&V budget consistent with the current New Jersey EM\&V guidance documents and standards. | 1) Schedule (BJB)-2 | 1) 4e. Evaluation, Measurement, and Verification, 72-73 <br> 2) Appendix B, 82-85 |
|  | 6. Reporting Plan for Performance Metrics |  |  |
| 6.a | The utility shall file target values based on key performance metrics applicable to each program year of the three-year program filing cycle. | 1) Schedule (BJB)-2 | 1) 6e. Appendix F: Quantitative Performance Indicators |
| 6.b | The utility shall provide a description of how the proposed portfolio achieves the targets established for each utility pursuant to the following performance metrics as applicable for each program year: <br> i) Dollars spent per customer enrolled per \$ spent (\$/participant) by segment for each proposed program; <br> ii) Dollars spent per capacity enrolled $(\$ / \mathrm{kW})$ by each segment for each proposed program; <br> iii) Intensity impact ( kWh or CO 2 during peak event) for each proposed program. The utility shall, based on the program design, define the specific calculation to measure intensity impact; <br> iv) Ratio of number of customer responses to control requests over number of control requests. | 1) Schedule (BJB)-2 | 1) 6g. Appendix G: Additional Utility-Led Initiatives, 92 |

## Exhibit B-1

3 Year Comparative Balance Sheet

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3 Year Comparative Balance Sheet Page 1 of 17

| Name of Respondent: <br> Atlantic City Electric Company |  | nal mission | Date of Report: <br> 12/31/2022 | /Period of Report of: 2022/ Q4 |
| :---: | :---: | :---: | :---: | :---: |
| COMPARATIVE BALANCE SHEET (ASSETS AND OTHER DEBITS) |  |  |  |  |
| Line No. | Title of Account <br> (a) | Ref. Page No. <br> (b) | Current Year End of Quarter/Year Balance <br> (c) | Prior Year End Balance 12/31 <br> (d) |
| 1 | UTILITY PLANT |  |  |  |
| 2 | Utility Plant (101-106, 114) | 200 | 5,234,083,517 | 4,896,631,857 |
| 3 | Construction Work in Progress (107) | 200 | 298,399,131 | 242,568,840 |
| 4 | TOTAL Utility Plant (Enter Total of lines 2 and 3) |  | 5,532,482,648 | 5,139,200,697 |
| 5 | (Less) Accum. Prov. for Depr. Amort. Depl. (108, 110, 111, 115) | 200 | 1,181,910,206 | 1,049,501,323 |
| 6 | Net Utility Plant (Enter Total of line 4 less 5) |  | 4,350,572,442 | 4,089,699,374 |
| 7 | Nuclear Fuel in Process of Ref., Conv., Enrich., and Fab. (120.1) | 202 |  |  |
| 8 | Nuclear Fuel Materials and Assemblies-Stock Account (120.2) |  |  |  |
| 9 | Nuclear Fuel Assemblies in Reactor (120.3) |  |  |  |
| 10 | Spent Nuclear Fuel (120.4) |  |  |  |
| 11 | Nuclear Fuel Under Capital Leases (120.6) |  |  |  |
| 12 | (Less) Accum. Prov. for Amort. of Nucl. Fuel Assemblies (120.5) | 202 |  |  |
| 13 | Net Nuclear Fuel (Enter Total of lines 7-11 less 12) |  |  |  |
| 14 | Net Utility Plant (Enter Total of lines 6 and 13) |  | 4,350,572,442 | 4,089,699,374 |
| 15 | Utility Plant Adjustments (116) |  |  |  |
| 16 | Gas Stored Underground - Noncurrent (117) |  |  |  |
| 17 | OTHER PROPERTY AND INVESTMENTS |  |  |  |
| 18 | Nonutility Property (121) |  | 13,614,426 | 13,614,426 |
| 19 | (Less) Accum. Prov. for Depr. and Amort. (122) |  | 11,828,653 | 11,784,972 |
| 20 | Investments in Associated Companies (123) |  |  |  |
| 21 | Investment in Subsidiary Companies (123.1) | 224 |  |  |
| 23 | Noncurrent Portion of Allowances | 228 |  |  |
| 24 | Other Investments (124) |  | 29,024 | 31,384 |
| 25 | Sinking Funds (125) |  |  |  |
| 26 | Depreciation Fund (126) |  |  |  |
| 27 | Amortization Fund - Federal (127) |  |  |  |
| 28 | Other Special Funds (128) |  |  |  |
| 29 | Special Funds (Non Major Only) (129) |  |  |  |

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3 Year Comparative Balance Sheet Page 2 of 17

| 30 | Long-Term Portion of Derivative Assets (175) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 31 | Long-Term Portion of Derivative Assets - Hedges (176) |  |  |  |
| 32 | TOTAL Other Property and Investments (Lines 18-21 and 23-31) |  | 1,814,797 | 1,860,838 |
| 33 | CURRENT AND ACCRUED ASSETS |  |  |  |
| 34 | Cash and Working Funds (Non-major Only) (130) |  |  |  |
| 35 | Cash (131) |  | 71,090,442 | 29,154,251 |
| 36 | Special Deposits (132-134) |  |  |  |
| 37 | Working Fund (135) |  | 4,000 | 4,000 |
| 38 | Temporary Cash Investments (136) |  | 534,809 | 9,948 |
| 39 | Notes Receivable (141) |  |  |  |
| 40 | Customer Accounts Receivable (142) |  | 134,847,141 | 152,566,276 |
| 41 | Other Accounts Receivable (143) |  | 68,670,403 | 74,042,249 |
| 42 | (Less) Accum. Prov. for Uncollectible Acct.-Credit (144) |  | 55,365,475 | 63,970,515 |
| 43 | Notes Receivable from Associated Companies (145) |  |  |  |
| 44 | Accounts Receivable from Assoc. Companies (146) |  | 1,422,534 | 1,361,240 |
| 45 | Fuel Stock (151) | 227 |  |  |
| 46 | Fuel Stock Expenses Undistributed (152) | 227 |  |  |
| 47 | Residuals (Elec) and Extracted Products (153) | 227 |  |  |
| 48 | Plant Materials and Operating Supplies (154) | 227 | 42,527,244 | 36,171,580 |
| 49 | Merchandise (155) | 227 |  |  |
| 50 | Other Materials and Supplies (156) | 227 |  |  |
| 51 | Nuclear Materials Held for Sale (157) | 202/227 |  |  |
| 52 | Allowances (158.1 and 158.2) | 228 | 209,151 | 332,011 |
| 53 | (Less) Noncurrent Portion of Allowances | 228 |  |  |
| 54 | Stores Expense Undistributed (163) | 227 |  |  |
| 55 | Gas Stored Underground - Current (164.1) |  |  |  |
| 56 | Liquefied Natural Gas Stored and Held for Processing (164.2-164.3) |  |  |  |
| 57 | Prepayments (165) |  | 1,062,249 | 999,911 |
| 58 | Advances for Gas (166-167) |  |  |  |
| 59 | Interest and Dividends Receivable (171) |  | 1,742 | 203 |
| 60 | Rents Receivable (172) |  | 1,068,344 | 1,282,013 |
| 61 | Accrued Utility Revenues (173) |  | 45,735,415 | 39,730,660 |
| 62 | Miscellaneous Current and Accrued Assets (174) |  | 1,578,387 | 1,675,279 |


| 63 | Derivative Instrument Assets (175) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 64 | (Less) Long-Term Portion of Derivative Instrument Assets (175) |  |  |  |
| 65 | Derivative Instrument Assets - Hedges (176) |  |  |  |
| 66 | (Less) Long-Term Portion of Derivative Instrument Assets - Hedges (176) |  |  |  |
| 67 | Total Current and Accrued Assets (Lines 34 through 66) |  | 313,386,386 | 273,359,106 |
| 68 | DEFERRED DEBITS |  |  |  |
| 69 | Unamortized Debt Expenses (181) |  | 10,195,141 | 9,746,727 |
| 70 | Extraordinary Property Losses (182.1) | 230a |  |  |
| 71 | Unrecovered Plant and Regulatory Study Costs (182.2) | 230b |  |  |
| 72 | Other Regulatory Assets (182.3) | 232 | 287,809,465 | 141,761,261 |
| 73 | Prelim. Survey and Investigation Charges (Electric) (183) |  |  |  |
| 74 | Preliminary Natural Gas Survey and Investigation Charges 183.1) |  |  |  |
| 75 | Other Preliminary Survey and Investigation Charges (183.2) |  |  |  |
| 76 | Clearing Accounts (184) |  |  |  |
| 77 | Temporary Facilities (185) |  |  |  |
| 78 | Miscellaneous Deferred Debits (186) | 233 | 37,096,430 | 47,634,954 |
| 79 | Def. Losses from Disposition of Utility Plt. (187) |  |  |  |
| 80 | Research, Devel. and Demonstration Expend. (188) | 352 |  |  |
| 81 | Unamortized Loss on Reaquired Debt (189) |  | 2,413,867 | 2,934,103 |
| 82 | Accumulated Deferred Income Taxes (190) | 234 | 127,232,549 | 145,329,393 |
| 83 | Unrecovered Purchased Gas Costs (191) |  |  |  |
| 84 | Total Deferred Debits (lines 69 through 83) |  | 464,747,452 | 347,406,438 |
| 85 | TOTAL ASSETS (lines 14-16, 32, 67, and 84) |  | 5,130,521,077 | 4,712,325,756 |

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Exhibit B-1
3 Year Comparative Balance Sheet Page 4 of 17

| Name of Respondent: <br> Atlantic City Electric Company |  | This report <br> (1) $\boldsymbol{\nabla}$ An <br> (2) $\square$ A R | nal mission | Date of Report: $12 / 31 / 2022$ | r/Period of Report of: 2022/ Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| COMPARATIVE BALANCE SHEET (LIABILITIES AND OTHER CREDITS) |  |  |  |  |  |
| Line No. | Title of Account <br> (a) |  | Ref. Page No. <br> (b) | Current Year End of Quarter/Year Balance (c) | Prior Year End Balance 12/31 <br> (d) |
| 1 | PROPRIETARY CAPITAL |  |  |  |  |
| 2 | Common Stock Issued (201) |  | 250 | 25,638,051 | 25,638,051 |
| 3 | Preferred Stock Issued (204) |  | 250 |  |  |
| 4 | Capital Stock Subscribed (202, 205) |  |  |  |  |
| 5 | Stock Liability for Conversion (203, 206) |  |  |  |  |
| 6 | Premium on Capital Stock (207) |  |  | 107,755,439 | 107,755,439 |
| 7 | Other Paid-In Capital (208-211) |  | 253 | 1,631,689,473 | 1,456,619,188 |
| 8 | Installments Received on Capital Stock (212) |  | 252 |  |  |
| 9 | (Less) Discount on Capital Stock (213) |  | 254 |  |  |
| 10 | (Less) Capital Stock Expense (214) |  | 254b | 532,682 | 532,682 |
| 11 | Retained Earnings (215, 215.1, 216) |  | 118 | $(11,338,834)$ | $(14,348,852)$ |
| 12 | Unappropriated Undistributed Subsidiary Earnings (216.1) |  | 118 |  |  |
| 13 | (Less) Reaquired Capital Stock (217) |  | 250 |  |  |
| 14 | Noncorporate Proprietorship (Non-major only)(218) |  |  |  |  |
| 15 | Accumulated Other Comprehensive Income (219) |  | 122(a)(b) |  |  |
| 16 | Total Proprietary Capital (lines 2 through 15) |  |  | 1,753,211,447 | 1,575,131,144 |
| 17 | LONG-TERM DEBT |  |  |  |  |
| 18 | Bonds (221) |  | 256 | 1,748,150,000 | 1,573,150,000 |
| 19 | (Less) Reaquired Bonds (222) |  | 256 |  |  |
| 20 | Advances from Associated Companies (223) |  | 256 |  |  |
| 21 | Other Long-Term Debt (224) |  | 256 |  |  |
| 22 | Unamortized Premium on Long-Term Debt (225) |  |  |  |  |
| 23 | (Less) Unamortized Discount on Long-Term DebtDebit (226) |  |  | 549,976 | 592,001 |
| 24 | Total Long-Term Debt (lines 18 through 23) |  |  | 1,747,600,024 | 1,572,557,999 |
| 25 | OTHER NONCURRENT LIABILITIES |  |  |  |  |
| 26 | Obligations Under Capital Leases - Noncurrent (227) |  |  | 15,728,857 | 16,147,195 |
| 27 | Accumulated Provision for Property Insurance(228.1) |  |  |  |  |
| 28 |  |  |  | 12,259,189 | 12,328,722 |

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|  | Accumulated Provision for Injuries and Damages (228.2) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 29 | Accumulated Provision for Pensions and Benefits (228.3) |  | 8,277,351 | 12,146,787 |
| 30 | Accumulated Miscellaneous Operating Provisions (228.4) |  | 152,499 | 258,624 |
| 31 | Accumulated Provision for Rate Refunds (229) |  |  |  |
| 32 | Long-Term Portion of Derivative Instrument Liabilities |  |  |  |
| 33 | Long-Term Portion of Derivative Instrument Liabilities - Hedges |  |  |  |
| 34 | Asset Retirement Obligations (230) |  | 7,022,468 | 8,805,982 |
| 35 | Total Other Noncurrent Liabilities (lines 26 through 34) |  | 43,440,364 | 49,687,310 |
| 36 | CURRENT AND ACCRUED LIABILITIES |  |  |  |
| 37 | Notes Payable (231) |  |  | 144,471,395 |
| 38 | Accounts Payable (232) |  | 182,817,899 | 135,702,128 |
| 39 | Notes Payable to Associated Companies (233) |  |  |  |
| 40 | Accounts Payable to Associated Companies (234) |  | 25,879,539 | 30,467,638 |
| 41 | Customer Deposits (235) |  | 20,648,300 | 17,793,687 |
| 42 | Taxes Accrued (236) | 262 | 12,678,907 | 11,006,605 |
| 43 | Interest Accrued (237) |  | 13,958,272 | 11,491,263 |
| 44 | Dividends Declared (238) |  |  |  |
| 45 | Matured Long-Term Debt (239) |  |  |  |
| 46 | Matured Interest (240) |  |  |  |
| 47 | Tax Collections Payable (241) |  | 3,659 | 4,491 |
| 48 | Miscellaneous Current and Accrued Liabilities (242) |  | 183,238,907 | 56,953,769 |
| 49 | Obligations Under Capital Leases-Current (243) |  | 3,085,311 | 2,652,160 |
| 50 | Derivative Instrument Liabilities (244) |  |  |  |
| 51 | (Less) Long-Term Portion of Derivative Instrument Liabilities |  |  |  |
| 52 | Derivative Instrument Liabilities - Hedges (245) |  |  |  |
| 53 | (Less) Long-Term Portion of Derivative Instrument Liabilities-Hedges |  |  |  |
| 54 | Total Current and Accrued Liabilities (lines 37 through 53) |  | 442,310,794 | 410,543,136 |
| 55 | DEFERRED CREDITS |  |  |  |
| 56 | Customer Advances for Construction (252) |  | 12,117,175 | 5,035,005 |
| 57 | Accumulated Deferred Investment Tax Credits (255) | 266 | 2,108,797 | 2,391,980 |
|  |  |  |  |  |


| 58 | Deferred Gains from Disposition of Utility Plant <br> $(256)$ |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 59 | Other Deferred Credits (253) | 269 | $62,997,605$ |  |
| 60 | Other Regulatory Liabilities (254) | 278 | $206,250,998$ | $15,328,134$ |
| 61 | Unamortized Gain on Reaquired Debt (257) |  | $255,045,853$ |  |
| 62 | Accum. Deferred Income Taxes-Accel. Amort. <br> $(281)$ | 272 | $814,984,418$ |  |
| 63 | Accum. Deferred Income Taxes-Other Property <br> $(282)$ |  | $45,499,455$ |  |
| 64 | Accum. Deferred Income Taxes-Other (283) |  | $1,143,958,448$ |  |
| 65 | Total Deferred Credits (lines 56 through 64) |  | $5,130,521,077$ | $478,702,740$ |
| 66 | TOTAL LIABILITIES AND STOCKHOLDER <br> EQUITY (lines 16, 24, 35, 54 and 65) |  | $4,902,455$ |  |

Exhibit B-1
3 Year Comparative Balance Sheet Page 7 of 17

| Name of Respondent: <br> Atlantic City Electric Company |  | nal mission | Date of Report: 12/31/2021 | /Period of Report of: 2021/ Q4 |
| :---: | :---: | :---: | :---: | :---: |
| COMPARATIVE BALANCE SHEET (ASSETS AND OTHER DEBITS) |  |  |  |  |
| Line No. | Title of Account <br> (a) | Ref. Page No. <br> (b) | Current Year End of Quarter/Year Balance <br> (c) | Prior Year End Balance 12/31 <br> (d) |
| 1 | UTILITY PLANT |  |  |  |
| 2 | Utility Plant (101-106, 114) | 200 | 4,896,631,857 | 4,583,362,091 |
| 3 | Construction Work in Progress (107) | 200 | 242,568,840 | 182,570,016 |
| 4 | TOTAL Utility Plant (Enter Total of lines 2 and 3) |  | 5,139,200,697 | 4,765,932,107 |
| 5 | (Less) Accum. Prov. for Depr. Amort. Depl. (108, 110, 111, 115) | 200 | 1,049,501,323 | 952,429,371 |
| 6 | Net Utility Plant (Enter Total of line 4 less 5) |  | 4,089,699,374 | 3,813,502,736 |
| 7 | Nuclear Fuel in Process of Ref., Conv., Enrich., and Fab. (120.1) | 202 |  |  |
| 8 | Nuclear Fuel Materials and Assemblies-Stock Account (120.2) |  |  |  |
| 9 | Nuclear Fuel Assemblies in Reactor (120.3) |  |  |  |
| 10 | Spent Nuclear Fuel (120.4) |  |  |  |
| 11 | Nuclear Fuel Under Capital Leases (120.6) |  |  |  |
| 12 | (Less) Accum. Prov. for Amort. of Nucl. Fuel Assemblies (120.5) | 202 |  |  |
| 13 | Net Nuclear Fuel (Enter Total of lines 7-11 less 12) |  |  |  |
| 14 | Net Utility Plant (Enter Total of lines 6 and 13) |  | 4,089,699,374 | 3,813,502,736 |
| 15 | Utility Plant Adjustments (116) |  |  |  |
| 16 | Gas Stored Underground - Noncurrent (117) |  |  |  |
| 17 | OTHER PROPERTY AND INVESTMENTS |  |  |  |
| 18 | Nonutility Property (121) |  | 13,614,426 | 13,613,379 |
| 19 | (Less) Accum. Prov. for Depr. and Amort. (122) |  | 11,784,972 | 11,741,291 |
| 20 | Investments in Associated Companies (123) |  |  |  |
| 21 | Investment in Subsidiary Companies (123.1) | 224 |  | 2,200,001 |
| 23 | Noncurrent Portion of Allowances | 228 |  |  |
| 24 | Other Investments (124) |  | 31,384 | 33,668 |
| 25 | Sinking Funds (125) |  |  |  |
| 26 | Depreciation Fund (126) |  |  |  |
| 27 | Amortization Fund - Federal (127) |  |  |  |
| 28 | Other Special Funds (128) |  |  |  |
| 29 | Special Funds (Non Major Only) (129) |  |  |  |

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| 30 | Long-Term Portion of Derivative Assets (175) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 31 | Long-Term Portion of Derivative Assets - Hedges (176) |  |  |  |
| 32 | TOTAL Other Property and Investments (Lines 18-21 and 23-31) |  | 1,860,838 | 4,105,757 |
| 33 | CURRENT AND ACCRUED ASSETS |  |  |  |
| 34 | Cash and Working Funds (Non-major Only) (130) |  |  |  |
| 35 | Cash (131) |  | 29,154,251 | 17,433,223 |
| 36 | Special Deposits (132-134) |  |  |  |
| 37 | Working Fund (135) |  | 4,000 | 4,000 |
| 38 | Temporary Cash Investments (136) |  | 9,948 |  |
| 39 | Notes Receivable (141) |  |  |  |
| 40 | Customer Accounts Receivable (142) |  | 152,566,276 | 129,591,108 |
| 41 | Other Accounts Receivable (143) |  | 74,042,249 | 70,761,566 |
| 42 | (Less) Accum. Prov. for Uncollectible Acct.-Credit (144) |  | 63,970,515 | 43,325,320 |
| 43 | Notes Receivable from Associated Companies (145) |  |  |  |
| 44 | Accounts Receivable from Assoc. Companies (146) |  | 1,361,240 | 5,220,292 |
| 45 | Fuel Stock (151) | 227 |  |  |
| 46 | Fuel Stock Expenses Undistributed (152) | 227 |  |  |
| 47 | Residuals (Elec) and Extracted Products (153) | 227 |  |  |
| 48 | Plant Materials and Operating Supplies (154) | 227 | 36,171,580 | 36,425,041 |
| 49 | Merchandise (155) | 227 |  |  |
| 50 | Other Materials and Supplies (156) | 227 |  |  |
| 51 | Nuclear Materials Held for Sale (157) | 202/227 |  |  |
| 52 | Allowances (158.1 and 158.2) | 228 | 332,011 | 381,434 |
| 53 | (Less) Noncurrent Portion of Allowances | 228 |  |  |
| 54 | Stores Expense Undistributed (163) | 227 |  |  |
| 55 | Gas Stored Underground - Current (164.1) |  |  |  |
| 56 | Liquefied Natural Gas Stored and Held for Processing (164.2-164.3) |  |  |  |
| 57 | Prepayments (165) |  | 999,911 | 869,977 |
| 58 | Advances for Gas (166-167) |  |  |  |
| 59 | Interest and Dividends Receivable (171) |  | 203 | 524 |
| 60 | Rents Receivable (172) |  | 1,282,013 | 1,281,918 |
| 61 | Accrued Utility Revenues (173) |  | 39,730,660 | 29,409,805 |
| 62 | Miscellaneous Current and Accrued Assets (174) |  | 1,675,279 | 1,323,270 |

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Exhibit B-1
3 Year Comparative Balance Sheet Page 9 of 17

| 63 | Derivative Instrument Assets (175) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 64 | (Less) Long-Term Portion of Derivative Instrument Assets (175) |  |  |  |
| 65 | Derivative Instrument Assets - Hedges (176) |  |  |  |
| 66 | (Less) Long-Term Portion of Derivative Instrument Assets - Hedges (176) |  |  |  |
| 67 | Total Current and Accrued Assets (Lines 34 through 66) |  | 273,359,106 | 249,376,838 |
| 68 | DEFERRED DEBITS |  |  |  |
| 69 | Unamortized Debt Expenses (181) |  | 9,746,727 | 7,600,472 |
| 70 | Extraordinary Property Losses (182.1) | 230a |  |  |
| 71 | Unrecovered Plant and Regulatory Study Costs (182.2) | 230b |  |  |
| 72 | Other Regulatory Assets (182.3) | 232 | 141,761,261 | 138,508,230 |
| 73 | Prelim. Survey and Investigation Charges (Electric) (183) |  |  |  |
| 74 | Preliminary Natural Gas Survey and Investigation Charges 183.1) |  |  |  |
| 75 | Other Preliminary Survey and Investigation Charges (183.2) |  |  |  |
| 76 | Clearing Accounts (184) |  |  |  |
| 77 | Temporary Facilities (185) |  |  |  |
| 78 | Miscellaneous Deferred Debits (186) | 233 | 47,634,954 | 60,114,085 |
| 79 | Def. Losses from Disposition of Utility Plt. (187) |  |  |  |
| 80 | Research, Devel. and Demonstration Expend. (188) | 352 |  |  |
| 81 | Unamortized Loss on Reaquired Debt (189) |  | 2,934,103 | 3,498,083 |
| 82 | Accumulated Deferred Income Taxes (190) | 234 | 145,329,393 | 155,469,504 |
| 83 | Unrecovered Purchased Gas Costs (191) |  |  |  |
| 84 | Total Deferred Debits (lines 69 through 83) |  | 347,406,438 | 365,190,374 |
| 85 | TOTAL ASSETS (lines 14-16, 32, 67, and 84) |  | 4,712,325,756 | 4,432,175,705 |

FERC FORM No. 1 (REV. 12-03)
Page 110-111
file://fdc1s-el16webp1/FercPDF/INPUT/20220411-8010 auke50bl/wk-20211231.x... 8/31/2023

Exhibit B-1
3 Year Comparative Balance Sheet Page 10 of 17

| Name of Respondent: <br> Atlantic City Electric Company |  | This report <br> (1) $\nabla \mathrm{An}$ <br> (2) $\square$ A R | nal mission | Date of Report: $12 / 31 / 2021$ | /Period of Report of: 2021/ Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| COMPARATIVE BALANCE SHEET (LIABILITIES AND OTHER CREDITS) |  |  |  |  |  |
| Line No. | Title of Account <br> (a) |  | Ref. Page No. <br> (b) | Current Year End of Quarter/Year Balance <br> (c) | Prior Year End Balance 12/31 <br> (d) |
| 1 | PROPRIETARY CAPITAL |  |  |  |  |
| 2 | Common Stock Issued (201) |  | 250 | 25,638,051 | 25,638,051 |
| 3 | Preferred Stock Issued (204) |  | 250 |  |  |
| 4 | Capital Stock Subscribed (202, 205) |  |  |  |  |
| 5 | Stock Liability for Conversion (203, 206) |  |  |  |  |
| 6 | Premium on Capital Stock (207) |  |  | 107,755,439 | 107,755,439 |
| 7 | Other Paid-In Capital (208-211) |  | 253 | 1,456,619,188 | 1,138,219,188 |
| 8 | Installments Received on Capital Stock (212) |  | 252 |  |  |
| 9 | (Less) Discount on Capital Stock (213) |  | 254 |  |  |
| 10 | (Less) Capital Stock Expense (214) |  | 254b | 532,682 | 532,682 |
| 11 | Retained Earnings (215, 215.1, 216) |  | 118 | $(14,348,852)$ | (3) $127,177,217$ |
| 12 | Unappropriated Undistributed Subsidiary Earnings (216.1) |  | 118 |  |  |
| 13 | (Less) Reaquired Capital Stock (217) |  | 250 |  |  |
| 14 | Noncorporate Proprietorship (Non-major only)(218) |  |  |  |  |
| 15 | Accumulated Other Comprehensive Income (219) |  | 122(a)(b) |  |  |
| 16 | Total Proprietary Capital (lines 2 through 15) |  |  | 1,575,131,144 | (b) $1,398,257,213$ |
| 17 | LONG-TERM DEBT |  |  |  |  |
| 18 | Bonds (221) |  | 256 | 1,573,150,000 | 1,387,015,000 |
| 19 | (Less) Reaquired Bonds (222) |  | 256 |  |  |
| 20 | Advances from Associated Companies (223) |  | 256 |  | 9,733,977 |
| 21 | Other Long-Term Debt (224) |  | 256 |  |  |
| 22 | Unamortized Premium on Long-Term Debt (225) |  |  |  |  |
| 23 | (Less) Unamortized Discount on Long-Term DebtDebit (226) |  |  | 592,001 | 477,643 |
| 24 | Total Long-Term Debt (lines 18 through 23) |  |  | 1,572,557,999 | 1,396,271,334 |
| 25 | OTHER NONCURRENT LIABILITIES |  |  |  |  |
| 26 | Obligations Under Capital Leases - Noncurrent (227) |  |  | 16,147,195 | 11,330,850 |
| 27 | Accumulated Provision for Property Insurance(228.1) |  |  |  |  |
| 28 |  |  |  | 12,328,722 | 11,964,265 |

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Exhibit B-1
3 Year Comparative Balance Sheet Page 11 of 17

|  | Accumulated Provision for Injuries and Damages (228.2) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 29 | Accumulated Provision for Pensions and Benefits (228.3) |  | 12,146,787 | 17,178,768 |
| 30 | Accumulated Miscellaneous Operating Provisions (228.4) |  | 258,624 | 297,809 |
| 31 | Accumulated Provision for Rate Refunds (229) |  |  |  |
| 32 | Long-Term Portion of Derivative Instrument Liabilities |  |  |  |
| 33 | Long-Term Portion of Derivative Instrument Liabilities - Hedges |  |  |  |
| 34 | Asset Retirement Obligations (230) |  | 8,805,982 | 5,670,537 |
| 35 | Total Other Noncurrent Liabilities (lines 26 through 34) |  | 49,687,310 | 46,442,229 |
| 36 | CURRENT AND ACCRUED LIABILITIES |  |  |  |
| 37 | Notes Payable (231) |  | 144,471,395 | 187,462,678 |
| 38 | Accounts Payable (232) |  | 135,702,128 | ${ }^{(1)} 150,569,528$ |
| 39 | Notes Payable to Associated Companies (233) |  |  |  |
| 40 | Accounts Payable to Associated Companies (234) |  | 30,467,638 | 31,545,906 |
| 41 | Customer Deposits (235) |  | 17,793,687 | 22,554,507 |
| 42 | Taxes Accrued (236) | 262 | 11,006,605 | 11,580,147 |
| 43 | Interest Accrued (237) |  | 11,491,263 | 11,929,521 |
| 44 | Dividends Declared (238) |  |  |  |
| 45 | Matured Long-Term Debt (239) |  |  |  |
| 46 | Matured Interest (240) |  |  |  |
| 47 | Tax Collections Payable (241) |  | 4,491 |  |
| 48 | Miscellaneous Current and Accrued Liabilities (242) |  | 56,953,769 | ([)] 52,018,502 |
| 49 | Obligations Under Capital Leases-Current (243) |  | 2,652,160 | 1,555,409 |
| 50 | Derivative Instrument Liabilities (244) |  |  |  |
| 51 | (Less) Long-Term Portion of Derivative Instrument Liabilities |  |  |  |
| 52 | Derivative Instrument Liabilities - Hedges (245) |  |  |  |
| 53 | (Less) Long-Term Portion of Derivative Instrument Liabilities-Hedges |  |  |  |
| 54 | Total Current and Accrued Liabilities (lines 37 through 53) |  | 410,543,136 | 469,216,198 |
| 55 | DEFERRED CREDITS |  |  |  |
| 56 | Customer Advances for Construction (252) |  | 5,035,005 | 1,811,757 |
| 57 | Accumulated Deferred Investment Tax Credits (255) | 266 | 2,391,980 | 2,708,204 |
|  |  |  |  |  |

Exhibit B-1
3 Year Comparative Balance Sheet
Page 12 of 17

| 58 | Deferred Gains from Disposition of Utility Plant (256) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 59 | Other Deferred Credits (253) | 269 | 15,328,134 | 18,751,692 |
| 60 | Other Regulatory Liabilities (254) | 278 | 255,045,853 | (e)317,700,604 |
| 61 | Unamortized Gain on Reaquired Debt (257) |  |  |  |
| 62 | Accum. Deferred Income Taxes-Accel. Amort. (281) | 272 |  |  |
| 63 | Accum. Deferred Income Taxes-Other Property (282) |  | 778,702,740 | 725,791,908 |
| 64 | Accum. Deferred Income Taxes-Other (283) |  | 47,902,455 | ${ }^{\oplus} 55,224,566$ |
| 65 | Total Deferred Credits (lines 56 through 64) |  | 1,104,406,167 | (1)1,121,988,731 |
| 66 | TOTAL LIABILITIES AND STOCKHOLDER EQUITY (lines 16, 24, 35, 54 and 65) |  | 4,712,325,756 | 4,432,175,705 |


| Name of Respondent: <br> Atlantic City Electric Company | This report is: <br> (1) $\checkmark$ An Original <br> (2) $\square$ A Resubmission | Date of Report: <br> $12 / 31 / 2021$ | Year/Period of Report <br> End of: 2021/ Q4 |
| :--- | :--- | :--- | :--- |
| FOOTNOTE DATA |  |  |  |

(a) Concept: RetainedEarnings

This amount has been revised from the Company's originally filed FERC Form 1 due to a correction to ACE's mechanism to recover the cost of Transition Bonds. See Note 1 - Significant Accounting Policies for additional information.

| Reported Total | Revised Tota |
| :--- | :--- |
| $119,608,158$ | $127,177,217$ |

(b) Concept: ProprietaryCapital

This amount has been revised from the Company's originally filed FERC Form 1 due to a correction to ACE's mechanism to recover the cost of Transition Bonds. See Note 1 - Significant Accounting Policies for additional information.

## Reported Total Revised Tota

1,390,688,154 1,398,257,213
(c) Concept: AccountsPayable

This amount has been revised from the Company's originally filed FERC Form 1 due to a correction for ACE's Zero Emission Credit (ZEC) Program Accrual. The payment to satisfy the obligation was incorrectly applied to Accounts Payable (232) instead of Miscellaneous Current and Accrued Liabilities (242).

| Reported Total | Revised Tota |
| :--- | :--- |
| $126,986,879$ | $150,569,528$ |

(d) Concept: MiscellaneousCurrentAndAccruedLiabilities

This amount has been revised from the Company's originally filed FERC Form 1 due to a correction for ACE's Zero Emission Credit (ZEC) Program Accrual. The payment to satisfy the obligation was incorrectly applied to Accounts Payable (232) instead of Miscellaneous Current and Accrued Liabilities (242).

| Reported Total | Revised Total |
| :--- | :--- |
| $75,601,151$ | $52,018,502$ |

(e) Concept: OtherRegulatoryLiabilities

This amount has been revised from the Company's originally filed FERC Form 1 due to a correction to ACE's mechanism to recover the cost of Transition Bonds. See Note 1 - Significant Accounting Policies for additional information.

| Reported Total | Revised Tota |
| :--- | :--- |
| $328,229,271$ | $317,700,604$ |

(f) Concept: AccumulatedDeferredIncomeTaxesOther

This amount has been revised from the Company's originally filed FERC Form 1 due to a correction to ACE's mechanism to recover the cost of Transition Bonds. See Note 1 - Significant Accounting Policies for additional information.
Reported Total Revised Total
$52,264,958 \quad 55,224,566$
(g) Concept: DeferredCredits

This amount has been revised from the Company's originally filed FERC Form 1 due to a correction to ACE's mechanism to recover the cost of Transition Bonds. See Note 1 - Significant Accounting Policies for additional information.

| Reported Total | Revised Total |
| :--- | :--- |
| $1,129,557,790$ | $1,121,988,731$ |

1,129,557,790 1,121,988,731
FERC FORM No. 1 (REV. 12-03)



Name of Respondent
This Report Is:
(9) X AnFORiginaDate: A Resubmission


COMPARATIVE BALANCE SHEET (ASSETS AND OTHER DEBITSXContinued)

Date of Report
xhiblitzarlPeriod of Report Year Comparative Balance Sheet

/2(G/O2, $\mathrm{O} 2 \mathrm{a}, \mathrm{Yr}$ )

End Balance
12/31




Name of Responden
This Report is:
Date of Report
3 Year Comparative Balance Sheet Pagend7of $17 \quad$ 2020/Q4

## COMPARATIVE BALANCE SHEET (LIABILITIES AND OTHER CREDIT®ฎ力ntinued)

## Exhibit B-2

## 3 Year Comparative Income Statement

Exhibit B-2
3 Year Comparative Income Statement Page 1 of 15

| Name of Respondent: <br> Atlantic City Electric Company | This report is: <br> (1) $\boldsymbol{\nabla}$ An Original <br> (2) $\square$ A Resubmission | Date of Report: $12 / 31 / 2022$ | Year/Period of Report End of: 2022/ Q4 |
| :---: | :---: | :---: | :---: |

## Quarterly

1. Report in column (c) the current year to date balance. Column (c) equals the total of adding the data in column (g) plus the data in column ( Report in column (d) similar data for the previous year. This information is reported in the annual filing only.
2. Enter in column (e) the balance for the reporting quarter and in column (f) the balance for the same three month period for the prior year
3. Report in column (g) the quarter to date amounts for electric utility function; in column (i) the quarter to date amounts for gas utility, and in c amounts for other utility function for the current year quarter.
4. Report in column (h) the quarter to date amounts for electric utility function; in column (j) the quarter to date amounts for gas utility, and in c amounts for other utility function for the prior year quarter.
5. If additional columns are needed, place them in a footnote.

## Annual or Quarterly if applicable

Do not report fourth quarter data in columns (e) and (f)
Report amounts for accounts 412 and 413, Revenues and Expenses from Utility Plant Leased to Others, in another utility column in a simila department. Spread the amount(s) over Lines 2 thru 26 as appropriate. Include these amounts in columns (c) and (d) totals.
Report amounts in account 414, Other Utility Operating Income, in the same manner as accounts 412 and 413 above.
Use page 122 for important notes regarding the statement of income for any account thereof.
Give concise explanations concerning unsettled rate proceedings where a contingency exists such that refunds of a material amount may n customers or which may result in material refund to the utility with respect to power or gas purchases. State for each year effected the gros: the contingency relates and the tax effects together with an explanation of the major factors which affect the rights of the utility to retain suc amounts paid with respect to power or gas purchases.
Give concise explanations concerning significant amounts of any refunds made or received during the year resulting from settlement of any revenues received or costs incurred for power or gas purchases, and a summary of the adjustments made to balance sheet, income, and e If any notes appearing in the report to stockholders are applicable to the Statement of Income, such notes may be included at page 122.
Enter on page 122 a concise explanation of only those changes in accounting methods made during the year which had an effect on net inc allocations and apportionments from those used in the preceding year. Also, give the appropriate dollar effect of such changes.
Explain in a footnote if the previous year's/quarter's figures are different from that reported in prior reports.
If the columns are insufficient for reporting additional utility departments, supply the appropriate account titles report the information in a foo

| Line No. | Title of Account <br> (a) | (Ref.) Page No. (b) | Total Current Year to Date Balance for Quarter/Year <br> (c) | Total Prior Year to Date Balance for Quarter/Year <br> (d) | Current 3 <br> Months <br> Ended - <br> Quarterly <br> Only - No 4th Quarter (e) | Prior 3 Months Ended Quarterly Only - No 4th Quarter (f) | Electric Utility Current Year to Date (in dollars) (g) | Electric Utility Previous Year to Date (in dollars) <br> (h) | Gas Utiity Current Year to Date (in dollars) (i) | U Prı Yı Di dc |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UTILITY OPERATING INCOME |  |  |  |  |  |  |  |  |  |
| 2 | Operating Revenues (400) | 300 | 1,435,012,806 | 1,424,227,562 |  |  | 1,435,012,806 | 1,424,227,562 |  |  |
| 3 | Operating Expenses |  |  |  |  |  |  |  |  |  |
| 4 | Operation <br> Expenses (401) | 320 | 879,156,384 | 947,865,300 |  |  | 879,156,384 | 947,865,300 |  |  |
| 5 | Maintenance <br> Expenses <br> (402) | 320 | 91,206,292 | 88,797,563 |  |  | 91,206,292 | 88,797,563 |  |  |
| 6 | Depreciation Expense (403) | 336 | 158,372,937 | 143,297,760 |  |  | 158,372,937 | 143,297,760 |  |  |
| 7 | Depreciation <br> Expense for Asset Retirement Costs (403.1) | 336 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |

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Exhibit B-2
3 Year Comparative Income Statement
Page 2 of 15

| 8 | Amort. \& Depl. of Utility Plant (404-405) | 336 | 18,018,703 | 11,797,795 | 18,018,703 | 11,797,795 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 | Amort. of Utility Plant Acq. Adj. (406) | 336 |  |  |  |  |  |
| 10 | Amort. <br> Property Losses, Unrecov Plant and Regulatory Study Costs (407) |  |  |  |  |  |  |
| 11 | Amort. of Conversion Expenses (407.2) |  |  |  |  |  |  |
| 12 | Regulatory Debits (407.3) |  | 67,554,882 | 33,209,786 | 67,554,882 | 33,209,786 |  |
| 13 | (Less) Regulatory Credits (407.4) |  | 5,420,972 | $(207,479)$ | 5,420,972 | $(207,479)$ |  |
| 14 | Taxes Other Than Income Taxes (408.1) | 262 | 8,770,514 | 8,074,012 | 8,770,514 | 8,074,012 |  |
| 15 | Income Taxes - Federal (409.1) | 262 | 6,772,561 | 1,198,701 | 6,772,561 | 1,198,701 |  |
| 16 | Income Taxes <br> - Other (409.1) | 262 | 139,226 | 497,085 | 139,226 | 497,085 |  |
| 17 | Provision for Deferred Income Taxes (410.1) | $\begin{aligned} & 234, \\ & 272 \end{aligned}$ | 59,057,208 | 78,747,214 | 59,057,208 | 78,747,214 |  |
| 18 | (Less) Provision for Deferred Income TaxesCr. (411.1) | $\begin{aligned} & 234, \\ & 272 \end{aligned}$ | 60,535,275 | 92,467,852 | 60,535,275 | 92,467,852 |  |
| 19 | Investment <br> Tax Credit Adj. <br> - Net (411.4) | 266 | $(283,183)$ | $(316,224)$ | $(283,183)$ | $(316,224)$ |  |
| 20 | (Less) Gains from Disp. of Utility Plant (411.6) |  |  |  |  |  |  |
| 21 | Losses from Disp. of Utility Plant (411.7) |  |  |  |  |  |  |
| 22 | (Less) Gains from Disposition of Allowances (411.8) |  |  |  |  |  |  |
| 23 | Losses from Disposition of Allowances (411.9) |  |  |  |  |  |  |

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Exhibit B-2
3 Year Comparative Income Statement Page 3 of 15


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Exhibit B-2
3 Year Comparative Income Statement Page 4 of 15


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Exhibit B-2
3 Year Comparative Income Statement Page 5 of 15


Exhibit B-2
3 Year Comparative Income Statement Page 6 of 15


FERC FORM No. 1 (REV. 02-04)
Page 114-117

| Name of Respondent: <br> Atlantic City Electric Company | This report is: <br> (1) $\nabla$ An Original <br> (2) $\square$ A Resubmission | Date of Report: 12/31/2021 | Year/Period of Report End of: 2021/ Q4 |
| :---: | :---: | :---: | :---: |
| STATEMENT OF INCOME |  |  |  |
| Quarterly |  |  |  |
| 1. Report in column (c) the current year to date balance. Column (c) equals the total of adding the data in column (g) plus the data in column Report in column (d) similar data for the previous year. This information is reported in the annual filing only. |  |  |  |
| 2. Enter in column (e) the balance for the reporting quarter and in column (f) the balance for the same three month period for the prior year. |  |  |  |
| 3. Report in column (g) the quarter to date amounts for electric utility function; in column (i) the quarter to date amounts for gas utility, and in c amounts for other utility function for the current year quarter. |  |  |  |
| 4. Report in column (h) the quarter to date amounts for electric utility function; in column (j) the quarter to date amounts for gas utility, and in c amounts for other utility function for the prior year quarter. |  |  |  |

5. If additional columns are needed, place them in a footnote.

## Annual or Quarterly if applicable

Do not report fourth quarter data in columns (e) and (f)
Report amounts for accounts 412 and 413, Revenues and Expenses from Utility Plant Leased to Others, in another utility column in a simila department. Spread the amount(s) over Lines 2 thru 26 as appropriate. Include these amounts in columns (c) and (d) totals.
Report amounts in account 414, Other Utility Operating Income, in the same manner as accounts 412 and 413 above.
Use page 122 for important notes regarding the statement of income for any account thereof.
Give concise explanations concerning unsettled rate proceedings where a contingency exists such that refunds of a material amount may $n$ customers or which may result in material refund to the utility with respect to power or gas purchases. State for each year effected the gros: the contingency relates and the tax effects together with an explanation of the major factors which affect the rights of the utility to retain suc amounts paid with respect to power or gas purchases.
Give concise explanations concerning significant amounts of any refunds made or received during the year resulting from settlement of any revenues received or costs incurred for power or gas purchases, and a summary of the adjustments made to balance sheet, income, and e If any notes appearing in the report to stockholders are applicable to the Statement of Income, such notes may be included at page 122.
Enter on page 122 a concise explanation of only those changes in accounting methods made during the year which had an effect on net inc allocations and apportionments from those used in the preceding year. Also, give the appropriate dollar effect of such changes.
Explain in a footnote if the previous year's/quarter's figures are different from that reported in prior reports.
If the columns are insufficient for reporting additional utility departments, supply the appropriate account titles report the information in a foo

| Line | Title of Account (a) | $\begin{aligned} & \text { (Ref.) } \\ & \text { Page } \\ & \text { No. } \\ & \text { (b) } \end{aligned}$ | Total Current Year to Date Balance for Quarter/Year (c) | Total Prior Year to Date Balance for Quarter/Year <br> (d) | Current 3 <br> Months <br> Ended Quarterly <br> Only - No <br> 4th <br> (e) | Prior 3 <br> Months <br> Ended - <br> Quarterly <br> Only - No <br> 4th Quarter <br> (f) | ```Electric Utility Current Year to Date (in dollars) (g)``` | Electric Utility Previous Year to Date (in dollars) <br> (h) |  | Pri Y D d dc |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UTILITY OPERATING income |  |  |  |  |  |  |  |  |  |
| 2 | Operating Revenues (400) | 300 | 1,424,227,562 | 1,243,517,151 |  |  | 1,424,227,562 | 1,243,517,151 |  |  |
| 3 | Operating Expenses |  |  |  |  |  |  |  |  |  |
| 4 | Operation Expenses (401) | 320 | 947,865,300 | 842,471,736 |  |  | 947,847,344 | 842,471,736 |  |  |
| 5 | Maintenance <br> Expenses <br> (402) | 320 | 88,797,563 | 89,903,996 |  |  | 88,815,519 | 89,903,996 |  |  |
| 6 | Depreciation Expense (403) | 336 | 143,297,760 | 132,816,208 |  |  | 143,297,760 | 132,816,208 |  |  |
| 7 | Depreciation Expense for Asset Retirement Costs (403.1) | 336 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |

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Exhibit B-2
3 Year Comparative Income Statement
Page 8 of 15

file://fdc1s-el16webp1/FercPDF/INPUT/20220411-8010 auke50bl/wk-20211231.x... 8/31/2023

Exhibit B-2
3 Year Comparative Income Statement Page 9 of 15


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Exhibit B-2
3 Year Comparative Income Statement Page 10 of 15


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Exhibit B-2
3 Year Comparative Income Statement
Page 12 of 15


Date of Report
(Mo, Da, Yr)
/29/R021

Year/Period of Report
End of 2020/Q4 Hxhibit B-2

## 3 Year Comparative Income

## Page 13 of 15

Quarterly

1. Report in column (c) the current year to date balance. Column (c) equals the total of adding the data in column (g) plus the data in column (i) plus the data in column (k). Report in column (d) similar data for the previous year. This information is reported in the annual filing only.
2. Enter in column (e) the balance for the reporting quarter and in column (f) the balance for the same three month period for the prior year.
3. Report in column (g) the quarter to date amounts for electric utility function; in column (i) the quarter to date amounts for gas utility, and in column (k) the quarter to date amounts for other utility function for the current year quarter.
4. Report in column (h) the quarter to date amounts for electric utility function; in column (j) the quarter to date amounts for gas utility, and in column (I) the quarter to date amounts for other utility function for the prior year quarter.
5. If additional columns are needed, place them in a footnote.

Annual or Quarterly if applicable
5. Do not report fourth quarter data in columns (e) and (f)
6. Report amounts for accounts 412 and 413, Revenues and Expenses from Utility Plant Leased to Others, in another utility columnin a similar manner to a utility department. Spread the amount(s) over lines 2 thru 26 as appropriate. Include these amounts in columns (c) and (d) totals.
7. Report amounts in account 414, Other Utility Operating Income, in the same manner as accounts 412 and 413 above.

| Line No. | Title of Account <br> (a) | (Ref.) Page No. <br> (b) | Total Current Year to Date Balance for Quarter/Year <br> (c) | Total <br> Prior Year to Date Balance for Quarter/Year <br> (d) | Current 3 Months Ended Quarterly Only No 4th Quarter (e) | Prior 3 Months Ended Quarterly Only No 4th Quarter (f) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | UTILITY OPERATING INCOME |  |  |  |  |  |
| 2 | Operating Revenues (400) | 300-301 | 1,243,517,151 | 1,250,070,328 |  |  |
| 3 | Operating Expenses |  |  |  |  |  |
| 4 | Operation Expenses (401) | 320-323 | 842,471,736 | 857,316,327 |  |  |
| 5 | Maintenance Expenses (402) | 320-323 | 89,903,996 | 85,867,099 |  |  |
| 6 | Depreciation Expense (403) | 336-337 | 132,816,208 | 117,199,099 |  |  |
| 7 | Depreciation Expense for Asset Retirement Costs (403.1) | 336-337 |  |  |  |  |
| 8 | Amort. \& Depl. of Utility Plant (404-405) | 336-337 | 7,420,351 | 5,813,108 |  |  |
| 9 | Amort. of Utility Plant Acq. Adj. (406) | 336-337 |  |  |  |  |
| 10 | Amort. Property Losses, Unrecov Plant and Regulatory Study Costs (407) |  |  |  |  |  |
| 11 | Amort. of Conversion Expenses (407) |  |  |  |  |  |
| 12 | Regulatory Debits (407.3) |  | 31,787,073 | 24,878,573 |  |  |
| 13 | (Less) Regulatory Credits (407.4) |  | 365,202 |  |  |  |
| 14 | Taxes Other Than Income Taxes (408.1) | 262-263 | 7,623,436 | 4,382,616 |  |  |
| 15 | Income Taxes - Federal (409.1) | 262-263 | -3,863,409 | -2,647,616 |  |  |
| 16 | - Other (409.1) | 262-263 | 2,000 | -4,642 |  |  |
| 17 | Provision for Deferred Income Taxes (410.1) | 234, 272-277 | 68,656,015 | 59,927,992 |  |  |
| 18 | (Less) Provision for Deferred Income Taxes-Cr. (411.1) | 234, 272-277 | 104,464,945 | 56,439,516 |  |  |
| 19 | Investment Tax Credit Adj. - Net (411.4) | 266 | -325,763 | -325,830 |  |  |
| 20 | (Less) Gains from Disp. of Utility Plant (411.6) |  |  |  |  |  |
| 21 | Losses from Disp. of Utility Plant (411.7) |  |  |  |  |  |
| 22 | (Less) Gains from Disposition of Allowances (411.8) |  |  |  |  |  |
| 23 | Losses from Disposition of Allowances (411.9) |  |  |  |  |  |
| 24 | Accretion Expense (411.10) |  | 85,552 | 81,446 |  |  |
| 25 | TOTAL Utility Operating Expenses (Enter Total of lines 4 thru 24) |  | 1,071,747,048 | 1,096,048,656 |  |  |
| 26 | Net Util Oper Inc (Enter Tot line 2 less 25) Carry to Pg117,line 27 |  | 171,770,103 | 154,021,672 |  |  |
|  |  |  |  |  |  |  |

9. Use page 122 for important notes regarding the statement of income for any account thereof.
10. Give concise explanations concerning unsettled rate proceedings where a contingency exists such that refunds of a material amount may need to be made to the utility's customers or which may result in material refund to the utility with respect to power or gas purchases. State for each year effected the gross revenues or costs to which the contingency relates and the tax effects together with an explanation of the major factors which affect the rights of the utility to retain such revenues or recover amounts paid with respect to power or gas purchases.
11 Give concise explanations concerning significant amounts of any refunds made or received during the year resulting from settlement of any rate proceeding affecting revenues received or costs incurred for power or gas purches, and a summary of the adjustments made to balance sheet, income, and expense accounts.
11. If any notes appearing in the report to stokholders are applicable to the Statement of Income, such notes may be included at page 122.
12. Enter on page 122 a concise explanation of only those changes in accounting methods made during the year which had an effect on net income, including the basis of allocations and apportionments from those used in the preceding year. Also, give the appropriate dollar effect of such changes.
13. Explain in a footnote if the previous year's/quarter's figures are different from that reported in prior reports.
14. If the columns are insufficient for reporting additional utility departments, supply the appropriate account titles report the information in a footnote to this schedule.

| ELECTRIC UTILITY |  | GAS UTILITY |  | OTHER UTILITY |  | Line No. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Year to Date (in dollars) <br> (g) | Previous Year to Date (in dollars) <br> (h) | Current Year to Date (in dollars) <br> (i) | Previous Year to Date (in dollars) <br> (j) | Current Year to Date (in dollars) <br> (k) | Previous Year to Date (in dollars) <br> (I) |  |
|  |  |  |  |  |  | 1 |
| 1,243,517,151 | 1,250,070,328 |  |  |  |  | 2 |
|  |  |  |  |  |  | 3 |
| 842,471,736 | 857,316,327 |  |  |  |  | 4 |
| 89,903,996 | 85,867,099 |  |  |  |  | 5 |
| 132,816,208 | 117,199,099 |  |  |  |  | 6 |
|  |  |  |  |  |  | 7 |
| 7,420,351 | 5,813,108 |  |  |  |  | 8 |
|  |  |  |  |  |  | 9 |
|  |  |  |  |  |  | 10 |
|  |  |  |  |  |  | 11 |
| 31,787,073 | 24,878,573 |  |  |  |  | 12 |
| 365,202 |  |  |  |  |  | 13 |
| 7,623,436 | 4,382,616 |  |  |  |  | 14 |
| -3,863,409 | -2,647,616 |  |  |  |  | 15 |
| 2,000 | -4,642 |  |  |  |  | 16 |
| 68,656,015 | 59,927,992 |  |  |  |  | 17 |
| 104,464,945 | 56,439,516 |  |  |  |  | 18 |
| -325,763 | -325,830 |  |  |  |  | 19 |
|  |  |  |  |  |  | 20 |
|  |  |  |  |  |  | 21 |
|  |  |  |  |  |  | 22 |
|  |  |  |  |  |  | 23 |
| 85,552 | 81,446 |  |  |  |  | 24 |
| 1,071,747,048 | 1,096,048,656 |  |  |  |  | 25 |
| 171,770,103 | 154,021,672 |  |  |  |  | 26 |
|  |  |  |  |  |  |  |

Name of Respondent
This Report Is:
(1) XAn Original STATEMENT OF INCOME FOR THE YEAR (continued)
Atlanticicitity Electriccecempany \#: 20210329-8


## Exhibit B-3

## Balance Sheet

 June 30, 2023Exhibit B-3
June 30, 2023 Balance Sheet Page 1 of 7

| Name of Respondent: Atlantic City Electric Company |  | This repo $\text { (1) } \nabla \mathrm{A}$ <br> (2) $\square$ A | nal mission | Date of Report: 06/30/2023 | /Period of Report of: 2023/ Q2 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| COMPARATIVE BALANCE SHEET (ASSETS AND OTHER DEBITS) |  |  |  |  |  |
| Line No. | Title of Account <br> (a) |  | Ref. Page No. <br> (b) | Current Year End of Quarter/Year Balance <br> (c) | Prior Year End Balance 12/31 <br> (d) |
| 1 | UTILITY PLANT |  |  |  |  |
| 2 | Utility Plant (101-106, 114) |  | 200 | 5,563,362,142 | 5,234,083,517 |
| 3 | Construction Work in Progress (107) |  | 200 | 169,075,566 | 298,399,131 |
| 4 | TOTAL Utility Plant (Enter Total of lines 2 and 3) |  |  | 5,732,437,708 | 5,532,482,648 |
| 5 | (Less) Accum. Prov. for Depr. Amort. Depl. (108, 110, 111, 115) |  | 200 | 1,252,995,165 | 1,181,910,206 |
| 6 | Net Utility Plant (Enter Total of line 4 less 5) |  |  | 4,479,442,543 | 4,350,572,442 |
| 7 | Nuclear Fuel in Process of Ref., Conv., Enrich., and Fab. (120.1) |  | 202 |  |  |
| 8 | Nuclear Fuel Materials and Assemblies-Stock Account (120.2) |  |  |  |  |
| 9 | Nuclear Fuel Assemblies in Reactor (120.3) |  |  |  |  |
| 10 | Spent Nuclear Fuel (120.4) |  |  |  |  |
| 11 | Nuclear Fuel Under Capital Leases (120.6) |  |  |  |  |
| 12 | (Less) Accum. Prov. for Amort. of Nucl. Fuel Assemblies (120.5) |  | 202 |  |  |
| 13 | Net Nuclear Fuel (Enter Total of lines 7-11 less 12) |  |  |  |  |
| 14 | Net Utility Plant (Enter Total of lines 6 and 13) |  |  | 4,479,442,543 | 4,350,572,442 |
| 15 | Utility Plant Adjustments (116) |  |  |  |  |
| 16 | Gas Stored Underground - Noncurrent (117) |  |  |  |  |
| 17 | OTHER PROPERTY AND INVESTMENTS |  |  |  |  |
| 18 | Nonutility Property (121) |  |  | 13,614,426 | 13,614,426 |
| 19 | (Less) Accum. Prov. for Depr. and Amort. (122) |  |  | 11,850,493 | 11,828,653 |
| 20 | Investments in Associated Companies (123) |  |  |  |  |
| 21 | Investment in Subsidiary Companies (123.1) |  | 224 |  |  |
| 23 | Noncurrent Portion of Allowances |  | 228 |  |  |
| 24 | Other Investments (124) |  |  | 223,005 | 29,024 |
| 25 | Sinking Funds (125) |  |  |  |  |
| 26 | Depreciation Fund (126) |  |  |  |  |
| 27 | Amortization Fund - Federal (127) |  |  |  |  |
| 28 | Other Special Funds (128) |  |  |  |  |
| 29 | Special Funds (Non Major Only) (129) |  |  |  |  |

Exhibit B-3
June 30, 2023 Balance Sheet Page 2 of 7

| 30 | Long-Term Portion of Derivative Assets (175) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 31 | Long-Term Portion of Derivative Assets - Hedges (176) |  |  |  |
| 32 | TOTAL Other Property and Investments (Lines 18-21 and 23-31) |  | 1,986,938 | 1,814,797 |
| 33 | CURRENT AND ACCRUED ASSETS |  |  |  |
| 34 | Cash and Working Funds (Non-major Only) (130) |  |  |  |
| 35 | Cash (131) |  | 23,478,930 | 71,090,442 |
| 36 | Special Deposits (132-134) |  |  |  |
| 37 | Working Fund (135) |  | 4,000 | 4,000 |
| 38 | Temporary Cash Investments (136) |  | 547,223 | 534,809 |
| 39 | Notes Receivable (141) |  |  |  |
| 40 | Customer Accounts Receivable (142) |  | 107,452,215 | 134,847,141 |
| 41 | Other Accounts Receivable (143) |  | 68,832,106 | 68,670,403 |
| 42 | (Less) Accum. Prov. for Uncollectible Acct.-Credit (144) |  | 47,221,002 | 55,365,475 |
| 43 | Notes Receivable from Associated Companies (145) |  |  |  |
| 44 | Accounts Receivable from Assoc. Companies (146) |  | 1,572,981 | 1,422,534 |
| 45 | Fuel Stock (151) | 227 |  |  |
| 46 | Fuel Stock Expenses Undistributed (152) | 227 |  |  |
| 47 | Residuals (Elec) and Extracted Products (153) | 227 |  |  |
| 48 | Plant Materials and Operating Supplies (154) | 227 | 52,307,838 | 42,527,244 |
| 49 | Merchandise (155) | 227 |  |  |
| 50 | Other Materials and Supplies (156) | 227 |  |  |
| 51 | Nuclear Materials Held for Sale (157) | 202/227 |  |  |
| 52 | Allowances (158.1 and 158.2) | 228 | 813,799 | 209,151 |
| 53 | (Less) Noncurrent Portion of Allowances | 228 |  |  |
| 54 | Stores Expense Undistributed (163) | 227 | ${ }^{(5)} 694,870$ |  |
| 55 | Gas Stored Underground - Current (164.1) |  |  |  |
| 56 | Liquefied Natural Gas Stored and Held for Processing (164.2-164.3) |  |  |  |
| 57 | Prepayments (165) |  | 44,122,930 | 1,062,249 |
| 58 | Advances for Gas (166-167) |  |  |  |
| 59 | Interest and Dividends Receivable (171) |  | 9,129 | 1,742 |
| 60 | Rents Receivable (172) |  | 2,564,025 | 1,068,344 |
| 61 | Accrued Utility Revenues (173) |  | 66,827,752 | 45,735,415 |
| 62 | Miscellaneous Current and Accrued Assets (174) |  | 1,538,798 | 1,578,387 |


| 63 | Derivative Instrument Assets (175) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 64 | (Less) Long-Term Portion of Derivative Instrument Assets (175) |  |  |  |
| 65 | Derivative Instrument Assets - Hedges (176) |  |  |  |
| 66 | (Less) Long-Term Portion of Derivative Instrument Assets - Hedges (176) |  |  |  |
| 67 | Total Current and Accrued Assets (Lines 34 through 66) |  | 323,545,594 | 313,386,386 |
| 68 | DEFERRED DEBITS |  |  |  |
| 69 | Unamortized Debt Expenses (181) |  | 10,133,617 | 10,195,141 |
| 70 | Extraordinary Property Losses (182.1) | 230a |  |  |
| 71 | Unrecovered Plant and Regulatory Study Costs (182.2) | 230b |  |  |
| 72 | Other Regulatory Assets (182.3) | 232 | 287,864,185 | 287,809,465 |
| 73 | Prelim. Survey and Investigation Charges (Electric) (183) |  |  |  |
| 74 | Preliminary Natural Gas Survey and Investigation Charges 183.1) |  |  |  |
| 75 | Other Preliminary Survey and Investigation Charges (183.2) |  |  |  |
| 76 | Clearing Accounts (184) |  | (1) $(1,955,197)$ |  |
| 77 | Temporary Facilities (185) |  |  |  |
| 78 | Miscellaneous Deferred Debits (186) | 233 | 29,494,194 | 37,096,430 |
| 79 | Def. Losses from Disposition of Utility Plt. (187) |  |  |  |
| 80 | Research, Devel. and Demonstration Expend. (188) | 352 |  |  |
| 81 | Unamortized Loss on Reaquired Debt (189) |  | 2,153,751 | 2,413,867 |
| 82 | Accumulated Deferred Income Taxes (190) | 234 | 134,896,624 | 127,232,549 |
| 83 | Unrecovered Purchased Gas Costs (191) |  |  |  |
| 84 | Total Deferred Debits (lines 69 through 83) |  | 462,587,174 | 464,747,452 |
| 85 | TOTAL ASSETS (lines 14-16, 32, 67, and 84) |  | 5,267,562,249 | 5,130,521,077 |

FERC FORM No. 1/3-Q (REV. 12-03)
Page 110-111

| Name of Respondent: <br> Atlantic City Electric Company | This report is: <br> (1) $\square$ An Original <br> (2) $\square$ A Resubmission | Date of Report: <br> $06 / 30 / 2023$ | Year/Period of Report <br> End of: 2023/ Q2 |
| :--- | :--- | :--- | :--- |
| FOOTNOTE DATA |  |  |  |


| (a) Concept: StoresExpenseUndistributed |
| :--- |
| The balance in Account 163 (Stores Expense Undistributed) should be at or near zero at the end of the year. |
| (b) Concept: ClearingAccounts |
| The balance in Account 184 (Clearing Accounts) should be at or near zero at the end of the year. |

Exhibit B-3
June 30, 2023 Balance Sheet Page 5 of 7

| Name of Respondent: <br> Atlantic City Electric Company |  | This report <br> (1) $\nabla \mathrm{An}$ <br> (2) $\square$ A R | inal mission | Date of Report: $06 / 30 / 2023$ | /Period of Report of: 2023/ Q2 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| COMPARATIVE BALANCE SHEET (LIABILITIES AND OTHER CREDITS) |  |  |  |  |  |
| Line No. | Title of Account <br> (a) |  | Ref. Page No. <br> (b) | Current Year End of Quarter/Year Balance <br> (c) | Prior Year End Balance 12/31 <br> (d) |
| 1 | PROPRIETARY CAPITAL |  |  |  |  |
| 2 | Common Stock Issued (201) |  | 250 | 25,638,051 | 25,638,051 |
| 3 | Preferred Stock Issued (204) |  | 250 |  |  |
| 4 | Capital Stock Subscribed (202, 205) |  |  |  |  |
| 5 | Stock Liability for Conversion (203, 206) |  |  |  |  |
| 6 | Premium on Capital Stock (207) |  |  | 107,755,439 | 107,755,439 |
| 7 | Other Paid-In Capital (208-211) |  | 253 | 1,694,889,473 | 1,631,689,473 |
| 8 | Installments Received on Capital Stock (212) |  | 252 |  |  |
| 9 | (Less) Discount on Capital Stock (213) |  | 254 |  |  |
| 10 | (Less) Capital Stock Expense (214) |  | 254b | 532,682 | 532,682 |
| 11 | Retained Earnings (215, 215.1, 216) |  | 118 | 3,239,957 | $(11,338,834)$ |
| 12 | Unappropriated Undistributed Subsidiary Earnings (216.1) |  | 118 |  |  |
| 13 | (Less) Reacquired Capital Stock (217) |  | 250 |  |  |
| 14 | Noncorporate Proprietorship (Non-major only)(218) |  |  |  |  |
| 15 | Accumulated Other Comprehensive Income (219) |  | 122(a)(b) |  |  |
| 16 | Total Proprietary Capital (lines 2 through 15) |  |  | 1,830,990,238 | 1,753,211,447 |
| 17 | LONG-TERM DEBT |  |  |  |  |
| 18 | Bonds (221) |  | 256 | 1,823,150,000 | 1,748,150,000 |
| 19 | (Less) Reacquired Bonds (222) |  | 256 |  |  |
| 20 | Advances from Associated Companies (223) |  | 256 |  |  |
| 21 | Other Long-Term Debt (224) |  | 256 |  |  |
| 22 | Unamortized Premium on Long-Term Debt (225) |  |  |  |  |
| 23 | (Less) Unamortized Discount on Long-Term DebtDebit (226) |  |  | 515,754 | 549,976 |
| 24 | Total Long-Term Debt (lines 18 through 23) |  |  | 1,822,634,246 | 1,747,600,024 |
| 25 | OTHER NONCURRENT LIABILITIES |  |  |  |  |
| 26 | Obligations Under Capital Leases - Noncurrent (227) |  |  | 17,712,314 | 15,728,857 |
| 27 | Accumulated Provision for Property Insurance(228.1) |  |  |  |  |
| 28 |  |  |  | 10,686,294 | 12,259,189 |

Exhibit B-3
June 30, 2023 Balance Sheet Page 6 of 7

|  | Accumulated Provision for Injuries and Damages (228.2) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 29 | Accumulated Provision for Pensions and Benefits (228.3) |  | 7,400,675 | 8,277,351 |
| 30 | Accumulated Miscellaneous Operating Provisions (228.4) |  | 152,500 | 152,499 |
| 31 | Accumulated Provision for Rate Refunds (229) |  |  |  |
| 32 | Long-Term Portion of Derivative Instrument Liabilities |  |  |  |
| 33 | Long-Term Portion of Derivative Instrument Liabilities - Hedges |  |  |  |
| 34 | Asset Retirement Obligations (230) |  | 7,086,894 | 7,022,468 |
| 35 | Total Other Noncurrent Liabilities (lines 26 through 34) |  | 43,038,677 | 43,440,364 |
| 36 | CURRENT AND ACCRUED LIABILITIES |  |  |  |
| 37 | Notes Payable (231) |  | 36,972,713 |  |
| 38 | Accounts Payable (232) |  | 138,437,063 | 182,817,899 |
| 39 | Notes Payable to Associated Companies (233) |  | 50,000,000 |  |
| 40 | Accounts Payable to Associated Companies (234) |  | 22,038,967 | 25,879,539 |
| 41 | Customer Deposits (235) |  | 21,994,014 | 20,648,300 |
| 42 | Taxes Accrued (236) | 262 | 8,898,689 | 12,678,907 |
| 43 | Interest Accrued (237) |  | 15,399,424 | 13,958,272 |
| 44 | Dividends Declared (238) |  |  |  |
| 45 | Matured Long-Term Debt (239) |  |  |  |
| 46 | Matured Interest (240) |  |  |  |
| 47 | Tax Collections Payable (241) |  | 10,114 | 3,659 |
| 48 | Miscellaneous Current and Accrued Liabilities (242) |  | 139,243,296 | 183,238,907 |
| 49 | Obligations Under Capital Leases-Current (243) |  | 3,189,667 | 3,085,311 |
| 50 | Derivative Instrument Liabilities (244) |  |  |  |
| 51 | (Less) Long-Term Portion of Derivative Instrument Liabilities |  |  |  |
| 52 | Derivative Instrument Liabilities - Hedges (245) |  |  |  |
| 53 | (Less) Long-Term Portion of Derivative Instrument Liabilities-Hedges |  |  |  |
| 54 | Total Current and Accrued Liabilities (lines 37 through 53) |  | 436,183,947 | 442,310,794 |
| 55 | DEFERRED CREDITS |  |  |  |
| 56 | Customer Advances for Construction (252) |  | 12,656,116 | 12,117,175 |
| 57 | Accumulated Deferred Investment Tax Credits (255) | 266 | 2,027,289 | 2,108,797 |
|  |  |  |  |  |


| 58 | Deferred Gains from Disposition of Utility Plant (256) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 59 | Other Deferred Credits (253) | 269 | 33,184,211 | 62,997,605 |
| 60 | Other Regulatory Liabilities (254) | 278 | 204,344,691 | 206,250,998 |
| 61 | Unamortized Gain on Reacquired Debt (257) |  |  |  |
| 62 | Accum. Deferred Income Taxes-Accel. Amort. (281) | 272 |  |  |
| 63 | Accum. Deferred Income Taxes-Other Property (282) |  | 834,914,251 | 814,984,418 |
| 64 | Accum. Deferred Income Taxes-Other (283) |  | 47,588,583 | 45,499,455 |
| 65 | Total Deferred Credits (lines 56 through 64) |  | 1,134,715,141 | 1,143,958,448 |
| 66 | TOTAL LIABILITIES AND STOCKHOLDER EQUITY (lines 16, 24, 35, 54 and 65) |  | 5,267,562,249 | 5,130,521,077 |

## Exhibit B-4

3 Year Statement of Revenue by Class

Exhibit B-4
3 Year Statement of Revenues
Page 1 of 29

| Name of Respondent: <br> Atlantic City Electric Company |  | This report is: <br> (1) $\nabla$ An Original <br> (2) $\square$ A Resubmission |  |  | eport: <br> 2 | Year/Period of End of: 2022/ | port |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electric Operating Revenues |  |  |  |  |  |  |  |
| 1. The following instructions generally apply to the annual version of these pages. Do not report quarterly data in columns (c), (e), (f), and ( g ). Unbilled revenues and MWH related to unbilled revenues need not be reported separately as required in the annual version of these pages. <br> 2. Report below operating revenues for each prescribed account, and manufactured gas revenues in total. <br> 3. Report number of customers, columns (f) and (g), on the basis of meters, in addition to the number of flat rate accounts; except that where separate meter readings are added for billing purposes, one customer should be counted for each group of meters added. The average number of customers means the average of twelve figures at the close of each month. <br> 4. If increases or decreases from previous period (columns (c),(e), and (g)), are not derived from previously reported figures, explain any inconsistencies in a footnote. <br> 5. Disclose amounts of $\$ 250,000$ or greater in a footnote for accounts 451, 456, and 457.2 <br> 6. Commercial and industrial Sales, Account 442, may be classified according to the basis of classification (Small or Commercial, and Large or Industrial) regularly used by the respondent if such basis of classification is not generally greater than 1000 Kw of demand. (See Account 442 of the Uniform System of Accounts. Explain basis of classification in a footnote.) <br> 7. See page 108, Important Changes During Period, for important new territory added and important rate increase or decreases. <br> 8. For Lines $2,4,5$, and 6 , see Page 304 for amounts relating to unbilled revenue by accounts. <br> 9. Include unmetered sales. Provide details of such Sales in a footnote. |  |  |  |  |  |  |  |
| Line No. | Title of Account <br> (a) | Operating Revenues Year to Date Quarterly/Annual (b) | Operating <br> Revenues <br> Previous year (no Quarterly) <br> (c) | MEGAWATT <br> HOURS SOLD Year to Date Quarterly/Annual <br> (d) | MEGAWATT <br> HOURS SOLD Amount Previous year (no Quarterly) <br> (e) | AVG.NO. CUSTOMERS PER MONTH Current Year (no Quarterly) (f) | AVG.NO. CUSTOMERS PER MONTH <br> Previous Year (no Quarterly) (g) |
| 1 | Sales of Electricity |  |  |  |  |  |  |
| 2 | (440) Residential Sales | 763,806,848 | 743,978,100 | 4,130,873 | 4,220,166 | 501,221 | 499,167 |
| 3 | (442) Commercial and Industrial Sales |  |  |  |  |  |  |
| 4 | Small (or Comm.) (See Instr. 4) | 217,343,617 | 193,280,377 | 1,498,522 | 1,409,279 | 62,171 | 61,824 |
| 5 | Large (or Ind.) (See Instr. 4) | 201,511,167 | 185,288,285 | 3,102,758 | 3,145,625 | 3,093 | 3,231 |
| 6 | (444) Public Street and Highway Lighting | 15,211,100 | 13,406,843 | 46,994 | 46,170 | 727 | 707 |
| 7 | (445) Other Sales to Public Authorities |  |  |  |  |  |  |
| 8 | (446) Sales to Railroads and Railways |  |  |  |  |  |  |
| 9 | (448) <br> Interdepartmental Sales |  |  |  |  |  |  |
| 10 | TOTAL Sales to Ultimate Consumers | 1,197,872,732 | 1,135,953,605 | 8,779,147 | 8,821,240 | 567,212 | 564,929 |
| 11 | (447) Sales for Resale | 36,576,021 | 86,583,209 | 576,924 | 1,230,865 |  |  |
| 12 | TOTAL Sales of Electricity | 1,234,448,753 | 1,222,536,814 | 9,356,071 | 10,052,105 | 567,212 | 564,929 |
| 13 | (Less) (449.1) Provision for Rate Refunds |  |  |  |  |  |  |

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Exhibit B-4
3 Year Statement of Revenues
Page 2 of 29

| 14 | TOTAL Revenues Before Prov. for Refunds | 1,234,448,753 | 1,222,536,814 | 9,356,071 | 10,052,105 | 567,212 | 564,929 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 | Other Operating Revenues |  |  |  |  |  |  |
| 16 | (450) Forfeited Discounts | 98,602 | 176,380 |  |  |  |  |
| 17 | (451) Miscellaneous Service Revenues | (a) 1,393,983 | 1,079,874 |  |  |  |  |
| 18 | (453) Sales of Water and Water Power |  |  |  |  |  |  |
| 19 | (454) Rent from Electric Property | 7,388,720 | 8,110,178 |  |  |  |  |
| 20 | (455) <br> Interdepartmental <br> Rents |  |  |  |  |  |  |
| 21 | (456) Other Electric Revenues | ${ }^{\text {(b) }}(5,498,222)$ | 4,326,901 |  |  |  |  |
| 22 | (456.1) Revenues from Transmission of Electricity of Others | 197,180,970 | 187,997,415 |  |  |  |  |
| 23 | (457.1) Regional Control Service Revenues |  |  |  |  |  |  |
| 24 | (457.2) Miscellaneous Revenues |  |  |  |  |  |  |
| 25 | Other Miscellaneous Operating Revenues |  |  |  |  |  |  |
| 26 | TOTAL Other Operating Revenues | 200,564,053 | 201,690,748 |  |  |  |  |
| 27 | TOTAL Electric Operating Revenues | 1,435,012,806 | 1,424,227,562 |  |  |  |  |
| Line12, column (b) includes $\$ 6,004,755$ of unbilled revenues. Line12, column (d) includes 20,783 MWH relating to unbilled revenues |  |  |  |  |  |  |  |

FERC FORM NO. 1 (REV. 12-05)

Exhibit B-4
3 Year Statement of Revenues
Page 3 of 29

| Name of Respondent: <br> Atlantic City Electric Company | This report is: <br> (1) $\square$ An Original <br> (2) $\square$ A Resubmission | Date of Report: <br> $12 / 31 / 2022$ | Year/Period of Report <br> End of: 2022/ Q4 |
| :--- | :--- | :--- | :--- |
| FOOTNOTE DATA |  |  |  |


| (a) Concept: MiscellaneousServiceRevenues |  |
| :--- | ---: |
| Amounts over $\$ 250,000$ | $\$$ |
| Connect Charges | $1,339,960$ |
| (b) Concept: OtherElectricRevenue | $(8,518,415)$ |
| Amounts over $\$ 250,000$ | $1,315,257$ |
| CIP | 523,849 |
| Intercompany Lease Revenue | 265,975 |
| Intercompany Utility Revenue | 399,656 |
| SERC 2 Transaction Fee | $(261,183)$ |
| Utilities | $\$$ |
| Other Electric Retail Revenue |  |

Exhibit B-4
3 Year Statement of Revenues
Page 4 of 29

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent:  <br> Atlantic City Electric Company (1) $\square$ An Original <br>  (2) $\square$ A Resubmission | Date of Report: <br> $12 / 31 / 2022$ | Year/Period of Report <br> End of: 2022/ Q4 |  |

REGIONAL TRANSMISSION SERVICE REVENUES (Account 457.1)

1. The respondent shall report below the revenue collected for each service (i.e., control area administration, market administration, etc.) performed pursuant to a Commission approved tariff. All amounts separately billed must be detailed below.

| Line No. | Description of Service <br> (a) | Balance at End of Quarter 1 <br> (b) | Balance at End of Quarter 2 <br> (c) | Balance at End of Quarter 3 <br> (d) | Balance at End of Year <br> (e) |
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Exhibit B-4
3 Year Statement of Revenues Page 5 of 29

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| 44 |  |  |  |  |  |
| 45 |  |  |  |  |  |
| 46 | TOTAL |  |  |  |  |

FERC FORM NO. 1 (NEW. 12-05)
Page 302

Exhibit B-4
3 Year Statement of Revenues
Page 6 of 29

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent:  <br> Atlantic City Electric Company (1) $\square$ An Original <br>  (2) $\square$ A Resubmission | Date of Report: <br> $12 / 31 / 2022$ | Year/Period of Report <br> End of: 2022/ Q4 |  |

## SALES OF ELECTRICITY BY RATE SCHEDULES

1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310
2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.
4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

| Line <br> No. | Number and Title of Rate <br> Schedule <br> (a) | MWh Sold <br> (b) | Revenue <br> (c) | Average <br> Number of <br> Customers <br> (d) | KWh of Sales <br> Per Customer <br> (e) | Revenue Per <br> KWh Sold <br> (f) |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| 1 | R-Residential Sales | $4,025,224$ | $748,089,014$ | 501,221 | 8,031 | 0.1859 |
| 41 | TOTAL Billed Residential Sales | $4,025,224$ | $748,089,014$ | 501,221 | 8,031 | 0.1859 |
| 42 | TOTAL Unbilled Rev. (See <br> Instr. 6) | 105,649 | $15,717,834$ |  |  | 0.1488 |
| 43 | TOTAL | $4,130,873$ | $763,806,848$ | 501,221 |  | 8,242 |

FERC FORM NO. 1 (ED. 12-95)

| Name of Respondent: <br> Atlantic City Electric Company |  | This report is: <br> (1) An Original <br> (2) $\square$ A Resubmission |  | Date of Report: <br> 12/31/2022 | Year/Period of Report End of: 2022/ Q4 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SALES OF ELECTRICITY BY RATE SCHEDULES |  |  |  |  |  |  |
| 1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310. <br> 2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading. <br> 3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers. <br> 4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year ( 12 if all billings are made monthly). <br> 5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto. <br> 6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading. |  |  |  |  |  |  |
| Line No. | Number and Title of Rate Schedule <br> (a) | MWh Sold <br> (b) | Revenue <br> (c) | Average Number of Customers (d) | KWh of Sales Per Customer <br> (e) | Revenue Per KWh Sold (f) |
| 1 | MGS | 1,485,645 | 213,595,174 | 56,076 | 26,493 | 0.1438 |
| 2 | SPL | 24,185 | 7,283,957 | 5,244 | 4,612 | 0.3012 |
| 3 | DDC | 13,982 | 901,268 | 850 | 16,449 | 0.0645 |
| 4 | CSL | 3 | 232 | 1 | 3,000 | 0.0773 |
| 41 | TOTAL Billed Small or Commercial | 1,523,815 | 221,780,631 | 62,171 | 24,510 | 0.1455 |
| 42 | TOTAL Unbilled Rev. Small or Commercial (See Instr. 6) | $(25,293)$ | $(4,437,014)$ |  |  | 0.1754 |
| 43 | TOTAL Small or Commercial | 1,498,522 | 217,343,617 | 62,171 | 24,103 | 0.1450 |

FERC FORM NO. 1 (ED. 12-95)

| Nam <br> Atlan | of Respondent: City Electric Company | This report is: <br> (1) $\nabla$ An Original <br> (2) $\square$ A Resubmission |  | e of Report: 31/2022 | Year/Period of Report End of: 2022/ Q4 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SALES OF ELECTRICITY BY RATE SCHEDULES |  |  |  |  |  |  |
| 1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310. <br> 2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading. <br> 3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers. <br> 4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year ( 12 if all billings are made monthly). <br> 5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto. <br> 6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading. |  |  |  |  |  |  |
| Line No. | Number and Title of Rate Schedule <br> (a) | MWh Sold <br> (b) | Revenue (c) | Average Number of Customers (d) | KWh of Sales Per Customer <br> (e) | Revenue Per KWh Sold (f) |
| 1 | AGS | 2,115,398 | 149,564,106 | 3,041 | 695,626 | 0.0707 |
| 2 | TGS | 1,046,855 | 57,224,694 | 52 | 20,131,827 | 0.0547 |
| 41 | TOTAL Billed Large (or Ind.) Sales | 3,162,253 | 206,788,800 | 3,093 | 1,022,390 | 0.0654 |
| 42 | TOTAL Unbilled Rev. Large (or Ind.) (See Instr. 6) | $(59,495)$ | $(5,277,633)$ |  |  | 0.0887 |
| 43 | TOTAL Large (or Ind.) | 3,102,758 | 201,511,167 | 3,093 | 1,003,155 | 0.0649 |

FERC FORM NO. 1 (ED. 12-95)

Exhibit B-4
3 Year Statement of Revenues
Page 9 of 29

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent:  <br> Atlantic City Electric Company (1) $\square$ An Original <br>  (2) $\square$ A Resubmission | Date of Report: <br> $12 / 31 / 2022$ | Year/Period of Report <br> End of: 2022/ Q4 |  |

SALES OF ELECTRICITY BY RATE SCHEDULES

1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310.
2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.
4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

| Line No. | Number and Title of Rate Schedule <br> (a) | MWh Sold <br> (b) | Revenue (c) | Average Number of Customers <br> (d) | KWh of Sales Per Customer (e) | Revenue Per KWh Sold (f) |
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Exhibit B-4
3 Year Statement of Revenues Page 10 of 29

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| 40 |  |  |  |  |  |  |
| 41 | TOTAL Billed Commercial and <br> Industrial Sales |  |  |  |  |  |
| 42 | TOTAL Unbilled Rev. (See <br> Instr. 6) |  |  |  |  |  |
| 43 | TOTAL |  |  |  |  |  |

Exhibit B-4
3 Year Statement of Revenues
Page 11 of 29

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent:  <br> Atlantic City Electric Company (1) $\square$ An Original <br>  (2) $\square$ A Resubmission | Date of Report: <br> $12 / 31 / 2022$ | Year/Period of Report <br> End of: 2022/ Q4 |  |

## SALES OF ELECTRICITY BY RATE SCHEDULES

1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310.
2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.
4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year ( 12 if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

| Line <br> No. | Number and Title of Rate <br> Schedule <br> (a) | MWh Sold <br> (b) | Revenue <br> (c) | Average <br> Number of <br> Customers <br> (d) | KWh of Sales <br> Per Customer <br> (e) | Revenue Per <br> KWh Sold <br> (f) |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| 1 | $444-$ Public Street \& Highway <br> Lght | 47,072 | $15,209,532$ | 727 | 64,748 | 0.3231 |
| 41 | TOTAL Billed Public Street and <br> Highway Lighting | 47,072 | $15,209,532$ |  | 64,748 | 0.3231 |
| 42 | TOTAL Unbilled Rev. (See <br> Instr. 6) | $(78)$ | 1,568 |  | $(0.0201)$ |  |
| 43 | TOTAL | 46,994 | $15,211,100$ | 727 |  |  |

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Exhibit B-4
3 Year Statement of Revenues Page 12 of 29

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent: <br> Atlantic City Electric Company | (1) $\square$ An Original <br> $12 / 31 / 2022$ | Year/Period of Report <br> End of: 2022/Q4 |  |

## SALES OF ELECTRICITY BY RATE SCHEDULES

1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310.
2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.
4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year ( 12 if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

| Line <br> No. | Number and Title of Rate <br> Schedule <br> (a) | MWh Sold <br> (b) | Revenue <br> (c) | Average <br> Number of <br> Customers <br> (d) | KWh of Sales <br> Per Customer <br> (e) | Revenue Per <br> KWh Sold <br> (f) |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| 41 | TOTAL Billed - All Accounts | $8,758,364$ | $1,191,867,977$ | 567,212 | 15,441 | 0.1361 |
| 42 | TOTAL Unbilled Rev. (See <br> Instr. 6) - All Accounts | 20,783 | $6,004,755$ |  |  | 0.2889 |
| 43 | TOTAL - All Accounts | $8,779,147$ | $1,197,872,732$ | 567,212 |  | 15,478 |

FERC FORM NO. 1 (ED. 12-95)

Exhibit B-4
3 Year Statement of Revenues
Page 13 of 29


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Exhibit B-4
3 Year Statement of Revenues
Page 14 of 29

| 14 | TOTAL Revenues Before Prov. for Refunds | 1,222,536,814 | 1,095,316,965 | 10,052,105 | 9,322,916 | 564,929 | 562,054 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 | Other Operating Revenues |  |  |  |  |  |  |
| 16 | (450) Forfeited Discounts | 176,380 | 20,774 |  |  |  |  |
| 17 | (451) Miscellaneous Service Revenues | (a) $1,079,874$ | 1,328,989 |  |  |  |  |
| 18 | (453) Sales of Water and Water Power |  |  |  |  |  |  |
| 19 | (454) Rent from Electric Property | 8,110,178 | 8,283,173 |  |  |  |  |
| 20 | (455) <br> Interdepartmental Rents |  |  |  |  |  |  |
| 21 | (456) Other Electric Revenues | (b) $4,326,901$ | 6,129,013 |  |  |  |  |
| 22 | (456.1) Revenues from Transmission of Electricity of Others | 187,997,415 | 132,438,237 |  |  |  |  |
| 23 | (457.1) Regional Control Service Revenues |  |  |  |  |  |  |
| 24 | (457.2) Miscellaneous Revenues |  |  |  |  |  |  |
| 25 | Other Miscellaneous Operating Revenues |  |  |  |  |  |  |
| 26 | TOTAL Other Operating Revenues | 201,690,748 | 148,200,186 |  |  |  |  |
| 27 | TOTAL Electric Operating Revenues | 1,424,227,562 | 1,243,517,151 |  |  |  |  |

Line12, column (d) includes $62,160 \mathrm{MWH}$ relating to unbilled revenues

Exhibit B-4
3 Year Statement of Revenues
Page 15 of 29

| Name of Respondent: <br> Atlantic City Electric Company | This report is: <br> (1) $\boldsymbol{\nabla}$ An Original <br> (2) $\square$ A Resubmission | Date of Report: $12 / 31 / 2021$ | Year/Period of Report End of: 2021/ Q4 |
| :---: | :---: | :---: | :---: |


| (a) Concept: MiscellaneousServiceRevenues |  |
| :--- | ---: |
| Amounts over $\$ 250,000$ | $\$$ |
| Connect Charges | $1,051,415$ |
| $(b)$ Concept: OtherElectricRevenue | $\$$ |
| Amounts over $\$ 250,000$ | $(801,591)$ |
| CIP | $1,697,723$ |
| Intercompany Lease Sales | 699,765 |
| Intercompany Utility Revenue | 741,758 |
| Settlement B PJM Activities | 343,481 |
| SREC 1 Transaction Fee | 427,345 |
| Utilities |  |

Exhibit B-4
3 Year Statement of Revenues
Page 16 of 29

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent: | (1) $\nabla$ An Original | Date of Report: <br> Atlantic City Electric Company | Year/Period of Report <br> End of: 2021/ Q4 |

REGIONAL TRANSMISSION SERVICE REVENUES (Account 457.1)

1. The respondent shall report below the revenue collected for each service (i.e., control area administration, market administration, etc.) performed pursuant to a Commission approved tariff. All amounts separately billed must be detailed below.

| Line No. | Description of Service <br> (a) | Balance at End of Quarter 1 <br> (b) | Balance at End of Quarter 2 <br> (c) | Balance at End of Quarter 3 <br> (d) | Balance at End of Year <br> (e) |
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Page 118 of 205
Exhibit B-4
3 Year Statement of Revenues Page 17 of 29

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| 45 |  |  |  |  |  |
| 46 | TOTAL |  |  |  |  |

[^13]Page 302

Exhibit B-4
3 Year Statement of Revenues
Page 18 of 29

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent: | (1) $\square$ An Original | Date of Report: <br> Atlantic City Electric Company | (2) $\square$ A Resubmission |

## SALES OF ELECTRICITY BY RATE SCHEDULES

1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310
2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.
4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year ( 12 if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

| Line <br> No. | Number and Title of Rate <br> Schedule <br> (a) | MWh Sold <br> (b) | Revenue <br> (c) | Average <br> Number of <br> Customers <br> (d) | KWh of Sales <br> Per Customer <br> (e) | Revenue Per <br> KWh Sold <br> (f) |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| 1 | R-Residential Sales | $4,099,677$ | $726,456,262$ | 499,167 | 8,213 | 0.1772 |
| 41 | TOTAL Billed Residential Sales | $4,099,677$ | $726,456,262$ | 499,167 | 8,213 | 0.1772 |
| 42 | TOTAL Unbilled Rev. (See <br> Instr. 6) | 120,489 | $17,521,838$ |  |  | 0.1454 |
| 43 | TOTAL | $4,220,166$ | $743,978,100$ | 499,167 | 8,454 | 0.1763 |

FERC FORM NO. 1 (ED. 12-95)

Exhibit B-4
3 Year Statement of Revenues Page 19 of 29

| Name Atlan | of Respondent: City Electric Company | This report is: <br> (1) $\square$ An Original <br> (2) $\square$ A Resubmission |  | Date of Report: $12 / 31 / 2021$ | Year/Period of End of: 2021/ | eport |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SALES OF ELECTRICITY BY RATE SCHEDULES |  |  |  |  |  |  |
| 1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310. <br> 2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading. <br> 3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers. <br> 4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year ( 12 if all billings are made monthly). <br> 5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto. <br> 6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading. |  |  |  |  |  |  |
| Line No. | Number and Title of Rate Schedule <br> (a) | MWh Sold <br> (b) | Revenue <br> (c) | Average Number of Customers <br> (d) | KWh of Sales Per Customer <br> (e) | Revenue Per KWh Sold (f) |
| 1 | MGS | 1,373,245 | 188,266,196 | 55,546 | 24,723 | 0.1371 |
| 2 | AGS | 9,681 | 661,147 | 93 | 103,789 | 0.0683 |
| 3 | SPL | 24,705 | 6,843,550 | 5,334 | 4,632 | 0.2770 |
| 4 | DDC | 13,937 | 926,960 | 850 | 16,402 | 0.0665 |
| 5 | CSL | 3 | 225 | 1 | 3,000 | 0.0750 |
| 41 | TOTAL Billed Small or Commercial | 1,421,571 | 196,698,078 | 61,824 | 22,994 | 0.1384 |
| 42 | TOTAL Unbilled Rev. Small or Commercial (See Instr. 6) | $(12,292)$ | $(3,417,701)$ |  |  | 0.2781 |
| 43 | TOTAL Small or Commercial | 1,409,279 | 193,280,377 | 61,824 | 22,795 | 0.1371 |

FERC FORM NO. 1 (ED. 12-95)

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent: | (1) $\nabla$ An Original | Date of Report: <br> Atlantic City Electric Company | (2) $\square$ A Resubmission |

SALES OF ELECTRICITY BY RATE SCHEDULES

1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310
2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.
4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year ( 12 if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

| Line No. | Number and Title of Rate Schedule <br> (a) | MWh Sold <br> (b) | Revenue <br> (c) | Average Number of Customers (d) | KWh of Sales Per Customer <br> (e) | Revenue Per KWh Sold (f) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | MGS | 3,355 | 345,157 | 124 | 26,982 | 0.1029 |
| 2 | AGS | 2,156,568 | 141,646,565 | 3,054 | 706,470 | 0.0657 |
| 3 | TGS | 1,030,999 | 46,879,744 | 53 | 19,610,159 | 0.0455 |
| 41 | TOTAL Billed Large (or Ind.) Sales | 3,190,922 | 188,871,466 | 3,231 | 987,596 | 0.0592 |
| 42 | TOTAL Unbilled Rev. Large (or Ind.) (See Instr. 6) | $(45,297)$ | $(3,583,181)$ |  |  | 0.0791 |
| 43 | TOTAL Large (or Ind.) | 3,145,625 | 185,288,285 | 3,231 | 973,576 | 0.0589 |

FERC FORM NO. 1 (ED. 12-95)

Exhibit B-4
3 Year Statement of Revenues Page 21 of 29

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent:  <br> Atlantic City Electric Company (1) $\square$ An Original <br>  (2) $\square$ A Resubmission | Date of Report: <br> $12 / 31 / 2021$ | Year/Period of Report <br> End of: 2021/Q4 |  |

## SALES OF ELECTRICITY BY RATE SCHEDULES

1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310
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4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading

| Line No. | Number and Title of Rate Schedule <br> (a) | MWh Sold <br> (b) | Revenue (c) | Average Number of Customers <br> (d) | KWh of Sales Per Customer (e) | Revenue Per KWh Sold (f) |
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Exhibit B-4
3 Year Statement of Revenues
Page 22 of 29

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| 41 | TOTAL Billed Commercial and <br> Industrial Sales |  |  |  |  |  |
| 42 | TOTAL Unbilled Rev. (See <br> Instr. 6) |  |  |  |  |  |
| 43 | TOTAL |  |  |  |  |  |

Exhibit B-4
3 Year Statement of Revenues
Page 23 of 29

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent: <br> Atlantic City Electric Company | (1) $\square$ An Original <br> $12 / 31 / 2021$ | Year/Period of Report <br> End of: 2021/ Q4 |  |

## SALES OF ELECTRICITY BY RATE SCHEDULES

1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310
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5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

| Line <br> No. | Number and Title of Rate <br> Schedule <br> (a) | MWh Sold <br> (b) | Revenue <br> (c) | Average <br> Number of <br> Customers <br> (d) | KWh of Sales <br> Per Customer <br> (e) | Revenue Per <br> KWh Sold <br> (f) |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| 1 | $444-$ Public Street \& Highway <br> Lght | 46,910 | $13,606,944$ | 707 | 66,351 | 0.2901 |
| 41 | TOTAL Billed Public Street and <br> Highway Lighting | 46,910 | $13,606,944$ |  | 66,351 | 0.2901 |
| 42 | TOTAL Unbilled Rev. (See <br> Instr. 6) | $(740)$ | $(200,101)$ |  |  |  |
| 43 | TOTAL | 46,170 | $13,406,843$ |  |  |  |

FERC FORM NO. 1 (ED. 12-95)

Exhibit B-4
3 Year Statement of Revenues
Page 24 of 29

| Name <br> Atlan | f Respondent: City Electric Company | This report is: <br> (1) $\nabla$ An Original <br> (2) $\square$ A Resubmission |  | e of Report: $31 / 2021$ | Year/Period of Report End of: 2021/ Q4 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SALES OF ELECTRICITY BY RATE SCHEDULES |  |  |  |  |  |  |
| 1. Report below for each rate schedule in effect during the year the MWH of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Page 310. <br> 2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading. <br> 3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers. <br> 4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year ( 12 if all billings are made monthly). <br> 5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto. <br> 6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading. |  |  |  |  |  |  |
| Line No. | Number and Title of Rate Schedule <br> (a) | MWh Sold <br> (b) | Revenue <br> (c) | Average Number of Customers <br> (d) | KWh of Sales Per Customer <br> (e) | Revenue Per KWh Sold (f) |
| 41 | TOTAL Billed - All Accounts | 8,759,080 | 1,125,632,750 | 564,929 | 15,505 | 0.1285 |
| 42 | TOTAL Unbilled Rev. (See Instr. 6) - All Accounts | 62,160 | 10,320,855 |  |  | 0.1660 |
| 43 | TOTAL - All Accounts | 8,821,240 | 1,135,953,605 | 564,929 | 15,615 | 0.1288 |

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| $\begin{array}{\|l} \hline \text { Line } \\ \text { No. } \end{array}$ | Title of Account <br> (a) | Operating Revenues Year to Date Quarterly/Annual <br> (b) | Operating Revenues Previous year (no Quarterly) <br> (c) |
| :---: | :---: | :---: | :---: |
| 1 | Sales of Electricity |  |  |
| 2 | (440) Residential Sales | 692,097,983 | 658,690,866 |
| 3 | (442) Commercial and Industrial Sales |  |  |
| 4 | Small (or Comm.) (See Instr. 4) | 168,772,699 | 170,002,527 |
| 5 | Large (or Ind.) (See Instr. 4) | 175,229,884 | 180,215,607 |
| 6 | (444) Public Street and Highway Lighting | 13,565,018 | 12,786,001 |
| 7 | (445) Other Sales to Public Authorities |  |  |
| 8 | (446) Sales to Railroads and Railways |  |  |
| 9 | (448) Interdepartmental Sales |  |  |
| 10 | TOTAL Sales to Ulitimate Consumers | 1,049,665,584 | 1,021,695,001 |
| 11 | (447) Sales for Resale | 45,651,381 | 60,269,069 |
| 12 | TOTAL Sales of Electricity | 1,095,316,965 | 1,081,964,070 |
| 13 | (Less) (449.1) Provision for Rate Refunds |  |  |
| 14 | TOTAL Revenues Net of Prov. for Refunds | 1,095,316,965 | 1,081,964,070 |
| 15 | Other Operating Revenues |  |  |
| 16 | (450) Forfeited Discounts | 20,774 | 240,365 |
| 17 | (451) Miscellaneous Service Revenues | 1,328,989 | 1,481,628 |
| 18 | (453) Sales of Water and Water Power |  |  |
| 19 | (454) Rent from Electric Property | 8,283,173 | 7,537,104 |
| 20 | (455) Interdepartmental Rents |  |  |
| 21 | (456) Other Electric Revenues | 6,129,013 | 7,991,176 |
| 22 | (456.1) Revenues from Transmission of Electricity of Others | 132,438,237 | 150,855,985 |
| 23 | (457.1) Regional Control Service Revenues |  |  |
| 24 | (457.2) Miscellaneous Revenues |  |  |
| 25 |  |  |  |
| 26 | TOTAL Other Operating Revenues | 148,200,186 | 168,106,258 |
| 27 | TOTAL Electric Operating Revenues | 1,243,517,151 | 1,250,070,328 |

$\qquad$
3 Year Statemento
6. Commercial and industrial Sales, Account 442, may be classified according to the basis of classification (Small or Commercial, and Large or Indussfial) regularly 4 sig by the respondent if such basis of classification is not generally greater than 1000 Kw of demand. (See Account 442 of the Uniform System of Accounts. Explalif basts opclassification in a footnote.)
7. See pages 108-109, Important Changes During Period, for important new territory added and important rate increase or decreases.
8. For Lines $2,4,5$, and 6 , see Page 304 for amounts relating to unbilled revenue by accounts.
9. Include unmetered sales. Provide details of such Sales in a footnote.


| Line 12, column (b) includes $\$$ | $-4,145,001$ | of unbilled revenues. |
| :--- | ---: | :--- |
| Line 12, column (d) includes | $-51,290$ | MWH relating to unbilled revenues |


| Name of Respondent <br> Atlantic City Electric Company | This Report is: <br> (1) $\underline{X}$ An Original <br> (2) _ A Resubmission | Date of Report (Mo, Da, Yr) | Year/Period of Report 2020/Q4 |
| :---: | :---: | :---: | :---: |
| FOOTNOTE DATA |  |  |  |


| Schedule Page: 300 Line No.: 17 Column: b |  |  |
| :---: | :---: | :---: |
| Amounts over \$ 250,000 |  |  |
| Connect Charges | \$ | 1,306,595 |
| Schedule Page: 300 Line No.: 17 Column: c |  |  |
| Amounts over \$250,000 |  |  |
| Connect Charges | \$ | 1,450,100 |
| Schedule Page: 300 Line No.: 21 Column: b |  |  |
| Amounts over \$250,000 |  |  |
| Settlement B PJM Activities | \$ | 664,179 |
| SREC 1 Transaction Fee |  | 405,174 |
| Intercompany Power Sales |  | 1,098,705 |
| Intercompany Revenue Previously Recorded to Contra Expense |  | 2,013,755 |
| RPM Auction |  | 818,912 |
| Company Use Utilities |  | 412,394 |
| Schedule Page: 300 Line No.: 21 Column: c |  |  |
| Amounts over \$250,000 |  |  |
| Intercompany Power Sales | \$ | 1,103,539 |
| Intercompany Revenue Previously Recorded to Contra Expense |  | 1,544,280 |
| Solar Renewable Energy Credits Transaction Fee |  | 518,531 |
| Net Energy Metering |  | 632,895 |
| Electric Revenue NUGs |  | 377,489 |
| RPM Auction |  | 2,878,135 |
| Company Use Utilities |  | 388,615 |
| Special Billing Reimbursable O\&M |  | 516,054 | etc.) performed pursuant to a Commission approved tariff. All amounts separately billed must be detailed below.


| $\begin{array}{\|c\|} \hline \text { Line } \\ \text { No. } \end{array}$ | Description of Service <br> (a) | Balance at End of Quarter 1 <br> (b) | Balance at End of Quarter 2 <br> (c) | Balance at End of Quarter 3 <br> (d) | Balance at End of Year <br> (e) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  |  |  |  |  |
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| 45 |  |  |  |  |  |
| 46 |  |  |  |  |  |
| FERC | O. 1/3-Q (NEW. 12-05) | Page |  |  |  |

Date of Report

Year/Period of Report End of 2020/Q4

Exhibit B-4
3 Year Statement of customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Pages 310-311.
2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300-301. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
3. Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.
4. The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year ( 12 if all billings are made monthly).
5. For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
6. Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

| $\begin{gathered} \text { Line } \\ \text { No. } \end{gathered}$ | Number and Title of Rate schedule <br> (a) | MWh Sold <br> (b) | Revenue <br> (c) | Average Number of Customers | $\begin{aligned} & \text { KWh of Sales } \\ & \text { Per Customer } \\ & \text { (e) } \end{aligned}$ | $\begin{aligned} & \text { Revenue per } \\ & \text { KWh Sold } \\ & \text { (f) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 440 - Residential Sales |  |  |  |  |  |
| 2 | R - Residential Sales | 4,051,598 | 695,830,961 | 496,522 | 8,160 | 0.1717 |
| 3 | PL - Private Area Lighting |  |  |  |  |  |
| 4 | Unbilled Revenue | -22,163 | -3,732,978 |  |  | 0.1684 |
| 5 | Total | 4,029,435 | 692,097,983 | 496,522 | 8,115 | 0.1718 |
| 6 |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |
| 8 | 442 - Commerical \& Industrial Sal |  |  |  |  |  |
| 9 | MGS | 1,234,025 | 160,987,648 | 55,240 | 22,339 | 0.1305 |
| 10 | AGS | 2,196,585 | 138,807,811 | 3,242 | 677,540 | 0.0632 |
| 11 | TGS | 902,773 | 36,826,062 | 53 | 17,033,453 | 0.0408 |
| 12 | SPL | 25,220 | 6,911,195 | 5,454 | 4,624 | 0.2740 |
| 13 | DDC | 14,001 | 900,881 | 852 | 16,433 | 0.0643 |
| 14 | CSL | 3 | 225 | 1 | 3,000 | 0.0750 |
| 15 | Unbilled Revenue Ind. | -29,145 | -431,239 |  |  | 0.0148 |
| 16 | Total | 4,343,462 | 344,002,583 | 64,842 | 66,985 | 0.0792 |
| 17 |  |  |  |  |  |  |
| 18 | 444 - Public Street \& Highway Lig |  |  |  |  |  |
| 19 | SI - Street Lighting | 47,060 | 13,545,802 | 690 | 68,203 | 0.2878 |
| 20 | Unbilled Revenue | 18 | 19,216 |  |  | 1.0676 |
| 21 | Total | 47,078 | 13,565,018 | 690 | 68,229 | 0.2881 |
| 22 |  |  |  |  |  |  |
| 23 |  |  |  |  |  |  |
| 24 |  |  |  |  |  |  |
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| 39 |  |  |  |  |  |  |
| 40 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 41 | TOTAL Billed | 8,471,265 | 1,053,810,585 | 562,054 | 15,072 | 0.1244 |
| 42 | Total Unbilled Rev.(See Instr. 6) | -51,290 | -4,145,001 | 0 | 0 | 0.0808 |
| 43 | TOTAL | 8,419,975 | 1,049,665,584 | 562,054 | 14,981 | 0.1247 |

FERC FORM NO. 1 (ED. 12-95)

## Exhibit B-5

## 3 Year Affiliated Transactions

| Name of Respondent: | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Atlantic City Electric Company | (1) $\square$ An Original |  |  |
| (2) $\square$ A Resubmission |  |  |  |$\quad$| Date of Report: |
| :--- |
| $12 / 31 / 2022$ |

TRANSACTIONS WITH ASSOCIATED (AFFILIATED) COMPANIES

1. Report below the information called for concerning all non-power goods or services received from or provided to associated (affiliated) companies.
2. The reporting threshold for reporting purposes is $\$ 250,000$. The threshold applies to the annual amount billed to the respondent or billed to an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general".
3. Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote.

| Line No. | Description of the Good or Service <br> (a) | Name of Associated/Affiliated Company <br> (b) | Account(s) Charged or Credited (c) | Amount Charged or Credited <br> (d) |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Non-power Goods or Services Provided by Affiliated |  |  |  |
| 2 | PHI Service Company (PHISCO) |  |  |  |
| 3 | Centralized Support Services | PHISCO | Various | 105,181,457 |
| 4 | Exelon Business Services Company (EBSC) |  |  |  |
| 5 | Centralized Support Services | EBSC |  | 110,610,624 |
| 6 | PECO Energy Company (PECO) |  |  |  |
| 7 | Extra-High Voltage (EHV) Trans. Agreement charges | PECO | 571 | 29,448 |
| 8 | Information Technology Services | PECO |  | 5,935 |
| 9 | Transmission System Operations Services | PECO | 560 | 226 |
| 10 | Materials | PECO | 107 | 130 |
| 11 | Baltimore Gas \& Electric Company (BGE) |  |  |  |
| 12 | Information Technology Services | BGE | Various | 47,971 |
| 13 | Drone Training Services | BGE | 588 | 1,361 |
| 14 | Transmission System Operations Services | BGE | 560 | 642 |
| 15 | Other Services | BGE | 921 | $(7,006)$ |
| 16 | Delmarva Power Company (DPL) |  |  |  |
| 17 | Materials | DPL | Various | 1,450,878 |
| 18 | Extra-High Voltage (EHV) Trans. Agreement charges | DPL | 571 | 78,288 |
| 19 | Facility Services | DPL | 184 | 18,157 |
| 20 | Mutual Assistance | DPL | 593 | 9,635 |
| 21 | Potomac Electric Power Company (PEPCO) |  |  |  |
|  |  |  |  |  |

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3 Year Affiliated Transactions Page 2 of 26

| 22 | Materials | PEPCO | Various | 227,331 |
| :---: | :---: | :---: | :---: | :---: |
| 23 | Adjustment of mutual assistance recorded in prior periods | PEPCO | Various | $(95,785)$ |
| 24 | Commonwealth Edison Company (ComEd) |  |  |  |
| 25 | Materials | ComEd | 154 | 197,129 |
| 26 | Transmission System Operations Services | ComEd | 560 | 134,545 |
| 27 | Information Technology Services | ComEd | Various | 40,151 |
| 28 | Legal Services | ComEd | 921 | 18,191 |
| 29 | Constellation Power Source Generation (CPSG) |  |  |  |
| 30 | Mechanical and Industrial Services | CPSG | Various | 5,021 |
| 31 | (@) <br> Exelon Clearsight, LLC (EC) |  |  |  |
| 32 | Inspection Services | EC | Various | 82,682 |
| 33 | Atlantic Southern Properties (ASP) |  |  |  |
| 34 | Facility Services | ASP | 184 | 590,343 |
| 35 | Millennium Account Services LLC (Millennium) |  |  |  |
| 36 | Meter Reading Services | Millennium | 902 | 5,879,673 |
| 19 |  |  |  |  |
| 20 | Non-power Goods or Services Provided for Affiliated |  |  |  |
| 21 | PECO Energy Company (PECO) |  |  |  |
| 22 | Transmission Operations Training Services | PECO | 456 | 15,670 |
| 23 | Distribution Services Training | PECO | 456 | 5,567 |
| 24 | Materials | PECO | 154/163 | 1,655 |
| 25 | Baltimore Gas \& Electric Company (BGE) |  |  |  |
| 26 | Materials | BGE | 154/163 | 709 |
| 27 | Delmarva Power Company (DPL) |  |  |  |
| 28 | Materials | DPL | 154/163/232 | 995,363 |
| 29 | Facility Services | DPL | 456 | 6,750 |
| 30 | Mutual Assistance | DPL | 456 | 3,799 |
| 31 | Potomac Electric Power Company (PEPCO) |  |  |  |
| 32 | Materials | PEPCO | 154/163 | 152,756 |
| 33 | Mutual Assistance | PEPCO | 456 | 10,496 |
| 34 | Commonwealth Edison Company (ComEd) |  |  |  |

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Page 198 of 202
Exhibit B-5
3 Year Affiliated Transactions Page 3 of 26

| 35 | Materials | ComEd | $154 / 163$ |  |
| :--- | :--- | :--- | :---: | :---: |
| 36 | Exelon Business Services Company <br> (EBSC) |  |  |  |
| 37 | Facility Services | EBSC | 456 |  |
| 38 | Vehicle Services | EBSC | 46,266 |  |
| 39 | PHI Service Company (PHISCO) |  | 456 | 36,408 |
| 40 | Facility Services | PHISCO | 456 | 778,693 |
| 41 | Vehicle Services | PHISCO | 456 | 354,465 |
| 42 | Materials | PHISCO | $154 / 163 / 232$ |  |
| 42 |  |  |  | 5,471 |

Exhibit B-5
3 Year Affiliated Transactions
Page 4 of 26

| Name of Respondent: <br> Atlantic City Electric Company | This report is: <br> (1) $\boldsymbol{\nabla}$ An Original <br> (2) $\square$ A Resubmission | Date of Report: $12 / 31 / 2022$ | Year/Period of Report End of: 2022/ Q4 |
| :---: | :---: | :---: | :---: |
| FOOTNOTE DATA |  |  |  |

## (a) Concept: DescriptionOfNonPowerGoodOrService

PHI Service Company (PHISCO) Overview
Services provided by PHISCO are provided under a Service Agreement with Atlantic City Electric Company (ACE). Charges are provided by either direct charging of costs or are based on an allocation. The Service Agreement provides specific guidelines on the allocation methods used to charge these costs to the various PHI affiliates Information on the Service Company allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 filed for PHISCO.

PHISCO provides a variety of services which include customer services, support services, financial services, human resources, legal services, information technology, governmental affairs, communication services, regulatory services, regulated gas and electric (transmission and distribution services), executive management, and supply services

The services provided by the regulated gas and electric area include: system operations services; meter maintenance and testing; power procurement and energy planning and other delivery services, including delivery senior management, asset management, engineering standards, interconnection planning and arrangements, distribution and transmission planning, engineering services for distribution, substation and transmission, system protection, project and construction management, electric maintenance, administrative support, process improvement, and performance analysis,
(b) Concept: DescriptionOfNonPowerGoodOrService

## Exelon Business Services Company, LLC (EBSC) Overview

Services provided by EBSC are provided under a General Service Agreement with ACE. Charges are provided by either direct charging of costs or are based on an allocation. The factors for allocating the costs from EBSC to Exelon affiliates are contained in the General Services Agreement. Information on the EBSC allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 filed for EBSC

EBSC provides a variety of support services, including financial, human resources, IT, communication, legal, governmental and regulatory affairs, executive, security, supply, Exelon Utilities, BSC Operations, real estate, and other
(c) Concept: DescriptionOfNonPowerGoodOrService

As a result of the separation that occurred on February 1, 2022 between Exelon and one of its previous principal subsidiaries, Exelon Generation (including Generation's subsidiaries), the transactions for these affiliates included on this page precede the separation date.
(d) Concept: DescriptionOfNonPowerGoodOrService

As a result of the separation that occurred on February 1, 2022 between Exelon and one of its previous principal subsidiaries, Exelon Generation (including Generation's subsidiaries), the transactions for these affiliates included on this page precede the separation date.
(e) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

| PHISCO Centralized Support Services to ACE <br> FERC | Amount |
| :---: | ---: |
| 107 | $\$$ |
| 108 | $17,771,367$ |
| 163 | $2,210,602$ |
| 182.3 | 472,560 |
| 184 | 276,745 |
| 416 | 955,292 |
| 419 | 36,981 |
| 426.1 | $(102,309)$ |
| 426.3 | 90,838 |
| 426.4 | 4 |
| 426.5 | 107,315 |
| 430 | $1,053,499$ |
| 431 | 16,645 |
| 557 | $(4,512)$ |
| 560 | 544,589 |
| 561.2 | 284,607 |
| 562 | 9,158 |
| 566 | 3,278 |
| 569 | $1,152,253$ |
| 570 | 9,017 |
| 571 | 110,327 |
| 572 | 491,345 |
| 573 | 77 |
| 580 | 1,475 |
|  | 110,026 |

Exhibit B-5
3 Year Affiliated Transactions Page 5 of 26

| 581 | 7,074 |
| :---: | ---: |
| 582 | 2,849 |
| 583 | 10,505 |
| 584 | 8 |
| 586 | 536,117 |
| 587 | 81,342 |
| 588 | $2,187,217$ |
| 589 | $(6)$ |
| 590 | 6 |
| 591 | 171 |
| 592 | 85,323 |
| 593 | 767,755 |
| 594 | 8,791 |
| 595 | 761 |
| 596 | 3,479 |
| 597 | 15 |
| 598 | 27,913 |
| 902 | 337,545 |
| 903 | $37,169,388$ |
| 907 | 156,509 |
| 908 | $1,891,542$ |
| 909 | 14,609 |
| 923 | $35,119,327$ |
| 924 | 14,784 |
| 925 | 165 |
| 928 | 699,304 |
| 930.1 | 320,987 |
| 930.2 | 136,787 |
| 935 | 11 |
| Total | $\$ 5,181,457$ |
|  |  |

[^14]| EBSC Centralized Support Services to ACE: <br> FERC | Amount |
| :---: | :---: | ---: |

Exhibit B-5
3 Year Affiliated Transactions Page 6 of 26


Exhibit B-5
3 Year Affiliated Transactions
Page 7 of 26

| DPL Materials provided to ACE: <br> FERC | Amount |
| :---: | :---: | ---: |$|$| 107 | $\$$ |
| :---: | ---: |
| 108 |  |
| 154 |  |
| 571 |  |
| 580 |  |
| $921,376,656$ |  |
| Total | $\$$ |
|  |  |

(j) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

| Pepco Materials provided to ACE: <br> FERC | Amount |  |
| :---: | :---: | ---: |
| 154 | $\$$ | 215,205 |
| 107 |  | 11,311 |
| 108 |  | 815 |
| Total | $\$$ | 227,331 |

(k) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

| Pepco Adjustment of mutual assistanceFERC Amount |  |
| :---: | :---: |
|  |  |
| 456 | $(47,893)$ |
| 107 | $(43,103)$ |
| 108 | $(4,789)$ |
| Total | \$ (95,785) |
| (1) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |
| ComEd Information Technology Services provided to ACE: |  |
| FERC | Amount |
| 107 | \$ 38,639 |
| 921 | 1,512 |
| Total | \$ 40,151 |

(m) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

CPSG Mechanical and Electrical Industrial Services provided to ACE:

| FERC |  | Amount |
| :---: | :---: | ---: |
| 107 | $\$$ | 4,567 |
| 108 |  | 454 |
| Total | $\$$ | 5,021 |

(n) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

| Exelon Clearsight Inspection Services <br> FERC | Amount |  |
| :---: | :---: | ---: |
| 583 | $\$$ | 77,381 |
| 593 |  | 5,301 |
| Total | $\$$ | 82,682 |

FERC FORM NO. 1 ((NEW))
XBRL Instance File
Visit Submission Details Screen

Exhibit B-5
3 Year Affiliated Transactions
Page 8 of 26

|  | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Name of Respondent: <br> Atlantic City Electric Company | (1) $\square$ An Original <br> $12 / 31 / 2021$ | Year/Period of Report <br> End of: 2021/Q4 |  |

TRANSACTIONS WITH ASSOCIATED (AFFILIATED) COMPANIES

1. Report below the information called for concerning all non-power goods or services received from or provided to associated (affiliated) companies.
2. The reporting threshold for reporting purposes is $\$ 250,000$. The threshold applies to the annual amount billed to the respondent or billed to an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general".
3. Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote.

| Line No. | Description of the Good or Service <br> (a) | Name of Associated/Affiliated Company <br> (b) | Account(s) Charged or Credited (c) | Amount Charged or Credited <br> (d) |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Non-power Goods or Services Provided by Affiliated |  |  |  |
| 2 | PHI Service Company (PHISCO) |  |  |  |
| 3 | Centralized Support Services | PHISCO | Various | 105,337,269 |
| 4 | Exelon Business Services Company (EBSC) |  |  |  |
| 5 | Centralized Support Services | EBSC |  | 85,949,594 |
| 6 | PECO Energy Company (PECO) |  |  |  |
| 7 | Information Technology Services | PECO | Various | 30,069 |
| 8 | Transmission System Operations Services | PECO | Various | 166,659 |
| 9 | Extra-High Voltage (EHV) Transmission Agreement | PECO | 571 | 29,448 |
| 10 | Baltimore Gas \& Electric Company (BGE) |  |  |  |
| 11 | Materials | BGE | Various | 11,337 |
| 12 | Information Technology Services | BGE | Various | 49,951 |
| 13 | Mutual Assistance | BGE | Various | 232,042 |
| 14 | Transmission System Operations Services | BGE | Various | 234,858 |
| 15 | Delmarva Power Company (DPL) |  |  |  |
| 16 | Materials | DPL | Various | 684,096 |
| 17 | Mutual Assistance | DPL | Various | 234,322 |
| 18 | Building Services (use of building space) | DPL | 184 | 22,501 |
| 19 | Extra-High Voltage (EHV) Transmission Agreement | DPL | 571 | 78,288 |
| 20 | Field Operations Services | DPL | Various | 10,648 |

Exhibit B-5
3 Year Affiliated Transactions Page 9 of 26

| 21 | Potomac Electric Power Company (PEPCO) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 22 | Materials | PEPCO | Various | 107,760 |
| 23 | Mutual Assistance | PEPCO | Various | 440,929 |
| 24 | Field Operation Services | PEPCO | 588 | 695 |
| 25 | Commonwealth Edison Company (ComEd) |  |  |  |
| 26 | Materials | ComEd | Various | 1,714 |
| 27 | Information Technology Services | ComEd | Various | 44,582 |
| 28 | Transmission System Operations Services | ComEd | Various | 128,904 |
| 29 | Constellation Power Source Generation (CPSG) |  |  |  |
| 30 | Mechanical and Industrial Services | CPSG | Various | 757,635 |
| 31 | Exelon Clearsight, LLC (EC) |  |  |  |
| 32 | Materials | EC | 107 | 4,050 |
| 33 | Mutual Assistance | EC | 593 | 8,268 |
| 34 | Inspection Services | EC | Various | 1,368,924 |
| 35 | Atlantic Southern Properties (ASP) |  |  |  |
| 36 | Building Services (use of building space) | ASP | 184 | 600,259 |
| 37 | Millennium Account Services LLC (Millennium) |  |  |  |
| 38 | Meter Reading Services | Millennium | 902 | 5,413,822 |
| 19 |  |  |  |  |
| 20 | Non-power Goods or Services Provided for Affiliated |  |  |  |
| 21 | PECO Energy Company (PECO) |  |  |  |
| 22 | Materials | PECO | 154/163 | 1,872 |
| 23 | Transmission Operations Training Services | PECO | 456 | 371,242 |
| 24 | Baltimore Gas \& Electric Company (BGE) |  |  |  |
| 25 | Materials | BGE | 154/163 | 215 |
| 26 | Delmarva Power Company (DPL) |  |  |  |
| 27 | Materials | DPL | 154/163/232 | 327,809 |
| 28 | Meter Transfers | DPL |  | 58,262 |
| 29 | Building Services (use of building space) | DPL | 456 | 6,845 |
| 30 | Potomac Electric Power Company (PEPCO) |  |  |  |
|  |  |  |  |  |

Exhibit B-5
3 Year Affiliated Transactions
Page 10 of 26

| 31 | Materials | PEPCO | 154/163 | 215,374 |
| :---: | :---: | :---: | :---: | :---: |
| 32 | Commonwealth Edison Company (ComEd) |  |  |  |
| 33 | Materials | ComEd | 154/163 | 39 |
| 34 | Constellation New Energy (CNE) |  |  |  |
| 35 | Building Services (use of building space) | CNE | 456 | 51,309 |
| 36 | Exelon Business Services Company (EBSC) |  |  |  |
| 37 | Building Services (use of building space) | EBSC | 456 | 63,536 |
| 38 | Vehicle Services | EBSC | 456 | 48,834 |
| 39 | PHI Service Company (PHISCO) |  |  |  |
| 40 | Building Services (use of building space) | PHISCO | 456 | 876,043 |
| 41 | Vehicle Services | PHISCO | 456 | 327,998 |
| 42 | Materials | PHISCO | 154/163/232 | 2,330 |
| 42 |  |  |  |  |


| Name of Respondent: | This report is: |  |  |
| :--- | :--- | :--- | :--- |
| Atlantic City Electric Company | (1) $\square$ An Original <br> (2) $\square$ A Resubmission | Date of Report: <br> 12/31/2021 | Year/Period of Report <br> End of: 2021/Q4 |
| FOOTNOTE DATA |  |  |  |

## (a) Concept: DescriptionOfNonPowerGoodOrService

PHI Service Company (PHISCO) Overview
Services provided by PHISCO are provided under a Service Agreement with Atlantic City Electric Company (ACE). Charges are provided by either direct charging of costs or are based on an allocation. The Service Agreement provides specific guidelines on the allocation methods used to charge these costs to the various PHI affiliates Information on the Service Company allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 filed for PHISCO.

PHISCO provides a variety of services which include customer services, support services, financial services, human resources, legal services, information technology, governmental affairs, communication services, regulatory services, regulated gas and electric (transmission and distribution services), executive management, and supply services

The services provided by the regulated gas and electric area include: system operations services; meter maintenance and testing; power procurement and energy planning; and other delivery services, including delivery senior management, asset management, engineering standards, distribution and transmission planning, engineering services for distribution, substation and transmission, system protection, project and construction management, electric maintenance, administrative support, process improvement, and performance analysis.
(b) Concept: DescriptionOfNonPowerGoodOrService

Exelon Business Services Company, LLC (EBSC) Overview
Services provided by EBSC are provided under a General Service Agreement with ACE. Charges are provided by either direct charging of costs or are based on an allocation. The factors for allocating the costs from EBSC to Exelon affiliates are contained in the General Services Agreement. Information on the EBSC allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 fled for EBSC

EBSC provides a variety of support services, including financial, human resources IT, communication, legal, governmental and regulatory affairs, executive, security, supply, Exelon Utilities, BSC Operations, real estate, and other
(c) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies


FERC Form
Page 201 of 205

Exhibit B-5
3 Year Affiliated Transactions
Page 12 of 26

| 583 | 2,759 |
| :---: | ---: |
| 586 | 615,958 |
| 587 | 140,121 |
| 588 | $1,622,475$ |
| 589 | $(6)$ |
| 590 | 2 |
| 591 | 395 |
| 592 | 107,399 |
| 593 | 803,970 |
| 594 | 5,035 |
| 595 | 667 |
| 596 | 1,947 |
| 597 | 5 |
| 598 | 26,955 |
| 902 | 65,049 |
| 903 | $37,529,050$ |
| 907 | 129,036 |
| 908 | $1,781,217$ |
| 909 | 505 |
| 923 | $36,177,220$ |
| 924 | 20,459 |
| 925 | 2 |
| 928 | 904,145 |
| 930.1 | 555,611 |
| 930.2 | 497,462 |
| 935 | $105,337,269$ |
| Total | $\$$ |

(d) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

EBSC Centralized Support Services to ACE:
FERC Amount

Exhibit B-5
3 Year Affiliated Transactions Page 13 of 26

| 107 | \$ | 31,064,485 |
| :---: | :---: | :---: |
| 108 |  | 533,535 |
| 163 |  | 778,680 |
| 182.3 |  | 554,617 |
| 184 |  | 424,298 |
| 416 |  | 26,655 |
| 417.1 |  | 10 |
| 426.1 |  | 179,412 |
| 426.3 |  | 21 |
| 426.4 |  | 104,025 |
| 426.5 |  | 3,317,981 |
| 560 |  | 1,736,355 |
| 561.2 |  | 50,639 |
| 561.6 |  | 4 |
| 562 |  | 15 |
| 566 |  | 686,882 |
| 569 |  | 469 |
| 570 |  | 244,445 |
| 571 |  | 6,245 |
| 572 |  | 1,514 |
| 573 |  | 3,460 |
| 580 |  | 27,806 |
| 581 |  | 191,219 |
| 582 |  | 266 |
| 583 |  | 93,889 |
| 586 |  | 368,737 |
| 587 |  | 25,026 |
| 588 |  | 1,411,824 |
| 589 |  | 462 |
| 590 |  | 182 |
| 591 |  | 5,265 |
| 592 |  | 132,694 |
| 593 |  | 593,364 |
| 594 |  | 137,548 |
| 595 |  | 23,228 |
| 596 |  | 39,029 |
| 597 |  | 163 |
| 598 |  | 16,910 |
| 902 |  | 91,101 |
| 903 |  | 8,548,626 |
| 908 |  | 142,247 |
| 921 |  | 235,924 |
| 923 |  | 33,457,775 |
| 924 |  | 659,487 |
| 928 |  | 2,179 |
| 930.1 |  | $(1,648)$ |
| 930.2 |  | 25,855 |
| 935 |  | 6,689 |
| Total | \$ | 85,949,594 |
| (e) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |  |
| PECO Information Technology Services provided to ACE: |  |  |
| FERC |  |  |
| 107 | \$ |  |
| 566 |  |  |
| 921 |  |  |
|  | \$ |  |
| (f) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |  |
| PECO Transmission System Operations Services provided to ACE: |  |  |
| FERC | Amount |  |
| 560 | \$ |  |
| 921 |  |  |
|  |  |  |

Exhibit B-5
3 Year Affiliated Transactions Page 14 of 26
(g) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

| BGE Materials provided to ACE: |  |
| :---: | :---: |
| FERC | Amount |
| 107 | 1,485 |
| 154 | 6,506 |
| 593 | 3,346 |
| Total | \$ 11,337 |
| (h) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |
| BGE Information Technology Services provided to ACE: |  |
| FERC | Amount |
| 107 | \$ 26,237 |
| 921 | 23,714 |
| Total | \$ 49,951 |
| (i) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |
| BGE Mutual Assistance provided to ACE: |  |
| FERC | Amount |
| 107 | \$ 32,746 |
| 108 | 3,638 |
| 593 | 195,658 |
| Total | \$ 232,042 |

(j) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

BGE Transmission System Operations Services provided to ACE:

| FERC | Amount |  |
| :---: | ---: | ---: |
| 107 | $\$$ | 6,631 |
| 108 |  | 1,034 |
| 560 |  | 227,193 |
| Total | $\$$ | 234,858 |

(k) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

| DPL Materials provided to ACE: <br> FERC |  | Amount |
| :---: | :---: | ---: |
| 107 | $\$$ | 195,743 |
| 108 |  | 3,907 |
| 154 |  | 233,466 |
| 596 |  | 63 |
| 921 |  | 250,917 |
| Total | $\$$ | 684,096 |

(I) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

| DPL Mutual Assistance provided to ACE: |  |  |  |
| :---: | ---: | ---: | :---: |
| FERC | Amount |  |  |
| 107 | $\$$ | 84,967 |  |
| 108 |  | 9,441 |  |
| 593 | 139,914 |  |  |
| Total | $\$$ | 234,322 |  |

(m) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

| DPL Field Operation <br> FERC | Services provided to ACE: <br> Amount |  |
| :---: | :---: | ---: |
| 107 | $\$$ | 8,092 |
| 108 |  | 2,236 |
| 593 |  | 320 |
| Total | $\$$ | 10,648 |
|  |  |  |


| (n) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |
| :---: | :---: |
| Pepco Materials provided to ACE: |  |
| FERC | Amount |
| 107 | \$ 112 |
| 108 | 49 |
| 154 | 107,597 |
| 593 | 2 |
| Total | \$ 107,760 |
| (o) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |
| Pepco Mutual Assistance provided to ACE: |  |
| FERC | Amount |
| 107 | \$ 141,006 |
| 108 | 15,667 |
| 456 | 47,893 |
| 583 | 324 |
| 593 | 236,039 |
| Total | \$ 440,929 |
| (p) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |
| ComEd Materials provided to ACE: |  |
| FERC | Amount |
| 154 | \$ 1,233 |
| 184 | 481 |
| Total | \$ 1,714 |
| (q) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |
| ComEd Information Technology Services provided to ACE: |  |
| FERC | Amount |
| 107 | \$ 31,761 |
| 921 | 12,821 |
| Total | \$ 44,582 |
| (r) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |
| ComEd Transmission System Operations Services provided to ACE: |  |
| FERC | Amount |
| 107 | \$ 2,182 |
| 108 | 340 |
| 560 | 124,498 |
| 921 | 1,884 |
| Total | $\overline{\$ 128,904}$ |
| (s) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |
| CPSG Mechanical and Electrical Industrial Services provided to ACE: |  |
| FERC | Amount |
| 107 | \$ 614,635 |
| 108 | 141,307 |
| 571 | 1,693 |
| Total | \$ 757,635 |
| (t) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies |  |

Exhibit B-5
3 Year Affiliated Transactions
Page 16 of 26

| Exelon Clearsight, LLC Inspection Services provided to ACE: <br> FERC | Amount |  |
| :---: | :---: | ---: |
| 583 | $\$$ | $1,063,862$ |
| 593 | 305,062 |  |
| Total | $\$$ | $1,368,924$ |

(u) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

| ACE Meter Transfers to DPL: <br> FERC |  |  |
| :---: | :---: | ---: |
| 101 | $\$$ | Amount |
| 108 |  | 60,866 |
| Total | $\$$ | 58,262 |
|  |  |  |

FERC FORM NO. 1 ((NEW))

Year/Period of Report
End of 2020/Q4
Exhibit B-5

1. Report below the information called for concerning all non-power goods or services received from or provided to associated (affilipted ${ }^{\text {can }}$ cappaize
2. The reporting threshold for reporting purposes is $\$ 250,000$. The threshold applies to the annual amount billed to the respondent or biffed to an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general".
3. Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote.

4. Report below the information called for concerning all non-power goods or services received from or provided to associated (affiliferdeot
5. The reporting threshold for reporting purposes is $\$ 250,000$. The threshold applies to the annual amount billed to the respondent or billed to an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general".
6. Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote.

7. Report below the information called for concerning all non-power goods or services received from or provided to associated (affiliftadjecdrapefie26
8. The reporting threshold for reporting purposes is $\$ 250,000$. The threshold applies to the annual amount billed to the respondent or billed to an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general".
9. Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote.


| Name of Respondent Atlantic City Electric Company | This Report is: (1) X An Original (2) __ A Resubmission | Date of Report (Mo, Da, Yr) | Year/Period of Report Exhibin2020/Q4 |
| :---: | :---: | :---: | :---: |
| FOOTNOTE DATA |  |  | 3 Year Affiliated Tran |

## Schedule Page: 429 Line No.: 2 Column: a

PHI Service Company (PHISCO) Overview

Services provided by PHISCO are provided under a Service Agreement with Atlantic City Electric Company (ACE). Charges are provided by either direct charging of costs or are based on an allocation. The Service Agreement provides specific guidelines on the allocation methods used to charge these costs to the various PHI affiliates. Information on the Service Company allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 filed for PHISCO.

PHISCO provides a variety of services which include customer services, support services, financial services, human resources, legal services, information technology, governmental affairs, communication services, regulatory services, regulated gas and electric (transmission and distribution services), executive management, and supply services.

The services provided by the regulated gas and electric area include: system operations services; meter maintenance and testing; power procurement and energy planning; and other delivery services, including delivery senior management, asset management, engineering standards, interconnection planning and arrangements, distribution and transmission planning, engineering services for distribution, substation and transmission, system protection, project and construction management, electric maintenance, administrative support, process improvement, and performance analysis.

## Schedule Page: 429 Line No.: 3 Column: c

PHISCO Centralized Support Services to ACE:

| FERC |  | Amount |
| :---: | :---: | :---: |
| 107 | \$ | 14,184,265 |
| 108 |  | 1,286,491 |
| 163 |  | 605,496 |
| 182.3 |  | $(72,922)$ |
| 184 |  | 1,080,944 |
| 416 |  | 84,258 |
| 419 |  | $(50,020)$ |
| 426.1 |  | 314,443 |
| 426.3 |  | 1 |
| 426.4 |  | 355,175 |
| 426.5 |  | 452,529 |
| 430 |  | 106 |
| 431 |  | 49,209 |
| 557 |  | 558,229 |
| 560 |  | 362,577 |
| 561.1 |  | 51 |
| 561.2 |  | 18,498 |
| 561.3 |  | 56 |
| 561.5 |  | 5,898 |


| Name of Respondent | This Report is: <br> (1) X An Original <br> (2)_A Resubmission | Date of Report <br> (Mo, Da, Yr) <br> Atlantic City Electric Company | Year/Period of Report |
| :--- | :--- | :--- | :--- |


| 566 | 1,283,738 |
| :---: | :---: |
| 569 | 1,595 |
| 570 | 177,593 |
| 571 | 394,795 |
| 572 | 633 |
| 573 | 3,579 |
| 580 | 197,482 |
| 581 | 13,211 |
| 583 | 7,023 |
| 584 | $(23,531)$ |
| 586 | 292,568 |
| 587 | 157,569 |
| 588 | 1,168,406 |
| 589 | 1 |
| 591 | 280 |
| 592 | 141,177 |
| 593 | 1,423,710 |
| 594 | 3,409 |
| 595 | 692 |
| 596 | 854 |
| 597 | 3 |
| 598 | 21,032 |
| 902 | 306,961 |
| 903 | 37,969,134 |
| 907 | 74,772 |
| 908 | 430,971 |
| 909 | 3,902 |
| 923 | 37,957,123 |
| 924 | 18,281 |
| 925 | 352 |
| 928 | 856,389 |
| 930.1 | 287,329 |


| Name of Respondent <br> Atlantic City Electric Company | This Report is: (1) $\underline{X}$ An Original (2) __ A Resubmission | Date of Report (Mo, Da, Yr) | Year/Period of Report 2020/Q4 |
| :---: | :---: | :---: | :---: |
| FOOTNOTE DATA |  |  | Exhilitib-5 <br> SYear Affiliated Tran |


| 930.2 | 487,661 |
| :--- | ---: |
| Total | $\$ 102,893,978$ |

## Schedule Page: 429 Line No.: 5 Column: a

Exelon Business Services Company, LLC (EBSC) Overview

Services provided by EBSC are provided under a General Service Agreement with ACE. Charges are provided by either direct charging of costs or are based on an allocation. The factors for allocating the costs from EBSC to Exelon affiliates are contained in the General Services Agreement. Information on the EBSC allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 fled for EBSC.

EBSC provides a variety of support services, including financial, human resources IT, communication, legal, governmental and regulatory affairs, executive, security, supply, Exelon Utilities, BSC Operations, real estate, and other

Schedule Page: 429 Line No.: 6 Column: c
EBSC Centralized Support Services to ACE:

| FERC | Amount |
| :---: | :---: |
| 107 | \$ 38,820,017 |
| 108 | 341,903 |
| 163 | 1,014,055 |
| 184 | 313,938 |
| 416 | 58,019 |
| 417.1 | 71 |
| 426.1 | 217,081 |
| 426.3 | 38 |
| 426.4 | 74,056 |
| 426.5 | 63,192 |
| 557 | (730) |
| 560 | 1,623,827 |
| 561.1 | (128) |
| 561.2 | 46,690 |
| 561.3 | (284) |
| 566 | 428,846 |
| 569 | 1,000 |
| 570 | 178,905 |
| 571 | 5,343 |
| 572 | 86 |
| 573 | 5,716 |
| 580 | 159,704 |



| 581 | 156,825 |
| ---: | ---: |
| 582 | 23 |
| 583 | 260,244 |
| 584 | $(841)$ |
| 586 | 271,745 |
| 587 | 10,193 |
| 588 | 371,609 |
| 589 | 191 |


| 591 | 5,447 |
| :--- | ---: |
| 592 | 82,897 |
| 593 | 607,160 |
| 594 | 89,185 |
| 595 | 15,787 |
| 596 | 23,206 |


| 597 | 117 |
| :--- | ---: |
| 598 | 15,232 |


| 902 | 83,346 |
| ---: | ---: |
| 903 | $8,287,448$ |
| 908 | 260,348 |
| 921 | 229,910 |
| 923 | $30,447,658$ |
| 924 | 577,392 |
| 925 | 2,705 |
| 928 | 3,062 |
| 930.1 | 87,258 |
| 930.2 | 15,832 |
| Total | $\$ 85,255,324$ |

Schedule Page: 429 Line No.: 10 Column: c
PECO Information Technology Services provided to ACE:

| FERC | Amount |  |
| :---: | :---: | :---: |
| 107 | $\$$ | 5,373 |



## Schedule Page: 429 Line No.: 14 Column: c

BGE Information Technology Services provided to ACE:

| FERC | Amount |  |
| :---: | :---: | :---: |
| 107 | $\$$ | 69,120 |
| 921 |  | 45,025 |
| Total | $\$$ | 114,145 |

Schedule Page: 429 Line No.: 15 Column: c
BGE Mutual Assistance provided to ACE:

| FERC | Amount |  |
| :---: | :---: | :---: |
| 107 | $\$$ | 138,191 |
| 108 |  | 15,355 |
| 593 |  | 173,527 |
| Total | $\$$ | 327,073 |

Schedule Page: 429 Line No.: 18 Column: c
CPSG Mechanical and Electrical Industrial Services provided to ACE:

| FERC | Amount |  |
| :---: | :---: | :---: |
| 107 | $\$$ | 450,663 |
| 108 |  | 45,788 |
| 923 |  | 17,427 |
| Total | $\$$ | 513,878 |

Schedule Page: 429 Line No.: 30 Column: c

| ACE Meter Transfer to DPL: |  |  |
| :---: | :---: | :---: |
| FERC | Amount |  |
| 101 | $\$$ | 33,591 |
| 108 |  | $(722)$ |
| Total | $\$$ | 32,869 |

## Schedule Page: 429.1 Line No.: 3 Column: c

DPL Materials provided to ACE:

| Name of Respondent <br> Atlantic City Electric Company | This Report is: <br> (1) X An Original <br> (2) A Resubmission | Date of Report <br> (Mo, Da, Yr) <br> $1 /$ | Year/Period of Report FOOTNOTE DATA |
| :--- | :--- | :--- | :--- |


| FERC | Amount |  |
| :---: | ---: | ---: |
| 107 | $\$$ | 171,071 |
| 108 |  | 42,725 |
| 154 |  | $1,351,424$ |
| 571 |  | 32 |
| 593 |  | 29,351 |
| $921 / 923$ |  | 422,469 |
| Total | $\$ 2,017,072$ |  |

Schedule Page: 429.1 Line No.: 6 Column: c
DPL Mutual Assistance provided to ACE:

| FERC | Amount |  |
| :---: | :---: | :---: |
| 107 | $\$$ | 392,750 |
| 108 |  | 43,639 |
| 593 |  | 410,723 |
| 921 |  | 9,096 |
| Total | $\$$ | 856,208 |

Schedule Page: 429.1 Line No.: 10 Column: $\mathbf{c}$
Pepco Materials provided to ACE:

| FERC | Amount |  |
| :---: | ---: | ---: |
| 107 | $\$$ | 156,482 |
| 108 |  | 3,779 |
| 154 |  | 132,837 |
| Total | $\$$ | 293,098 |

Schedule Page: 429.1 Line No.: 11 Column: c
Pepco Mutual Assistance provided to ACE:

| FERC | Amount |  |
| :---: | :---: | :---: |
| 107 | $\$$ | 336,573 |
| 108 |  | 37,397 |
| 593 |  | 310,325 |
| 921 |  | 41,770 |
| Total | $\$$ | 726,065 |


| Name of Respondent <br> Atlantic City Electric Company | This Report is: <br> (1) $\underline{X}$ An Original <br> (2) __ A Resubmission | Date of Report (Mo, Da, Yr) | Year/Period of Report 2020/Q4 |
| :---: | :---: | :---: | :---: |
| FOOTNOTE DATA |  |  | Exhibit B-5 |

## Schedule Page: 429.1 Line No.: 12 Column: $c$

Pepco Field Operations Services provided to ACE:

| FERC | Amount |  |
| :---: | :---: | :---: |
| 588 | $\$$ | 6,246 |
| 928 |  | 3,118 |
| Total | $\$$ | 9,364 |

Schedule Page: 429.1 Line No.: 16 Column: $\boldsymbol{c}$
ComEd Information Technology Services provided to ACE:

| FERC | Amount |  |
| :---: | :---: | :---: |
| 107 | $\$$ | 64,466 |
| 921 |  | 24,431 |
| Total | $\$$ | 88,897 |

## Schedule Page: 429.1 Line No.: 17 Column: c

ComEd Mutual Assistance provided to ACE:

| FERC | Amount |
| :---: | :---: |
| 107 | $\$ 3,171,551$ |
| 108 |  |
| 593 | 352,394 |
| Total | $\$ 3,125,008$ |

## Schedule Page: 429.1 Line No.: 28 Column: c

ACE Building Services (use of building space) provided to EBSC:

| FERC | Amount |  |
| :---: | :---: | :---: |
| 454 | $\$$ | 212,866 |
| 456 |  | 50,459 |
| Total | $\$$ | 263,325 |

## Exhibit B-6

## Consolidated Tax Adjustment Model Public

PUBLIC


TAXABLE INCOME BY AFFILIATE CONFIDENTIAL

|  |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| $\underline{\text { BUS. ACTIVITY }}$ | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ |


|  |  |
| :---: | :---: |
|  |  |
|  | $\underline{2020}$ |
|  | $\underline{2021}$ |


|  |
| :--- |
|  |
| SUM |

PUBLIC

|  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

# Exhibit B-7 

## Journal Entries

## Atlantic City Electric Company <br> Residential and Commercial Energy Efficiency and Demand Response Surcharge

Accounting Entries
1 Direct Program Costs Incurred (Incremental Investments and O\&M Expenses)
Incremental Investments

|  | Other Regulatory Assets | x.xx |
| :--- | :---: | :---: | :---: |
| Debit | 182.3 | Ots |

Credit 131/232 Cash/Accounts Payable
Incremental O\&M Expenses
Debit
908 Customer Assistance Expenses (Major only)
x.xx
x.xx

2 Shared Program Costs Reimbursed from Partner Utility (Incremental Investments only) Incremental Investments Reimbursed from Partner Utility
Debit 131 Cash
Credit 182.3 Other Regulatory Assets
x.xx

Incremental Investments Repaid to Partner Utilit
$\begin{array}{lll}\text { Debit } & 182.3 & \text { Other Regulatory Assets }\end{array}$
Credit 131/232 Cash/Accounts Payable
x.xx x.xx

3 Direct Loan Costs Incurred
Third-Party Interest Buy Down
Debit $\quad 182.3$ Other Regulatory Assets
Credit 131/232 Cash/Accounts Payable
x.xx

Revenue Cost Recovery (record monthly revenues)
Revenue
Revenue
$\frac{\text { Revenu }}{\text { Debit }}$
Debit 142 Customer Accounts Receivable
Credit 400 Operating Revenues
x.xx

5 Amortization of Incremental Investment Costs

| Amortization (10-year Amortization Period) |  |
| :--- | :--- |
| Debit | 407.3 |
| Regulatory Debits |  |

$\begin{array}{lll}\text { Debit } & 407.3 & \text { Regulatory Debits } \\ \text { Credit } & 182.3 & \text { Other Regulatory Assets }\end{array}$
x.xx

6 Deferral of Over/Under Recovery
Deferral of Over Recovery

| Debit | 407.3 | Regulatory Debits |
| :--- | :--- | :--- |

Credit 254 Other Regulatory Liabilities
x.xx

Deferral of Under Recovery
Debit 182.3 Other Regulatory Assets
Credit 407.4 Regulatory Credits
7 Accrue Interest on Over/Under Recover
Interest Expense on Over Recovery

| Debit 431 | Interest Expense |
| :--- | :--- |

$\begin{array}{lll}\text { Credit } & 254 & \text { Other Regulatory Liabilities }\end{array}$
x.xx

Interest Income on Under Recovery
Debit 182.3 Other Regulatory Assets
Credit 419 Other Income
x.xx

## Exhibit C

## Public Notice

NOTICE OF FILING OF<br>ENERGY EFFICIENCY PROGRAM AND PUBLIC HEARINGS TO CUSTOMERS OF ATLANTIC CITY ELECTRIC COMPANY


#### Abstract

IN THE MATTER OF THE PETITION OF ATLANTIC CITY ELECTRIC COMPANY FOR APPROVAL OF A PORTFOLIO OF ENERGY EFFICIENCY, BUILDING DECARBONIZATION AND DEMAND RESPONSE PROGRAMS, A COST RECOVERY MECHANISM, AND OTHER RELATED RELIEF PURSUANT TO THE CLEAN ENERGY ACT FOR THE PERIOD JANUARY 2025 THROUGH JUNE 2027


 (TRIENNIUM 2)
## BPU Docket No.

$\qquad$

PLEASE TAKE NOTICE that, on or about December 1, 2023, Atlantic City Electric Company ("ACE" or "Company"), a New Jersey public utility, filed a petition with the New Jersey Board of Public Utilities ("Board" or "BPU") seeking the Board's approval of a portfolio of Energy Efficiency ("EE"), Building Decarbonization ("BD") and Demand Response ("DR") programs and a related cost recovery mechanism ("EE Program"). The EE Program includes several individual program offerings all geared toward increasing the adoption of EE measures across all customer classes and sectors. The Company is also proposing a Workforce Development Program in South Jersey, focused on providing training and development for skilled Heating, Ventilation, and Air Conditioning technicians who are critical to growing a clean energy economy in the State. ACE's EE Program offers savings opportunities to all customers, with an emphasis on removing obstacles to participation that may be experienced by customers in rental units, Low and Moderate Income customers, and customers living in overburdened communities.

ACE seeks Board authority to invest $\$ 526.06$ million in a portfolio of EE, BD and DR programs to be implemented over the period January 1, 2025 through June 30, 2027 ("Triennium 2"). The Company notes that, should the Board accept budget adjustment or contingency proposals made by ACE, this total amount could increase to $\$ 589.06$ million for Triennium 2.

The purpose of the Triennium 2 EE filing is to implement provisions of New Jersey's Clean Energy Act requiring that electric public utilities and natural gas public utilities achieve specified energy usage reduction targets. If the Board approves this request as proposed, the monthly bill for a typical residential customer (using approximately $643 \mathrm{kWh} /$ month) will increase by $\$ 1.31$ or approximately $0.89 \%$ for the fiscal year 2025 associated with the Triennium 2 EE Program, which is inclusive of the Triennium 1 extension period of July 1, 2024 through December 31, 2024. The exact amount that your bill will increase will depend upon the amount of electricity you use and program costs at the time cost recovery is requested by the Company. ACE also notes that cost recovery related to Triennium 1 EE programs will continue during Triennium 2. The amount of any increase can be mitigated by participating in one or more of the individual initiatives included in the EE Program. Two charts are included with this Notice to help residential customers assess the impact of the first year of the proposed EE Program on their monthly bills.

The Company filed the following changes to its existing rates with the BPU. The following table demonstrates the Company's proposed rates:

|  | Current $^{1}$ | Proposed |
| :---: | :---: | :---: |
| EE Surcharge | $\$ 0.001474 / \mathrm{kWh}$ | $\$ 0.003522 / \mathrm{kWh}$ |
|  |  |  |

Residential customers can compare their monthly usage with the chart below to see how this rate change, as proposed, will affect their bills:

| Charges Under <br> Previous Rates |  |  |
| :---: | :---: | :---: |
| Monthly kWh Use | Winter | Summer |
| 100 | $\$ 28.01$ | $\$ 28.16$ |
| 300 | $\$ 71.54$ | $\$ 71.97$ |
| 500 | $\$ 115.06$ | $\$ 115.79$ |
| 750 | $\$ 169.46$ | $\$ 170.55$ |
| 1000 | $\$ 223.86$ | $\$ 230.93$ |
| 1500 | $\$ 332.67$ | $\$ 351.69$ |
| 2000 | $\$ 441.47$ | $\$ 472.45$ |
| 3000 | $\$ 659.08$ | $\$ 713.96$ |
| Charges Under <br> Proposed Rates |  |  |
| Monthly kWh Use |  |  |
| 100 | $\$ 28.21$ | $\$ 28.36$ |
| 300 | $\$ 72.15$ | $\$ 72.58$ |
| 500 | $\$ 116.08$ | $\$ 116.81$ |
| 750 | $\$ 170.99$ | $\$ 172.08$ |
| 1000 | $\$ 225.91$ | $\$ 232.97$ |
| 1500 | $\$ 335.74$ | $\$ 354.76$ |
| 2000 | $\$ 445.57$ | $\$ 476.54$ |
| 3000 | $\$ 665.22$ | $\$ 720.11$ |

The above assumes that customers receive their electric supply from the Company and not from a third-party supplier.

The percentage increase for residential customers noted above is based upon a comparison with current rates as of November 1, 2023. Any final rate adjustments found by the Board to be just and reasonable may be modified and/or allocated by the Board in accordance with the provisions of N.J.S.A. 48:3-4, and for other good and legally sufficient reasons, to any class or classes of customers of the Company. Therefore, the rates set out above may increase or decrease based upon the Board's decision.
${ }^{1}$ Current EE surcharge rates pending approval in BPU Docket No. ER23070464.

A copy of this Notice of Filing and Public Hearings on the Petition is being served upon the clerk, executive or administrator of each municipality and county within the Company's service territory. The Petition and this Notice have also been sent to the New Jersey Division of Rate Counsel ("Rate Counsel"), who will represent the interests of all ACE customers in this proceeding. Copies of ACE's Petition and this Public Notice are posted on ACE's website at www.atlanticcityelectric.com/PublicPostings.

PLEASE TAKE FURTHER NOTICE that virtual public hearings have been scheduled on the following date and time as noted below so that members of the public may present their views on the proceeding at the virtual public hearing as noted below:

| Date: XXXXXX, 2024 | Date: XXXXX, 2024 |
| :--- | :--- |
| Time: 4:30 P.M. | Time: 5:30 P.M. |
| LOCATION: | LOCATION: |
| VIRTUAL WEBINAR | VIRTUAL WEBINAR |
| Join meeting directly |  |
| Enter [insert info] | Join meeting directly |
| Enter [insert info] |  |
| Join through a prompt for VTC | Join through a prompt for |
| conference ID Enter |  |
| exelon@m.webex.com and then | VTC conference ID Enter <br> the VTC conference <br> ID XXXXXXXXX followed by \# |
| exelon@m.webex.com and then <br> the VTC conference <br> Phone Conference ID: \# | ID XXXXXXXX followed by \# |

Representatives of the Company, Board Staff and Rate Counsel will participate in the virtual public hearings. Members of the public are invited to participate by utilizing the link or the Dial-In Number set forth above and may express their views on this Petition. All comments will be made part of the final record of the proceeding and will be considered by the Board. In order to encourage full participation in this opportunity for public comment, please submit any requests for needed accommodations, such as interpreters, listening assistance, 48 hours prior to the above hearings to the Board Secretary at board.secretary@bpu.nj.gov.

The Board will also accept written and/or electronic comments. While all comments will be given equal consideration and will be made part of the final record of this proceeding, the preferred method of transmittal is via the Board's Public Document Search tool. Search for the docket number listed above, and post by utilizing the "Post Comments" button. Emailed comments may also be filed with the Secretary of the Board, in pdf or Word format, to board.secretary@bpu.nj.gov.

Written comments may be submitted to the Board Secretary, Sherri Golden, at the Board of Public Utilities, 44 South Clinton Avenue, 1st Floor, P.O. Box 350, Trenton, New Jersey 08625-0350. All emailed or mailed comments should include the name of the Petition and the docket number.

All comments are considered "public documents" for purposes of the State's Open Public Records Act. Commenters may identify information that they seek to keep confidential by submitting them in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3.

Dated: , 2024

## ATLANTIC CITY ELECTRIC COMPANY

BEFORE THE NEW JERSEY<br>BOARD OF PUBLIC UTILITIES<br>DIRECT TESTIMONY OF NATHANAEL GILLESPIE<br>BPU DOCKET NO.<br>$\qquad$

## I. INTRODUCTION

## Q1. Please state your name and position.

A1. My name is Nathanael Gillespie. I am the Director of Customer Solutions for Pepco Holdings LLC ("PHI"), a subsidiary of Exelon Corporation.

Q2. On whose behalf are you submitting your Direct Testimony in this case?
A2. I am submitting Testimony on behalf of Atlantic City Electric Company ("ACE" or the "Company"), the Petitioner in this case.

## Q3. Please describe your primary responsibilities at ACE.

A3. I am responsible for the Company's Energy Efficiency ("EE") and Electric Vehicle ("EV") portfolios as well as the distributed energy resource interconnection teams that help customers connect their clean energy generation to the grid in Delaware, Maryland, New Jersey, and the District of Columbia.

## Q4. Please describe your educational and professional background and experience.

A4. In 2003, I graduated from Philadelphia University with a Bachelor of Science degree in Finance. In 2004, I received a Master of Business Administration degree from Philadelphia University. I began my career in marketing and worked in a number of industries including retail, fashion, industrial manufacturing, and publishing. In September 2009, I joined Exelon working for PECO, an electric utility in Philadelphia, where I was responsible for developing and managing energy efficiency programs for the residential sector.

In April 2017, I accepted a position as Manager of Residential Energy Efficiency for PHI. In this role I was responsible for managing an EE portfolio that included EmPOWER MD programs at Pepco and Delmarva Power, as well as the Comfort Partners program and Quick Home Energy Check-Up program at ACE. In December 2019, I assumed responsibility for PHI's marketing department as Manager, Marketing Programs where I led the EE, EV, and customer assistance program marketing efforts.

In October 2020, I was promoted to the position of Senior Manager, Customer Solutions where I became responsible for the implementation of the EE portfolios across Pepco, Delmarva Power, and ACE, as well as the Green Power Connect (also known as the Interconnection) team, and Energy Engineers. In February 2022, I was promoted to my current position of Director of Customer Solutions where I have responsibility for the strategy and direction of PHI's EE portfolios, future climate solutions programs, and Green Power Connect.

## Q5. What is the purpose of your Direct Testimony?

A5. The purpose of my testimony, as well as the other testimonies included in this filing, is to support ACE's proposal for the second cycle of EE programs ("Triennium 2") implemented pursuant to the New Jersey Clean Energy Act of 2018 in its service territory. My Direct Testimony will (a) provide an overview of the Company’s Energy Efficiency Programs ("ACE EE Program" or "ACE EE Program Plan"); (b) provide a summary of the ACE EE Program cost recovery mechanism; (c) describe ACE's plans for workforce development and job training programs; and (d) summarize the Direct Testimony of the Company's witnesses.

# Witness Gillespie 

This testimony was prepared by me or under my direct supervision and control. The source documents for my testimony are Company records and public documents. I also rely upon my personal knowledge and experience.

## II. PROGRAM OVERVIEW

## Q6. Please provide a summary of the Company's request in this filing.

A6. The Company is requesting that the Board approve the proposed portfolio of ACE EE Program offerings that will provide significant benefits to our residential customers, including low- and moderate-income ("LMI") customers, as well as bring new program offerings and savings opportunities to our multifamily and commercial and industrial ("C\&I") customers. The proposed offerings include continuations of existing programs as well as enhanced and new program offerings leveraging new delivery channels, program designs, and incentive structures. ACE is also requesting approval of a mechanism for the recovery of associated costs.

The ACE EE Program portfolio includes a combination of core programs and utility-led programs. The core program offerings are designed consistently across New Jersey's electric public utilities and gas public utilities and build off Triennium 1 programs, with some modifications intended to better serve customers and increase energy savings. The utility-led programs are specific to ACE's customers and will offer additional opportunities for customers to save energy, as well as support New Jersey's goals in workforce development, demand response, and building decarbonization. Throughout the portfolio, programs, subprograms, and pathways have been designed to cater to the unique needs of LMI, multifamily, and small business customers. The ACE EE Program Plan is

| Category | Sector | Program | Total (millions \$) |
| :--- | :--- | :--- | ---: |
| Core |  | Whole Home | 61.95 |
|  |  | Residential | Income Qualified |
|  |  | EE Products | 37.44 |
|  |  | Behavioral | 64.90 |
|  |  | Energy Solutions | 2.68 |
|  | Prescriptive and Custom | 60.21 |  |
|  | Direct Install | 66.24 |  |
|  | Multifamily | Multifamily | 76.01 |
|  | Commercial | Business Energy Manager | 78.74 |
|  | Cross | Next Generation Savings | 3.14 |
|  |  | Building Decarbonization | 3.83 |
|  | Demand Response | Direct Load Control | 44.00 |
|  |  | Time of Use Rate | 19.69 |
|  |  | Flexible Load Management | 3.60 |
|  | Portfolio | Statewide Coordinator | 1.10 |
|  |  | Workforce Development | 0.50 |
|  | Community Outreach | 1.73 |  |
|  |  | Total | 0.30 |
|  |  |  | 526.06 |

designed to ensure that the Company achieves its Board-mandated energy savings goal of $1.57 \%$ of retail sales by Program Year 5.

The following summarizes the proposed ACE EE Program initiatives and program costs. These programs as well as their costs and benefits are more fully described in the Direct Testimony of Company Witness Baatz and the accompanying detailed ACE EE Program Plan, included as Schedule (BJB)-2.

Table 1. ACE EE Plan Proposed Programs and Costs

## Q7. Please briefly describe ACE's Triennium 1 EE Programs.

A7. On April 27, 2021, the Company's Triennium 1 EE programs were approved. The programs included eight residential subprograms (including one specifically targeted to
moderate-income customers), a multifamily program, and four C\&I subprograms, with a budget of $\$ 96$ million over three years. The Company launched these programs beginning July 1, 2021, in a coordinated fashion amongst the public utilities across the State. Since then, ACE has been operating these programs for its residential, multifamily, and C\&I customers to save energy, reduce customer energy bills, create jobs, and lower greenhouse gas ("GHG") emissions. The Company's success in helping customers has received national recognition. In March 2023, the Company received the 2023 ENERGY STAR® Partner of the Year Award for the U.S. Environmental Protection Agency ("EPA") and U.S. Department of Energy ("DOE") for the positive impacts of its energy efficiency programs helping customers save on their energy bills and achieving 57,923 $\mathrm{MWh}^{1}$ of energy savings since July 2021. ${ }^{2}$

## Q8. Please provide a brief background of ACE's Triennium 2 EE Program Filing.

A8. ACE has been preparing for Triennium 2 programs since the launch of the initial Triennium 1 programs through establishing scalable program infrastructure, analyzing program results and customer participation, benchmarking performance, and actively engaging with the other public utilities and the State in shaping the path forward for energy efficiency in New Jersey. Several program enhancements have been made based on lessons learned during Triennium 1.

[^15]ACE actively contributed to joint utility meetings and discussions in which the State's public utilities worked toward quantitative and qualitative consistency in core program offerings through over 30 workgroups with meetings on a weekly, biweekly, and/or monthly basis. As a result of this, the utilities have developed consistent filing templates, program offerings, and language as recommended by Staff of the Board of Public Utilities ("BPU") in the July 26, 2023 Board Order ("July 2023 Order") ${ }^{3}$.

Through the spring and summer of 2023, ACE participated in the open stakeholder process conducted by the BPU to develop several documents intended to shape the Triennium 2 EE programs. These guidance materials include the May 24, 2023 Order and July 2023 Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs ${ }^{4}$, Straw Proposals on Building Decarbonization, Demand Response, Goal Setting, and EM\&V, the 2023 Technical Resource Manual, and several more.

The Company designed a portfolio of EE programs to address the key priorities identified during Triennium 1 and the BPU's open stakeholder process, including increased focus on LMI and multifamily customers, development of demand response and building decarbonization programs, and continued expansion of workforce development efforts. These programs are described in detail in this testimony and the ACE's EE Program Plan attached as Schedule (BJB)-2 to Company Witness Baatz's Direct Testimony.

[^16]
## Witness Gillespie

## Q9. Is this filing compliant with BPU guidance and any other applicable authority?

A9. Yes. This filing is made in compliance with N.J.S.A. 48:3-98.1, the Act, and the May, July, and October 2023 Orders, including the BPU's Minimum Filing Requirements. ${ }^{5,6,7,8}$ It is also consistent with the 2019 New Jersey Energy Master Plan ${ }^{9}$, Executive Order No. $316{ }^{10}$, the New Jersey Global Warming Response Act ${ }^{11}$, and the Act Concerning the Reduction of Greenhouse Gas Emissions ${ }^{12}$. Pursuant to the July 2023 Order, ACE's EE Program Plan includes the mandated core programs across the residential, multifamily, and C\&I sectors. The design of these programs was developed in collaboration with BPU Staff and the other New Jersey gas and electric utilities. Pursuant to the July 2023 Order, ACE's EE Program Plan includes required programs for demand response and building decarbonization. The Company's EE Program Plan also reflects the BPU's adjustment of the duration of Plan Year ("PY")3 and PY4 and revisions in PY targets. ${ }^{13}$ The sum of these programs will put

[^17]ACE on the path toward achieving the Board ordered energy reduction targets of $1.28 \%$ in PY4, $1.57 \%$ in PY5, and $1.56 \%$ in PY6. ${ }^{14}$

Q10. What are the anticipated energy savings associated with the proposed ACE EE Program Plan?

A10. Table 2 shows the anticipated energy savings associated with the proposed ACE EE Program Plan.

Table 2 - Lifetime Energy and Demand Savings

| Category | Sector | Program | Energy Savings <br> (MWh) | Demand Savings (MW) |
| :---: | :---: | :---: | :---: | :---: |
| Core | Residential | Whole Home | 126,837 | 17.23 |
|  |  | Income Qualified | 31,843 | 5.86 |
|  |  | EE Products | 308,075 | 69.71 |
|  |  | Behavioral | 37,092 | 8.01 |
|  | Commercial | Energy Solutions | 236,346 | 21.65 |
|  |  | Prescriptive and Custom | 912,469 | 214.20 |
|  |  | Direct Install | 235,868 | 48.54 |
|  | Multifamily | Multifamily | 209,113 | 47.49 |
| Utility Led | Commercial | Business Energy Manager | - | - |
|  | Cross | Next Generation Savings | - | - |
|  |  | Building Decarbonization | $(44,349)$ | 5.30 |
|  | Demand <br> Response | Direct Load Control | 1,728 | $31.91^{15}$ |
|  |  | Time of Use Rate | - | - |
|  |  | Flexible Load Management | 79 | $1.27^{16}$ |
|  | Portfolio | Statewide Coordinator | - | - |
|  |  | Workforce Development | - | - |
|  |  | Community Outreach | - | - |
|  |  | Total | 2,055,101 | 471.17 |

[^18]
## Q11. Is the Company proposing any additional initiatives or pilots?

A11. Yes. ACE is proposing several new programs, some of which are intended as pilot programs. Programs included in this filing that were not proposed in T1 include: Comfort Partners, Building Decarbonization, and Demand Response. Newly proposed pilot programs include Next Generation Savings, Time of Use ("TOU") rate, Business Energy Manager, and Flexible Load Management. The Next Generation Savings pilot program will target new technologies and approaches that are ready for broader adoption but need enhanced training, customer incentives or other key elements to help the marketplace understand the value proposition and implement the measure. The Business Energy Manager pilot is a behavioral program targeted at providing ACE's C\&I customers with their usage data to help them reduce their energy usage in a tailored way. Flexible Load Management is a type of demand response program offering that calls on targeted, shorter, and more frequent demand response events to alleviate grid constraints.

## Q12. Please describe ACE's Building Decarbonization Start Up Program proposal.

A12. The Building Decarbonization Start Up Program ("BD program") will offer enhanced rebates to residential, multifamily, and C\&I customers who are switching from fossil fuelbased equipment to electric. It will primarily be focused on heat pumps for both space and water heating; however, it will also include electric cooking equipment and support other measures that make homes and buildings electrification-ready.

The program will offer access to financing terms comparable to the core energy efficiency programs to reduce upfront cost, one of the major barriers to participation. It also includes enhanced incentives for LMI customers. Eligibility for these enhanced incentives may be determined based on screening an individual customer, categorical

## Witness Gillespie

eligibility (which may vary for LMI customers) or special screening if the physical location is within the boundaries of a low-income or moderate-income census tract, an Overburdened Communities ("OBC") or any other agreed upon designation by the Board. ${ }^{17}$ The program incentives are designed to be flexible based on other available funding sources. The program will also seek to transform the market through customer education and consultation, contractor training services, technology demonstrations, and enhanced marketing to support the adoption of building decarbonization technologies and activities.

The BD program will leverage elements of the core and utility-led programs across the residential, multifamily, and C\&I sectors including contractors, systems, and rebate processing. This approach will make it easier for customers and contractors to understand and participate in the programs and reduce administrative costs associated with separate program delivery.

## Q13. Will this program help meet New Jersey's climate goals and adhere to the July 2023 Order?

A13. Yes. The BD program is designed to quickly scale to the size needed to support New Jersey's goals for building electrification by 2030, ${ }^{18}$ clean energy by 2035, ${ }^{19}$ and GHG emissions by $2050 .{ }^{20}$ This program will put ACE on the right track by establishing program infrastructure, introducing programs to contractors, ensuring focus on LMI customers, and

[^19]
## Witness Gillespie

gaining valuable real-world experience in delivering BD programs to New Jersey's residents and businesses. There will be a dual focus of delivering valuable emissions reductions today and while building a foundation for the programs of tomorrow. The BD program is designed to address traditional market barriers associated with decarbonization, particularly upfront cost and difficulty of participation. Additionally, the program is designed to enable building decarbonization by removing barriers to electrification such as non-equipment cost barriers like electric infrastructure upgrades (e.g., panel replacements, wiring, circuitry). These electric infrastructure projects could range from a full electric panel upgrade to additional branch circuit runs from panels to end-use equipment.

As to adhering to the July 2023 Order, ACE has taken the following actions as required by the Order. ACE has developed a building decarbonization program consistent with the BD framework for residential, commercial, and multifamily customers, with a focus on LMI customers, as described above. ACE has also collaborated with other New Jersey utilities to encourage a consistent set of BD Program requirements and features where possible. ACE participated in the two joint utility Building Decarbonization and Demand Response virtual stakeholder sessions on August 24, 2023 from 3:00 P.M. to 5:00 P.M. and 6:00 P.M. to 8:00 P.M. EST, and advertised both sessions on its website ahead of time. The stakeholder meeting provided an opportunity for ACE and the other utilities to hear directly from their customers and other stakeholders on various elements of the programs. All comments were considered in designing the Building Decarbonization program.

## Witness Gillespie

Q14. Please briefly summarize ACE's Demand Response Program proposals.
A14. The Company has proposed a Direct Load Control Demand Response ("DR") program paired with a Flexible Load Management pilot program, both targeted at achieving demand savings for residential and small business customers. The programs will offer incentives for demand response adjustments on central air conditioners during periods of peak usage and emergency situations, enabled by smart thermostats or Advanced Metering Infrastructure ("AMI")-communicating load control switches. The Company is also offering a TOU Rate pilot to incentivize customers to save on energy costs by opting to use electricity during established off-peak times.

Further details on the design of the DR program offerings are provided in the Direct Testimony of Company Witness Measamer.

## Q15. How will the DR Program offerings meet the BPU goals and requirements set forth

 in the July 2023 Order?A15. The July 2023 Order requires EDCs to propose DR programs with sufficient granularity of Measurement \& Verification that fit into the market of open, portable grid flexibility services. The proposed programs and pilots meet these requirements through the type of technologies included and design of the programs. The programs also more broadly are designed consistent with the DR Programs Framework in the July 2023 Order, setting the foundation for a suite of programs envisioned in the DR Strategic Plan, while also striving to deliver valuable peak demand reductions in the near-term.

Further detail on the design of the DR programs is provided in the Direct Testimony of Company Witness Measamer.

## Witness Gillespie

## Q16. Please describe the ACE proposed pilot programs.

A16. ACE is proposing several pilot programs. These programs are intended to test and evaluate different program delivery options and methods which will provide ACE greater opportunities to deliver meaningful EE and DR programs to meet the savings goals and policy objectives of the State. These programs have defined budgets, but no projected energy savings at this time. ACE intends to diligently evaluate any potential energy and demand savings, which will be reported to the Board during regular reporting. The proposed pilot and demonstration projects include:

1. Time of Use - ACE is currently implementing AMI through its Smart Energy Network initiative, which will provide the technology necessary to implement mass market time of use rates. ACE is proposing to implement a TOU rate pilot to coincide with its smart meter rollout to gather information necessary for time of use rates in the ACE service territory. For this pilot, ACE is proposing a two-year period, with additional time prior to the study period to gather and evaluate the interval data necessary to design rates.
2. Next Generation Savings - ACE is planning to coordinate with other New Jersey utilities to explore new technologies that are not yet commercially widespread. The program will develop critical insights that can help the State with longer term strategies for reaching its clean energy and climate related goals. Next Generation Savings will support new technologies and approaches that are ready for broader adoption, but need enhanced contractor training, customer incentives, or other key elements to help solidify the value proposition and implement the measure in the marketplace.
3. Flexible Load Management - ACE is proposing to conduct a pilot on utility-controlled smart thermostats. This program will rely on recruiting customers with existing

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thermostats and will test several approaches to recruiting participants, event durations, and the magnitude of temperature adjustment. Please see the direct testimony of Company Witness Measamer for additional information on this pilot program.
4. Business Energy Manager - ACE is proposing to implement a pilot focused on commercial behavioral changes and increased customer engagement through data access. The program consists of 1) an evaluation of how insights generated from AMI data can increase customer satisfaction and participation in standard EE programs and 2) influencing those customers to reduce their overall energy consumption through operational and behavioral changes. This pilot achieves two objectives: increasing customer data access for commercial customers and testing a novel approach to increasing customer savings in the commercial sector.

## Q17. Please summarize the benefits of ACE's proposed programs.

A17. ACE's proposed programs will produce many benefits to customers and local communities in the ACE service territory. Climate change and its social and environmental effects are among the most significant challenges we face. ACE's programs will reduce energy consumption and improve comfort in the homes and businesses of our customers, while mitigating the effects of climate change and improving air quality for the customers we serve. The cost benefit analysis shows the ACE portfolio is cost effective under the New Jersey Cost Test. The Triennium 2 portfolio resulted in net benefits of $\$ 133$ million and a cost benefit ratio of 1.5 . This translates that for every dollar ACE spends on energy efficiency programs, customers will receive $\$ 1.51$ in benefits. Customers will also experience significant bill savings through the programs, reducing electric and gas utility bills by approximately $\$ 690$ million over the life of the EE measures installed. The

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programs will also reduce costs for businesses, which will increase bottom lines and allow companies additional opportunities to invest and grow in New Jersey.

The ACE programs will also produce significant human health and environmental benefits. The energy efficiency programs will reduce harmful air emissions by reducing energy demand, which in turn reduces reliance on fossil fuel-based generation. The programs are expected to reduce over 1.3 million tons of carbon dioxide, 214 tons of sulfur dioxide, and 940 tons of nitrogen oxide. This reduction in emissions is expected to avoid nearly $\$ 120$ million in related health and environmental damages.

The programs were designed to remove barriers and ensure participation amongst several key customer segments that have historically been underserved due to unique challenges in reaching these markets. The Company's proposed programs include solutions for LMI, multifamily and small business customers, designed to address market barriers and increase participation. The portfolio will also create financial benefits for all residents and businesses within ACE's service territory and the surrounding areas in the form of job creation and economic development.

## Q18. How do the Company's proposed programs serve LMI customers?

A18. The State and specifically the BPU have consistently put equity at the forefront of energy policy, and ACE will continue its support of these policies. The EE portfolio features programs targeted to serve LMI customers, those challenged by high energy burdens, and those who often cannot afford to make the energy efficient choice without low- and nocost energy savings opportunities, several of which are being removed from EE programs due to federal and state standards changes. ACE's proposed programs can be a source of
relief for these customers in a challenging economic climate characterized by higher costs on day-to-day purchases caused by inflationary pressures.

The Company's income eligible programs are specifically targeted toward serving LMI customers with comprehensive energy efficiency projects often including upgrades to HVAC, water heating, building shell, lighting, and appliances at no cost to customers. The program will include two pathways during the Comfort Partners transition period. The pathways are based on income eligibility. Further, the proposed programs will offer customers health and safety measure improvements, including mold remediation, asbestos removal, and roof repairs to increase the potential available projects and improve safety in customer homes. Expanding these opportunities will provide additional non-energy benefits to and address more needs of New Jersey's disadvantaged residents and OBCs.

Additionally, several programs serving all residential customers will include enhanced incentives for LMI customers on certain products to ensure that the program reaches all customer types. Eligibility for these enhanced incentives may be determined based on screening an individual customer, categorical eligibility (which may vary for LMI customers) or special screening if the physical location is within the boundaries of a lowincome or moderate-income census tract, an Overburdened Community or any other agreed upon designation by the Board. Eligibility criteria will be carefully coordinated with other utilities to ensure consistency across New Jersey. ${ }^{21}$

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## Witness Gillespie

## Q19. Please describe how the proposed community outreach budget will benefit ACE's proposed programs, specifically LMI offerings?

A19. ACE is requesting $\$ 300,000$ as part of its total program budget for dedicated outreach to community-based organizations. Outreach to community-based organizations will be critical for ACE to connect with harder to reach customers, to promote equity, and to build trust to provide energy savings opportunities to these communities. ACE plans to work with community leaders of organizations such as non-profits, faith-based organizations, and others to help understand the barriers to participation and to implement programmatic changes that address these barriers. This dedicated community outreach will inform how ACE can develop a more tailored approach to reach its customers, which may include greater involvement in community events to bring ACE offerings directly to customers and developing more accessible educational materials (e.g., additional languages) with the purpose of maximizing participation in energy savings opportunities so that these customers receive more of the benefits that these programs provide.

## Q20. How will multifamily customers participate in and benefit from ACE's proposed programs?

A20. ACE has, in coordination with the other utilities, developed a centralized multifamily program intended to increase focus on this critical sector and make participation easier for landlords and tenants alike. The program will offer comprehensive whole building projects, tenant unit assessments and upgrades at low- or no-cost, and rebates on individual energy saving measures, all with enhanced incentives as compared to residential programs. The program allows for solutions to be custom-tailored for all different types of multifamily customers, whether they live in a five-unit building or a 15-story high-rise.

The programs are designed to address a common barrier to multifamily customers' participation in energy efficiency, the split benefits between tenants and landlords. In buildings where utility costs are either paid directly by or passed on to tenants, the incentive for building owners to invest in energy efficiency is diminished. To combat this, the proposed program's enhanced incentives improve the economics for landlords, and lowor no-cost tenant unit upgrades bring efficiency right into the homes of ACE's multifamily residents.

Q21. Please describe how small businesses within ACE's service territory will benefit from these programs.

A21. ACE will continue to build on the success of New Jersey's long-standing Direct Install program, which provides audits and comprehensive energy efficiency projects to small businesses and other small non-residential customers. To ensure appropriate focus on its smallest businesses who often face the most challenges, incentives are tiered based on the size of the business, with smaller businesses receiving higher incentives.

The barrier of upfront cost has never been more apparent than in the last couple of years with inflation causing more and more businesses to tighten their belts and forego discretionary spending, even when that spending would save money in the long-term (as is the case with energy efficiency). The Direct Install program's no upfront cost with financing availability is the ideal tool to motivate small business customers to participate.

## Q22. How does the Company plan to report on the ACE EE Programs?

A22. The Company will ensure that it meets all standard reporting requirements required by the BPU. ACE will adhere to reporting requirements outlined in the July 2023 Order. ACE is also prepared to respond to informal requests that staff may have on an ad hoc basis. The

Company will also conduct appropriately scheduled evaluation, measurement, and verification studies. Additional detail regarding the reporting methodology is contained in the ACE EE Program Plan, attached as Schedule (BJB)-2.

## III. COST RECOVERY MECHANISM

## Q23. Is ACE seeking cost recovery for all of the program costs described in Table 1?

A23. Yes. ACE is seeking cost recovery for $\$ 526.06$ million. This amount includes expected ACE expenditures on gas energy savings measures on coordinated projects where both gas and electric measures are installed in a home or business and ACE is the lead utility. This amount does not include what ACE may owe to its partner gas utilities for electric savings. While it is expected that ACE will ultimately be reimbursed for gas savings by partner gas utilities and conversely, the Company will reimburse partner gas utilities for electric savings, ACE is proposing to collect the total budget necessary to deliver programs outlined in this filing to ensure consistent and coordinated program access and delivery for New Jerseyans regardless of where they live and to meet the goals required in the October 2023 Order.

## Q24. How does ACE propose to recover the ACE EE Program costs?

A24. As further discussed in the Direct Testimony of Company Witness Chen, ACE is proposing to continue to recover costs related to the implementation of the program through its existing Energy Efficiency Program Cost Recovery Mechanism ("CRM") within the Regional Greenhouse Gas Initiative Recovery Charge (Rider RGGI) that includes incremental investment and incremental Operations and Maintenance ("O\&M") costs associated with or created by the proposed programs. The incremental investment costs will be capitalized as a regulatory asset and amortized over 10 years. A return on the
unamortized balance of the regulatory asset will be calculated using the Company's authorized rate of return. The incremental O\&M costs will be expensed and included within the CRM model for recovery on an annual basis. The Company will not earn a return on the O\&M expenses that will be recovered on an annual basis.

## Q25. Has the Company evaluated the impact of the proposed ACE EE Programs on

 residential customer rates?A25. Yes. The impact of the change for Triennium 2 on all customers by rate schedule is provided in Schedule (SC)-2. For the typical residential customer on Basic Generation Service service using an average of 643 kWh per month, the total proposed bill increase for New Jersey FY2025 (July 2024 - June 2025), including the Triennium 1 extension period (July 2024 - December 2024) and Triennium 2 Program Year 4 (January 2025 June 2025) is $\$ 1.31$ per month or $0.89 \%$. This rate impact will be mitigated by the beneficial impacts of the energy efficiency measures on the cost of electricity overall, as quantified in detail by the benefit cost analysis of Company Witness Brendon Baatz. Customers participating in the energy efficiency programs will also see rate impacts mitigated by energy savings and associated bill reductions, which are expected to be nearly $\$ 563$ million in electricity bill savings.

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## IV. WORKFORCE DEVELOPMENT

## Q26. What are the goals of the Company's Workforce Development and Job Training Programs and Partnerships?

A26. ACE recognizes that a policy goal of New Jersey is to increase the clean energy economy by increasing the number of trained and certified professional and skilled trade persons that can complete energy efficiency projects. The Company is prepared to support that goal by collaborating with the Workforce Development Working Group ("WFD WG") established by the BPU. Additionally, ACE is proposing a workforce development program that will increase the available pool of qualified workers to implement energy savings measures.

While ensuring there is trained staff available is critical to the success of the program, the Company also wants to increase equity within its community in hopes of growing local diverse and minority-owned businesses in South Jersey. This effort will help those looking to establish businesses in the energy efficiency sector. The Company, in partnership with the established WFD WG, will establish a program to help with licensing and certification, mentorship and business acumen to ensure new businesses can grow and thrive.

Partnerships with State workforce organizations, community-organizations, and local chambers of commerce are crucial entry-points into the workforce development space, to meet both businesses in need of support and residents in search of employment opportunities. ACE plans to continue to develop its existing partnerships and expand into new partnerships to support the growth of the workforce development and job training programs and partnerships.

# Witness Gillespie 

By working to refine offerings tailored exactly to the current needs of New Jersey's workforce, the program can continuously orient content, certifications, and skills to drive toward greater achievement of energy efficiency, demand reduction and building decarbonization goals.

Q27. Please describe how the Workforce Development and Job Training Programs and Partnerships will work.

A27. The program is designed to provide training and skill building programs to support local jobs for New Jersey residents. The program will provide free training for residents seeking entry-level to journeyman HVAC certifications through community colleges in counties. It will also serve as a pipeline for successful candidates to readily available HVAC technician and installer jobs that result from the Company's energy efficiency, demand reduction, and building decarbonization programs.

The program provides a tangible path to the middle-class for both skilled and unskilled workers within their community interested in working in energy efficiency. The program will seek to engage and complement existing workforce development structures established by associations of the contractors, such as the HVAC track at community colleges. The program will expand beyond the training itself and includes wraparound services and job placement support. The program will explore opportunities to incent the direct hiring of technicians from the program through methods that could include additional contractor bonus payments per qualifying measure, preferred contractor status in program collateral and marketing, or access to program generated leads.

The training program is expected to last eight to nine weeks, providing several industry certifications, and make students ready to enter the workforce at the end of training as installers and technicians for electrical HVAC work. The program will work with an identified network of vendors to provide job placement for graduates.

Q28. Please clarify the proposed Workforce Development budget with a general description of how ACE intends to utilize these funds.

A28. The Company is proposing a $\$ 1,725,000$ budget for this program. The funding will cover instructors, materials, stipends, equipment, administrative functions, recruitment, and marketing. These components are vital to deliver a successful HVAC workforce development program in South Jersey. With ACE's target of four cohorts a year, approximately 80 individuals a year can be served through this program. More detailed information about the design and delivery of this program can be found in Schedule (BJB)2.

Q29. What organizations have you partnered with for the Workforce Development and Job Training Programs and Partnerships?

A29. Leading up to and during the Triennium 1 program, ACE has partnered with vocational schools (Atlantic County Institute of Technology, Cape May Vocational School, and Cumberland County Technical Education Center and county workforce development boards such as Atlantic, Cumberland, Cape May, Salem, Camden, and Gloucester County, to launch the workforce development and job training programs and partnerships. Moreover, the GIE Boot Camp, WISE Pathway, and High School Energy Career Academy were developed by the Center for Energy Workforce Development, a non-profit consortium of energy companies, contractors, associations, unions, educators, and business partners. During Triennium 2, ACE will continue to expand its partnerships with the goal of bringing training and jobs to communities where they are needed most.

## Q30. Please describe the expected benefits that will result from these Workforce Development and Job Training Programs and Partnerships.

A30. ACE's LMI, multifamily, and small business energy efficiency programs combined with its workforce development efforts in disadvantaged communities will lead to local workers performing much needed work in their own communities, deepening ACE's connection with them, and providing benefits on both sides of the equation. A local, highly skilled HVAC workforce is critical to reach the State's climate goals.

## V. SUMMARY \& CONCLUSION

## Q31. Please summarize the Company's Petition.

A31. This filing consists of a Petition for approval of ACE's EE Program Plan. It includes my Direct Testimony and the Direct Testimony of three other witnesses, plus schedules and attachments. Those witnesses and the topics they address are as follows:

- Christine Measamer provides additional testimony on the ACE Demand Response Program offerings.
- Brendon J. Baatz provides testimony on the ACE EE Program Plan and Cost Effectiveness.
- Shengrong Chen provides testimony concerning the revenue requirement calculation, the rate design, cost recovery, associated bill impacts, and the proposed pilot TOU rate.

Q32. Are there any Minimum Filing Requirements that you are requesting a waiver from or would like to comment upon?

A32. Yes. ACE is requesting an exemption from Section V (cost benefit analysis) from the Minimum Filing Requirements ("MFRs") for multiple programs, including Next

Generation Savings, Time of Use Rate Pilot, Business Energy Manager Pilot, and the Flexible Load Management Pilot. The Company is not seeking a Section VI (evaluation) exemption for any programs.

ACE is seeking an exemption for the Next Generation Savings, Time of Use, Business Energy Manager, and Flexible Load Management pilot programs for policy reasons. MFR 1.f specifically allows for exemption for pilot programs and programs that introduce novel ideas where documentation supporting estimated costs/benefits may not be easily produced. All three of the pilot programs under this request are testing novel ideas or piloting new methods and technologies to deliver energy savings and demand reduction. The pilot programs are intended to test novel approaches and technologies, gather information and data, and inform ACE on programs for the next Triennium. ACE's proposed pilot programs represent approximately $2 \%$ of the Company's proposed budget.

ACE is not seeking an exemption from its Income Qualified Program. This program supports a critical public policy imperative to ensure equitable access to energy savings across customer segments. Although this program is challenging from a cost effectiveness perspective, it remains critical to delivering a well-rounded portfolio that serves all customers.

Q33. Has the Company complied with the Minimum Filing Requirements as specified in the July 2023 Order?

A33. Yes, the Company has addressed all MFRs except as requested above and has provided the necessary information as indicated in Exhibit A to the Petition.

## Q34. Does this conclude your testimony?

A34. Yes, it does.

## ATLANTIC CITY ELECTRIC COMPANY

BEFORE THE NEW JERSEY<br>BOARD OF PUBLIC UTILITIES<br>DIRECT TESTIMONY OF CHRISTINE MEASAMER<br>BPU DOCKET NO.<br>$\qquad$

## I. INTRODUCTION

Q1. Please state your name and position.
A1. My name is Christine Measamer. I am the Senior Manager of the Energy Efficiency Portfolio for Pepco Holdings LLC ("PHI"), a subsidiary of Exelon Corporation ("Exelon").

## Q2. On whose behalf are you submitting your Direct Testimony in this case?

A2. I am submitting Testimony on behalf of Atlantic City Electric Company ("ACE" or the "Company"), the Petitioner in this case.

Q3. Please describe your primary responsibilities at ACE.
A3. I am responsible for the implementation of the Company's energy efficiency, demand response, and electric vehicle portfolios.

Q4. Please describe your educational and professional background and experience.
A4. In 2007, I graduated from Ohio State University and earned a Bachelor of Science degree in Structural Engineering. In 2011, I graduated from Villanova University and earned a Master of Science degree in Structural Engineering. I received a Master in Business Administration from Villanova University in May 2023. I began my career as a structural engineer at a construction engineering firm where I supported utilities across the country designing and implementing major upgrade projects. In 2014, I joined PHI as a structural engineer managing substation projects. In 2015, I accepted the position of Supervising Engineer, overseeing the ACE and Delmarva Power \& Light Company ("Delmarva

Power") civil engineering teams. In 2018, I accepted the position of Manager of Transmission and Substation Engineering. In 2020, I accepted the position of Manager of Energy Efficiency Programs, where I led a team responsible for implementing Demand Response, Peak Demand, Behavioral, Smart Home, and Electric Vehicle Charging Infrastructure programs for Potomac Electric Power Company ("Pepco"), Delmarva Power, and ACE. In June of 2022, I accepted my current position of Senior Manager of Energy Efficiency Portfolios overseeing the implementation of energy efficiency portfolios across Pepco, Delmarva Power, and ACE.

## Q5. What is the purpose of your Direct Testimony?

A5. The purpose of my testimony is to describe the ACE proposed demand response programs.

## II. DEMAND RESPONSE

## Q6. Please briefly summarize the proposed demand response programs.

A6. Demand response programs aim to decrease the need for electricity during times of peak energy use. These programs typically limit equipment operation for short periods of time to reduce customers' electricity needs and decrease demand on the electric system. Atlantic City Electric is offering two demand response programs within its Energy Efficiency Program Plan.

The Company has proposed a Direct Load Control Demand Response ("DR") program to decrease demand on the distribution system during times of peak energy use. Residential, small business, and other non-residential customers, such as religious institutions and non-profits, are eligible to participate in the program. The DR programs will offer incentives to customers for allowing the Company to adjust heating, ventilation, and air conditioning ("HVAC") equipment during periods of peak electricity use, grid
instability and PJM-emergency situations. The program is enabled by smart thermostats or Load Control Switches ("LCS") that either modify HVAC temperature set points or receive signals to turn off and on HVAC equipment for short periods of time. Demand response events will typically occur for four- to six-hour increments during summer afternoons and evenings when the demand for electricity is highest. Customers will choose to enroll in the program using their own smart thermostat, which could be purchased through another ACE program, or to receive and have installed a LCS at no cost. Customers will receive bill credits for each year they participate in the program.

## Q7. Please briefly summarize the proposed pilot programs that have demand response components.

A7. The Flexible Load Management ("FLM") pilot will operate similarly to the Direct Load Control Program mentioned above and aims to reduce customer demand via smaller and more frequent HVAC equipment adjustments as controlled by a smart thermostat. Customers' experience with realizing frequent and shorter cycling events will be studied. It is anticipated this experience may be more attractive to customers and may result in fewer program and event opt outs and provide more consistent demand reduction opportunities. Customers will also receive bill credits for participating in this pilot.

The Company will also develop a Time of Use ("TOU") rate for residential customers. This rate will incentivize customers to save on energy costs by opting to use electricity during established off-peak times. This rate will encourage changes to customers' usage patterns that may reduce constraints on the distribution system. Company Witness Chen provides additional detail regarding the proposed rate structure associated with this TOU pilot.

The FLM and TOU pilots will be used to study customers' willingness to try different program offers and realize cost savings for their participation and behavior modification. Pilot program data, customer survey feedback, and other evaluation methods will be used to determine effectiveness and opportunities for future program offers.

Q8. Are the ACE proposed demand response programs in compliance with the July 2023 Order in BPU Docket Nos. QO19010040, QO23030150, and QO17091004?

A8. Yes. The Order requires electric distribution companies to propose DR programs with sufficient granularity of Measurement \& Verification that fit into the market of open, portable grid flexibility services. The proposed program and pilots meet these requirements through the type of technologies included and design of the program.

Q9. Please describe how the demand response programs were developed.
A9. The Company reviewed and actively participated in the various events related to the development of the demand response framework, including the May 24, 2023, and July 26, 2023, BPU Orders ${ }^{12}$, as well as the Demand Response Straw Proposal, which includes the New Jersey Demand Response Strategic Plan ${ }^{3}$. ACE analyzed all information in those documents, including requirements, goals, strategies, and long-term visions. ACE also considered comments made during the Building Decarbonization and Demand Response August 24, 2023, stakeholder meetings and during the Joint Utility 30-day pre-filing

[^21]meetings held on August 29, 2023 and September 5, 2023. ACE collaborated with the other utilities in the State to discuss sets of DR program requirements and features statewide. Lastly, the Company leveraged experience through its sister companies, Pepco and Delmarva Power, and also its previous experience operating the Energy Wise Rewards, ACE's direct load control program that was sunset in 2019.

Additionally, the Company is leveraging program results and information from the Southern Maryland Electric Cooperative's flexible load management program, Flex Temp, and is learning about similar programs in other parts of the country through industry forums. This institutional knowledge, including best practices and lessons learned, in its development of the proposed Direct Load Control and FLM programs are consistent with the DR framework.

ACE is also using learnings from the TOU rate pilots and offers in the Exelon Utilities' (Pepco, Delmarva Power, and Baltimore Gas and Electric) Maryland service territories. Extensive data analysis and focus group information led to the development of a TOU rate for residential customers in those service territories. The Company maintains there are opportunities to apply these learnings in developing a TOU rate for ACE customers.

Q10. What are the demand savings expected from the ACE proposed demand response programs?

A10. Table 1 shows the anticipated demand savings associated with the demand response programs by program year ("PY").

Table 1 - Energy and Demand Savings (kW)

| Program | PY4 | PY5 | PY6 |
| :--- | :---: | :---: | :---: |
| Direct Load Control | 6,594 | 23,225 | 31,908 |
| Flexible Load Management | 280 | 1,266 | 1,266 |
| Time of Use Rate | - | - | - |
| Total | $\mathbf{6 , 8 7 4}$ | $\mathbf{2 4 , 4 9 1}$ | $\mathbf{3 3 , 1 7 4}$ |

Q11. How will ACE deliver the proposed demand response programs?
A11. The Direct Load Control Program is available to all individually metered residential customers and small commercial and non-residential customers with compatible central air conditioning or heat pump systems with peak demand of less than 100 kW . Elements of program delivery include marketing, recruiting, and enrolling customers to receive an Advanced Metering Infrastructure (AMI)-communicating LCS that will automatically adjust participants' HVAC equipment during demand response events. These events could be initiated when grid operating conditions necessitate temporarily reducing electric demand, during economically advantageous times, and for emergent situations. Customers will often receive communications prior to and after cycling events.

Customers can also enroll their already installed eligible smart thermostat into the Direct Load Control Program and the FLM pilot through the Bring Your Own Device (BYOD) participation option. These smart thermostats could also be purchased through a complementary ACE energy efficiency program and enrolled in the program.

In both the Direct Load Control Program and FLM pilot, customers will be eligible for participation incentives as long as they remain in the program. Customers who have an LCS-device installed will receive an additional enrollment incentive.

The TOU rate pilot will be promoted to a select subset of customers and pricing information for peak and non-peak pricing will be shared. Once enrolled in the pilot, customers will receive weekly communications about their electricity use throughout the day and tips to support efficient behaviors. Customer participation and usage will be studied, and the Company will seek customers' feedback about the pilot. This information will be evaluated for applicability to a future TOU rate.

## Q12. Does ACE have experience delivering these programs?

A12. ACE does not currently operate demand response programs, though it sunset its direct load control program, Energy Wise Rewards, in 2019 and plans to leverage those local learnings in the new program design as well as best practices from its sister companies' programs in Maryland, Delaware, and the District of Columbia. The PHI companies - Pepco and Delmarva Power - have more than 300 MW of controllable demand response assets and 311,000 customers participating in the Energy Wise Rewards programs. This resource can be leveraged by PJM and the utilities to decrease system load, manage localized grid impacts, reduce greenhouse gas emissions, and save customers energy and money. During the 14 years of program operations, the PHI direct load control programs have earned awards from industry organizations such as Platts Global Energy, Alliance to Save Energy, Frost and Sullivan, Smart Grid Consumer Collaborative, and the Peak Load Management Alliance.

The Exelon companies also have experience offering TOU rates to customers in Delmarva Power's Delaware service territory and have recently released new TOU rates in Maryland after an extensive pilot program and evaluation.

## Q13. How will ACE report and evaluate the results of the demand response programs?

A13. The Company will ensure that it meets all standard BPU reporting requirements. ACE will adhere to reporting requirements outlined in the New Jersey Board of Public Utilities' ("Board" or "BPU") May 24, 2023 Order. ACE is also prepared to respond to informal requests that BPU Staff may have on an ad hoc basis. The Company will also conduct appropriately scheduled evaluation, measurement, and verification studies. Additional detail regarding the reporting methodology is contained in the ACE EE Program Plan, attached as Schedule (BJB)-2.

## Q14. Please summarize the benefits of ACE's proposed demand response programs.

Q14. Demand Response is a valuable tool for managing both grid reliability and reducing costs for customers. This is particularly important with New Jersey's goals for decarbonization, and the resulting electric load growth associated with it. These programs will deliver valuable demand reductions today and lay the groundwork and gain insights into customer behaviors as ACE considers the future evolutions of demand response, flexible load management, and peak load reduction through innovative rate design.

By the end of Program Year 6, the Demand Response programs are expected to produce annual peak demand reductions of approximately 33 MW . Additional details on the costs and benefits of the Demand Response programs are presented in Schedule (BJB)2, EE Program Plan, Appendices A, B, and G for additional information on the Demand Response programs.

## III. SUMMARY AND CONCLUSION

## Q15. Please summarize your testimony and recommendations.

A15. ACE's proposed DR program, and FLM and TOU pilots are thoughtfully designed programs intended to best serve customers, comply with requirements established by the

BPU, and align with longer-term goals in the DR framework. They will provide opportunities to achieve near-term peak demand reductions and generate bill savings for customers, to build out the program infrastructure needed to achieve long-term goals and help the utilities and the State gain valuable insights into the effectiveness of new approaches to demand reduction, including flexible load management. I recommend that the Board approve the ACE Demand Response program and Flexible Load Management pilot and TOU pilot as proposed.

Q16. Has the Company complied with the Minimum Filing Requirements as specified in the July 2023 Order?

A16. Yes, the Company has addressed all Minimum Filing Requirements, and has provided the necessary information as indicated in Exhibit A to the Petition.

## Q17. Does this conclude your testimony?

A17. Yes, it does.

## ATLANTIC CITY ELECTRIC COMPANY

# BEFORE THE NEW JERSEY BOARD OF PUBLIC UTILITIES DIRECT TESTIMONY OF BRENDON J. BAATZ BPU DOCKET NO. 

## I. INTRODUCTION

## Q1. Please state your name, business address, and position.

A1. My name is Brendon J. Baatz and my business address is 417 Denison Street, Highland Park, New Jersey, 08904. I am presently employed as a Vice President at Gabel Associates, Inc., an energy, environmental, and public utility consulting firm.

## Q2. Please summarize your professional experience and educational background.

A2. I have been employed with Gabel Associates since March of 2018. While at Gabel Associates, I have worked for a range of public and private clients on various issues in the utility industry. The issues include retail and wholesale electric rate design, renewable energy project cost benefit analysis, and electric vehicle utility policy. I have also worked extensively on energy efficiency ("EE") program design, policy, and cost benefit analysis for several clients, including gas and electric utilities.

Prior to my employment with Gabel Associates, I managed the utility program at the American Council for an Energy Efficient Economy ("ACEEE"). There I focused on various issues related to utility-sector EE programs, including efficiency program design, state policies, and regulatory issues affecting EE, including electric and gas rate design. While at ACEEE I published numerous reports on EE programs and policy, and also regularly spoke at conferences on related issues. I also testified in various proceedings on these issues during that time.

Prior to my employment with ACEEE, I was employed with the Federal Energy Regulatory Commission ("FERC"). During my employment with FERC my primary responsibilities were the review and analyses of electric utility cost of service studies in wholesale transmission and electric power rate cases. I also worked on other litigated issues while at FERC including but not limited to transmission capacity reservation rights, municipal power contracts, and formula rate structure and protocols. Prior to my employment with FERC, I held positions with the Maryland Public Service Commission ("PSC") as an energy analyst and the Indiana Office of Utility Consumer Counselor ("OUCC") as a utility analyst. While at the Maryland PSC, I worked on the EmPOWER Maryland programs focusing on program design, avoided cost development, and other policy issues. While working at the OUCC, I testified on a variety of utility issues including but not limited to rate design, renewable energy credit compensation, and utility petitions for construction. I also represented the agency in several oversight boards for utility EE programs.

I hold a Master of Public Affairs degree from Indiana University Bloomington and a Bachelor of Science in political science from Arizona State University. I have continued my education through attendance of various seminars and conferences. I have also completed formal training in rate design, cost of service, depreciation, and other utility regulatory matters.

My resume is also attached as Schedule (BJB)-1.

## Q3. Have you previously testified before the New Jersey Board of Public Utilities?

A3. Yes. I previously testified in Docket Nos. QO19010040, GO20090622, EO20090620, GR18080860, and GR20070503.

## Q4. What is the purpose of your Direct Testimony in this case?

A4. The purpose of my Testimony is to support the Petition filed by Atlantic City Electric Company ("ACE") to establish and implement EE programs pursuant to the Clean Energy Act ${ }^{1}$ and the Board of Public Utilities ("BPU" or "Board") Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. ${ }^{2}$ I am sponsoring the ACE 2025-2027 Energy Efficiency Program Plan (the "Plan"), as well as the supporting cost effectiveness for the proposed programs.

## Q5. Are you sponsoring any exhibits in connection with your Direct Testimony?

A5. Yes. I am presenting the following schedules, which have been prepared under my direction and supervision and are accurate and complete to the best of my knowledge and belief. These schedules contain information responsive to the Minimum Filing Requirements ("MFRs") as referenced in the MFR Index attached to the Petition as Exhibit A and as approved by the Board in its July 26, 2023 Order. ${ }^{3}$ The schedules attached include:
(a) Schedule (BJB)-1 - Baatz Resume;
(b) Schedule (BJB)-2 - ACE Energy Efficiency Program Plan;
(c) Schedule (BJB)-3 - Cost Benefit Analysis Workpapers (confidential);
(d) Schedule (BJB)-4 - Savings Target Development Worksheet; and
(e) Schedule (BJB)-5 - Summary of Avoided Emissions.

## Q6. Does the filing meet the Board's stated goals?

[^22]A6. Yes. The filing presents a cost-effective EE plan to enable the Company to meet the goals outlined in the July 26 Board Order and subsequent October 25 Order $^{4}$. The proposed program plan will provide energy and bill savings opportunities to all ACE customers, train and grow the workforce in New Jersey, and reduce environmental pollution, including greenhouse gas emissions. Furthermore, it includes dedicated pathways for low- and moderate-income ("LMI"), multifamily, and small business customers. Lastly, it includes building decarbonization and demand response proposals aligned strategically with State policy goals and compliant with BPU orders.

## II. 2025-2027 ENERGY EFFICIENCY PROGRAM PLAN

## Q7. Please describe the Atlantic City Electric 2025-2027 Energy Efficiency Program Plan.

A7. The Atlantic City Electric 2025-2027 Energy Efficiency Program Plan ("ACE EE Program Plan" or "Plan") is composed of a suite of program offerings designed to provide energy saving opportunities to all sectors and end uses in ACE's service territory. The ACE EE Program Plan includes two types of programs: core programs and additional utility-led initiatives. The core programs were designed in close coordination with the other electric and gas utilities in New Jersey. These programs build off the current ACE Energy Efficiency programs, while including enhancements to grow energy savings and optimize program design. The utility-led initiatives include programs that are specific to the ACE service territory. Several of the utility-led initiatives were also developed in close coordination with other utilities to encourage consistency in programs and reduce marketplace confusion among customers and contractors.

[^23]
## Q8. What objectives were primary in developing the Plan?

A8. The Program Plan, attached as Schedule (BJB)-2, is designed to meet the energy savings targets outlined by the Board in the October 25 Order. The utility target for the program year spanning January 1, 2025 through June 2025 ("PY4") is $1.28 \%$ of retail sales. PY4 was also shortened from 12 to six months in this order. The utility savings target for Plan Year ("PY") 5 and PY6 is $1.57 \%$ and $1.56 \%$ respectively. ${ }^{5}$

The ACE EE Program Plan is also designed to meet the objectives outlined in the July 26 Order. These objectives include providing access to EE programs for all market segments, decreasing energy burdens, ensuring LMI communities share the same level of access and benefits of the programs as other communities, increasing accountability of spending and savings, reducing program costs, and expanding job opportunities and economic benefits. ${ }^{6}$

The Plan provides significant opportunities to all customers for deep energy savings under a whole building approach, but also provides opportunity for single or multiple measure pathways for customers unable or unwilling to undertake a whole building project. The Plan also provides comprehensive opportunities for LMI customers through multiple programs, including Whole Home, Income Qualified, Energy Efficient Products, and Behavioral.

## Q9. Does the ACE filing meet the Board's cost effectiveness objectives and standards?

A9. Yes. The ACE portfolio directly addresses the Board's objectives, while minimizing costs to ratepayers and meeting the statutory energy savings targets. The cost benefit analysis

[^24]shows the ACE portfolio is cost effective under the New Jersey Cost Test as required by the July 26 Order. The total cost for the three-year portfolio is $\$ 526.06$ million with net benefits of $\$ 133$ million and a cost benefit ratio of 1.5 . This implies that for every dollar ACE spends on EE programs, customers will receive $\$ 1.51$ in benefits. The ACE cost effectiveness analysis and workpapers are shown as Schedule (BJB)-3.

## Q10. Please describe how the ACE energy savings targets were developed.

A10. The utility target for PY4 is $1.28 \%$ of retail sales, $1.57 \%$ for PY5 and $1.56 \%$ for PY6, as established in the October 25 Board Order. The Company started with the actual and forecasted retail sales for the three preceding years to each program year, its three-year retail sales forecast. The three-year average sales forecast is multiplied by the utility targets for the corresponding year to calculate the ACE energy savings target in MWh. Expected impacts of ACE's Conservation Voltage Reduction ("CVR") initiatives are subtracted from this value to determine the ACE EE program savings targets for the programs included in this proposal. ${ }^{7}$ The CVR effort will produce significant savings that reduce ACE's energy savings target. The ACE energy savings target development worksheet is attached as Schedule (BJB)-4.

## Q11. Please provide an overview of the proposed program portfolio.

A11. As noted above, the subprograms include core and utility-led initiatives. Table 1 shows the proposed program portfolio and the associated costs over the Triennium.

[^25]| Category | Sector | Program | Total (millions \$) |
| :--- | :--- | :--- | ---: |
| Core |  | Whole Home | 61.95 |
|  |  | Residential | Income Qualified |
|  |  | EE Products | 37.44 |
|  |  | Behavioral | 64.90 |
|  |  | Energy Solutions | 2.68 |
|  | Prescriptive and Custom | 60.21 |  |
|  | Direct Install | 66.24 |  |
|  | Multifamily | Multifamily | 76.01 |
|  | Commercial | Business Energy Manager | 78.74 |
|  | Cross | Next Generation Savings | 3.14 |
|  |  | Building Decarbonization | 3.83 |
|  | Demand Response | Direct Load Control | 44.00 |
|  | Time of Use Rate | 19.69 |  |
|  | Flexible Load Management | 3.60 |  |
|  | Portfolio | Statewide Coordinator | 1.10 |
|  |  | Workforce Development | 0.50 |
|  |  | Community Outreach | 1.73 |
|  |  | Total | 0.30 |
|  |  |  | 526.06 |

Table 1. ACE EE Plan Proposed Programs and Costs

## Q12. Please describe how the core programs were developed.

A12. The core programs are extensions or expansions of first Triennium core programs with the exception of the Comfort Partners program. Comfort Partners was previously administered by the BPU, implemented jointly by the utilities, and filings and budgets were developed separate from the core and utility-led programs. ACE's proposal includes transitioning Comfort Partners as a core program to be administered consistently with other utilities and provide benefits to LMI customers. The Comfort Partners Transition Plan is shown in Appendix I of the Plan, included as Schedule (BJB)-2.

All core programs were reviewed and updated as appropriate in close coordination with the other electric and gas utilities in New Jersey in the time leading up to the filing of this Petition, in alignment with the refined requirements and policy goals in the October 25, 2023 Board Order. These programs build on the successes and benefit from lessons learned during the implementation of the first Triennium programs. They provide comprehensive solutions to all types of customers and end uses, avoiding confusion in the market among customers and contractors, as well as drive cost effective energy savings.

Several ACE-led initiatives in the first Triennium have been moved into core programs, including Moderate-Income Weatherization (now part of Income Qualified), Quick Home Energy Check Up (now part of Whole Home), Home Energy Reports (now Behavioral), and Engineered Solutions and Energy Management (now Energy Solutions). This change will bring greater coordination and more consistent customer experiences to these programs.

The Program Plan, attached as Schedule (BJB)-2, provides significant additional details on core program design, delivery approach, measures, and other information.

## Q13. Please describe how the ACE-led initiatives were developed.

A13. The ACE-led initiatives were developed to build off the foundation of core EE programs. While the core programs offer numerous pathways and incentive mechanisms for customers to achieve energy savings, the Company believes there is ample potential in its service territory for expanded energy offerings to address the needs of customers which may not fit in the state-wide designs found in the core programs.

The Building Decarbonization and Demand Response programs were developed in compliance with the requirements and in alignment with the goals identified in the July 26

Board Order. More detail is provided on the development, design, and benefits of these programs later in this Testimony, and information specific to demand response is in the Direct Testimony of Company Witness Measamer and the accompanying ACE EE Program Plan.

It is also important to note that, although ACE proposed utility-led initiatives are outside of the core structure, ACE coordinated with other gas and electric utilities to optimize consistent customer experience across utilities, where possible. The EE Program Plan, attached as Schedule (BJB)-2, provides detail on the ACE-led initiatives' program design, delivery approach, measures, and other information.

Q14. Please describe how the ACE EE Program Plan addresses the needs of LMI customers.

A14. The Company's Income Qualified Program is specifically targeted toward serving LMI customers with comprehensive energy efficiency projects often including upgrades to HVAC, water heating, building shell, lighting, and appliances at no cost to customers. The program will include two pathways during the Comfort Partners transition period, and the pathways are based on income eligibility. Further, the proposed programs will offer customers health and safety measure improvements, including mold remediation, asbestos removal, and roof repairs, to increase the potential available projects and improve safety in customer homes.

Additionally, several programs including Whole Home, EE Products, and Multifamily, serving residential customers will include enhanced incentives for LMI customers on certain products to ensure that the program reaches all customer types. Eligibility for these enhanced incentives can be determined based on screening an
individual customer, however the Company will also explore implementing automatic eligibility for enhanced incentives based upon a physical location (e.g., census tract, environmental justice community, Overburdened Communities, or others) to encourage more activity in LMI communities and eliminate barriers to participation.

More information on ACE's approach to serving LMI customers is provided in the Direct Testimony of Company Witness Gillespie and the accompanying ACE EE Program Plan.

Q15. Please describe the demand response programs included in the ACE Plan, including development, compliance, and benefits.

A15. ACE is proposing new demand response programs that were not previously offered in the first Triennium. The demand response offerings include the Direct Load Control Program for residential and business customers. ACE is also proposing two demand response pilots, including Flexible Load Management and Time of Use Rates. Information on the development, compliance, and benefits of the demand response programs is provided in the Direct Testimony of Company Witness Measamer and the accompanying ACE EE Program Plan. Additional detail on the Time of Use Rate Pilot is provided in the Direct Testimony of Company Witness Chen.

Q16. Please describe the Building Decarbonization Start Up Program included in the ACE Plan.

A16. The Building Decarbonization Start Up Program ("BD Program") will offer enhanced rebates to residential, multifamily, and commercial and industrial customers who are switching from fossil fuel-based equipment to electric. It will primarily be focused on heat pumps for both space and water heating; however, it will also include electric cooking
equipment, clothes dryers, and incentives to make homes and buildings electrificationready.

The program will offer access to financing terms comparable to the core EE programs to reduce upfront cost, one of the major barriers to participation. It includes enhanced incentives for LMI customers or any other agreed upon designation by the Board for certain products to assure that the program reaches all customer types and aligns with State policy goals. The program incentives are designed to be flexible to the existence of other funding sources that customers may have available to them such as IRA tax credits or rebate programs.

The July 26 Board Order laid a clear set of goals and requirements for BD programs in the second Triennium and are discussed in the Direct Testimony of Company Witness Gillespie and the accompanying ACE EE Program Plan.

## Q17. Is ACE proposing any additional programs you have not previously discussed?

A17. Yes, ACE is also proposing two additional pilot programs, Next Generation Savings and Business Energy Manager. Next Generation Savings is a program designed in conjunction with the other New Jersey utilities and is meant to explore novel energy savings measures and delivery mechanisms. The goals include commercialization of new technologies and broader awareness and adoption of energy efficiency among customers and all market participants. The experience gained through this program will be critical to the next phase of energy saving and electrification programs in New Jersey. Additional detailed information on Next Generation Savings is provided in Schedule (BJB)-2, the Program Plan.

The Business Energy Manager pilot is designed to drive behavioral based energy
savings and increase engagement with ACE commercial customers. The program consists of 1) an evaluation of how insights generated from Advanced Metering Infrastructure ("AMI") data can increase customer satisfaction and participation in standard EE programs, and 2) also influencing those customers to reduce their overall energy consumption through operational and behavioral changes. The program also will provide commercial customers with direct access to granular usage data, which is a critical policy goal of the Board.

## III. COST EFFECTIVENESS ANALYSIS OF ACE EE PROGRAM PLAN

Q18. Did you conduct cost effectiveness analysis of the program portfolio in the ACE Plan?
A18. Yes. I prepared the cost-benefit analysis ("CBA") which calculates and details the results of the six tests prescribed in the MFRs as required by the Board. This entailed developing a model which analyzed measure-specific details and computed the estimated costs and savings of each program for use in the New Jersey Cost Test ("NJCT"), the Total Resource Cost ("TRC") test, the Participant Cost Test ("PCT"), the Program Administrator Cost ("PAC") test, the Ratepayer Impact Measure ("RIM") test, and the Societal Cost Test ("SCT"). This Testimony presents the methodology and results of the six CBA tests for the period of January 1, 2025 through June 30, 2027 (PY4, PY5, and PY6). These results allow the BPU to evaluate the performance of the program offerings during this time period.

## Q19. Please describe the CBA tests required by the Board's MFRs.

A19. In the July 26 Order, the Board updated the EE MFRs. Section V.a. of Attachment A (p. 46) in the updated MFRs, states:

The utility shall conduct a benefit-cost analysis of the programs and portfolio using the most recent New Jersey Cost Test, including its most recent avoided cost methodologies, as a primary test. In addition, the utility shall conduct benefit-cost analysis using the Participant Cost Test, Program

Administrator Cost Test, Ratepayer Impact Measure Test, Total Resource Cost Test, and Societal Cost Test that assesses all program costs and benefits from a societal perspective i.e., that includes the combined financial costs and benefits realized by the utility and the customer as defined in the then-current version of the California Standard Practice Manual. The utility may also provide any additional benefit-cost analysis that it believes appropriate with supporting rationales and documentation. ${ }^{8}$

Each test listed above is designed to provide a different perspective on the costeffectiveness of the proposed programs. The six cost effectiveness tests prescribed by the Board provide the following perspectives for decision makers:

- New Jersey Cost Test - The New Jersey Cost Test is the primary cost effectiveness test for EE programs in New Jersey. The test measures net costs of the program as a resource option based on total costs, similar to the Total Resource Cost test, but also includes additional benefits to address specific state policy considerations in New Jersey, like the social cost of avoiding harmful emissions.
- Societal Cost Test - The Societal Cost Test measures the net costs of a program as a resource option based on the total costs of the program, including both the participants' and the utility's costs. The Societal Cost Test differs from the Total Resource Cost test in that it includes the effects of societal impacts such as environmental impacts to the economy, excludes tax credit benefits, and uses a different (societal) discount rate.
- Total Resource Cost Test - The Total Resource Cost Test measures the net costs of a program as a resource option based on the total costs, including both the participant and the utility costs of the program.

[^26]- Participant Cost Test - The Participant Cost Test is the measure of the quantifiable benefits and costs from the perspective of program participants. Since many customers do not base their decision to participate in a program entirely on quantifiable variables, this test is not a complete measure of the benefits and costs of a program to a customer.
- Program Administrator Cost Test - The Program Administrator Cost Test measures the net costs of a program as a resource option based on the costs incurred by the program administrator or utility (including incentive costs) and excluding any net costs incurred by the participant. The benefits are similar to the Total Resource Cost Test benefits. Costs include the total program costs. This test measures the net economic impact of investing in EE programs from the perspective of the utility.
- Ratepayer Impact Measure Test - The Ratepayer Impact Measure Test measures what happens to customer rates due to changes in utility revenues and operating costs caused by the program.

In aggregate, these tests provide the Board with multiple viewpoints of the benefits and costs associated with the programs.

Q20. Please describe your approach to assessing cost effectiveness using the six tests described above.

A20. I completed all six tests using guidance from the Board's Order adopting the updated NJCT, which was a component of the July 26 Board Order, and the California Standard

Practice Manual. ${ }^{9,10}$ The July 26 Board Order provided specific guidance on how to estimate costs and benefits of programs, including assumptions on line losses and discount rate, for the New Jersey Cost Test. I applied the Board's guidance on the development of specific benefits and costs to all tests conducted.

Q21. Did you evaluate all the programs being proposed using the six CBA tests required in the MFRs?

A21. Yes, I evaluated program cost effectiveness for all six tests. The results of this analysis are presented in Schedule (BJB)-2, Appendix E. The supporting workpapers for this analysis are shown in Schedule (BJB)-3.

## Q22. Please summarize your conclusions.

A22. The ACE proposed portfolio of programs is cost effective under the NJCT with a cost benefit ratio of 1.5 and net benefits of $\$ 133$ million. This result excludes several programs and initiatives including Workforce Development, Community Outreach, Building Decarbonization, Flexible Load Management Pilot, Time of Use Pilot, Business Energy Manager Pilot, and Next Generation Savings Pilot. However, the ACE portfolio is still cost effective even when considering the costs and benefits associated with the excluded programs' initiatives. If all these programs were included, the ACE portfolio would still be cost effective under the NJCT with a cost benefit ratio of 1.35 and net benefits of $\$ 101$ million.

[^27]Q23. Did you calculate quantitative performance indicators ("QPIs"), as required by the July 26 Board Order?

A23. Yes, I calculated six QPIs as required by the July 26 Order, which are shown in Appendix F of the EE Program Plan. The QPIs were calculated in accordance with directives outlined in the July 26 Order with consideration of Joint Utility coordination discussions.

## Q24. Please respond to the Board directive regarding QPI \#4 (LMI and OBC lifetime

 energy savings) and QPI \#5 (small business lifetime energy savings) targets being proportional to each group's representative retail sales?A24. The Company has carefully designed its portfolio of programs to balance state policy goals, cost effectiveness, and overall financial impact on customers. ACE's QPI \#4 targets are approximately 7-9\% of total portfolio lifetime savings and QPI \#5 targets are 8-9\% of total portfolio, varying by program year. The QPI \#4 target is roughly commensurate with the LMI/OBC contribution to total sales, assuming ACE's residential class is approximately 20\% LMI/OBC. Regarding QPI \#5, ACE's projected target represents less than ACE's total small customer class, which is the majority of ACE commercial sales. However, it is difficult to project, especially within the prescriptive/custom program, which commercial customers will participate in ACE's programs. ACE will continue to closely track and report savings to $\mathrm{LMI} / \mathrm{OBC}$ and small business customers, with a goal of increasing the overall savings contribution from these sectors.

## IV. COST-BENEFIT ANALYSIS ASSUMPTIONS

Q25. What types of cost benefit analyses did you prepare?
A25. I prepared an analysis for each of the six CBA tests required by the Board's MFRs.
Q26. What methodology did you use to undertake these calculations?

A26. I relied on the methodology prescribed by the July 26 Board Order.

## Q27. Please describe the program benefits.

A27. The following sections describe the benefits and calculation approach.

## 1. Avoided Wholesale Electric Energy Costs

The avoided wholesale electric energy costs benefit represents the wholesale electric market purchases that would be avoided as a result of reductions in energy usage associated with the programs.
2. Avoided Electric Ancillary Services Costs

The avoided electric ancillary services costs benefit represents the wholesale electric ancillary service market purchases that would be avoided as a result of reductions in energy usage associated with the programs.

## 3. Avoided Wholesale Electric Capacity Costs

The avoided wholesale electric capacity costs category captures the wholesale reduction in PJM capacity as a result of the reductions in electric demand associated with the programs.
4. Avoided Wholesale Natural Gas Costs

The avoided wholesale natural gas costs category captures wholesale natural gas market purchases that would be avoided as a result of reductions in energy usage associated with the programs.

## 5. Avoided T\&D Costs

The avoided electric transmission and distribution costs is meant to capture the value of reduced investment in transmission and distribution infrastructure as a result of energy and demand savings.
6. Avoided Retail Electric and Natural Gas Costs

The avoided retail electric and natural gas cost categories captures the actual bill savings to participants of the programs. A key benefit of EE is reduced consumption by participants which results in reduced utility costs.

## 7. Customer Rebates and Incentives

The customer rebate and incentives cost category captures the direct rebate incentives provided to participants of the programs. Depending on perspective, customer rebates and incentive costs can either be a benefit to a program (to participants) or a cost to programs (to the utility and ultimately, ratepayers). This benefit is only realized in the participant cost test, as that test singles out the experience of a participant in the programs.

## 8. Avoided Emissions Damages

The avoided emissions damages category captures the economic value (also known as the avoided social cost) of reductions in $\mathrm{CO}_{2}, \mathrm{NO}_{x}$, and $\mathrm{SO}_{2}$. EE programs displace power plant emissions, which reduce human health and environmental harms, also known as damages. Despite its real and quantifiable impact, I did not include any other criteria for air pollutants or greenhouse gases. This benefit was quantified in accordance with the NJCT guidance provided in the July 26 Board Order. The avoided emissions impacts (in metric tons) are shown in Schedule (BJB)-5.
9. Non-Energy and Low-Income Adders

I applied the following adders as outlined in the NJCT guidance in the July 26 Board Order:

- Energy DRIPE - 5\% of avoided wholesale electric energy costs
- Capacity DRIPE $-5 \%$ of avoided wholesale capacity costs
- Natural gas DRIPE - 5\% of avoided wholesale natural gas supply cost
- Non-energy benefits $-15 \%$ of avoided wholesale energy costs
- LMI non-energy benefit - applied to $30 \%$ wholesale energy costs


## Q28. Please describe the program costs considered in the cost benefit analysis.

A28. The program costs include:

1. Incremental Measure Costs

The incremental cost category captures the incremental cost of participating in the programs. This cost is calculated based upon the difference between the efficient measure costs assumed to install EE technologies and processes and the base measure cost assumed that a participant would otherwise pay without access to the proposed program. Incremental measure cost data was sourced from the Rutgers Incremental Cost Study. ${ }^{11}$

## 2. Participant Costs

The participant cost category captures the incremental cost of participating in the programs paid by participants. This category includes both incremental costs paid by participants for the non-subsidized portion of EE costs, as well as loan repayments for programs offering financing.

## 3. Program Administration Costs

The program administration cost category captures the cost of administering the EE programs by ACE. These include costs for marketing, outside services, utility administration, inspections and quality control, and evaluation. These costs were

[^28]developed based on ACE's previous experience delivering similar programs and guidance from the Board in the July 26 Board Order.

## 4. Customer Rebate and Incentives Cost

The customer rebate and incentive cost category captures the direct rebate incentives provided to participants of the programs. These costs were developed through a coordinated approach with other New Jersey utilities, but also based on existing programs in New Jersey and other jurisdictions for similar measures.
5. Utility Lost Revenues

An associated cost is the reallocated distribution costs category which captures the value of any distribution costs being avoided by participants that must be collected from the balance of ratepayers. These are not direct program costs and represent the transfer between existing ratepayer subsectors. This cost is also known as lost utility costs or lost revenues.

Utility lost revenues were calculated based upon the individual rate charges which currently contribute to supporting distribution costs. In addition, the utility lost revenues also include tariff surcharges and riders which do not contribute to distribution costs but would likely be reallocated to ratepayers at large. Utility lost revenues do not include any supply related costs, as New Jersey's electric and natural gas utilities are deregulated, and avoided supply costs resulting from EE are not borne by ratepayers.

## Q29. Did you exclude any costs for the purposes of cost effectiveness testing?

A29. Yes. I excluded several costs from the cost benefit analysis. I did not include any costs associated with health and safety measures in LMI programs, Workforce Development, and Community Outreach in program specific or portfolio level cost effectiveness testing.

I also excluded the program level results from Building Decarbonization, Flexible Load Management Pilot, Time of Use Pilot, Business Energy Manager Pilot, and Next Generation Savings from the portfolio level results consistent with the requested exemption for these programs. ${ }^{12}$

Q30. What assumptions did you use for measure-level energy savings?
A30. My primary source to estimate measure level savings is the New Jersey 2023 Triennial Technical Resource Manual for 2024 Filings ("NJ TRM"), which was released with the May 24 Board Order and included in the July 26 Board Order.

## V. CONCLUSIONS

Q31. Please summarize your testimony and recommendations to the Board.
A31. The ACE Energy Efficiency Program Plan is a cost-effective portfolio of EE programs that achieve the state policy goals. The programs provide energy savings opportunities to all customers in the ACE service territory and ensure LMI customers have equal opportunity to realize program benefits. The portfolio puts ACE on a trajectory to meet the PY5 energy savings target as mandated in the Clean Energy Act.

The CBA shows that the ACE program portfolio is cost effective under the New Jersey Cost Test with a cost benefit ratio of 1.5 and net benefits of $\$ 133$ million. These results indicate that the programs will provide significant benefits to all ACE customers, while improving environmental quality and stimulating economic development. I recommend the Board approve the ACE program portfolio as proposed.

## Q32. Does this conclude your Direct Testimony?

A32. Yes. However, I reserve the right to update my Testimony in the future.

[^29]
## Schedule (BJB)-1

## Professional Experience

Gabel Associates Inc.
Vice President
Highland Park, NJ
2018-Present

- Support and advise clients on a variety of energy and regulatory issues including retail and wholesale electric rate design, energy efficiency policy and program design, cost benefit analysis, resource planning, and renewable energy project development.
- Provide ongoing consulting services to multiple gas and electric utilities on energy efficiency program design, cost benefit analysis, avoided cost development, strategic guidance, and program delivery in New Jersey.
- Advise various wholesale energy market clients, including power plant project developers and operators on regulatory issues such as retail ratemaking, wholesale ratemaking, RTO governance, FERC rulemakings, and other relevant issues.
- Provide technical expert testimony for various clients in regulatory matters before state energy commissions. Have testified in Arizona, Colorado, Indiana, Maryland, Montana, New Jersey, New Mexico, New York, Oklahoma, Pennsylvania, and Washington D.C

American Council for an Energy-Efficient Economy
Washington, D.C.
Senior Manager, Utilities Program
2014-2018

- Led ACEEE's efforts related to utility sector energy efficiency programs. Served as project manager and lead author for research projects involving utility sector energy efficiency programs, business models, best practices, rate design, and other topics.
- Provided technical assistance for utilities and other energy efficiency implementation partners such as state government agencies on best practice program design and policy.
- Filed testimony and formal comments before state regulatory commissions on issues related to energy efficiency programs, integrated resource planning, rate design, and other issues related to the best practices and policies for implementing energy efficiency.

Federal Energy Regulatory Commission
Washington, D.C.
Energy Industry Analyst
2013-2014

- Served as a technical expert in litigated cases before the Federal Energy Regulatory Commission on behalf of the FERC trial staff. Issues examined included: wholesale energy rates, transmission rates, Open Access Transmission Tariff interpretation, transmission capacity rights, cost allocation for various customer classes, formula rate mechanics and protocols, electric cost of service, interruptible load, rate design, and regional transmission organization functionality and governance.

Maryland Public Service Commission
Baltimore, MD
Energy Analyst
2012-2013

- Reviewed and analyzed utility filings for EmPOWER Maryland statewide energy efficiency, conservation, and demand response programs. Presented results of research before the Commission. Worked closely with the Agency energy efficiency evaluation contractor to develop evaluation policies that reduced costs for Maryland ratepayers while ensuring integrity of the evaluation process.
- Served as a technical expert witness in utility cases before the Indiana Utility Regulatory Commission on behalf of utility ratepayers in the State of Indiana. Developed agency position through analyses of relevant utility applications, petitions, testimony, schedules, and exhibits. Served as agency representative in collaborative demand side management oversight boards for electric and gas utilities.


## Education

Master of Public Affairs, Environmental Policy Analysis, Indiana University Bloomington, 2010 BS, Political Science and Sociology, Arizona State University, 2007

## Selected Research Publications

B. Baatz, G. Relf, and S. Nowak. 2018. The Role of Energy Efficiency in a Distributed Energy Future. The Electricity Journal, Vol. 31, Issue 10. doi.org/10.1016/j.tej.2018.11.004.
B. Baatz, J. Barrett, and B. Stickles. 2018. Estimating the Value of Energy Efficiency to Reduce Wholesale Energy Price Volatility. Washington, DC: ACEEE. aceee.org/research-report/u1803.
B. Baatz, G. Relf, and M. Kelly. 2017. Consequences of Large Customer Opt Out: An Ohio Example. The Electricity Journal, Vol. 30, Issue 9. doi.org/10.1016/j.tej.2017.10.002.
B. Baatz. 2017. Rate Design Matters: The Intersection of Residential Rate Design and Energy Efficiency. Washington, DC: ACEEE. aceee.org/research-report/u1703.
B. Baatz and J. Barrett. 2017. Maryland Benefits: Examining the Results of EmPOWER Maryland through 2015. Washington, DC: ACEEE. aceee.org/research-report/u1701.
B. Baatz and A. Gilleo. 2016. Big Savers: Experiences and Recent History of Program Administrators Achieving High Levels of Electric Savings. The Electricity Journal, Vol. 29, Issue 8. doi.org/10.1016/j.tej.2016.09.009.
B. Baatz. 2015. Everyone Benefits: Practices and Recommendations for Utility System Benefits of Energy Efficiency. Washington, DC: ACEEE. aceee.org/everyone-benefits-practices-andrecommendations.
S. Nowak, B. Baatz, A. Gilleo, M. Kushler, M. Molina, and D. York. 2015. Beyond Carrots for Utilities: A National Review of Performance Incentives for Energy Efficiency. Washington, DC: ACEEE. aceee.org/beyond-carrots-utilities-national-review.

## Selected Expert Witness Regulatory Cases

Arizona Public Service Company; Arizona Corporation Commission (Docket No. E-01345A-220144). June 5, 2023. Client: Southwest Energy Efficiency Partnership and Western Resource Advocates. Issues: wholesale energy market formation, demand side management cost recovery, various rider proposals.

Southwestern Public Service Company; New Mexico Public Regulation Commission (Case No. 22-00286-UT). April 21, 2023. Client: Coalition for Clean Affordable Energy. Issue: energy assistance program.

Tucson Electric Power Company; Arizona Corporation Commission (Docket No. E-01933A-220107. January 11, 2023. Client: Southwest Energy Efficiency Partnership and Western Resource Advocates. Issues: securitization, demand side management cost recovery, time of use rate structure, various rider proposals.

Northwestern Energy; Montana Public Service Commission (Docket No. 2022.07.078).
December 19, 2022. Client: Human Resource Council District XI, Natural Resources Defense, and NW Energy Coalition.

Covanta Energy; Federal Energy Regulatory Commission (Docket Nos. ER-22-965-002, 996-002, 967-002, 968-002). February 1, 2022. Client: Covanta. Issue: reactive power ratemaking.

Ohio Power Company; Public Utilities Commission of Ohio; April 20, 2021 (Case No. 20-585-ELAIR). Client: Ohio Environmental Council. Issue: energy efficiency programs.

Atlantic City Electric Company; New Jersey Board of Public Utilities; September 25, 2020 (Docket No. QO10010040). Client: Atlantic City Electric Company. Issue: cost benefit analysis and program design support for three-year energy efficiency plan.

New Jersey Natural Gas Company; New Jersey Board of Public Utilities; September 25, 2020 (Docket No. GO20090622). Client: New Jersey Natural Gas Company. Issue: cost benefit analysis for three-year energy efficiency filing.

Jersey Central Power and Light; New Jersey Board of Public Utilities; September 25, 2020 (Docket No. EO20090620). Client: Jersey Central Power and Light. Issue: cost benefit analysis for three-year energy efficiency filing.

Elizabethtown Gas; New Jersey Board of Public Utilities; July 31,2020 (Docket No. GR20070503). Client: Elizabethtown Gas. Issues: cost benefit analysis for energy efficiency true up filing.

Tucson Electric Power Company; Arizona Corporate Commission (Docket No. E- 01933A-190028); October 11, 2019. Client: Southwest Energy Efficiency Partnerships Issues: performancebased ratemaking, energy efficiency program cost recovery, time of use rate design, electric vehicle rate design.

Black Hills Colorado Electric; Public Utilities Commission of Colorado (Proceeding No. 18A0676E), January 22, 2019. Client: Pueblo County, Colorado. Issue: time of use pilot proposal, low-income bill analysis.

Oklahoma Gas and Electric Company; Oklahoma Corporate Commission (Cause No. PUD 201800140); April 22, 2019. Client: Oklahoma Energy Results. Issues: prudence of environmental cost recovery for aged coal units, integrated resource planning assessment.

Lancaster Solid Waste Management Authority; Federal Energy Regulatory Commission (Docket No. ER19-342); November 14, 2018. Client: Lancaster Solid Waste Management Authority. Issue: reactive power ratemaking.

Elizabethtown Gas; New Jersey Board of Public Utilities (Docket No. GR18080860); August 8, 2018. Client: Elizabethtown Gas. Issues: cost benefit analysis for energy efficiency true up filing.

Duquesne Light Company; Pennsylvania Public Utility Commission (Docket R-2018-3000124); June 25, 2018. Client: Keystone Energy Efficiency Alliance, Natural Resources Defense Council, and Clean Air Council. Issues: submetering for multifamily buildings, time of use rates, rate design.

Tucson Electric Power Company; Arizona Corporate Commission (Docket No. E- 01933A-150322); June 24, 2016. Client: Southwest Energy Efficiency Partnerships Issues: rate design, prepaid electricity.

PECO Electric Company; Pennsylvania Public Utility Commission (Docket R-2015-2468981); June 23, 2015. Client: Keystone Energy Efficiency Alliance, Natural Resources Defense Council, and Clean Air Council. Issues: rate design, revenue decoupling.

PPL Electric Corporation; Pennsylvania Public Utility Commission (Docket R-2015-2469275); June 23, 2015. Client: Keystone Energy Efficiency Alliance, Natural Resources Defense Council, and Clean Air Council. Issues: rate design, revenue decoupling.

Northern Indiana Public Service Company; Indiana Utility Regulatory Commission (Cause 44012); October 20, 2011. Representing Indiana Office of Utility Consumer Counselor. Issues: environmental control upgrades, alternate scenario economic analysis.

Indianapolis Power and Light Company; Indiana Utility Regulatory Commission (Cause 43623 DSM-5); April 26, 2012. Representing Indiana Office of Utility Consumer Counselor. Issue: energy efficiency performance incentive reconciliation.

Indianapolis Power and Light Company; Indiana Utility Regulatory Commission (Cause 44018); August 22, 2011. Representing Indiana Office of Utility Consumer Counselor. Issue: renewable energy feed in tariff design.

Indiana Michigan Power Company; Indiana Utility Regulatory Commission (Cause 44034); August 12, 2011. Representing Indiana Office of Utility Consumer Counselor. Issue: renewable energy credit benefit allocation.

Indiana Gas Company, Inc. and Indiana Gas and Electric Company; Indiana Utility Regulatory Commission (Cause 44019); May 20, 2011. Representing Indiana Office of Utility Consumer Counselor. Issue: revenue decoupling.

## Schedule (BJB)-2

# Atlantic City Electric Company Energy Efficiency Program Plan 

December 1, 2023

Prepared by:

## atlantic city <br> electric

AN EXELON COMPANY

Gabel Associates, Inc.
with direction by Atlantic City Electric Company

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## 2. Introduction

This Program Plan was developed to address Atlantic City Electric Company's ("ACE" or "Company") plan for the delivery of Energy Efficiency ("EE"), Building Decarbonization Startup ("BD") and Demand Response ("DR") programs that ACE proposes to offer for Triennium Two which will cover the thirty-month from January 1, 2025 to June 30, 2027.

Due to the coordinated nature of the core energy efficiency programs, ACE, along with the other New Jersey investor-owned utilities, have developed consistent Program Descriptions (MFR II.) that cover the program-specific MFRs (MFR II.a.i - II.a.vi) for all of the core programs. Accordingly, all of the information presented in Section 3a (Core Programs) is consistent information across all of the utility filings. Utility specific information regarding those programs, which aligns with the requirements of MFRs II.a.vii - II.a.x, is presented in the associated supporting Appendices, which match in format, but provide different information for each utility.

The program templates for the Additional Utility Led Initiatives (Section 3b of this program plan) follow a consistent format but contain utility specific proposals, with the exception of the Next Generation Savings program which also provides consistent information across the utilities (in addition to a consistent format).

The graphic below demonstrates the organization of the programs. As discussed above, all programs noted in blue as core have consistent Program Descriptions within each utility's program plan. The Next Generation Savings program also has a consistent Program Description. The descriptions for all other programs are utility-specific.


In addition, some information contained in the Portfolio Information section (Section 4) is consistent, while the remaining subsections are utility specific. The following subsections contain consistent information across all of the utilities:

- 4e: Evaluation, Measurement and Verification (MFR VI.)
- 4f: Reporting Plan (MFR VIII.)
- 4g: Overburdened Community Standardization

Sections $4 \mathrm{a}-4 \mathrm{~d}$ and Section 4 h each present information specific to each utility. If provided, additional sections within Section 4 are utility specific.

Additionally, Section 5: Consistent Delivery in Overlapping Territories (MFR II.c.) is consistent among the utilities.

As noted above, all of the appendices are formatted similarly and in the same order, but present utility-specific information, with the exception of Appendix I: Comfort Partners Transition Plan which are consistent for all utilities. Appendix H: Incentive Ranges is formatted similarly, but has some variation due to differences in utility specific program proposals

## 3. Program Descriptions

## 3a. Core Programs

As discussed in the introduction, all core Program Descriptions (covering MFR II.a.i - II.a.vi) are consistent among each utility's Program Plan.

## 3a.i Residential Sector

The core Residential sector programs are described below and include:

- Whole Home
- Income Qualified
- Energy Efficient Products
- Behavioral


## 3a.i. 1 Whole Home Program

## Program Description (MFR II.a.i)

The Whole Home Program consists of two main components:

1. A home energy assessment
2. Incentives and financing options to encourage the customer to pursue the recommended upgrades

The home energy assessment is intended to provide residential customers with an understanding of opportunities to save energy. The home energy assessment will serve as a comprehensive review and may combine the direct installation of standard energy saving measures with the identification of a full-range of potential additional opportunities. The assessment may include various diagnostic testing such as blower door testing and provide the option to have assessors install a smart thermostat during the visit.

The home energy assessment may be in person or may leverage videoconferencing software and therefore be virtual or hybrid. The home energy assessments may also target the identification of specific opportunities that may align with other utility programs, including those measures identified in Additional Utility-Led Initiatives.

All assessors will have the necessary qualifications, although these may vary based on the technical needs of the assessment type.

Utilities will strive to prescreen interested customers to determine if they appear to be eligible for the Income Qualified Program which can provide substantial energy efficiency improvements at no additional cost to participants. Customers that are identified as eligible for the Income Qualified program will be served directly through that program. However, the utilities recognize that this income eligibility may be determined at a later point and will work to ensure those customers move to treatment under that program to access the no-cost benefits.

During the visit, the assessor will perform a walk-through of the customer's home with the customer to identify opportunities to save energy. The assessors may identify health and safety issues observed and may perform more detailed diagnostic tests on the home. Other opportunities for energy savings may also be offered including making referrals to other energy efficiency programs and for program opportunities based on the needs for that premise and the customer's interest in pursuing additional upgrades. This may also include directly proceeding to address weatherization needs and other opportunities, referring to trade allies who are able to support measures offered in other programs, including Additional Utility-Led Initiatives, or sharing information about the products and incentives available under other programs.

Although the program may provide a variety of types of assessment options and additional opportunities in order to best suit the varying needs of its customers, it will promote a holistic approach for customers to explore and invest in the efficiency and comfort of their homes. All participants in this program must have an initial home energy assessment. To ensure the upgrades
are accessible to customers, there will be financing available to eligible customers through either an On-Bill Repayment ("OBR") or access to financing with similar terms.

This program is designed to review the entire status of a home, including equipment and building envelope to achieve deeper energy savings.

## Target Market or Segment (MFR II.a.ii)

The Whole Home program will be available to all single-family and single-family attached ( 1 to 4 unit properties) ${ }^{1}$ electric and/or natural gas customers served by at least one of the participating investor-owned utilities in New Jersey. Standard energy efficiency measures installed during that visit may include but not be limited to LED bulbs, energy and water saving showerheads, kitchen faucet aerators, bathroom faucet aerators, gaskets, power strips and other energy saving measures. All participants will receive a report that outlines the findings during the appointment and summarizes the measures received, the recommendations made, and the incentives available.

In addition, some utilities may implement an online portal for contractors for cases where the assessments do not directly identify a specific scope of work. Should the customer choose, their assessment can be posted on their lead utility's contractor portal. This portal allows contractors to view customers' assessments and provide an estimate on recommended upgrades and provides customers easy access to participating contractors.

Potential measures incentivized through this program include but are not limited to insulation, air sealing, smart thermostats, HVAC, and water heating. If the customer proceeds with follow-up work within this Whole Home program, the scope of work is required to include air sealing and any necessary building envelope improvements (e.g., insulation) and any required health and safety repairs.

## Existing and Proposed Incentive Ranges (MFR.II.a.iii and MFR II.a.iv)

The utilities will provide the home energy assessment to their interested customers; utilities may provide the home energy assessment at no additional cost or for a fee, which may be discounted for certain customers or for promotional periods to drive activity. The home energy assessment may include the direct installation of standard energy efficiency measures that are appropriate for their home. Participating customers may also benefit from receiving energy efficiency conservation tips, recommendations for additional opportunities and referrals to other energy efficiency programs based upon the opportunities identified for their home.

Utilities will provide incentives to encourage customers to implement the measures recommended during their assessment. Incentives will be designed to optimize participation through the program and facilitate an easy participation process. The utilities may also provide incentives to contractors related to job completion.

Refer to Appendix H for the Summary of the Existing and Proposed Incentive Ranges for this program. The utilities and/or third-party implementation contractors will strive to complete consumer or contractor payments within 60 days following completion of contractor work,
submission of complete and required paperwork, and completion of program requirements such as necessary field inspections (if required).

## Customer Financing Options (MFR II.a.v)

There is no need for a financing component for the home energy assessment. OBR or access to financing with similar terms will be available to eligible customers for recommended measures installed.

Refer to Section 4h of this Program Plan to for the Summary of Proposed Financing for the comprehensive solutions pursued under this program.

## Contractor Requirements \& Role (MFR II.a.vi)

The utilities will administer and oversee this program and may select a third-party implementation contractor to manage delivery of this program. Customers who are already working with an approved Whole Home contractor can have the home energy assessment performed directly by that contractor.

The utilities' staff and/or their implementers will oversee all aspects of the program, including training, engagement, and QA/QC. There will be a significant focus on developing, training and growing a qualified trade ally network. This will include trade ally training sessions, workshops, opportunities to become approved contractors and participate in Utility-led workforce development initiatives. Utility staff and/or third-party implementation contractors may maintain a close relationship with trade allies to ensure consistent program delivery experience and high customer satisfaction.

Trade allies will consist of companies employing trained professionals to complete whole home and a wide range of energy-saving projects. In order to facilitate trade ally access to participants, utilities or the third-party implementation contractor will maintain a list of companies and professional services where customers can find local trade allies based on geography and other criteria.

The utilities will encourage all participating trade allies to also look for opportunities to promote measures from the Residential Efficient Products program, such as home appliances (e.g., clothes washers) to increase energy savings and leverage those incentives.

## Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR II.a.viii)

Refer to Appendix A, for the information on these MFRs.

## Program budget, by year (MFR II.a.ix) and Projected program costs, by year, broken down into the specified categories (MFR II.a.x)

Refer to Appendix B, for the information on these MFRs.

## 3a.i. 2 Income Qualified Program

## Program Description (MFR II.a.i)

The Income-Qualified Program provides an opportunity for low and moderate-income customers to receive energy efficiency measures and upgrades at no cost to participate. This program would condense the Moderate-Income Weatherization programs currently run as Additional Utility Led Program with the Comfort Partners program, currently run as a Co-Managed Program through New Jersey's Clean Energy Program. For the first six months of the 2nd Triennium, Comfort Partners would continue to operate under the existing structure but be included under utility budgets as a Clean Energy Act Program and the Utilities would refine detailed plans for a transition to be effective in FY26. See Appendix I for more information on the proposed Plan for the transition. ${ }^{1}$ For ease of review, this template will address the plans for the condensed Income Qualified program.

As a part of this program, eligible customers will have a comprehensive energy assessment of their home, which may include direct install measures (such as showerheads, faucet aerators, LED bulbs, power strips, etc.) and/or weatherization measures (insulation, air sealing and duct sealing), and energy education. Customers may also be eligible to receive installation, repairs or replacement of water heating, heating and/or cooling systems. Health and safety measures may also be addressed to enable energy efficiency improvements.

During the assessment, in addition to the installation of measures, the program will offer_energy education to better understand participants' usage patterns and practices, along with behavioral suggestions to improve the way they use energy in their home. The assessment may include various diagnostic testing such as blower door testing. Based on the assessment recommendations, the participant may also be given the opportunity for additional building envelope measures (such as air sealing and building insulation) to be installed

The home energy assessment may also target the identification of specific opportunities that may align with other utility programs, including those measures identified in Additional Utility-Led Initiatives.

## Target Market or Segment (MFR II.a.ii)

The Income-Qualified Program will be available to income-qualified customers served by at least one investor-owned utility in New Jersey. Eligibility for these enhanced incentives may be determined based on screening an individual customer, categorical eligibility (which may vary for low- and moderate-income customers), or special screening if the physical location is within the boundaries of a low-income or moderate-income census tract, an Overburdened Community ("OBC"), or any other agreed upon designation by the Board. Please refer to Section 4 g of this Program Plan for more information on special treatment for OBC customers. Qualifying guidelines may be adjusted based on updates to federal or state guidelines.

In addition to single family dwellings, the Income Qualified Program can serve multifamily buildings between 2-8 units. Furthermore, all 9 unit or larger multifamily buildings will be directed to the Utilities' multifamily program.

## Existing and Proposed Incentive Ranges (MFR.II.a.iii and MFR II.a.iv)

The customer may receive no-cost energy efficiency measures and upgrades with a per project guideline and health and safety expense protocol. The program will be designed to provide a greater level of benefits for low-income customers. Refer to Appendix H for the Summary of Proposed Incentive Ranges for this program.

The utilities and/or the third-party implementation contractors will strive to complete contractor payments within 60 days following completion of contractor work, submission of complete and required paperwork, and completion of program requirements, such as necessary field inspections (if required).

## Customer Financing Options (MFR II.a.v)

All services provided under this program are at no cost to the customer to participate, so financing is not relevant.

## Contractor Requirements \& Role (MFR II.a.vi)

Utility staff and/or third-party implementation contractors will oversee all aspects of the program, including contractor training and engagement, quality assurance and fulfillment of program services. The home energy assessment and efficiency improvements will be conducted by utility staff, third- party implementation contractors and/or program contractors. The utilities and/or third-party implementation contractors will oversee their staff and subcontractors and engage contractors to educate them on the program benefits to reliably complete the home assessments and install energy efficient equipment and improvements for participating customers. The utilities and/or third-party implementation contractors will also verify the eligibility of customers and will maintain a close relationship with contractors to ensure a consistent program delivery experience.

Contractors will consist of companies employing qualified professionals who are able to complete assessments and energy-saving projects.

Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR II.a.viii)
Refer to Appendix A, for the information on these MFRs.

## Program budget, by vear (MFR II.a.ix) and Projected program costs, by year, broken down into the specified categories (MFR II.a.x)

Refer to Appendix B, for the information on these MFRs.

## 3a.i. 3 Energy Efficient Products Program

## Program Description (MFR II.a.i)

This program will promote the installation/replacement of energy efficient electric and natural gas equipment by residential customers by offering a broad range of energy efficient equipment and appliances through a variety of channels, which may include an online marketplace, downstream rebates to customers (including but not limited to in-store or online), up-front rebates, reduced point of sale costs, a midstream or upstream component and a network of trade allies. These sales channels may also be leveraged to promote Additional Utility- Led Initiatives. may provide incentives for energy efficient heating and cooling equipment, water heating equipment, appliances, smart thermostats, as well as other energy efficiency products and for appliance recycling. On-bill repayment or access to financing with similar terms will be available for select products.

The program may:

- Provide incentives for products that reduce energy use in the home and information about other programs that encourage the installation of high efficiency equipment. Provide upstream and/or midstream incentives to retailers and/or distributors.
- Continue to support and/or provide downstream approaches for certain measures.
- Provide online or other channels for customers that include but are not limited to online and in-store eligibility options to acquire select energy efficient products.
- Ensure the participation process is clear, easy to understand and simple for the customer and contractor.
- Recognize unique barriers that income-qualified customers face and employ strategies to address those barriers, including no cost measures and/or enhanced incentives where appropriate.
- Encourage customers to recycle inefficient appliances.

This program will increase adoption of energy efficient equipment and products by harnessing the unique utility-customer relationship to positively impact the entire sales process surrounding efficient equipment, from education and awareness of customers, engagement with trade ally contractors and equipment distributors and retailers, to on-bill repayment or access to financing with similar terms for select products.

Utility staff and/or a third-party implementation contractor(s) may assist with the administration, oversight and delivery of the program. Activities may include efforts to raise awareness of the program, ongoing refinements to the list of eligible measures, validating customer eligibility and processing incentives and conducting outreach to and securing partnerships with retailers, wholesalers, distributors, manufacturers and trade allies to ensure all customers are able to easily purchase energy efficient products and equipment through the program. Customer engagement and sales channels may include:

- Post-Purchase (Downstream) Rebates: Rebates made available to customers after they have made their purchase. Applications may be available online or in stores to submit either electronically or in hard copy with proof-of-purchase.
- Midstream or Upstream Rebates: The utilities may pursue a midstream or upstream rebate component to encourage the purchase of certain efficient equipment. The utilities may work with retail partners (such as Home Depot, Lowes, etc.), distributors or manufacturers to ensure that measures are available throughout the state.
- Point of Sale Rebates: Prescriptive rebates made available at the point of sale for select products.
- Online Marketplace: The online marketplace is an easy-to-use source for the purchase of efficient products and services. Participants can browse energy efficient equipment and appliances and purchase through the marketplace which will offer instant rebates. The marketplace may also include non-incentivized items that can help drive traffic, increase uptake in incentivized measures, and expose customers to other utility and/or state offered clean energy programs.
- Appliance Recycling: Rebates will be provided to customers for recycling qualifying, inefficient, operating appliances ${ }^{1}$. Offering an incentive for the drop off or pick-up and removal of an appliance prevents the appliance from being maintained as a second unit or transferred to another customer. In addition, periodic events may be offered at centralized drop off locations where customers can drop off qualified inefficient operating appliances. The program may also target appliance retailers for participation or offer bulk appliance recycling.
- Trade Allies: A network of trade allies created to promote the program. The trade ally network may consist of qualified installation contractors, plumbers, electricians and other trade service professionals who meet all applicable statewide requirements for performing the respective service (e.g., HVAC license, insurance requirements). Trade allies will be able to leverage the program and offer customers rebates through their normal course of business.
- Efficient Product Kits: Kits to introduce and promote energy efficiency technologies that can be easily installed in a customers' home. Similar to the Online Marketplace, the kits can act as a gateway to other programs by including energy efficiency and conservation education and promotional materials for other program opportunities. Where appropriate, the utilities may partner with foodbanks, schools, community organizations, and new customers, and participate in energy assistance outreach events to deliver the kits.

Regardless of the delivery mechanism, the utilities will take steps to ensure customers are made aware of utility engagement in helping to offset upfront costs of the efficient products.

## Target Market or Segment (MFR II.a.ii)

The target market for this program will be all electric and/or natural gas customers served by at least one investor-owned utility in New Jersey. The program is focused on promoting the sale and installation of efficient electric and natural gas equipment across all major residential end-use categories, and can be easily promoted to program allies, trade allies and customers via rebates. Examples of technologies incentivized through this program include heating/cooling equipment, water heating equipment, electronics, appliances, smart thermostats, water saving measures,
weatherization items, pre-packaged kits, and other efficient products. The program will also promote the retirement, recycling and replacement of old refrigerators, freezers, and other inefficient appliances.

The utilities may offer enhanced incentives for Low-to-Moderate income ("LMI") customers. Eligibility for these enhanced incentives may be determined based on screening an individual customer, categorical eligibility (which may vary for low- and moderate-income customers), or special screening if the physical location is within the boundaries of a low-income or moderateincome census tract, an Overburdened Community ("OBC"), or any other agreed upon designation by the Board. Please refer to Section 4 g of this Program Plan, for more information on special treatment for OBC customers. Qualifying guidelines may be adjusted based on updates to federal or state guidelines.

## Existing and Proposed Incentive Ranges (MFR.II.a.iii and MFR II.a.iv)

The utilities propose to provide a range of incentives depending on the measure, subject to changes based upon customer response and marketplace changes over the plan period. Incentives will vary depending on the specific product, the incremental cost of the high-efficiency technology and the product maturity in the marketplace. Refer to Appendix H, for the Summary of Existing and Proposed Incentive Ranges for this program.

Incentives will be available in several ways. Strategies may include:

- Mail-in applications available from the retailer, the program website, or directly from contractors;
- Online rebate forms;
- Point of Sale, Marketplace or In-store at the time of purchase;
- Special sale events in retail stores;
- Manufacturer buy down to retailer;
- Midstream or upstream incentives to retailers, distributors or manufacturers; and
- Partnerships with community groups, schools, and/or non-profit organizations.

In instances where incentives are not immediate, the utilities will strive to complete consumer or contractor payments within 60 days following completion of contractor work, submission of complete and required paperwork, and completion of program requirements, such as necessary field inspections (if required).

## Customer Financing Options (MFR II.a.v)

On-Bill Repayment (OBR) or access to financing with similar terms will be available to eligible customers for select measures.

Refer to Section 4h of this Program Plan, for the Summary of Proposed Financing for this program.

## Contractor Requirements \& Role (MFR II.a.vi)

The utilities and/or third-party implementation contractors will be responsible for identifying and engaging retail and wholesale entities dealing in energy efficient equipment to on-board them with the program vision, eligible efficient products, rebates, and ways to participate. Additionally, the utility and/or third-party implementation contractors may engage trade allies, including local HVAC, electrical, plumbing and other contractors to educate them on program benefits and build a trade ally network which will install energy efficient equipment for participating customers. The electric utility and/or third-party implementation contractors may engage with transportation services to pick-up and provide recycling services for old, working appliances. The utility and/or third-party implementation contractors will also monitor participation to assess the effectiveness of outreach efforts, incentive levels, delivery methods and both program ally and trade ally availability. The utility and/or third-party implementation contractors will be responsible for the management of the online marketplace.

By allowing participants to select a trade ally they are comfortable with for select products, the program reduces barriers to entry related to knowledge of energy efficiency confidence in assessments and measure installation. The utilities will perform customer satisfaction and other quality assurance and quality control activities to monitor, ensure program and verify quality standards are met.

## Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR II.a.viii)

Refer to Appendix A, for the information on these MFRs.
Program budget, by year (MFR II.a.ix) and Projected program costs, by year, broken down into the specified categories (MFR II.a.x)

Refer to Appendix B, for the information on these MFRs.

## 3a.i. 4 Behavioral Program

## Program Description (MFR II.a.i)

The Residential Behavioral program educates and provides customers with easy-to-understand information about their energy use, the usage of their peers and suggested actionable steps to generate awareness and motivate customers to achieve energy savings through behavioral changes and engagement with other energy efficiency programs. Direct mailed and/or electronic home energy reports ("HERs" and "eHERs" collectively) will be the cornerstone of the program and will provide participants with customized, easy to implement action steps and recommendations to reduce energy consumption and support behavior modification for improved energy efficiency. The HERs will present participants with a view of their historical energy consumption compared to peer group customers. Depending upon the availability of metering data and their program design, the utilities may issue usage and/or other bill alerts by email or other means.

The program may also offer an internet-based home energy self-audit to all residential customers. This audit assists customers to better understand their energy usage and opportunities for energy savings.

An online portal may be used to provide customers with usage information, recommendations, tips and links to other available energy-efficiency programs. The utilities may utilize the information gathered from various program offerings to not only gain a better understanding of the residential customer base, but also assist in making smart decisions moving forward with the energy-efficiency programs.

The utilities may share other energy efficiency program participation information with their respective Behavioral vendor. Incorporating participation feedback into the program on a prospective basis can improve the customer experience and potentially lead to higher engagement (e.g., build higher confidence in relevance of energy saving advice) and participation in other energy saving programs.

## Target Market or Segment (MFR II.a.ii)

The program will provide HERs to residential customers to whom sufficient usage data is available and the vendor can cost effectively provide the service and maintain an appropriate control group. This number will be reviewed periodically and may be modified to enhance costeffective energy savings. The online energy audit may be available to all residential customers per utility. The HERs and online audit may offer tailored recommendations to reduce their energy consumption.

The program targets residential customers potentially including market rate, low and moderate income, and multifamily customers. These customers receive customized energy saving tips and other program opportunities available to them including income-qualified programs.

## Existing and Proposed Incentive Ranges (MFR.II.a.iii and MFR II.a.iv)

There is no cost to participate for customers. Customer incentives to increase engagement may be explored by some utilities.

## Customer Financing Options (MFR II.a.v)

Since there is no cost for participating customers, there is no need for a financing component.

## Contractor Requirements \& Roles (MFR II.a.vi)

The utilities will utilize a third-party provider and/or utility staff to provide the services under this program. The utilities' HER vendors will distribute HERs to residential customers at no charge to the participant. Customers will also have access to online functionality provided under the program that all customers can easily utilize to update their profile, see additional tips on how to save energy, complete the online audit tool, and review their usage over a period of time.

## Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR II.a.viii)

Refer to Appendix A, for the information on these MFRs.
Program budget, by year (MFR II.a.ix) and Projected program costs, by year, broken down into the specified categories (MFR II.a.x)

Refer to Appendix B, for the information on these MFRs.

## 3.a.ii Commercial \& Industrial Sector

The core Commercial \& Industrial sector programs are described below and include:

- Energy Solutions
- Prescriptive \& Custom
- Direct Install


## 3.a.ii. 1 Energy Solutions Program

## Program Description (MFR II.a.i)

The Energy Solutions program is designed to address the needs of commercial or industrial customers that are interested in comprehensive energy efficiency solutions. This program recognizes that a broad range of approaches is needed to help commercial and industrial customers identify, develop and complete multiple measures to comprehensive projects to save energy and meet other business objectives based on their unique circumstances. Accordingly, this program will include three distinct pathways to help the customers assess their opportunities, provide financial incentives, and provide technical assistance services to encourage and support them to take actions. These three pathways include:

1. Engineered Solutions Tier 1 will provide tailored comprehensive energy-efficiency support on projects that require significant auditing, technical support and engineering work. Incentives will be offered to encourage these customers to invest in energy efficiency. Engineered Solutions Tier 1 will provide guided consultative service throughout delivery to support customers in identifying and undertaking large energyefficiency projects, while requiring no up-front funding from the customer. Through Tier 1, customers will be provided with an in-depth audit of their facilities as well as a detailed assessment and recommendation of energy-efficiency measures that could be economically installed. Customer incentives are determined on a project-by-project basis. In addition to the calculated project-by-project incentive, participants will have the option to pay back the non-incentive portion of the project costs through a repayment plan. Through this pathway, larger participants in market segments that have typically been underserved, such as but not limited to Municipal, University, School, and Hospital ("MUSH") customers, are able to achieve greater energy savings.
2. Engineered Solutions Tier 2 pathway will provide tailored energy-efficiency assistance to commercial and industrial customers in identifying and undertaking larger energyefficiency projects.
Through Tier 2, customers may be provided with an in-depth audit of their facilities to identify cost effective energy-efficiency measures that could be economically installed. Customers would also have the option of using contractors who are familiar with the facilities to initiate projects. Under Tier 2, customers have the option to utilize their own engineering \& installation contractors. This program will also be open to approved trade allies that meet the program participation requirements. Utilities or their implementor will complete a detailed review of the project to ensure it meets program requirements. In addition to the calculated project-by-project incentive, participants will have the option to pay back the non-incentive portion of the project costs through a repayment plan. Tailored assistance services may include audits and additional technical support which will be made available and included in the project cost on an as needed basis.
3. The Energy Management pathway will target energy savings for existing commercial and industrial facilities by providing a holistic approach to improving building energy performance through maintenance, tune-up, retro-commissioning, monitoring based commissioning, and virtual commissioning services and through the implementation of energy savings measures and strategies that improve the overall operation and energy performance of buildings and building systems. Strategic energy management engagement
may be utilized to establish on-going relationships with customers that can be leveraged to introduce other applicable energy efficiency programs in order to achieve more energy savings for the customer. This pathway complements the Prescriptive and Custom program and the other pathways within this program which targets capital equipment replacement or process improvement investments by improving the energy performance of a building through maintenance, tune-up, adjustment and optimization of the systems within the building and the implementation of complementary energy savings measures. This pathway supports ongoing building energy performance by using retro-commissioning and strategic energy management strategies, which supports continued energy performance. By implementing these measures, customers also receive ancillary benefits, including improved occupant comfort, lower maintenance costs and extended equipment life. This pathway includes focus on specific energy efficiency measures and management practices that can be categorized as follows:

## Building Operations

Building Operations measures provide multiple services for a customer to implement building tune-up and maintenance services. These measures are designed to focus on midsize commercial and industrial customers and include the following:

- HVAC Tune-Up: Provides for a tune-up of HVAC systems and includes but not limited to the following services;
o Refrigeration charge correction (if needed);
o Cleaning evaporator and condenser coils;
o Filter changes;
o Boiler Tune-Up
o Furnace Tune-Up
o Verification of proper operation of fans and motors; and
o Other minor repairs to refrigerant lines and coils.
- Building Tune-Up: Provides a path for customers to implement a Building TuneUp that will focus on the adjustment and calibration of building systems and controls, diagnostic testing and the installation of other complimentary measures that enhance building energy performance and savings. Also includes application of controls to optimize operation of building systems, and building operation training for applicable personnel.


## Retro-Commissioning

Retro-Commissioning ("RCx") measures provide a comprehensive assessment of a customer's commercial/industrial building by using a prescribed planning process that includes a building audit, development of an action plan for the building and development of a Measurement and Verification ("M\&V") plan to ensure the optimum ongoing performance of the building and building systems. A comprehensive assessment of a commercial/industrial building using a prescribed planning and implementation process, including:

1. Audit Phase - Customer confirms intent to participate in the pathway and registers with one of the utilities. Customer and/or the customer's consultant completes the required level of an American Society of Heating, Refrigerating, and Air Conditioning Engineers ("ASHRAE") audit based on the complexity of the facility, develops a retrocommissioning implementation plan, including project timelines and plan to implement audit-identified operation and maintenance measures. There may be opportunities to complete this phase without a full ASHRAE-level audit.
2. Setup Phase - Contracted services to implement the plan are verified, long-term monitoring and reporting is developed and initiated, and a project plan is implemented by the customer.
3. M\&V Phase - Savings verification and rebate payment from implementation of the plan is completed.

Typical RCx services include, but are not limited to:

- Optimizing chiller and boiler operations to better match building load conditions;
- Reducing ventilation in over-ventilated areas;
- Fixing ventilation dampers that are open when they should be closed or vice versa;
- Decreasing supply air pressure setpoint and system rebalancing;
- Aligning zone temperature setpoints to match the building's actual operating schedule; and


## Monitoring Based Commissioning (MBCx)

Monitoring-Based Commissioning (MBCx) offers monitoring software paired with a building's energy management system to identify energy savings opportunities and optimize building performance and energy efficiency. Contracted services will alert the customer when equipment is not operating as expected using fault parameters and will work with the customer to correct ongoing issues and make improvements wherever possible. Planning and implementation typically includes, but is not limited to;

1. Assessment and qualification of a building energy management system. Assess utility bills and facility to recognize potential for energy savings.
2. Customer agrees to have contracted services utilize eligible software with diagnostics and other functionality through a monitoring service contract.
3. Monitoring-based Commissioning ( MBCx ) is designed to:

- Maximize potential incentives with a deeper dive into a building's overall performance
- Monitor and identify cost savings opportunities
- Benefit from a continuous process to improve comfort and optimize energy usage
- Maximize the operational efficiency of buildings


## Virtual Commissioning (VCx)

VCx provides eligible customers with an initial analysis of their building's energy performance by using interval meter and or advanced metering infrastructure (AMI) usage
data, and modeling to identify and recommend potential energy efficiency measures and behavioral and/or operational changes to improve a building's overall energy performance. A unique benefit of VCx is the ability to perform analytical prospecting, and target customers remotely using data driven analysis, modelling and/or artificial intelligence (AI). Targeted customers are engaged, and individually reviewed to verify the opportunity, develop customized recommendations, and quantify savings potential. The analysis can also foster participation in the utility's other programs by identifying and encouraging customers to implement other energy efficiency opportunities. The VCx process can also utilize benchmarking and peer comparison metrics to help determine energy performance to identify facilities that are underperforming. This offering uses continuous engagement, monitoring, reporting and periodic reviews of customer's energy usage to ensure that implemented measures or changes have been successfully completed.

## Strategic Energy Management

The Strategic Energy Management ("SEM") component of this program is designed to optimize energy consumption for larger C\&I customers through long-term management of major energy using systems. SEM provides a holistic approach that is focused on management of existing systems and processes (including behavior), as well as tracking and benchmarking performance to identify and evaluate energy optimization efforts. SEM is a long-term effort typically focused on developing and executing an energy management strategy. This strategy is formulated through a series of site and/or remote visits and interviews with building owners and staff to specifically develop a Strategic Energy Management Plan ("SEMP") for the customer's facility. The SEMP will be reviewed with the customer by the utility and/or its third-party implementation contractor on a scheduled basis. This plan may include:

- Revisions or improvements to an existing Building Automation System or the addition and initiation of the use of a Building Automation System to monitor and control the buildings components and systems. The implementation or improvements to a system or the review of an existing system can include the proper training for building operators to achieve maximum efficiency.
- Development of a maintenance plan for existing building components and/or systems to identify best practices in building performance and an interactive monitoring of system components by both staff and sponsoring utilities.
- Ongoing engagement to track energy usage and performance, assist with planning energy efficiency projects and interact with facility personnel to adopt energy efficiency strategies and behaviors.
- Utilizing other program offerings, including Prescriptive/Custom measures, Building Operations, RCx and VCx .
- Using building modeling and benchmarking to compare customer's usage and performance to cohort of similar facilities and VCx to track energy usage and performance over time.
- Application of whole building energy modeling tools that can model buildings for both operational and capital improvements.
- Scheduling of attendance of customer personnel to attend educational workshops, webinars and group/individual training sessions with cohorts of facility managers (e.g., Building operations training).

Customers can participate by application to the program or may be contacted directly by program personnel. Customers can participate individually or in a cohort with other customers in the same industry. The cohort would allow customers to share best practices amongst each other as each customer goes through the SEM program lifecycle. A customer would still be treated as an individual unique project within the cohort. The program will retrieve customer demographics and obtain customer agreement for the services to be provided and facilitate ongoing customer engagement. The utilities and/or a third-party implementation contractor will develop application forms for this program that will guide applicants through eligibility guidelines, terms and conditions, and general program information requirements. In addition, the program will provide applications in web-ready formats to ensure participants and potential customers have easy access to the forms.

The Utilities recognize that public entities have unique procurement requirements which could result in barriers to participation. The Utilities will work with the State to develop and implement an approach that may offer a streamlined experience for these entities that meets their unique requirements.

## Target Market or Segment (MFR II.a.ii)

C\&I customers who are seeking comprehensive advisory, operational, technical and data analysis engagement-based energy solutions located within the utilities' service territories are eligible to participate in this program. The measures included in this program may include, but are not limited to, HVAC, building envelope, lighting, controls and other building systems, energy efficiency and energy consuming equipment.

Engineered Solutions, Tier 1 and 2 targets customers who need tailored energy-efficiency support to help identify, develop and undertake energy-efficiency projects.

Regarding the Energy Management pathway, these strategies are generally appropriate for specific segments as described below:

- Building Operations and VCx measures target existing commercial buildings and may be particularly relevant for small to medium building types that utilize traditional building systems and controls.
- RCx and MBCx target existing commercial buildings and are particularly relevant for medium to large building types utilizing a building energy management system.
- SEM targets existing large to very large commercial and industrial customers and building types and is particularly relevant to customers with significant energy use who commit to on-going participation and engagement across the organization including various levels of management and decision making.


## Existing and Proposed Incentive Ranges (MFR.II.a.iii and MFR II.a.iv)

Incentives for the Engineered Solutions Tier 1 pathway will provide a $100 \%$ incentive for an upfront audit, the specific audit level will be determined on a project-by-project basis based on the complexity of the facility and the potential energy efficiency measures. In addition, the utilities will buy-down the simple payback of the recommended energy-efficiency project cost for approved measures by up to six years, with the resulting payback not less than three years. After the project incentive buy-down, the remaining project costs may be funded by the program with participants repaying the balance of the project costs through a repayment plan.

Incentives for the Engineered Solutions Tier 2 pathway will provide incentives for both technical assistance services and other project costs determined on a project-by-project basis using a cost effectiveness tool up to $60 \%$ of project cost.

In addition to the calculated project-by-project incentive, participants will have the option to pay back the non-incentive portion of the project costs through a repayment plan.

Tailored assistance support services may include Design, Construction Administration, Commissioning, and $\mathrm{M} \& \mathrm{~V}$ and other technical support which will be made available and included in the project cost on an as needed basis.

Incentives for the Energy Management pathway are structured around the measure categories that focus on specific energy efficiency measures and management practices as follows:

- HVAC Tune-Up: Fixed incentives for the implementation of the tune-up measures based on the size of the HVAC units.
- Building Tune-Up: Incentives that cover up to $80 \%$ of the project cost and up to $70 \%$ of the cost to attend qualified BOC training up to $\$ 1000$ per person.
- Retro-Commissioning: Incentives to cover up to $100 \%$ of the initial cost to perform the required ASHRAE level audit. The total project incentive will be capped at up to $70 \%$ of the project cost. The customer may also be paid a custom incentive for the implementation of the energy efficiency measures determined through the audit.
- Monitoring-based Commissioning, Virtual Commissioning: Incentives to cover up to $100 \%$ of the cost of integration of third-party hardware and software. Utilities may also implement a performance-based model with an implementation contractor where the utility only pays for delivered and verified energy savings.
- Strategic Energy Management: The utility or third-party implementation contractor may perform an engineering assessment of the customer's facility to develop a SEMP or the customer may choose to utilize a consultant of their choosing to perform an engineering assessment to develop the SEMP. Customers who utilize a consultant will receive an incentive to cover up to $100 \%$ of the initial cost of the engineering assessment. A tiered incentive structure for customer engineering assessment may be utilized based upon square footage of a customer's facility. The SEMP will identify short, medium and long-term goals for the customer and will set identifiable metrics for mapping to the plan. For the implementation of the energy efficiency measures determined by the SEMP, the customer will be paid an incentive that is commensurate with the applicable Commercial \& Industrial Program offering that the measures are attributed.

Refer to Appendix H for the Summary of the Existing and Proposed Incentive Ranges for this program.

The utilities will strive to complete customer contractor payments within 60 days following completion of contractor work, submission of complete and required paperwork, and completion of program requirements, such as necessary field inspections (if required).

## Customer Repayment Options (MFR II.a.v)

Refer to Section 4h of this Program Plan, to for the Summary of Proposed Repayment for this program.

## Contractor Requirements \& Role (MFR II.a.vi)

The utilities will administer the Energy Solutions program and may also choose to select a thirdparty to manage delivery of this program. The utilities will oversee and coordinate on the program offering. The utilities may utilize qualified trade allies and/or contractors to undertake the services required to deliver this program. The utilities may also utilize the qualified trade allies to assist in the outreach, marketing and trade ally coordination. Participants may contract with the installation trade allies selected through a competitive solicitation process, or their own preferred contractors if allowed by the pathway, to provide program services.

The Engineered Solutions pathway delivery will typically occur in the following steps (the Engineered Solutions Tier 2 pathway may provide selected services, but not all, as determined on a project-by-project basis):

- Audit: The utilities shall assess the required level of an ASHRAE audit to perform, based on the complexity of the facility and the potential energy efficiency measures; an investment grade audit may not be required for all facilities. The utilities will then select a program trade ally to perform the appropriate level energy audit and prepare a customized audit report that includes a list of recommended energy efficiency upgrades. The lead utility will then review the recommended energy efficiency upgrades with the customer to determine whether to proceed with a project.
- Engineering Analysis of Project: Based on the audit results and customer feedback, an engineering analysis may be required. The lead utility will conduct a screening of the payback and project cost effectiveness and recommend the selected energy-efficiency measures for the project. The lead utility will review the project with the customer for customer agreement on the approved project and coordinate as necessary.
- Engineering Design and Bid Package preparation: The engineering trade ally hired by the lead utility will initiate the design of the selected energy-efficiency measures for the approved project. In addition, this trade ally will also prepare a Scope of Work and bid package documents which the customer could use to put out a Request for Proposal (RFP) to obtain installation cost estimates for the approved project.
- Scope of Work/Contractor Bids: The customer will issue a Scope of Work and the bid package documents to obtain competitive bids to install selected energy-efficiency measures for the approved project. The lead utility, the program engineering trade ally and the customer will review and evaluate the bids/costs received, and the customer will make
the final decision on bid selection. Following bid selection, the proposed project is again screened for cost effectiveness.
- Measures Installation and Inspections: The partnering utilities and the program engineering trade ally, acting as construction administration agent, will monitor project progress and will release project funds based on the following payment structure:
- Stage 1: Project Contracting Stage - The first progress payment of up to $30 \%$ of the installation cost can be issued to the customer to initiate the project.
- Stage 2: Construction Stage - A pre-defined series of monthly progress payments totaling up to $50 \%$ of total project commitment can be issued.
- Stage 3: Project Completion and Commissioning - When the project is $100 \%$ complete, a final inspection and final project true-up will be performed; remaining progress payments will be issued.

The final payment based on the results of project true-up is determined and issued only if the final inspection is successfully completed and approved. If the final costs are less than the estimated project commitment, the final payment will be adjusted down to reflect the actual costs. If the final costs are greater than the estimated project commitment, the final payment will not be adjusted and will be paid according to the executed agreements and contracts specifying original costs.

The progress payment schedule described above is designed to ensure that customers can pay their installation contractors on a timely basis. Project progress and the project cash flow will be monitored and verified by the lead utility and the trade ally engineering firm with updates to the partner utility as appropriate.

The utilities will select qualified program trade allies to undertake all services associated with the program. The utilities will also monitor participation to assess the effectiveness of outreach efforts, incentive levels, delivery methods, and program trade ally and installation contractor availability and provide suggestions for improvement. The installation contractor(s) will adhere to the project specifications recommended by the utilities and the program engineering trade ally and set forth between the installation contractor and the customer.

For Energy Management, the utilities will perform overall administration and oversight of the pathway and may also choose to select third-party implementation contractors to manage delivery of this pathway. The utilities' staff and/or third-party implementation contractors will oversee all aspects of the pathway. The utilities and/or third-party implementation contractors will be responsible to administer, promote and provide the pathway to customers including staffing, processes ensuring quality and other controls supporting successful program implementation. The utilities' staff and/or third-party implementation contractors will conduct the marketing, management and implementation aspects of this pathway.

The utilities' staff and/or third-party implementation contractors will select qualified program trade ally and/or contractors to undertake all program services, as required. Installation and maintenance trade allies must adhere to the project specifications developed by the utility and/or third-party implementation contractors. The utilities will leverage their existing and/or develop a network of engaged trade allies, including local construction, electrical, plumbing and other contractors, to educate them on program benefits and assist with building an approved trade ally
network which will reliably maintain and install energy-efficient equipment for participating customers.

The utilities' staff and/or third-party implementation contractors will also monitor participation to assess the effectiveness of outreach efforts, incentive levels, delivery methods and program trade ally availability and provide suggestions for improvement.

Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR II.a.viii)
Refer to Appendix A, for the information on these MFRs.
Program budget, by year (MFR II.a.ix) and Projected program costs, by year, broken down into the specified categories (MFR II.a.x)

Refer to Appendix B, for the information on these MFRs.

## 3a.ii. 2 Prescriptive \& Custom Program

## Program Description (MFR II.a.i)

The Prescriptive and Custom Measures program will promote the installation of high-efficiency electric and/or natural gas equipment by the utilities' C\&I customers, either via the installation of prescriptive or custom measures or projects. The program provides prescriptive-based incentives to commercial and industrial customers to purchase and install energy efficient products. The program will continue to support and/or provide downstream approaches to ensure the market is properly supported. The program may also provide midstream or upstream incentives or buydowns and support to manufacturers, distributors, contractors and retailers that sell select energy efficient products. These measures will incentivize energy efficient lighting, appliances, heating and cooling equipment and food service equipment, among other efficiency measures. Type and value of incentive provided will range and will include electric and/or natural gas technologies that improve energy efficiency. Up-front rebates will be offered to reduce initial costs and some purchases may qualify for a repayment plan to further reduce upfront costs. Prescriptive measures are designed to provide easy and cost-effective access to energy efficient measures through customers' preferred channels.

Prescriptive rebates are designed to:

- Provide incentives to facility owners and operators for the installation of high efficiency equipment and controls;
- Promote the marketing of high efficiency measures by trade allies such as electrical contractors, mechanical contractors, and their distributors to increase market demand; and
- Ensure the participation process is clear and simple.

Prescriptive incentives will increase adoption of energy efficient equipment by harnessing the utilities' unique customer relationships to positively impact the entire sales process surrounding efficient equipment. The process includes education and awareness with customers, engagement with trade ally contractors and equipment distributors, and repayment plan opportunities for the high efficiency equipment.

The program also includes custom measures that provide calculated or performance-based incentives for electric and/or natural gas efficiency opportunities for commercial, industrial and other non-residential customers that are non-standard, variable or not captured by prescriptive incentives. Calculated or performance-based incentives are designed to reduce the customer's capital investment for qualifying energy efficient equipment to retrofit or upgrade specialized processes and applications and/or to implement qualifying high efficiency building shell or systems improvements. Typical custom measures that are eligible for incentives are either less common measures or efficiency opportunities in variable or specialized applications that may include manufacturing or industry-specific processes, or non-traditional use cases. In many cases, custom efficiency measures are more variable or complex than prescriptive equipment.

Potential participants may be required to submit an application for pre-approval to confirm measure or project eligibility and reserve funding. The utilities and/or implementation contractors will develop electronic rebate application forms that will guide applicants through eligibility
guidelines, program requirements, terms and conditions and general information. In addition, the utilities and/or implementation contractors will provide applications in web-ready formats to ensure participants have easy access to the forms. The pre-approval process provides for the review of the customer's proposed project to confirm measure eligibility and incentive budget availability. This also supports the utilities' program management because it communicates projects that are in the pipeline. If accepted and pre-approved by the utilities, a timeline is established for project completion to qualify for a rebate. The typical lead time for completing a custom project is 90 to 120 days but can be longer depending on the complexity of the project. Large projects, or subsets of projects, may be required to undergo pre-and post-inspection to validate energy savings. Approved measures or projects may also be eligible for a repayment plan.

## Target Market or Segment (MFR II.a.ii)

The Prescriptive and Custom Measures program will be available to all commercial, industrial and other non-residential customers located within the utilities' service territories. This program is focused on promoting the sale and installation of efficient electric and/or natural gas equipment across all major end-use categories and can be easily promoted to trade allies and customers via straightforward prescriptive rebates or more complex custom rebates. Potential technologies incentivized through prescriptive measures include energy efficient lighting, appliances, heating and cooling equipment and food service equipment, among other efficiency measures. Customers pursuing custom incentives will generally be customers with more complex needs and nonstandard or variable efficiency opportunities and typically include building types such as light/heavy industrial, manufacturing, data centers and distribution centers, among others.

## Existing and Proposed Incentive Ranges (MFR.II.a.iii) (MFR II.a.iv)

The utilities propose to provide a range of incentives depending on the measure type, subject to changes based upon customer response and economic and market conditions over the plan period. Incentives will vary depending on factors including but not limited to the specific product, the incremental cost of the high-efficiency technology and the product maturity in the marketplace.

Refer to Appendix H, for the Summary of the Existing and Proposed Incentive Ranges for this program.

In instances where incentives are not immediate, the utilities will strive to complete consumer or contractor payments within 60 days following completion of contractor work, submission of complete and required paperwork and completion of program requirements such as necessary field inspections (if required).

## Customer Repayment Options (MFR II.a.v)

The participating customer will repay the balance not covered through the incentive either in a lump sum or through a repayment plan. Refer to Section 4 h of this Program Plan, for the Summary of Proposed Repayment for this program.

## Contractor Requirements \& Role (MFR II.a.vi)

The utilities may outsource some, or all, of the implementation of this program to an implementation contractor who would be responsible for defined functions, which could include administration, marketing, application processing and documentation regarding purchased products and processing incentives and rebates. The utilities will perform overall administration and oversight of the program. To maximize customer participation and streamline the customer experience, the utilities will use their strong customer and marketplace relationships to support multiple implementation strategies to achieve program goals.

- Trade Allies: The utilities and/or the implementation contractor will target trade allies to promote the energy efficiency opportunities and incentives to their clients. Preserving this downstream approach will ensure that customers and trade allies are properly supported. Trade allies will be able to leverage the program and offer customers rebates through their normal course of business. By developing relationships with trade allies, the program will develop a broad reach across the marketplace and solicit feedback to ensure incentives and measures are impacting the market as designed. Examples of targeted trade ally firms may include:
- Design, engineering, and controls firms;
- Building energy managers
- HVAC distributors, contractors, and retail providers;
- Food service retailers and service providers;
- Commercial lighting retailers, distributors and wholesalers; and
- Electricians and Electrical contractors
- Retail: The utilities' program staff and/or the implementation contractor field representatives may work with retailers and distributors that directly target C\&I customers to inform them of the participation process and available equipment incentives. The utilities and/or implementation contractor may also provide support and assistance to retailers or distributors to support identification and promotion of qualifying energy efficient products. This may also include training and instruction to participating retailers and distributors about the utilities' application forms.
The utilities may provide opportunities for commercial customers to purchase energy efficient equipment through an online marketplace.
- Midstream: The utilities and/or the implementation contractors may promote a midstream component for specific equipment types to encourage purchase of efficient equipment via directly marking down the cost of the efficient equipment at the point of sale. Midstream rebates encourage market transformation and wider availability of efficient equipment. The utilities anticipate offering midstream point of sale discounts across numerous equipment types, which may include, but not limited to LED lighting, HVAC and food service equipment. Efficient products that are rebated via a midstream approach will not be eligible for incentives in any other utility energy efficiency program. The utilities and/or implementation contractor will also provide support and assistance to distributors to support identification and promotion of qualifying energy efficient products. This will also include training and instruction to participating distributors, as well as enrollment of distributors to participate in midstream program offerings.
- Digital: The program will be marketed directly to C\&I customers on the utilities’ websites where customers will have easy access to information regarding eligible equipment and savings opportunities, how to participate, rebate applications and incentives across all efficient equipment types and end-uses. The utility may also offer the direct purchase of eligible equipment through their website or an online marketplace.
- Targeted Customer Outreach: Utility staff may choose to reach out directly to large business and commercial customers to develop relationships with energy and facilities managers, operations staff and procurement personnel. Program staff can help facilitate completion of rebate applications and serve as a direct resource to these customers, providing technical support and assisting customers in identifying efficiency opportunities.
- Technical Customer Assistance: An important element of the Prescriptive and Custom program is the availability of technical support. The utilities and/or implementation contractor will provide technical support to customers on the application of the energy efficiency measures and technologies included in this program, including supporting measure or project identification, developing energy savings calculations and assessing measure or project economics as required.

Measurement \& Verification ("M\&V") for measures or projects that do not have reliable information to accurately forecast energy savings may require energy monitoring before and after measure or project implementation to determine savings and incentive amounts.

A comprehensive contractor agreement, containing information about equipment certification (such as DLC lighting, etc.), licensing, insurance requirements, etc. will be developed and provided to all participating contractors.

## Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR II.a.viii)

Refer to Appendix A, for the information on these MFRs.
Program budget, by year (MFR II.a.ix) and Projected program costs, by year, broken down into the specified categories (MFR II.a.x)

Refer to Appendix B, for the information on these MFRs.

## 3a.ii. 3 Direct Install Program

## Program Description (MFR II.a.i)

The Direct Install Program is focused on providing the installation of efficiency measures for small to medium sized businesses, non-profit organizations, municipalities, schools and faith-based organizations ("eligible customers") that typically lack the time, knowledge or financial resources necessary to investigate and pursue energy efficiency. The program is designed to provide eligible customers with easy investment decisions for the direct installation of multiple measures to comprehensive energy efficiency projects. The program will pay a percentage of the up-front cost to install the recommended energy efficiency measures, with the participating customer contributing the balance of the project not covered by the incentive. The program will also provide a repayment plan to the customer. The no-cost energy assessment mitigates the time constraints and knowledge barriers while the reduced project costs and repayment options mitigate cost barriers and assist participants in making decisions, which otherwise would be time-consuming and potentially difficult to justify. The Direct Install program plays an important role in the marketplace because private providers of energy efficiency services typically do not target smaller customers due to the lower overall profit for their services when compared with larger nonresidential customers. For these reasons, small to medium sized businesses, non-profit organizations, municipalities, schools and faith-based organizations are often underserved, and the program fills an important gap by targeting, promoting and delivering efficiency services to these customers directly.

The energy assessment will be provided to customers free of charge and will offer recommendations on energy efficiency measures to reduce the customer's energy usage and costs. Standard energy savings measures may also be provided or installed at no cost at the time of the energy assessment to support customer engagement, participation and energy savings.

The program will also focus on the smaller customers within the eligible customer segments. The utilities anticipate portions of the program to be directed at restaurants, small offices, convenience stores and other small independent businesses that often are left behind in energy efficiency programs. Through a number of delivery mechanisms, the utilities will ensure that all eligible business types are able to participate in this program.

The Utilities recognize that public entities have unique procurement requirements which could result in barriers to participation. The Utilities will work with the State to develop and implement an approach that may offer a streamlined experience for these entities that meets their unique requirements.

## Target Market or Segment (MFR II.a.ii)

The utilities will seek to address the most cost-effective measures but will also address all measure retrofits that would comprise a cost-effective project. Examples of end-use categories covered by the program include lighting, HVAC, controls, refrigeration, food service, motors, low-flow devices, building envelope improvements, pipe wrap and domestic hot water equipment. The program will be divided into three tiers of eligibility, determined by the customer's individual facility peak electrical demand over the last 12 months.

- Tier 1
o Will serve the smallest of the eligible customer base: all customers with an average annual individual facility peak electrical demand of up to 100 kW and an average annual natural gas load of up to 5,000 therms;
- Tier 2
o All customers with an average annual individual facility peak demand of up to 300 kW or average annual natural gas load of 40,000 therms that are located within an Urban Enterprise Zone ("UEZ"), Opportunity Zone, Overburdened Community ("OBC"); or
o All customers with an average annual individual facility peak demand of up to 300 kW or an average annual natural gas load of 40,000 therms that are owned or operated by a local government, K-12 public schools, or that are non-profits categorized as 501(c)3
- Tier 3
o All customers with an average annual individual facility peak electrical demand of 101 - 300 kW or an average annual natural gas load of 5,001 therms to 40,000 therms.

The eligibility requirements listed above may be adjusted in coordination among the utilities to improve customer access, participation and program performance based on economic and market conditions.

## Existing and Proposed Incentive Ranges (MFR.II.a.iii and MFR II.a.iv)

Each tier of the program will encompass many of the same benefits, including a turnkey solution for eligible customers, which requires no up-front investment. The initial site visit, energy assessment and installation of recommended energy efficiency measures are provided at no initial cost to participants. The utilities propose to provide an incentive level of up to $80 \%$ of the project costs to promote the completion of comprehensive projects while maintaining overall program cost effectiveness.

For Tier 1 customers the program will offer to pay up to $80 \%$ of the project cost to install the recommended energy efficiency measures with the participating customer (and/or landlord) repaying the balance not covered through the incentive either in a lump sum or through a repayment plan.

For Tier 2 customers, program will offer to pay up to $80 \%$ of the project cost to install the recommended energy efficiency measures with the participating customer (and/or landlord) repaying the balance not covered through the incentive either in a lump sum or through a repayment plan. Customers located in an Urban Enterprise Zone ("UEZ"), Opportunity Zone, Overburdened Community ("OBC"), or other geographic area as designated by the Board of Public Utilities may also qualify, as will those owned or operated by a local government or K-12 public schools, or non-profits categorized as 501(c)3 or 501(c)19.

Tier 3 will serve the larger segment of eligible customers, with an individual facility average annual peak electrical demand of $101-300 \mathrm{~kW}$ or 5,001 therms to 40,000 therms over the past 12 months. Incentives up to $70 \%$ of the total project cost will be offered with the participating
customer repaying the balance not covered through the incentive either in a lump sum or through a repayment plan.

Utilities may impose a dollar cap on the incentives for all tiers.
Refer to Appendix H for the Summary of Existing and Proposed Incentives for this program.

## Customer Repayment Options (MFR II.a.v)

The participating customer will repay the balance not covered through the incentive either in a lump sum or through a repayment plan.

Refer to Section 4h of this Program Plan, for the Summary of Proposed Repayment for this program.

## Contractor Requirements \& Role (MFR II.a.vi)

The Direct Install Program interfaces with customers via either direct solicitation or upon customer request. All participants receive a site visit, including a free on-site energy assessment to identify energy efficiency retrofit opportunities. Standard energy savings measures may also be installed at no cost at the time of the energy assessment for eligible Tier 1 customers, to support customer engagement, participation and energy savings. Following the energy assessment, participants are provided with a report assessing the site and recommending additional measures that could further improve the energy efficiency of the facility.

Based on the results of the energy assessment report, the program will offer to pay a percentage of the project cost to install the recommended energy efficiency measures. The program may also provide a repayment plan, to the customer (and/or landlord) for their portion of the project cost. Utility staff and/or third-party implementation contractors will provide turnkey solutions to eligible customers with the initial site visit, energy assessment and installation of recommended efficiency measures at no initial cost to participants. The utility will ensure this completed on time and to specifications. This approach frees up the participant, who may not have the time or resources to dedicate to project identification, development and implementation. The distinction between Tier 1, 2, and 3 eligibility criteria will ensure that eligible customers, even those that are the smallest and often overlooked, receive ample focus.

The participating contractors will perform the energy assessments and installations, working with the utilities and/or the implementation contractors oversight to undertake all construction and installation work identified in the energy assessment process.

## Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR II.a.viii)

Refer to Appendix A, for the information on these MFRs.

## Program budget, by year (MFR II.a.ix) and Projected program costs, by year, broken down into the specified categories (MFR II.a.x)

Refer to Appendix B, for the information on these MFRs.

## 3a.iii Multifamily Sector

The core Multifamily sector program is described below and includes:

- Multifamily


## 3a.iii. 1 Multifamily Program

## Program Description (MFR II.a.i)

This program addresses multifamily structures with three or more units. As such, there can be significant variation in the types of structures served under this program ranging from residential type dwellings with three units to large garden apartment complexes to multi-story high rise buildings. To meet the specific needs of each customer, the Multifamily Program will provide, in conjunction with the customer, a structured screening review to identify and develop the project plan for the customer. Potential program services include customer engagement with energy efficiency education through energy assessments and a suite of efficiency and building decarbonization offerings ranging from simple to deep energy retrofits targeting all end uses. In addition, the Multifamily Program may provide On-Bill Repayment (OBR) or access to financing with similar terms and enhanced incentives for income-qualified customers and affordable housing properties.

The Multifamily Program will seek to work with each customer to determine and package the best energy savings opportunities based on the needs and interests of the customer, with an emphasis to encourage more comprehensive projects wherever possible. Customers will begin participation in the Multifamily Program with a screening to identify and develop a project plan. The initial screening may include an energy assessment and installation of standard energy savings measures where possible to help encourage program participation. The assessment will also identify additional energy savings opportunities and develop the project plan that is the best fit for each specific customer and building.

Applications to this program will be reviewed to determine the project plan depending on the type of housing stock and ownership structure. The screening process will consider various factors to create a project plan that will deliver a high level of energy savings in a cost-effective manner. Examples of these factors include, but are not limited to:

- Building size;
- Number of units;
- If the facility is being served by a central plant;
- If there are individual heating and cooling units;
- If there are building envelope/weatherization opportunities;
- Application review with a potential virtual site inspection or telephone interview with property management; and
- An on-site pre-scoping audit may be performed.

Depending upon the screening results and the customer's interests, a customer's project plan could include direct installation of standard and comprehensive energy saving measures, comprehensive building wide efficiency, and other possible measures. The measures within the project plan may align with the terms and conditions of the utilities' respective applicable residential and/or commercial and industrial program offerings, where appropriate, and may include multifamilyspecific terms, conditions, incentives and offerings. Therefore, the project plan can include prescriptive measures with set energy-savings and/or custom projects with savings on a project basis. The incentives for the measures may not match the incentives in other programs, as the
multifamily sector has higher barriers to overcome. Discussions with customers may also target the identification of specific opportunities that may align with other utility programs, including measures provided in Additional Utility-Led Initiatives.

## Target Market or Segment (MFR II.a.ii)

All multifamily buildings with three or more units that are served by at least one investor-owned utility are eligible to participate. The program targets multifamily property owners, property managers, and residents, who, because of the building owner - tenant relationship, have always had difficulty investing in energy efficiency equipment. The utilities will also target outreach to income-qualified occupants and owners of multifamily buildings who are eligible for enhanced incentives.

Eligibility for these enhanced incentives can be automatic based upon the type of property that can be identified as serving income-qualified customers, such as those with an affordable housing designation (e.g., New Jersey Housing and Mortgage Financing Agency qualified, Housing Authorities) or identifiable by a physical location (e.g. census tract, Overburdened Communities with a low-income characteristic). The utilities reserve the right to align with categorical eligibility of federal and state energy efficiency programs for income eligibility. The program may refer prospective customers to income-qualified program(s) as appropriate.

## Existing and Proposed Incentive Ranges (MFR.II.a.iii and MFR II.a.iv)

The measures of the Multifamily Program are a comprehensive combination of potential program components. Depending on the needs of the customer, different program components may be provided to them. Incentives for some measures may align with the existing incentive offerings for other program offerings, however the program has the flexibility to offer different incentive levels.

Refer to Appendix H for the Summary of the Existing and Proposed Incentive Ranges.

## Customer Financing Options (MFR II.a.vi)

Refer to Section 4h of this Program Plan, for the Summary of Proposed Financing.
The Multifamily Program may provide On-Bill Repayment (OBR) or access to financing with similar terms and enhanced incentives for income-qualified customers and affordable housing properties.

## Contractor Requirements \& Roles (MFR II.a.vi)

The Multifamily Program will be delivered in coordination between both the Lead Utility and the Partner Utility (where applicable) and/or qualified third-party implementation contractor(s) with experience delivering similar programs. Because of the unique and varied nature of the multifamily market program representatives will build relationships with property management companies, owners, associations and their members to recruit participation in the program. The program will assist customers as necessary to coordinate scheduling of the Energy Assessment and direct
installations and will provide program and technical support to complete program and rebate application requirements.

Delivery of energy-saving measures will be dependent on the project plan and may include direct installation of standard and comprehensive energy savings measures, installation of prescriptive measures, and/or custom projects. It may be necessary to schedule appointments for the installation of energy saving measures in the individual living units and common areas. In-unit HVAC tuneups may also be offered to the property owner or tenant. The installation crews are trained on the technical and educational aspects of the measures installed and leave educational materials in each unit describing the work performed and explaining the energy-saving benefits.

## Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR II.a.viii)

Refer to Appendix A, for the information on these MFRs.
Program budget, by year (MFR II.a.ix.) and Projected program costs, by year, broken down into the specified categories (MFR II.a.x)

Refer to Appendix B, for the information on these MFRs.

## 3b. Additional Utility-Led Initiatives

As discussed in the Introduction, Additional Utility-Led Initiatives follow a consistent format but contain utility specific proposals, with the exception of Next Generation Savings, which provides consistent information across the Utilities.

The Additional Utility-Led Initiatives are described below and include:

- Next Generation Savings
- Business Energy Manager Pilot
- Building Decarbonization
- Demand Response: Direct Load Control
- Time of Use Rate Pilot
- Flexible Load Management Pilot


## 3b.i Next Generation Savings

## Program Description (MFR II.a.i)

The Next Generation Savings ("NGS") Program will develop critical insights that can help the State with longer term strategies for reaching its clean energy and climate related goals. This program is a key step to gain technical and market understanding on installation, performance, economic and other considerations for new customer energy-efficiency solutions. NGS will support new technologies and approaches that are ready for broader adoption, but need enhanced contractor training, customer incentives, or other key elements to help the marketplace understand the value proposition and implement the measure. It is critical to establish a program like this to ensure utilities and the state will be in a better position to achieve escalating energy savings targets and get new resources to market in a timely fashion.

Since the NGS will be focused on technologies and approaches that have proven potential, this companion effort will focus on the extra support needed to get those proven technologies and approaches into the marketplace to help New Jersey reach its clean energy and climate-related goals, introduce new solutions for customers, and support the development of a clean energy economy. Individual utility interest in supporting particular technologies and approaches may vary due to their fuel source, service territory demographics, or other unique characteristics. Therefore, the NGS would be an optional Additional Utility Led Initiative but would be conducted in a collaborative manner to ensure insights are shared across utilities and with the state and other stakeholders. Progress updates will be shared periodically with the Utility Working Group and publicly through the EE Stakeholder meetings to ensure all stakeholders can benefit from the knowledge developed by this program.

Primary objectives of NGS:

- Identify promising technologies or approaches that are ready to be integrated into energy efficiency offerings for New Jersey, including proposing savings calculations for the Technical Resource Manual and elements to be included in Evaluation, Measurement and Verification plans
- Identify and engage market actors and customers interested in being early adopters of new technologies or approaches
- Provide support, including training and potential incentives, to program and/or trade allies willing to start promoting the technology and approaches
- Support the successful deployment of new technologies or approaches through case studies, marketing materials, training events, recruitment and other activities
- Identify and address other potential market barriers
- Provide results and knowledge to Utility Working Group and stakeholders

Due to the supporting role it will play in energy-efficiency efforts, the individual technologies and approaches tested will vary from year to year with a goal to support continuous innovation and increase energy savings. NGS supported technologies or approaches are expected to eventually be layered into existing approved energy efficiency programs without the need for supplemental NGS program support.

NGS activities may include:

- Implementing outreach to program and/or trade allies, such as but not limited to, through dedicated workshops on the technologies or approaches, including installation instructions, requirements and operations and maintenance procedures; participation in industry conferences related to these technologies; close work with trade ally associations
- Developing curriculum and training courses for use in technical schools or higher education. Will coordinate with other utility Workforce Development initiatives as applicable. However, it is important to note that this training would be targeted to enhance the skill set of the existing workforce with specific new technologies or approaches
- Providing incentives for program and/or trade allies that may need special software, diagnostics tools or other materials to support the purchase, installation and/or maintenance of these new technologies or approaches
- Conducting market research including surveys, focus groups, interviews, and due diligence reviews to understand the attractiveness, costs and suitability of the new technology or service for customers, program and/or trade allies, and other New Jersey stakeholders
- Conducting pilots where the technologies or service delivery innovations are offered to select groups of customers to measure performance on a wider scale, in preparation for a full offering in other EE programs
- Offering attractive incentives for customers and/or trade allies who are early adopters
- Educating market actors and other stakeholders by conducting on-line or in-person training events, and preparing marketing materials such as case studies, brochures and frequently-asked-question ("FAQ") documents
- Initiating other efforts to increase market acceptance of proven technologies and approaches
- Providing incentives based on expected energy savings or project cost, similar to custom calculated measures
- Direct funding to a manufacturer, distributor, contractor, retailer or host site to offset technology equipment or installation cost
- In-kind support, such as use of monitoring equipment, technical or administrative support for data collection and analysis, report preparation and promotion, etc.

Due to the intensive level of support contemplated for initiating broader market adoption and uncertainty regarding market participation, it is not feasible to accurately estimate the costs and benefits at this time. Accordingly, NGS should be exempt from the requirements set forth in MFR Part V. As technologies and approaches are ready to graduate from the NGS they will be subject to a review of their costs and benefits prior to adoption with traditional EE programs.

When a technology or approach is ready to "graduate" from the NGS program, participating utilities will complete a summary of the efforts conducted under this program, which may include the following, as appropriate:

- Participation and performance metrics
- Customer and program and/or trade ally feedback
- Identification of market barriers/unforeseen challenges with proposed remedies
- Training metrics - participation and feedback and identification of on-going training needs
- Updates on customer/program and/or trade ally recruitment
- Marketing and outreach plan


## Target Market or Segment/Efficiency Targeted (MFR II.a.ii)

The program will support new technologies and approaches that are ready for broader adoption but need enhanced training, customer incentives, or other key elements to help the marketplace understand the value proposition and implement the measure. These new technologies may be targeted to the residential, multifamily, or C\&I sectors.

Participating utilities will include periodic updates on NGS program activities as part of Utility Working Group and EE Stakeholder Meetings. However, potential examples within NGS include:

- Advanced duct sealing technology
- Air-to-Water Heat Pump systems
- Heat pumps for industrial applications
- Thermal imaging mapping
- Natural gas heat pumps

Technologies under NGS don't necessarily require further testing to prove their technical energy savings potential, but they do need considerable work to identify and address barriers to adoption in the marketplace. NGS will enhance stakeholder understanding of these barriers to market deployment and to develop strategies including training to address them.

## Delivery Method

Participating utilities will utilize staff and/or third-party vendors to support technologies or approaches under this program, follow industry trends and research, assist in securing customers and program and/or trade allies interested in exploring new technologies or approaches, and support the coordination efforts.

## Existing and Proposed Incentive Ranges (MFR.II.a.iii and MFR II.a.iv)

Incentives may be developed for customers who are early adopters or may be provided at a midstream or upstream level. Supply Chain incentives for manufacturers or distributors may be an important strategy for some technologies.

Incentives are also anticipated to help support program and/or trade ally commitment to the technologies and approaches within this program.

Program and/or trade allies and customers who are the beneficiaries of incentives under this program will be required to share energy and pricing data, complete required surveys and support independent evaluation efforts.

## Customer Financing Options (MFR II.a.v)

The program may include a financing component to support the growth of developing technologies and commercialization of new energy saving technologies.

## Contractor Requirements \& Roles (MFR II.a.vi)

Contractors and other program and/or trades allies, with an interest in expanding their knowledge and broadening the range of solutions they can offer customers, will benefit from this program. They will have the opportunity for training, potential funding for software, diagnostic tools or other materials, potential special incentives to offer program vendors and/or trade allies and customers who are early adopters, supporting marketing materials and other resources to help address market barriers.

## Marketing Approach

NGS will begin to develop and implement customer outreach approaches, but this may not take on a traditional marketing approach. As a result, the program may provide targeted marketing efforts for customers, niche markets, identified through NGS and may include:

- Work with identified program and/or trade allies to develop relevant collateral
- Collaborate with technical and marketing staff to develop and syndicate white papers
- Develop tailored proposal and presentation kits
- Analyze and remarket to leads from other utility programs
- Engage business and trade organizations
- Identify potential customer demographics for targeted outreach campaigns
- Work with utility outreach staff/liaisons to identify existing customers with needs that can be addressed by the featured technologies or approaches


## Market Barriers

In addition to the market barriers identified in the utility marketing plans, this program would overcome several additional market barriers and lead to increased uptake of new technologies and approaches:

- Program and Trade Allies Not Trained on Installation and Operations and Maintenance: Many contractors and program and/or other trade allies may not be familiar with emerging technologies or new approaches and have limited resources to participate in industry courses. Lack of knowledge limits the range of solutions they can offer to customers and may also lead to the potential to dissuade a customer from trying new technologies or approaches. NGS will address this barrier through extensive training offerings, outreach to industry associations, funding for certain software, equipment or tools and supporting customer materials.
- Integration with state and local building codes: New technologies can often be introduced to the market before code officials have considered how to review the proper installation practices and/or have not been given accurate guidance. NGS intends to address this barrier through coordination with the N.J. Department of Community Affairs and outreach to local code officials where applicable.
- Supply Chain Challenges: Emerging technologies are often unavailable, due to retailer/distributor failure to stock and service the new products. NGS will raise awareness and engage the New Jersey marketplace with information and case studies about the new technologies that are proven, by deployment test studies, to be high value additions to the
energy efficiency programs. NGS will invest resources to familiarize program and/or trade ally partners of all types with the advantages of embracing and promoting new technologies to customers and may consider supply chain incentives.
- Customer Acceptance of New Technologies or Approaches: Due to the unique nature of these technologies or approaches and because the utilities will likely not market to a broad base of customers, we do not anticipate traditional marketing channels or campaigns. Potential customers will consist of knowledgeable buyers (often teams) who will analyze products in terms of user benefits. Participating utilities will develop specific customized materials for deployed technologies or approaches including:
- Technical specifications
- Benefits
- Best practices
- Industry case studies


## Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR II.a.viii)

Refer to Appendix A for the information on these MFRs.

## Program budget, by year (MFR II.a.ix) and Projected program costs, by year, broken down into the specified categories (MFR II.a.x)

Refer to Appendix B of the Program Plan for information on these MFRs.

## 3b.ii Business Energy Manager Pilot Program

## Program Description (MFR II.a.i)

Business Energy Manager ("BEM") is a program designed to drive behavioral based energy savings and increase customer engagement with Atlantic City Electric C\&I customers. The program consists of 1) an evaluation of AMI data to generate insights that can increase customer satisfaction and participation in standard Energy Efficiency ("EE") programs, and 2) influencing those customers to reduce their overall energy consumption through operational and behavioral changes. The program is designed to maximize customers' value and economic benefits of the AMI network and data by communicating detailed energy consumption data in a new and simplified way to customers. The program will also seek to understand how increased customer engagement can influence business customers to participate more often in EE programs, as customers will receive program recommendations based on their individual usage data.

The program is a no cost, opt-in offering that enables commercial customers to gain greater insights and control over their electricity use, improve their energy efficiency, and reduce their utility bills. Participating customers can use the self-service web platform at any time, and as frequently as they wish.

BEM will be offered as a microsite on the Company's website where C\&I customers can view energy usage insights and personalized content for their facilities and organizations. This content will provide customers with a better understanding of their energy usage, context on how they compare to their peers, and actionable recommendations to drive efficiency.

BEM will be highly flexible and configured to offer different experiences for different customer segments, customer types, and rate classes. For example, small and medium businesses may be offered a simpler experience, while larger C\&I customers may receive a more robust experience.

## Market Analysis and Trends

Two separate third-party studies by Navigant Consulting, now Guidehouse, have shown that when business customers are engaged with a customer engagement portal, they reduce their annual energy usage by $1.5-2.76 \%$ through behavioral change. Additionally, the Navigant study evaluated customers by participation cohorts, which were based on the program year in which they first registered for BEM. The study found that the two latest cohorts reduced energy usage by an average of $1.46 \%$ and $1.94 \%$, with the earliest cohort reducing by an average of $4.11 \%$.

Atlantic City Electric believes that the program will continue to produce increased savings beyond PY6. This is in part due to the opt-in nature of the program, through which total participants are assumed to increase every year, and aligns with the Navigant study mentioned above, which showed that greater savings were realized by the most mature customer cohorts.

The following metrics related to customer satisfaction, customer engagement, and energy efficiency program participation have been found through both vendor-led and third-party studies:

- C\&I customers who access BEM are more likely to participate in standard EE programs. A third-party study found that treated customers saw a $9 \%$ change in rate of participation from pre-program year, while non-treated customers saw only a $4 \%$ change in rate of participation from pre-program year (Navigant).
- A utility scored higher J.D. Power scores in six different categories, including "Overall Satisfaction with Utility", with customers who were treated with energy data and insights vs. customers who were not (EMI Consulting)
- Customers with access to BEM were found to be satisfied with the offering $94 \%$ of the time and felt more positively about their utility $51 \%$ of the time (vendor survey)
- Customers with access to BEM are highly engaged with utility communication, with monthly usage alerts receiving a $24.9 \%$ open rate, and users spending $23 \%$ of their time in BEM platform reviewing behavioral tips and EE recommendations (vendor data).

BEM at ComEd leveraged several behavioral strategies which were critical in promoting behavioral change in end-users. Atlantic City Electric plans to include the following within the scope of its BEM:

- Loss aversion: People tend to focus on losses more than on gains. Energy information should be framed as preventing a loss, rather than incurring a gain
- Reference dependent preferences: A consumer's energy use should be framed relative to an effective reference point. As an example, if people use above the average amount of energy, the average business should be used as the benchmark, but if they use less than the average amount, use the best performing businesses as the benchmark
- Feedback: People tend to be able to change their behavior more when provided with specific, timely feedback
- Social norms: People care about levels of performance relative to others, rather than in absolute levels. Promote energy efficient behavior as both common and valued by the customer's peers
- Commitment: Ask customers to make a commitment to perform an energy efficient improvement at some point in the future, even if they are not executing on the task today


## Target Market or Segment (MFR II.a.ii)

Any business customer within the Atlantic City Electric service territory with an AMI meter will be eligible to access BEM. Customers will register for BEM for the first time with their account number and zip code.

Atlantic City Electric's sister utility ComEd and its third-party evaluator Navigant, now Guidehouse, have evaluated, measured and verified savings of a similar commercial behavioral program using a matched-control experimental design. In their evaluation, Navigant excluded the largest customers from the savings analysis in order to not sway the results toward an outlier.

## Existing and Proposed Incentive Ranges (MFR.II.a.iii) (MFR II.a.iv)

The Company does not intend to offer any incremental financial incentives for participating in the
program.
BEM will integrate with Atlantic City Electric EE programs, and programs will be promoted to customers based upon relevancy. This will ensure that businesses are seeing first the most impactful programs and should lead to an uplift in standard EE participation, in addition to verified behavioral savings.

## Customer Financing Options (MFR II.a.v)

All services provided under this program are at no cost to the customer to participate, so financing is not applicable.

## Contractor Roles \& Requirements (MFR II.a.vi)

To evaluate savings for the program, Atlantic City Electric will engage with a third-party evaluator who will implement a matched-control experimental design by creating a matched non-participant control group; the comparison group will be constructed by matching pre-program energy usage profiles for accounts that have opted-in to use the engagement portal with non-participant accounts with the most similar usage profile determined by regression analysis.

## Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

Refer to Section 4 c for a description of how each utility will provide for customers to access their energy data.

## Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR II.a.viii)

Refer to Appendix A, for the information on these MFRs. This program does not currently have forecasted savings. Energy savings will be established through the evaluation process.

## Program budget, by year (MFR II.a.ix.) and Projected program costs, by year, broken down into the specified categories (MFR II.a.x)

Refer to Appendix B for the information on these MFRs.

## 3b.iii Building Decarbonization

## Program Description (MFR II.a.i)

This program will promote the decarbonization of the building sector for all customers by offering incentives to reduce carbon emissions through fuel switching, technology innovations, operational enhancements, and behavioral changes. The program will leverage existing delivery channels in the core Residential, Multifamily, and C\&I energy efficiency programs to incentivize customers to switch to efficient electric equipment that will fully or partially replace existing fossil fuel-based equipment. These channels include online services, downstream rebates to customers, a network of trade allies, and trained program staff. The program will also seek to transform the market through customer education and consultation, contractor training services, technology demonstrations, and enhanced marketing to support the adoption of building decarbonization technologies and activities.

The Building Decarbonization program will offer enhanced rebates above those within existing energy efficiency programs primarily for energy efficient electric space and water heating equipment, as well as some appliances, to address market barriers including cost and resistance to change. To make this program seamless for customers, many of the program activities will occur within the larger core energy efficiency programs to capitalize on their success. Financing will be available to further reduce cost barriers for select products and services. The program is targeted to all customers with emphasis on serving low- and moderate-income ("LMI") customers, as well as other traditionally underserved customers.

The New Jersey Board of Public Utilities' ("NJ BPU") July $26^{\text {th }}$, 2023 Board Order directs utilities to file energy efficiency programs, and specifically Building Decarbonization ("BD") start-up programs of a large enough scale to set the foundation for significant progress in the third triennium. To that end, the program will include a combination of tactical and strategic approaches, with dual goals of achieving results today and learning and building the groundwork for future programs. Program flexibility to change incentives, measures, delivery mechanisms and strategies will be crucial to the success of this program and will allow ACE to adapt to changing market conditions as well as to setting the stage for the third triennium.

## Target Market or Segment (MFR II.a.ii)

The target market for this program will be all electric customers served by ACE. This program has a core focus on heat pump technologies, incentivizing both space and water heating heat pumps. The eligibility of specific efficiency classes will be determined during program implementation, with the goal of aligning with the Inflation Reduction Act ("IRA") and other electrification programs offered by utilities throughout the state. The program incentives are designed to be flexible to the existence of other funding sources that may be available to customers, such as IRA tax credits or rebate programs. The program will track and/or coordinate with other funding sources to ensure that combined incentives to customers do not exceed the total project costs.

Consistent with other programs, ACE may offer enhanced incentives for LMI customers. Eligibility for these enhanced incentives may be determined based on screening an individual customer, categorical eligibility (which may vary for LMI customers), or special screening if the
physical location is within the boundaries of a low-income or moderate-income census tract, an Overburdened Community ("OBC"), or any other agreed upon designation by the Board. Please refer to Section 4 g of this Program Plan, for more information on special treatment for OBC customers. Qualifying guidelines may be adjusted based on updates to federal or state guidelines.

## Existing and Proposed Incentive Ranges (MFR.II.a.iii) (MFR II.a.iv)

The utilities propose to provide a range of incentives depending on the measure type, subject to changes based upon customer response and marketplace changes over the plan period. Incentives will vary depending on the specific product, the incremental cost of the high-efficiency technology and the product maturity in the marketplace. Refer to Appendix H, for the Summary of Existing and Proposed Incentive Ranges for this program.

The program will include the measures for customers switching from a fossil-fuel to an alternative such as:

- Ground source heat pumps
- Air source heat pumps (central and mini-split systems)
- Electric Chillers and other commercial HVAC equipment
- Heat pump water heaters
- Electric cooktops, ranges, ovens, fryers, steamers, and griddles
- Electric clothes dryers
- Make-ready rebates - additional rebate for electric infrastructure costs such as electric panel replacements or upgrades

The program may add measures during the program cycle and will also offer enhanced custom rebates for other decarbonization measures not listed. This custom rebate will enable ACE, contractors, and customers to work together to discover innovative opportunities to meet carbon reduction goals.

Incentives will be available in several ways and are adapted to the customer needs and market response. Strategies may include:

- Mail-in applications available from the retailer, the program website, or directly from contractors;
- Trade Allies and program staff through various energy efficiency programs;
- Online rebate forms;
- Midstream incentives to retailers and distributors to encourage them to stock and promote decarbonization products or to provide product incentives at time of purchase; and
- Partnerships with community groups, schools, and/or non-profit organizations.

Incentives may change based on market prices, as well as manufacturer and distributor co-funding. Other incentive alternatives may be used as the market evolves and new and innovative customer, program ally and trade ally engagement opportunities become apparent.

In instances where incentives are not immediate, the utilities will complete consumer or contractor payments within 60 days following completion of contractor work, submission of complete and
required paperwork, and completion of program requirements, such as field inspections (if required).

## Customer Financing Options (MFR II.a.v)

Refer to Section 4h for the Summary of Proposed Financing for this program.

## Contractor Roles \& Requirements (MFR II.a.vi)

ACE and/or third-party implementation contractors will be responsible for coordinating with all other energy efficiency programs in this portfolio to build relationships with their contractors and deliver specialized training and marketing materials specific to the Building Decarbonization program.

Contractors and trade allies will be kept up to date with the program vision, eligible efficient products, rebates, and ways to participate. The BD program will leverage existing energy efficiency contractors, program ally and trade ally networks wherever possible, instead of creating a separate network. Making BD available to all EE programs, participating contractors, and allies without additional requirements will reduce barriers to participation.

ACE and/or third-party implementation contractors will also monitor participation to assess the effectiveness of outreach efforts, incentive levels, delivery methods and both program ally and trade ally availability to provide suggestions to ensure that the program is continually providing customers with their needs.

To select qualified third-party implementation contractors, the utilities will prioritize criteria including but not limited to:

- Experience delivering similar programs or initiatives;
- Resources and marketing strength;
- Cost; and
- The amount of business placed with minority, women, veteran and service-disabled veteran owned businesses.

The utilities will perform customer satisfaction surveys and other quality assurance and quality control activities to monitor the program and verify quality standards are met.

## Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

Refer to Section 4c for a description of how each utility will provide for customers to access their energy data.

## Projected Participants (MFR II.a.vii) and Energy Savings Relative to QPIs (MFR

 II.a.viii)Refer to Appendix A for the information on these MFRs.
Program budget, by year (MFR II.a.ix.) and Projected program costs, by year, broken

## down into the specified categories (MFR II.a.x)

Refer to Appendix B for the information on these MFRs.

## 3b.iv Demand Response: Direct Load Control Program

## Program Description (DR MFR 2.a.i.1)

Program Overview, kW Demand Reduction Goals and Curtailment Objectives
This program will reduce energy demand for residential, small commercial, and other nonresidential customers, (such as religious institutions and non-profits), during peak energy-use periods by managing customer's HVAC equipment via smart thermostats and load control switches ("LCS"). These devices can also be used to reduce load in response to PJM emergency events and provide localized support on the ACE distribution system as necessary.

Customers will opt-in to the Direct Load Control ("DLC") program and choose one of two device options: 1) enrolling an already installed eligible smart thermostat from an approved manufacturer; or, 2) choosing a company-provided and installed LCS. A LCS is a device that is installed outside on the customer's air conditioner compressor and can be remotely controlled via the Advanced Metering Infrastructure ("AMI") network. Customer's choice of device allows them to choose the model and functionality that works for their household. Customers choosing to enroll a smart thermostat via the "Bring Your Own Device" ("BYOD") option can do so with either a smart thermostat they receive or purchase through one of ACE's energy efficiency programs or an approved smart thermostat they already own. BYOD participating customers will be eligible for annual participation incentives for as long as they remain in the program. Incentives will be delivered in the form of monetary credits on customers' bills.

Customers choosing the LCS option will receive and have the device installed at no additional cost. LCS participating customers will receive an enrollment incentive and will also be eligible for annual participation incentives as they remain in the program.

The DLC program shares many similarities with the Flexible Load Management ("FLM") pilot. The key difference is DLC uses a more traditional cycling and temperature adjustment strategy with control events typically lasting up to 4 hours. The FLM pilot will make adjustments in smaller and shorter increments. FLM will only be available with smart thermostats due to the nature of the adjustment strategy. Customers can choose to purchase DLC and FLM eligible smart thermostats through other ACE programs (e.g., Efficient Products).

## Use of AMI

ACE's AMI activation is expected to be completed in 2025. The Company will promote the program to customers in areas with AMI activation first and will open to all ACE customers by year-end 2025.

The LCS communicates with the demand response management system (DRMS) via the AMI network. This allows for quality control and assurance checks ensuring that the resource is available to manage the HVAC equipment. Further, during and after events, AMI may be used to monitor curtailment at the customer, regional, and system-wide levels.

## Portability in Direct Load Control

Installing a customer's choice of device allows them to choose the model and functionality that works for their household. Customers can choose a different device or opt out of the program at any time if their circumstances change. Further, if a participating customer moves out and a new customer moves into the premise, the Company will communicate with the new customer to encourage them to enroll in the program. This supports portability because once the direct load control device is installed, it can be used by any customer interested in participating in the program. The customer moving into a new home with no direct load control device can also enroll in the program and receive a device of their choice.

## Access to Customer Data

ACE will provide customers with access to current and historical energy usage data via "My Account", the online customer service and data portal on the Company's website. Refer to Section 4 c for details including available data fields, access rules, and technology standards.

## DR Guiding Principles, DERMS, and Grid Flexibility

Portability, Distributed Energy Resources, and Grid Flexibility Services as discussed in the New Jersey Demand Response Guiding Principles ${ }^{1}$ have been considered in designing ACE's DR programs. Both the DLC and Flexible Load Management ("FLM") pilot will use load curtailment technologies and communications to reduce electricity demand to ensure grid reliability and flexibility during peak-demand times. Specifically, the DR programs offer grid management services that reduce customer outages due to capacity limitations. As DR reduces all participants' demand, it is critical to offer these customer programs in a manner that aligns with customer expectations around comfort and benefits to ensure sufficient program participation to meet the State's goals and policy objectives.

The DR programs is one tool within the Grid Modernization proceeding and ACE intends to work with stakeholders through its development and operation through formal business relationships, stakeholder meetings, and BPU proceedings. Learnings from this program will inform other programs and opportunities for additional technologies and services to support New Jersey's Grid Modernization plan.

## Timeline

- The ACE DR programs are reliant on the ACE AMI network to operate. Program development will start in a localized manner with recruitment and participation first in areas of full AMI activation. The program will be offered to all eligible ACE customers by the end of 2025. A general timeline of program planning and implementation is as follows: Upon program approval from the BPU and prior to the start of the second triennium, the Company will develop requests for proposal (RFPs) and secure contracts with implementation vendors and will work with its Smart Energy Network team (those deploying the AMI network) to identify the locations to initially begin program recruitment and participation efforts.

[^30]- January 1, 2025 - April 30, 2025 - the ACE program team and vendors will recruit and enroll customers in the program and test the communications systems to ensure device operation. These are typical practices to prepare for the control event season.
- May 1, 2025 - October 31, 2025 - the Company and vendors will monitor the ACE electrical grid, PJM system notices, and other system operations and will initiate control events to ensure compliance with reliability standards and PJM market commitments. The program team will also continue recruiting efforts in all AMI-activated areas.
- November 1, 2025 - April 30, 2026 - the program team will assess first-year program operations and will adjust the program recruiting efforts. The team will also consider program implementation modifications to support efficient and effective operations.
- May 1, 2026 - through the end of the second triennium - the program will continue to operate and adjust per the control season schedule as outlined above.
- January 2027 - the program team will kick off planning for third triennium demand response programs leveraging lessons learned from the second triennium program and stakeholder feedback to build on the success of these programs.


## Target Market or Segment (DR MFR 2.a.i.2)

This program is available to all individually metered residential, small commercial, and nonresidential customers with compatible central air conditioning or heat pump systems with peak demand of less than 100 kW . All measures and services will have these requirements. ACE anticipates that businesses that do not have high customer traffic during mid-summer weekday afternoons are most likely to participate, (i.e., warehouses, churches, libraries, apartment building common areas, etc.).

Marketing is critical to inform customers about the program and its benefits and to recruit program participants to build ACE's DR capacity. The program will employ marketing tactics such as:

- Invite customers who previously participated in ACE's Energy Wise Rewards direct load control program, which was sunset in 2019, to participate in the updated program.
- Send informational letters to successive residents in homes in which a programparticipating device is already installed, informing them that their home is already participating in the program.
- Send letters to new customers applying for ACE service for the first time, inviting them to participate in the program.
- Co-market to customers who purchased an ENERGY STAR® certified Smart Thermostat through one of the Company's energy efficiency programs
- Partner with thermostat manufacturers to promote the program for customers with smart thermostats within ACE's service territory through emails, web portals, smartphone apps, and/or on-device promotions.


## Proposed Incentives, Structure and Ranges (DR MFR 2.a.i. 3 and 2.a.i.6)

Incentives, in the form credits off customers electricity bills, will be provided to customers each year they participate in the program. Customers choosing a LCS will also receive an enrollment credit welcoming them to the program and as a "thank you" for allowing access to their HVAC equipment. The LCS will be installed at no cost to the customer. Additionally, since the device is installed outside, the customer does not have to be home for the installation appointment.

Customers participating via the BYOD option will not receive this enrollment incentive because their device is already in place. Given the market penetration of smart thermostats and the success of ACE's EE programs, the customer is likely to have already received an incentive for the device. Refer to Appendix H for the Summary of Existing and Proposed Incentive Ranges for this program.

The program will be available to all qualified customers without any cost if they choose a company-installed LCS or already own an eligible smart thermostat. Customers who choose to enroll an existing smart thermostat or purchase a smart thermostat through one of the other energy efficiency programs with a rebate, will be able to enroll in demand response via the manufacturer's or ACE's online portal. In both pathways, customers will be eligible for ongoing participation incentives as long as they remain in the program, with participation and demand reduction performance verified via thermostat and/or AMI data.

Customers who enroll their own smart thermostat may be able to receive both an energy efficiency rebate, when newly purchased through ACE's programs, and the demand response bill credits for each year they participate in the program.

The annual ongoing participation incentive will be prorated across five months in June through October customer bills, dependent on individual billing cycles.

## Demand Reduction Performance Measurement, Rebound Effects, and Mutual Exclusivity (DR MFR 2.a.i.4, 2.a.i.5, and 2.a.i.7)

Demand reduction performance will be measured using AMI data and existing load curves for feeders will establish the system baseline and program performance will be measured against this baseline. AMI and device data will confirm the devices' participation in a cycling event and the amount of load dropped from the system. Specifically, load drop will be calculated as the difference between the baseline and the load curve realized during a control event.

To avoid double counting, savings will be calculated from the demand response event only. Smart thermostat savings, i.e., replacements, will not be considered since the equipment is already in place. Further, customers will not be permitted to enroll the same device or controlled equipment in multiple demand response programs offered by other demand aggregators or market participants.

Demand Response, or control, events are defined as periods where some or all participating customers have their smart thermostat setpoint adjusted or air conditioner cycled off and on for brief periods during peak electric demand periods. These cycling events typically occur on weekdays and typically last four hours. Cycling periods can occur for more than four hours or on weekends if there is a system emergency. Participation is voluntary, and participants can opt out of non-emergency events for any reason.

To minimize rebound effects after a control event, the program will turn off the LCS and smart thermostat controls. Start and stop times will be staggered to gradually engage customers' devices in the control event.

Maintaining customer awareness is important to the program's success in terms of both customer satisfaction and delivering demand reductions. The program will employ communication tactics such as:

- Pre-event communications to prepare customers for the expected adjustments to their HVAC equipment.
- Post-event communications thanking customers for participation and reminding them of the bill credit they will receive.
- End-of-the-season communications thanking customers for participation and encouraging them to remain in the program next year.


## Qualified Equipment (DR MFR 2.a.i.8)

Customers will be able to choose either a company provided and installed LCS or use their own installed qualifying smart thermostat. The LCS is vendor supplied and is in use by ACE's sister Companies in Maryland. Prior to installation and use in those direct load control programs, the LCS was vetted through the Company's IT and Communication systems and network groups for compliance with those systems and IT Security standards. The LCS communicates with the vendor's demand response management system (DRMS) platform via the ACE Smart Energy Network. Specifically, the Itron-supported Network is a Radio Frequency (RF) Mesh, which is based on the Wi-SUN IEEE 802.15.4g standard, utilizing IPv6 communications allowing for a wide range of device specific protocols to be carried across the network, including the LSC.

Similarly, the vendor coordinated (DRMS) platform for the BYOD participating devices was vetted through the Company's IT Security. The BYOD devices communicate with the DRMS via customers' home Wi-Fi. A list of complying BYOD smart thermostats that are eligible for participation in the program will be posted to the Company's website for customers' review. ACE will continually evaluate and attempt to partner with smart thermostat and other device manufacturers to deliver the program, provide grid benefits, and support customer choice. Refer to Appendix H for the incentive ranges for this equipment.

## Capital Investments (DR MFR 2.a.ii)

ACE does not plan to capitalize any investments related to this initiative. Refer to Appendix B for the budget of these capital investments.

## Customer Financing Options (DR MFR 2.a.iii)

The DLC program has no financing options as customers are either provided a device by ACE at no cost, already own a qualifying smart thermostat, or choose to obtain a thermostat outside of the program.

## Contractor Roles \& Requirements (DR MFR 2.a.iv)

ACE and third-party implementation contractors will be responsible for identifying and engaging customers to participate in the program and verifying their eligibility, which is based on equipment compatibility and, for non-residential customers, energy demand. Third-party implementation contractors will track enrollments, manage cycling events at ACE's direction, communicate with customers regarding device malfunctions and repairs, assist with cycling event opt-outs, support marketing activities, and track event results. ACE will also process the credits on customers' bills.

To select qualified third-party implementation contractors, the utilities will prioritize criteria including but not limited to:

- Experience delivering similar programs or initiatives;
- Technology type and compatibility with existing systems;
- Resources and marketing strength;
- Customer service capabilities;
- Cost; and
- The amount of business placed with minority, women, veteran and service-disabled veteran owned businesses.


## Projected Participants (DR MFR 2.a.v) and Energy Savings Relative to QPIs (DR MFR

 2.a.vi)Refer to Appendix A for the information on these MFRs.

## Program budget, by year (DR MFR 2.a.vii) and Projected program costs, by year, broken down into the specified categories (DR MFR 2.a.ix)

Refer to Appendix B for the information on these MFRs.

## Net Energy Metering (DR MFR 2'.b)

Net Energy Metering ("NEM") customers who have solar or other electricity generating equipment that tie into ACE's electric grid, and who participate in a demand response (DR) program, will be compensated for their energy generation per the tariff. This is described in Atlantic City Electric Company Tariff for Electric Service, Section IV - Service Classifications and Riders, Sheet No. 62. If a DR event occurs and the customer's energy use is reduced below their current generation, the surplus electricity will be delivered to the grid via the customer's meter and the customer will be compensated for that generation per the tariff. The combination of lower energy usage and excess solar generation provides combined benefit to the grid when a DR event is deemed necessary.

## 3b.v Time of Use Rate Pilot

## Program Description (DR MFR 2.a.i.1)

The time of use ("TOU") rate pilot will evaluate customer understanding and price response to TOU rates. ACE will seek to voluntarily enroll new and existing customers into its TOU rate option. TOU pilot customers will be provided with educational tools and information to manage consumption with the primary goal of shifting peak usage to off peak periods.

The TOU pilot will be established in Program Years 5 and 6, following the completion of the AMI rollout. The AMI meters ACE is currently installing will allow the Company to collect hourly data, which will allow implementation of time varying rates. ACE is planning to conduct data analysis necessary to design the cost-based TOU rates and develop the rates during PY4, with the intention of rolling out the pilot in PY5.

As a utility rate, portability is not possible in ACE's TOU pilot, however portability is addressed in the two other DR programs offered. Refer to Section 3b.iv for information on ACE's timelines and planning priorities related to the DER Strategic Plan, DERMS, and stakeholder engagement in grid flexibility.

## Target Market or Segment (DR MFR 2.a.ii.2)

The Pilot TOU rate offering will be available to residential customers, as well as for separately metered residential electric vehicle (EV) charging. The EV charging station must be intended for the sole use of the residential customer.

These priorities address opportunities to reduce peak load without requiring distribution system investments.

## Proposed Incentives, Structure and Ranges (DR MFR 2.a.i. 3 and 2.a.i.6)

ACE is not proposing any incentives for the TOU rate pilot program.

## Demand Reduction Performance Measurement, Rebound Effects, and Mutual Exclusivity (DR MFR 2.a.i.4, 2.a.i.5, and 2.a.i.7)

Demand reduction and customer response will be measured using established best practices. ACE proposes to establish a randomized control trial study design through the establishment of a control group of other residential customers in ACE's service territory. Through this study design, ACE will estimate potential interactive issues with other programs (including other demand response programs), rebound effects, and demand reduction.

## Qualified Equipment (DR MFR 2.a.i.8)

ACE is not proposing to install any new equipment at the customer premise for the TOU rate pilot program.

## Capital Investments (DR MFR 2.a.ii)

ACE is not proposing any capital investments for the TOU pilot program.

## Customer Financing Options (DR MFR 2.a.iii)

The TOU pilot program has no cost to customers and thus no financing options.

## Contractor Roles \& Requirements (DR MFR 2.a.iv)

ACE may use a third-party contractor to complete the evaluation study and marketing efforts. If necessary, to select qualified third-party implementation contractors, the utilities will prioritize criteria including but not limited to:

- Experience delivering similar programs or initiatives;
- Resources and marketing strength;
- Cost; and
- The amount of business placed with minority, women, veteran and service-disabled veteran owned businesses.


## Projected Participants (DR MFR 2.a.v) and Energy Savings Relative to QPIs (DR MFR

 2.a.vi)ACE is not currently projecting a number of participants or energy savings for the TOU pilot program.

## Program budget, by year (DR MFR 2.a.vii) and Projected program costs, by year, broken down into the specified categories (DR MFR 2.a.ix)

Refer to Appendix B for the information on these MFRs.

## Program Participant Exit/Transition Financial Impacts (DR MFR 2.a.viii)

ACE does not anticipate any program participant exit/transition financial impacts. There is no equipment being installed at the customer premise and no exit fee required if a customer chooses to exit the pilot.

## 3b.vi Flexible Load Management Pilot

## Program Description (DR MFR 2.a.i.1)

Program Overview, kW Demand Reduction Goals and Curtailment Objectives
The Flexible Load Management ("FLM") pilot program will reduce energy demand for residential, small commercial, and other non-residential customers, (such as religious institutions and nonprofits), by using smart thermostat to manage customers' HVAC equipment through frequent and short-interval temperature adjustments. The pilot will also be deployed during periods of high demand and PJM-emergency situations.

Customers will be able to "Bring Your Own Device" ("BYOD") by enrolling with an eligible smart thermostat from an approved manufacturer. Customers may choose to enroll in FLM using either a smart thermostat they receive or purchase through one of ACE's energy efficiency programs or one they already own. Customers will receive an enrollment incentive and will be eligible for ongoing participation incentives for as long as they remain in the program. Incentives will be delivered in the form of monetary credits on customers' bills.

The primary difference between the FLM pilot and the Direct Load Control ("DLC") demand response program is the device adjustment strategy. Compared to DLC, FLM aims to reduce customer demand via smaller and more frequent HVAC equipment adjustments, specifically temperature setpoint modifications. Due to the nature of these adjustments, enrollment will only be possible with a qualifying smart thermostat.

FLM participating customers will be grouped into cohorts based on their energy usage patterns and behavior as determined by their AMI data. These cohort groups will be used to respond to specific feeder conditions and will be deployed based on the demand reductions that are needed on the grid. These demand reductions could be based on timing, system locational need, or a customer's peak load contribution. For instance, if a cohort has a typical peak usage at 1 p.m., a control event could be scheduled for that cohort from 12:30 p.m. to $2 \mathrm{p} . \mathrm{m}$. to reduce demand on a feeder from that group. Then, another cohort could be deployed from 1:30 p.m. to 3 p.m. to continue managing the system load.

Customers' satisfaction and behavior with realizing frequent and shorter control events will be studied. It is anticipated this experience may be more attractive to customers and may result in fewer program and event opt outs and provide more consistent demand reduction opportunities than the DLC program.

## Use of AMI

The FLM pilot will use the AMI network as described in section 3b.iv Demand Response: Direct Load Control Program, above.

Additionally, the participants energy usage history and behavioral patterns will be reviewed and studied with the intent of grouping the participants into "cohorts" or similar groups with like usage patterns. These cohorts will define when and for how long temperature adjustments will occur.

## Portability in Flexible Load Management

Installing a customer's choice of device allows them to choose the model and functionality that works for their household and supports portability. The BYOD offering provides a portable solution wherein customers can discontinue participation in ACE's FLM program at any time, and that same thermostat can be used to enroll in services offered by a third-party provider.

## Access to Customer Data

The FLM pilot will allow customer access to their data as described in section 3b.iv Demand Response: Direct Load Control Program, above.

## DR Guiding Principles, DERMS, and Grid Flexibility

- The FLM pilot will follow the same design and guiding principles as described in section 3b.iv Demand Response: Direct Load Control Program, above.


## Timeline

The FLM pilot will follow a similar timeline and deployment plan considering the activation of the ACE AMI network as described in section 3b.iv Demand Response: Direct Load Control Program, above, with the following adjustments:

- Upon program approval from the BPU and prior to the start of the second triennium, the Company will develop requests for proposal (RFPs) and secure contracts with implementation vendors and will work with its Smart Energy Network team (those deploying the AMI network) to identify the locations to initially begin program recruitment and participation efforts.
- January 1, 2025 - April 30, 2025 - the ACE program team and vendors will recruit and enroll customers in the program and test the communications systems to ensure device operation. Additionally, the participants energy usage history and behavioral patterns will be reviewed and studied with the intent of grouping the participants into cohorts, as described in the Program Overview section above.
- May 1, 2025 - October 31, 2025 - the Company and vendors will operate the pilot program by initiating control events, i.e., frequent and short duration temperature adjustments, per the customer's energy usage and behavior. The cohorts will be continuously adjusted and behavior changes as more information is learned about the usage patterns.
- November 1, 2025 - April 30, 2026 - the program team will assess the pilot's first-year operations and will adjust the program recruiting efforts as necessary to ensure appropriate participation. The team will also consideration program implementation modifications to support efficient and effective operations.
- May 1, 2026 - through the end of the second triennium - the pilot will continue to operate and adjust given the program learnings.
- January 2027 - pilot review and planning for third triennium will start and the Company
will consider if the pilot should be a program.


## Target Market or Segment (DR MFR 2.a.i.2)

This program is available to all individually metered residential, small commercial, and nonresidential customers with compatible central air conditioning or heat pump systems who are not already participating in the DLC program with peak demand of less than 100 kW . ACE anticipates that businesses that do not have high customer traffic during mid-summer weekday afternoons are most likely to participate, (i.e., warehouses, churches, libraries, apartment building common areas, etc.). All measures and services will have these requirements.

All residential customers with eligible equipment will be able to enroll in either the DLC program or FLM pilot, but not both. To ensure the FLM pilot's participating customers represent ACE's entire customer base across all segments, recruitment efforts will be targeted to non-DLC program participants across the ACE service territory.

Targeted marketing will follow as described in section 3b.iv Demand Response: Direct Load Control Program, above

## Proposed Incentives, Structure and Ranges (DR MFR 2.a.i.3 and 2.a.i.6)

Incentives will be provided for ongoing participation in cycling events and may be offered for enrollment, if needed to drive participation in the pilot. Refer to Appendix H for the Summary of Existing and Proposed Incentive Ranges for this program.

The program will be available to all customers without any cost since they already own an eligible smart thermostat. Customers will be able to enroll in FLM via the manufacturer's or ACE's online portal. Customers will be eligible for ongoing participation incentives as long as they remain in the program, with participation and demand reduction performance verified via thermostat and/or AMI data.

Customers may be able to receive an energy efficiency rebate, when the thermostat is newly purchased through ACE's EE programs, in addition to any enrollment incentives and the demand response bill credits for each year they participate in the program.

The annual ongoing participation incentive will be prorated across five months in June through October customer bills, dependent on individual billing cycles.

## Demand Reduction Performance Measurement, Rebound Effects, and Mutual Exclusivity (DR MFR 2.a.i.4, 2.a.i.5, and 2.a.i.7)

Demand reduction performance will be measured using AMI data. Existing load curves for feeders will establish the system baseline and program performance will be measured against this baseline. AMI and device data will confirm the devices' participation in a cycling event and the amount of load dropped from the system. Specifically, load drop will be calculated as the difference between the baseline and the load curve realized during a control event.

To avoid double counting, customers will not be eligible to enroll in both the DLC program and

FLM pilot, and only demand reduction savings will be calculated from the control events. Smart thermostat savings, i.e., replacements, will not be considered since in the equipment is already in place.

The FLM control events are defined as brief periods where some or all participating customers have their smart thermostat setpoint adjusted. These control events typically occur on weekdays and will be for short durations, less than two hours. Also, these events will be frequent, up to 200 a year, and the Company anticipates that due to the short duration, most events will not be noticed by customers. Participation is voluntary and participants can opt out of the pilot for any reason.

To minimize rebound effects after a control event, the program will turn off the event cohort by cohort, as described in the Program Overview above, to stagger the HVAC's return to its scheduled setpoint.

## Qualified Equipment (DR MFR 2.a.i.8)

BYOD smart thermostats will be identified, and a list of eligible manufacturers made available to customers based on compatibility with ACE's systems, ability to perform key FLM activities, and data security standards. ACE will evaluate and attempt to partner with several major thermostat manufacturers in the delivery of this program to support customer choice and increase the reach of the program. Refer to Appendix H for the incentive ranges for this equipment.

Data and communication standards are described in section 3b.iv Demand Response: Direct Load Control Program. Communication with third-party implementation contractors and thermostats will follow the standards.

## Capital Investments (DR MFR 2.a.ii)

ACE is not proposing any capital investments for the FLM pilot program.

## Customer Financing Options (DR MFR 2.a.iii)

The FLM program has no financing options as customers either already own a qualifying smart thermostat or choose to obtain a thermostat outside of the program.

## Contractor Roles \& Requirements (DR MFR 2.a.iv)

ACE and third-party implementation contractors will be responsible for identifying and engaging customers to participate in the program and verifying their eligibility, which is based on equipment compatibility. Third-party implementation contractors will track enrollments, manage cycling events at ACE's direction, communicate with customers regarding device malfunctions and repairs, assist with cycling event opt-outs, support marketing activities, and track event results. ACE will also process the credits on customers' bills.

To select qualified third-party implementation contractors, the utilities will prioritize criteria including but not limited to:

- Experience delivering similar programs or initiatives;
- Technology type and compatibility with existing systems;
- Resources and marketing strength;
- Customer service capabilities;
- Cost; and
- The amount of business placed with minority, women, veteran and service-disabled veteran-owned businesses.


## Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

Refer to Section 4c for a description of how each utility will provide for customers to access their energy data.

## Projected Participants (DR MFR 2.a.v) and Energy Savings Relative to QPIs (DR MFR 2.a.vi)

Refer to Appendix A for the information on these MFRs.

## Program budget, by year (DR MFR 2.a.vii) and Projected program costs, by year, broken down into the specified categories (DR MFR 2.a.ix)

Refer to Appendix B for the information on these MFRs.

## Net Energy Metering (DR MFR 2'.b)

Net Energy Metering ("NEM") customers who have solar or other electricity generating equipment that tie into ACE's electric grid, and who participate in a demand response (DR) program, will be compensated for their energy generation per the tariff. This is described in Atlantic City Electric Company Tariff for Electric Service, Section IV - Service Classifications and Riders, Sheet No. 62. If a DR event occurs and the customer's energy use is reduced below their current generation, the surplus electricity will be delivered to the grid via the customer's meter and the customer will be compensated for that generation per the tariff. The combination of lower energy usage and excess solar generation provides combined benefit to the grid when a DR event is deemed necessary.

## 4. Portfolio Information

As discussed above, some information contained in the Portfolio Information section (Section 4) is consistent, while the remaining subsections are utility specific. The following subsections contain consistent information across all of the utilities:

- 4e: Evaluation, Measurement and Verification (MFR VI.)
- 4f: Reporting Plan (MFR VIII.)
- 4 g : Overburdened Community Standardization

Sections $4 \mathrm{a}-4 \mathrm{~d}$ and Section 4 h each present information specific to each utility. If provided, additional sections within Section 4 are utility specific.

## 4a. Quality Control and Customer Complaint Resolution

The Company will deploy routine quality assurance and quality control measures to ensure its internal and vendor processes are meeting the goals and objectives of the program. Such measures may include routine program performance reviews, vendor meetings, customer participation surveys, and project inspections. Additionally, any Trade Ally or Participating Contractor will undergo a thorough onboarding review to ensure that participating contractors are licensed, insured, and that they fully understand program requirements before performing any work on behalf of the Company and program. Further, the Company will conduct routine reviews to ensure consistent program deployment and execution. The Company will take corrective actions for noncompliance and conformance with program objectives or Company standards.

## 4b. Workforce Development and Job Training (MFR II.b.ii)

This program will expand the New Jersey clean energy workforce by providing training, certifications, wraparound services, and job placement opportunities to skilled and unskilled workers with a focus on residents of Overburdened Communities ("OBCs"). The program will also increase equity in the community by supporting local diverse and minority-owned businesses by providing help with licensing and certification, mentorship, and business acumen. The Company is also planning to establish a flagship career and technical training campus in partnership with a local community college to comprehensively address all of these goals. ACE will work closely with the Workforce Development Working Group ("WFD WG") and a number of State and community-based organizations to deliver these services where they are needed most.

ACE plans to partner with colleges and other area partners to support their HVAC programs and ensure graduates are receiving industry certifications to be successfully hired as installers and technicians to perform electrical HVAC retrofits. Training programs will offer hands-on training, giving participants the opportunity to train in real-world situations they may encounter when they enter the workforce._ACE will provide stipends for students participating in 8- to 9 -week training programs covering the following courses and certifications:

- Essential Skills
- Career Coaching and Resume Development
- Introductory Craft Skills
- First Aid/CPR*
- OSHA 30*
- Chlorofluorocarbon (CFC) Certification Prep*
- Intro to HVAC/R Level 1*
- BPI AC \& Heat Pump*
*certification included
This program will target approximately 240 individuals over the course of the triennium residing in South Jersey Counties who are interested in HVAC job training and upskilling current HVAC certifications. All residents over the age of 18, residing in South Jersey Counties, with a high school diploma or GED are eligible to participate pending background check and drug screening.

Participants in ACE's training program will also have access to crucial wraparound services to support workers' needs including job placement support, transportation, and childcare. Addressing these barriers to joining the workforce is crucial to ensure equitable access to the clean energy economy for all New Jersey residents.

ACE Workforce Development will work with an identified network of vendors to provide incentives to employers to interview, hire, train, retain, and advance individuals seeking employment and longer-term career pathways in energy efficiency and building decarbonization. Potential partners for the implementation of ACE's Workforce Development and Job Training program include:

- HopeWorks: A community group that provides a positive, healing atmosphere that propels young people to build strong futures and break the cycle of violence and poverty in Camden, New Jersey.
- Isles, Inc.: A community development and environmental organization founded in Trenton in 1981. The Isles' mission has four pillars: (1) Revitalize the community by working with local residents to develop energy-efficient, affordable, and healthy homes, green space, transportation, etc.; (2) Train and educate adults and youth through an alternative high school, green job training center, and family support services; (3) Build wealth through financial services and helping to restore credit and increase savings and (4) Promote healthy living by tackling environmental hazards, fostering energy efficiency, improving open space, and expanding access to locally grown food. In fall of 2023, Isles launched GOTrenton!, an electric mobility community-based project for Trenton to address transportation barriers, especially for the underemployed.
- Gateway Community Action Partnership: A partnership serving Camden, Cumberland, and Salem Counties that provides services that improve the quality of life and promote self-sufficiency, such as financial counseling/literacy, homeless prevention services, utility assistance, and life skills training.
- Mill Hill Center: Mill Hill Child and Family Development was established in 1971 and has since been committed to serving Trenton's children, youth, and families through individualized and culturally sensitive educational and behavioral health services. The services and programs provided today include Preschool and Youth STEM education, youth mentoring, youth and adult counseling, family support and life skills development, and youth summer employment programs.

By addressing needs of both the employees and the employer, ACE will ensure these newly trained workers are quickly and effectively deployed and can begin delivering these clean energy programs in their own communities.

## 4c. Customer Access to Usage Data

The deployment of AMI through ACE's Smart Energy Network ("SEN") is scheduled to be completed during the second Triennium. Once deployed and activated, the SEN increases customer usage transparency by equipping customers with a detailed, hour-by-hour view of their consumption data, easily accessible through web or mobile portals. ACE residential customers will have access to extensive customer data and bill analysis tools through the MyAccount feature of online customer service. Up to two years of usage data is also available on customers' electric bills. ACE commercial customers can enroll online in the Business Energy Manager tool to access a detailed, hour-by-hour view of their consumption data.

## 4d. Marketing Plan

ACE will implement direct and indirect marketing strategies to promote our energy efficiency, building decarbonization, and demand response programs. A combination of tactics, including, advertising, direct-to-customer marketing and outreach, and community events and industry events will be utilized to educate residential customers. These tactics will also extend to support retailers, distributors, and trade allies to educate both residential and commercial customers.

Marketing activities may include:

- Point-of-purchase displays and materials in retail stores
- Brochures and sales sheets that describe the benefits and features of the program, including application forms and processes. Materials will be available for public outreach opportunities, such as community events, presentations, and seminars.
- Digital (and when applicable print) advertising, including paid search, paid social media, digital display, industry publications, and more
- Direct-to-consumer and Business-to-business email marketing campaigns
- Organic social media on platforms leveraged by ACE (e.g., Facebook, Twitter, Instagram, Nextdoor)
- Bill inserts and direct mail campaigns.
- Website content providing program information, contact information, online application forms, online marketplace, and links to other relevant service and information resources.
- Presence at community events and conferences, at industry and local/municipal events (e.g., chambers of commerce) to increase general program awareness and distribute materials
- Engagement with retailers, wholesalers, distributors, manufacturers, trade allies and contractors directly and through trade associations to promote program participation and provide materials both for the contractors and their customers.

ACE will also leverage co-marketing opportunities to encourage customers to participate in multiple offerings. For example, ACE can include information about Energy Efficient Products and Whole Home programs in our energy efficiency kits and home energy reports.

Additionally, intelligence gained through program participation will support enhanced targeting to engage customers in other offerings. For example, customers who have participated in the Energy Efficient Products program can be targeted for the Whole Home program and/or the next step on their customer journey.

The Company will also explore opportunities to provide customers personalized information with prioritized action items to encourage increased program participation.

Market barriers to participation in energy efficiency include:

- Initial Cost of Efficient Equipment: Relative to the market baseline, efficient equipment often carries a higher upfront cost but a lower lifetime operating cost. Customers often may not fully value the lifetime operating cost advantage of efficient equipment and, as a result,
higher upfront cost is a barrier to purchase To address this challenge, incentives are provided to the customer to reduce the initial cost. On-bill repayment or access to financing with similar terms will also help mitigate the up-front costs. For LMI customers, enhanced incentives will be offered, as well as dedicated programs to provide comprehensive energy efficiency projects.
- Customer Awareness and Engagement: Customers may not be aware of the benefits of installing efficient equipment and/or lack the time and resources to pursue efficient equipment when replacing existing equipment. To address this barrier, ACE will educate customers on the benefits of installing efficient equipment through targeted marketing, ensure that incentives are easily accessible, and encourage market transformation and stocking of efficient equipment through midstream incentives. Through outreach efforts, ACE will seek to partner with retail and wholesale entities to promote program offerings, and focus marketing, education, and outreach efforts on the trade ally community to ensure that trade allies are aware of available incentives and are prepared to serve customers.
- Contractor Awareness and Engagement: To meet the program goals, contractors must be available to undertake the work. The utilities will address this barrier by trying to recruit more contractors to secure the certifications necessary to participate in this program, including pursuing initiatives that align with the Workforce Development Working Group strategies to include more local, underrepresented, and disadvantaged workers. ACE will also rely on its Workforce Development program to increase contractor awareness and engagement.
- Complex buying process: There can be a broad range of potential energy efficiency opportunities, but it can be challenging to identify which strategies may be the most beneficial for customers. To address this barrier, the program will provide simple-tounderstand marketing materials, informational guides, and recommendations. This includes customized screening and on-going support to help find the best solution for the customer and includes incentives to encourage the customer to implement the recommended solutions. Customer service representatives may assist in explaining opportunities to customers so they can make an informed decision.
- Split incentives: Multifamily properties can face challenges for energy efficiency improvements since the owner generally does not pay the utility bills and may not reap the full benefit of any energy efficiency investment. To address this barrier, the utilities may explore marketing to both landlords and tenants to assure that those exposed to energy costs are able to participate in the program, provide low- and no-cost measures at no cost to the tenant or the landlord, and offer comprehensive approaches for multifamily, including application and technical and engineering support to design cost-effective projects with benefits for owners and renters. Utilities may also provide technical and outreach assistance to property owners and managers in developing and marketing green properties to attract tenants. Furthermore, to support statewide awareness of energy efficiency programs and efforts, the Company will collaborate with partnering utilities on marketing materials and broad customer-awareness language. The Company will also participate in and support efforts of the Board-Ordered Marketing Working Group to determine appropriate measures for joint and statewide marketing efforts.


## 4e. Evaluation, Measurement and Verification

## Evaluation, Measurement \& Verification (MFR VI.a)

The utilities recognize the importance of incorporating Evaluation, Measurement and Verification ("EM\&V") into the energy efficiency, demand response, building decarbonization start-up, and other programs. EM\&V can help assess whether program objectives are being achieved, document energy and non-energy benefits and inform both future program modifications and development. PJM Interconnection, L.L.C. (PJM) specific EM\&V will also be needed to support utility EE Offers into PJM's Capacity Market. ${ }^{2}$

The utilities will continue to work with the State-Wide Evaluator ("SWE") and contribute to the EM\&V working group. Evaluation activities, products and processes will be completed consistent with the New Jersey Energy Efficiency Triennium 2 Evaluation Framework and subsequent guidance documents by Staff and the SWE. Further, each Company has included funding to support the anticipated evaluation work within their respective filings. Proposed budgets for evaluation are reflected in Appendix B.

## Common Definitions and Objectives

The State and Local Energy Efficiency Action Network ("SEE Action") offers resources, discussion forums, and technical assistance to state and local policymakers as they seek to advance energy efficiency. Their EE Program Impact Evaluation Guide from December 2012 identified three primary objectives for evaluations.

- Document the benefits (i.e., impacts) of a program and determine whether the subject program (or portfolio of programs) met its goals.
- Identify ways to improve current and future programs through determining why program-induced impacts occurred.
- Support energy demand forecasting and resource planning by understanding the historical and future resource contributions of EE as compared to other energy resources.

That same guide provides the following standard categories of evaluations:

- Impact evaluations: assessments that determine and document the direct and indirect benefits of an energy efficiency program. Impact evaluation involves real-time and/or retrospective assessments of the performance and implementation of an efficiency program or portfolio of programs. Program benefits, or impacts, can include energy and demand savings and non-energy benefits (sometimes called co-benefits or non-energy impacts, with examples being avoided emissions, and water savings). Impact evaluations can also include cost-effectiveness analyses aimed at identifying relative program costs and benefits of EE as compared to other energy resources, including both demand- and supply-side options.
- Process evaluations: formative, systematic assessments of an EE program from both a customer and program administrator viewpoint. Process evaluations document program

[^31]operations and identify and recommend improvements that are likely to increase the program's efficiency or effectiveness for acquiring EE resources and improve the customer experience with the program.

- Market evaluations: assessments of structure or functioning of a market, the behavior of market participants, and/or market changes that result from one or more program efforts. Market evaluation studies may include estimates of the current market role of energyefficiency (market baselines), as well as the potential role of efficiency in a local, state, regional, or national market (potential studies). Market evaluation studies indicate how the overall supply chain and market for EE products works and how they have been affected by a program(s). These evaluations can also include assessments of other societal, customer, or utility benefits of EE programs, such as the economic and job creation impacts of the programs, health benefits to society, or T\&D benefits to utilities. And finally, these studies can also be used to inform changes to the portfolio of efficiency measures to be offered to customers, or the savings achieved by the measures.


## Monitoring and Improving Program and Portfolio Performance

There is a feedback loop among program design and implementation, impact evaluation, and process evaluation. Program design and implementation, and evaluation are elements in a cyclical feedback process. Initial program design is informed by prior baseline and market potential studies. Ongoing impact evaluation quantifies whether a program is meeting its goals and may raise questions related to program processes and design. Process evaluation tells the story behind how the impact was achieved and points the way toward improving program impacts by providing insight into program operations. Thus, the three elements work together to create a better, more effective program.

## Budget Considerations for EM\&V Work

As noted, proposed budgets for EM\&V are reflected in Appendix B. These budgets were established at or below the industry standard for this type of work ${ }^{3}$, excluding the cost of financing and any anticipated costs associated with additional studies performed at direction of the BPU Staff or the EM\&V Working Group.

## TRM Considerations

The utilities will utilize the TRM applicable to determining CEA savings compliance at the time when a project is committed to calculate energy savings for that project, regardless of when the project is complete.

[^32]
## 4f. Reporting Plan

## Reporting (MFR VIII.)

The utilities will continue to comply with the reporting requirements for energy efficiency, demand response and building decarbonization programs as outlined in the BPU's May 24 and July 26 Energy Efficiency Framework Orders, as well as related guidance by Staff and the Board of Public Utilities.

If the impact of interactive effects would cause a utility to miss a QPI target due to a change in the measure mix implemented by customers when compared to Plan assumptions, the utility should not be penalized. If the overall QPI would result in an ROE penalty under this scenario, the utility reserves the right to remove negative savings in order to avoid incurring a penalty.

## 4g. Overburdened Community Standardization

Utilities will focus their efforts to provide equitable access to energy efficiency for residential customers residing in an Overburdened Community ("OBC") that is defined by a low-income designation. In accordance with treatment during the First Triennial and guidance from BPU Staff, only customers in the following OBC categories, as defined by the New Jersey Department of Environmental Protection ("DEP") will be tracked and reported:

- Low Income
- Low Income \& Limited English
- Low Income \& Minority
- Low Income, Minority, \& Limited English

Additionally, in order to ensure consistent reporting across the utilities and throughout Triennium 2, the utilities will utilize the dataset available $8 / 31 / 2023$ on the NJ Department of Environmental Protection website (data created and last updated on $4 / 10 / 23$ ) to track and report OBC participation in the programs, including for the purposes of establishing and evaluating the quantitative performance indicators ("QPIs").

Consistent with Triennium 1, Utilities will deploy approaches to target market or pre-screen customers based on the location of their primary residence within the boundaries of census tracts Federally recognized as low or moderate income and a self-attestation for income qualified programs or enhanced incentives under other programs (e.g., Energy Efficient Products program).

Utilities plan to report actual performance of LMI customers and customers within OBCs, as defined above, and are committed to strengthening the infrastructure to support enhancements for customer screening for LMI customers and reporting equity metrics for both LMI and OBC customers.

As noted in the New Jersey Utilities Association ("NJUA") comments filed in response to the Straw Proposals within this docket, the Utilities continue to believe there is an opportunity to further streamline administration and eliminate a barrier to participation by allowing any applicant from a qualifying OBC community to access the enhanced level of benefits. The Utilities recognize that the May 24th Board Order called for continued self-attestation in those areas but believe this decision is worth reconsideration within these cases.

## 4h. Financing/ On-Bill Repayments Description

| Table 6: Program Financing Overview |  |  |  |
| :---: | :---: | :---: | :---: |
| Program | Eligibility | Terms ${ }^{1}$ |  |
| Whole Home | Comprehensive retrofit projects, balance of project cost | Maximum to be financed | Up to \$25,000 |
|  |  | Interest Rate | Up to 2.99\% |
|  |  | Term | Up to 7 years $<=\$ 10,000$; Up to 10 years > \$10,000 |
| Efficient Products | Efficient program eligible major appliances, HVAC and water heating equipment | Maximum to be financed | Up to \$25,000 |
|  |  | Interest Rate | Up to 2.99\% |
|  |  | Term | Up to 7 years |
| Multifamily | Comprehensive retrofit projects, prescriptive/custom equipment, Engineered Solutions projects, balance of program eligible project cost | Maximum to be financed | Up to $\$ 3,000 /$ unit and balance of project cost |
|  |  | Interest Rate | Up to 2.99\% |
|  |  | Term | Up to 10 years, depending on eligibility |
| Energy Solutions | Comprehensive retrofit projects, prescriptive/custom equipment, Engineered Solutions projects, balance of program eligible project cost | Maximum to be financed | Up to balance of Project Cost |
|  |  | Interest Rate | Up to 2.99\% |
|  |  | Term | Up to 7 years |
| Direct Install | Balance of program eligible project cost | Maximum to be financed | Up to balance of Project Cost |
|  |  | Interest Rate | Up to 2.99\% |
|  |  | Term | Up to 7 years |
| Prescriptive/Custom | Efficient program eligible Prescriptive/Custom equipment | Maximum to be financed | Up to balance of Project Cost |
|  |  | Interest Rate | Up to 2.99\% |
|  |  | Term | Up to 7 years |
| Building Decarbonization | Balance of program eligible project cost | Maximum to be financed | Up to balance of Project Cost |
|  |  | Interest Rate | Up to 2.99\% |
|  |  | Term | Up to 7 years |

[^33]
## 5. Consistent Delivery in Overlapping Territories

## NJ Utility Approach to Coordinated Program Delivery and Budgeting (MFR II c.)

In response to the New Jersey Board of Public Utilities' Order (see BPU Docket Nos. QO17091004 QO19010040 dated October 20, 2017, QO19010040 dated June 10, 2020, and QO23030150 \& QO17091004 dated May 24, 2023 and July 26, 2023), directing each electric public utility and gas public utility in the State of New Jersey to establish energy efficiency ("EE") and peak demand reduction ("PDR") programs for the second triennium of programs implemented pursuant to the Clean Energy Act of 2018, the New Jersey investor-owned electric and gas utilities are collaborating in order to implement programs in a consistent manner and develop supportive processes, procedures, requirements, and forms.

## Coordinated Program Offerings

To support the coordinated delivery of core and certain additional program offerings in situations that involve gas and electric savings opportunities in overlapping utility territories, the Utilities have established a framework that will align key program elements through use of Interconnected Tracking Systems supported by use of a Statewide Coordinator System, aligned Utility Responsibilities, and Coordinated Program Elements as further described below. This structure will support the coordinated delivery of appropriate energy efficiency measures, if offered, in the following Programs:

## Core Offerings ${ }^{4}$

- Whole Home
- Income Qualified ${ }^{5}$
- Energy Efficient Products
- Energy Solutions
- Direct Install
- Prescriptive \& Custom
- Multifamily


## Additional Utility-Led Offerings

- Next Generation Savings (depending on the project/technology)


## Interconnected Tracking Systems

To support consistency across the state and to align the above coordinated program offerings, the utilities will utilize a single third-party entity to serve as a Statewide Coordinator ("SWC") for

[^34]measures and costs that impact more than one utility in situations where gas and electric service territories overlap. This entity provides a software platform to validate the local gas and electric company serving the customer and perform independent allocations of energy savings and costs for coordinated program offerings.

These costs and savings will be allocated between the Utility that provides the program services (i.e., "Lead Utility") and the Utility with whom the services were coordinated (i.e., "Partner Utility").

In areas where gas and electric service territories overlap, the utilities will design program elements that support consistent delivery of the above coordinated program offerings among all the utilities to enable the SWC to allocate shared costs and energy savings appropriately based on the fuel types impacted by EE measures.

## Statewide Coordinator System Responsibilities

- Serve as a central platform to ensure data minimums required for coordinated data elements, exchange protocols, and serve as a repository for shared measure costs and shared savings for applicable programs.
- Track participation specific to utility programs that require coordination (e.g., screen prior participation in coordinated program offerings).
- Serve as a clearing house for pre-determined data formats and exchanges.
- Perform allocation of dual-fuel or partner-fuel savings and cost for customers with separate gas and electric utilities, to facilitate sharing of costs and investments.
- Determine and provide supporting reports respective to utility invoice balances for allocation of shared measure costs (e.g., costs of respective measures and share of costs).
- Provide monthly reports of coordinated program activity so that customer participation and program results may be tracked.


## Utility Responsibilities

The Utilities will implement certain program operations through either internal resources, or under contract with third-party implementation contractor(s) ("TPIC"), outside of the Statewide Coordinator system. By retaining these functions, the Utilities can maintain a strong line of sight to program operations and still work collaboratively with the other Utilities in offering coordinated programs to New Jersey customers. These functions may include, where appropriate:

- Customer enrollment
- Developing consistent enrollment forms to collect agreed-upon customer information to share between the utilities
- Screening and qualifying contractors for Utility programs
- Customer care functions
- Marketing of programs
- Providing in-home/business auditing or direct-install of efficiency measures
- Communicating availability of customer financing options
- Integrating with other Utility programs
- Sponsoring EE program applications including paying incentives to customers and contractors
- Invoicing peer Utility partners for coordinated program costs


## Coordinated Program Elements

As envisioned by the Board's direction on coordinated program offerings, the Utilities' programs are designed in a way to minimize customer confusion and present consistent opportunities for customer participation with access to both electric and gas measures, where appropriate. The utilities recognize that programs will continue to evolve and commit to ongoing collaborative efforts among the Utilities to continue program alignment. Ongoing efforts will include a focus by the Utilities to standardize the following where appropriate:

- Common forms for contractors and customers with uniform field requirements
- Contractor minimum requirements and credentials for applicable programs
- Eligible customers and property requirements
- Eligible measures
- Incentive structures through use of an agreed-upon standard incentive range
- Software platforms or interfaces to be used by contractors
- Targeted bonus approaches for customers that meet specific policy priorities (e.g., income qualified, targeted geographic locations)


## Program Assumptions

The utilities have standing sector specific committees (Residential, Commercial and Industrial), as well as specialized committees (e.g., Evaluation, Measurement \& Verification), which have been active since early 2020. They routinely meet to address coordination issues, share feedback regarding program activity, and plan for future modifications/enhancements. As part of planning for this filing, the utilities have reviewed assumptions on average project size and related energy efficiency measures but did not mandate identical assumptions. Comparisons have shown that there can be variations in market activity across service territories. The flexibility in the approach to offer incentives within approved incentive ranges enables utilities to remain responsive to the market conditions within their respective service territories.

## Budgeting

The Utilities recognize the importance of creating a solution that allows a Lead Utility to pursue their approved program portfolio to ensure they are able to meet their Clean Energy Act obligations and to be in a position to support any shared or cross-fuel energy savings from their Partner Utility. It is critical that such a structure minimizes the potential for any disruption to the market and provides customers with equitable access to the programs, regardless of their geographic location. Given the fact that it is impossible to predict where the energy savings will occur within a utility's service territory, it is not practical to determine what a utility's potential budget obligation could be from specific overlapping utilities. The utilities have proposed an approach that will minimize the potential for cross-subsidization that exists under the existing mechanism. Under this approach, the customers of each utility would support the costs specific to the fuel that utility provides. As a result, the utilities have developed a proposed budget adjustment mechanism, which is outlined in

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Section IV.C of the Petition.

## 6. Appendices

## 6a. Appendix A: Program Participants, Energy Savings, By Year for EE, BD, and DR

| Program | PY4 Participants | PY4 Net Annual Energy Savings (kwh) | PY4 Net Annual Energy Savings (therms) | PY5 Participants | PY5 Net Annual Energy Savings (kwh) | PY5 Net Annual Energy Savings (therms) | PY6 Participants | PY6 Net Annual Energy Savings (kwh) | PY6 Net Annual Energy Savings (therms) | Total Participants | Total Net Annual Energy Savings (kwh) | Total Net Annual Energy Savings (therms) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Behavioral | 260,100 | 6,505,546 | - | 258,900 | 17,613,611 | - | 259,600 | 17,256,653 | - | 778,600 | 41,375,810 |  |
| EE Products | 72,705 | 7,302,445 | 291,111 | 165,377 | 16,953,232 | 727,151 | 155,913 | 15,882,072 | 693,281 | 393,994 | 40,137,749 | 1,711,543 |
| Whole Home | 8,892 | 2,351,182 | 113,810 | 19,776 | 5,144,053 | 282,698 | 18,032 | 4,571,102 | 264,317 | 46,701 | 12,066,337 | 660,824 |
| Income Qualified | 420 | 387,909 | 60,054 | 1,075 | 1,035,042 | 160,563 | 1,051 | 1,055,247 | 163,348 | 2,546 | 2,478,198 | 383,966 |
| Multifamily | 1,070 | 3,441,579 | 177,809 | 1,927 | 7,653,184 | 442,454 | 1,748 | 7,204,745 | 456,704 | 4,745 | 18,299,508 | 1,076,966 |
| Prescriptive and Custom | 254 | 17,232,345 | $(32,270)$ | 549 | 42,249,975 | 20,452 | 458 | 36,655,203 | 34,783 | 1,260 | 96,137,523 | 22,965 |
| Direct Install | 109 | 2,468,133 | 80,583 | 399 | 8,753,229 | 289,325 | 264 | 7,751,573 | 332,153 | 771 | 18,972,934 | 702,061 |
| Energy Solutions | 30 | 2,567,652 | 3,521 | 78 | 10,496,832 | 300,555 | 71 | 12,561,059 | 602,171 | 179 | 25,625,543 | 906,247 |
| Next Generation Savings | - | - | - | - | - | - | - | - | - | - | - | - |
| Direct Load Control | 7,683 | 205,954 | - | 27,021 | 725,389 | - | 37,091 | 996,607 | - | 71,795 | 1,927,950 |  |
| Flexible Load Management | 480 | 8,745 | - | 1,909 | 39,546 | - | 1,266 | 39,546 | - | 3,655 | 87,837 | - |
| Time of Use Rate | - | - | - | - | - | - | - | - | - | - | - | - |
| Building Decarbonization | 381 | $(504,362)$ | 62,203 | 1,215 | $(1,584,046)$ | 196,348 | 1,203 | $(1,512,225)$ | 187,774 | 2,799 | $(3,600,633)$ | 446,325 |
| Business Energy Manager | - | - | - | 150 | - | - | 400 | - | - | 550 | $-$ | - |
| Statewide Coordinator | - | - | - | - | - | - | - | - | - | - | - | - |
| Workforce Development | - | - | - | - | - | - | - | - | - | - | - | - |
| Community Outreach | - | - | - | - | - | - | - | - | - | - | - | - |
| Portfolio Total |  | 41,967,127 | 756,819 |  | 109,080,046 | 2,419,547 |  | 102,461,583 | 2,734,530 |  | 253,508,757 | 5,910,897 |

* Excludes any impacts beyond PY6.
${ }^{* *}$ Net annual energy savings presented at site-level includes both electric and natural gas savings for coordinated programs delivered by the lead utility


## 6b. Appendix B: Program Budgets and Costs, By Year for All Programs

| TOTAL Program Years 4-6 | Capital Cost | Utility <br> Administration | Marketing and Outreach | Outside Services | Incentives Rebates and Loans | Inspections and QC | Evaluation | Health \& Safety | Workforce Development | Outreach to Community-Based Organizations | Total Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Behavioral | - | 100,823 | - | - | 2,520,574 | - | 63,014 |  |  |  | 2,684,411 |
| EE Products | - | 2,381,877 | 3,175,837 | 11,490,428 | 46,490,093 | 198,490 | 1,162,252 |  |  |  | 64,898,977 |
| Whole Home | - | 1,570,180 | 2,512,288 | 6,280,721 | 50,173,863 | 157,018 | 1,254,347 |  |  |  | 61,948,417 |
| Income Qualified | - | 1,521,847 | 1,521,847 | 3,043,694 | 21,337,395 | 152,185 | 760,923 | 9,099,540 |  |  | 37,437,430 |
| Multifamily | - | 1,402,310 | 2,524,158 | 6,731,087 | 66,152,936 | 280,462 | 1,653,823 |  |  |  | 78,744,776 |
| Prescriptive and Custom | - | 2,171,961 | 1,628,971 | 6,515,883 | 54,299,021 | 271,495 | 1,357,476 |  |  |  | 66,244,806 |
| Direct Install | - | 996,169 | 2,988,506 | 11,132,855 | 59,167,531 | 249,042 | 1,479,188 |  |  |  | 76,013,291 |
| Energy Solutions | - | 857,133 | 925,704 | 3,428,532 | 53,487,671 | 171,427 | 1,337,192 |  |  |  | 60,207,658 |
| Next Generation Savings | - | 79,688 | 159,375 | 318,750 | 3,187,500 | - | 79,688 |  |  |  | 3,825,000 |
| Direct Load Control | - | 245,457 | 3,680,409 | 3,182,151 | 12,272,852 | - | 306,821 |  |  |  | 19,687,690 |
| Flexible Load Management | - | 5,427 | 750,000 | 67,842 | 271,369 | - | 6,784 |  |  |  | 1,101,423 |
| Time of Use Rate | - | - | 3,000,000 | 600,000 | - | - | - |  |  |  | 3,600,000 |
| Building Decarbonization | - | 1,835,667 | 2,753,501 | 4,130,252 | 34,306,382 | 114,729 | 857,660 |  |  |  | 43,998,192 |
| Business Energy Manager | - | 300,000 | 750,000 | 1,822,755 | - | 45,000 | 225,000 |  |  |  | 3,142,755 |
| Statewide Coordinator | - | - | - | 500,000 | - | - | - |  |  |  | 500,000 |
| Workforce Development | - | - | - | - | - | - | - |  | 1,725,000 |  | 1,725,000 |
| Community Outreach | - | - | - | - | - | - | - |  |  | 300,000 | 300,000 |
| Portfolio Total | - | 13,468,539 | 26,370,595 | 59,244,950 | 403,667,186 | 1,639,848 | 10,544,168 | 9,099,540 | 1,725,000 | 300,000 | 526,059,825 |


| Program Year 4 | Capital Cost | Utility Administration | Marketing and Outreach | Outside Services | Incentives - <br> Rebates and Loans | Inspections and QC | Evaluation | Health \& Safety | Workforce Development | Outreach to Community-Based Organizations | Total Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Behavioral | - | 16,804 | - | - | 420,096 | - | 10,502 |  |  |  | 447,402 |
| EE Products | - | 408,689 | 544,918 | 2,032,215 | 7,851,188 | 34,057 | 196,280 |  |  |  | 11,067,348 |
| Whole Home | - | 275,741 | 441,185 | 1,102,964 | 8,388,879 | 27,574 | 209,722 |  |  |  | 10,446,065 |
| Income Qualified | - | 203,159 | 203,159 | 406,319 | 2,759,185 | 20,316 | 101,580 | 1,304,000 |  |  | 4,997,718 |
| Multifamily | - | 238,317 | 428,970 | 1,143,921 | 11,268,802 | 47,663 | 281,720 |  |  |  | 13,409,394 |
| Prescriptive and Custom | - | 385,777 | 289,332 | 1,157,330 | 9,644,414 | 48,222 | 241,110 |  |  |  | 11,766,185 |
| Direct Install | - | 118,571 | 355,712 | 1,379,279 | 6,979,969 | 29,643 | 174,499 |  |  |  | 9,037,673 |
| Energy Solutions | - | 143,056 | 154,501 | 572,225 | 8,714,585 | 28,611 | 217,865 |  |  |  | 9,830,844 |
| Next Generation Savings | - | 15,000 | 30,000 | 60,000 | 600,000 | - | 15,000 |  |  |  | 720,000 |
| Direct Load Control | - | 43,951 | 1,328,072 | 1,059,558 | 2,197,572 | - | 54,939 |  |  |  | 4,684,093 |
| Flexible Load Management | - | 720 | 310,000 | 9,000 | 36,000 | - | 900 |  |  |  | 356,620 |
| Time of Use Rate | - | - | 1,000,000 | 200,000 | - | - | - |  |  |  | 1,200,000 |
| Building Decarbonization | - | 211,931 | 317,896 | 476,845 | 3,782,895 | 13,246 | 94,572 |  |  |  | 4,897,385 |
| Business Energy Manager | - | 100,000 | 310,000 | 364,551 | - | 15,000 | 75,000 |  |  |  | 864,551 |
| Statewide Coordinator | - | - | - | 230,330 | - | - | - |  |  |  | 230,330 |
| Workforce Development | - | - | - | - | - | - | - |  | 575,000 |  | 575,000 |
| Community Outreach | - | - | - | - | - | - | - |  |  | 100,000 | 100,000 |
| Portfolio Total | - | 2,161,716 | 5,713,748 | 10,194,535 | 62,643,585 | 264,333 | 1,673,690 | 1,304,000 | 575,000 | 100,000 | 84,630,606 |


| Program Year 5 | Capital Cost | Utility Administration | Marketing and Outreach | Outside Services | Incentives Rebates and Loans | Inspections and QC | Evaluation | Health \& Safety | Workforce Development | Outreach to Community-Based Organizations | Total Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Behavioral | - | 42,010 | - | - | 1,050,239 | - | 26,256 |  |  |  | 1,118,505 |
| EE Products | - | 1,021,254 | 1,361,672 | 4,890,852 | 19,924,489 | 85,104 | 498,112 |  |  |  | 27,781,483 |
| Whole Home | - | 667,850 | 1,068,560 | 2,671,399 | 21,380,747 | 66,785 | 534,519 |  |  |  | 26,389,859 |
| Income Qualified | - | 625,555 | 625,555 | 1,251,110 | 8,857,100 | 62,556 | 312,778 | 3,654,000 |  |  | 15,388,653 |
| Multifamily | - | 574,185 | 1,033,533 | 2,756,088 | 27,032,044 | 114,837 | 675,801 |  |  |  | 32,186,488 |
| Prescriptive and Custom | - | 945,170 | 708,877 | 2,835,509 | 23,629,243 | 118,146 | 590,731 |  |  |  | 28,827,676 |
| Direct Install | - | 427,972 | 1,283,916 | 4,757,692 | 25,591,972 | 106,993 | 639,799 |  |  |  | 32,808,344 |
| Energy Solutions | - | 371,179 | 400,873 | 1,484,716 | 23,029,319 | 74,236 | 575,733 |  |  |  | 25,936,057 |
| Next Generation Savings | - | 32,813 | 65,625 | 131,250 | 1,312,500 | - | 32,813 |  |  |  | 1,575,000 |
| Direct Load Control | - | 110,906 | 1,140,838 | 1,079,078 | 5,545,312 | - | 138,633 |  |  |  | 8,014,767 |
| Flexible Load Management | - | 3,018 | 310,000 | 37,728 | 150,913 | - | 3,773 |  |  |  | 505,432 |
| Time of Use Rate | - | - | 1,000,000 | 200,000 | - | - | - |  |  |  | 1,200,000 |
| Building Decarbonization | - | 753,251 | 1,129,877 | 1,694,815 | 13,788,525 | 47,078 | 344,713 |  |  |  | 17,758,260 |
| Business Energy Manager | - | 100,000 | 310,000 | 729,102 | - | 15,000 | 75,000 |  |  |  | 1,229,102 |
| Statewide Coordinator | - | - | - | 132,191 | - | - | - |  |  |  | 132,191 |
| Workforce Development | - | - | - | - | - | - | - |  | 575,000 |  | 575,000 |
| Community Outreach | - | - | - | - | - | - | - |  |  | 100,000 | 100,000 |
| Portfolio Total | - | 5,675,162 | 10,439,326 | 24,651,530 | 171,292,402 | 690,735 | 4,448,660 | 3,654,000 | 575,000 | 100,000 | 221,526,816 |


| Program Year 6 | Capital Cost | Utility Administration | Marketing and Outreach | Outside Services | Incentives Rebates and Loans | Inspections and QC | Evaluation | Health \& Safety | Workforce Development | Outreach to Community-Based Organizations | Total Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Behavioral | - | 42,010 | - | - | 1,050,239 | - | 26,256 |  |  |  | 1,118,505 |
| EE Products | - | 951,935 | 1,269,246 | 4,567,362 | 18,714,415 | 79,328 | 467,860 |  |  |  | 26,050,146 |
| Whole Home | - | 626,590 | 1,002,543 | 2,506,358 | 20,404,238 | 62,659 | 510,106 |  |  |  | 25,112,493 |
| Income Qualified | - | 693,132 | 693,132 | 1,386,265 | 9,721,110 | 69,313 | 346,566 | 4,141,540 |  |  | 17,051,059 |
| Multifamily | - | 589,808 | 1,061,654 | 2,831,078 | 27,852,090 | 117,962 | 696,302 |  |  |  | 33,148,894 |
| Prescriptive and Custom | - | 841,015 | 630,761 | 2,523,044 | 21,025,365 | 105,127 | 525,634 |  |  |  | 25,650,945 |
| Direct Install | - | 449,626 | 1,348,878 | 4,995,885 | 26,595,590 | 112,406 | 664,890 |  |  |  | 34,167,274 |
| Energy Solutions | - | 342,898 | 370,329 | 1,371,590 | 21,743,767 | 68,580 | 543,594 |  |  |  | 24,440,758 |
| Next Generation Savings | - | 31,875 | 63,750 | 127,500 | 1,275,000 | - | 31,875 |  |  |  | 1,530,000 |
| Direct Load Control | - | 90,599 | 1,211,498 | 1,043,515 | 4,529,968 | - | 113,249 |  |  |  | 6,988,831 |
| Flexible Load Management | - | 1,689 | 130,000 | 21,114 | 84,456 | - | 2,111 |  |  |  | 239,371 |
| Time of Use Rate | - | - | 1,000,000 | 200,000 | - | - | - |  |  |  | 1,200,000 |
| Building Decarbonization | - | 870,485 | 1,305,728 | 1,958,592 | 16,734,962 | 54,405 | 418,374 |  |  |  | 21,342,547 |
| Business Energy Manager | - | 100,000 | 130,000 | 729,102 | - | 15,000 | 75,000 |  |  |  | 1,049,102 |
| Statewide Coordinator | - | - | - | 137,479 | - | - | - |  |  |  | 137,479 |
| Workforce Development | - | - | - | - | - | - | - |  | 575,000 |  | 575,000 |
| Community Outreach | - | - | - | - | - | - | - |  |  | 100,000 | 100,000 |
| Portfolio Total | - | 5,631,661 | 10,217,521 | 24,398,884 | 169,731,200 | 684,780 | 4,421,818 | 4,141,540 | 575,000 | 100,000 | 219,902,404 |

Budgets include commitments for projects that may be paid in future years

## 6c. Appendix C: Total Budget Summary, Including Annual Budget Summary and Joint Budgets with Partner Utilities

Appendix C: Total Budget Summary, Including Annual Budget Summary and Joint Budgets with Partner Utilities (MFR II.b.iv)
The budget summary below includes only the budgets for coordinated programs in which costs are shared.

| Program Year | Total Budget Summary | Lead Program Budget $^{\text {1,2 }}$ |
| :--- | :---: | :---: |
| Program Year 4 | $84,630,606$ | $70,555,225$ |
| Program Year 5 | $\mathbf{2 2 1 , 5 2 6 , 8 1 6}$ | $\mathbf{1 8 9 , 3 1 8 , 5 6 0}$ |
| Program Year 6 | $219,902,404$ | $\mathbf{1 8 5 , 6 2 1 , 5 7 0}$ |
| Portfolio Total | $526,059,825$ | $445,495,355$ |

* Budgets include commitments for projects that may be paid in future years
** Total includes investment and \& administrative costs
${ }^{1}$ The Lead Program Budget includes only the budgets for coordinated programs in which costs are shared. Shared programs: Whole Home, Income Qualified, EE Products, Energy Solutions, Direct Install, Prescriptive \& Custom, Multifamily
${ }^{2}$ Please refer to Section 5 of the plan for more information regarding the approach to budgeting; Per the budget adjustment mechanism described in Section 5 of this Program Plan, the utilities are providing the lead program budget which represents funding to be spent on joint projects.


## 6d. Appendix D: Forecasted Average Costs to Achieve Each Unit of Energy Savings in Each Sector

Appendix D: Forecasted Average Cost to Achieve Each Unit of Energy Savings in Each Sector (MFR II.b.vi)

|  | Energy Efficiency Programs |  | Demand Response Program | Building Decarbonization Program |
| :--- | :---: | :---: | :---: | :---: |
| Sector | Total \$/ Lifetime kWh | Total \$/ Lifetime Therms | Total \$/ Lifetime kW | Total \$/ Lifetime MMBtu |
| Residential | 0.22 |  |  |  |
| C\&I | 0.10 |  |  |  |
| Multifamily | 0.16 |  |  |  |
| Building Decarbonization |  |  |  |  |
| Demand Response |  |  | 13.50 | 195.31 |

*Total energy efficiency budget, excludes building decarbonization and demand response
** Only for lead fuel

## 6e. Appendix E: Benefit Cost Analysis





## 6e. Appendix F: Quantitative Performance Indicators

Appendix F: Quantitative Performance Indicators by Program Year (MFR VII.a \& MFR VII.b)

|  | Net Annual Energy Savings (Source MMBtu) | Net Annual Demand Savings (Peak MW) | Net Annual Demand Savings (Peak-day therm) | Net Lifetime Energy Savings (Source MMBtu) | LMI and OBC Net Lifetime Energy Savings (Source MMBtu) | Small Business Net Lifetime Energy Savings (Source MMBtu) | Cost to Achieve <br> (\$/ Lifetime Source MMBtu) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Program Year 4 | 388,413 | 7 |  | 2,435,367 | 218,379 | 220,860 | 21.84 |
| Program Year 5 | 931,157 | 20 |  | 6,658,841 | 495,987 | 569,017 | 20.81 |
| Program Year 6 | 901,965 | 19 |  | 6,523,087 | 487,056 | 499,953 | 20.55 |
| Portfolio Total | 2,221,536 | 47 |  | 15,617,295 | 1,201,422 | 1,289,830 |  |

## *QPIs based only on lead fuel

*Legacy savings included in QPI savings, but legacy costs not included because they are accounted for in prior Triennia *CTA removes BD, DR, and gas related costs. Includes other demonstrations and workforce development, LMI, etc.

## 6g. Appendix G: Additional Utility-Led Initiatives

## Building Decarbonization Metrics (BD MFRs VII.a. \& VII.b.)

|  | Site and source energy savings by fuel (MMBtu) |  |  |  |  |  |  |  | Site and source lifetime energy savings by fuel (MMBtu) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electric |  | Natural Gas |  | Fuel Oil |  | Propane |  | Electric |  | Natural Gas |  | Fuel Oil |  | Propane |  |
|  | Site | Source | Site | Source | Site | Source | Site | Source | Site | Source | Site | Source | Site | Source | Site | Source |
| Program Year 4 | $(1,543)$ | $(3,848)$ | 6,131 | 6,220 |  |  |  |  | $(21,197)$ | $(52,868)$ | 82,081 | 83,272 |  |  |  |  |
| Program Year 5 | $(4,845)$ | $(11,959)$ | 19,354 | 19,635 |  |  |  |  | $(66,657)$ | $(164,520)$ | 259,570 | 263,335 |  |  |  |  |
| Program Year 6 | $(4,626)$ | $(11,296)$ | 18,509 | 18,777 |  |  |  |  | $(63,465)$ | $(154,990)$ | 247,456 | 251,046 |  |  |  |  |
| Savings Beyond PY6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | $(11,013)$ | $(27,103)$ | 43,994 | 44,632 | - | - | - | - | $(151,318)$ | $(372,378)$ | 589,107 | 597,653 | - | - | - | - |


|  | Site and source annual emissions by fuel (CO2e MT) |  |  |  |  |  |  |  | Site and source lifetime emissions by fuel (CO2e MT) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electric |  | Natural Gas |  | Fuel Oil |  | Propane |  | Electric |  | Natural Gas |  | Fuel Oil |  | Propane |  |
|  | Site | Source | Site | Source | Site | Source | Site | Source | Site | Source | Site | Source | Site | Source | Site | Source |
| Program Year 4 |  | (224) | 325 | 330 |  |  |  |  | - | $(3,075)$ | 4,356 | 4,419 |  |  |  |  |
| Program Year 5 |  | (690) | 1,027 | 1,042 |  |  |  |  | - | $(9,491)$ | 13,775 | 13,975 |  |  |  |  |
| Program Year 6 |  | (646) | 982 | 997 |  |  |  |  | - | $(8,866)$ | 13,133 | 13,323 |  |  |  |  |
| Savings Beyond PY6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | - | $(1,560)$ | 2,335 | 2,369 | - | - | - | - | - | $(21,432)$ | 31,264 | 31,718 | - | - | - | - |


|  | Net annual peak demand savings by fuel (electricity and natural gas only) (peak MW or peak-day therm) |  |  |  | CO2 emissions impacts by fuel (CO2e MT) |  |  |  | Net CO2 emissions impacts across fuels (CO2e MT) | Levelized cost per metric ton of CO2e (costs levelized over the EUL or AUL, as appropriate, of the measure or project divided by |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electric | Natural Gas | Fuel Oil | Propane | Electric | Natural Gas | Fuel Oil | Propane | All Fuels (sum of prior 4 columns) |  |
| Program Year 4 | 0.05 | 1,055 |  |  | (224) | 330 | - | - | 106 | 8,132 |
| Program Year 5 | 0.17 | 3,366 |  |  | (690) | 1,042 | - | - | 352 | 3,490 |
| Program Year 6 | 0.16 | 3,184 |  |  | (646) | 997 | - | - | 350 | 2,994 |
| Savings Beyond PY6 |  |  |  |  |  |  |  |  | - |  |
| Total | 0 | 7,605 | - | - | $(1,560)$ | 2,369 | - | - | 809 | 14,617 |


|  | Number of distributors and contractors engaged in the | Number of program participants and installations, overall and for LMI |  |  |  | Number and geographic location of installations |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Program Participants |  | Installations |  | Number of Installations | Geographic Location of Installations |
|  |  | Overall | LMI Customers | Overall | LMI Customers |  |  |
| Program Year 4 |  | 381 | 62 | 381 | 62 | 381 | South Jersey |
| Program Year 5 |  | 1,215 | 163 | 1,215 | 163 | 1,215 | South Jersey |
| Program Year 6 |  | 1,203 | 161 | 1,203 | 161 | 1,203 | South Jersey |
| Savings Beyond PY6 |  |  |  |  |  |  | South Jersey |
| Total | - | 2,799 | 387 | 2,799 | 387 | 2,799 |  |

Demand Response Metrics (DR MFR 2.a.i.1.a)

|  | Dollars spent per customer enrolled per \$ spent ( $\$ /$ participant) by segment for each proposed program |  | Dollars spent per capacity enrolled (\$/kW) by each segment for each proposed program |  | Intensity impact (kWh or CO2 during peak event) for each proposed program. The utility shall, based on the program design, define the specific calculation to measure intensity impact |  | Ratio of number of customer responses to control requests over number of control requests. ${ }^{1}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential | Commercial \& Industrial | Residential | Commercial \& Industrial | Residential | Commercial \& Industrial | Residential | Commercial \& Industrial |
| Program Year 4 | 790 | 690 | 925 | 690 | - | 65 |  |  |
| Program Year 5 | 345 | 330 | 403 | 330 | 2,884 | 275 |  |  |
| Program Year 6 | 223 | 249 | 261 | 249 | 3,898 | 382 |  |  |
| Total | 1,357 | 1,269 | 1,589 | 1,269 | 6,782 | 722 |  |  |

${ }^{1}$ This assumption was not included for planning purposes, and will be reported based on future events.

6h. Appendix H: Incentive Ranges

| Program | Measure ${ }^{1}$ | Rebate Up To Value (\$) GDC/EDC Consensus Rebate Strategy ${ }^{2}$ | Unit Basis | Multifamily IncomeEligible Rebate Up To Value (\$) | Existing Up To Value <br> (\$) Rebate Strategy |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Efficient Products Electric | LED Fixtures | \$20 | Per unit | Same | \$10 |
|  | Occupancy Sensors | \$80 | Per unit | Same | \$7 |
|  | LED Holiday Lights | \$5 | Per unit | Same | \$5 |
|  | Ceiling Fans | \$35 | Per unit | Same | \$35 |
|  | LED Table/Desk Lamps | \$15 | Per unit | Same | \$15 |
|  | Clothes Washer | \$200 | Per unit | Same | \$100 |
|  | Electric Clothes Dryer | \$500 | Per unit | Same | \$300 |
|  | Refrigerator | \$125 | Per unit | Same | \$100 |
|  | Freezers | \$100 | Per unit | Same | \$75 |
|  | Dishwasher | \$100 | Per unit | Same | \$25 |
|  | Induction Cooktop Stove | \$150 | Per unit | Same | \$25 |
|  | Air Purifier / Cleaner | \$75 | Per unit | Same | \$50 |
|  | Room A/C Unit | \$60 | Per unit | Same | \$30 |
|  | Dehumidifier | \$50 | Per unit | Same | \$35 |
|  | Heat Pump Water Heater | \$2,500 | Per unit | Up to a $50 \%$ incentive adder | \$1,000 |
|  | Smart Thermostats ${ }^{3}$ | \$150 | Per unit | Same | \$125 |
|  | Pool Pump | \$500 | Per unit | Same | \$500 |
|  | Sound Bars | \$25 | Per unit | Same | \$20 |
|  | Water Cooler | \$30 | Per unit | Same | \$25 |
|  | Electric Vehicle Charger | \$80 | Per unit | Same | \$50 |
|  | Monitors | \$25 | Per unit | Same | \$25 |
|  | Computers | \$25 | Per unit | Same | \$25 |
|  | Imaging | \$30 | Per unit | Same | \$25 |
|  | Smart Strip Plug Outlets | \$80 | Per unit | Same | \$40 |
|  | TVs | \$150 | Per unit | Same | \$50 |
|  | Smart Home | Up to full incremental cost | Per unit | Same | \$10 |
|  | Refrigerator Recycling | \$175 | Per unit | Same | \$100 |
|  | Freezer Recycling | \$175 | Per unit | Same | \$100 |
|  | Room A/C Unit Recycling | \$50 | Per unit | Same | \$35 |
|  | Dehumidifier Recycling | \$175 | Per unit | Same | \$35 |
|  | EE Kits | \$75 | Per unit | Same | \$60 |


| Residential Sector Prescriptive Incentives (not including repayment plans) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Program | Measure ${ }^{1}$ | Rebate Up To Value (\$) GDC/EDC Consensus Rebate Strategy ${ }^{2}$ | Unit Basis | Multifamily IncomeEligible Rebate Up To Value (\$) | Existing Up To Value <br> (\$) Rebate Strategy |
|  | Central Air Conditioning | \$1,000 | Per unit | Up to $100 \%$ incentive adder | \$500 |
|  | Air Source Heat Pump | \$3,500 | Per unit | Up to 50\% adder | \$1,000 |
|  | Geothermal Heat Pump | \$10,000 | Per unit | Up to 50\% adder | \$1,500 |
|  | Air-to-Water Heat Pumps | \$1600 per 10,000 BTUh | Per 10,000 BTUh | Up to 50\% adder | New |
|  | Ductless Mini-Split Heat Pump | \$3,500 | Per unit | Up to 50\% adder | \$400 |
|  | Ductless Mini Split A/C | \$500 | Per unit | up to $\$ 5,000$ per 10,000 BTUh | \$500 |
|  | Furnace Fans (ECM) | \$125 | Per unit | up to \$750 | \$100 |
|  | PTAC - CEE Tier 2 - Multi Family | \$75 | Per unit | up to $50 \%$ adder | \$50 |
|  | PTHP - CEE Tier 2- Multi Family | \$250 | Per unit | Up to 50\% adder | \$125 |
|  | Integrated Controls for heat pumps | \$1,500 | Per unit | Same | New |
|  | Circulating Pump | \$600 | Per unit | Same | \$75 |
|  | Thermostatic Shower Valves | \$20 | Per unit | Same | New |
|  | Bathroom Fan | \$50 | Per unit | Same | \$20 |
|  | HVAC Maintenance | \$250 | Per unit | up to \$400 | \$100 |
|  | HVAC Quality Install | \$500 | Per unit | Same | \$450 |
|  | Supplemental incentive for LMI customers (limited to qualifying HVAC equipment) | \$300 | per qualifying unit |  | \$200 |

## Notes

1 - The utilities reserve the right to include additional measures that are supported by established protocols or evaluation results in the industry to ensure we include a broad range of energy savings measures to maximize energy savings for customers and avoid market disruption.

2 - All rebates will be offered equal to or less than the "Up To" value. Rebate value should not exceed the full measure cost. Tiered rebate amounts may be offered within the incentive ranges listed above for qualified measures that have varying applications or characteristics (e.g., size, features, etc.)

3 - The total rebate value for a smart thermostat will be up to $\$ 150$ total between both fuel utilities.

| Comprehensive Residential Programs (not including repayment plans) |  |  |  |
| :---: | :---: | :---: | :---: |
| Program | Subprogram | Description | Existing Rebate Strategy |
| Whole Home ${ }^{1}$ | Home Energy Assessment | Utilities may provide the home energy assessment at no additional cost or for a fee, which may be discounted for certain customers or for promotional periods to drive activity. The home energy assessment may include the direct installation of standard energy efficiency measures that are appropriate for their home | Under Quick Home Energy Checkup, no cost to customer for walk through audit with no cost or low cost measures installed at time of audit |
|  |  | The following incentive structures may be used: Option A: Customer must have a minimum savings percentage of $5 \%$ based on modeled reduction of consumption. <br> Rebate is $\$ 2,000+\$ 200$ for each percentage point of savings above 5\% Rebate Cap $=\$ 7,500$ <br> OR | Under Home Performance with Energy Star, |
|  | Whole House Projects | Option B: Customer incentive will be based on the measures installed: <br> Weatherization Measures - <br> Up to $75 \%$ of costs for weatherization measures <br> covered <br> Other EE Measures - <br> Based on list of prescriptive measures <br> * Initially, ACE, ETG, JC, NJNG, RECO and SJG used Option A and PSE\&G used Option B. | of $5 \%$ based on modeled reduction of consumption. Rebate is $\$ 2,000+\$ 200$ for each percentage point of savings above $5 \%$, up to $\$ 6,000$. |
|  | Contractor Incentive | Up to \$500 | Up to \$500 |
| IncomeQualified | Income-Qualified Projects | The customer may receive no-cost energy efficiency measures and upgrades with an average project spending guideline and health and safety expense protocol. The program will be designed to provide a greater level of benefits for low-income customers. | Under Moderate-Income Weatherization, no up-front cost to customer for BPI-certified audit with up to $\$ 6,000$ of direct install and weatherization measures and up to $\$ 1,500$ on health and safety expenses. <br> Under Low-Income (Comfort Partners) customers may receive no-cost energy efficiency measures and upgrades within project spending guideline and health and safety expense protocol. |

## Notes

1 - Multifamily Whole Building is shown on the Multifamily Schedule.

| Commercial Sector Incentives (not including repayment plans) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Program | Prescriptive Measure ${ }^{1}$ | Rebate Up To Value (\$) EDC/GDC <br> Consensus <br> Rebate Strategy ${ }^{2}$ | Unit Basis | Multifamily IncomeEligible Rebate Up to Value (\$) | Existing Up to Rebate Values 4 |
| Energy Solutions for BusinessesPrescriptive Measures | Lighting (Retrofit \& New Construction) |  |  |  |  |
|  | LED TROFFER LUMINAIRES |  |  |  |  |
|  | New LED linear recessed troffer/panel for $2 \times 2,1 \times 4$ and $2 \times 4$ luminaires | \$100 | Per Fixture | Same | \$100 |
|  | $1 \times 4$ LED new luminaire rated | \$100 | Per Fixture | Same |  |
|  | $2 \times 2$ LED new luminaire | \$100 | Per Fixture | Same |  |
|  | $2 \times 4$ LED new luminaire | \$100 | Per Fixture | Same |  |
|  | LED LINEAR AMBIENT/STAIRWELL LUMINAIRES |  |  |  |  |
|  | New LED linear ambient luminaire | \$100 | Per Fixture | Same | \$30 per foot |
|  | LED direct/indirect linear ambient 2 ft . new luminaire | \$100 | Per Fixture | Same | \$30 per foot |
|  | LED direct/indirect linear ambient 3 ft . new luminaire | \$100 | Per Fixture | Same | \$30 per foot |
|  | LED direct/indirect linear ambient 4 ft . new luminaire | \$100 | Per Fixture | Same | \$30 per foot |
|  | LED direct/indirect linear ambient 6 ft . new luminaire | \$100 | Per Fixture | Same | \$30 per foot |
|  | LED direct/indirect linear ambient 8 ft . new luminaire | \$100 | Per Fixture | Same | \$30 per foot |
|  | New LED stairwell luminaire | \$100 | Per Fixture | Same | \$100 |
|  | LED INTERIOR DIRECTIONAL LUMINAIRES |  |  |  |  |
|  | New LED wall wash luminaire | \$60 | Per Fixture | Same | \$30 per head |
|  | New LED track/mono-point luminaire Directional Lighting Fixtures | \$60 | Per Head | Same | \$40 per foot |
|  | LED DISPLAY CASE LUMINAIRES |  |  |  |  |
|  | New LED display case luminaire, including refrigerator/freezer display | \$60 | Per Fixture | Same | \$50 |
|  | Refrigerated Case Lighting 4' | \$80 | Per Fixture | Same | \$50 |
|  | Refrigerated Case Lighting 5' | \$80 | Per Fixture | Same | \$50 |
|  | Refrigerated Case Lighting 6' | \$80 | Per Fixture | Same | \$50 |
|  | LED HIGH/LOW BAY LUMINAIRES |  |  |  |  |
|  | New LED High Bay | \$450 | Per Fixture | Same | \$600 |
|  | New LED Low Bay | \$200 | Per Fixture | Same | \$600 |
|  | New LED luminaire - wall packs, flood lights, canopy, landscape | \$450 | Per Fixture | Same | \$600 |
|  | LED Architectural Flood and Spot Luminaries |  |  |  |  |
|  | LED Bollard Fixtures |  |  |  |  |
|  | LED Fuel Pump Canopy |  |  |  |  |
|  | LED Landscape/Accent Flood and Spot Luminaires |  |  |  |  |
|  | LED Large Outdoor Pole/Arm-Mounted Area and Roadway Retrofit |  |  |  |  |
|  | LED Outdoor Pole/Arm-Mounted Area and Roadway Luminaires |  |  |  |  |
|  | LED Outdoor Pole/Arm-Mounted Decorative Luminaires |  |  |  |  |
|  | LED Outdoor Wall-Mounted Area Luminaires |  |  |  |  |
|  | LED Parking Garage Luminaires |  |  |  |  |




| Commercial Sector Incentives (not including repayment plans) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Program | Prescriptive Measure ${ }^{1}$ | Rebate Up To Value (\$) EDC/GDC Consensus Rebate Strategy ${ }^{2}$ | Unit Basis | Multifamily IncomeEligible Rebate Up to Value (\$) | Existing Up to Rebate Values 4 |
|  | Daylight continuous dimming control | \$100 | Per Fixture | Same | \$100 |
|  | Exterior Lighting Control - Fixture with Integrated Controls | \$100 | Per Fixture | Same | \$100 |
|  | OCCUPANCY/VACANCY CONTROLS |  |  |  |  |
|  | Vacancy or Occupancy control (Switch/Wall/External Mount) | \$100 | Per Fixture | Same | \$100 |
|  | Vacancy or Occupancy control (Integrated) | \$100 | Per Fixture | Same | \$100 |
|  | Occupancy/Vacancy Sensor - Wall Mounted (Integrated) | \$100 | Per Fixture | Same | \$100 |
|  | Occupancy/Vacancy Sensor - Remote Mounted (Integrated) | \$100 | Per Fixture | Same | \$100 |
|  | Occupancy Dimming Control (Integrated) | \$100 | Per Fixture | Same | \$100 |
|  | Occupancy Sensor for Highbay - Remote Mounted (Integrated) | \$100 | Per Fixture | Same | \$100 |





| Commercial Sector Incentives (not including repayment plans) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Program | Prescriptive Measure ${ }^{1}$ | Rebate Up To Value (\$) EDC/GDC <br> Consensus Rebate Strategy ${ }^{2}$ | Unit Basis | Multifamily IncomeEligible Rebate Up to Value (\$) | Existing Up to Rebate Values 4 |
|  | Performance Incentive: For each 0.1 EER point above or for each 0.01 kW below minimum efficiency Full Load or Integrated Part Load Value (IPLV). | $\$ 10$ per ton or Custom | Per Ton | Up to 30\% incentive Adder | N/A |
| Energy Solutions for BusinessesPrescriptive Measures | Refrigeration |  |  |  |  |
|  | Anti-Fog Film | \$15 | Per Sq. Ft. | Same | \$15 |
|  | Anti-Sweat Heat Control | \$75 | Per Door | Same | \$50 |
|  | Anti-Sweat Heater Control/ Door Heater Control for Cooler/Medium Temp door | \$75 | Per Door | Same | \$50 |
|  | Anti-Sweat Heater Control/ Door Heater control for Freezer/Low Temp door | \$75 | Per Door | Same | \$50 |
|  | ECM Evaporator Fan Motor, <1 hp |  | Per Unit | Same | \$150 |
|  | Reach-in Cooler/Freezer Electronically Commutated Motor Evaporator Fan Motor control | \$150 | Per Unit | Same | \$150 |
|  | Reach-in Cooler/Freezer Permanent Split Capacitor Motor Evaporator Fan Motor control | \$150 | Per Unit | Same | \$150 |
|  | Reach-in Cooler/Freezer Shaded Pole Motor Evaporator Fan Motor control | \$150 | Per Unit | Same | \$150 |
|  | Walk-in Cooler/Freezer Electronically Commutated Motor Evaporator Fan Motor control | \$150 | Per Unit | Same | \$150 |
|  | Walk-in Cooler/Freezer Shaded Pole Motor Evaporator Fan Motor control | \$150 | Per Unit | Same | \$150 |
|  | Walk-in Cooler/Freezer Permanent Split Capacitor Motor Evaporator Fan Motor control | \$150 | Per Unit | Same | \$150 |
|  | Evaporator/Compressor Controller | \$1,000 | Per Cooler | Same | \$1,000 |
|  | Evaporative Fan Controls | \$200 | Per Control | Same | \$100 |
|  | Floating-head Pressure Controls | \$200 | Per Control | Same | \$150 |
|  | Variable Speed Refrigeration Compressor | \$2,000 | Per Unit | Same | \$2,000 |
|  | Evaporator Fan Controller on Existing Shaded-Pole Motor DNV Coveted above in ECM category | \$200 | Per Unit | Same | \$100 |
|  | Night Cover - Low temp ( $-32^{\circ} \mathrm{F}$ to $0^{\circ} \mathrm{F}$ ) | \$8 | Per Linear Ft | Same | \$500 Per Case |
|  | Night Cover - High Temp case temperature ( $32^{\circ} \mathrm{F}$ to $55^{\circ} \mathrm{F}$ ) | \$8 | Per Linear Ft | Same | \$500 Per Case |
|  | Night Cover - Medium Temp, case temperature ( $0^{\circ} \mathrm{F}$ to $32^{\circ} \mathrm{F}$ ) | \$8 | Per Linear Ft | Same | \$500 Per Case |
|  | Night Covers - Open Reach-In Coolers | \$8 | Per Linear Ft | Same | \$500 Per Case |
|  | Reach-In Door Closer |  | Per Unit | Same | \$75 |
|  | Automatic Door Closer - Cooler | \$150 | Per Unit | Same | \$75 |
|  | Automatic Door Closer - Freezer | \$150 | Per Unit | Same | \$75 |
|  | Refrigeration Display Case Doors on Open Display Case | $\$ 50$ per linear ft $\$ 600$ per case | Per Ln Ft. <br> Per Case | Same | \$600 per case |
|  | Gaskets | \$7 | Per Ln Ft. | Same | \$4 |
|  | Door Gasket - Cooler Reach-In/ Walk-in | \$7 | Per Ln Ft. | Same | \$4 |
|  | Door Gasket - Freezer Reach-in/ Walk-in | \$7 | Per Ln Ft. | Same | \$4 |


| Commercial Sector Incentives (not including repayment plans) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Program | Prescriptive Measure ${ }^{1}$ | Rebate Up To Value (\$) EDC/GDC <br> Consensus Rebate Strategy ${ }^{2}$ | Unit Basis | Multifamily IncomeEligible Rebate Up to Value (\$) | Existing Up to Rebate Values 4 |
|  | Strip Curtains for Walk-In Coolers and Freezers | \$12 | Per Sq. Ft. | Same | \$5 |
|  | VFD - Variable Frequency Drives |  |  |  |  |
|  | Horse Power |  |  |  |  |
|  | < 100 hp DNV has binned our VFD measures by the type load controlled per the TRM, not the HP of the motor <br> $\geqq 100$ to $\leq 200$ DNV has binned our VFD measures by the type load controlled per the TRM, not the HP of the motor | $<=10 \mathrm{HP}-$ <br> $\$ 1000$ per unit <= 50 HP - <br> $\$ 2500$ per unit $\text { <= } 100 \text { HP - }$ <br> $\$ 5000$ per unit $\$ 50$ | Per Unit Per HP | Same <br> Same | $\$ 250$ $\$ 50$ |
|  | ECM Motors |  |  |  |  |
|  | EC Motors =<1 HP | \$150 | Per unit | Same | \$150 |
|  | 2 HP EC Motors - HVAC Blower Fan | \$500 | Per unit | Same | \$175 |
|  | 3-5 HP EC Motors - Hydronic Pumps | \$500 | Per unit | Same | \$250 |
|  | 6-10 HP | \$500 | Per unit | Same | \$500 |
|  | 11+ HP | \$750 | Per unit | Same | \$750 |
|  | Commercial Kitchen Equipment |  |  |  |  |
|  | COMMERCIAL DISHWASHERS |  | Per Unit |  | \$1,500 |
|  | Under Counter |  | Per Unit |  |  |
|  | Commercial Dishwasher - Under Counter LT Electric | \$300 | Per Unit | Same |  |
|  | Commercial Dishwasher - Under Counter HT Electric | \$2,500 | Per Unit | Same |  |
|  | Door Type |  | Per Unit |  |  |
|  | Commercial Dishwasher - Door Type LT Electric | \$850 | Per Unit | Same |  |
|  | Commercial Dishwasher - Door Type HT Electric | \$1,250 | Per Unit | Same |  |
|  | Single Tank Conveyor |  | Per Unit |  |  |
|  | Commercial Dishwasher - Single Tank Conveyor LT Electric | \$400 | Per Unit | Same |  |
|  | Commercial Dishwasher - Single Tank Conveyor HT Electric | \$2,500 | Per Unit | Same |  |
|  | Multi Tank Conveyor |  | Per Unit |  |  |
|  | Commercial Dishwasher - Multiple Tank Conveyor LT Electric | \$1,000 | Per Unit | Same |  |
|  | Commercial Dishwasher - Multiple Tank Conveyor HT Electric | \$1,500 | Per Unit | Same |  |



| Commercial Sector Incentives (not including repayment plans) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Program | Prescriptive Measure ${ }^{1}$ | Rebate Up To Value (\$) EDC/GDC <br> Consensus <br> Rebate Strategy ${ }^{2}$ | Unit Basis | Multifamily IncomeEligible Rebate Up to Value (\$) | Existing Up to Rebate Values |
|  | ENERGY STAR® Commercial Glass Door Freezer - > 15 to < 30 ft 3 | \$300 | Per Unit | Same |  |
|  | ENERGY STAR® Commercial Glass Door Freezer - > 30 ft 3 | \$300 | Per Unit | Same |  |
| Energy Solutions for BusinessesPrescriptive Measures | COMMERCIAL APPLIANCES |  |  |  |  |
|  | CLOTHES WASHER |  |  | Same |  |
|  | CEE Tier 1 | \$200 | Per Unit | Same | \$100 |
|  | CEE Tier 2 | \$350 | Per Unit | Same | \$200 |
|  | WATER HEATING |  |  |  |  |
|  | Heat Pump Water Heater - C\&I | \$1,500 | Per Unit | Up to 30\% incentive adder | \$1,500 |
|  | Heat Pump Electric Storage Water Heater, size > 55 gallons | \$1,500 | Per Unit | Up to 30\% incentive adder | \$1,500 |
|  | Heat Pump Electric Storage Water Heater, size $\leq 55$ gallons | \$1,500 | Per Unit | Up to 30\% incentive adder | \$1,500 |
|  | PLUG LOAD CONTROLS |  |  |  |  |
|  | Personal Occupancy Sensor | \$100 | Per Unit | Up to 30\% incentive adder | \$20 |
|  | Hotel Room HVAC Controls | \$300 | Per Unit | Up to $30 \%$ incentive adder | \$90 |
|  | Hotel Room HVAC/Receptacle Control | \$300 | Per Unit | Up to 30\% incentive adder | \$20 |
|  | Smart Power Strip - Tier 1 | \$25 | Per Unit | Up to 30\% incentive adder | \$20 |
|  | Smart Power Strip - Tier 2 | \$50 | Per Unit | Up to 30\% incentive adder | \$20 |
|  | Vending Machine Controls |  |  |  |  |
|  | Non-Refrigerated | \$150 | Per Unit | Up to 30\% incentive adder | \$75 |
|  | Refrigerated | \$300 | Per Unit | Up to 30\% incentive adder | \$125 |
|  | Glass Front Refrigerated Cooler Control | \$150 | Per Unit | Up to 30\% incentive adder | \$125 |
|  | OFFICE EQUIPMENT |  |  |  |  |
|  | Monitors - C\&I | \$25 | Per Unit | Same | \$25 |
|  | Computers - C\&I | \$25 | Per Unit | Same | \$25 |
|  | Uninterruptible Power Supply (UPS) | \$75 | Per kVA | Same | \$40 |
|  | Imaging - C\&I | \$25 | Per Unit | Same | \$25 |
|  | Small Network PC Controller | \$35 | Per PC Controlled | Same | \$25 |
|  | AGRICULTURE |  |  |  |  |
|  | Auto Milker Takeoff | \$100 | Per Unit | Same | \$90 |
|  | Dairy Scroll Compressor | \$1,000 | Per Unit | Same | \$1,000 |
|  | HE Ventilation Fans | \$100 | Per Unit | Same | \$215 |


| Commercial Sector Incentives (not including repayment plans) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Program | Prescriptive Measure ${ }^{1}$ | Rebate Up To Value (\$) EDC/GDC <br> Consensus <br> Rebate Strategy ${ }^{2}$ | Unit Basis | Multifamily IncomeEligible Rebate Up to Value (\$) | Existing Up to Rebate Values ${ }^{4}$ |
|  | High Speed Fan 24" - 35" |  | Per Unit | Same | \$215 |
|  | High Speed Fan 36" - 47" |  | Per Unit | Same | \$215 |
|  | High Speed Fan 48" - 71" |  | Per Unit | Same | \$215 |
|  | Heat Reclaimers | \$2,500 | Per Unit | Same | \$1,000 |
|  | High Volume Low Speed Fans (Destratification) | \$1,200 | Per Unit | Same | $\$ 25$ per ft of fan blade |
|  | High Volume Low Speed Fan (HVLS) 16’ |  |  | Same | $\$ 25$ per ft of fan blade |
|  | High Volume Low Speed Fan (HVLS) 18' |  |  | Same | $\$ 25$ per ft of fan blade |
|  | High Volume Low Speed Fan (HVLS) 20' |  |  | Same | $\$ 25$ per ft of fan blade |
|  | High Volume Low Speed Fan (HVLS) 22' |  |  | Same | $\$ 25$ per ft of fan blade |
|  | High Volume Low Speed Fan (HVLS) 24’ |  |  | Same | \$25 per ft of fan blade |
|  | Livestock Waterer | \$500 | Per Unit | Same | \$60 |
|  | Dairy Vac Pump VSD Controls | \$2,000 | Per Unit | Same | \$1,000 |
|  | Low Pressure Irrigation | \$100 | Per acre | Same | \$100 |
|  | Dairy Refrigeration Tune-Up | \$200 | Per Unit | Same | \$200 |
|  | Engine Block Heater Timer | \$25 | Per Unit | Same | \$25 |
|  | RESIDENTIAL APPLIANCES in C\&I BUILDING - Non Commercial Duty |  |  |  |  |
|  | Clothes Washer Tier 1 | See Residential Incentives | Per Unit | Same | See Residential Incentives |
|  | Clothes Washer Tier 2 | See Residential Incentives | Per Unit | Same | See Residential Incentives |
|  | Clothes Dryer - Tier 1 | See Residential Incentives | Per Unit | Same | See Residential Incentives |
|  | Clothes Dryer - Tier 2 | See Residential Incentives | Per Unit | Same | See Residential Incentives |
|  | Refrigerators | See Residential Incentives | Per Unit | Up to $30 \%$ incentive adder | See Residential Incentives |
|  | Freezer | See Residential Incentives | Per Unit | Up to $30 \%$ incentive adder | See Residential Incentives |
|  | Dehumidifier | See Residential Incentives | Per Unit | Up to $30 \%$ incentive adder | See Residential Incentives |
|  | Room Air Conditioner | See Residential Incentives | Per Unit | Up to $30 \%$ incentive adder | See Residential Incentives |
|  | Water Cooler | See Residential Incentives | Per Unit | Up to $30 \%$ incentive adder | See Residential Incentives |
|  |  |  |  |  |  |


| Commercial Sector Incentives (not including repayment plans) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Program | Prescriptive Measure ${ }^{1}$ | Rebate Up To Value (\$) EDC/GDC Consensus Rebate Strategy ${ }^{2}$ | Unit Basis | Multifamily IncomeEligible Rebate Up to Value (\$) | Existing Up to Rebate Values ${ }^{4}$ |
|  | CUSTOM PROJECTS |  |  |  |  |
| Custom | For example: Compressed Air, Refrigeration, Data Center Equipment/Servers, HVAC/Chillers, HVAC Controls, Motors/VFD Large, Building Improvements, Process Improvements, Agricultural Lighting/Process, Custom Lighting, Demand Controlled Ventilation, Energy Recovery Ventilator, Heat Recovery Ventilator | Incentives are calculated based on the lesser of two factors. $75 \%$ of project cost, or \$0.32/kWh and \$16/therm saved in the first year. | per kWh | Up to 30\% incentive adder | Incentives are calculated based on the lesser of two factors. 50\% of project cost, or \$0.35/kWh saved in the first year. |


| Energy Solutions for BusinessesPrescriptive Measures | ENERGY MANAGEMENT |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Bldg. - Tune-Up | Consensus EDC/GDC Incentive Strategy | \% of Project Cost | Existing Incentive Up to Value |
|  | Lighting Optimization | \$0.32 / kWh | Up to 80\% | Up to 70\% of Project Cost w project cap of $\$ 75,000$ |
|  | HVAC Optimization | \$0.64 / kWh | Up to 80\% |  |
|  | Chiller Optimization | \$0.64/kWh | Up to 80\% |  |
|  | Refrigeration Optimization | \$0.64/kWh | Up to 80\% |  |
|  | Electric Other Optimization | \$0.64 / kWh | Up to 80\% |  |
|  | Gas Optimization | \$10.00 / therm | Up to 80\% |  |
|  | Boiler Tuneup | \$10.00/ therm | Up to 80\% |  |
|  | Furnace Tuneup | \$600 | Up to 80\% |  |
|  | HVAC Tune-Up |  |  |  |
|  | Single Compressor Units | \$350 | Up to 80\% | \$175 per unit |
|  | Multiple Compressor Units | \$500 |  | \$250 per unit |
|  | PTAC, PTHP, Mini Splits | \$300 |  | \$75 per unit |
|  | Electric/Other | \$0.64 / kWh | Up to 80\% | N/A |
|  | Boiler Tuneup | \$10.00 / Therm | Up to 80\% | \$1 per MBH |
|  | Furnace Tuneup | \$600 | Up to 80\% | \$250 |
|  | Dairy Refrigeration Tune-Up | \$600 | Up to 80\% | \$200 per unit |
|  | Retro-commissioning |  |  |  |
|  | RCx Services (Audit, Implementation, M\&V) (for trade ally services only) | - | Up to 100\% | N/A |


|  | Customer/Trade Ally Incentive for verified energy savings | \$0.64 / kWh and \$10.00 / therm | Up to 70\% | Up to \$0.35 per kWh |
| :---: | :---: | :---: | :---: | :---: |
|  | BOC Training |  |  |  |
|  | Building Operations Training | Up to 70\% | \$1,000 / Applicant cap | Up to 70\% of the cost to attend qualified BOC training up to $\$ 1000$ per person. |
|  | Strategic Energy Mgmt. |  |  |  |
|  | SEM Services (Audit, Implementation, M\&V) | - | Up to 100\% | N/A |
|  | Customer Incentive for verified energy savings | $\$ 0.64 / \mathrm{kWh}$ and $\$ 10.00 /$ therm | Up to 70\% | Up to \$0.35 / kWh |
|  | Virtual Commissioning VCx |  |  |  |
|  |  | \$0.30 / kWh |  | Up to \$0.35 per kWh |
|  | Monitoring Based Commissioning |  |  |  |
|  | MBCx (Audit, Implementation, M\&V) |  | Up to 100\% | N/A |
|  | Customer Incentive for verified energy savings | \$0.64 / kWh | Up to 70\% | Up to \$0.35 per kWh |

## Notes

1 - The utilities reserve the right to include additional measures that are supported by established protocols or evaluation results in the industry to ensure we include a broad range of energy savings measures to maximize energy savings for customers and avoid market disruption.
2 - All rebates will be offered equal to or less than the "Up to" value. Rebate value should not exceed the full measure cost.
3 - The total rebate value for a smart thermostat will be up to $\$ 150$ total between both fuel utilities
4 - Existing up-to rebate values may vary by program administrator.

| Comprehensive Commercial Programs (not including repayment plans) |  |  |  |
| :---: | :---: | :---: | :---: |
| Program | Category | Description of Approach to Incentives ${ }^{182}$ | Existing Incentives ${ }^{3}$ |
|  | Tier 1 | For Tier 1 customers the program will offer to pay up to $80 \%$ of the project cost to install the recommended energy efficiency measures with the participating customer (and/or landlord) repaying the balance not covered through the incentive either in a lump sum or through a repayment plan. Tier 1 will serve all customers with an average annual individual facility peak electrical demand of up to 100 kW and an average annual natural gas load of up to 5,000 therms. | For Tier 1 customers, standard basic energy savings measures may be installed at no cost during the time of the energy assessment. The program will offer to pay up to $80 \%$ of the project cost to install the recommended energy efficiency measures with the participating customer (and/or landlord) repaying the balance not covered through the incentive either in a lump sum or through an available repayment option. Customers located in an Urban Enterprise Zone, Opportunity Zone, owned or operated by a local government, or K-12 public schools. may also qualify for Tier 1 status, up to an average individual facility peak electrical demand of 200 kW . |
| Direct Install | Tier 2 | For Tier 2 customers, program will offer to pay up to $80 \%$ of the project cost to install the recommended energy efficiency measures with the participating customer (and/or landlord) repaying the balance not covered through the incentive either in a lump sum or through a repayment plan. <br> Tier 2 will serve all customers with an average annual individual facility peak demand of up to 300 kW or average annual natural gas load of 40,000 therms located within an Urban Enterprise Zone ("UEZ"), Opportunity Zone, Overburdened Community ("OBC"). Also eligible are customers with an average annual individual facility peak demand of up to 300 kW or an average annual natural gas load of 40,000 therms that are owned or operated by a local government, K-12 public schools, or that are non-profits categorized as 501 (c)3. | Tier 2 will serve the larger segment of eligible customers, with an average individual facility peak electrical demand of 101-200 kW over the past 12 months. Incentives up to $70 \%$ of the total project cost will be offered. |


|  | Tier 3 |  | Tier 3 will serve the larger segment of eligible <br> customers, with an individual facility average annual <br> peak electrical demand of $101-300 \mathrm{~kW}$ or 5,001 <br> therms to 40,000 therms over the past 12 months. <br> Incentives up to $70 \%$ of the total project cost will be <br> offered with the participating customer repaying the <br> balance not covered through the incentive either in a <br> lump sum or through a repayment plan. |
| :--- | :--- | :--- | :--- |
| Energy | Engineered <br> Solutions - <br> Tier 1 | Will provide a 100\% incentive for an up-front audit, the <br> specific audit level will be determined on a project-by- <br> project basis based on the complexity of the facility <br> and the potential energy efficiency measures. In <br> addition, the utilities will buy-down the simple payback <br> of the recommended energy-efficiency project cost for <br> approved measures by up to six years, with the <br> resulting payback not less than three years. After the <br> project incentive buy-down, the remaining project <br> costs may be funded by the program with participants <br> repaying the balance of the project costs through a <br> repayment plan. | The subprogram will provide a 100\% incentive for an up-front <br> ASHRAE audit, the specific audit level will be determined on <br> a project-by-project basis based on the complexity of the <br> facility and the potential energy efficiency measures. In <br> addition, ACE will buy-down the simple payback of the <br> recommended energy-efficiency project cost for approved <br> measures by up to six years, with the resulting payback not <br> less than three years. After the project incentive buy-down, <br> the remaining project costs may be funded by the <br> subprogram with participants repaying the balance of the <br> project costs through OBRP or access to financing with <br> similar terms. |

$\left.\begin{array}{|c|l|l|}\hline & & \begin{array}{l}\text { Incentives for the Energy Management pathway are } \\ \text { structured around the measure categories that focus } \\ \text { on specific energy efficiency measures and } \\ \text { management practices as follows: }\end{array} \\ & \begin{array}{l}\text { HVAC Tune-Up: Fixed incentives for the } \\ \text { implementation of the tune-up measures based on the } \\ \text { size of the HVAC units. } \\ \text { Building Tune-Up: Incentives that cover up to 80\% of } \\ \text { the project cost and up to 70\% of the cost to attend } \\ \text { qualified BOC training up to \$1000 per person. } \\ \text { Energy } \\ \text { Management } \\ \text { Retro-Commissioning: Incentives to cover up to } \\ \text { 100\% of the initial cost to perform the required } \\ \text { ASHRAE level audit. The total project incentive will be } \\ \text { capped at up to 70\% of the project cost. The } \\ \text { customer may also be paid a custom incentive for the } \\ \text { implementation of the energy efficiency measures } \\ \text { determined through the audit. } \\ \text { Monitoring-based Commissioning, Virtual } \\ \text { Commissioning: Incentives to cover up to 100\% of }\end{array} \\ \text { the cost of integration of third-party hardware and } \\ \text { software. Utilities may also implement a performance- } \\ \text { based model with an implementation contractor where } \\ \text { the utility only pays for delivered and verified energy } \\ \text { savings. } \\ \text { Strategic Energy Management: The utility or third- } \\ \text { party implementation contractor may perform an } \\ \text { engineering assessment of the customer's facility to } \\ \text { develop a SEMP or the customer may choose to } \\ \text { utilize a consultant of their choosing to perform an } \\ \text { engineering assessment to develop the SEMP. } \\ \text { Customers who utilize a consultant will receive an } \\ \text { incentive to cover up to 100\% of the initial cost of the }\end{array}\right\}$

Incentives for the Energy Management pathway are structured around the measure categories that focus on specific energy efficiency measures and management practices as follows:

HVAC Tune-Up: Fixed incentives for the implementation of the tune-up measures based on the size of the HVAC units up to $\$ 250$ value.

Building Tune up: Incentives that cover up to $70 \%$ of the project cost with a project cap of $\$ 75,000$ and up to $70 \%$ of the cost to attend qualified BOC training up to $\$ 1,000$ per person.

Retro-Commissioning: Incentives to cover up to 50\% of the initial cost to perform the required ASHRAE level audit, and the remaining cost upon the customer commitment to implementation of energy efficiency measures defined by the audit. The customer will also be paid a custom incentive for the implementation of the energy efficiency measures determined through the audit. The total audit and project incentive will be capped at up to $70 \%$ of the project cost.

Strategic Energy Management: Customers who utilize a consultant will receive an incentive to cover up to $50 \%$ of the initial cost of the engineering assessment, with the remaining cost upon the customer commitment to implementation of energy efficiency measures defined by the SEMP process. A tiered incentive structure for Customer engineering assessment will be utilized based upon square footage of Customer's facility. The SEMP will identify short, medium, and long-term goals for the customer and will set identifiable metrics for mapping to the plan. For the implementation of the energy efficiency measures determined by the SEMP, the customer will be paid an incentive that is commensurate

|  | engineering assessment. A tiered incentive structure <br> for customer engineering assessment may be utilized <br> based upon square footage of a customer's facility. <br> The SEMP will identify short, medium and long-term <br> goals for the customer and will set identifiable metrics <br> for mapping to the plan. For the implementation of the <br> energy efficiency measures determined by the SEMP, <br> the customer will be paid an incentive that is <br>  <br> Industrial Program offering that the measures are <br> attributed. | with the applicable Commercial \& Industrial Program offering <br> that the measures are attributed. |  |
| :--- | :--- | :--- | :--- |

## Notes

1 - The utilities reserve the right to include additional measures that are supported by established protocols or evaluation results in the industry to ensure we include a broad range of energy savings measures to maximize energy savings for customers and avoid market disruption.
2 - All rebates will be offered equal to or less than the "Up To" value.
3 - Represents current incentives and does not including financing incentives. See Section 4H.

| Multifamily Incentives (not including repayment plans) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Program | Pathway | Measure ${ }^{1}$ | Rebate Strategy ${ }^{2}$ | Existing Rebate Strategy |
| Multifamily | N/A | Prescriptive | Please refer to the Residential and Commercial Schedules. Note the additional column for income eligible projects | Energy Assessment with the equipment and installation costs for the standard energy savings measures will be provided to eligible properties with "Up to 100\%" of the cost provided by the program. |
|  |  | MF Whole Building (successor to current MF HPwES Program) | - Tiered incentive cash rebate not to exceed $50 \%$ of the costs of the measures used to calculate Total Energy Savings, up to $\$ 1,750$ per unit. - Contractor production incentive of up to $\$ 50$ per unit. (Will stay with the lead utility.) | - Tiered incentive cash rebate not to exceed $50 \%$ of the costs of the measures used to calculate Total Energy Savings, up to $\$ 1,500$ per unit <br> - Up to $\$ 50$ contractor production incentive per unit |
|  |  | MF Direct Install | Provide incentives consistent with proposed Tiers within Small Business Direct Install Program | N/A |
|  |  | MF Energy Solutions (ES)- regular customers | Follow structure of C\&I Energy Solutions | - Program will buy-down the simple payback of the recommended energy-efficiency project cost for approved measures by up to six years, with the resulting payback not less than three years. |
|  |  | MF Energy Solutions special Income Eligible treatment | For Engineered Solutions Tier 1 Keep to 6-year buydown. <br> For Engineered Solutions Tier 2 Increase the incentive up to $80 \%$ of project costs. | N/A- No special treatment |

## Notes

1 - The utilities reserve the right to include additional measures that are supported by established protocols or evaluation results in the industry to ensure we include a broad range of energy savings measures to maximize energy savings for customers and avoid market disruption.
2 - All rebates will be offered equal to or less than the "Up to" value.

## 6h.i. ACE-specific Incentives

| Program | Building Decarbonization Measure | Rebate Up To Value (\$) | Unit Basis | Multifamily LMI Rebate Up To Value (\$) | Existing Up To Value (\$) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ResidentialBuildingDecarbonization | Induction Cooktop Stove | \$2,500 | Per unit | Same | N/A |
|  | Electric Clothes Dryer | \$1,250 | Per unit | Same | N/A |
|  | Heat Pump Water Heater | \$3,000 | Per unit | Same | N/A |
|  | Air Source Heat Pump | $\begin{aligned} & \$ 3000 \text { per } \\ & \text { 10,000 BTUh } \end{aligned}$ | Per 10,000 BTUh | Same | N/A |
|  | Geothermal Heat Pump | $\begin{gathered} \$ 4500 \text { per } \\ \text { 10,000 BTUh } \end{gathered}$ | Per 10,000 BTUh | See LMI Supplemental Incentive | N/A |
|  | Air-to-Water Heat Pumps | $\begin{gathered} \$ 3000 \text { per } \\ \text { 10,000 BTUh } \end{gathered}$ | $\begin{aligned} & \text { Per 10,000 } \\ & \text { BTUh } \end{aligned}$ | See LMI Supplemental Incentive | N/A |
|  | Ductless Mini-Split Heat Pump | $\begin{gathered} \$ 3000 \text { per } \\ \text { 10,000 BTUh } \end{gathered}$ | Per 10,000 BTUh | See LMI Supplemental Incentive | N/A |
|  | PTHP - CEE Tier 2- Multi Family | $\begin{gathered} \$ 1700 \text { per } \\ \text { 10,000 BTUh } \end{gathered}$ | Per 10,000 BTUh | See LMI Supplemental Incentive | N/A |
|  | Residential BD Make-Ready | \$3,500 | Per unit | Same | N/A |
|  | LMI BD Make-Ready | \$5,500 | Per unit | Same | N/A |
|  | Supplemental incentive for LMI customers (limited to qualifying HVAC equipment) | \$10,000 | per <br> qualifying unit | N/A | N/A |
| CommercialBuildingDecarbonization | Air Source Heat Pump | \$3,500 | Per ton | Same | N/A |
|  | Geothermal Heat Pump | \$5,400 | Per ton | Same | N/A |
|  | Heat Pump Water Heater | \$3,500 | Per unit | Same | N/A |
|  | C\&I BD Make-Ready | \$7,500 | Per unit | Same | N/A |


| Demand Response Program | Description | Rebate Up To <br> Value (\$) | Unit Basis | Existing Up To <br> Value (\$) Rebate <br> Strategy |
| :--- | :--- | :---: | :---: | :---: |
| Residential Direct Load Control (AC <br> Cycling) |  | $\$ 50$ | one time | $\mathrm{N} / \mathrm{A}$ |
|  | Annual | $\$ 50$ | annual | $\mathrm{N} / \mathrm{A}$ |
| Residential Direct Load Control (BYOD) | Annual | $\$ 50$ | annual | $\mathrm{N} / \mathrm{A}$ |
| Residential Flexible Load Management | Enrollment | $\$ 50$ | one time | $\mathrm{N} / \mathrm{A}$ |
|  | Annual | $\$ 50$ | annual | $\mathrm{N} / \mathrm{A}$ |
|  | Enrollment | Annual | $\$ 100$ | one time |
| Commercial Direct Load Control (BYOD) | Annual | $\$ 100$ | annual | $\mathrm{N} / \mathrm{A}$ |
| Commercial Flexible Load Management | Annual | $\$ 100$ | annual | $\mathrm{N} / \mathrm{A}$ |
|  | Enrollment | $\$ 100$ | one time | $\mathrm{N} / \mathrm{A}$ |

## 6i. Appendix I: Comfort Partners Transition Plan

The Utilities strongly believe the current Comfort Partners Program ("CP") should be transitioned to full Utility administration in the second triennium and are grateful to the Board for its consideration of the switch. There are several reasons the Utilities believe this transition is both beneficial to customers and consistent with the Clean Energy Act. The Utilities believe the switch can benefit customers by consolidating program design, implementation and evaluation. For participants, having the low-income segment program designed and marketed with the moderateincome program will improve the customer experience by easing access to the program through a streamlined and singular path of entry; the consolidation of the low- and moderate- income segment programs will also allow for the alignment of marketing, the application process, and implementation. It will become a seamless program for all income-qualified customers, as opposed to having two separate, potentially confusing, program offerings in the market.

Furthermore, administration and evaluation of the program would be consolidated within the utilities' program portfolio, which will help to better manage the costs of the program to all customers by integrating the administration and evaluation costs within the larger portfolio and taking advantage of economies of scale. And finally, this switch combines the responsibility for savings performance and budgets to the Utilities alone, which clarifies responsibility in achievement of the Clean Energy Act savings targets and streamlines reporting. The current program cycle has savings and budget responsibility split between the Utilities and the Division of Clean Energy, which does not provide the Utilities with adequate opportunity to appropriately manage the program and achieve the mandated targets.

This document details the utilities' proposed plan to ensure a smooth transition from the existing co-managed Comfort Partners Program to the new utility-run Income Qualified Program.

## Schedule

## Planning Period

The Planning Period is necessary for the Utilities to develop a detailed tactical approach for the transition. This Planning Period is expected to run from July 2024 through January 2025. Although some high-level exploratory pre-planning efforts necessary to develop the Utility filings have already been underway, this more detailed planning period, starting in 2024, is critical to ensure a seamless transition of the myriad processes and responsibilities that will make the transition and future program successful. This period is required to ensure the Utilities have enough time to address details related to sunsetting Comfort Partners and transitioning processes and resources to the new combined Income Qualified Program. Note that the transition timeline is subject to adjustment to allow for a timely and effective process.

## Soft Transition Period

The Soft Transition Period is defined as the six-month period during which Comfort Partners is expected to remain unchanged with regards to services delivered, resource allocation, implementation vendors, procedures manual, marketing strategy, eligibility criteria, data tracking
systems, etc. During the Soft Transition Period, the Comfort Partners Program budget will be included in the utilities' filed budgets, specifically the Income Qualified Program. Additionally, Board Staff will no longer have a program administrative role but will retain regulatory oversight of the program similar to the role they have with other CEA programs.

During the Soft Transition Period, the Utilities will also begin to execute the transition plan developed during the Planning Period. This includes implementing the closeout of specific Comfort Partners operations such as marketing, enrollment, and assessments prior to the launch of the new combined Income Qualified Program.

During the final months of the Soft Transition Period, the Utilities will also begin to ramp-up the new combined Income Qualified Program in parallel with the Comfort Partners Program sunset. The ramp-up involves training vendors, launching marketing, preparing enrollment resources, and eventually scheduling assessments; all to ensure the transition is seamless for customers and program momentum is maintained (some activities could feature a minor overlap between the programs in order to ensure there are no gaps in customer access to the program offering and to seek to avoid disruption to the workforce serving the program).

The schedule allows for an important timing overlap between the Comfort Partners sunset and the new combined Income Qualified Program launch which will be crucial to maintaining participation momentum in this customer segment. The overlapping period allows for the Comfort Partners Working Group to close out committed work-in-progress jobs and shutdown systems and processes related to the legacy Comfort Partners Program. Having this additional time to close out committed customer projects enables the Comfort Partners Program to continue to serve customers up until the new combined Income Qualified Program can begin enrollment efforts, eliminating any gap in service.

## New Combined Income Qualified Program

The second period of the transition, which will begin in PY5, represents the time post-launch of the new combined Income Qualified Program that will serve both low- and moderate-income residential customers.

Please find the full description of the Income Qualified Program in Section 3.a.i. 2 of this Program Plan.

| Comfort Partners Transition Plan |  |  |  |  |  |  | 2024 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Milestones |  | Aug | Sep | Oct | Nov |  | Jan | Feb | Mar | Apr | May | Jun |  | Aug | Sep | Oct | Nov | Dec |
| Comfort Partners Fiscal Year 2024 (Unchanged) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Comfort Partners Fiscal Year 2025 (6-Month BPU Compliance Filing) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Planning |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Finalize Details - Comfort Partners Sunset Plan |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Finalize Details - New Program Transition Plan |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Soft Transition Period |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Comfort Partners Continues Operation (Modified) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Execute Implementation of Transition Plan |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CP Vendors Close Remaining Work-in-Progress Jobs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CP Systems \& Processes Transition Completed |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| New Combined Income Qualified Program |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pre-Launch Activities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Execute Implementation of Income Qualified Program |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| 2025 |  |  |  |  |  |  |  |  | 2026 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec | Jan Feb Mar |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Notes:

1) Comfort Partners Program Fiscal Year 2024 - Comfort Partners will remain unimpacted by the transition plan during Fiscal Year 2024. The Fiscal Year 2024 Compliance Filing will govern the Comfort Partners Program during this period, as per the normal process historically.
2) Comfort Partners Program Fiscal Year 2025 (1 ${ }^{\text {st }}$ Half) - The Division of Clean Energy submits a Compliance Filing for a 6-month abbreviated Program Year running from July 2024 through December 2024.
3) Comfort Partners Program Fiscal Year 2025 ( $\mathbf{2}^{\text {nd }}$ Half) - January 2025 to mark the start of the Soft Transition Period, in which, the Program maintains the implementation and contracting structure but transitions funding from SBC to CEA funds.
4) Transition timeline is subject to adjustment to allow for a timely and effective process.

## Budgets

Triennium 2
Utilities will consider historical incentive budgets to determine what the annual Low-

Income budget should be within the overall Income-Qualified Program offering. The filing will include individual Utility budgets for the next triennium.

## Administration

The Soft Transition Period is tentatively scheduled to begin January 2025. During that timeframe, the Comfort Partners Working Group will continue to implement the program similar to previous years, including the implementation structure, procedures manual, vendors, marketing strategy, enrollment criteria, data tracking system, etc. The CP Working Group will coordinate with the Joint Utility Residential Working Group during this time. Board Staff will no longer have a program administrative role but will retain regulatory oversight of the program similar to the role they have with other CEA programs. Quarterly and annual reports will be provided with regards to program targets via the existing Utility CEA program reporting process and the Utilities can provide status updates through the Utility Working Group discussions.

The Income Qualified Program will be similar to the current Moderate Income Weatherization Program implementation structure. The dollars, participants, and savings will be shared via the SWC system. Each Utility will hire their own implementation vendors to operate the program in their territory and coordinate delivery of the program with their other residential-sector programs in order to streamline customer access to the programs. Utilities may consider continuing working relationships with current Comfort Partners vendors where possible.

During the soft transition period, Comfort Partners and the moderate-income pathway in the Income Qualified Program will not change their eligibility thresholds, rules, and verification process from the way they are currently handled. The future, combined Income Qualified Program will continue to utilize the Federal Poverty Level thresholds for low- and moderate-income that were used in the previous programs, but may consider adjusting them in the future, particularly to align and leverage other programs targeted at low-income customers or to take advantage of Inflation Reduction Act ${ }^{6}$ ("IRA") incentives.

The Utilities will consider adjusting the landlord approval process as related to tenant participation.
Regarding the multifamily rules/procedures, the program will remain consistent during the Soft Transition Period.

## Net Cost Savings / Additional Benefits

The utilization of a multi-year budget cycle will allow for better long-term forecasting and provide consistency and predictability to program management. This approach would allow Utilities to continuously improve management and implementation processes to provide increased efficiencies and reduce administrative burden and costs.

Reduced administrative burden would provide benefits to the utilities, their low- and moderateincome customers, and all utility customers, by lowering the total costs of program administration. In its current state, the Comfort Partners Program is delivered jointly and collaboratively by the

[^35]seven investor-owned utilities in New Jersey. This requires duplicative effort in legal review, info and cyber security, senior leadership review and execution, etc. for contracting efforts.

There are a number of contributing factors that make it difficult to estimate the potential combined utility costs savings at this time. These include but are not limited to:

- An expectation that the Utilities will serve more participants so some administrative savings may be absorbed by the need to process additional projects
- Intention to increase the allowance for health and safety expenses to improve the historic percentage of customers that have not been able to fully proceed through the program which will result in larger projects that may require more administrative review
- More detailed information about processes will not be available until after the transition period is completed
- Unknown potential administrative activities that may be necessary if the program aligns with IRA programs

However, at a minimum the Utilities believe there would be savings from the elimination of the use of the current joint program tracking system by PY6. The current forecasted annual cost is approximately $\$ 800,000$.

Combination of the low- and moderate-income programs ("LMI") would ease confusion with the customer base and ensure that potential participants are directed to the pathway that is right for them rather than try to find the right pathway to fit their needs. A combined Income Qualified Program would ease contractor confusion and reduce the need for referrals from one program to another, streamlining the customer journey to ensure they begin receiving services on the first visit, and reducing unproductive visits from contractors leading to non-billable hours. This would help reduce the costs of implementation, providing that every visit would be productive. Additionally, this would help prevent income-qualified customers from having to use vacation days, sick time, or unpaid time off for appointments that are unproductive, and reduce the need for multiple visits with no services rendered.

The removal of defined territories for individual implementation contractors would enable implementers within each Utility's territory to address customers in a more timely manner.

Customers residing in joint delivery territory could potentially be addressed by multiple contractors, providing additional flexibility of scheduling and delivery of services.

A single combined income-qualified offering would simplify marketing and outreach efforts by providing a single point of entry and casting a larger net to reach a larger population of potential participants. A combined offering would ease training of outreach coordinators and community partners, which would help the outreach efforts reach a larger population. A combined offering could also make it easier to align with available federal funding for integration into these programs in the future.

Lastly, a combined offering would enable simpler reporting of key metrics and expenditures to regulators.

## Schedule (BJB)-3

Public

Atlantic City Electric Company
Energy Efficiency Filing
CBA Workpapers

A Confidential version of Schedule (BJB)-3 will be provided in native format to all parties to the Agreement of Non-Disclosure of Information Claimed to Be Confidential in this matter.

## Schedule (BJB)-4

Table 1. Energy Savings Target Achievement

|  | PY 4 | PY 5 | PY 6 |
| :--- | :---: | :---: | :---: |
| Period | Jan 25-June 25 | July 25-June 26 | July 26-June 27 |
| 3-Yr Avg Sales Baseline (MMBtu) | $60,689,518$ | $59,309,374$ | $57,818,299$ |
| Utility Savings Target (\%) | $1.28 \%$ | $1.57 \%$ | $1.56 \%$ |
| Utility Savings Target (MMBtu)* | 388,413 | 931,157 | 901,965 |
| Projected Savings (MMBtu) | 396,368 | 942,590 | 924,319 |
| Achieved Goal | $102 \%$ | $101 \%$ | $102 \%$ |

*PY4 target for 6-month period is $50 \%$ of annual goal.

Table 2. Energy Savings Baseline Calculation

| Program <br> Year | Start Date | End Date | Sales (MWh) | Baseline <br> $(\mathrm{MWh})$ |
| :---: | :---: | :---: | :---: | :---: |
| 1 | $7 / 1 / 2021$ | $6 / 30 / 2022$ | $8,821,240$ |  |
| 2 | $7 / 1 / 2022$ | $6 / 30 / 2023$ | $8,779,147$ |  |
| 3 | $7 / 1 / 2023$ | $6 / 30 / 2024$ | $8,620,260$ |  |
| 4 | $7 / 1 / 2024$ | $6 / 30 / 2025$ | $8,458,341$ | $8,740,216$ |
| 5 | $7 / 1 / 2025$ | $6 / 30 / 2026$ | $8,360,768$ | $8,619,249$ |
| 6 |  |  |  | $8,479,789$ |

## Schedule (BJB)-5

| Program | $\mathrm{CO}_{2}$ EmissionsReduction <br> (tons)$\mathrm{SO}_{2}$ Emissions <br> Reduction (tons) | NOx Emissions <br> Reduction (tons) |  |
| :--- | ---: | ---: | ---: |
| Behavioral | 16,710 | 4 | 11 |
| EE Products | 197,370 | 32 | 139 |
| Existing Homes | 107,365 | 13 | 78 |
| Income Qualified | 44,126 | 3 | 33 |
| Multifamily | 176,108 | 21 | 128 |
| Prescriptive and Custom | 343,850 | 91 | 223 |
| Direct Install | 155,186 | 23 | 110 |
| Engineered Solutions | 277,767 | 32 | 202 |
| Next Generation Savings | - | - | - |
| Direct Load Control | 778 | 0 | 1 |
| Flexible Load Management | 35 | 0 | 0 |
| Time of Use Rate | - | - | - |
| Building Decarbonization | 17,115 | $(4)$ | 16 |
| Business Energy Manager | - | - | - |
| Total | $\mathbf{1 , 3 3 6 , 4 1 1}$ | 214 | 940 |

## ATLANTIC CITY ELECTRIC COMPANY

BEFORE THE NEW JERSEY<br>BOARD OF PUBLIC UTILITIES DIRECT TESTIMONY OF SHENGRONG CHEN BPU DOCKET NO.

## Q1. Please state your name and position.

A1. My name is Shengrong Chen. I am the Manager of Rate Administration for Atlantic City Electric Company ("ACE" or the "Company") in the Regulatory Affairs Department of Pepco Holdings LLC ("PHI"). I am providing this Direct Testimony on behalf of ACE.

Q2. What are your responsibilities in your role as Manager of Rate Administration?
A2. I am primarily responsible for the development of electric rates, including tariff surcharges, for ACE. I also participate in the development of ACE's policies and practices with respect to rate design and assist with regulatory compliance matters, including tariff administration and periodic filings.

Q3. Could you please describe your educational and professional background and experience?

A3. In 2008, I joined PHI's Regulatory Affairs department as an Analyst on the Rates and Technical Service team. I held various positions within regulatory finance, and revenue requirement for distribution and transmission. In 2023, I was promoted to my current position as the Manager of Rate Administration for ACE.

I received a Bachelor of Science degree in Chemistry from Dalian University of Technology. I also received a Master's degree in Accounting from the University of Delaware, and a Master's degree in Chemistry from Clemson University.

Q4. Have you previously submitted testimony before the New Jersey Board of Public Utilities ("BPU" or the "Board") or other regulatory agencies?

## Witness Chen

A4. Yes. I have submitted testimony before the BPU in Docket Nos. ER22100666, ER23020091, and ER23070479.

## Q5. What is the purpose of your Direct Testimony?

A5. The purpose of my Direct Testimony is to provide an overview of the proposed revenue requirement, rate design, and cost recovery mechanism associated with the proposed Energy Efficiency Program Portfolio ("EE Program"), which is detailed in the Direct Testimony of Company Witness Baatz. My Direct Testimony also includes a proposal for a Time of Use ("TOU") Rate Pilot for residential customers.

## Q6. How is your Direct Testimony organized?

A6. My Direct Testimony is organized as follows, with respect to the proposed EE Program, I will discuss the proposed cost recovery mechanism ("CRM") and its corresponding estimated impact on all rate classes. Additionally, I will provide an overview of the TOU rate pilot proposed for residential customers in Program Year 5 ("PY5") and 6 ("PY6"). EE Fiscal Year 2025 ("FY2025") includes both the Triennium 1 EE Program extension, which will run from July 2024 to December 2024, and Program Year 4 ("PY4") of the Triennium 2 EE program, which will run from January 2025 to June 2025, as per the BPU order issued on October 25, 2023. ${ }^{1}$ My Direct Testimony and accompanying schedules were prepared by me or under my direct supervision and control. The source documents for my Direct Testimony are Company records and public documents. I also rely upon my personal knowledge and experience.

## Q7. Please summarize the schedules presented in your Direct Testimony.

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## Witness Chen

A7. The schedules presented with my testimony are organized as follows:

- Schedule (SC)-1 provides the EE Program CRM which includes the revenue requirement and the development of the EE Program surcharge rate for the extension period of the Triennium 1 EE Program and PY4 through PY6 for the Triennium 2 EE program period, and the EE Program deferral model;
- Schedule (SC)-2 provides the monthly bill impact of the proposed EE Program surcharge in the major service classifications across a range of monthly consumption levels;
- Schedule (SC)-3 provides an illustrative example of the TOU rate calculation for PY5 and PY6; and
- Schedule (SC)-4 provides the redlined and proposed tariff pages for the Regional Greenhouse Gas Initiative ("Rider RGGI")" and TOU rate.


## EE Program Cost Recovery Mechanism

Q8. Please provide a summary of the program types and related costs to be recovered through the CRM.

A8. The EE Program will include various programs designed to achieve electricity savings in New Jersey and decrease energy burdens to all ACE customers, train and grow the workforce in New Jersey, and reduce environmental pollution, including greenhouse gas emissions. The programs will continue to include measures for existing programs such as home energy audits and other energy management solutions designed to provide ongoing cost saving benefits for both residential and commercial customers. In addition, the programs expand to other areas such as building decarbonization designed to encourage beneficial electrification and demand response to incentivize load reduction. The aggregate

## Witness Chen

New Jersey EE Program costs will reflect the sharing reimbursements to and from electric distribution companies ("EDCs") and gas distribution companies ("GDCs") as described in Section IV.C of the Petition relating to the budget adjustment in utility overlapping territories. The table below provides a summary of the proposed programs and related costs. As noted in the table below, total direct costs are $\$ 473.44$ million plus an additional $\$ 52.62$ million of operating and maintenance ("O\&M") costs.

Table 1. ACE EE Plan Proposed Budget

|  | Regulatory Asset |  | Direct O\&M Expenses |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | rect Costs |  |  |  |  |
| Behavioral | \$ | 2,520,574 | \$ | 163,837 | \$ | 2,684,411 |
| EE Products | \$ | 57,980,522 | \$ | 6,918,456 | \$ | 64,898,978 |
| Whole Home | \$ | 56,454,584 | \$ | 5,493,833 | \$ | 61,948,417 |
| Income Qualified | \$ | 33,480,629 | \$ | 3,956,802 | \$ | 37,437,430 |
| Multifamily | \$ | 72,884,023 | \$ | 5,860,753 | \$ | 78,744,776 |
| Prescriptive and Custom | \$ | 60,814,904 | \$ | 5,429,902 | \$ | 66,244,807 |
| Direct Install | \$ | 70,300,386 | \$ | 5,712,905 | \$ | 76,013,291 |
| Engineered Solutions | \$ | 56,916,203 | \$ | 3,291,455 | \$ | 60,207,658 |
| Next Generation Savings | \$ | 3,506,250 | \$ | 318,750 | \$ | 3,825,000 |
| Direct Load Control | \$ | 15,455,003 | \$ | 4,232,687 | \$ | 19,687,690 |
| Flexible Load Management | \$ | 339,211 | \$ | 762,212 | \$ | 1,101,423 |
| Time of Use Rate | \$ | - | \$ | 3,600,000 | \$ | 3,600,000 |
| Building Decarb | \$ | 38,436,634 | \$ | 5,561,558 | \$ | 43,998,192 |
| Business Energy Manager | \$ | 1,822,755 | \$ | 1,320,000 | \$ | 3,142,755 |
| Statewide Coordinator | \$ | 500,000 | \$ | - | \$ | 500,000 |
| Workforce Development | \$ | 1,725,000 | \$ | - | \$ | 1,725,000 |
| Community Outreach | \$ | 300,000 | \$ | - | \$ | 300,000 |
|  | \$ | 473,436,678 |  | 52,623,149 |  | 526,059,827 |

## Q9. What types of investment costs and O\&M costs will be recovered?

A9. Only incremental investment and incremental O\&M costs associated with or created by the proposed programs will be recovered through the CRM. Embedded costs incurred to provide the services under the proposed programs are treated as normal costs

## Witness Chen

of service and recovery would be established during a base rate case proceeding. Incremental investment costs will be recorded as a regulatory asset and amortized over a period of 10 years consistent with the treatment in Triennium 1 and in accordance with page 26 of the BPU Order issued on June 10, 2020 in BPU Docket Nos. Q01901040, Q019060748, and Q017091004 (the "June $10^{\text {th }}$ Order"). If applicable, projected system related capital expenditures are modeled as Property, Plant and Equipment at the inception of the EE Program and will be amortized and recovered over the depreciable asset life, as defined under Generally Accepted Accounting Principles. The incremental O\&M costs will be expensed and included within the CRM model for recovery on an annual basis. If the Company receives any PJM revenue during the program period, the PJM revenue will be included to offset EE program costs during an annual cost recovery filing.

## Q10. Is the Company seeking a return on equity ("ROE") in the determination of its carrying costs for program investments?

A10. Yes. In accordance with page 25 of the May 24 Order, "Staff recommends that the carrying costs for program investments use the capital structure established in each utility's most recent base rate case, incorporating both the cost of debt and the ROE. Staff recommends no basis point reduction on the $R O E$ in order to recognize EE's importance compared to traditional utility investments." Therefore, a return on the unamortized balance (net of accumulated deferred income taxes) will be calculated using the Company's authorized rate of return, as approved by the BPU in its November 17, 2023 Order in Docket No. ER23020091, and stated on page 3 as follows: "The Signatory Parties agree

[^37]
## Witness Chen

that, for the purposes of resolving this proceeding, the Company shall have an overall rate of return of 6.68 percent, which is based upon a capital structure consisting of 50.2 percent equity with a cost rate of 9.60 percent, and 49.8 percent long-term debt with a cost rate of 3.73 percent." Detailed calculations of the 6.68 percent overall rate of return and the 6.16 percent after-tax rate of return can be found in Schedule (SC)-1. Any subsequent change in the ROE authorized by the BPU would be updated and reflected accordingly. The Company will not earn a return on the O\&M expenses that will be recovered on an annual basis.

## Q11. How will the Company recover expenditures made in territories that overlap with other EDCs/GDCs?

A11. The Company proposes that it be allowed to recover expenditures in its territory, for its fuel source, based on the expenditures it makes as the Lead Utility as well as the costs billed by overlapping utilities in delivery of coordinated projects. An explanation of the proposed Budget Adjustment Mechanism for Overlapping Service Territories can be found in Section IV.C of the Petition.

The cost recovery model includes an estimated $\$ 131.9$ million in reimbursements from overlapping gas utilities related to expenditures modeled by the Company that would benefit partner utilities' customers. The estimated costs paid to the overlapping utilities in delivery of coordinated projects made by the partner utilities on ACE's behalf are unknown and thus not included in the cost recovery model.

Q12. Will the continuing amortization expense from Triennium 1 be reflected in the EE surcharge?

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A12. Yes, the remaining amortization expense from Triennium 1 prior to the extension period (July 2024 to December 2024) will continue to be reflected in the EE surcharge. The forecasted unamortized ending balance from Triennium 1, prior to extension, will be the starting balance for the Triennium 1 extension and continue to earn a return approved in the most recent base rate case.

Q13. How will the Triennium 1 extension budget be reflected in the Triennium 2 EE filing?
A13. The Triennium 1 extension period (July 1, 2024 to December 31, 2024), as per the BPU order issued on October 25, 2023, is included in the cost recovery model for FY2025 and reflects the proposed budget in the Petition of the Triennium 1 extension that was filed on November 17, 2023. ${ }^{3}$ The costs associated with the Triennium 1 extension will follow the cost recovery approach from the approved Triennium 1 filing.

Q14. Will there be incentives/penalties during the Triennium 2 Program Years for the utilities based on performance against quantitative performance indicators ("QPIs")?

A14. Yes. The Clean Energy Act mandates utility achievement of energy use reductions beginning after EE PY5. Accordingly, awards of incentives and assessments of penalties will not begin until after the conclusion of PY5. At that time, any incentives or penalties will be based on PY5 performance.

Q15. Please describe the incentives or penalties that will be based on PY5.
A15. The Company will be subject to Performance Incentive Mechanisms ("PIMs") that will be based on PY5. Pursuant to page 28 of July 26 Order, ${ }^{4}$ PIMs adjust a utility's ROE

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on the utility's EE Program investment based on the total weighted QPI: "....no adjustment to the ROE if a utility scores between $80 \%$ to $120 \%$. Above $120 \%$, the ROE adjustment increases linearly to +50 basis points at $150 \%$. If a utility achieves $150 \%$ or higher, 50 basis points are added to its ROE. Going from $80 \%$ to $20 \%$, the ROE adjustment (or penalty) becomes increasingly negative. If a utility is below $20 \%$ achievement, then the ROE is adjusted by -400 basis points."

## Q16. How will the revenue requirement and surcharge be calculated under the CRM?

A16. The surcharge will be designed on a dollar per kilowatt-hour ("kWh") basis, applicable equally to all Rate Schedules. ${ }^{5}$ The surcharge rate will be set annually based upon budgeted and actual expenditures through annual utility Board filings, subject to BPU approval. The revenue requirement is designed to recover the annual depreciation and amortization of capital and investments, plus carrying costs at the Board approved rate of return, and annual O\&M expenses and a true-up for any prior period over-/under-recovery. As previously stated, the revenue requirement calculated will be net of any cost sharing reimbursements. The CRM, including detailed calculations of the revenue requirement and rate design, is attached as Schedule (SC)-1.

## Q17. How will the prior period over-/under-recovery balances be tracked?

A17. Any differences between the forecasted monthly revenue requirement and the actual monthly EE related sales revenue will be tracked as a deferred balance (regulatory asset or regulatory liability). The Company is requesting that monthly interest be applied to any over/under recovery deferral balances. In calculating monthly interest, the Company is proposing the monthly interest rate be based upon the Company's short-term debt rate

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## Witness Chen

which is associated with the monthly weighted average of commercial paper issued, or if no short-term debt is outstanding, the rate on equivalent temporary cash investments. The interest shall not exceed ACE's overall rate of return as authorized by the Board in the Company's most recent base rate case. Additionally, the calculation shall be based on the net of tax beginning and ending average monthly balance. The Company shall continue accruing simple interest with an annual roll-in at the end of each reconciliation period.

## Q18. Please discuss the impact of the EE Program on customer rates.

A18. The Company estimates that a typical residential customer on Basic Generation Service ("BGS") service using 643 kWh per month would see a bill increase of $\$ 0.57$ or $0.39 \%$, for EE FY2025 (July 2024 to June 2025), including the Triennium 1 extension period and Triennium 2 PY4. Additionally, the same customer would see a bill increase of $\$ 0.74$ or $0.51 \%$ resulting from the continuing cost recovery for the Triennium 1 EE program prior to the Triennium 1 extension period. Therefore, the total bill increase for a typical residential customer would be $\$ 1.31$ or $0.89 \%$, from $\$ 146.49$ to $\$ 147.80$ associated with the EE FY2025. ${ }^{6}$ The complete bill impact analysis for all Rate Schedules and its underlying assumptions are set forth in Schedule (SC)-2. For customers who participate in EE programs, this rate impact could be significantly mitigated by reductions in energy usage. The rate impact will also be mitigated by the beneficial impacts of the energy efficiency measures on the cost of electricity overall, as quantified in detail by the benefit/cost analysis of Company Witness Baatz.

## Q19. How is recovery for the EE Program anticipated for the subsequent periods?

[^40]A19. The table below provides a timeline of proposed filings for EE Program Years 4 through 6, which includes the extension period of the Triennium 1 EE Program, and also the true-up for recovery of prior period over/under deferred balances. The charges proposed in the annual filings made by July 31 of each year will go into effect provisionally or as final rates, on November 1 of the current year, upon issuance of a Board Order authorizing these provisional or final rates.

Table 2. ACE Triennium 2 EE Program Rate Filing Schedule

| Program <br> Year | Filing <br> (On or About) | Projected <br> Spending <br> Through | True-Up of Prior <br> Period Actuals | Rates <br> Effective |
| :---: | :---: | :---: | :---: | :---: |
| 4 | July 31, 2024 | June 30, 2025* | July 1, 2023 <br> through June 30, <br> 2024 | Nov 1, <br> 2024 |
| 5 | July 31, 2025 | June 30, 2026 | July 1, 2024 <br> through June 30, <br> 2025 | Nov 1, <br> 2025 |
| 6 | July 31, 2026 | June 30, 2027 | July 1, 2025 <br> through June 30, <br> 2026 | Nov 1, <br> 2026 |

*The projected spending through June 30, 2025 will include the approved budget spending from Triennium 1 extension and Triennium 2 EE Program filings

## Time of Use Rate Pilot

## Q20. Are you proposing a TOU Rate Pilot program?

A20. In compliance with Attachment A, page 10 of July $26^{\text {th }}$ Order, the Company is proposing a new TOU Rate Pilot for residential customers in PY5 and PY6. The TOU Rate Pilot is one of the mechanisms under the Company's proposed demand response programs in the EE Program.

Q21. Why is the TOU Rate Pilot proposed in Program Year 5 and 6?

A21. The Company is recommending this pilot for PY5 and PY6 when sufficient AMI data (one year) is available through the Smart Energy Network regarding customer hourly usage. Hourly usage information enables the Company to both evaluate and set appropriate peak and off-peak periods, as well as rates for customers based on expected usage during those times. The Company anticipates sufficient AMI data will be available for rate design calculations by PY5.

## Q22. Describe the benefits of the TOU Rate Pilot.

A22. The TOU Rate Pilot has two potential primary benefits: 1) encourage customers to shift usage to the non-peak periods, through higher peak period price signals, resulting in lower customer distribution system peaks, and 2) enable customers to save money on their electricity bill if off-peak usage is shifted beyond that of the average residential class. The TOU rate encourages customers to shift energy use to times when the distribution system is less constrained (i.e., off-peak periods), providing customer benefits in affordability, through potential bill savings and enhancing customer choice. The Company believes that TOU rates could play a significant role in the load flexibility needed in coming years as the grid is modernized and as customers have more choices in end-use technologies.

Q23. How does the Company propose to design the rates associated with the TOU Rate Pilot in Program Year 5 and 6?

A23. The Company proposes using cost-based principles in designing the TOU distribution rate for this pilot. In addition, the rates will consider the willingness of customers to adopt the rates and the customer experience in designing the rates. Availability

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This offering will be available to residential customers, as well as separately metered electric vehicle ("EV") charging for residential customers. The EV charging station must be intended for the sole use of the residential customer.

## Peak Periods

The on- and off-peak periods will be identified and proposed based on analysis of system elements from AMI data (e.g., hourly residential and total system demands), which is anticipated to be included in the Program Year 5 rate filing.

## Distribution Rate Design

An objective in developing the TOU rate was to ensure that customers could achieve savings in both winter and summer seasons and provide for distribution company revenue neutrality. Therefore, the Company will utilize the authorized current allocated revenue requirement and billing determinants approved in the most recent base rate case for the entire residential class. These amounts will then be apportioned to develop an onpeak and off-peak TOU rate which arrives at the same total revenue requirement as the overall residential class. Leveraging the entire residential class as the basis for the TOU rate development will provide customers the opportunity to save if they are able to shift usage from the peak period and consume less compared to the average residential customer's usage during that peak period. TOU customers will be able to take advantage of load diversity among the entire class, rather than a smaller sub-set of customers on the TOU rate itself.

The proposed rate design in the TOU offering will apportion/shift demand-related primary distribution system costs out of the off-peak period rate development and into the on-peak period. The Company is proposing to include primary costs for recovery within

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the peak period, as allocating primary costs to the on-peak period is intended to reflect the actual cost of generating and delivering electricity during times of high demand (i.e., the primary distribution system must be built out to meet the requirements of system peak demand). The Company also proposes that the on-peak to off-peak ratio be capped at 4 for the TOU rate design. This on-peak/off-peak ratio would be adjusted by varying the percentage of allocation of primary distribution costs to the on-peak period. This approach strikes a reasonable balance, encouraging customers to utilize the TOU rate that provides a robust price signal, while also considering customer acceptance without sharp tiered rates. The demand- and customer-related cost components will be updated and analyzed in the Company's class cost of service study filed with each base rate case.

The apportionment of the respective residential billing determinants relating to the on- and off-peak usage will be determined based on the analysis of hourly AMI data.

For an illustrative example of this proposal, see Schedule (SC)-3.

## Tariffs

## Q24. Please list the tariffs and workpapers that you are sponsoring.

A24. Illustrative redlined and proposed tariff sheets showing the proposed terms, conditions, and rates applicable to the EE Program under Rider RGGI and the TOU tariff provided for the instant Petition are set forth in Schedule (SC)-4.

## Q25. Does this conclude your Direct Testimony?

A25. Yes, it does.

## Schedule (SC)-1

## ACE

Energy Efficiency and Demand Response Surcharge
Residential and Commercial Energy Efficiency Programs

## SECTION I ACE EE DR SURCHARGE CALCULATION

Table 1 －Summary of Revenue Requirement and Annual Charge

## T1 extension（July 1， 2024 －December 31，2024）Summary

| Forecasted 10 Year Amorti「ation Straight Line $\square$ | 3375633 | Table 3－Col 6 |
| :---: | :---: | :---: |
| Forecasted 5 Year Amorti「ation Straight Line $\square$ | 58618 | Table 3－Col 7 |
| Forecasted CCRF | 2285513 | Table 3－Col 17 |
| Forecasted O $\square$ M Expense | 2950000 | Table 3■Col $18 \square \mathrm{Col} 19$ |
| Forecasted P M Mar et Revenues | － | Table 3－Col 20 |
| Prior Period True $\square \mathrm{p}$ | － | Table 5－Col 6 |
| Total Annual Amount to be Recovered | 8669763 |  |

2025 （January 1， 2025 －June 30，2025）Summary

| Forecasted 10 Year Amorti ation Straight Line $\square^{\text {S }}$ | 5513042 | Table 3－Col 6 |
| :---: | :---: | :---: |
| Forecasted 5 Year Amorti「ation Straight Line $\square$ | 58618 | Table 3－Col 7 |
| Forecasted CCRF | 3394439 | Table 3－Col 17 |
| Forecasted $\mathrm{O} \square \mathrm{M}$ Expense | 10013485 | Table 3－Col $18 \square$ Col 19 |
| Forecasted P M Maret Revenues | － | Table 3－Col 20 |
| Prior Period True $\square \mathrm{p}$ | － | Table 5－Col 6 |
| Total Annual Amount to be Recovered | 18979584 |  |

2025 （July 1， 2024 －June 30，2025）Summary
Forecasted 10 Year Amorti「ation Straight Line
Forecasted 5 Year Amorti ation Straight Line $\square$
Forecasted CCRF
Forecasted O $\square$ M Expense
Forecasted P $\subset$ M Mar et Revenues
Prior Period True $\square \mathrm{p}$
Total Annual Amount to be Recovered
8888674 Table 3 Col 6
117235 Table 3 Col 7
5679952 Table 3Col 17
12963485 Table 3 Col $18 \square$ Col 19
－Table 3Col 20
Table 5 Col 6

Retail Sales－$\square$ h
밈 S Surcharge
8393022086 Table 2
0.003294

BP $\square$ RC Assessmen
0.000009
\＄／KWH Surcharge with SUT
0.003522

## ACE

Energy Efficiency and Demand Response Surcharge
Residential and Commercial Energy Efficiency Programs

## SECTION I ACE EE DR SURCHARGE CALCULATION

Table 1 - Summary of Revenue Requirement and Annual Charge
2026 (July 1, 2025 - June 30, 2026) Summary
Forecasted 10 Year Amorti「ation Straight Line $\square$
Forecasted 5 Year Amortiation Straight Line
21120619 Table 3CCol 6
117235 Table 3-Col 7
12144685 Table 3Col 17
Forecasted CCRF
Forecasted O $\square$ M Expense
Forecasted P M Mar et Revenues
Prior Period True $\square \mathrm{p}$
Total Annual Amount to be Recovered
Retail Sales - $\square h$
H Surcharge
BP $\square$ RC Assessment
21453884 Table 3 Col $18 \square$ Col 19
Table 3-Col 20
Table $5-\mathrm{Col} 6$
54836424
8315048953 Table 2
0.006595
0.000017
\$/KWH Surcharge with SUT

## ACE

Energy Efficiency and Demand Response Surcharge
Residential and Commercial Energy Efficiency Programs

## SECTION I ACE EE DR SURCHARGE CALCULATION

Table 1 －Summary of Revenue Requirement and Annual Charge
2027 （July 1， 2026 －June 30，2027）Summary
Forecasted 10 Year Amorti「ation Straight Line $\square$
Forecasted 5 Year Amortiation Straight Line
35476041 Table 3－Col 6
19515 Table 3－Col 7
Focasted 5 Year Amorti ation Straight Line
Forecasted CCRF
Forecasted O$\square M$ Expense
Forecasted P $\sqcap$ M Mar et Revenues
Prior Period True $\square \mathrm{p}$
Total Annual Amount to be Recovered
Retail Sales－$\square h$
I⿴囗十⺝丶 H Surcharge
$B P \square R C$ Assessmen
\＄／KWH Surcharge with SUT
19238633 Table 3 Col 1
21155780 Table 3 Col $18 \square$ Col 19
Table 3 Col 20
150294 Table 5 Col 6 76040263

8227609911 Table 2
0.009242
0.000024
0.009880

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Residentia and Comerner
SECTION II Forecasted year amortization schedule
Table 2 - Forecasted Program Year Monthly Delivered Sales (mWh)

|  |  | 2025 |
| :---: | :---: | :---: |
|  | ul24 | 884311 |
|  | Aug-24 | 954729 |
|  | Sep-24 | 904831 |
|  | Octi24 | ${ }_{5}^{612330}$ |
|  | Dec-24 | 618256 |
|  | an-25 | 730399 |
|  | Feb-25 | 684391 |
|  | Mar-25 | 624798 |
|  | Apr-25 | 585950 <br> 532950 |
|  | $\begin{gathered} \text { May-25 } \\ \text { un-25 } \end{gathered}$ | 532692 670797 |
| Total m■ h |  | 8393022 |



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Residential and Commercial Energy Efficiency Program

| Table 3 - Forecasted Progr T1 6-month Extension (July | Year Monthly Am 2024 - December 2 | ortization and CCRF <br> 31, 2024) |  | 5 |  |  | 8 |  | 10 | Table 3 - For | $\begin{aligned} & \text { sted Program Year Mo } \\ & \text { nsion (Julv 1. } 2024 \text { - } \end{aligned}$ | Amortization and CC $\begin{gathered} \text { nber 31, 2024) } \\ \hline 12 \end{gathered}$ | $13 \square$ | 14 | 15 | 16 | 17 | 18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Previous Month Col 6 | $\underset{\substack{\text { Sum of Vintage } \\ \text { Year Col } 3}}{ }$ <br> Year Col 3 | Sum of Vintage Year Col 4 | Sum of Vintage | $\begin{gathered} \text { fsum of } \\ \text { Vintage Year Col } \\ 6 \end{gathered}$ | $\begin{gathered} \text { sum of } \\ \text { Vintage Year } \\ \text { Col7 } \end{gathered}$ | $\mathrm{COO} 2 \square \mathrm{COI} 3$ $\mathrm{Col} 4 \mathrm{Col} 5$ | $\square-C o l 3-$ Col $4-$ Col $5-$ Col 6 - Col 7■x Composite Tax Factor |  |  | fior Month Col $11 \square$ Col $9 \square$ Col 10 | Col 8 ■Col 11 |  | Col 12 Average <br> x Col $13 \llbracket 12$ | $\square$ Col 14 Complement of Composite Tax Factor |  |  |  |
| Month | $\square$ namorti『ed Beginning <br> Balanc | Regulatory Asset Costs <br> Direct and Share | $\begin{gathered} \text { Regulatory Asset } \\ \text { Costs } \\ \text { Loans } \square \end{gathered}$ | $\begin{gathered} \text { PPIEE } \\ \text { Cosis } \\ \text { IT Related } \end{gathered}$ | 10 Year Amorti『ation | $\begin{gathered} 5 \text { Year } \\ \text { Amorti ation } \\ \hline \end{gathered}$ | $\square$ namortied Ending <br> Balance | Regulatory Asset <br> Tax Activity | $\begin{gathered} \text { PP } \square \mathrm{E} \\ \text { Deferred } \\ \text { Tax Activity } \end{gathered}$ | Month | Accum Deferred Tax | $\square$ namorti ed Ending Balance et of Accum Deferred Tax | CCRF Rate et-of-Tax | Estimated CCRF et-of-Tax | Estimated Adusted for Income Tax | $\begin{gathered} \mathrm{O} \square \mathrm{M} \\ \text { Expenses } \end{gathered}$ | $\begin{gathered} \begin{array}{c} \mathrm{O} \mathrm{M} \\ \text { Cost Sharing } \end{array} \\ \hline \end{gathered}$ | P M Mar et Revenues |
| un-24 |  |  |  |  |  |  | 44992562 |  |  | un-24 |  | 44992562 |  |  |  |  |  |  |
| ul-24 | 44992562 | 4425000 |  |  | 470418 | 9770 | 48937374 | 1111633 |  | ul-24 | 1111633 | 47825741 | 6.16\% | 238124 | ${ }^{331233}$ | 491667 |  |  |
| Aug-24 | 48937374 | 4425000 |  |  | 507293 - | 9770 | 52845312 | 1101267 |  | Aug-24 | 2212900 | 50632412 | 6.16\% | 252593 | 351360 | 491667 |  |  |
| Sep-24 | 52845312 | 4425000 |  | - | 544168 | 9770 | 56716374 | 1090902 |  | Sep-24 | 3303802 | 53412572 | 6.16\% | ${ }^{266925}$ | ${ }^{371297}$ | 491667 |  |  |
| Oct-24 | 56716374 | 4425000 |  |  | $581043 \square$ | 9770 | 60.505662 | 1080536 |  | Oct-24 | 43843389 | ${ }_{561166224}$ | 6.16\% | ${ }^{281122}$ | 391045 | ${ }^{491667}$ |  |  |
| ${ }_{\text {- }}^{\text {cou-24 }}$ Dec-24 | 60.500562 | 4425000 4425000 |  |  | 617918 | 97700 | 64347874 68108312 | 11070171 |  | ${ }^{\text {cour-24 }}$ Dec24 | 5454509 <br> 6514314 | 58.893365 61593998 |  | 295183 309108 | ${ }_{4290974}^{41064}$ | ${ }_{4916967}^{4967}$ | : |  |
| Dec-24 | 64347874 | 4425000 |  |  | 654793] | 9770 | 68108312 | 1059805 |  | Dec-24 | 6514314 | 61593998 | 6.16\% | 309108 | 429974 | 491667 | . |  |
| Total |  | 26550000 |  | - | 3375633 | $588618]$ |  | 6.514314 | - | Total |  |  |  |  | 2285513 | 2950000 | - |  |

Table 3- Forecasted Program Year
2025 (January 1, 2025 - June 30, 202
$1 \square$


Table 3. Forecasted Program Year Mo
2025 (January 1, 2025- - June 30 2025)

$160-18$


$\underset{\substack{\text { CCRF Rate } \\ \text { Cetof: Tax }}}{\substack{\text { and }}}$
Estimated
CCRF $\substack{\text { Estimated } \\ \text { CCRF }}$ Dec-24 - 68108312

|  |  |  |
| :---: | :---: | :---: |
| 8853858 | 67567502 | 6.16\% |
| $11172195 \square$ | 73486771 | 6.16\% |
| 13469326 | 79351804 | 6.16\% |
| 15745250 | 85162601 | 6.16\% |
| 17999967 | 90919164 | 6.16\% |
| 20233477 | 96621492 | 6.16\% |


| 331361 | 460.928 | 16689 |
| :---: | :---: | :---: |
| 361872 | 503369 | 16689 |
| 392104 | 545423 | 16689 |
| 422059 | 587089 | 16689 |
| 451734 | 628369 | 16689 |
| 481132 | 669261 | 1668 |

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Residential and Commercial Energy Efficiency Program

| Table 3-Forecasted Program 2026 (July 1, 2025 - June 30, 20 | Year Monthly A <br> 26) | zation and CCRF |  |  |  |  |  |  |  | Table 3- Fore | asted Program Year 25 - June 30, 2026) | Amortization and CC |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 - | 12 | ${ }^{10}$ | 4] | ${ }^{51}$ |  |  | ${ }^{8}$ | -90 | 10 |  | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 |
|  | Previous Month | Sum of Vintage Year Col 3 | Sum of Vintage Year Col 4 | Sum of Vintage Year Col 5 |  | Vintage Year Col 7 | $\begin{gathered} \mathrm{Col} 2 \square \mathrm{Col} 3 \\ \mathrm{Col} 4 \\ 4 \end{gathered}$ $\mathrm{Col} 4 \square \mathrm{Col} 5$ | Col 6 - Col $7 \llbracket \times$ Composite Tax Factor |  |  | $\begin{aligned} & \text { Prior Month Col } 11 \backsim \mathrm{Col} \\ & 9 \operatorname{COl} 10 \end{aligned}$ | $\square \mathrm{Col} 8 \square \mathrm{Col} 11$ |  | $\text { Col } 12 \text { Average }$ $x \text { Col } 13 ■ 12$ | of Composite Tax Factor |  |  |  |
| Month | $\square$ namorti ed Beginning Balance | Regulatory Asset <br> osts <br> Direct and Share | Regulatory Asset Costs Loans $\square$ | $\begin{gathered} \text { PPIEE } \\ \text { Cosis } \\ \text { IT Related } \end{gathered}$ | $\begin{gathered} 10 \text { Year } \\ \text { Amorti ation } \end{gathered}$ | $\begin{gathered} 5 \text { Year } \\ \text { Amortiation } \\ \hline \end{gathered}$ |  | Regulatory Asset Deferred Tax Activity | $\begin{gathered} \text { PPE. } \\ \text { Defered } \\ \text { Tax Activity } \end{gathered}$ | Month | Accum Deferred Tax |  | CCRF Rate $\square$ et-of-Tax | Estimated CCRF et-of-Tax | Estimated Adusted for Income Tax | $\begin{gathered} \text { OLM } \\ \hline \text { Expenses } \end{gathered}$ | $\begin{gathered} \mathrm{OTM} \\ \text { cost Sharing } \end{gathered}$ | P M Mar $\sqsubset$ Revenues |
| un-25 |  |  |  |  |  |  | 116854969 |  |  | un-25 | 20233477 | 96621492 |  |  |  |  |  |  |
| u-25 | 116854969 | 9403079 | 2645033 |  | 11207846 | 9770 | 127685464 | 3047199 |  | ul-25 | $23280676 \square$ | 104404788 | 6.16\% | 515729 | 717386 | 1787824 |  |  |
| Aug-25 | 127685464 | 9403079 | 2645033 | - | 11308247 | 9770 | 138415559 | 3018976 |  | Aug-25 | 26299652 | 112115907 | 6.16\% | 555480 | 772680 | 1787824 |  |  |
| Sep-25 | 138415559 | 9403079 | 2645033 |  | 1408648 | 9770 | 149045253 | 2990753 |  | Sep-25 | ${ }^{2929290405}$ | 119754848 | 6.16\% | 594860 | 827459 | 1787824 |  |  |
| Oct-25 | 149045253 | 9403079 | 2645033 |  | 11509049 | 9770 | 1595974546 | 2962530 |  | Oct-25 | ${ }^{32} 2529395$ | 127321611 | 6.16\% | 633870 | 881722 | 1787824 |  |  |
| Oov-25 | 159574546 | 9403079 | 2645033 |  | 1609450 | 9770 | 170003438 | 2934308 |  | -ov-25 | 35187243] | 134816195 | 6.16\% | 672510 | 935470 | 1787824 |  |  |
| Dec-25 | 170.003438 | 9403079 | 2645033 | - | 1709851 | 9770 | 180331929 | 2906085 |  | Dec-25 | 380933288 | 142238601 | 6.16\% | 710779 | 988703 | 1787824 |  |  |
| ${ }_{\text {can }}$ [an-26 | 18083311929 190560019 | 9403079 9403079 | 2645033 265033 | : | ${ }_{1} 1810252$ | 9770 | 190560019 | 2877862 |  | ${ }^{\text {can-26 }}$ | ${ }^{4099711900}$ | 149588829 | 6.16\% | 748678 | 1041421 | 1787824 |  |  |
| Feb-26 | 1905600019 | 9403079 | 2645033 | - | ${ }^{19109653}$ | 9770 | 2006887709 | 2849640 |  | Feb-26 Mar-26 | 438208300 46642247 | 156866889 164072750 |  | ${ }^{7862064}$ | 1093624 | 1787824 |  |  |
| ${ }_{\text {Mpp-26 }}$ | 200687709 210714997 | 9403079 9403079 | ${ }_{2645033}^{264033}$ | : | ${ }_{2}^{2011054}$ | ${ }_{9} 977700$ | 2107714997 220641884 | 2821417 <br> 2793194 |  | $\underset{\text { Marr-26 }}{\text { Mab }}$ | ${ }^{4664242470}$ | 16407272750 171206443 | ¢, ${ }_{\text {6.16\% }}^{6.16 \%}$ | 823364 880152 | 1145312 <br> 1196884 | 1787824 1787824 | : |  |
| May-26 | 220641884 | 9403079 | 2645033 |  | 2211856 | 9770 | 230468371 | 12764972 |  | May-26 | 52200413 | 178267958 | 6.16\% | 896570 | 1247741 | 1787824 |  |  |
| tun-26 | 230468371 | 9403079 | 2645033 |  | ${ }^{2312257]}$ | 117700 | 240194456 | 2736749 |  |  | ${ }^{549377162}$ | 185257294 | 6.16\% | 932617 | 1297283 | 1787824 |  |  |
| Tolal |  | 112836945 | 31740397 | . | 21120619 | 117235 |  | 34703685 |  | Total |  |  |  |  | 12144685 | 21453884 |  |  |

ACE
Energy Eficiency and Demand Response Surcharge
Residential and Commercial Energy Efficiency Programs


## ACE Energy Efticiency and Demand Response Surcharge Residential and Commercial Energy Efticiency Programs

SECTIONIII-PRIOR YEAR TRUE UP
Table 4-Actual and Forecasted Prior EE Program Monthly Balances and Expenses

${ }^{1}$
41-
or Month Col
Col 19 Col 11
SECTONII-PRIOR YEAR TRUE UP

ACE
Eneryy Eficiency and Demand Response Surcharge
Residential and Commercial Energy Eficiency Programs



## ACE

Residential and Commercial Energy Efficiency and Demand Response Surcharge
Budgeted Costs - Triennium 1 Extension



Cost Type/Program
Home Energy Reports
Efficient Products
Exficient Products
Existing Homes QHEC
Moderate Income $\square$ eatheri ation
Multi-Family
Energy Solutions for Business Prescriptive and Custom Energy Solutions for Business Engineered Solutions Direct Install
Energy Solutions for Business Energy Management Portfolio Costs

|  | O\&M EXPENSES |  |  |  |  | Period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2024 Direct Costs | 2024 Cost Sharing | 2024 Loans | 2024 Loan Repayments | 2024 Net Costs |  |
|  | 37559 |  |  |  | 37559 | Annual |
|  | 521931 |  |  |  | 521931 | Annual |
|  | 225576 |  |  |  | 225576 | Annual |
|  | 244626 |  |  |  | 244626 | Annual |
|  | 413672 |  |  |  | 413672 | Annual |
|  | 115905 |  |  |  | 115905 | Annual |
|  | 476920 |  |  |  | 476920 | Annual |
|  | 84032 |  |  |  | 84032 | Annual |
|  | 747083 |  |  |  | 747083 | Annual |
|  | 59663 |  |  |  | 59663 | Annual |
|  | 23031 |  |  |  | 23031 | Annual |
| TOTAL O\&M EXPENSES | 2950000 | - |  | - | 2950000 |  |
|  | $2024=$ July 1, 2024 through December 31, 2024 |  |  |  |  |  |





| Portolo | rect Costs | Sharng |  |  |  | Vear nourred |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 63789707 168332536 <br> 168332536 | 20298804 554955 | 1082741 3174039 |  | 54318316 <br> 144577342 | ${ }_{\substack{2025 \\ 2022}}^{202}$ | ${ }^{10}$ |
| Toal | 337891754 | 131852522 | 7554924 |  | 341594155 |  |  |



| olio | Direct Costs | ${ }_{\text {OMm }}^{\text {Loasesesses }}$ Loan Repayments | 罣ed | Year neurred | $\xrightarrow{\text { fecovery Period }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10013485 21453884 21155780 |  | 10013485 21453884 2145388 | $\begin{aligned} & 2025 \\ & 20202 \\ & 2027 \end{aligned}$ | $\underbrace{\substack{\text { Ammued } \\ \text { Anmul }}}_{\text {Ampal }}$ |
| Toal | 52623149 |  | 52683149 |  |  |


| Section I $\square$ True $\square \mathrm{p}$ of PY Amorti $\square$ ation Program Year Incurred： Recovery Period： | $\square$ namortired Beginning Balance | 202510InvestmentCostsDirect and Share | 2026 <br> 10 <br> Investment <br> Costs <br> Direct and Share | 202710InvestmentCostsDirect and Share | 10 Investment Costs Loans | 10 Year <br> Boo $e d$ Amorti ation | Section II Current Amorti「ation Expense on Costs Incurred in PY |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | ar Amorti at |  |
|  |  |  |  |  |  |  | Monthly | SubTotal | Count |
| Ul－24 | － | 4425000 |  |  | － | $36875 \square \quad 4388125$ | 36875 | 36875 | 1 |
| Aug－24 | 4388125 | 4425000 |  |  | － | $73750 \square \quad 8739375$ | 36875 | 73750 | 2 |
| Sep－24 | 8739375 | 4425000 |  |  |  | 110625■ 13053750 | 36875 | 110625 | 3 |
| Oct－24 | 13053750 | 4425000 |  |  | － | 147500ロ－17331250 | 36875 | 147500 | 4 |
| $\square \mathrm{ov-24}$ | 17331250 | 4425000 |  |  | － | 184375－口 21571875 | 36875 | 184375 | 5 |
| Dec－24 | 21571875 | 4425000 |  |  | － | $221250 \square 25775625$ | 36875 | 221250 | 6 |
| 「an－25 | 25775625 | 7248484 |  |  | 1804569 | 296692■ 34531986 | 75442 | 296692 | 7 |
| Feb－25 | 34531986 | 7248484 |  |  | 1804569 | $372134 \square \square 43212904$ | 75442 | 372134 | 8 |
| Mar－25 | 43212904 | 7248484 |  |  | 1804569 | $447576 \square \quad 51818381$ | 75442 | 447576 | 9 |
| Apr－25 | 51818381 | 7248484 |  |  | 1804569 | $523018 \square \square 60348415$ | 75442 | 523018 | 10 |
| May－25 | 60348415 | 7248484 |  |  | 1804569 | 598461■ 68803007 | 75442 | 598461 | 11 |
| cun－25 | 68803007 | 7248484 |  |  | 1804569 | 673903口 | 75442 | 673903 | 12 |
| cul－25 | 77182157 |  | 9403079 |  | 2645033 | 774304－ロ 88455966 | 100401 | 774304 | 13 |
| Aug－25 | 88455966 |  | 9403079 |  | 2645033 | 874705■ 99629373 | 100401 | 874705 | 14 |
| Sep－25 | 99629373 |  | 9403079 |  | 2645033 | 975105■ 110702379 | 100401 | 975105 | 15 |
| Oct－25 | 110702379 |  | 9403079 |  | 2645033 | 1075506■ 121674985 | 100401 | 1075506 | 16 |
| $\square \mathrm{ov-25}$ | 121674985 |  | 9403079 |  | 2645033 | 11175907■ 132547189 | 100401 | 1175907 | 17 |
| Dec－25 | 132547189 |  | 9403079 |  | 2645033 | 1276308■ 143318993 | 100401 | 1276308 | 18 |
| an－26 | 143318993 |  | 9403079 |  | 2645033 | $1376709 \square 153990396$ | 100401 | 1376709 | 19 |
| Feb－26 | 153990396 |  | 9403079 |  | 2645033 | 1477110■ 164561397 | 100401 | 1477110 | 20 |
| Mar－26 | 164561397 |  | 9403079 |  | 2645033 | －1577511ロ 175031998 | 100401 | 1577511 | 21 |
| Apr－26 | 175031998 |  | 9403079 |  | 2645033 | 1677912■ 185402198 | 100401 | 1677912 | 22 |
| May－26 | 185402198 |  | 9403079 |  | 2645033 | 1778313－ 195671997 | 100401 | 1778313 | 23 |
| cun－26 | 195671997 |  | 9403079 |  | 2645033 | 1878714－ 205841395 | 100401 | 1878714 | 24 |
| cul－26 | 205841395 |  |  | 9142615 | 2748093 | 1977803■－ 215754300 | 99089 | 1977803 | 25 |
| Aug－26 | 215754300 |  |  | 9142615 | 2748093 | 2076892■ 2255684116 | 99089 | 2076892 | 26 |
| Sep－26 | 225568116 |  |  | 9142615 | 2748093 | $2175982 \square 235282842$ | 99089 | 2175982 | 27 |
| Oct－26 | 235282842 |  |  | 9142615 | 2748093 | 2275071■ 244898480 | 99089 | 2275071 | 28 |
| $\square \mathrm{ov-26}$ | 244898480 |  |  | 9142615 | 2748093 | $2374160 \square 254415028$ | 99089 | 2374160 | 29 |
| Dec－26 | 254415028 |  |  | 9142615 | 2748093 | $2473249 \square \square 263832487$ | 99089 | 2473249 | 30 |
| 「an－27 | 263832487 |  |  | 9142615 | 2748093 | $2572338 \square 273150856$ | 99089 | 2572338 | 31 |
| Feb－27 | 273150856 |  |  | 9142615 | 2748093 | $2671428 \square{ }^{\text {a }}$ 282370136 | 99089 | 2671428 | 32 |
| Mar－27 | 282370136 |  |  | 9142615 | 2748093 | $2770517 \square 291490328$ | 99089 | 2770517 | 33 |
| Apr－27 | 291490328 |  |  | 9142615 | 2748093 | 2869606－ 300511430 | 99089 | 2869606 | 34 |
| May－27 | 300511430 |  |  | 9142615 | 2748093 | $2968695 \square 309433442$ | 99089 | 2968695 | 35 |
| un－27 | 309433442 |  |  | 9142615 | 2748093 | 3067785－ 318256366 | 99089 | 3067785 | 36 |
| Cul－27 | 318256366 |  |  |  |  | 3067785－${ }^{\text {a }}$ 315188581 | － | 3067785 | 37 |
| Aug－27 | 315188581 |  |  |  |  | $3067785 \square 312120796$ | － | 3067785 | 38 |
| Sep－27 | 312120796 |  |  |  |  | $3067785 \square 309053012$ | － | 3067785 | 39 |
| Oct－27 | 309053012 |  |  |  |  | $3067785 \square 305985227$ | － | 3067785 | 40 |
| $\square \mathrm{ov-27}$ | 305985227 |  |  |  |  | $3067785 \square 302917442$ | － | 3067785 | 41 |
| Dec－27 | 302917442 |  |  |  |  | 3067785－ 299849658 | － | 3067785 | 42 |
| ［an－28 | 299849658 |  |  |  |  | 3067785■ 296781873 | － | 3067785 | 43 |
| Feb－28 | 296781873 |  |  |  |  | 3067785■ 293714089 | － | 3067785 | 44 |
| Mar－28 | 293714089 |  |  |  |  | 3067785■ 290646304 | － | 3067785 | 45 |
| Apr－28 | 290646304 |  |  |  |  | 3067785－ 287578519 | － | 3067785 | 46 |
| May－28 | 287578519 |  |  |  |  | 3067785■ 284510735 | － | 3067785 | 47 |
| cun－28 | 284510735 |  |  |  |  | 3067785■ 281442950 | － | 3067785 | 48 |
| cul－28 | 281442950 |  |  |  |  | $3067785 \square 278375165$ | － | 3067785 | 49 |
| Aug－28 | 278375165 |  |  |  |  | 3067785■ 275307381 | － | 3067785 | 50 |
| Sep－28 | 275307381 |  |  |  |  | $3067785 \square 272239596$ | － | 3067785 | 51 |
| Oct－28 | 272239596 |  |  |  |  | 3067785■ 269171812 | － | 3067785 | 52 |
| $\square \mathrm{ov-28}$ | 269171812 |  |  |  |  | 3067785■ 266104027 | － | 3067785 | 53 |
| Dec－28 | 266104027 |  |  |  |  | $3067785 \square 263036242$ | － | 3067785 | 54 |
| 「an－29 | 263036242 |  |  |  |  | 3067785■ 259968458 | － | 3067785 | 55 |
| Feb－29 | 259968458 |  |  |  |  | 3067785■ 256900673 | － | 3067785 | 56 |
| Mar－29 | 256900673 |  |  |  |  | 3067785－ 253832888 | － | 3067785 | 57 |
| Apr－29 | 253832888 |  |  |  |  | 3067785－ 250765104 | － | 3067785 | 58 |
| May－29 | 250765104 |  |  |  |  | 3067785■－ 247697319 | － | 3067785 | 59 |
| Cun－29 | 247697319 |  |  |  |  | 3067785－－ 244629535 | － | 3067785 | 60 |
| cul－29 | 244629535 |  |  |  |  | 3067785－－ 241561750 | － | 3067785 | 61 |
| Aug－29 | 241561750 |  |  |  |  | 3067785■ 238493965 | － | 3067785 | 62 |
| Sep－29 | 238493965 |  |  |  |  | 3067785－ 235426181 | － | 3067785 | 63 |
| Oct－29 | 235426181 |  |  |  |  | $3067785 \square 232358396$ | － | 3067785 | 64 |
| $\square \mathrm{ov-29}$ | 232358396 |  |  |  |  | $3067785 \square 229290611$ | － | 3067785 | 65 |
| Dec－29 | 229290611 |  |  |  |  | 3067785■－ 226222827 | － | 3067785 | 66 |
| 「an－30 | 226222827 |  |  |  |  | 3067785■ 223155042 | － | 3067785 | 67 |
| Feb－30 | 223155042 |  |  |  |  | 3067785－ 220087258 | － | 3067785 | 68 |
| Mar－30 | 220087258 |  |  |  |  | 3067785－ 217019473 | － | 3067785 | 69 |
| Apr－30 | 217019473 |  |  |  |  | 3067785■ 213951688 | － | 3067785 | 70 |
| May－30 | 213951688 |  |  |  |  | 3067785■ 210883904 | － | 3067785 | 71 |
| Cun－30 | 210883904 |  |  |  |  | 3067785－ 207816119 | － | 3067785 | 72 |
| cul－30 | 207816119 |  |  |  |  | 3067785■ 204748334 | － | 3067785 | 73 |
| Aug－30 | 204748334 |  |  |  |  | 3067785■－ 201680550 | － | 3067785 | 74 |
| Sep－30 | 201680550 |  |  |  |  | 3067785■ 198612765 | － | 3067785 | 75 |
| Oct－30 | 198612765 |  |  |  |  | 3067785■ 195544981 | － | 3067785 | 76 |
| $\square \mathrm{ov-30}$ | 195544981 |  |  |  |  | 3067785－192477196 | － | 3067785 | 77 |
| Dec－30 | 192477196 |  |  |  |  | 3067785－ 189409411 | － | 3067785 | 78 |
| 「an－31 | 189409411 |  |  |  |  | 3067785－ 186341627 | － | 3067785 | 79 |
| Feb－31 | 186341627 |  |  |  |  | 3067785－ 183273842 |  | 3067785 | 80 |



ACE
Weighted Average Cost of Capital
BRC Docket No. ER23020091, Order dated 11/17/2023 (Stipulation of Settlement)

| Capital Structure | Weight | Rate | Weighted Rate | After <br> Tax | Before Tax | Penalty/ Incentive | Weighted Rate | After Tax | Before Tax |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long Term Debt | 49.80\% | 3.73\% | 1.86\% | 1.34\% | 1.86\% |  | 1.86\% | 1.34\% | 1.86\% |
| Preferred Stoc $\square$ | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |  | 0.00\% | 0.00\% | 0.00\% |
| Common Stoc $\square$ | 50.20\% | 9.60\% | 4.82\% | 4.82\% | 6.70\% | 0.00\% | 4.82\% | 4.82\% | 6.70\% |
| Total | 100.00\% |  | 6.68\% | 6.16\% | 8.56\% |  | 6.68\% | 6.16\% | 8.56\% |

Penaltiesincentives are not applicable until Program Year 5 results $\square$ ho $\square$ ever $\square$ in order to ascertain that the model is flexible $\_$this column is built into the model for future occurence.

## ACE <br> NJ Tax Factor <br> BRC Docket No. ER23020091

| Line <br> No. |  | Description |
| :---: | :--- | :---: | | Statutory |
| :---: |
| Tax Rate |


| Line No. | Description | Computation | Total Tax Factor | Income Tax Factor |
| :---: | :---: | :---: | :---: | :---: |
| 5 | BP $\square$ Assessment | line 1 | 0.2630\% | 0.0000\% |
| 6 | $\square \square$ Sales and $\square$ se Tax S $\square$ T $\square$ | line 2 | 6.6250\% | 0.0000\% |
| 7 | $\square \square$ Income Tax Rate | 100\% - لline $1 \square$ line $2 \mathbb{T}$ line 3 | 8.3801\% | 9.0000\% |
| 8 | Federal Income Tax Factor | $\square 100 \%$ - line $5 \square$ line $6 \square$ line $7 \square$ x line 4 | 17.7937\% | 19.1100\% |
| 9 | Composite Tax Factor | line $5 \square$ line $6 \square$ line $7 \square$ line 8 | 33.0618\% | 28.1100\% |
| 10 | Complement of Composite Tax Factor | 100\% - line $4 \square$ line $5 \square$ line $6 \square$ | 66.9382\% | 71.8900\% |
| 11 | Revenue Conversion Factor |  | 1.49392 | 1.39101 |

ACE
Energy Efficiency and Demand Response Surcharge

|  | Jul－24 | Aug－24 | Sep－24 | Oct－24 | Nov－24 | Dec－24 | Jan－25 | Feb－25 | Mar－25 | Apr－25 | May－25 | Jun－25 | Program Year 1 Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Revenues（Revenue Requirement） | 1303087 | 1360089 | 1416901 | 1473524 | 1529958 | 1586203 | 2869847 | 2987730 | 3105226 | 3222334 | 3339056 | 3455390 | 27649347 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating and Maintenance | 491667 | 491667 | 491667 | 491667 | 491667 | 491667 | 1668914 | 1668914 | 1668914 | 1668914 | 1668914 | 1668914 | 12963485 |
| Regulatory Debits | 470418 | 507293 | 544168 | 581043 | 617918 | 654793 | 730235 | 805677 | 881119 | 956561 | 1032003 | 1107446 | 8888674 |
| Depreciation and Amortiation | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 117235 |
| Total Operating Expenses | 971854 | 1008729 | 1045604 | 1082479 | 1119354 | 1156229 | 2408919 | 2484361 | 2559803 | 2635245 | 2710687 | 2786129 | 21969395 |
| Operating Income | 331233 | 351360 | 371297 | 391045 | 410604 | 429974 | 460928 | 503369 | 545423 | 587089 | 628369 | 669261 | 5679952 |
| Other Income | － | － | － | － | － | － | － | － | － | － | － | － |  |
| Interest Expense | － | ． | ． | － |  |  |  |  |  |  | ． | ． |  |
| Income Before Income Taxes | 331233 | 351360 | 371297 | 391045 | 410.604 | 429974 | 460.928 | 503369 | 545423 | 587089 | 628369 | 669261 | 5679952 |
| Income Tax Expense | 93110 | 98767 | 104372 | $109923 \square$ | 115421 － | 120866 | 129567 | $141497 \square$ | $153318 \square$ | $165031 \square$ | $176635 \square$ | 188129 | 1596635 |
| Net Income | 238123 | 252593 | 266925 | 281122 | 295183 | 309108 | 331361 | 361872 | 392105 | 422058 | 451734 | 481132 | 4，083，317 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 5679952 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | CCRF |


| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash＇ | ${ }^{4590895 \square}$ | ${ }^{3} 5999329$ | ${ }^{3} 542374 \square$ | ${ }^{3} 485610 \square$ | ${ }^{3429034}$ | $3372647 \square$ | ${ }^{8814853}$ | 7822649 | 7704863 | 7587464 | $7470452 \square$ | 7353827 | 68773998 |
| Accounts Receivale ${ }^{1}$ | 977315 | 42752 | 42609 | 42467 | 42326 | 42184 | 962733 | 88412 | 88122 | 87831 | 87542 | 87251 | 2591543 |
| Income Tax Receivable | 1111633 | 1101267 | 1090902 | 1080536 | 1070171 | 1059805 | 2339544 | 2318337 | 2297131 | 2275924 | 2254717 | 2233510 | 20233477 |
| Regulator Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EE Program Costs | 4425000 | 4425000 | 4425000 | 4425000 | 4425000 | 4425000 | 9053053 | 9053053 | 9053053 | 9053053 | 9053053 | 9053053 | 125860878 |
| Less：Accumulated Amortiation | 470418 － | 507293 | $544168 \square$ | 581043 | 617918 | $654793 \square$ | $730235 \square$ | 805677 | $881119 \square$ | 956561 口 | $1032003 \square$ | 11107446 | 888867 |
| Net Regulatory Asset | 48947144 | 3917707 | 3880832 | 3843957 | 3807082 | 3770207 | 8322818 | 8247376 | 8171934 | 8096491 | 8021049 | 7945607 | 116972204 |
| Property Plant $\square$ Equipment PPPIE | － |  | － | － |  | － |  | － | － |  | － | － | 0 |
| Less－Accumulated Depreciation $\square$ Amortia ation | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 117235 |
| Net Property，Plant \＆Equipment | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 117235 |
| Total Assets | 46，435，428 | 1，452，627 | 1，462，199 | 1，471，581 | 1，480，775 | 1，489，779 | 2，800，472 | 2，821，706 | 2，842，554 | 2，863，013 | 2，883，086 | 2，902，771 | 70，905，991 |
| Liabilities and Capitalization |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income Taxes Payable | 93110 | 98767 | 104372 | 109923 | 115421 | 120866 | 129567 | 141497 | 153318 | 165031 | 176635 | 188129 | 1596635 |
| Deferred Income Taxes | 1111633 | 1101267 | 1090902 | 1080536 | 1070171 | 1059805 | 2339544 | 2318337 | 2297131 | 2275924 | 2254717 | 2233510 | 20233477 |
| Total Liabilities | 1204743 | 1200034 | 11195274 | 1190459 | 1185592 | 1180671 | 2469111 | 2459834 | 2450449 | 2440.955 | 24311352 | 2421639 | 21830112 |
| Capitairation | 238123 | 252593 | 266925 | 281122 | 295183 | 309108 | 331361 | 361872 | 392105 | 422058 | 451734 | 481132 | 4083317 |
| Total Liabilities \＆Capitalization | 1，442，866 | 1，452，627 | 1，462，199 | 1，471，581 | 1，480，775 | 1，489，779 | 2，800，472 | 2，821，706 | 2，842，554 | 2，863，013 | 2，883，086 | 2，902，771 | 25，913，429 |

F $\square 1$ Accounts Receivable balances assume collection of $25 \%$ of the current month and $75 \%$ of the prior month．

| Return on Rate Base（Regulatory Asset and PP\＆E） |  |  |  |  |  |  |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Plant | 49417562 | 53842562 | 58267562 | 62692562 | 67117562 | 71542562 | 80595614 | 89648667 | 98701720 | 107754773 | 116807825 | 125860878 |  |
| Accumulated Amortiation $\square$ Depreciation | 480188 | 997250 | 1551188 | 2142000 | 2769688 | 3434250 | 4174255 | 4989701 | 5880590］ | 6846921 | 7888694 | 9005909 |  |
| et Plant | 48，937，374 | 52，845，312 | 56，716，374 | 60，550，562 | 64，347，874 | 68，108，312 | 76，421，360 | 84，658，966 | 92，821，130 | 100，907，851 | 108，919，131 | 116，854，969 |  |
| Beginning ADIT Balance |  | 1111633 | 2212900 | 3303802 | 4384338 口 | 5454509 口 | 651431 | 8853858 | $11172195 \square$ | 13469326 | 15745250 | 179999 |  |
| Ending ADIT Balance | 1111633 | 2212900 | $3303802 \square$ | 4384338 | 5454509 | 6514314 | 8853858 | 11172195 | 13469326 | 15745250 | 17999967 | 20233477 |  |
| et Rate Base | 46，409，151 | 49，229，076 | 52，022，492 | 54，789，398 | 57，529，794 | 60，243，681 | 64，580，750 | 70，527，136 | 76，419，287 | 82，257，202 | 88，040，883 | 93，770，328 |  |
| eet Income | 238，123 | 252，593 | 266，925 | 281，122 | 295，183 | 309，108 | 331，361 | 361，872 | 392，105 | 422，058 | 451，734 | 481，132 |  |
| After－Tax Return on Rate Base | 0．51\％ | 0．51\％ | 0．51\％ | 0．51\％ | 0．51\％ | 0．51\％ | 0．51\％ | 0．51\％ | 0．51\％ | 0．51\％ | 0．51\％ | 0．51\％ | 6．16\％ |

ACE
Energy Efticiency and Demand Response Surcharge
Pro-Forma Projected Income Statement and Balance S

| Pro-Forma Projected Income Statement and Balance Shet | Jul-25 | Aug-25 | Sep-25 | Oct-25 | Nov-25 | Dec-25 | Jan-26 | Feb-26 | Mar-26 | Apr-26 | May-26 | Jun-26 | Program Year 2 Total | Cumulative Program Year 2 Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Expenses■ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Regulatory Debits | 1207846 | 1308247 | 1408648 | 1509049 | 1609450 | 1709851 | 1810252 | 1910653 | 2011054 | 2111455 | 2211856 | 2312257 | 21120619 | 30009294 |
| Depreciation and Amortiation | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 117235 | 234470 |
| Total Operating Expenses | 3005440 | 3105841 | 3206242 | 3306643 | 3407043 | 3507444 | 3607845 | 3708246 | 3808647 | 3909048 | 4009449 | 4109850 | 42691739 | 64661134 |
| Operating Income | 717386 | 772680 | 827459 | 881722 | 935470 | 988703 | 1041421 | 1093624 | 1145312 | 1196484 | 1247141 | 1297283 | 12144685 | 17824637 |
| Other Income | - | - | - | - |  | - | - | - | - | - | - | - | - | - |
| Interest Expense | - | - | - | - | . | . | - | . | - | . | - | . | - | . |
| Income Before Income Taxes | 717386 | 772680 | 827459 | 881722 | 935470 | 988703 | 1041421 | 1093624 | 1145312 | 1196484 | 1247141 | 1297283 | 12144685 | 17824637 |
| Income Tax Expense | 201657 | 217200 | $232599 \square$ | 247852 | 262961 - | 277924 | [292743 | 1307418 | 321947 | 336332 | 350571 - | 364666 | 3413871 - | 5010505 |
| Net Income | 515729 | 555480 | 594860 | 633870 | 672509 | 710779 | 748678 | 786206 | 823365 | 860152 | 896570 | 932617 | 8,730,814 | 12,814,132 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 12144685 | 17824637 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | CCRF | CCRF |


| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash ${ }^{1}$ | 10313686 | 10074186 | 9918620 | $9763569 \square$ | 9609034 | 9455014 | 9301508 - | 9148518 | $8996043 \square$ | 8844083 | 8692639 | 8541710 | 112658609 | 181432607 |
| Accounts Receivable ${ }^{1}$ | 200577 | 116771 | 116385 | 115998 | 115612 | 115225 | 114839 | 114453 | 114067 | 113680 | 113293 | 112907 | 1463807 | 4055350 |
| Income Tax Receivale | 3047199 | 3018976 | 2990753 | 2962530 | 2934308 | 2906085 | 2877862 | 2849640 | 2821417 | 2793194 | 2764972 | 2736749 | 34703685 | 54937162 |
| Regulatory Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EE Program Costs | 12048112 | 12048112 | 12048112 | 12048112 | 12048112 | 12048112 | 12048112 | 12048112 | 12048112 | 12048112 | 1204811 | 12048112 | 144577342 | 270438220 |
| Less-Accumulated Amorti ation | 1207846 | ${ }^{1308247}$ | 1408648 | 11509049 | 1609450 | 1709851 | 1810252 | ${ }^{1910653]}$ | 2011054 | 2111455 | 2211856 | 2312257 | 21120619 | 30009294 |
| Net Regulatory Asset | 10840265 | 10739864 | 10.639463 | 10.539063 | 10438662 | 10338261 | 10237860 | 10137459 | 10037 058 | 9936657 | 9836256 | 9735855 | 123456723 | 240428927 |
| Property Plant $\square$ Equipment PPPIE | - |  | - |  | - |  |  |  |  | - |  | , | 0 | 0 |
| Less-Accumulated Depreciation $\square$ Amortiation | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | $117235 \square$ | 234470 |
| Net Property, Plant \& Equipment | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 9770 | 117235 | 234470 |
| Total Assets | 3,764,585 | 3,791,656 | 3,818,212 | 3,844,252 | 3,869,778 | 3,894,788 | 3,919,283 | 3,943,264 | 3,966,729 | 3,989,678 | 4,012,113 | 4,034,032 | 46,848,370 | 117,754,361 |
| Liabilities and Capitalization |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income Taxes Payable | 201657 | 217200 | 232599 | 247852 | 262961 | 277924 | 292743 | 307418 | 321947 | 336332 | 35057 | 364666 | 3413871 | 5010505 |
| Deferred Income Taxes | 3047199 | 3018976 | 2990753 | 2962530 | 2934308 | 2.906085 | 2877862 | 2849640 | 2821417 | 2793194 | 2764972 | 2736749 | 34703685 | 54937162 |
| Total Liabilities | 3248856 | 3236176 | 3223352 | 3210382 | 3197269 | 3184009 | 3170605 | 3157058 | 3143364 | 3129526 | 3115543 | 3101415 | 38117556 | 59947667 |
| Capitaii ation | 515729 | 555480 | 594860 | 633870 | 672509 | 710779 | 748678 | 786206 | 823365 | 860152 | 896570 | 932617 | 8730814 | 12814132 |
| Total Liabilities \& Capitalization | 3,764,585 | 3,791,656 | 3,818,212 | 3,844,252 | 3,869,778 | 3,894,788 | 3,999,283 | 3,943,264 | 3,966,729 | 3,989,678 | 4,012,113 | 4,034,032 | 46,888,370 | $\xrightarrow{72,761,799}$ |


| Return on Rate Base (Regulatory Asset and PP\&/ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { Program } \\ \text { Year 2 } \\ \text { Total } \end{gathered}$ |
| Gross Plant | 137908990 | 149957102 | 162005214 | 174053326 | 186101437 | 198149549 | 210197661 | 222245773 | 234293885 | 246341997 | 258390108 | 270438220 |  |
| Accumulated Amorti ation $\square$ Depreciation | 10223526 | $11541543 \square$ | 12959961 - | 14478779 | 16097999 | 17817620 | 19637642 | 21558064 | 23578888 | $25700112 \square$ | 27921738 | 130243764 |  |
| et Plant | 127,685,464 | 138,415,559 | 149,045,253 | 159,574,546 | 170,003,438 | 180,331,929 | 190,560,019 | 200,687,709 | 210,714,997 | 220,641,884 | 230,468,371 | 240,194,456 |  |
| Beginning ADIT Balance | 20233477 | 23280676 | 26299652 | 29290405 | [32252935 | ${ }^{3} 5187243$ - | 38093328 - | 40971190 | 43820830 | 46642247 口 | 49435441 - | 52200413 |  |
| Ending ADIT Balance | 23280676 | 26299652 | $29290405 \square$ | 32252935 | -35187243 | 38093328 | 40971190 | 43820830 | 46642247 | 49435441 - | 52200413 | 54937162 |  |
| et Rate Base | 100,513,140 | 108,260,348 | 115,935,378 | 123,538,230 | 131,068,903 | 138,527,398 | 145,913,715 | 153,227,854 | 160,469,814 | 167,639,597 | 174,737,200 | 181,762,626 |  |
| et Income | 515,729 | 555,480 | 594,860 | 633,870 | 672,509 | 710,779 | 748,678 | 786,206 | 823,365 | 860,152 | 896,570 | 932,617 |  |
| After-Tax Return on Rate Base | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 6.16\% |

ACE
Energy Efficiency and Demand Response Surcharge
Pro-Forma Projected Income Statement and Balance S

| Pro-Forma Projected Income Statement and Balance Shet | Jul-26 | Aug-26 | Sep-26 | Oct-26 | Nov-26 | Dec-26 | Jan-27 | Feb-27 | Mar-27 | Apr-27 | May-27 | Jun-27 | Program Year 3 Total | Cumulative Year 3 Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Revenues (Revenue Requirement) | 5529074 | 5673398 | 5817200 | 5963141 | 6108464 | 6253552 | 6398453 | 6542873 | 6.686561 | 6829690 | 6972587 | 7114976 | 75889969 | 158375739 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating and Maintenance | 1762982 | 1762982 | 1762982 | 1762982 | 1762982 | 1762982 | 1762982 | 1762982 | 1762982 | 1762982 | 1762982 | 1762982 | 21155780 | 55573149 |
| Regulatory Debits | 2411346 | 2510435 | 2609524 | 2708614 | 2807703 | 2906792 | 3005881 | 3104971 | 3204060 | 3303149 | 3402238 | 3501328 | 35476041 | 65485335 |
| Depreciation and Amortia ation | 8231 | 5129 | 1992 | 1489 | 873 | 526 | 499 | 499 | 277 | - |  |  | 19515 | 253985 |
| Total Operating Expenses | 4182559 | 4278546 | 4374498 | 4473084 | 4571557 | 4670300 | 4769362 | 4868452 | 4967318 | 5066131 | 5165220 | 5264309 | 56651336 | 121312469 |
| Operating Income | 1346515 | 1394852 | 1442702 | 1490057 | 1536907 | 1583252 | 1629091 | 1674421 | 1719243 | 1763.559 | 1807367 | 1850667 | 19238633 | 37063270 |
| Other Income | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Interest Expense |  | - | - |  |  | . |  | - | . |  |  |  | - |  |
| Income Before Income Taxes | 1346515 | 1394852 | 1442702 | 1490057 | 1536907 | 1583252 | 1629091 | 1674421 | 1719243 | 1763559 | 1807367 | 1850667 | 19238633 | 37063270 |
| Income Tax Expense | 378505 | 392093 | 405544 | 418855 | $432025 \square$ | $445052 \square$ | 457937 | 470680 | $483279 \square$ | 495736 | 508051 - | 520222 | 5407980 | 10418485 |
| Net Income | 968010 | 1002759 | 1037158 | 1071202 | 1104882 | 1138200 | 1171154 | 1203741 | 1235964 | 1267823 | 1299316 | 1330445 | 13,830,653 | 26,644,785 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 19238633 | 37063270 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | CCRF | CCRF |


| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet Assets |  | 8088535 | 7944341 | 7800004 | 7654218 | 7508954 | 73639137 | 7219132 | 7074895 | 6931346 | 6788276 | 6645505 | 89235190 | 270667797 |
| Accounts Receivable ${ }^{1}$ | 91456 | 108243 | 107851 | 109456 | 108992 | 108816 | 108676 | 108314 | 107766 | 107346 | 107173 | 106792 | 1280882 | 5336232 |
| Income Tax Receivale | 2664649 | 2636795 | 2608941 | 2581087 | 2553233 | 2525379 | 2497525 | 2469671 | 2441817 | 2413963 | 2386109 | 2358255 | 30137424 | 85074586 |
| Regulator Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EE Program Costs | 11890708 | 11890708 | 11890708 | 11890708 | 11890708 | 11890708 | 11890708 | 11890708 | 11890708 | 11890708 | 11890708 | 11890708 | 142688497 | 413126717 |
| Less-Accumulated Amotii ation | 2411346 | 2510435 | 2609524 | [2708614 | 2807703■ | $12.906792 \square$ | $13005881 \square$ | ${ }^{131049710}$ | 13204060 | [3303149 | 13402238 | 3501328 | ${ }^{35476041}$ | 65485335 |
| Net Regulatory Asset | 9479362 | 9380273 | 9281184 | 9182094 | 9083005 | 8983916 | 8884827 | 8785737 | 8686648 | 8587559 | 8488470 | 8389381 | 107212456 | 347641382 |
| Property Plant $\square$ Equipment PPTE | - | - |  | - | - | - | - | - | - | - | - | - | 0 | 0 |
| Less/Accumulated Depreciation $\square$ Amorti ation | 8231 | 5129 | 1992 | 1489 | 873 | 526 | $499 \square$ | 499 | 277 | - | - | - | 19515 | 253985 |
| Net Property, Plant \& Equipment | 8231 - | 5129 | 1992 | 1489 | 873] | 526 | 499 | 499 | 277 |  |  |  | 19515 | 253985 |
| Total Assets | 4,011,164 | 4,031,647 | 4,051,643 | 4,071,144 | 4,090,140 | 4,108,631 | 4,126,616 | 4,144,092 | 4,161,060 | 4,177,522 | 4,193,476 | 4,208,922 | 49,376,057 | 167,130,418 |
| Liabilities and Capitalization |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income Taxes Payable | 378505 | 392093 | 405544 | 418855 | 432025 | 445052 | 457937 | 470680 | 483279 | 495736 | 508051 | 520222 | 5407980 | 10418485 |
| Deferred Income Taxes | 2664649 | 2636795 | 2608941 | 2581087 | 2553233 | 2525379 | 2497525 | 2469671 | 2441817 | 2413963 | 2386109 | 2358255 | 30137424 | 85074586 |
| Total Liabilities | 3043154 | 3028888 | 3014485 | 2999942 | 2985258 | 2970431 | 2955462 | 2940351 | 2925096 | 2.909699 | 2894160 | 2878477 | 35545404 | 95493071 |
| Capitaii ation | 968010 | 1002759 | 1037158 | 1071202 | 1104882 | 1138200 | 1171154 | 1203741 | 1235964 | 1267823 | 1299316 | 1330445 | 13830653 | 26644785 |
| Total Liabilities \& Capitalization | 4,011,164 | 4,031,647 | 4,051,643 | 4,071,144 | 4,090,140 | 4,108,631 | 4,126,616 | 4,144,092 | 4,161,060 | 4,177,522 | 4,193,476 | 4,208,922 | 49,376,057 | 122,137,856 |

$F \square 1 \longdiv { \text { Accounts Receivable balances assur } }$
Return on Rate Base (Regulatory Asset and PP\&/
Gross Plant
Accumulated Amorti ation $\square$ Depreciation
Accumulated
cet lant
Beginning ADIT Balance
Ending ADIT Balance
et Rate Base
et Income
After-Tax Return on Rate Base

| 282328928 | 294219636 | 306110344 | 318001052 | 329891761 | 341782469 | 353673177 | 365563885 | 377454593 | 389345301 | 401236009 | 413126717 | Program Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $32663341 \square$ | ${ }^{35178906}$ | 37790422 | 40.500524 | 433091000 | 46216418 | 49222799 | ${ }_{52328269}$ | 55532605 | ${ }^{588355754}$ | 62237992 | 65739320 |  |
| 249,665,587 | 259,040,731 | 268,319,922 | 277,500,528 | 286,582,661 | 295,566,050 | 304,450,378 | 313,235,616 | 321,921,988 | 330,509,547 | 338,998,016 | 347,387,397 |  |
| 54937162 5760181 | 57601811 60238606 | 60238606 62847547 | 62847547 65428634 | 65428634 6798186 | 67981867 70507246 | 70507246 73004771 | 73004771 <br> 75474442 | $\begin{aligned} & 75474442 \\ & 77916259 \end{aligned}$ | 77916259 80330222 | $80330222$ $82716331$ | 82716331 85074586 |  |
| 188,660,535 | 195,432,950 | 202,137,250 | 208,772,135 | 215,336,344 | 221,829,799 | 228,252,206 | 234,603,391 | 240,883,451 | 247,092,527 | 253,230,505 | 259,297,248 |  |
| 968,010 | 1,002,759 | 1,037,158 | 1,071,202 | 1,104,882 | 1,138,200 | 1,171,154 | 1,203,741 | 1,235,964 | 1,267,823 | 1,299,316 | 1,330,445 |  |
| 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 0.51\% | 6.16\% |

## Schedule (SC)-2

## 2025 BILL IMPACTS

| Present Rates vs. Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly | Present Delivery |  | Present Supply T |  | Present Total |  | Delivery |  | $\square \mathrm{e}$ Supply T |  | Total |  | Difference |  |  |  | Total |  | \% $\square$ |
| $\square$ sage |  |  |  |  |  |  |  | ly $T$ |  |  |  | ence |  |
| W $\mathrm{h} \square$ |  | 끼 |  |  |  | IIT |  |  |  | [1] |  |  |  | 띠 |  | ㅍ⿴囗 |  | 띠 |  |  |  |  | $\square$ |  |  |
| 0 | $\square$ | 6.25 | $\square$ | - | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | - | $\square$ | 6.25 | $\square$ | - | $\square$ | - | $\square$ | - | 0.00\% |
| 25 | $\square$ | 8.54 | $\square$ | 3.15 | $\square$ | 11.69 | $\square$ | 8.54 | $\square$ | 3.20 | $\square$ | 11.74 | $\square$ | - | $\square$ | 0.05 | $\square$ | 0.05 | 0.43\% |
| 50 | $\square$ | 10.83 | $\square$ | 6.30 | $\square$ | 17.13 | $\square$ | 10.83 | $\square$ | 6.41 | $\square$ | 17.24 | $\square$ | - | $\square$ | 0.11 | $\square$ | 0.11 | 0.64\% |
| 75 | $\square$ | 13.11 | $\square$ | 9.46 | $\square$ | 22.57 | $\square$ | 13.11 | $\square$ | 9.61 | $\square$ | 22.72 | $\square$ | - | $\square$ | 0.15 | $\square$ | 0.15 | 0.66\% |
| 100 | $\square$ | 15.40 | $\square$ | 12.61 | $\square$ | 28.01 | $\square$ | 15.40 | $\square$ | 12.81 | $\square$ | 28.21 | $\square$ | - | $\square$ | 0.20 | $\square$ | 0.20 | 0.71\% |
| 150 | $\square$ | 19.98 | $\square$ | 18.91 | $\square$ | 38.89 | $\square$ | 19.98 | $\square$ | 19.22 | $\square$ | 39.20 | $\square$ | - | $\square$ | 0.31 | $\square$ | 0.31 | 0.80\% |
| 200 | $\square$ | 24.55 | $\square$ | 25.22 | $\square$ | 49.77 | $\square$ | 24.55 | $\square$ | 25.63 | $\square$ | 50.18 | $\square$ | - | $\square$ | 0.41 | $\square$ | 0.41 | 0.82\% |
| 250 | $\square$ | 29.13 | $\square$ | 31.52 | $\square$ | 60.65 | $\square$ | 29.13 | $\square$ | 32.03 | $\square$ | 61.16 | $\square$ | - | $\square$ | 0.51 | $\square$ | 0.51 | 0.84\% |
| 300 | $\square$ | 33.71 | $\square$ | 37.83 | $\square$ | 71.54 | $\square$ | 33.71 | $\square$ | 38.44 | $\square$ | 72.15 | $\square$ | - | $\square$ | 0.61 | $\square$ | 0.61 | 0.85\% |
| 350 | $\square$ | 38.28 | $\square$ | 44.13 | $\square$ | 82.41 | $\square$ | 38.28 | $\square$ | 44.85 | $\square$ | 83.13 | $\square$ | - | $\square$ | 0.72 | $\square$ | 0.72 | 0.87\% |
| 400 | $\square$ | 42.86 | $\square$ | 50.44 | $\square$ | 93.30 | $\square$ | 42.86 | $\square$ | 51.26 | $\square$ | 94.12 | $\square$ | - | $\square$ | 0.82 | $\square$ | 0.82 | 0.88\% |
| 450 | $\square$ | 47.43 | $\square$ | 56.74 | $\square$ | 104.17 | $\square$ | 47.43 | $\square$ | 57.66 | $\square$ | 105.09 | $\square$ | - | $\square$ | 0.92 | $\square$ | 0.92 | 0.88\% |
| 500 | $\square$ | 52.01 | $\square$ | 63.05 | $\square$ | 115.06 | $\square$ | 52.01 | $\square$ | 64.07 | $\square$ | 116.08 | $\square$ | - | $\square$ | 1.02 | $\square$ | 1.02 | 0.89\% |
| 600 | $\square$ | 61.16 | $\square$ | 75.65 | $\square$ | 136.81 | $\square$ | 61.16 | $\square$ | 76.88 | $\square$ | 138.04 | $\square$ | - | $\square$ | 1.23 | $\square$ | 1.23 | 0.90\% |
| 643 | \$ | 65.10 | \$ | 81.08 | \$ | 146.18 | \$ | 65.10 | \$ | 82.39 | \$ | 147.49 | \$ | - | \$ | 1.31 | \$ | 1.31 | 0.90\% |
| 650 | $\square$ | 65.74 | $\square$ | 81.96 | $\square$ | 147.70 | $\square$ | 65.74 | $\square$ | 83.29 | $\square$ | 149.03 | $\square$ | - | $\square$ | 1.33 | $\square$ | 1.33 | 0.90\% |
| 700 | $\square$ | 70.31 | $\square$ | 88.26 | $\square$ | 158.57 | $\square$ | 70.31 | $\square$ | 89.70 | $\square$ | 160.01 | $\square$ | - | $\square$ | 1.44 | $\square$ | 1.44 | 0.91\% |
| 750 | $\square$ | 74.89 | $\square$ | 94.57 | $\square$ | 169.46 | $\square$ | 74.89 | $\square$ | 96.10 | $\square$ | 170.99 | $\square$ | - | $\square$ | 1.53 | $\square$ | 1.53 | 0.90\% |
| 800 | $\square$ | 79.47 | $\square$ | 100.87 | $\square$ | 180.34 | $\square$ | 79.47 | $\square$ | 102.51 | $\square$ | 181.98 | $\square$ | - | $\square$ | 1.64 | $\square$ | 1.64 | 0.91\% |
| 900 | $\square$ | 88.62 | $\square$ | 113.48 | $\square$ | 202.10 | $\square$ | 88.62 | $\square$ | 115.32 | $\square$ | 203.94 | $\square$ | - | $\square$ | 1.84 | $\square$ | 1.84 | 0.91\% |
| 1000 | $\square$ | 97.77 | $\square$ | 126.09 | $\square$ | 223.86 | $\square$ | 97.77 | $\square$ | 128.14 | $\square$ | 225.91 | $\square$ | - | $\square$ | 2.05 | $\square$ | 2.05 | 0.92\% |
| 1200 | $\square$ | 116.07 | $\square$ | 151.31 | $\square$ | 267.38 | $\square$ | 116.07 | $\square$ | 153.77 | $\square$ | 269.84 | $\square$ | - | $\square$ | 2.46 | $\square$ | 2.46 | 0.92\% |
| 1500 | $\square$ | 143.53 | $\square$ | 189.14 | $\square$ | 332.67 | $\square$ | 143.53 | $\square$ | 192.21 | $\square$ | 335.74 | $\square$ | - | $\square$ | 3.07 | $\square$ | 3.07 | 0.92\% |
| 2000 | $\square$ | 189.29 | $\square$ | 252.18 | $\square$ | 441.47 | $\square$ | 189.29 | $\square$ | 256.28 | $\square$ | 445.57 | $\square$ | - | $\square$ | 4.10 | $\square$ | 4.10 | 0.93\% |
| 2500 | $\square$ | 235.05 | $\square$ | 315.23 | $\square$ | 550.28 | $\square$ | 235.05 | $\square$ | 320.35 | $\square$ | 555.40 | $\square$ | - | $\square$ | 5.12 | $\square$ | 5.12 | 0.93\% |
| 3000 | $\square$ | 280.81 | $\square$ | 378.27 | $\square$ | 659.08 | $\square$ | 280.81 | $\square$ | 384.41 | $\square$ | 665.22 | $\square$ | - | $\square$ | 6.14 | $\square$ | 6.14 | 0.93\% |
| 3500 | $\square$ | 326.57 | $\square$ | 441.32 | $\square$ | 767.89 | $\square$ | 326.57 | $\square$ | 448.48 | $\square$ | 775.05 | $\square$ | - | $\square$ | 7.16 | $\square$ | 7.16 | 0.93\% |
| 4000 | $\square$ | 372.33 | $\square$ | 504.36 | $\square$ | 876.69 | $\square$ | 372.33 | $\square$ | 512.55 | $\square$ | 884.88 | $\square$ | - | $\square$ | 8.19 | $\square$ | 8.19 | 0.93\% |

4 SUMMER MONTHS（June Through September）

| Present Ratesvs．Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly |  | Present |  | Present | Present Total |  | Delivery |  | $\square \mathrm{e} \square$ Supply T |  | Total |  | Difference |  |  |  | Total |  |  |
| $\square$ sage |  | Delivery |  | Supply T |  |  |  |  |  |  |  | ly T |  |  |  |
| ［1］ $\mathrm{h} \square$ |  | 띠 |  | ［1］ |  | ［1］ |  |  |  | T⿴囗十丁口1 |  |  |  | 피 |  | ［1］ |  |  |  | $\square$ |  | ⿴囗丨］ | \％$\square$ |
| 0 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | － | $\square$ | － | $\square$ | － | 0．00\％ |
| 25 | $\square$ | 8.70 | $\square$ | 3.02 | $\square$ | 11.72 | $\square$ | 8.70 | $\square$ | 3.08 | $\square$ | 11.78 | $\square$ | － | $\square$ | 0.06 | $\square$ | 0.06 | 0．51\％ |
| 50 | $\square$ | 11.15 | $\square$ | 6.05 | $\square$ | 17.20 | $\square$ | 11.15 | $\square$ | 6.15 | $\square$ | 17.30 | $\square$ | － | $\square$ | 0.10 | $\square$ | 0.10 | 0．58\％ |
| 75 | $\square$ | 13.61 | $\square$ | 9.07 | $\square$ | 22.68 | $\square$ | 13.61 | $\square$ | 9.23 | $\square$ | 22.84 | $\square$ | － | $\square$ | 0.16 | $\square$ | 0.16 | 0．71\％ |
| 100 | $\square$ | 16.06 | $\square$ | 12.10 | $\square$ | 28.16 | $\square$ | 16.06 | $\square$ | 12.30 | $\square$ | 28.36 | $\square$ | － | $\square$ | 0.20 | $\square$ | 0.20 | 0．71\％ |
| 150 | $\square$ | 20.96 | $\square$ | 18.15 | $\square$ | 39.11 | $\square$ | 20.96 | $\square$ | 18.46 | $\square$ | 39.42 | $\square$ | － | $\square$ | 0.31 | $\square$ | 0.31 | 0．79\％ |
| 200 | $\square$ | 25.86 | $\square$ | 24.20 | $\square$ | 50.06 | $\square$ | 25.86 | $\square$ | 24.61 | $\square$ | 50.47 | $\square$ | － | $\square$ | 0.41 | $\square$ | 0.41 | 0．82\％ |
| 250 | $\square$ | 30.77 | $\square$ | 30.25 | $\square$ | 61.02 | $\square$ | 30.77 | $\square$ | 30.76 | $\square$ | 61.53 | $\square$ | － | $\square$ | 0.51 | $\square$ | 0.51 | 0．84\％ |
| 300 | $\square$ | 35.67 | $\square$ | 36.30 | $\square$ | 71.97 | $\square$ | 35.67 | $\square$ | 36.91 | $\square$ | 72.58 | $\square$ | － | $\square$ | 0.61 | $\square$ | 0.61 | 0．85\％ |
| 350 | $\square$ | 40.58 | $\square$ | 42.35 | $\square$ | 82.93 | $\square$ | 40.58 | $\square$ | 43.07 | $\square$ | 83.65 | $\square$ | － | $\square$ | 0.72 | $\square$ | 0.72 | 0．87\％ |
| 400 | $\square$ | 45.48 | $\square$ | 48.40 | $\square$ | 93.88 | $\square$ | 45.48 | $\square$ | 49.22 | $\square$ | 94.70 | $\square$ | － | $\square$ | 0.82 | $\square$ | 0.82 | 0．87\％ |
| 450 | $\square$ | 50.38 | $\square$ | 54.45 | $\square$ | 104.83 | $\square$ | 50.38 | $\square$ | 55.37 | $\square$ | 105.75 | $\square$ | － | $\square$ | 0.92 | $\square$ | 0.92 | 0．88\％ |
| 500 | $\square$ | 55.29 | $\square$ | 60.50 | $\square$ | 115.79 | $\square$ | 55.29 | $\square$ | 61.52 | $\square$ | 116.81 | $\square$ | － | $\square$ | 1.02 | $\square$ | 1.02 | 0．88\％ |
| 600 | $\square$ | 65.09 | $\square$ | 72.60 | $\square$ | 137.69 | $\square$ | 65.09 | $\square$ | 73.83 | $\square$ | 138.92 | $\square$ | － | $\square$ | 1.23 | $\square$ | 1.23 | 0．89\％ |
| 643 | \＄ | 69.31 | \＄ | 77.80 | \＄ | 147.11 | \＄ | 69.31 | \＄ | 79.12 | \＄ | 148.43 | \＄ | － | \＄ | 1.32 | \＄ | 1.32 | 0．90\％ |
| 650 | $\square$ | 70.00 | $\square$ | 78.65 | $\square$ | 148.65 | $\square$ | 70.00 | $\square$ | 79.98 | $\square$ | 149.98 | $\square$ | － | $\square$ | 1.33 | $\square$ | 1.33 | 0．89\％ |
| 700 | $\square$ | 74.90 | $\square$ | 84.70 | $\square$ | 159.60 | $\square$ | 74.90 | $\square$ | 86.13 | $\square$ | 161.03 | $\square$ | － | $\square$ | 1.43 | $\square$ | 1.43 | 0．90\％ |
| 750 | $\square$ | 79.80 | $\square$ | 90.75 | $\square$ | 170.55 | $\square$ | 79.80 | $\square$ | 92.28 | $\square$ | 172.08 | $\square$ | － | $\square$ | 1.53 | $\square$ | 1.53 | 0．90\％ |
| 800 | $\square$ | 85.34 | $\square$ | 97.28 | $\square$ | 182.62 | $\square$ | 85.34 | $\square$ | 98.92 | $\square$ | 184.26 | $\square$ | － | $\square$ | 1.64 | $\square$ | 1.64 | 0．90\％ |
| 900 | $\square$ | 96.42 | $\square$ | 110.36 | $\square$ | 206.78 | $\square$ | 96.42 | $\square$ | 112.20 | $\square$ | 208.62 | $\square$ | － | $\square$ | 1.84 | $\square$ | 1.84 | 0．89\％ |
| 1000 | $\square$ | 107.49 | $\square$ | 123.44 | $\square$ | 230.93 | $\square$ | 107.49 | $\square$ | 125.48 | $\square$ | 232.97 | $\square$ | － | $\square$ | 2.04 | $\square$ | 2.04 | 0．88\％ |
| 1200 | $\square$ | 129.64 | $\square$ | 149.59 | $\square$ | 279.23 | $\square$ | 129.64 | $\square$ | 152.05 | $\square$ | 281.69 | $\square$ | － | $\square$ | 2.46 | $\square$ | 2.46 | 0．88\％ |
| 1500 | $\square$ | 162.87 | $\square$ | 188.82 | $\square$ | 351.69 | $\square$ | 162.87 | $\square$ | 191.89 | $\square$ | 354.76 | $\square$ | － | $\square$ | 3.07 | $\square$ | 3.07 | 0．87\％ |
| 2000 | $\square$ | 218.25 | $\square$ | 254.20 | $\square$ | 472.45 | $\square$ | 218.25 | $\square$ | 258.29 | $\square$ | 476.54 | $\square$ | － | $\square$ | 4.09 | $\square$ | 4.09 | 0．87\％ |
| 2500 | $\square$ | 273.63 | $\square$ | 319.58 | $\square$ | 593.21 | $\square$ | 273.63 | $\square$ | 324.70 | $\square$ | 598.33 | $\square$ | － | $\square$ | 5.12 | $\square$ | 5.12 | 0．86\％ |
| 3000 | $\square$ | 329.01 | $\square$ | 384.95 | $\square$ | 713.96 | $\square$ | 329.01 | $\square$ | 391.10 | $\square$ | 720.11 | $\square$ | － | $\square$ | 6.15 | $\square$ | 6.15 | 0．86\％ |
| 3500 | $\square$ | 384.38 | $\square$ | 450.33 | $\square$ | 834.71 | $\square$ | 384.38 | $\square$ | 457.50 | $\square$ | 841.88 | $\square$ | － | $\square$ | 7.17 | $\square$ | 7.17 | 0．86\％ |
| 4000 | $\square$ | 439.76 | $\square$ | 515.71 | $\square$ | 955.47 | $\square$ | 439.76 | $\square$ | 523.91 | $\square$ | 963.67 | $\square$ | － | $\square$ | 8.20 | $\square$ | 8.20 | 0．86\％ |

Annual Average
Present Rates
vs.
Proposed Rates

| Monthly $\square$ sage m | Present Delivery |  | Present Supply $\mathbb{T}$ |  | Present Total |  | Delivery |  | $\square$ Supply T |  | Total |  | Difference |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Delivery | Supply T |  | Difference |  |  |  |  |  |  |
|  |  | [1] |  |  |  | T17 |  |  |  | T1] |  | T1] |  | T1] |  | [1] |  |  |  | $\square$ |  | 1 |  |
| 0 | $\square$ | 6.25 | $\square$ | - |  |  | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | - | $\square$ | 6.25 | $\square$ | - | $\square$ | - | $\square$ | - | 0.00\% |
| 25 | $\square$ | 8.59 | $\square$ | 3.11 | $\square$ | 11.70 | $\square$ | 8.59 | $\square$ | 3.16 | $\square$ | 11.75 | $\square$ | - | $\square$ | 0.05 | $\square$ | 0.05 | 0.43\% |
| 50 | $\square$ | 10.94 | $\square$ | 6.22 | $\square$ | 17.16 | $\square$ | 10.94 | $\square$ | 6.32 | $\square$ | 17.26 | $\square$ | - | $\square$ | 0.10 | $\square$ | 0.10 | 0.58\% |
| 75 | $\square$ | 13.28 | $\square$ | 9.33 | $\square$ | 22.61 | $\square$ | 13.28 | $\square$ | 9.48 | $\square$ | 22.76 | $\square$ | - | $\square$ | 0.15 | $\square$ | 0.15 | 0.66\% |
| 100 | $\square$ | 15.62 | $\square$ | 12.44 | $\square$ | 28.06 | $\square$ | 15.62 | $\square$ | 12.64 | $\square$ | 28.26 | $\square$ | - | $\square$ | 0.20 | $\square$ | 0.20 | 0.71\% |
| 150 | $\square$ | 20.31 | $\square$ | 18.66 | $\square$ | 38.97 | $\square$ | 20.31 | $\square$ | 18.97 | $\square$ | 39.28 | $\square$ | - | $\square$ | 0.31 | $\square$ | 0.31 | 0.80\% |
| 200 | $\square$ | 24.99 | $\square$ | 24.88 | $\square$ | 49.87 | $\square$ | 24.99 | $\square$ | 25.29 | $\square$ | 50.28 | $\square$ | - | $\square$ | 0.41 | $\square$ | 0.41 | 0.82\% |
| 250 | $\square$ | 29.68 | $\square$ | 31.10 | $\square$ | 60.78 | $\square$ | 29.68 | $\square$ | 31.61 | $\square$ | 61.29 | $\square$ | - | $\square$ | 0.51 | $\square$ | 0.51 | 0.84\% |
| 300 | $\square$ | 34.36 | $\square$ | 37.32 | $\square$ | 71.68 | $\square$ | 34.36 | $\square$ | 37.93 | $\square$ | 72.29 | $\square$ | - | $\square$ | 0.61 | $\square$ | 0.61 | 0.85\% |
| 350 | $\square$ | 39.05 | $\square$ | 43.54 | $\square$ | 82.59 | $\square$ | 39.05 | $\square$ | 44.26 | $\square$ | 83.31 | $\square$ | - | $\square$ | 0.72 | $\square$ | 0.72 | 0.87\% |
| 400 | $\square$ | 43.73 | $\square$ | 49.76 | $\square$ | 93.49 | $\square$ | 43.73 | $\square$ | 50.58 | $\square$ | 94.31 | $\square$ | - | $\square$ | 0.82 | $\square$ | 0.82 | 0.88\% |
| 450 | $\square$ | 48.41 | $\square$ | 55.98 | $\square$ | 104.39 | $\square$ | 48.41 | $\square$ | 56.90 | $\square$ | 105.31 | $\square$ | - | $\square$ | 0.92 | $\square$ | 0.92 | 0.88\% |
| 500 | $\square$ | 53.10 | $\square$ | 62.20 | $\square$ | 115.30 | $\square$ | 53.10 | $\square$ | 63.22 | $\square$ | 116.32 | $\square$ | - | $\square$ | 1.02 | $\square$ | 1.02 | 0.88\% |
| 600 | $\square$ | 62.47 | $\square$ | 74.63 | $\square$ | 137.10 | $\square$ | 62.47 | $\square$ | 75.86 | $\square$ | 138.33 | $\square$ | - | $\square$ | 1.23 | $\square$ | 1.23 | 0.90\% |
| 643 | \$ | 66.50 | \$ | 79.99 | \$ | 146.49 | \$ | 66.50 | \$ | 81.30 | \$ | 147.80 | \$ | - | \$ | 1.31 | \$ | 1.31 | 0.89\% |
| 650 | $\square$ | 67.16 | $\square$ | 80.86 | $\square$ | 148.02 | $\square$ | 67.16 | $\square$ | 82.19 | $\square$ | 149.35 | $\square$ | - | $\square$ | 1.33 | $\square$ | 1.33 | 0.90\% |
| 700 | $\square$ | 71.84 | $\square$ | 87.07 | $\square$ | 158.91 | $\square$ | 71.84 | $\square$ | 88.51 | $\square$ | 160.35 | $\square$ | - | $\square$ | 1.44 | $\square$ | 1.44 | 0.91\% |
| 750 | $\square$ | 76.53 | $\square$ | 93.30 | $\square$ | 169.83 | $\square$ | 76.53 | $\square$ | 94.83 | $\square$ | 171.36 | $\square$ | - | $\square$ | 1.53 | $\square$ | 1.53 | 0.90\% |
| 800 | $\square$ | 81.43 | $\square$ | 99.67 | $\square$ | 181.10 | $\square$ | 81.43 | $\square$ | 101.31 | $\square$ | 182.74 | $\square$ | - | $\square$ | 1.64 | $\square$ | 1.64 | 0.91\% |
| 900 | $\square$ | 91.22 | $\square$ | 112.44 | $\square$ | 203.66 | $\square$ | 91.22 | $\square$ | 114.28 | $\square$ | 205.50 | $\square$ | - | $\square$ | 1.84 | $\square$ | 1.84 | 0.90\% |
| 1000 | $\square$ | 101.01 | $\square$ | 125.21 | $\square$ | 226.22 | $\square$ | 101.01 | $\square$ | 127.25 | $\square$ | 228.26 | $\square$ | - | $\square$ | 2.04 | $\square$ | 2.04 | 0.90\% |
| 1200 | $\square$ | 120.59 | $\square$ | 150.74 | $\square$ | 271.33 | $\square$ | 120.59 | $\square$ | 153.20 | $\square$ | 273.79 | $\square$ | - | $\square$ | 2.46 | $\square$ | 2.46 | 0.91\% |
| 1500 | $\square$ | 149.98 | $\square$ | 189.03 | $\square$ | 339.01 | $\square$ | 149.98 | $\square$ | 192.10 | $\square$ | 342.08 | $\square$ | - | $\square$ | 3.07 | $\square$ | 3.07 | 0.91\% |
| 2000 | $\square$ | 198.94 | $\square$ | 252.85 | $\square$ | 451.79 | $\square$ | 198.94 | $\square$ | 256.95 | $\square$ | 455.89 | $\square$ | - | $\square$ | 4.10 | $\square$ | 4.10 | 0.91\% |
| 2500 | $\square$ | 247.91 | $\square$ | 316.68 | $\square$ | 564.59 | $\square$ | 247.91 | $\square$ | 321.80 | $\square$ | 569.71 | $\square$ | - | $\square$ | 5.12 | $\square$ | 5.12 | 0.91\% |
| 3000 | $\square$ | 296.88 | $\square$ | 380.50 | $\square$ | 677.38 | $\square$ | 296.88 | $\square$ | 386.64 | $\square$ | 683.52 | $\square$ | - | $\square$ | 6.14 | $\square$ | 6.14 | 0.91\% |
| 3500 | $\square$ | 345.84 | $\square$ | 444.32 | $\square$ | 790.16 | $\square$ | 345.84 | $\square$ | 451.49 | $\square$ | 797.33 | $\square$ | - | $\square$ | 7.17 | $\square$ | 7.17 | 0.91\% |
| 4000 | $\square$ | 394.81 | $\square$ | 508.14 | $\square$ | 902.95 | $\square$ | 394.81 | $\square$ | 516.34 | $\square$ | 911.15 | $\square$ | - | $\square$ | 8.20 | $\square$ | 8.20 | 0.91\% |

$\frac{\text { MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") }}{\text { 8 WINTER MONTHS (October Through May) }}$
Present Rates
Vs.
Proposed Rates
$\begin{gathered}\text { Present } \\ \text { Distribution }\end{gathered} \quad \begin{gathered}\text { Present } \\ \text { BGS and Other Charges }\end{gathered}$

Present
$\frac{\text { Total }}{\text { (s) }}$

New
Distribution N
District $\frac{\begin{array}{c}\mathrm{New} \\ \text { istribution }\end{array}}{\text { (\$) }}$

New
Other C


 | D Demand |
| :---: |
| 13.35 |
| 13.65 |



 9
 22616.08 $\square 546.00$ $\qquad$
 New
Total Difference $\begin{gathered}\text { Difference } \\ \text { Distribution }\end{gathered} \quad \begin{gathered}\text { Total } \\ \text { BGS and Other Charges } \\ \text { Difference }\end{gathered}$ $\begin{gathered}\text { Total } \\ \text { Difference }\end{gathered}$ , Load
Factor $\frac{\text { Energy }}{\% \square} \frac{\text { F }}{\square}$ Dist $\square .00 \quad$ Trans $\frac{\square}{2}$


 $\frac{\text { BGS and Other Ch }}{(\mathrm{S})}$
$\qquad$
$\qquad$


信

ATLANTIC CITY ELECTRIC COMPANY

| ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY（＂MGS Secondary＂） 4 SUMMER MONTHS（June Through September） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Present Rates vs． <br> Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | Load <br> Factor | Energy |  |  |  |  | PresentDistribution |  | PresentBGS and Other Charges |  | Present Total |  |  |  | New Distribution |  | $\begin{gathered} \mathrm{New} \\ \text { BGS and Other Charges } \end{gathered}$ |  | $\underset{\sim}{\text { New }}$Total |  | Difference |  |  |  | TotalDifference |  | Total Difference |
| T110 | \％ | \％17 | Dist | Trans | D Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） | D Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） |  | III |  |  |  | （\＄） | （\％） |
| 5 | 20 | 730 | 5.00 | 2 | －16．60 | 46.45 | $\square$ | 74.95 | $\square$ | 90.38 | $\square$ | 165.34 | － 16.60 | 46.45 | $\square$ | 74.95 | － | 91.88 |  | 166.83 | － | － | ㅁ | 1.50 |  | 1.50 | 0．9\％ |
| 5 | 30 | 1095 | 5.00 | 2 | －16．60 | － 69.68 | $\square$ | 98.18 | $\square$ | 127.95 | $\square$ | 226.12 | 16.60 | 69.68 | $\square$ | 98.18 | $\square$ | 130.19 |  | 228.37 |  |  | $\square$ | 2.24 |  | 2.24 | 1．0\％ |
| 5 | 40 | 1460 | 5.00 | 2 | － 16.60 | $\square 92.90$ | $\square$ | 121.40 | $\square$ | 165.51 | － | 286.91 | － 16.60 | 92.90 | $\square$ | 121.40 | － | 168.50 | － | 289.90 | $\square$ | － | 口 | 2.99 | $\square$ | 2.99 | 1．0\％ |
| 5 | 50 | 1825 | 5.00 | 2 | $\square 16.60$ | － 116.13 | $\square$ | 144.63 | $\square$ | 203.07 | － | 347.70 | － 16.60 | － 116.13 | $\square$ | 144.63 | $\square$ | 206.81 |  | 351.44 | $\square$ |  | $\square$ | 3.74 |  | 3.74 | 1．1\％ |
| 5 | 60 | 2190 | 5.00 | 2 | －16．60 | － 139.36 | $\square$ | 167.86 | $\square$ | 240.63 | $\square$ | 408.49 | － 16.60 | － 139.36 | $\square$ | 167.86 | $\square$ | 245.12 |  | 412.97 | － | － | 口 | 4.49 | $\square$ | 4.49 | 1．1\％ |
| 5 | 70 | 2555 | 5.00 | 2 | $\square 16.60$ | $\square 162.58$ | $\square$ | 191.08 | $\square$ | 278.19 | $\square$ | 469.27 | $\square 16.60$ | － 162.58 | $\square$ | 191.08 | $\square$ | 283.43 |  | 474.51 | $\square$ | － | $\square$ | 5.23 | $\square$ | 5.23 | 1．1\％ |
| 5 | 80 | 2920 | 5.00 | 2 | $\square 16.60$ | 185.81 | $\square$ | 214.31 | $\square$ | 315.75 | － | 530.06 | $\square 16.60$ | 185.81 | $\square$ | 214.31 | $\square$ | 321.73 |  | 536.04 | $\square$ |  | $\square$ | 5.98 |  | 5.98 | 1．1\％ |
| 10 | 20 | 1460 | 10.00 | 7 | $\square 33.20$ | 92.90 | $\square$ | 138.00 | $\square$ | 203.66 | $\square$ | 341.66 | $\square 33.20$ | － 92.90 | － | 138.00 | － | 206.65 |  | 344.65 | $\square$ | － | ロ | 2.99 | $\square$ | 2.99 | 0．9\％ |
| 10 | 30 | 2190 | 10.00 | 7 | $\square 33.20$ | － 139.36 | $\square$ | 184.46 | $\square$ | 278.78 |  | 463.24 | － 33.20 | － 139.36 | － | 184.46 | － | 283.27 |  | 467.72 | $\square$ | － | $\square$ | 4.49 | $\square$ | 4.49 | 1．0\％ |
| 10 | 40 | 2920 | 10.00 | 7 | $\square 33.20$ | － 185.81 | $\square$ | 230.91 | $\square$ | 353.90 | $\square$ | 584.81 | － 33.20 | － 185.81 | $\square$ | 230.91 | $\square$ | 359.88 |  | 590.79 | $\square$ | － | 口 | 5.98 | $\square$ | 5.98 | 1．0\％ |
| 10 | 50 | 3650 | 10.00 | 7 | $\square 33.20$ | － 232.26 | $\square$ | 277.36 | $\square$ | 429.03 | $\square$ | 706.39 | － 33.20 | $\square \quad 232.26$ | $\square$ | 277.36 | $\square$ | 436.50 | $\square$ | 713.86 | － | － | 口 | 7.48 | $\square$ | 7.48 | 1．1\％ |
| 10 | 60 | 4380 | 10.00 | 7 | $\square 33.20$ | － 278.71 | $\square$ | 323.81 | $\square$ | 504.15 | $\square$ | 827.96 | － 33.20 | － 278.71 | $\square$ | 323.81 | $\square$ | 513.12 |  | 836.93 | $\square$ |  | $\square$ | 8.97 |  | 8.97 | 1．1\％ |
| 10 | 70 | 5110 | 10.00 | 7 | $\square 33.20$ | － 325.16 | $\square$ | 370.26 | $\square$ | 579.27 | $\square$ | 949.54 | $\square 33.20$ | － 325.16 | $\square$ | 370.26 | － | 589.74 | － | 960.00 | － |  | 口 | 10.47 | － | 10.47 | 1．1\％ |
| 10 | 80 | 5840 | 10.00 |  | $\square 33.20$ | － 371.62 | $\square$ | 416.72 | $\square$ | 654.40 |  | 1071.12 | － 33.20 | $\square 371.62$ | $\square$ | 416.72 | $\square$ | 666.36 | $\square$ | 1083.08 | $\square$ | － | $\square$ | 11.96 |  | 11.96 | 1．1\％ |
| 20 | 20 | 2920 | 20.00 | 17 | $\square 66.40$ | $\square 185.81$ | $\square$ | 264.11 | $\square$ | 430.20 | $\square$ | 694.31 | $\square 66.40$ | $\square 185.81$ | $\square$ | 264.11 | $\square$ | 436.18 | $\square$ | 700.29 | $\square$ | － | 口 | 5.98 | $\square$ | 5.98 | 0．9\％ |
| 20 | 30 | 4380 | 20.00 | 17 | $\square 66.40$ | － 278.71 | $\square$ | 357.01 | $\square$ | 580.45 | － | 937.46 | $\square 66.40$ | － 278.71 | $\square$ | 357.01 | $\square$ | 589.42 | $\square$ | 946.43 | $\square$ | － | $\square$ | 8.97 | $\square$ | 8.97 | 1．0\％ |
| 20 | 40 | 5840 | 20.00 | 17 | $\square 66.40$ | $\square 371.62$ | $\square$ | 449.92 | $\square$ | 730.70 |  | 1180.62 | $\square 66.40$ | － 371.62 | $\square$ | 449.92 | $\square$ | 742.66 |  | 1192.58 | $\square$ |  | $\square$ | 11.96 |  | 11.96 | 1．0\％ |
| 20 | 50 | 7300 | 20.00 | 17 | $\square 66.40$ | － 464.52 | $\square$ | 542.82 | $\square$ | 880.95 | $\square$ | 1423.77 | $\square 66.40$ | － 464.52 | $\square$ | 542.82 | － | 895.90 | － | 1438.72 | $\square$ | － | 口 | 14.95 | － | 14.95 | 1．1\％ |
| 20 | 60 | 8760 | 20.00 | 17 | $\square 66.40$ | －557．43 | $\square$ | 635.73 | $\square$ | 1031.19 |  | 1666.92 | $\square 66.40$ | － 557.43 | $\square$ | 635.73 | $\square$ | 1049.13 |  | 1684.86 | － |  | 口 | 17.94 | $\square$ | 17.94 | 1．1\％ |
| 20 | 70 | 10220 | 20.00 | 17 | $\square 66.40$ | 650.33 | $\square$ | 728.63 | $\square$ | 1181.44 |  | 1910.07 | $\square 66.40$ | － 650.33 | $\square$ | 728.63 | － | 12202.37 |  | 1931.00 | $\square$ | － | 口 | 20.93 |  | 20.93 | 1．1\％ |
| 20 | 80 | 11680 | 20.00 | 17 | $\square 66.40$ | － 743.23 | － | 821.53 | $\square$ | 1331.69 | － | 2153.22 | $\square 66.40$ | $\square 743.23$ | $\square$ | 821.53 | $\square$ | 11355.61 | － | 2177.14 | $\square$ | － | － | 23.92 | $\square$ | 23.92 | 1．1\％ |
| 30 | 20 | 4380 | 30.00 | 27 | $\square 99.60$ | $\square 278.71$ | $\square$ | 390.21 | $\square$ | 656.75 |  | 1046.96 | － 99.60 | $\square 278.71$ | $\square$ | ${ }^{390.21}$ | $\square$ | ${ }^{665.72}$ |  | 1055.93 | $\square$ | － | $\square$ | 8.97 | $\square$ | 8.97 | 0．9\％ |
| 30 | 30 | 6570 | 30.00 | 27 | $\square 99.60$ | $\square 418.07$ | $\square$ | 529.57 | $\square$ | 882.12 |  | 1411.69 | $\square 99.60$ | $\square 418.07$ | $\square$ | 529.57 | $\square$ | 895.58 | $\square$ | 1425.15 | $\square$ |  | 口 | ${ }^{13.46}$ | － | 13.46 | 1．0\％ |
| 30 | 40 | 8760 | 30.00 | 27 | $\square 99.60$ | －557．43 | $\square$ | 668.93 | $\square$ | 1107.49 |  | 1776.42 | － 99.60 | － 557.43 | $\square$ | 668.93 | $\square$ | 1125.43 | $\square$ | 1794.36 | － | － | $\square$ | 17.94 | － | 17.94 | 1．0\％ |
| 30 | 50 | 10.950 | 30.00 | 27 | $\square 99.60$ | － 696.78 | $\square$ | 808.28 | $\square$ | 1332.86 |  | 2141.14 | － 99.60 | $\square 696.78$ | $\square$ | 808.28 | $\square$ | 1355.29 |  | 2163.57 | $\square$ |  | $\square$ | 22.43 |  | 22.43 | 1．0\％ |
| 30 | 60 | 13140 | 30.00 | 27 | $\square 99.60$ | － 836.14 | $\square$ | 947.64 | － | 1558.23 | － | 2505.87 | － 99.60 | － 836.14 | $\square$ | 947.64 | － | 1585.14 | $\square$ | 2532.78 | － | － | 口 | 26.91 | － | 26.91 | 1．1\％ |
| 30 | 70 | 15330 | 30.00 | 27 | $\square 99.60$ | $\square 975.49$ | $\square$ | 1086.99 | $\square$ | 1783.60 | $\square$ | 2870.60 | － 99.60 | － 975.49 | － | 1086.99 | $\square$ | 1815.00 | $\square$ | 2901.99 | $\square$ | － | $\square$ | 31.40 | $\square$ | 31.40 | 1．1\％ |
| 30 | 80 | 17520 | 30.00 | 27 | $\square 99.60$ | $\square 1114.85$ | $\square$ | 1226.35 | $\square$ | 2008.98 | － | 3235.33 | $\square 99.60$ | $\square 1114.85$ | $\square$ | 1226.35 | $\square$ | 2044.86 |  | 3271.21 | $\square$ |  | 口 | 35.88 |  | 35.88 | 1．1\％ |
| 50 | 20 | 7300 | 50.00 | 47 | $\square 166.00$ | $\square 464.52$ | $\square$ | 642.42 | $\square$ | 1109.85 | － | 1752.27 | $\square 166.00$ | $\square 464.52$ | $\square$ | 642.42 | $\square$ | 1124.80 | $\square$ | 1767.22 | $\square$ | － | $\square$ | 14.95 | － | 14.95 | 0．9\％ |
| 50 | 30 | 10950 | 50.00 | 47 | 166.00 | $\square 696.78$ | $\square$ | 874.68 | $\square$ | 1485.46 |  | 2360.14 | $\square 166.00$ | $\square 696.78$ | － | 874.68 | $\square$ | 1507.89 |  | ${ }^{2382.57}$ | $\square$ | － | $\square$ | 22.43 |  | 22.43 | 1．0\％ |
| 50 | 40 | 14600 | 50.00 | 47 | 166.00 | $\square 929.04$ | $\square$ | 1106.94 | $\square$ | 1861.08 | $\square$ | ${ }^{2968.02}$ | $\square 166.00$ | $\square 929.04$ | $\square$ | 1106.94 | $\square$ | 1897.98 |  | 2997.92 | $\square$ |  | $\square$ | 29.90 | － | 29.90 | 1．0\％ |
| 50 | 50 | 18250 | 50.00 | 47 | 166.00 | $\square 1161.30$ | $\square$ | 1339.20 | $\square$ | 2236.70 | $\square$ | 3575.90 | $\square 166.00$ | －1161．30 | $\square$ | 1339.20 | － | 2274.08 | $\square$ | 3613.28 | $\square$ | － | $\square$ | 37.38 | － | 37.38 | 1．0\％ |
| 50 | 60 | 21900 | 50.00 | 47 | 166.00 | $\square 1393.56$ | $\square$ | 1571.46 | － | 2612.32 | － | 4183.78 | $\square 166.00$ | －1393．56 | $\square$ | 1571.46 | － | 2657.17 |  | 4228.63 | $\square$ | － | $\square$ | 44.85 | － | 44.85 | 1．1\％ |
| 50 | 70 | 25550 | 50.00 | 47 | 166.00 | $\square 1625.82$ | $\square$ | 1803.72 | $\square$ | 2987.93 | － | 4791.66 | $\square 166.00$ | $\square 1625.82$ | $\square$ | 1803.72 | $\square$ | 3040.26 | $\square$ | 4843.98 | $\square$ | － | $\square$ | 52.33 | $\square$ | 52.33 | 1．1\％ |
| 50 | 80 | $\begin{array}{r}29200 \\ \hline 16425\end{array}$ | 50.00 7500 | 47 | －166．00 | $\square 1858.08$ | $\square$ | 2035.98 130807 | $\square$ | 3363.55 | － | ${ }_{5}^{53999.54}$ | $\square 166.00$ | $\square 1858.08$ | $\square$ | 2035.98 | $\square$ | 3423.35 | $\square$ | 5459.34 357935 | $\square$ |  | － | 59.80 | $\square$ | 59.80 3 | 1．1\％ |
| 75 | 30 | 16425 | 75.00 | 72 | 249.00 | $\square 1045.17$ | $\square$ | 1306.07 | $\square$ | 2239.64 | $\square$ | 3545.71 | $\square 249.00$ | －1045．17 | $\square$ | 1306.07 | $\square$ | 2273.28 |  | 3579.35 | $\square$ |  |  | 33.64 |  | 33.64 | 0．9\％ |
| 75 | 40 | 21900 | 75.00 | 72 | 249.00 | $\square 1393.56$ | $\square$ | 1654.46 | － | 2803.07 | $\square$ | 4457.53 | $\square 249.00$ | －1393．56 | $\square$ | 1654.46 | $\square$ | 2847.92 |  | 4502.38 | － | － | $\square$ | 44.85 | － | 44.85 | 1．0\％ |
| 75 | 50 | 27375 | 75.00 | 72 | 24.90 | $\square 1741.95$ | $\square$ | 2.002 .85 | $\square$ | 3366.49 | － | 5369.35 | $\square 249.00$ | 11741.95 | $\square$ | 2002．85 | $\square$ | 3422.56 |  | 5425.41 | $\square$ | － | 口 | ${ }^{56.06}$ | $\square$ | 56.06 | 1．0\％ |
| 75 | 60 | 32850 | 75.00 | 72 | 249.00 | $\square 2090.34$ | $\square$ | 2351.24 | $\square$ | 3929.92 | $\square$ | 6281.16 | $\square 249.00$ | $\square 2090.34$ | $\square$ | 2351.24 | $\square$ | 3997.20 |  | 6348.44 | － | － | व | 67.28 | $\square$ | 67.28 | 1．1\％ |
| 75 | 70 | 38325 | 75.00 | 72 | 249.00 | $\square 2438.73$ | $\square$ | 2699.63 |  | 4493.35 | $\square$ | 7192.98 | $\square 249.00$ | $\square 2438.73$ | $\square$ | 2699.63 | $\square$ | 4571.84 | $\square$ | 7271.47 | $\square$ | － | $\square$ | 78.49 | $\square$ | 78.49 | 1．1\％ |
| 75 | 80 | 43800 | 75.00 | 72 | 249.00 | $\square 2787.13$ | $\square$ | 3048.03 | $\square$ | 5056.77 |  | 8104.80 | $\square 249.00$ | $\square 2787.13$ | $\square$ | 3048.03 | $\square$ | 5146.48 |  | 8194.50 | $\square$ |  | $\square$ | 89.70 | $\square$ | 89.70 | 1．1\％ |
| 75 | 90 | 49275 | 75.00 | 72 | 249.00 | $\square 3135.52$ | － | 33966.42 | $\square$ | 5620.20 |  | 9016.62 | $\square 249.00$ | $\square 3135.52$ | $\square$ | 3396．42 | $\square$ | 5721.12 | $\square$ | 9117.53 | － | － | ， | 100.92 | $\square$ | 100.92 | 1．1\％ |
| 100 | 30 | 21900 29 | 100.00 | 97 | ${ }^{332} 32.00$ | $\square 1393.56$ | － | 1737.46 | $\square$ | 29933.82 374505 |  | ${ }^{4731.28}$ | $\square 332.00$ | $\square 1393.56$ | $\square$ | 1737.46 | $\square$ | 3.038 .67 |  | 4776.13 | $\square$ | － | $\square$ | 44.85 | $\square$ | 44.85 | 0．9\％ |
| 100 | 40 | 29200 | 100.00 | 97 | ${ }^{332.00}$ | 1858.08 | － | 2201.98 | $\square$ | 3745.05 |  | 5947.04 | $\square 332.00$ | $\square 1858.08$ | $\square$ | 2201.98 | － | 3804.85 |  | 6000.84 723755 | $\square$ |  | $\square$ | 59.80 | $\square$ | 59.80 | 1．0\％ |
| 100 | 50 | 36500 | 100.00 | 97 | ${ }^{3} 32.00$ | $\square 2322.60$ | － | 2666.50 | － | 4496.29 |  | 7162.79 | $\square 332.00$ | $\square 2322.60$ | $\square$ | 2666.50 | $\square$ | 4571.04 |  | 7237.55 | － | － | － | 74.75 | $\square$ | 74.75 | 1．0\％ |
| 100 | 60 | 43800 | 100.00 | 97 | －332．00 | $\square 2787.13$ | $\square$ | 3131.03 <br> 35955 | $\square$ | ${ }_{5}^{5247.52}$ |  | ${ }_{8}^{8378.55}$ | $\square 332.00$ | $\square 2787.13$ | $\square$ | 3131.03 359555 | $\square$ | 5337.23 |  | 8468.25 | $\square$ | － | $\square$ | 89.70 | $\square$ | 89.70 | 1．1\％ |
| 100 | 70 | 511100 | 100.00 | 97 | ${ }^{332.00}$ | $\square 3251.65$ | $\square$ | 3595.55 | $\square$ | 5998.76 |  | 9594.31 | $\square 332.00$ | $\square 3251.65$ | $\square$ | 3595.55 | $\square$ | 6103.41 |  | 9698.96 | $\square$ | － |  | 104.65 | $\square$ | 104.65 | 1．1\％ |
| 100 | 80 | 58400 | 100.00 | 97 | 332.00 | $\square 3716.17$ | $\square$ | 4060.07 | $\square$ | 6750.00 |  | 10810.06 | $\square 332.00$ | $\square 3716.17$ | $\square$ | 4060.07 | $\square$ | 6869.60 |  | 10.929 .67 | $\square$ | － | 口 | 119.60 | － | 119.60 | 1．1\％ |
| 100 | 90 | 65700 | 100.00 | 97 | 332.00 | $\square 4180.69$ | $\square$ | 4524.59 | $\square$ | 7501.23 |  | 12025.82 | $\square 332.00$ | $\square 4180.69$ | $\square$ | 4524.59 | $\square$ | 7635.78 |  | 12160.37 | $\square$ | － | $\square$ | 134.55 | $\square$ | 134.55 | 1．1\％ |
| 200 | 30 | 43800 | 200.00 | 197 | 664.00 | $\square 2787.13$ | $\square$ | 3463.03 | $\square$ | 6010.52 |  | 9473.55 | $\square 664.00$ | $\square 2787.13$ | $\square$ | 3463.03 | $\square$ | 6100.23 |  | 9563.25 | － | － | － | 89.70 | $\square$ | 89.70 | 0．9\％ |
| 200 | 40 | 58400 | 200.00 | 197 | 664.00 | $\square 3716.17$ | $\square$ | 4392.07 | $\square$ | 7513.00 |  | 11905.06 | $\square 664.00$ | $\square 3716.17$ | $\square$ | 4392.07 | $\square$ | 7632.60 |  | 12024.67 | $\square$ | － | $\square$ | 119.60 | $\square$ | 119.60 | 1．0\％ |
| 200 | 50 | 73000 | 200.00 | 197 | 664.00 | $\square 4645.21$ | － | 5321.11 | $\square$ | 9015.47 |  | 14336.58 | $\square 664.00$ | $\square 4645.21$ | － | 5321.11 | $\square$ | 9164.97 |  | 14486.08 | $\square$ | － | － | 149.50 | $\square$ | 149.50 | 1．0\％ |
| 200 | 60 | 87600 | 200.00 | 197 | 664.00 | $\square 5574.25$ | $\square$ | 6250.15 | $\square$ | 10.517 .94 |  | 16768.09 | $\square 664.00$ | $\square 5574.25$ | $\square$ | 6250.15 | $\square$ | 10697.34 |  | 16.947 .49 | $\square$ | － | 口 | 179.40 | $\square$ | 179.40 | 1．1\％ |
| 200 | 70 | 102200 | 200.00 | 197 | 664.00 | $\square 6503.29$ | $\square$ | 7179.19 | $\square$ | 12020.41 |  | 19199.60 | $\square 664.00$ | $\square 6503.29$ | － | 7179.19 | $\square$ | 12229.72 |  | 19408.91 | － | － | $\square$ | 209.31 | － | 209.31 | 1．1\％ |
| 200 | 80 | 116800 | 200.00 | 197 | 664.00 | $\square 7432.33$ | $\square$ | 8108.23 | $\square$ | 13522.88 |  | 21631.12 | $\square 664.00$ | $\square 7432.33$ | $\square$ | 8108.23 | $\square$ | 13762.09 |  | 21870.32 | $\square$ | － | － | 239.21 | $\square$ | 239.21 | 1．1\％ |
| 200 | 90 | 131400 | 200.00 | 197 | 664.00 | 8361.38 | $\square$ | 9037.28 | $\square$ | 15025.35 |  | 24062.63 | $\square 664.00$ | $\square 8361.38$ | $\square$ | 9037.28 | $\square$ | 15294.46 |  | 24331.74 | $\square$ | － | $\square$ | 269.11 | $\square$ | 269.11 | 1．1\％ |


| ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY（＂MGS Secondary＂） Annual Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Present Rates vs． <br> Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | Load Factor | Eneray |  |  |  |  | Present Distribution |  | $\begin{gathered} \text { Present } \\ \text { BGS and Other Charges } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} \text { New } \\ \text { Distribution } \end{gathered}$ |  | $\begin{gathered} \text { New } \\ \text { BGS and Other Charges } \end{gathered}$ |  | $\begin{aligned} & \text { New } \\ & \text { Total } \end{aligned}$ |  | Difference |  | Difference |  | Total |  | $\begin{gathered} \text { Total } \\ \text { Difference } \end{gathered}$ |
|  | \％ | －17 h | Dist | Trans | D Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） |  | Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） |  | ITII |  | － |  | （\＄） | （\％） |
| 5 | 20 | 730 | 5.00 | 2 | －14．63 | 42.98 |  | 69.51 | $\square$ | 88.71 |  | 158.22 |  | 14.63 | 42.98 | $\square$ | 69.51 | $\square$ | 90.20 |  | 159.71 | $\square$ |  | $\square$ | 1.50 |  | 1.50 | 0．9\％ |
| 5 | 30 | 1095 | 5.00 | 2 | － 14.63 | － 64.47 | $\square$ | 91.00 | $\square$ | 125.69 | $\square$ | 216.69 |  | 14.63 | 64.47 | $\square$ | 91.00 | $\square$ | 127.93 | $\square$ | 218.93 | $\square$ |  | $\square$ | 2.24 |  | 2.24 | 1．0\％ |
| 5 | 40 | 1460 | 5.00 | 2 | $\square 14.63$ | $\square 85.95$ | $\square$ | 112.49 | $\square$ | 162.66 | － | 275.15 |  | 14.63 | 85.95 | $\square$ | 112.49 | $\square$ | 165.65 | － | 278.14 | － |  | － | 2.99 | $\square$ | 2.99 | 1．1\％ |
| 5 | 50 | 1825 | 5.00 | 2 | $\square 14.63$ | 107.44 | $\square$ | 133.98 | $\square$ | 199.64 | － | 333.62 |  | － 14.63 | 107.44 | $\square$ | 133.98 | $\square$ | 203.38 |  | 337.36 | $\square$ | － | $\square$ | 3.74 |  | 3.74 | 1．1\％ |
| 5 | 60 | 2190 | 5.00 | 2 | $\square 14.63$ | $\square 128.93$ | $\square$ | 155.46 | $\square$ | 236.62 | $\square$ | 392.08 |  | － 14.63 | 128.93 | $\square$ | 155.46 | $\square$ | 241.11 |  | 396.57 | － | － | － | 4.49 |  | 4.49 | 1．1\％ |
| 5 | 70 | 2555 | 5.00 | 2 | $\square 14.63$ | $\square 150.42$ | $\square$ | 176.95 | $\square$ | 273.60 | － | 450.55 |  | 14.63 | 150.42 | $\square$ | 176.95 | － | 278.83 | $\square$ | 455.78 | $\square$ | － | $\square$ | 5.23 | $\square$ | 5.23 | 1．2\％ |
| 5 | 80 | 2920 | 5.00 | $\stackrel{2}{7}$ | $\square 14.63$ | 171.91 | $\square$ | 198.44 | $\square$ | 310.58 | $\square$ | 509.02 |  | 14.63 | 171.91 | $\square$ | 198.44 | $\square$ | 316.56 | 口 | 515.00 | $\square$ |  | $\square$ | 5.98 |  | 5.98 | 1．2\％ |
| 10 | 20 | 1460 | 10.00 | 7 | $\square 29.27$ | － 85.95 | － | 127.12 | $\square$ | 199.55 | － | 326.67 |  | 29.27 | 85.95 | － | 127.12 | － | 202.54 | － | 329.66 | $\square$ | － | 口 | 2.99 |  | 2.99 | 0．9\％ |
| 10 | 30 | 2190 | 10.00 | 7 | $\square 29.27$ | $\square 128.93$ | $\square$ | 170.10 | $\square$ | 273.50 | $\square$ | 443.60 |  | － 29.27 | 128.93 | $\square$ | 170.10 | $\square$ | 277.99 | $\square$ | 448.09 | $\square$ | － | $\square$ | 4.49 | $\square$ | 4.49 | 1．0\％ |
| 10 | 40 | 2920 | 10.00 | 7 | $\square 29.27$ | － 171.91 | $\square$ | 213.07 | $\square$ | 347.46 |  | 560.53 |  | － 29.27 | 171.91 | $\square$ | 213.07 | $\square$ | 353.44 | － | 566.51 | $\square$ | － | $\square$ | 5.98 |  | 5.98 | 1．1\％ |
| 10 | 50 | 3650 | 10.00 | 7 | $\square 29.27$ | $\square 214.88$ | $\square$ | 256.05 | $\square$ | 421.41 | $\square$ | 677.47 |  | － 29.27 | $\square 214.88$ | － | 256.05 | $\square$ | 428.89 | $\square$ | 684.94 | $\square$ | － | － | 7.48 | $\square$ | 7.48 | 1．1\％ |
| 10 | 60 | 4380 | 10.00 | 7 | $\square 29.27$ | 257.86 | $\square$ | 299.03 | $\square$ | 495.37 |  | 794.40 |  | － 29.27 | 257.86 | $\square$ | 299.03 | $\square$ | 504.34 |  | 803.37 | $\square$ | － | $\square$ | 8.97 |  | 8.97 | 1．1\％ |
| 10 | 70 | 5110 | 10.00 | 7 | $\square 29.27$ | － 300.84 | $\square$ | 342.00 | $\square$ | 569.33 | － | 911.33 |  | － 29.27 | － 300.84 | $\square$ | 342.00 | $\square$ | 579.79 | － | 921.80 | $\square$ | － | 口 | 10.47 | － | 10.47 | 1．1\％ |
| 10 | 80 | 5840 | 10.00 | 7 | $\square 29.27$ | $\square 343.81$ | $\square$ | 384.98 | $\square$ | 643.28 | $\square$ | 1028.26 |  | － 29.27 | $\square 343.81$ | $\square$ | 384.98 | $\square$ | 655.24 | $\square$ | 1040.22 | ㅁ | － | $\square$ | 11.96 | $\square$ | 11.96 | 1．2\％ |
| 20 | 20 | 2920 | 20.00 | 17 | $\square 58.53$ | 171.91 | $\square$ | 242.34 | $\square$ | ${ }^{421.23}$ |  | ${ }^{663.57}$ |  | －58．53 | 171.91 | $\square$ | 242.34 | $\square$ | 427.21 | $\square$ | 669.55 | $\square$ |  | $\square$ | 5.98 | $\square$ | 5.98 | 0．9\％ |
| 20 | 30 | 4380 | 20.00 | 17 | $\square 58.53$ | － 257.86 | $\square$ | 328.29 | $\square$ | 569.14 | － | 897.43 |  | 58.53 | $\square 257.86$ | $\square$ | 328.29 | $\square$ | 578.11 | － | 906.40 | $\square$ | － | $\square$ | 8.97 | $\square$ | 8.97 | 1．0\％ |
| 20 | 40 | 5840 | 20.00 | 17 | $\square 58.53$ | $\square 343.81$ | $\square$ | 414.25 | $\square$ | 717.05 |  | 1131.30 |  | 58.53 | $\square 343.81$ | $\square$ | 414.25 | $\square$ | 729.01 |  | 1143.26 | $\square$ | － | $\square$ | 11.96 | $\square$ | 11.96 | 1．1\％ |
| 20 | 50 | 7300 | 20.00 | 17 | $\square 58.53$ | $\square 429.77$ | $\square$ | 500.20 | $\square$ | 864.96 |  | 1365.16 |  | －58．53 | $\square 429.77$ | $\square$ | 500.20 | － | 879.91 |  | 1380.11 | $\square$ | － | 口 | 14.95 | － | 14.95 | 1．1\％ |
| 20 | 60 | 8760 | 20.00 | 17 | $\square 58.53$ | － 515.72 | $\square$ | 586.15 | $\square$ | 1.012 .87 |  | 1599.03 |  | 58.53 | $\square 515.72$ | $\square$ | 586.15 | $\square$ | 1030.81 |  | 1616.97 | व | － | $\square$ | 17.94 | $\square$ | 17.94 | 1．1\％ |
| 20 | 70 | 10220 | 20.00 | 17 | $\square 58.53$ | 601.68 | $\square$ | 672.11 | $\square$ | 1160.78 |  | 1832.89 |  | －58．53 | 601.68 | $\square$ | 672.11 | $\square$ | 1181.71 |  | 1853.82 | $\square$ |  | 口 | 20.93 | $\square$ | 20.93 | 1．1\％ |
| 20 | 80 | 11680 | 20.00 | 17 | $\square 58.53$ | 687.63 | $\square$ | 758.06 | $\square$ | 1308.69 |  | 2066.75 |  | 58.53 | 687.63 | $\square$ | 758.06 | $\square$ | 1332.61 | － | 2090.68 | $\square$ |  | $\square$ | 23.92 | － | 23.92 | 1．2\％ |
| 30 | 20 | 4380 | 30.00 | 27 | $\square 87.80$ | $\square 257.86$ | $\square$ | 357.56 | $\square$ | 642.90 |  | 1000.46 |  | － 87.80 | 257.86 | $\square$ | 357.56 | $\square$ | 651.87 | $\square$ | 1009.43 | $\square$ | － | $\square$ | 8.97 | $\square$ | 8.97 | 0．9\％ |
| 30 | 30 | 6570 | 30.00 | 27 | $\square 87.80$ | 386.79 | $\square$ | 486.49 | $\square$ | 864.77 |  | 1351.26 |  | －87．80 | 386.79 | $\square$ | 486.49 | $\square$ | 878.23 |  | 1364.72 | $\square$ |  | 口 | 13.46 | － | 13.46 | 1．0\％ |
| 30 | 40 | 8760 | 30.00 | 27 | $\square 87.80$ | $\square 515.72$ | $\square$ | 615.42 | $\square$ | 1086.64 |  | 1702.06 |  | 87.80 | $\square 515.72$ | $\square$ | 615.42 | $\square$ | 1104.58 |  | 1720.00 | $\square$ | － | － | 17.94 | － | 17.94 | 1．1\％ |
| 30 | 50 | 10950 | 30.00 | 27 | $\square 87.80$ | $\square \quad 647.65$ | $\square$ | 744.35 | $\square$ | ${ }^{13088.50}$ |  | 2052.86 |  | 87.80 | $\square \quad 647.65$ | $\square$ | 744.35 | $\square$ | ${ }_{1}^{1330.93}$ |  | 2075.28 | $\square$ | － | $\square$ | 22.43 | $\square$ | 22.43 | 1．1\％ |
| 30 | 60 | 13140 | 30.00 | 27 | $\square 87.80$ | $\square 773.58$ | $\square$ | 873.28 | $\square$ | 1530.37 |  | 2403.65 |  | 87.80 | $\square 773.58$ | $\square$ | 873.28 | $\square$ | 1557.28 |  | 2430.56 | $\square$ |  | $\square$ | 26.91 |  | 26.91 | 1．1\％ |
| 30 | 70 | 15330 | 30.00 | 27 | $\square 87.80$ | $\square 902.51$ | $\square$ | 1002.21 | $\square$ | 1752.24 |  | 2754.45 |  | － 87.80 | $\square 902.51$ | $\square$ | 1002.21 | $\square$ | 1783.63 |  | 2785.85 | $\square$ | － | $\square$ | 31.40 | $\square$ | 31.40 | 1．1\％ |
| 30 | 80 | 17520 | 30.00 | 27 | $\square 87.80$ | $\square 1031.44$ | $\square$ | 1131.14 | $\square$ | 1974.10 |  | 3105.25 |  | 87.80 | $\square 1031.44$ | $\square$ | 1131.14 | $\square$ | 2009.98 |  | 3141.13 | $\square$ | － | $\square$ | 35.88 | $\square$ | 35.88 | 1．2\％ |
| 50 | 20 | 7300 | 50.00 | 47 | 146.33 | $\square 429.77$ | $\square$ | 588.00 | $\square$ | 1086.26 |  | 1674.26 |  | 146.33 | $\square 429.77$ | $\square$ | 588.00 | $\square$ | 1101.21 | $\square$ | 1689.21 | $\square$ |  | $\square$ | 14.95 | $\square$ | 14.95 | 0．9\％ |
| 50 | 30 | 10950 | 50.00 | 47 | 146.33 | $\square 644.65$ | $\square$ | 802.89 | $\square$ | 1456.04 |  | 2258.92 |  | 146.33 | $\square 644.65$ | $\square$ | 802.89 | $\square$ | 1478.46 |  | 2281.35 | $\square$ | － | $\square$ | 22.43 | $\square$ | 22.43 | 1．0\％ |
| 50 | 40 | 14600 | 50.00 | 47 | 146.33 | － 859.54 | $\square$ | 1.017 .77 | $\square$ | 1825.81 |  | 2843.58 |  | 146.33 | － 859.54 | $\square$ | 1017.77 | $\square$ | 1855.72 |  | 2873.48 | $\square$ |  | $\square$ | 29.90 | － | 29.90 | 1．1\％ |
| 50 | 50 | 18250 | 50.00 | 47 | 146.33 | 1074．42 | ㅁ | 1232.65 | － | 2195.59 |  | 3428.25 |  | 146.33 | 1074.42 | $\square$ | ${ }_{1}^{1232.65}$ | － | 2232.97 |  | 3465.62 | $\square$ | － | $\square$ | 37.38 | $\square$ | 37.38 | 1．1\％ |
| 50 | 60 | 21900 | 50.00 | 47 | 146.33 | 1289.30 | $\square$ | 1447.54 | $\square$ | 2565.37 |  | 4012.91 |  | 146.33 | $\square 1289.30$ |  | 1447.54 | $\square$ | 2610.22 |  | 4057.76 | $\square$ | － | $\square$ | 44.85 |  | 44.85 | 1．1\％ |
| 50 | 70 | 25550 | 50.00 | 47 | 146.33 | －1504．19 | $\square$ | 1662.42 | $\square$ | 2935.15 |  | 4597.57 |  | 146.33 | $\square 1504.19$ |  | 1662.42 | $\square$ | 2987.47 |  | 4649.90 | व | － | $\square$ | 52.33 |  | 52.33 | 1．1\％ |
| 50 | 80 | 29200 | 50.00 | 47 | 146.33 | $\square 1719.07$ | $\square$ | 1877.31 | $\square$ | 3304.93 |  | 5182.23 |  | 146.33 | $\square 1719.07$ | $\square$ | 1877.31 | $\square$ | 33364.73 |  | 5242.03 | $\square$ | － | $\square$ | 59.80 | $\square$ | 59.80 | 1．2\％ |
| 75 | 30 | 16425 | 75.00 | 72 | 219.50 | － 966.98 | $\square$ | 1198.38 | $\square$ | 2195.12 |  | 3393.50 |  | 219.50 | － 966.98 | $\square$ | 1198.38 | $\square$ | 2228.76 |  | 3427．14 | $\square$ |  | $\square$ | 33.64 | － | 33.64 | 1．0\％ |
| 75 | 40 | 21900 | 75.00 | 72 | 219.50 | $\square 1289.30$ | $\square$ | 1520.70 | $\square$ | 2749.79 |  | 4270.49 |  | 219.50 | $\square 1289.30$ | $\square$ | 1520.70 | $\square$ | 2794.64 | $\square$ | 4315.34 | $\square$ | － | $\square$ | 44.85 | － | 44.85 | 1．1\％ |
| 75 | 50 | 27375 | 75.00 | 72 | 219.50 | －1611．63 | － | 1843.03 | $\square$ | 3304.45 |  | 5147.48 |  | 219.50 | －1611．63 | $\square$ | 1843.03 | － | 3.360 .52 |  | 5203.55 | － | － | － | 56.06 | － | 56.06 | 1．1\％ |
| 75 | 60 | 32850 | 75.00 | 72 | 219.50 | －1933．96 | $\square$ | 2165.36 | $\square$ | 3859.12 |  | 6024.48 |  | 219.50 | $\square 1933.96$ | $\square$ | 2165.36 | $\square$ | 3926.40 |  | 6091.75 | $\square$ |  | $\square$ | 67.28 | $\square$ | 67.28 | 1．1\％ |
| 75 | 70 | 38325 | 75.00 | 72 | 219.50 | $\square 2256.28$ | $\square$ | 2487.68 | $\square$ | 4413.79 |  | 6901.47 |  | 219.50 | $\square 2256.28$ | $\square$ | 2487.68 | $\square$ | 4492.28 |  | 6979.96 | $\square$ | － | $\square$ | 78.49 | $\square$ | 78.49 | 1．1\％ |
| 75 | 80 | 43800 | 75.00 | 72 | 219.50 | $\square 2578.61$ | $\square$ | 2810.01 | $\square$ | ${ }^{4} 9588.45$ |  | 7778.46 |  | 219.50 | $\square 2578.61$ | $\square$ | 2810.01 | $\square$ | 5058.16 |  | ${ }^{7868.16}$ | $\square$ |  | $\square$ | 89.70 | $\square$ | 89.70 | 1．2\％ |
| 75 | 90 | 49275 | 75.00 | 72 | 219.50 | $\square 2900.93$ | $\square$ | 3132.33 | $\square$ | 5523.12 |  | 8655.46 |  | 219.50 | $\square 2900.93$ | $\square$ | 3132.33 | $\square$ | 5624.04 |  | 8756.37 | $\square$ | － |  | 100.92 | $\square$ | 100.92 | 1．2\％ |
| 100 | 30 | 21900 | 100.00 | 97 | 292.67 | $\square 1289.30$ | $\square$ | 1593.87 | $\square$ | 2934.20 |  | 4528.07 |  | 292.67 | $\square 1289.30$ | $\square$ | 1593.87 | $\square$ | 2979.05 |  | －4572．93 | $\square$ | － | 口 | 44.85 | $\square$ | 44.85 | 1．0\％ |
| 100 | 40 | 29200 | 100.00 | 97 | ${ }^{292.67}$ | 1719.07 | $\square$ | 2023.64 | $\square$ | 3673.76 |  | 5697.40 |  | 292．67 | －1719．07 | $\square$ | 2023.64 | $\square$ | 3733.56 |  | 5757.20 | $\square$ |  | $\square$ | 59.80 | $\square$ | 59.80 | 1．0\％ |
| 100 | 50 | 36500 | 100.00 | 97 | 292.67 | $\square 2148.84$ | － | 2453.41 | $\square$ | 4413.32 |  | 6866.72 |  | 292.67 | $\square 2148.84$ | $\square$ | 2453.41 | $\square$ | 4488.07 |  | 6941.47 | $\square$ | － | $\square$ | 74.75 | － | 74.75 | 1．1\％ |
| 100 | 60 | 43800 | 100.00 | 97 | ${ }^{292.67}$ | $\square 2578.61$ | $\square$ | 2883.17 | － | 5152.87 |  | 8036.05 |  | 292.67 | $\square 2578.61$ | $\square$ | 2883.17 | $\square$ | 5242.57 |  | 8125.75 | $\square$ | － | $\square$ | 89.70 | － | 89.70 | 1．1\％ |
| 100 | 70 | 51100 | 100.00 | 97 | 292.67 | $\square 3008.38$ | $\square$ | 3312.94 | － | 5892.43 |  | 9205.37 |  | 292.67 | $\square 3008.38$ | $\square$ | 3312.94 | － | 5997.08 |  | 1 9310.02 | $\square$ |  | $\square$ | 104.65 | － | 104.65 | 1．1\％ |
| 100 | 80 | 58400 | 100.00 | 97 | 292.67 | $\square 3438.14$ | $\square$ | 3742.71 | － | 6631.98 |  | 10374.69 |  | 292.67 | $\square 3438.14$ | $\square$ | 3742.71 | $\square$ | 6751.59 |  | 10494.30 | － | － | － | 119.60 | － | 119.60 | 1．2\％ |
| 100 | 90 | 65700 | 100.00 | 97 | ${ }^{2929.67}$ | $\square 3867.91$ | $\square$ | 4172.48 | $\square$ | 7371.54 |  | 11544.02 |  | 292.67 | $\square 3867.91$ | $\square$ | ${ }^{4172.48}$ | $\square$ | 7506.09 |  | 11678.57 | $\square$ | － | $\square$ | 134.55 | － | 134.55 8970 | 1．2\％ |
| 200 | 30 | 43800 | 200.00 | 197 | ${ }^{585.33}$ | $\square 2578.61$ | － | 3175.84 | $\square$ | 5890.54 |  | 9066.38 |  | 585．33 | $\square 2578.61$ | $\square$ | 3175.84 | $\square$ | 5980.24 |  | 9156.08 | $\square$ | － | $\square$ | 89.70 | $\square$ | 89.70 | 1．0\％ |
| 200 | 40 | 58400 | 200.00 | 197 | 585.33 | $\square 3438.14$ | $\square$ | 4035.38 | $\square$ | 7369.65 |  | 11405.03 |  | 585．33 | $\square 3438.14$ | $\square$ | 4035.38 | $\square$ | 7489.25 |  | 11524.63 | $\square$ | － | $\square$ | 119.60 | $\square$ | 119.60 | 1．0\％ |
| 200 | 50 | 73000 | 200.00 | 197 | ${ }^{585.33}$ | $\square 4297.68$ | $\square$ | 4894.91 | $\square$ | 8848.76 |  | 13743.67 |  | 585.33 | $\square 4297.68$ | $\square$ | 4894.91 | $\square$ | 8998.26 |  | 13893.18 | $\square$ | － | $\square$ | 149.50 | $\square$ | 149.50 | 1．1\％ |
| 200 | 60 | 87600 | 200.00 | 197 | 585.33 | $\square 5157.22$ | $\square$ | 5754.45 | $\square$ | 10327.87 |  | 16082.32 |  | 585．33 | $\square 5157.22$ | $\square$ | 5754.45 | $\square$ | 10507.28 |  | 16261.73 | $\square$ | － | $\square$ | 179.40 | － | 179.40 | 1．1\％ |
| 200 | 70 | 102200 | 200.00 | 197 | 585．33 | $\square 6016.75$ | － | 6613.99 | $\square$ | 11806.98 |  | 18420.97 |  | 585．33 | $\square 6016.75$ | $\square$ | 6613.99 | $\square$ | 12016.29 |  | 18630.27 | $\square$ | － | $\square$ | 209.31 | － | 209.31 | 1．1\％ |
| 200 | 80 | 116800 | 200.00 | 197 | 1585.33 | $\square 6876.29$ | $\square$ | 7473.52 | $\square$ | 13286.09 |  | 20759.62 |  | 585．33 | $\square 6876.29$ | $\square$ | 7473.52 | $\square$ | 13525.30 |  | 20998.82 | $\square$ | － | $\square$ | 239.21 | $\square$ | 239.21 | 1．2\％ |
| 200 | 90 | 131400 | 200.00 | 197 | 585.33 | $\square 735.82$ | $\square$ | 8333.06 | － | 14765.21 |  | 23098.26 |  | 585.33 | $\square 7735.82$ | $\square$ | 8333.06 | － | 15034.31 |  | 23367.37 | $\square$ | － | $\square$ | 269.11 | $\square$ | 269.11 | 1．2\％ |

$\frac{\text { MONTHLY GENERAL SERVICE PRIMARY "MGS Primary" }}{8 \text { WINTER MONTHS (October Through May) }}$


ATLANTIC CITY ELECTRIC COMPANY
$\frac{\text { MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") }}{4 \text { SUMMER MONTHS (June Through September) }}$


ATLANTIC CITY ELECTRIC COMPANY

| ATLANTIC CITY ELECTRIC COMPANY <br> monthly general service primary（＂MGs Primary＂） Annual Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Present Rates vs． <br> Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand |  | Energy |  |  |  |  |  | resent tribution |  | Present BGS and Other Charges |  | Present Total |  |  |  |  | New tribution |  | $\stackrel{\text { New }}{\text { NGS and }}$ Other Charges |  | $\begin{aligned} & \text { New } \\ & \text { Total } \end{aligned}$ |  | Ifference |  | $\begin{gathered} \text { Difference } \\ \text { GS and Other Charges } \end{gathered}$ |  | Total ifference | $\begin{gathered} \text { Total } \\ \text { Difference } \end{gathered}$ |
| III | \％ㅁ |  | Dist | Trans | D Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） |  | Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） |  | TIIT |  | T17 |  | （\＄） | （\％） |
| 5 | 20 | 730 | 5.00 | 2 | － 8.33 | 35.22 | $\square$ | 61.11 | $\square$ | 58.58 | $\square$ | 119.69 | $\square$ | 8.33 | 35.22 | $\square$ | 61.11 |  | 60.07 | $\square$ | 121.18 | $\square$ |  | － | 1.50 | $\square$ | 1.50 | 1．2\％ |
| 5 | 30 | 1095 | 5.00 | $2^{2}$ | － 8.33 | 52.82 | $\square$ | 78.72 | $\square$ | 84.47 | $\square$ | 163.19 | $\square$ | 8.33 | $\square \quad 52.82$ | $\square$ | ${ }^{78.72}$ | $\square$ | 86.71 | $\square$ | 165.43 | $\square$ | － | $\square$ | 2.24 | $\square$ | 2.24 | 1．4\％ |
| 5 | 40 | 1460 | 5.00 | 2 | $\square 8.33$ | － 70.43 | $\square$ | 96.33 | $\square$ | 110.36 | $\square$ | 206.69 | － | 8.33 | $\square \quad 70.43$ | $\square$ | 96.33 | $\square$ | 113.35 | $\square$ | 209.68 | $\square$ |  | 口 | 2.99 | － | 2.99 | 1．4\％ |
| 5 | 50 | 1825 | 5.00 | 2 | － 8.33 | － 88.04 | $\square$ | 113.93 | $\square$ | 136.25 | － | 250.19 | $\square$ | 8.33 | － 88.04 | $\square$ | 113.93 | $\square$ | 139.99 | $\square$ | 253.92 | － | － | － | 3.74 | $\square$ | 3.74 | 1．5\％ |
| 5 | 60 | 2190 | 5.00 | 2 | $\square 8.33$ | $\square 105.65$ | $\square$ | 131.54 | $\square$ | 162.14 |  | 293.69 |  | 8.33 | $\square 105.65$ | $\square$ | 131.54 | $\square$ | 166.63 | $\square$ | 298.17 | $\square$ |  | 口 | 4.49 | $\square$ | 4.49 | 1．5\％ |
| 5 | 70 | 2555 | 5.00 | 2 | $\square 8.33$ | － 123.26 | $\square$ | 149.15 | $\square$ | 188.03 | $\square$ | 337.18 | $\square$ | 8.33 | － 123.26 | － | 149.15 | $\square$ | 193.27 | $\square$ | 342.42 | $\square$ | － | $\square$ | 5.23 | － | 5.23 | 1．6\％ |
| 5 | 80 | 2920 | 5.00 | ${ }_{7}^{2}$ | $\square 8.33$ | $\square 140.87$ | $\square$ | 166.76 | $\square$ | 213.93 | － | 380.68 |  | 8.33 | － 140.87 | $\square$ | 166.76 | $\square$ | 219.91 | $\square$ | 386.66 | $\square$ | － | $\square$ | 5.98 | $\square$ | 5.98 | 1．6\％ |
| 10 | 20 | 1460 | 10.00 | 7 | －16．67 | $\square \quad 70.43$ | － | 104.66 | $\square$ | 127.34 | $\square$ | 232.00 |  | 16.67 | － 70.43 | － | 104.66 | $\square$ | 130.33 | $\square$ | 234.99 | $\square$ |  | 口 | 2.99 | － | 2.99 | 1．3\％ |
| 10 | 30 | 2190 | 10.00 | 7 | －16．67 | $\square 105.65$ | $\square$ | 139.88 | $\square$ | 179.13 | $\square$ | 319.00 |  | 16.67 | － 105.65 | $\square$ | 139.88 | $\square$ | 183.61 | $\square$ | 323.49 | － |  |  | 4.49 | $\square$ | 4.49 | 1．4\％ |
| 10 | 40 | 2920 | 10.00 | 7 | －16．67 | $\square 140.87$ | $\square$ | 175.09 | $\square$ | 230.91 |  | 406.00 |  | 16.67 | $\square 140.87$ | $\square$ | 175.09 | $\square$ | 236.89 |  | 411.98 | $\square$ |  | － | 5.98 | － | 5.98 | 1．5\％ |
| 10 | 50 | 3650 | 10.00 | 7 | － 16.67 | － 176.08 | $\square$ | 210.31 | $\square$ | 282.69 | － | 493.00 | － | 16.67 | － 176.08 | $\square$ | 210.31 | $\square$ | 290.17 | － | 500.48 | $\square$ |  | $\square$ | 7.48 | － | 7.48 | 1．5\％ |
| 10 | 60 | 4380 | 10.00 | 7 | $\square 16.67$ | $\square 211.30$ | $\square$ | 245.53 | $\square$ | 334.47 | $\square$ | 580.00 |  | 16.67 | － 211.30 | $\square$ | 245.53 | $\square$ | 343.45 | $\square$ | 588.97 | $\square$ | － | $\square$ | 8.97 | $\square$ | 8.97 | 1．5\％ |
| 10 | 70 | 5110 | 10.00 | 7 | －16．67 | － 246.51 | $\square$ | 280.74 | － | 386.26 |  | 667.00 |  | 16.67 | － 246.51 | － | 280.74 | － | 396.72 | $\square$ | 677.46 | $\square$ |  | － | 10.47 | － | 10.47 | 1．6\％ |
| 10 | 80 | 5840 | 10.00 | 7 | －16．67 | $\square 281.73$ | $\square$ | 315.96 | $\square$ | 438.04 |  | 754.00 |  | 16.67 | $\square \quad 281.73$ | － | 315.96 | $\square$ | 450.00 | $\square$ | 765.96 |  |  | $\square$ | 11.96 | $\square$ | 11.96 | 1．6\％ |
| 20 | 20 | 2920 | 20.00 | 17 | $\square 33.33$ | $\square 140.87$ | $\square$ | 191.76 | $\square$ | 264.88 |  | 456.63 |  | 33.33 <br> 33 | $\square 140.87$ | $\square$ | 191.76 | $\square$ | 270.86 |  | 462.61 | $\square$ | － | 口 | 5.98 | $\square$ | 5.98 | 1．3\％ |
| 20 | 30 | 4380 | 20.00 | 17 | $\square 33.33$ | － 211.30 | $\square$ | 262.19 | $\square$ | 368.44 | $\square$ | 630.63 |  | 33．33 | － 211.30 | $\square$ | 262.19 | $\square$ | 377.41 | $\square$ | 639.60 | $\square$ | － | $\square$ | 8.97 | $\square$ | 8.97 | 1．4\％ |
| 20 | 40 | 5840 | 20.00 | 17 | $\square 33.33$ | $\square 281.73$ | $\square$ | 332.62 | $\square$ | 472.01 | $\square$ | 804.63 |  | ＋33．33 | － 281.73 | $\square$ | 332.62 | $\square$ | 483.97 | $\square$ | 816.59 | $\square$ | － | $\square$ | 11.96 | － | 11.96 | 1．5\％ |
| 20 | 50 | 7300 | 20.00 | 17 | $\square 33.33$ | $\square 352.16$ | $\square$ | 403.06 | $\square$ | 575.57 |  | 978.63 |  | 33．33 | － 352.16 | － | 403.06 | $\square$ | 590.52 | $\square$ | 993.58 | $\square$ |  | $\square$ | 14.95 | － | 14.95 | 1．5\％ |
| 20 | 60 | 8760 | 20.00 | 17 | $\square 33.33$ | － 422.60 | $\square$ | 473.49 | $\square$ | 679.14 | － | 1152.63 |  | 33．33 | － 422.60 | $\square$ | 473.49 | $\square$ | 697.08 | $\square$ | 1170.57 | $\square$ | － | 口 | 17.94 | － | 17.94 | 1．6\％ |
| 20 | 70 | 10220 | 20.00 | 17 | $\square 33.33$ | $\square 493.03$ | $\square$ | 543.92 | $\square$ | 782.71 |  | 1326.63 |  | $\begin{array}{r}33.33 \\ \hline 3\end{array}$ | $\square 493.03$ | $\square$ | 543.92 | $\square$ | 803.64 |  | 1347.56 | $\square$ |  | － | 20.93 | $\square$ | 20.93 | 1．6\％ |
| 20 | 80 | 11680 | 20.00 | 17 | $\square 33.33$ | － 563.46 | $\square$ | 614.36 | $\square$ | 886.27 | － | 1500.63 |  | 33.33 | － 563.46 | $\square$ | 614.36 | $\square$ | 910.19 |  | 1524.55 | $\square$ |  | $\square$ | 23.92 | － | 23.92 | 1．6\％ |
| 30 | 20 | 4380 | 30.00 | 27 | $\square 50.00$ | $\square 211.30$ | $\square$ | 278.86 | $\square$ | 402.41 | － | 681.27 |  | 50.00 | － 211.30 | $\square$ | 278.86 | $\square$ | 411.38 | $\square$ | 690.24 | $\square$ | － | $\square$ | 8.97 | － | 8.97 | 1．3\％ |
| 30 | 30 | 6570 | 30.00 | 27 | $\square 50.00$ | $\square 316.95$ | － | 384.51 | $\square$ | 557.76 | $\square$ | 942.27 |  | 50.00 | － 316.95 | $\square$ | 384.51 | $\square$ | 571.21 | $\square$ | 955.72 | $\square$ |  | $\square$ | 13.46 | － | 13.46 | 1．4\％ |
| 30 | 40 | 8760 | 30.00 | 27 | $\square 50.00$ | $\square 422.60$ | $\square$ | 490.16 | $\square$ | 713.11 |  | 1203.26 |  | 50.00 | － 422.60 | $\square$ | 490.16 | $\square$ | 731.05 | $\square$ | 1221.20 | $\square$ |  | － | 17.94 | $\square$ | 17.94 | 1．5\％ |
| 30 | 50 | 10950 | 30.00 | 27 | $\square 50.00$ | － 528.25 | $\square$ | 595.81 | $\square$ | 868.46 |  | 1464.26 |  | 50.00 | － 528.25 | － | 595.81 | $\square$ | 890.88 | $\square$ | 1486.69 | $\square$ | － | 口 | 22.43 | － | 22.43 | 1．5\％ |
| 30 | 60 | 13140 | 30.00 | 27 | $\square 50.00$ | $\square 633.90$ | $\square$ | 701.46 | $\square$ | 1023.80 |  | 1725.26 |  | 50.00 | － 633.90 | $\square$ | 701.46 | $\square$ | 1050.72 |  | 1752.17 | $\square$ |  | $\square$ | 26.91 | － | 26.91 | 1．6\％ |
| 30 | 70 | 15330 | 30.00 | 27 | $\square 50.00$ | $\square 739.54$ | $\square$ | 807.10 | $\square$ | 1179.15 | $\square$ | 1986.26 |  | 50.00 | － 739.54 | $\square$ | 807.10 | $\square$ | 1210.55 | $\square$ | 2017.65 | $\square$ |  | － | 31.40 | － | 31.40 | 1．6\％ |
| 30 | 80 | 17520 | 30.00 | 27 | $\square 50.00$ | － 845.19 | － | 912.75 | － | 1334.50 |  | 2247.26 |  | 50.00 | － 845.19 | $\square$ | 912.75 | $\square$ | 1370.38 |  | 2283.14 | $\square$ | － | $\square$ | 35.88 | $\square$ | 35.88 | 1．6\％ |
| 50 | 20 | 7300 | 50.00 | 47 | $\square 83.33$ | － 352.16 | － | 453.06 | $\square$ | 677.47 |  | 1130.53 |  | 83.33 | － 352.16 | － | 453.06 | － | 692.42 |  | 1145.48 | $\square$ |  | ㅁ | 14.95 | $\square$ | 14.95 | 1．3\％ |
| 50 | 30 | 10.950 | 50.00 | 47 | $\square 83.33$ | $\square 528.25$ | $\square$ | 629.14 | $\square$ | 936.39 | $\square$ | 1565.53 |  | 83.33 | $\square 528.25$ | $\square$ | 629.14 | $\square$ | 958.81 | $\square$ | 1587.95 | $\square$ | － | 口 | 22.43 | $\square$ | 22.43 | 1．4\％ |
| 50 | 40 | 14600 | 50.00 | 47 | $\square 83.33$ | 704.33 | $\square$ | 805.22 | $\square$ | 1195.30 |  | 2000.53 |  | 83.33 | $\square 704.33$ | $\square$ | 805.22 | － | 1225.20 |  | 2030.43 | $\square$ |  | $\square$ | 29.90 | $\square$ | 29.90 | 1．5\％ |
| 50 | 50 | 18250 | 50.00 | 47 | $\square 83.33$ | $\square 880.41$ | $\square$ | 981.30 | $\square$ | 1454.22 |  | 2435.52 |  | 83.33 | － 880.41 | $\square$ | 981.30 | $\square$ | 1491.60 | $\square$ | 2472.90 | $\square$ |  | $\square$ | 37.38 | $\square$ | 37.38 | 1．5\％ |
| 50 | 60 | 21900 | 50.00 | 47 | $\square 83.33$ | $\square 1056.49$ | $\square$ | 1157.39 | $\square$ | 1713.13 | $\square$ | 2870.52 |  | 83.33 | －1056．49 | － | 1157.39 | $\square$ | 1757.99 | $\square$ | 2915.37 | $\square$ | － | 口 | 44.85 | － | 44.85 | 1．6\％ |
| 50 | 70 | 25550 | 50.00 | 47 | $\square 83.33$ | $\square 1232.57$ | － | 1333.47 | $\square$ | 1972.05 |  | 3305.52 |  | 83.33 | －1232．57 | $\square$ | 1333.47 | － | 2024.38 |  | 31357．84 | $\square$ |  | $\square$ | 52.33 | $\square$ | 52.33 | 1．6\％ |
| 50 | 80 | 29200 | 50.00 | 47 | $\square 83.33$ | $\square 1408.66$ | $\square$ | 1509.55 | $\square$ | 2230.96 | $\square$ | 3740.51 |  | 83.33 | $\square 1408.66$ | $\square$ | 1509.55 | $\square$ | 2290.77 | $\square$ | 3800.32 | $\square$ | － | 口 | 59.80 | － | 59.80 | 1．6\％ |
| 75 | 30 | 16425 | 75.00 | 72 | $\square 125.00$ | $\square 792.37$ | $\square$ | 934.93 | $\square$ | 1409.68 | $\square$ | 2344.61 |  | 125.00 | － 792.37 | $\square$ | 934.93 | $\square$ | 1443.32 | $\square$ | 2378.25 | $\square$ | － | $\square$ | 33.64 | － | 33.64 | 1．4\％ |
| 75 | 40 | 21900 | 75.00 | 72 | $\square 125.00$ | －1056．49 | － | 1199.05 | － | 1798.05 |  | 2997.10 |  | 125.00 | －1056．49 | － | 1199.05 | $\square$ | 1842.90 | $\square$ | 3041.95 | $\square$ |  | $\square$ | 44.85 | $\square$ | 44.85 | 1．5\％ |
| 75 | 50 | 27375 | 75.00 | 72 | $\square 125.00$ | $\square 1320.62$ | $\square$ | 1463.18 | － | 2186.42 | $\square$ | 3649.60 |  | 125.00 | －1320．62 | $\square$ | 1463.18 | $\square$ | 2242.49 | $\square$ | 3705.66 | $\square$ | － | 口 | 56.06 | $\square$ | 56.06 | 1．5\％ |
| 75 | 60 | 32850 | 75.00 | 72 | $\square 125.00$ | $\square 1584.74$ | $\square$ | 1727.30 | $\square$ | 2574.80 |  | 4302.10 |  | 125.00 | $\square 1584.74$ | $\square$ | 1727.30 | － | 2642.07 |  | 4369.37 | $\square$ |  | 口 | 67.28 |  | 67.28 | 1．6\％ |
| 75 | 70 | 38325 | 75.00 | 72 | $\square 125.00$ | $\square 1848.86$ | $\square$ | 1991.42 | $\square$ | 2963.17 |  | 4954.59 |  | 125.00 | －1848．86 | $\square$ | 1991.42 | $\square$ | 3041.66 |  | 5033.08 | $\square$ | － | $\square$ | 78.49 | $\square$ | 78.49 | 1．6\％ |
| 75 | 80 | 43800 | 75.00 | 72 | $\square 125.00$ | $\square 2112.99$ | $\square$ | 2255.55 | $\square$ | 3351.54 | $\square$ | 5607.09 |  | 125.00 | $\square 2112.99$ | $\square$ | 2255.55 | $\square$ | 3441.24 | － | 5696.79 | － | － | $\square$ | 89.70 | $\square$ | 89.70 | 1．6\％ |
| 75 | 90 | 49275 | 75.00 | 72 | $\square 125.00$ | $\square 2377.11$ | $\square$ | 2519.67 | $\square$ | 3739.91 |  | 6259.58 |  | 125.00 | $\square 2377.11$ | $\square$ | 2519.67 | $\square$ | 3840.83 |  | 6360.50 | $\square$ |  | 口 | 100.92 | － | 100.92 | 1．6\％ |
| 100 | 30 | 21900 | 100.00 | 97 | －166．67 | $\square 1056.49$ | － | 1240.72 | $\square$ | 1882.97 | $\square$ | 3123.69 |  | 166.67 | －1056．49 | $\square$ | 1240.72 | $\square$ | 1927.82 | $\square$ | 3168.54 | $\square$ | － | 口 | 44.85 | $\square$ | 44.85 | 1．4\％ |
| 100 | 40 | 29200 | 100.00 | 97 | $\square 166.67$ | $\square 1408.66$ | － | 1592.88 | $\square$ | 2400.80 |  | 3993.68 |  | 166.67 | －1408．66 | $\square$ | 1592.88 | － | 2460.60 | $\square$ | 4053.48 | $\square$ | － | 口 | 59.80 | $\square$ | 59.80 | 1．5\％ |
| 100 | 50 | 36500 | 100.00 | 97 | －166．67 | $\square 1760.82$ | － | 1945.05 | $\square$ | 2918.63 | $\square$ | 4863.68 |  | 166.67 | $\square 1760.82$ | $\square$ | 1945.05 | $\square$ | 2993.38 | $\square$ | 4938.43 | $\square$ |  | 口 | 74.75 | － | 74.75 | 1．5\％ |
| 100 | 60 | 43800 | 100.00 | 97 | $\square 166.67$ | $\square 2112.99$ | － | 2297.21 | $\square$ | 3436.46 | $\square$ | 5733.67 |  | 166.67 | $\square 2112.99$ | － | 2297.21 | $\square$ | 3526.16 | $\square$ | 5823.37 |  | － | $\square$ | 89.70 | $\square$ | 89.70 | 1．6\％ |
| 100 | 70 | 51100 | 100.00 | 97 | $\square 166.67$ | $\square 2465.15$ | － | 2649.38 | $\square$ | 3954.29 |  | 6603.67 |  | 166.67 | 2465.15 | $\square$ | 2649.38 | $\square$ | 4058.94 | $\square$ | 6708.32 | $\square$ | － | ㅁ | 104.65 | $\square$ | 104.65 | 1．6\％ |
| 100 | 80 | 58400 | 100.00 | 97 | $\square 166.67$ | $\square 2817.31$ | $\square$ | 3001.54 | $\square$ | 4472.12 | $\square$ | 7473.66 |  | 166.67 | $\square 2817.31$ | $\square$ | 3001.54 | $\square$ | 4591.72 | － | 7593.26 | － | － | － | 119.60 | $\square$ | 119.60 | 1．6\％ |
| 100 | 90 | 65700 | 100.00 | 97 | $\square 166.67$ | $\square 3169.48$ | － | 33533.70 | $\square$ | 4989.95 |  | 8343.65 |  | 166.67 | $\square 3169.48$ | $\square$ | 33353.70 | － | 5124.50 |  | 8478.21 632971 |  |  |  | 134.55 8970 | $\square$ | 134.55 89.70 | 1．6\％ |
| 200 200 | 30 40 | 43800 58400 | 200.00 200.00 | 197 197 | ${ }_{\text {－}}{ }^{3333.33}$ | $\square 2112.99$ | $\square$ | ${ }_{3168.21}^{24638}$ | $\square$ | 3776.13 4811.79 |  | 6240.00 7979.99 |  | 333.33 333．33 | $\square 2112.99$ | $\square$ | 2463.88 3168.21 | $\square$ | 38865.83 4931.39 |  | 6329.71 8099.60 | $\square$ | － | ㅁ | 89.70 119.60 | － | 89.70 119.60 | 1．4\％ $1.5 \%$ |
| 200 | 50 | 73000 | 200.00 | 197 | －333．33 | $\square 3521.64$ | － | 3872.54 | $\square$ | 5847.45 |  | 9719.98 |  | 333．33 | － 3521.64 | － | 3872.54 | $\square$ | 5996.95 |  | 9869.49 | $\square$ | － | － | 149.50 | $\square$ | 149.50 | 1．5\％ |
| 200 | 60 | 87600 | 200.00 | 197 | －333．33 | $\square 4225.97$ | $\square$ | 4576.86 | $\square$ | 6883.11 |  | 11459.97 |  | 333．33 | $\square 4225.97$ | $\square$ | 4576.86 | $\square$ | 7062.51 |  | 11639.38 | $\square$ |  | $\square$ | 179.40 | $\square$ | 179.40 | 1．6\％ |
| 200 | 70 | 102200 | 200.00 | 197 | 333．33 | $\square 4930.30$ | $\square$ | 5281.19 | $\square$ | 7918.77 |  | 13199.96 |  | 333．33 | $\square 4930.30$ | － | 5281.19 | $\square$ | 8128.07 |  | 13409.27 | $\square$ | － | － | 209.31 | $\square$ | 209.31 | 1．6\％ |
| 200 | 80 | 116800 | 200.00 | 197 | 333．33 | $\square 5634.63$ | － | 5985.52 | $\square$ | 8954.43 |  | 14939.95 |  | 333.33 | 5634.63 | $\square$ | 5985.52 | $\square$ | 9193.64 |  | 15179.16 | $\square$ | － | $\square$ | 239.21 | $\square$ | 239.21 | 1．6\％ |
| 200 | 90 | 131400 | 200.00 | 197 | 333．33 | 6338.96 | $\square$ | 6689.85 | $\square$ | 9990.09 |  | 16.679 .94 |  | 333.33 | 6338.96 | $\square$ | 6689.85 | $\square$ | 10259.20 |  | 16949.05 | $\square$ | － | $\square$ | 269.11 | $\square$ | 269.11 | 1．6\％ |

ATLANTIC CITY ELECTRIIC COMPANY
ANNUAL GENERAL SERVICE SECONDARY("AGS Secondary")
8 WINTER MONTHS (October Through May)




## ATLANTIC CITY ELECTRIC COMPANY <br> ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary")

WINTER MONTHS (October Through Ma
Present Rates
vs.


ATLANTIC CITY ELECTRIC COMPANY
$\frac{\text { ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") }}{\text { 4 SUMMER MONTHS (June Through September) }}$
4 SUMMER MONTHS (June Through September)



## 2026 BILL IMPACTS

| Present Rates vs． Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly | Present Delivery |  | Present Supply T |  | Present Total |  | Delivery |  | $\square \mathrm{e}$ Supply T |  | Total |  | Difference |  |  |  | Total |  | \％$\square$ |
| $\square$ sage |  |  |  |  |  |  |  | Ply $T$ |  |  |  | rence |  |
| W $\mathrm{h} \square$ |  | 띠 |  |  |  | IIT |  |  |  | ［1］ |  |  |  | 띠 |  | ㅍ⿴囗 |  | T⿴囗十丁口1 |  |  |  |  | IT |  | $1 \square$ |
| 0 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | － | $\square$ | － | $\square$ | － | 0．00\％ |
| 25 | $\square$ | 8.54 | $\square$ | 3.20 | $\square$ | 11.74 | $\square$ | 8.54 | $\square$ | 3.29 | $\square$ | 11.83 | $\square$ | － | $\square$ | 0.09 | $\square$ | 0.09 | 0．77\％ |
| 50 | $\square$ | 10.83 | $\square$ | 6.41 | $\square$ | 17.24 | $\square$ | 10.83 | $\square$ | 6.58 | $\square$ | 17.41 | $\square$ | － | $\square$ | 0.17 | $\square$ | 0.17 | 0．99\％ |
| 75 | $\square$ | 13.11 | $\square$ | 9.61 | $\square$ | 22.72 | $\square$ | 13.11 | $\square$ | 9.87 | $\square$ | 22.98 | $\square$ | － | $\square$ | 0.26 | $\square$ | 0.26 | 1．14\％ |
| 100 | $\square$ | 15.40 | $\square$ | 12.81 | $\square$ | 28.21 | $\square$ | 15.40 | $\square$ | 13.17 | $\square$ | 28.57 | $\square$ | － | $\square$ | 0.36 | $\square$ | 0.36 | 1．28\％ |
| 150 | $\square$ | 19.98 | $\square$ | 19.22 | $\square$ | 39.20 | $\square$ | 19.98 | $\square$ | 19.75 | $\square$ | 39.73 | $\square$ | － | $\square$ | 0.53 | $\square$ | 0.53 | 1．35\％ |
| 200 | $\square$ | 24.55 | $\square$ | 25.63 | $\square$ | 50.18 | $\square$ | 24.55 | $\square$ | 26.33 | $\square$ | 50.88 | $\square$ | － | $\square$ | 0.70 | $\square$ | 0.70 | 1．39\％ |
| 250 | $\square$ | 29.13 | $\square$ | 32.03 | $\square$ | 61.16 | $\square$ | 29.13 | $\square$ | 32.92 | $\square$ | 62.05 | $\square$ | － | $\square$ | 0.89 | $\square$ | 0.89 | 1．46\％ |
| 300 | $\square$ | 33.71 | $\square$ | 38.44 | $\square$ | 72.15 | $\square$ | 33.71 | $\square$ | 39.50 | $\square$ | 73.21 | $\square$ | － | $\square$ | 1.06 | $\square$ | 1.06 | 1．47\％ |
| 350 | $\square$ | 38.28 | $\square$ | 44.85 | $\square$ | 83.13 | $\square$ | 38.28 | $\square$ | 46.08 | $\square$ | 84.36 | $\square$ | － | $\square$ | 1.23 | $\square$ | 1.23 | 1．48\％ |
| 400 | $\square$ | 42.86 | $\square$ | 51.26 | $\square$ | 94.12 | $\square$ | 42.86 | $\square$ | 52.67 | $\square$ | 95.53 | $\square$ | － | $\square$ | 1.41 | $\square$ | 1.41 | 1．50\％ |
| 450 | $\square$ | 47.43 | $\square$ | 57.66 | $\square$ | 105.09 | $\square$ | 47.43 | $\square$ | 59.25 | $\square$ | 106.68 | $\square$ | － | $\square$ | 1.59 | $\square$ | 1.59 | 1．51\％ |
| 500 | $\square$ | 52.01 | $\square$ | 64.07 | $\square$ | 116.08 | $\square$ | 52.01 | $\square$ | 65.83 | $\square$ | 117.84 | $\square$ | － | $\square$ | 1.76 | $\square$ | 1.76 | 1．52\％ |
| 600 | $\square$ | 61.16 | $\square$ | 76.88 | $\square$ | 138.04 | $\square$ | 61.16 | $\square$ | 79.00 | $\square$ | 140.16 | $\square$ | － | $\square$ | 2.12 | $\square$ | 2.12 | 1．54\％ |
| 643 | \＄ | 65.10 | \＄ | 82.39 | \＄ | 147.49 | \＄ | 65.10 | \＄ | 84.66 | \＄ | 149.76 | \＄ | － | \＄ | 2.27 | \＄ | 2.27 | 1．54\％ |
| 650 | $\square$ | 65.74 | $\square$ | 83.29 | $\square$ | 149.03 | $\square$ | 65.74 | $\square$ | 85.58 | $\square$ | 151.32 | $\square$ | － | $\square$ | 2.29 | $\square$ | 2.29 | 1．54\％ |
| 700 | $\square$ | 70.31 | $\square$ | 89.70 | $\square$ | 160.01 | $\square$ | 70.31 | $\square$ | 92.17 | $\square$ | 162.48 | $\square$ | － | $\square$ | 2.47 | $\square$ | 2.47 | 1．54\％ |
| 750 | $\square$ | 74.89 | $\square$ | 96.10 | $\square$ | 170.99 | $\square$ | 74.89 | $\square$ | 98.75 | $\square$ | 173.64 | $\square$ | － | $\square$ | 2.65 | $\square$ | 2.65 | 1．55\％ |
| 800 | $\square$ | 79.47 | $\square$ | 102.51 | $\square$ | 181.98 | $\square$ | 79.47 | $\square$ | 105.33 | $\square$ | 184.80 | $\square$ | － | $\square$ | 2.82 | $\square$ | 2.82 | 1．55\％ |
| 900 | $\square$ | 88.62 | $\square$ | 115.32 | $\square$ | 203.94 | $\square$ | 88.62 | $\square$ | 118.50 | $\square$ | 207.12 | $\square$ | － | $\square$ | 3.18 | $\square$ | 3.18 | 1．56\％ |
| 1000 | $\square$ | 97.77 | $\square$ | 128.14 | $\square$ | 225.91 | $\square$ | 97.77 | $\square$ | 131.67 | $\square$ | 229.44 | $\square$ | － | $\square$ | 3.53 | $\square$ | 3.53 | 1．56\％ |
| 1200 | $\square$ | 116.07 | $\square$ | 153.77 | $\square$ | 269.84 | $\square$ | 116.07 | $\square$ | 158.00 | $\square$ | 274.07 | $\square$ | － | $\square$ | 4.23 | $\square$ | 4.23 | 1．57\％ |
| 1500 | $\square$ | 143.53 | $\square$ | 192.21 | $\square$ | 335.74 | $\square$ | 143.53 | $\square$ | 197.50 | $\square$ | 341.03 | $\square$ | － | $\square$ | 5.29 | $\square$ | 5.29 | 1．58\％ |
| 2000 | $\square$ | 189.29 | $\square$ | 256.28 | $\square$ | 445.57 | $\square$ | 189.29 | $\square$ | 263.33 | $\square$ | 452.62 | $\square$ | － | $\square$ | 7.05 | $\square$ | 7.05 | 1．58\％ |
| 2500 | $\square$ | 235.05 | $\square$ | 320.35 | $\square$ | 555.40 | $\square$ | 235.05 | $\square$ | 329.17 | $\square$ | 564.22 | $\square$ | － | $\square$ | 8.82 | $\square$ | 8.82 | 1．59\％ |
| 3000 | $\square$ | 280.81 | $\square$ | 384.41 | $\square$ | 665.22 | $\square$ | 280.81 | $\square$ | 395.00 | $\square$ | 675.81 | $\square$ | － | $\square$ | 10.59 | $\square$ | 10.59 | 1．59\％ |
| 3500 | $\square$ | 326.57 | $\square$ | 448.48 | $\square$ | 775.05 | $\square$ | 326.57 | $\square$ | 460.83 | $\square$ | 787.40 | $\square$ | － | $\square$ | 12.35 | $\square$ | 12.35 | 1．59\％ |
| 4000 | $\square$ | 372.33 | $\square$ | 512.55 | $\square$ | 884.88 | $\square$ | 372.33 | $\square$ | 526.66 | $\square$ | 898.99 | $\square$ | － | $\square$ | 14.11 | $\square$ | 14.11 | 1．59\％ |

4 SUMMER MONTHS (June Through September)

| Present Ratesvs.Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly | Present Delivery |  | Present Supply $T$ |  | Present Total |  | Delivery |  | Supply $\mathbb{T}$ |  | Total |  | Difference |  |  |  | Total |  |  |
| $\square$ sage |  |  |  |  |  |  |  | oly T |  |  |  |  |  |
| III h $\square$ |  | 띠 |  |  |  | TIII |  |  |  | TIT |  |  |  | 띠 |  | [1] |  | 띠 |  |  |  | 17 |  | T11] | \% $\square$ |
| 0 | $\square$ | 6.25 | $\square$ | - | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | - | $\square$ | 6.25 | $\square$ | - | $\square$ | - | $\square$ | - | 0.00\% |
| 25 | $\square$ | 8.70 | $\square$ | 3.08 | $\square$ | 11.78 | $\square$ | 8.70 | $\square$ | 3.16 | $\square$ | 11.86 | $\square$ | - | $\square$ | 0.08 | $\square$ | 0.08 | 0.68\% |
| 50 | $\square$ | 11.15 | $\square$ | 6.15 | $\square$ | 17.30 | $\square$ | 11.15 | $\square$ | 6.33 | $\square$ | 17.48 | $\square$ | - | $\square$ | 0.18 | $\square$ | 0.18 | 1.04\% |
| 75 | $\square$ | 13.61 | $\square$ | 9.23 | $\square$ | 22.84 | $\square$ | 13.61 | $\square$ | 9.49 | $\square$ | 23.10 | $\square$ | - | $\square$ | 0.26 | $\square$ | 0.26 | 1.14\% |
| 100 | $\square$ | 16.06 | $\square$ | 12.30 | $\square$ | 28.36 | $\square$ | 16.06 | $\square$ | 12.66 | $\square$ | 28.72 | $\square$ | - | $\square$ | 0.36 | $\square$ | 0.36 | 1.27\% |
| 150 | $\square$ | 20.96 | $\square$ | 18.46 | $\square$ | 39.42 | $\square$ | 20.96 | $\square$ | 18.99 | $\square$ | 39.95 | $\square$ | - | $\square$ | 0.53 | $\square$ | 0.53 | 1.34\% |
| 200 | $\square$ | 25.86 | $\square$ | 24.61 | $\square$ | 50.47 | $\square$ | 25.86 | $\square$ | 25.31 | $\square$ | 51.17 | $\square$ | - | $\square$ | 0.70 | $\square$ | 0.70 | 1.39\% |
| 250 | $\square$ | 30.77 | $\square$ | 30.76 | $\square$ | 61.53 | $\square$ | 30.77 | $\square$ | 31.64 | $\square$ | 62.41 | $\square$ | - | $\square$ | 0.88 | $\square$ | 0.88 | 1.43\% |
| 300 | $\square$ | 35.67 | $\square$ | 36.91 | $\square$ | 72.58 | $\square$ | 35.67 | $\square$ | 37.97 | $\square$ | 73.64 | $\square$ | - | $\square$ | 1.06 | $\square$ | 1.06 | 1.46\% |
| 350 | $\square$ | 40.58 | $\square$ | 43.07 | $\square$ | 83.65 | $\square$ | 40.58 | $\square$ | 44.30 | $\square$ | 84.88 | $\square$ | - | $\square$ | 1.23 | $\square$ | 1.23 | 1.47\% |
| 400 | $\square$ | 45.48 | $\square$ | 49.22 | $\square$ | 94.70 | $\square$ | 45.48 | $\square$ | 50.63 | $\square$ | 96.11 | $\square$ | - | $\square$ | 1.41 | $\square$ | 1.41 | 1.49\% |
| 450 | $\square$ | 50.38 | $\square$ | 55.37 | $\square$ | 105.75 | $\square$ | 50.38 | $\square$ | 56.96 | $\square$ | 107.34 | $\square$ | - | $\square$ | 1.59 | $\square$ | 1.59 | 1.50\% |
| 500 | $\square$ | 55.29 | $\square$ | 61.52 | $\square$ | 116.81 | $\square$ | 55.29 | $\square$ | 63.29 | $\square$ | 118.58 | $\square$ | - | $\square$ | 1.77 | $\square$ | 1.77 | 1.52\% |
| 600 | $\square$ | 65.09 | $\square$ | 73.83 | $\square$ | 138.92 | $\square$ | 65.09 | $\square$ | 75.94 | $\square$ | 141.03 | $\square$ | - | $\square$ | 2.11 | $\square$ | 2.11 | 1.52\% |
| 643 | \$ | 69.31 | \$ | 79.12 | \$ | 148.43 | \$ | 69.31 | \$ | 81.39 | \$ | 150.70 | \$ | - | \$ | 2.27 | \$ | 2.27 | 1.53\% |
| 650 | $\square$ | 70.00 | $\square$ | 79.98 | $\square$ | 149.98 | $\square$ | 70.00 | $\square$ | 82.27 | $\square$ | 152.27 | $\square$ | - | $\square$ | 2.29 | $\square$ | 2.29 | 1.53\% |
| 700 | $\square$ | 74.90 | $\square$ | 86.13 | $\square$ | 161.03 | $\square$ | 74.90 | $\square$ | 88.60 | $\square$ | 163.50 | $\square$ | - | $\square$ | 2.47 | $\square$ | 2.47 | 1.53\% |
| 750 | $\square$ | 79.80 | $\square$ | 92.28 | $\square$ | 172.08 | $\square$ | 79.80 | $\square$ | 94.93 | $\square$ | 174.73 | $\square$ | - | $\square$ | 2.65 | $\square$ | 2.65 | 1.54\% |
| 800 | $\square$ | 85.34 | $\square$ | 98.92 | $\square$ | 184.26 | $\square$ | 85.34 | $\square$ | 101.75 | $\square$ | 187.09 | $\square$ | - | $\square$ | 2.83 | $\square$ | 2.83 | 1.54\% |
| 900 | $\square$ | 96.42 | $\square$ | 112.20 | $\square$ | 208.62 | $\square$ | 96.42 | $\square$ | 115.38 | $\square$ | 211.80 | $\square$ | - | $\square$ | 3.18 | $\square$ | 3.18 | 1.52\% |
| 1000 | $\square$ | 107.49 | $\square$ | 125.48 | $\square$ | 232.97 | $\square$ | 107.49 | $\square$ | 129.01 | $\square$ | 236.50 | $\square$ | - | $\square$ | 3.53 | $\square$ | 3.53 | 1.52\% |
| 1200 | $\square$ | 129.64 | $\square$ | 152.05 | $\square$ | 281.69 | $\square$ | 129.64 | $\square$ | 156.28 | $\square$ | 285.92 | $\square$ | - | $\square$ | 4.23 | $\square$ | 4.23 | 1.50\% |
| 1500 | $\square$ | 162.87 | $\square$ | 191.89 | $\square$ | 354.76 | $\square$ | 162.87 | $\square$ | 197.18 | $\square$ | 360.05 | $\square$ | - | $\square$ | 5.29 | $\square$ | 5.29 | 1.49\% |
| 2000 | $\square$ | 218.25 | $\square$ | 258.29 | $\square$ | 476.54 | $\square$ | 218.25 | $\square$ | 265.35 | $\square$ | 483.60 | $\square$ | - | $\square$ | 7.06 | $\square$ | 7.06 | 1.48\% |
| 2500 | $\square$ | 273.63 | $\square$ | 324.70 | $\square$ | 598.33 | $\square$ | 273.63 | $\square$ | 333.52 | $\square$ | 607.15 | $\square$ | - | $\square$ | 8.82 | $\square$ | 8.82 | 1.47\% |
| 3000 | $\square$ | 329.01 | $\square$ | 391.10 | $\square$ | 720.11 | $\square$ | 329.01 | $\square$ | 401.68 | $\square$ | 730.69 | $\square$ | - | $\square$ | 10.58 | $\square$ | 10.58 | 1.47\% |
| 3500 | $\square$ | 384.38 | $\square$ | 457.50 | $\square$ | 841.88 | $\square$ | 384.38 | $\square$ | 469.85 | $\square$ | 854.23 | $\square$ | - | $\square$ | 12.35 | $\square$ | 12.35 | 1.47\% |
| 4000 | $\square$ | 439.76 | $\square$ | 523.91 | $\square$ | 963.67 | $\square$ | 439.76 | $\square$ | 538.02 | $\square$ | 977.78 | $\square$ | - | $\square$ | 14.11 | $\square$ | 14.11 | 1.46\% |

Annual Average
Present Rates
vs．
Proposed Rates

| Monthly asage | Present <br> Delivery |  | Present <br> Supply T |  | Present Total |  | Delivery |  | e Supply $T$ |  | Total |  | Difference |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | ply T |  |  |  |  |  |
| $\square \square \mathrm{h} \square$ |  |  |  |  |  | III |  |  |  | ［1］ |  |  |  | T1］ |  | T1］ |  | T⿴囗口⿺𠃊 |  |  |  | 11 |  | 11 |  |
| 0 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | － | $\square$ | － | $\square$ | － | 0．00\％ |
| 25 | $\square$ | 8.59 | $\square$ | 3.16 | $\square$ | 11.75 | $\square$ | 8.59 | $\square$ | 3.25 | $\square$ | 11.84 | $\square$ | － | $\square$ | 0.09 | $\square$ | 0.09 | 0．77\％ |
| 50 | $\square$ | 10.94 | $\square$ | 6.32 | $\square$ | 17.26 | $\square$ | 10.94 | $\square$ | 6.50 | $\square$ | 17.44 | $\square$ | － | $\square$ | 0.18 | $\square$ | 0.18 | 1．04\％ |
| 75 | $\square$ | 13.28 | $\square$ | 9.48 | $\square$ | 22.76 | $\square$ | 13.28 | $\square$ | 9.74 | $\square$ | 23.02 | $\square$ | － | $\square$ | 0.26 | $\square$ | 0.26 | 1．14\％ |
| 100 | $\square$ | 15.62 | $\square$ | 12.64 | $\square$ | 28.26 | $\square$ | 15.62 | $\square$ | 13.00 | $\square$ | 28.62 | $\square$ | － | $\square$ | 0.36 | $\square$ | 0.36 | 1．27\％ |
| 150 | $\square$ | 20.31 | $\square$ | 18.97 | $\square$ | 39.28 | $\square$ | 20.31 | $\square$ | 19.50 | $\square$ | 39.81 | $\square$ | － | $\square$ | 0.53 | $\square$ | 0.53 | 1．35\％ |
| 200 | $\square$ | 24.99 | $\square$ | 25.29 | $\square$ | 50.28 | $\square$ | 24.99 | $\square$ | 25.99 | $\square$ | 50.98 | $\square$ | － | $\square$ | 0.70 | $\square$ | 0.70 | 1．39\％ |
| 250 | $\square$ | 29.68 | $\square$ | 31.61 | $\square$ | 61.29 | $\square$ | 29.68 | $\square$ | 32.49 | $\square$ | 62.17 | $\square$ | － | $\square$ | 0.88 | $\square$ | 0.88 | 1．44\％ |
| 300 | $\square$ | 34.36 | $\square$ | 37.93 | $\square$ | 72.29 | $\square$ | 34.36 | $\square$ | 38.99 | $\square$ | 73.35 | $\square$ | － | $\square$ | 1.06 | $\square$ | 1.06 | 1．47\％ |
| 350 | $\square$ | 39.05 | $\square$ | 44.26 | $\square$ | 83.31 | $\square$ | 39.05 | $\square$ | 45.49 | $\square$ | 84.54 | $\square$ | － | $\square$ | 1.23 | $\square$ | 1.23 | 1．48\％ |
| 400 | $\square$ | 43.73 | $\square$ | 50.58 | $\square$ | 94.31 | $\square$ | 43.73 | $\square$ | 51.99 | $\square$ | 95.72 | $\square$ | － | $\square$ | 1.41 | $\square$ | 1.41 | 1．50\％ |
| 450 | $\square$ | 48.41 | $\square$ | 56.90 | $\square$ | 105.31 | $\square$ | 48.41 | $\square$ | 58.49 | $\square$ | 106.90 | $\square$ | － | $\square$ | 1.59 | $\square$ | 1.59 | 1．51\％ |
| 500 | $\square$ | 53.10 | $\square$ | 63.22 | $\square$ | 116.32 | $\square$ | 53.10 | $\square$ | 64.98 | $\square$ | 118.08 | $\square$ | － | $\square$ | 1.76 | $\square$ | 1.76 | 1．51\％ |
| 600 | $\square$ | 62.47 | $\square$ | 75.86 | $\square$ | 138.33 | $\square$ | 62.47 | $\square$ | 77.98 | $\square$ | 140.45 | $\square$ | － | $\square$ | 2.12 | $\square$ | 2.12 | 1．53\％ |
| 643 | \＄ | 66.50 | \＄ | 81.30 | \＄ | 147.80 | \＄ | 66.50 | \＄ | 83.57 | \＄ | 150.07 | \＄ | － | \＄ | 2.27 | \＄ | 2.27 | 1．54\％ |
| 650 | $\square$ | 67.16 | $\square$ | 82.19 | $\square$ | 149.35 | $\square$ | 67.16 | $\square$ | 84.48 | $\square$ | 151.64 | $\square$ | － | $\square$ | 2.29 | $\square$ | 2.29 | 1．53\％ |
| 700 | $\square$ | 71.84 | $\square$ | 88.51 | $\square$ | 160.35 | $\square$ | 71.84 | $\square$ | 90.98 | $\square$ | 162.82 | $\square$ | － | $\square$ | 2.47 | $\square$ | 2.47 | 1．54\％ |
| 750 | $\square$ | 76.53 | $\square$ | 94.83 | $\square$ | 171.36 | $\square$ | 76.53 | $\square$ | 97.48 | $\square$ | 174.01 | $\square$ | － | $\square$ | 2.65 | $\square$ | 2.65 | 1．55\％ |
| 800 | $\square$ | 81.43 | $\square$ | 101.31 | $\square$ | 182.74 | $\square$ | 81.43 | $\square$ | 104.14 | $\square$ | 185.57 | $\square$ | － | $\square$ | 2.83 | $\square$ | 2.83 | 1．55\％ |
| 900 | $\square$ | 91.22 | $\square$ | 114.28 | $\square$ | 205.50 | $\square$ | 91.22 | $\square$ | 117.46 | $\square$ | 208.68 | $\square$ | － | $\square$ | 3.18 | $\square$ | 3.18 | 1．55\％ |
| 1000 | $\square$ | 101.01 | $\square$ | 127.25 | $\square$ | 228.26 | $\square$ | 101.01 | $\square$ | 130.78 | $\square$ | 231.79 | $\square$ | － | $\square$ | 3.53 | $\square$ | 3.53 | 1．55\％ |
| 1200 | $\square$ | 120.59 | $\square$ | 153.20 | $\square$ | 273.79 | $\square$ | 120.59 | $\square$ | 157.43 | $\square$ | 278.02 | $\square$ | － | $\square$ | 4.23 | $\square$ | 4.23 | 1．54\％ |
| 1500 | $\square$ | 149.98 | $\square$ | 192.10 | $\square$ | 342.08 | $\square$ | 149.98 | $\square$ | 197.39 | $\square$ | 347.37 | $\square$ | － | $\square$ | 5.29 | $\square$ | 5.29 | 1．55\％ |
| 2000 | $\square$ | 198.94 | $\square$ | 256.95 | $\square$ | 455.89 | $\square$ | 198.94 | $\square$ | 264.00 | $\square$ | 462.94 | $\square$ | － | $\square$ | 7.05 | $\square$ | 7.05 | 1．55\％ |
| 2500 | $\square$ | 247.91 | $\square$ | 321.80 | $\square$ | 569.71 | $\square$ | 247.91 | $\square$ | 330.62 | $\square$ | 578.53 | $\square$ | － | $\square$ | 8.82 | $\square$ | 8.82 | 1．55\％ |
| 3000 | $\square$ | 296.88 | $\square$ | 386.64 | $\square$ | 683.52 | $\square$ | 296.88 | $\square$ | 397.23 | $\square$ | 694.11 | $\square$ | － | $\square$ | 10.59 | $\square$ | 10.59 | 1．55\％ |
| 3500 | $\square$ | 345.84 | $\square$ | 451.49 | $\square$ | 797.33 | $\square$ | 345.84 | $\square$ | 463.84 | $\square$ | 809.68 | $\square$ | － | $\square$ | 12.35 | $\square$ | 12.35 | 1．55\％ |
| 4000 | $\square$ | 394.81 | $\square$ | 516.34 | $\square$ | 911.15 | $\square$ | 394.81 | $\square$ | 530.45 | $\square$ | 925.26 | $\square$ | － | $\square$ | 14.11 | $\square$ | 14.11 | 1．55\％ |

$\frac{\text { MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") }}{\text { BWINTER MONTHS (October Through May) }}$
Present Rates
vs.
Proposed Rates

Present
Distribution
Load
factor
Energy



 | ist $\quad \square$ |
| :--- |
| 5.00 |
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72
72
72
72
72

 $\begin{gathered}\text { Present } \\ \text { stribution }\end{gathered}$
$(\$)$ $\begin{gathered}\text { Present } \\ \text { BGS and Other Charges }\end{gathered}$ (\$) 66.79

New
Distribution $\frac{\begin{array}{c}\mathrm{New} \\ \text { Distribut }\end{array}}{(\$)}$
$\begin{gathered}\text { New } \\ \text { BGS and Other } \\ \text { (S) }\end{gathered}$ $\frac{\begin{array}{c}\text { New } \\ \text { Other Charg }\end{array}}{\text { (s) }}$ 89.37
126.80
164.23
201.67
239.10
276.53
314.97
200.48
275.35
350.22
425.08
499.95
574.82
649.68
422.72
572.45
72.18
871.92
1021.65
1171.38
1131.12
644.95
869.55
1094.15
1318.75
1543.35
1767.95
1992.55
1089.42
1463.75
1838.08
2212.42
2586.75
29661.08
3335.41
2206.50
2768.00
3329.50
389.00
4452.50

| 156.1 |
| :---: |
| 214.21 |
| 330.3 |
| 388.37 |
| 446 |
| 504 |
| 22.16 |
|  |
| 67 |
| 670 |
|  |
| 902.69 |
| 1018.8 654.1 |
|  |
| 1118.60 |
| 1350.8 |
| 1583.02 |
| 1815.23 |
| 2047.44 |
| 986.18 133450 |
| 1334.50 |
| 2031.14 |
| 2379.45 |
| 2727.77 |
| 3076.09 |
| 1650.21 |
| 2230.74 |
| 2811.27 |
| 3391.79 |
| 3972.32 |
| 4552.85 |
| 5133.38 |
| 3351.03 |
| 4221.8 |
| 5092.62 |
| 5963.4 |
| 6834.2 |
| 7705.00 |
| 8575.79 |
| 4471.32 |
| 5632.38 |
| 6793.4 |
| 7954.50 |
| 9115.55 |
| 10276.6 |
| 11437.67 |
| 8952.50 |
| 11274.61 |
| 13596.73 |
| 15918.84 |
| 18240.96 |
| 20563.07 |
|  | Difference

Distribution $\begin{gathered}\text { Difference } \\ \text { BGS and } \\ \text { Other Charges }\end{gathered} \quad \begin{gathered}\text { Total } \\ \text { Difference }\end{gathered} \quad \begin{gathered}\text { Total } \\ \text { Difference }\end{gathered}$
 $\begin{array}{ll} & \text { (\$) } \\ 91.94 & 158.73\end{array}$

| 91.94 | 158.73 |
| :---: | :---: |
| 130.66 | 218.07 |
| 169.38 | 277.41 |
| 208.11 | 336.75 |
| 246.83 | 396.09 |
| 285.55 | 455.43 |
| 324.27 | 514.77 |
| 205.63 | 327.31 |
| 283.08 | 445.99 |
| 360.52 | 564.67 |
| 437.96 | - 683.36 |
| 515.40 | 802.04 |
| 592.84 | 920.72 |
| 670.29 | - 1039.40 |
| 433.02 | 664.47 |
| 587.90 | 901.84 |
| 742.79 | - 1139.20 |
| 897.67 | $\square 1376.56$ |
| 1052.55 | - 1613.92 |
| 1207.44 | - 1851.29 |
| 1362.32 | 2088.65 |
| 660.40 | 1001.64 |
| 892.73 | 1357.68 |
| 1125.05 | 1713.72 |
| 1357.38 | - 2069.77 |
| 1589.71 | $\square 2425.81$ |
| 1822.03 | 2781.86 |
| 2054.36 | $\square 3137.90$ |
| 1115.17 | $\square 1675.96$ |
| 1502.38 | $\square 2269.37$ |
| 1889.59 | - 2862.77 |
| 2276.80 | 3456.18 |
| 2664.01 | $\square 4049.59$ |
| 3051.22 | $\square 4642.99$ |
| 3438.43 | - 5236.40 |
| 2264.45 | $\square 3408.98$ |
| 2845.26 | $\square 4299.09$ |
| 3426.08 | - 5189.20 |
| 4006.89 | $\square 6079.30$ |
| 4587.71 | $\square 6.969 .41$ |
| 5168.52 | -7859.52 |
| 5749.34 | $\square 8749.63$ |
| 3026.51 | $\square 4548.59$ |
| 3800.93 | $\square 5735.40$ |
| 4575.35 | $\square 6922.21$ |
| 5349.77 | $\square 8109.02$ |
| 6124.19 | $\square 9295.83$ |
| 6898.61 | $\square 10482.65$ |
| 7673.03 | $\square 11669.46$ |
| 6.074 .77 | $\square 9107.02$ |
| 7623.61 | $\square 11480.65$ |
| 9172.46 | $\square 13854.27$ |
| 10721.30 | $\square 16227.90$ |
| 12270.14 | $\square 18601.52$ |
| 13818.98 | 209 |


| ATLANTIC CITY ELECTRIC COMPANY <br> MONTHLY GENERAL SERVICE SECONDARY（＂MGS Secondary＂） <br> 4 SUMMER MONTHS（June Through September） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Present Rates vs． Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | $\begin{aligned} & \text { Load } \\ & \text { Factor } \\ & \hline \% \square \\ & \hline \% \end{aligned}$ | $\frac{\text { Energy }}{\text { ITr }}$ | Dist | Trans $\square$ | D Demand | D Energy |  | $\begin{aligned} & \text { Present } \\ & \text { stribution } \end{aligned}$ (\$) |  | Present BGS and Other Charges <br> （\＄） |  | Present <br> $\frac{\text { Total }}{(s)}$ <br> （s） | D Demand | D Energy |  | New Nribution <br> （\＄） |  | $\begin{gathered} \begin{array}{c} \text { New } \\ \text { BGS and Other Charges } \\ \text { (\$) } \end{array} \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { New } \\ & \text { Total } \\ & \hline \text { (\$) } \end{aligned}$ |  | erence ribution IIII |  | Difference GS and Other Charges |  | Total Difference （\＄） | $\begin{gathered} \text { Total } \\ \text { Difference } \\ \hline(\%) \\ \hline \end{gathered}$ |
| 5 | 20 | 730 | 5.00 | 2 | －16．60 | 46.45 | $\square$ | ${ }_{74.95}$ | $\square$ | （\％） 91.88 | $\square$ | 166.83 | －16．60 | － 46.45 | $\square$ | ${ }_{74.95}$ | $\square$ | （\＄） 94.45 | $\square$ | 169.41 | $\square$ | － | $\square$ | 2.58 |  | ${ }_{2} .58$ | 1．5\％ |
| 5 | 30 | 1095 | 5.00 | 2 | －16．60 | $\square 69.68$ | $\square$ | 98.18 | $\square$ | 130.19 | $\square$ | 228.37 | $\square 16.60$ | $\square 69.68$ | $\square$ | 98.18 | $\square$ | 134.05 | － | 232.23 | － | － | $\square$ | 3.86 | $\square$ | 3.86 | 1．7\％ |
| 5 | 40 | 1460 | 5.00 | 2 | －16．60 | － 92.90 | $\square$ | 121.40 | $\square$ | 168.50 |  | 289.90 | － 16.60 | － 92.90 | － | 121.40 | $\square$ | 173.65 | － | 295.05 | － |  | － | 5.15 |  | 5.15 | 1．8\％ |
| 5 | 50 | 1825 | 5.00 | 2 | $\square 16.60$ | $\square 116.13$ | － | 144.63 | $\square$ | 206.81 | $\square$ | 351.44 | $\square 16.60$ | － 116.13 | $\square$ | 144.63 | $\square$ | 213.25 | － | 357.88 | $\square$ | － | 口 | 6.44 | $\square$ | 6.44 | 1．8\％ |
| 5 | 60 | 2190 | 5.00 | 2 | － 16.60 | $\square 139.36$ | $\square$ | 167.86 | $\square$ | 245.12 |  | 412.97 | － 16.60 | － 139.36 | $\square$ | 167.86 | $\square$ | 252.84 | － | 420.70 | － | － | － | 7.73 |  | 7.73 | 1．9\％ |
| 5 | 70 | 2555 | 5.00 | 2 | －16．60 | － 162.58 | $\square$ | 191.08 | $\square$ | 283.43 |  | 474.51 | － 16.60 | $\square 162.58$ | $\square$ | 191.08 | $\square$ | 292.44 | － | 483.52 | － | － | $\square$ | 9.01 | $\square$ | 9.01 | 1．9\％ |
| 5 | 80 | 2920 | 5.00 | 2 | －16．60 | － 185.81 | $\square$ | 214.31 | $\square$ | 321.73 | $\square$ | 536.04 | － 16.60 | － 185.81 | － | 214.31 | $\square$ | 332.04 | $\square$ | 546.34 | $\square$ | － | $\square$ | 10.30 | － | 10.30 | 1．9\％ |
| 10 | 20 | 1460 | 10.00 | 7 | $\square 33.20$ | $\square \quad 92.90$ | $\square$ | 138.00 | $\square$ | 206.65 |  | 344.65 | － 33.20 | $\square 92.90$ | － | 138.00 | $\square$ | 211.80 | $\square$ | 349.80 | － | － | $\square$ | 5.15 |  | 5.15 | 1．5\％ |
| 10 | 30 | 2190 | 10.00 | 7 | $\square 33.20$ | － 139.36 | $\square$ | 184.46 | $\square$ | 283.27 |  | 467.72 | － 33.20 | － 139.36 | $\square$ | 184.46 | $\square$ | 290.99 | － | 475.45 | － | － | $\square$ | 7.73 | $\square$ | 7.73 | 1．7\％ |
| 10 | 40 | 2920 | 10.00 | 7 | $\square 33.20$ | $\square 185.81$ | $\square$ | 230.91 | $\square$ | 359.88 |  | 590.79 | $\square 33.20$ | $\square 185.81$ | $\square$ | 230.91 | $\square$ | 370.19 | $\square$ | 601.09 | $\square$ | － | $\square$ | 10.30 | $\square$ | 10.30 | 1．7\％ |
| 10 | 50 | 3650 | 10.00 | 7 | $\square 33.20$ | － 232.26 | $\square$ | 277.36 | $\square$ | 436.50 |  | 713.86 | － 33.20 | $\square 232.26$ | － | 277.36 | $\square$ | 449.38 | － | 726.74 | － | － | $\square$ | 12.88 |  | 12.88 | 1．8\％ |
| 10 | 60 | 4380 | 10.00 | 7 | $\square 33.20$ | $\square 278.71$ | $\square$ | 323.81 | $\square$ | 513.12 |  | 836.93 | $\square 33.20$ | $\square 278.71$ | $\square$ | 323.81 | $\square$ | 528.57 | $\square$ | 852.39 | $\square$ | － | $\square$ | 15.45 | $\square$ | 15.45 | 1．8\％ |
| 10 | 70 | 5110 | 10.00 | 7 | $\square 33.20$ | $\square 325.16$ | $\square$ | 370.26 | $\square$ | 589.74 |  | 960.00 | $\square 33.20$ | － 325.16 | $\square$ | 370.26 | $\square$ | 607.77 |  | 978.03 | $\square$ | － | 口 | 18.03 |  | 18.03 | 1．9\％ |
| 10 | 80 | 5840 | 10.00 | 7 | $\square 33.20$ | $\square 371.62$ | $\square$ | 416.72 | $\square$ | 666.36 |  | 1083.08 | $\square 33.20$ | － 371.62 | $\square$ | 416.72 | $\square$ | 686.96 | $\square$ | 1103.68 | － | － | 口 | 20.60 | $\square$ | 20.60 | 1．9\％ |
| 20 | 20 | 2920 | 20.00 | 17 | $\square 66.40$ | $\square 185.81$ | $\square$ | 264.11 | $\square$ | 436.18 | $\square$ | 700.29 | $\square 66.40$ | － 185.81 | $\square$ | 264.11 | $\square$ | 446.49 | $\square$ | 710.59 | $\square$ | － | － | 10.30 | $\square$ | 10.30 | 1．5\％ |
| 20 | 30 | 4380 | 20.00 | 17 | $\square 66.40$ | $\square 278.71$ | $\square$ | 357.01 | $\square$ | 589.42 |  | 946.43 | $\square 66.40$ | $\square 278.71$ | － | 357.01 | $\square$ | 604.87 | － | 961.89 | － |  | $\square$ | 15.45 |  | 15.45 | 1．6\％ |
| 20 | 40 | 5840 | 20.00 | 17 | $\square 66.40$ | － 371.62 | $\square$ | 449.92 | $\square$ | 742.66 |  | 1192.58 | $\square 66.40$ | － 371.62 | $\square$ | 449.92 | $\square$ | 763.26 | $\square$ | 1213.18 | $\square$ | － | $\square$ | 20.60 | $\square$ | 20.60 | 1．7\％ |
| 20 | 50 | 7300 | 20.00 | 17 | $\square 66.40$ | $\square 464.52$ | $\square$ | 542.82 | $\square$ | 895.90 |  | 1438.72 | $\square 66.40$ | － 464.52 | $\square$ | 542.82 | $\square$ | 921.65 |  | 1464.47 | $\square$ | － | 口 | 25.75 | － | 25.75 | 1．8\％ |
| 20 | 60 | 8760 | 20.00 | 17 | $\square 66.40$ | －557．43 | $\square$ | 635.73 | $\square$ | 1049.13 |  | 1684.86 | － 66.40 | － 557.43 | $\square$ | 635.73 | $\square$ | 1.080 .04 |  | 1715.76 | － |  | 口 | 30.91 |  | 30.91 | 1．8\％ |
| 20 | 70 | 10220 | 20.00 | 17 | $\square 66.40$ | $\square 650.33$ | $\square$ | 728.63 | $\square$ | 1202.37 |  | 1931.00 | $\square 66.40$ | $\square 650.33$ | － | 728.63 | $\square$ | 12388.43 |  | 1967.06 | $\square$ | － | 口 | 36.06 | $\square$ | 36.06 | 1．9\％ |
| 20 | 80 | 11680 | 20.00 | 17 | $\square 66.40$ | $\square 743.23$ | $\square$ | 821.53 | － | 1355.61 |  | 2177.14 | $\square 66.40$ | $\square 743.23$ | $\square$ | 821.53 | $\square$ | 1396.81 |  | 2218.35 | － |  | $\square$ | 41.21 | $\square$ | 41.21 | 1．9\％ |
| 30 | 20 | 4380 | 30.00 | 27 | $\square 99.60$ | $\square 278.71$ | $\square$ | 390.21 | $\square$ | 665.72 |  | 1055.93 | $\square 99.60$ | $\square 278.71$ | $\square$ | 390.21 | $\square$ | 681.17 | $\square$ | 1071.39 | $\square$ | － | － | 15.45 | $\square$ | 15.45 | 1．5\％ |
| 30 | 30 | 6570 | 30.00 | 27 | $\square 99.60$ | $\square 418.07$ | $\square$ | 529.57 | $\square$ | 895.58 |  | 1425.15 | － 99.60 | － 418.07 | $\square$ | 529.57 | － | 918.76 | $\square$ | 1448.33 | － | － | 口 | 23.18 | $\square$ | 23.18 | 1．6\％ |
| 30 | 40 | 8760 | 30.00 | 27 | $\square 99.60$ | $\square 557.43$ | $\square$ | 668.93 | － | 1125.43 |  | 1794.36 | － 99.60 | $\square 557.43$ | $\square$ | 668.93 | $\square$ | 1156.34 |  | 1825.26 | － |  | － | 30.91 | $\square$ | 30.91 | 1．7\％ |
| 30 | 50 | 10.950 | 30.00 | 27 | $\square 99.60$ | $\square 696.78$ | $\square$ | 808.28 | $\square$ | 1355.29 |  | 2163.57 | $\square 99.60$ | $\square 696.78$ | － | 808.28 | $\square$ | 1393.92 |  | 2202.20 | $\square$ | － | － | 38.63 | $\square$ | 38.63 | 1．8\％ |
| 30 | 60 | 13140 | 30.00 | 27 | $\square 99.60$ | － 836.14 | $\square$ | 947.64 | － | 1585.14 |  | ${ }^{2532.78}$ | $\square 99.60$ | $\square 836.14$ | $\square$ | 947.64 | $\square$ | 1631.50 |  | 2579.14 | $\square$ | － | － | ${ }_{5}^{46.36}$ | － | ${ }^{46.36}$ | 1．8\％ |
| 30 | 70 | 15330 | 30.00 | 27 | $\square 99.60$ | $\square 975.49$ | $\square$ | 1086.99 | $\square$ | 1815.00 |  | 2901.99 | － 99.60 | $\square 975.49$ | $\square$ | 1086.99 | $\square$ | 1869.09 |  | 2956.08 | $\square$ |  | $\square$ | 54.08 |  | 54.08 | 1．9\％ |
| 30 | 80 | 17520 | 30.00 | 27 | $\square 99.60$ | $\square 114.85$ | $\square$ | 1226.35 | $\square$ | 2044.86 |  | 3271.21 | － 99.60 | $\square 1114.85$ | $\square$ | 1226.35 | $\square$ | 2106.67 |  | 33333.02 | － | － | 口 | 61.81 | $\square$ | 61.81 | 1．9\％ |
| 50 | 20 | 7300 | 50.00 | 47 | $\square 166.00$ | － 464.52 | $\square$ | 642.42 | $\square$ | 1124.80 |  | 1767.22 | $\square 166.00$ | $\square 464.52$ | $\square$ | 642.42 | $\square$ | 1150.55 |  | 1792.97 | $\square$ | － | － | 25.75 |  | 25.75 | 1．5\％ |
| 50 | 30 | 10.950 | 50.00 | 47 | $\square 166.00$ | $\square 696.78$ | $\square$ | 874.68 | $\square$ | 1507.89 |  | 2382.57 | $\square 166.00$ | － 696.78 | $\square$ | 874.68 | $\square$ | 1546.52 |  | 2421.20 | $\square$ | － | － | 38.63 | $\square$ | 38.63 | 1．6\％ |
| 50 | 40 | 14600 | 50.00 | 47 | $\square 166.00$ | － 929.04 | $\square$ | 1106.94 | $\square$ | 1890.98 |  | 2997.92 | $\square 166.00$ | － 929.04 | $\square$ | 1106.94 | $\square$ | 1942.49 |  | 3049.43 | － | － | $\square$ | 51.51 | $\square$ | 51.51 | 1．7\％ |
| 50 | 50 | 18250 | 50.00 | 47 | $\square 166.00$ | $\square 1161.30$ | $\square$ | 1339.20 | $\square$ | ${ }_{2} 2274.08$ |  | 3.613 .28 | 166.00 | $\square 1161.30$ | $\square$ | 1339.20 | $\square$ | 2338.46 |  | 3677.66 <br> 20569 | $\square$ | － | $\square$ | 64.39 | $\square$ | 64.39 | 1．8\％ |
| 50 | 60 | 21900 | 50.00 | 47 | $\square 166.00$ | 11393.56 | $\square$ | 1571.46 | － | 2657.17 |  | 4228.63 | $\square 166.00$ | $\square 1393.56$ | $\square$ | 1571.46 | $\square$ | 2734.43 | $\square$ | 4305.89 | $\square$ | － | 口 | 77.26 | － | 77.26 | 1．8\％ |
| 50 | 70 | 25550 | 50.00 | 47 | $\square 166.00$ | $\square 1625.82$ | $\square$ | 1803.72 | $\square$ | 3.040 .26 |  | 4843.98 | $\square 166.00$ | $\square 1625.82$ | － | 1803.72 | $\square$ | 3130.40 |  | 4934.12 | － | － | － | 90.14 | $\square$ | 90.14 | 1．9\％ |
| 50 | 80 | 29200 | 50.00 | 47 | $\square 166.00$ | $\square 1858.08$ | $\square$ | 2035.98 | $\square$ | 3423.35 |  | 5459.34 | $\square 166.00$ | $\square 1858.08$ | $\square$ | 2035.98 | $\square$ | 3526.37 |  | 5562.36 | $\square$ | － | － | 103.02 | $\square$ | 103.02 | 1．9\％ |
| 75 | 30 | 16425 | 75.00 | 72 | $\square 249.00$ | $\square 1045.17$ | $\square$ | 1306.07 | $\square$ | 2273.28 |  | 3579.35 | $\square 249.00$ | $\square 1045.17$ | $\square$ | 1306.07 | － | 2331.23 |  | ${ }^{3637.30}$ | － | － | $\square$ | 57.95 | － | 57.95 | 1．6\％ |
| 75 | 40 | 21900 | 75.00 | 72 | 249.00 | $\square 1393.56$ | ㅁ | 1654.46 | $\square$ | 2847.92 |  | 4502.38 | $\square 249.00$ | $\square 1393.56$ | $\square$ | 1654.46 | $\square$ | 2925.18 |  | 4579.64 | $\square$ | － | $\square$ | 77.26 |  | 77.26 | 1．7\％ |
| 75 | 50 | 27375 | 75.00 | 72 | 249.00 | $\square 1741.95$ | $\square$ | 2002.85 | $\square$ | 3422.56 |  | 5425.41 | $\square 249.00$ | $\square 1741.95$ | $\square$ | 2002.85 | $\square$ | 3519.14 |  | 5521.99 | $\square$ |  | － | 96.58 | $\square$ | 96.58 | 1．8\％ |
| 75 | 60 | 32850 | 75.00 | 72 | 249.00 | $\square 2090.34$ | $\square$ | 2351.24 | $\square$ | 3997.20 |  | 6348.44 | $\square 249.00$ | $\square 2090.34$ | － | 2351.24 | $\square$ | 4113.09 |  | 6464.34 | － | － | － | 115.89 | $\square$ | 115.89 | 1．8\％ |
| 75 | 70 | 38325 | 75.00 | 72 | 249.00 | $\square 2438.73$ | $\square$ | 2699.63 | $\square$ | 4571.84 |  | 7271.47 | $\square 249.00$ | $\square 2438.73$ | － | 2699.63 | $\square$ | 4707.05 |  | 7406.68 | $\square$ |  | $\square$ | 135.21 | $\square$ | 135.21 | 1．9\％ |
| 75 | 80 | 43800 | 75.00 | 72 | 249.00 | $\square 2787.13$ | $\square$ | 3048.03 | － | 5146.48 |  | 8194.50 | $\square 249.00$ | $\square 2787.13$ | $\square$ | 3048.03 | $\square$ | 5301.00 | $\square$ | 8349.03 | $\square$ | － | － | 154.53 | $\square$ | 154.53 | 1．9\％ |
| 75 | 90 | 49275 | 75.00 | 72 | 249.00 | $\square 3135.52$ | － | 3396．42 | － | 5721.12 |  | 9117.53 | $\square 249.00$ | $\square 3135.52$ | $\square$ | 3396.42 173746 | $\square$ | 5894.96 |  | 9291.37 | $\square$ | － | － | 173.84 | $\square$ | 173.84 | 1．9\％ |
| 100 | 30 | 21900 | 100.00 | 97 | －332．00 | $\square 1393.56$ | － | 1737.46 | $\square$ | 3038.67 |  | 4776.13 | $\square 332.00$ | $\square 1393.56$ | $\square$ | 1737.46 | $\square$ | 3115.93 |  | 4853.39 | $\square$ |  | － | 77.26 | $\square$ | 77.26 | 1．6\％ |
| 100 | 40 | 29200 | 100.00 | 97 | ${ }^{332.00}$ | 1858.08 | － | 2201.98 | － | 3804.85 |  | ${ }^{6006.84}$ | $\square 332.00$ | $\square 1858.08$ | $\square$ | 2201.98 | $\square$ | 3.907 .87 |  | 6109.86 | － | － | － | 103.02 | － | 103.02 | 1．7\％ |
| 100 | 50 | 36500 | 100.00 | 97 | －332．00 | $\square 2322.60$ | $\square$ | 2666.50 | $\square$ | ${ }^{4571.04}$ |  | 7237.55 | $\square 332.00$ | $\square 2322.60$ | $\square$ | 2666.50 | $\square$ | ${ }^{4} 6499.81$ |  | 7366.32 | $\square$ |  | $\square$ | 128.77 | $\square$ | 128.77 | 1．8\％ |
| 100 | 60 | 43800 | 100.00 | 97 | ${ }^{332.00}$ | $\square 2787.13$ | $\square$ | 3131.03 | $\square$ | 5337.23 |  | 8468.25 | $\square 332.00$ | $\square 2787.13$ | $\square$ | 3131.03 | $\square$ | 5491.75 |  | 8622.78 | － | － | $\square$ | 154.53 | $\square$ | 154.53 | 1．8\％ |
| 100 | 70 | 51100 | 100.00 | 97 | 332.00 | $\square 3251.65$ | － | 3595.55 | $\square$ | 6103.41 |  | 9698.96 | $\square 332.00$ | $\square 3251.65$ | $\square$ | 3595.55 | $\square$ | 6283.69 |  | 9879.24 | － | － | $\square$ | 180.28 | $\square$ | 180.28 | 1．9\％ |
| 100 | 80 | 58400 | 100.00 | 97 | ${ }^{332.00}$ | $\square 3716.17$ | $\square$ | 4060.07 | $\square$ | 6869.60 |  | 10.929 .67 | $\square 332.00$ | $\square 3716.17$ | $\square$ | 4060.07 | $\square$ | 7.075 .63 |  | 11135.70 | $\square$ |  | $\square$ | 206.04 | $\square$ | 206.04 | 1．9\％ |
| 100 | 90 | 65700 | 100.00 | 97 | 332.00 | $\square 4180.69$ | － | 4524.59 | $\square$ | 7635.78 |  | 12160.37 | $\square 332.00$ | $\square 4180.69$ | － | 4524.59 | $\square$ | 7867.57 |  | 12392.16 | － | － | － | 231.79 | $\square$ | 231.79 | 1．9\％ |
| 200 | 30 | 438800 | 200.00 | 197 | 664．00 | $\square 2787.13$ | $\square$ | 3463.03 43920 | $\square$ | ${ }_{7}^{6100.23}$ |  | 9563．25 | $\square 664.00$ | $\square 2787.13$ | $\square$ | 3463.03 439207 | $\square$ | ${ }^{6} 254.75$ |  | 9717.78 | $\square$ |  | － | 154.53 | $\square$ | ${ }^{154.53}$ | 1．6\％ |
| 200 | 40 | 58400 | 200.00 | 197 | 664.00 | $\square 3716.17$ | － | 4392.07 | $\square$ | 7632.60 |  | 12024.67 | $\square 64.00$ | $\square 3711.17$ | $\square$ | 4392.07 | $\square$ | 7838.63 |  | 12230.70 | － | － |  | 206.04 | $\square$ | 206.04 | 1．7\％ |
| 200 | 50 | 73000 | 200.00 | 197 | 664.00 | $\square 4645.21$ | $\square$ | 5321.11 | $\square$ | 9164.97 |  | 14486.08 | $\square 664.00$ | $\square 4645.21$ | $\square$ | 5321.11 | $\square$ | 9422.52 |  | 14743.62 | － | － | － | 257.54 | $\square$ | 257.54 | 1．8\％ |
| 200 | 60 | 87600 | 200.00 | 197 | 664.00 | ${ }^{5} 574.25$ | － | 6250.15 | $\square$ | 10.697 .34 |  | 16.947 .49 | $\square 664.00$ | $\square 5574.25$ | $\square$ | 6250.15 | $\square$ | 11006.40 |  | 17256.55 | $\square$ | － | $\square$ | 309.05 | － | 309.05 | 1．8\％ |
| 200 | 70 | 102200 | 200.00 | 197 | 664.00 | 6503.29 | $\square$ | 7179.19 | $\square$ | 12229.72 |  | 19408.91 | $\square 664.00$ | 6503.29 | $\square$ | 7179.19 | $\square$ | 12590.28 |  | 19769.47 | $\square$ | － | － | 360.56 | $\square$ | 360.56 | 1．9\％ |
| 200 | 80 | 116800 | 200.00 | 197 | 664.00 | $\square 7432.33$ | $\square$ | 8108.23 | $\square$ | 13762.09 |  | 21870.32 | $\square 664.00$ | $\square 7432.33$ | $\square$ | 8108.23 | $\square$ | 14174.16 |  | 22282.39 | $\square$ | － | － | 412.07 | $\square$ | 412.07 | 1．9\％ |
| 200 | 90 | 131400 | 200.00 | 197 | 664.00 | 8361.38 | － | 9037.28 | $\square$ | 15294.46 |  | 24331.74 | $\square 664.00$ | $\square 8361.38$ | $\square$ | 9037.28 | $\square$ | 15758.04 |  | 24795.32 | $\square$ | － | $\square$ | 463.58 | $\square$ | 463.58 | 1．9\％ |


$\frac{\text { MONTHLY GENERAL SERVIC PRIMARY ("MGS Primary") }}{8 \text { WINTER MONTHS (October Through May) }}$
Present Rates
vs.
Proposed Rate


ATLANTIC CITY ELECTRIC COMPANY
$\frac{\text { MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") }}{4 \text { SUMMER MONTHS (June Through September) }}$



ATLANTIC CITY ELECTRIIC COMPANY
ANNUAL GENERAL SERVICE SECONDARY("AGS Secondary")
8 WINTER MONTHS (October Through May)


ATLANTIC CITY ELECTRIC COMPANY
ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary")
4 SUMMER MONTHS (June Through September)



## ATLANTIC CITY ELECTRIC COMPANY al GENERAL SERVICE PRIMARY ("AGS Pr <br> ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") <br> WINTER MONTHS (October Through May)

Present Rates
vs.


ATLANTIC CITY ELECTRIC COMPANY
$\frac{\text { ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") }}{4 \text { SUMMER MONTHS (June Through September) }}$
4 SUMMER MONTHS (June Through September)



## 2027 BILL IMPACTS

| Present Ratesvs．Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly |  | Present |  | Present | Present Total |  | Delivery |  | e <br> Supply T |  | e Total |  | Difference |  |  |  | Total |  | \％$\square$ |
| $\square$ sage |  | Delivery |  | Supply $T$ |  |  |  |  |  |  |  | ply $T$ |  | rence |  |
| W1 $\mathrm{h} \square$ |  | 끼 |  | IIT |  | ㄸul |  |  |  | 띠 |  |  |  | ［1］ |  | T⿴囗十丁口1 |  |  |  |  | IIT |  | T1］ |
| 0 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | － | $\square$ | － | $\square$ | － | 0．00\％ |
| 25 | $\square$ | 8.54 | $\square$ | 3.29 | $\square$ | 11.83 | $\square$ | 8.54 | $\square$ | 3.36 | $\square$ | 11.90 | $\square$ | － | $\square$ | 0.07 | $\square$ | 0.07 | 0．59\％ |
| 50 | $\square$ | 10.83 | $\square$ | 6.58 | $\square$ | 17.41 | $\square$ | 10.83 | $\square$ | 6.72 | $\square$ | 17.55 | $\square$ | － | $\square$ | 0.14 | $\square$ | 0.14 | 0．80\％ |
| 75 | $\square$ | 13.11 | $\square$ | 9.87 | $\square$ | 22.98 | $\square$ | 13.11 | $\square$ | 10.09 | $\square$ | 23.20 | $\square$ | － | $\square$ | 0.22 | $\square$ | 0.22 | 0．96\％ |
| 100 | $\square$ | 15.40 | $\square$ | 13.17 | $\square$ | 28.57 | $\square$ | 15.40 | $\square$ | 13.45 | $\square$ | 28.85 | $\square$ | － | $\square$ | 0.28 | $\square$ | 0.28 | 0．98\％ |
| 150 | $\square$ | 19.98 | $\square$ | 19.75 | $\square$ | 39.73 | $\square$ | 19.98 | $\square$ | 20.17 | $\square$ | 40.15 | $\square$ | － | $\square$ | 0.42 | $\square$ | 0.42 | 1．06\％ |
| 200 | $\square$ | 24.55 | $\square$ | 26.33 | $\square$ | 50.88 | $\square$ | 24.55 | $\square$ | 26.90 | $\square$ | 51.45 | $\square$ | － | $\square$ | 0.57 | $\square$ | 0.57 | 1．12\％ |
| 250 | $\square$ | 29.13 | $\square$ | 32.92 | $\square$ | 62.05 | $\square$ | 29.13 | $\square$ | 33.62 | $\square$ | 62.75 | $\square$ | － | $\square$ | 0.70 | $\square$ | 0.70 | 1．13\％ |
| 300 | $\square$ | 33.71 | $\square$ | 39.50 | $\square$ | 73.21 | $\square$ | 33.71 | $\square$ | 40.35 | $\square$ | 74.06 | $\square$ | － | $\square$ | 0.85 | $\square$ | 0.85 | 1．16\％ |
| 350 | $\square$ | 38.28 | $\square$ | 46.08 | $\square$ | 84.36 | $\square$ | 38.28 | $\square$ | 47.07 | $\square$ | 85.35 | $\square$ | － | $\square$ | 0.99 | $\square$ | 0.99 | 1．17\％ |
| 400 | $\square$ | 42.86 | $\square$ | 52.67 | $\square$ | 95.53 | $\square$ | 42.86 | $\square$ | 53.80 | $\square$ | 96.66 | $\square$ | － | $\square$ | 1.13 | $\square$ | 1.13 | 1．18\％ |
| 450 | $\square$ | 47.43 | $\square$ | 59.25 | $\square$ | 106.68 | $\square$ | 47.43 | $\square$ | 60.52 | $\square$ | 107.95 | $\square$ | － | $\square$ | 1.27 | $\square$ | 1.27 | 1．19\％ |
| 500 | $\square$ | 52.01 | $\square$ | 65.83 | $\square$ | 117.84 | $\square$ | 52.01 | $\square$ | 67.25 | $\square$ | 119.26 | $\square$ | － | $\square$ | 1.42 | $\square$ | 1.42 | 1．21\％ |
| 600 | $\square$ | 61.16 | $\square$ | 79.00 | $\square$ | 140.16 | $\square$ | 61.16 | $\square$ | 80.70 | $\square$ | 141.86 | $\square$ | － | $\square$ | 1.70 | $\square$ | 1.70 | 1．21\％ |
| 643 | \＄ | 65.10 | \＄ | 84.66 | \＄ | 149.76 | \＄ | 65.10 | \＄ | 86.48 | \＄ | 151.58 | \＄ | － | \＄ | 1.82 | \＄ | 1.82 | 1．22\％ |
| 650 | $\square$ | 65.74 | $\square$ | 85.58 | $\square$ | 151.32 | $\square$ | 65.74 | $\square$ | 87.42 | $\square$ | 153.16 | $\square$ | － | $\square$ | 1.84 | $\square$ | 1.84 | 1．22\％ |
| 700 | $\square$ | 70.31 | $\square$ | 92.17 | $\square$ | 162.48 | $\square$ | 70.31 | $\square$ | 94.15 | $\square$ | 164.46 | $\square$ | － | $\square$ | 1.98 | $\square$ | 1.98 | 1．22\％ |
| 750 | $\square$ | 74.89 | $\square$ | 98.75 | $\square$ | 173.64 | $\square$ | 74.89 | $\square$ | 100.87 | $\square$ | 175.76 | $\square$ | － | $\square$ | 2.12 | $\square$ | 2.12 | 1．22\％ |
| 800 | $\square$ | 79.47 | $\square$ | 105.33 | $\square$ | 184.80 | $\square$ | 79.47 | $\square$ | 107.60 | $\square$ | 187.07 | $\square$ | － | $\square$ | 2.27 | $\square$ | 2.27 | 1．23\％ |
| 900 | $\square$ | 88.62 | $\square$ | 118.50 | $\square$ | 207.12 | $\square$ | 88.62 | $\square$ | 121.05 | $\square$ | 209.67 | $\square$ | － | $\square$ | 2.55 | $\square$ | 2.55 | 1．23\％ |
| 1000 | $\square$ | 97.77 | $\square$ | 131.67 | $\square$ | 229.44 | $\square$ | 97.77 | $\square$ | 134.50 | $\square$ | 232.27 | $\square$ | － | $\square$ | 2.83 | $\square$ | 2.83 | 1．23\％ |
| 1200 | $\square$ | 116.07 | $\square$ | 158.00 | $\square$ | 274.07 | $\square$ | 116.07 | $\square$ | 161.40 | $\square$ | 277.47 | $\square$ | － | $\square$ | 3.40 | $\square$ | 3.40 | 1．24\％ |
| 1500 | $\square$ | 143.53 | $\square$ | 197.50 | $\square$ | 341.03 | $\square$ | 143.53 | $\square$ | 201.74 | $\square$ | 345.27 | $\square$ | － | $\square$ | 4.24 | $\square$ | 4.24 | 1．24\％ |
| 2000 | $\square$ | 189.29 | $\square$ | 263.33 | $\square$ | 452.62 | $\square$ | 189.29 | $\square$ | 268.99 | $\square$ | 458.28 | $\square$ | － | $\square$ | 5.66 | $\square$ | 5.66 | 1．25\％ |
| 2500 | $\square$ | 235.05 | $\square$ | 329.17 | $\square$ | 564.22 | $\square$ | 235.05 | $\square$ | 336.24 | $\square$ | 571.29 | $\square$ | － | $\square$ | 7.07 | $\square$ | 7.07 | 1．25\％ |
| 3000 | $\square$ | 280.81 | $\square$ | 395.00 | $\square$ | 675.81 | $\square$ | 280.81 | $\square$ | 403.49 | $\square$ | 684.30 | $\square$ | － | $\square$ | 8.49 | $\square$ | 8.49 | 1．26\％ |
| 3500 | $\square$ | 326.57 | $\square$ | 460.83 | $\square$ | 787.40 | $\square$ | 326.57 | $\square$ | 470.74 | $\square$ | 797.31 | $\square$ | － | $\square$ | 9.91 | $\square$ | 9.91 | 1．26\％ |
| 4000 | $\square$ | 372.33 | $\square$ | 526.66 | $\square$ | 898.99 | $\square$ | 372.33 | $\square$ | 537.98 | $\square$ | 910.31 | $\square$ | － | $\square$ | 11.32 | $\square$ | 11.32 | 1．26\％ |

4 SUMMER MONTHS（June Through September）

| Present Rates vs． <br> Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly | Present Delivery |  | Present Supply T |  | Present Total |  | Delivery |  | e Supply T |  | Total |  | Difference |  |  |  | Total |  |  |
| $\square$ sage |  |  |  |  |  |  |  | ply T |  |  |  |  |  |
| Will h | ㄸ⿴囗十 |  |  |  | ［1］ |  |  |  | T1］ |  |  |  | ［1］ |  | ［1］ |  | ［1］ |  |  |  | ［1］ |  | ［1］ |  | \％ |
| 0 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | － | $\square$ | － | $\square$ | － | 0．00\％ |
| 25 | $\square$ | 8.70 | $\square$ | 3.16 | $\square$ | 11.86 | $\square$ | 8.70 | $\square$ | 3.24 | $\square$ | 11.94 | $\square$ | － | $\square$ | 0.08 | $\square$ | 0.08 | 0．67\％ |
| 50 | $\square$ | 11.15 | $\square$ | 6.33 | $\square$ | 17.48 | $\square$ | 11.15 | $\square$ | 6.47 | $\square$ | 17.62 | $\square$ | － | $\square$ | 0.14 | $\square$ | 0.14 | 0．80\％ |
| 75 | $\square$ | 13.61 | $\square$ | 9.49 | $\square$ | 23.10 | $\square$ | 13.61 | $\square$ | 9.71 | $\square$ | 23.32 | $\square$ | － | $\square$ | 0.22 | $\square$ | 0.22 | 0．95\％ |
| 100 | $\square$ | 16.06 | $\square$ | 12.66 | $\square$ | 28.72 | $\square$ | 16.06 | $\square$ | 12.94 | $\square$ | 29.00 | $\square$ | － | $\square$ | 0.28 | $\square$ | 0.28 | 0．97\％ |
| 150 | $\square$ | 20.96 | $\square$ | 18.99 | $\square$ | 39.95 | $\square$ | 20.96 | $\square$ | 19.41 | $\square$ | 40.37 | $\square$ | － | $\square$ | 0.42 | $\square$ | 0.42 | 1．05\％ |
| 200 | $\square$ | 25.86 | $\square$ | 25.31 | $\square$ | 51.17 | $\square$ | 25.86 | $\square$ | 25.88 | $\square$ | 51.74 | $\square$ | － | $\square$ | 0.57 | $\square$ | 0.57 | 1．11\％ |
| 250 | $\square$ | 30.77 | $\square$ | 31.64 | $\square$ | 62.41 | $\square$ | 30.77 | $\square$ | 32.35 | $\square$ | 63.12 | $\square$ | － | $\square$ | 0.71 | $\square$ | 0.71 | 1．14\％ |
| 300 | $\square$ | 35.67 | $\square$ | 37.97 | $\square$ | 73.64 | $\square$ | 35.67 | $\square$ | 38.82 | $\square$ | 74.49 | $\square$ | － | $\square$ | 0.85 | $\square$ | 0.85 | 1．15\％ |
| 350 | $\square$ | 40.58 | $\square$ | 44.30 | $\square$ | 84.88 | $\square$ | 40.58 | $\square$ | 45.29 | $\square$ | 85.87 | $\square$ | － | $\square$ | 0.99 | $\square$ | 0.99 | 1．17\％ |
| 400 | $\square$ | 45.48 | $\square$ | 50.63 | $\square$ | 96.11 | $\square$ | 45.48 | $\square$ | 51.76 | $\square$ | 97.24 | $\square$ | － | $\square$ | 1.13 | $\square$ | 1.13 | 1．18\％ |
| 450 | $\square$ | 50.38 | $\square$ | 56.96 | $\square$ | 107.34 | $\square$ | 50.38 | $\square$ | 58.23 | $\square$ | 108.61 | $\square$ | － | $\square$ | 1.27 | $\square$ | 1.27 | 1．18\％ |
| 500 | $\square$ | 55.29 | $\square$ | 63.29 | $\square$ | 118.58 | $\square$ | 55.29 | $\square$ | 64.70 | $\square$ | 119.99 | $\square$ | － | $\square$ | 1.41 | $\square$ | 1.41 | 1．19\％ |
| 600 | $\square$ | 65.09 | $\square$ | 75.94 | $\square$ | 141.03 | $\square$ | 65.09 | $\square$ | 77.64 | $\square$ | 142.73 | $\square$ | － | $\square$ | 1.70 | $\square$ | 1.70 | 1．21\％ |
| 643 | \＄ | 69.31 | \＄ | 81.39 | \＄ | 150.70 | \＄ | 69.31 | \＄ | 83.21 | \＄ | 152.52 | \＄ | － | \＄ | 1.82 | \＄ | 1.82 | 1．21\％ |
| 650 | $\square$ | 70.00 | $\square$ | 82.27 | $\square$ | 152.27 | $\square$ | 70.00 | $\square$ | 84.11 | $\square$ | 154.11 | $\square$ | － | $\square$ | 1.84 | $\square$ | 1.84 | 1．21\％ |
| 700 | $\square$ | 74.90 | $\square$ | 88.60 | $\square$ | 163.50 | $\square$ | 74.90 | $\square$ | 90.58 | $\square$ | 165.48 | $\square$ | － | $\square$ | 1.98 | $\square$ | 1.98 | 1．21\％ |
| 750 | $\square$ | 79.80 | $\square$ | 94.93 | $\square$ | 174.73 | $\square$ | 79.80 | $\square$ | 97.05 | $\square$ | 176.85 | $\square$ | － | $\square$ | 2.12 | $\square$ | 2.12 | 1．21\％ |
| 800 | $\square$ | 85.34 | $\square$ | 101.75 | $\square$ | 187.09 | $\square$ | 85.34 | $\square$ | 104.01 | $\square$ | 189.35 | $\square$ | － | $\square$ | 2.26 | $\square$ | 2.26 | 1．21\％ |
| 900 | $\square$ | 96.42 | $\square$ | 115.38 | $\square$ | 211.80 | $\square$ | 96.42 | $\square$ | 117.93 | $\square$ | 214.35 | $\square$ | － | $\square$ | 2.55 | $\square$ | 2.55 | 1．20\％ |
| 1000 | $\square$ | 107.49 | $\square$ | 129.01 | $\square$ | 236.50 | $\square$ | 107.49 | $\square$ | 131.84 | $\square$ | 239.33 | $\square$ | － | $\square$ | 2.83 | $\square$ | 2.83 | 1．20\％ |
| 1200 | $\square$ | 129.64 | $\square$ | 156.28 | $\square$ | 285.92 | $\square$ | 129.64 | $\square$ | 159.68 | $\square$ | 289.32 | $\square$ | － | $\square$ | 3.40 | $\square$ | 3.40 | 1．19\％ |
| 1500 | $\square$ | 162.87 | $\square$ | 197.18 | $\square$ | 360.05 | $\square$ | 162.87 | $\square$ | 201.43 | $\square$ | 364.30 | $\square$ | － | $\square$ | 4.25 | $\square$ | 4.25 | 1．18\％ |
| 2000 | $\square$ | 218.25 | $\square$ | 265.35 | $\square$ | 483.60 | $\square$ | 218.25 | $\square$ | 271.01 | $\square$ | 489.26 | $\square$ | － | $\square$ | 5.66 | $\square$ | 5.66 | 1．17\％ |
| 2500 | $\square$ | 273.63 | $\square$ | 333.52 | $\square$ | 607.15 | $\square$ | 273.63 | $\square$ | 340.59 | $\square$ | 614.22 | $\square$ | － | $\square$ | 7.07 | $\square$ | 7.07 | 1．16\％ |
| 3000 | $\square$ | 329.01 | $\square$ | 401.68 | $\square$ | 730.69 | $\square$ | 329.01 | $\square$ | 410.17 | $\square$ | 739.18 | $\square$ | － | $\square$ | 8.49 | $\square$ | 8.49 | 1．16\％ |
| 3500 | $\square$ | 384.38 | $\square$ | 469.85 | $\square$ | 854.23 | $\square$ | 384.38 | $\square$ | 479.76 | $\square$ | 864.14 | $\square$ | － | $\square$ | 9.91 | $\square$ | 9.91 | 1．16\％ |
| 4000 | $\square$ | 439.76 | $\square$ | 538.02 | $\square$ | 977.78 | $\square$ | 439.76 | $\square$ | 549.34 | $\square$ | 989.10 | $\square$ | － | $\square$ | 11.32 | $\square$ | 11.32 | 1．16\％ |

Annual Average
Present Rates
vs.
Proposed Rates

| Monthly | Present Delivery |  | Present Supply $\mathbb{T}$ |  | Present Total |  | Delivery |  | $\square \mathrm{e}$ Supply $\mathbb{T}$ |  | Total |  | Difference |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\square$ sage |  |  |  |  |  |  |  | ly T |  |  |  |  |  |
| W17 h |  | [1] |  |  |  | T1] |  |  |  | [1] |  |  |  | [1] |  | $1 \square$ |  | [1] |  |  |  | 1 |  | T10 | \% $\square$ |
| 0 | $\square$ | 6.25 | $\square$ | - | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | - | $\square$ | 6.25 | $\square$ | - | $\square$ | - | $\square$ | - | 0.00\% |
| 25 | $\square$ | 8.59 | $\square$ | 3.25 | $\square$ | 11.84 | $\square$ | 8.59 | $\square$ | 3.32 | $\square$ | 11.91 | $\square$ | - | $\square$ | 0.07 | $\square$ | 0.07 | 0.59\% |
| 50 | $\square$ | 10.94 | $\square$ | 6.50 | $\square$ | 17.44 | $\square$ | 10.94 | $\square$ | 6.64 | $\square$ | 17.58 | $\square$ | - | $\square$ | 0.14 | $\square$ | 0.14 | 0.80\% |
| 75 | $\square$ | 13.28 | $\square$ | 9.74 | $\square$ | 23.02 | $\square$ | 13.28 | $\square$ | 9.96 | $\square$ | 23.24 | $\square$ | - | $\square$ | 0.22 | $\square$ | 0.22 | 0.96\% |
| 100 | $\square$ | 15.62 | $\square$ | 13.00 | $\square$ | 28.62 | $\square$ | 15.62 | $\square$ | 13.28 | $\square$ | 28.90 | $\square$ | - | $\square$ | 0.28 | $\square$ | 0.28 | 0.98\% |
| 150 | $\square$ | 20.31 | $\square$ | 19.50 | $\square$ | 39.81 | $\square$ | 20.31 | $\square$ | 19.92 | $\square$ | 40.23 | $\square$ | - | $\square$ | 0.42 | $\square$ | 0.42 | 1.06\% |
| 200 | $\square$ | 24.99 | $\square$ | 25.99 | $\square$ | 50.98 | $\square$ | 24.99 | $\square$ | 26.56 | $\square$ | 51.55 | $\square$ | - | $\square$ | 0.57 | $\square$ | 0.57 | 1.12\% |
| 250 | $\square$ | 29.68 | $\square$ | 32.49 | $\square$ | 62.17 | $\square$ | 29.68 | $\square$ | 33.20 | $\square$ | 62.88 | $\square$ | - | $\square$ | 0.71 | $\square$ | 0.71 | 1.14\% |
| 300 | $\square$ | 34.36 | $\square$ | 38.99 | $\square$ | 73.35 | $\square$ | 34.36 | $\square$ | 39.84 | $\square$ | 74.20 | $\square$ | - | $\square$ | 0.85 | $\square$ | 0.85 | 1.16\% |
| 350 | $\square$ | 39.05 | $\square$ | 45.49 | $\square$ | 84.54 | $\square$ | 39.05 | $\square$ | 46.48 | $\square$ | 85.53 | $\square$ | - | $\square$ | 0.99 | $\square$ | 0.99 | 1.17\% |
| 400 | $\square$ | 43.73 | $\square$ | 51.99 | $\square$ | 95.72 | $\square$ | 43.73 | $\square$ | 53.12 | $\square$ | 96.85 | $\square$ | - | $\square$ | 1.13 | $\square$ | 1.13 | 1.18\% |
| 450 | $\square$ | 48.41 | $\square$ | 58.49 | $\square$ | 106.90 | $\square$ | 48.41 | $\square$ | 59.76 | $\square$ | 108.17 | $\square$ | - | $\square$ | 1.27 | $\square$ | 1.27 | 1.19\% |
| 500 | $\square$ | 53.10 | $\square$ | 64.98 | $\square$ | 118.08 | $\square$ | 53.10 | $\square$ | 66.40 | $\square$ | 119.50 | $\square$ | - | $\square$ | 1.42 | $\square$ | 1.42 | 1.20\% |
| 600 | $\square$ | 62.47 | $\square$ | 77.98 | $\square$ | 140.45 | $\square$ | 62.47 | $\square$ | 79.68 | $\square$ | 142.15 | $\square$ | - | $\square$ | 1.70 | $\square$ | 1.70 | 1.21\% |
| 643 | \$ | 66.50 | \$ | 83.57 | \$ | 150.07 | \$ | 66.50 | \$ | 85.39 | \$ | 151.89 | \$ | - | \$ | 1.82 | \$ | 1.82 | 1.21\% |
| 650 | $\square$ | 67.16 | $\square$ | 84.48 | $\square$ | 151.64 | $\square$ | 67.16 | $\square$ | 86.32 | $\square$ | 153.48 | $\square$ | - | $\square$ | 1.84 | $\square$ | 1.84 | 1.21\% |
| 700 | $\square$ | 71.84 | $\square$ | 90.98 | $\square$ | 162.82 | $\square$ | 71.84 | $\square$ | 92.96 | $\square$ | 164.80 | $\square$ | - | $\square$ | 1.98 | $\square$ | 1.98 | 1.22\% |
| 750 | $\square$ | 76.53 | $\square$ | 97.48 | $\square$ | 174.01 | $\square$ | 76.53 | $\square$ | 99.60 | $\square$ | 176.13 | $\square$ | - | $\square$ | 2.12 | $\square$ | 2.12 | 1.22\% |
| 800 | $\square$ | 81.43 | $\square$ | 104.14 | $\square$ | 185.57 | $\square$ | 81.43 | $\square$ | 106.40 | $\square$ | 187.83 | $\square$ | - | $\square$ | 2.26 | $\square$ | 2.26 | 1.22\% |
| 900 | $\square$ | 91.22 | $\square$ | 117.46 | $\square$ | 208.68 | $\square$ | 91.22 | $\square$ | 120.01 | $\square$ | 211.23 | $\square$ | - | $\square$ | 2.55 | $\square$ | 2.55 | 1.22\% |
| 1000 | $\square$ | 101.01 | $\square$ | 130.78 | $\square$ | 231.79 | $\square$ | 101.01 | $\square$ | 133.61 | $\square$ | 234.62 | $\square$ | - | $\square$ | 2.83 | $\square$ | 2.83 | 1.22\% |
| 1200 | $\square$ | 120.59 | $\square$ | 157.43 | $\square$ | 278.02 | $\square$ | 120.59 | $\square$ | 160.83 | $\square$ | 281.42 | $\square$ | - | $\square$ | 3.40 | $\square$ | 3.40 | 1.22\% |
| 1500 | $\square$ | 149.98 | $\square$ | 197.39 | $\square$ | 347.37 | $\square$ | 149.98 | $\square$ | 201.64 | $\square$ | 351.62 | $\square$ | - | $\square$ | 4.25 | $\square$ | 4.25 | 1.22\% |
| 2000 | $\square$ | 198.94 | $\square$ | 264.00 | $\square$ | 462.94 | $\square$ | 198.94 | $\square$ | 269.66 | $\square$ | 468.60 | $\square$ | - | $\square$ | 5.66 | $\square$ | 5.66 | 1.22\% |
| 2500 | $\square$ | 247.91 | $\square$ | 330.62 | $\square$ | 578.53 | $\square$ | 247.91 | $\square$ | 337.69 | $\square$ | 585.60 | $\square$ | - | $\square$ | 7.07 | $\square$ | 7.07 | 1.22\% |
| 3000 | $\square$ | 296.88 | $\square$ | 397.23 | $\square$ | 694.11 | $\square$ | 296.88 | $\square$ | 405.72 | $\square$ | 702.60 | $\square$ | - | $\square$ | 8.49 | $\square$ | 8.49 | 1.22\% |
| 3500 | $\square$ | 345.84 | $\square$ | 463.84 | $\square$ | 809.68 | $\square$ | 345.84 | $\square$ | 473.75 | $\square$ | 819.59 | $\square$ | - | $\square$ | 9.91 | $\square$ | 9.91 | 1.22\% |
| 4000 | $\square$ | 394.81 | $\square$ | 530.45 | $\square$ | 925.26 | $\square$ | 394.81 | $\square$ | 541.77 | $\square$ | 936.58 | $\square$ | - | $\square$ | 11.32 | $\square$ | 11.32 | 1.22\% |

$\frac{\text { MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") }}{\text { 8WINTER MONTHS (October Through May) }}$
Present Rates
Vs.
Proposed Rates


Lantic city electric company

| ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY（＂MGS Secondary＂） 4 SUMMER MONTHS（June Through September） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Present Rates vs． Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | $\begin{aligned} & \text { Load } \\ & \text { Factor } \\ & \% \% \\ & \hline \end{aligned}$ | $\frac{\text { Eneray }}{\text { a }}$ | Dist $\square$ | Trans | D Demand | D Energy |  | Present stribution <br> （\＄） |  | Present BGS and Other Charges <br> （\＄） |  | $\begin{gathered} \text { Present } \\ \begin{array}{c} \text { Total } \\ (\mathbf{s}) \end{array} \\ \hline \end{gathered}$ | D Demand | D Energy |  | New stribution <br> （\＄） |  | $\left.\begin{array}{c}\text { New } \\ \text { BGS and Other Charges } \\ (\$)\end{array}\right)$ |  | $\begin{aligned} & \text { Now } \\ & \text { Total } \\ & \hline \text { (\$) } \end{aligned}$ |  |  |  | Difference GS and Other Charges |  | Total ifference （\＄） | $\begin{gathered} \begin{array}{c} \text { Total } \\ \text { Difference } \\ (\%) \end{array} \\ \hline \end{gathered}$ |
| 5 | 20 | 730 | 5.00 | 2 | －16．60 | － 46.45 | $\square$ | 74.95 | $\square$ | （\＄）${ }_{94.45}$ | $\square$ | 169.41 | D Demand | DEnergy | $\square$ | ${ }_{74} 7.95$ | $\square$ | （\＄） 96.52 | $\square$ | ${ }_{171.47}$ | $\square$ | T | $\square$ | 2.07 |  |  | ${ }^{(\%)}$ |
| 5 | 30 | 1095 | 5.00 | ${ }^{2}$ | －16．60 | $\square 69.68$ | － | 98.18 | $\square$ | 134.05 | $\square$ | 232.23 | － 16.60 | － 69.68 | $\square$ | 98.18 | $\square$ | 137.15 | $\square$ | 235.33 | $\square$ | － | $\square$ | 3.10 | $\square$ | 3.10 | 1．3\％ |
| 5 | 40 | 1460 | 5.00 | 2 | － 16.60 | $\square 92.90$ | $\square$ | 121.40 | $\square$ | 173.65 | $\square$ | 295.05 | － 16.60 | 92.90 | $\square$ | 121.40 | $\square$ | 177.78 | $\square$ | 299.18 | $\square$ |  | 口 | 4.13 |  | 4.13 | 1．4\％ |
| 5 | 50 | 1825 | 5.00 | 2 | $\square 16.60$ | $\square 116.13$ | $\square$ | 144.63 | $\square$ | 213.25 | $\square$ | 357.88 | $\square 16.60$ | － 116.13 | $\square$ | 144.63 | － | 218.41 |  | 363.04 | $\square$ |  | व | 5.16 | $\square$ | 5.16 | 1．4\％ |
| 5 | 60 | 2190 | 5.00 | 2 | $\square 16.60$ | 139.36 | $\square$ | 167.86 | $\square$ | 252.84 | $\square$ | 420.70 | － 16.60 | － 139.36 | $\square$ | 167.86 | $\square$ | 259.04 | $\square$ | 426.90 | $\square$ |  | 口 | 6.20 | $\square$ | 6.20 | 1．5\％ |
| 5 | 70 | 2555 | 5.00 | 2 | －16．60 | 162.58 | $\square$ | 191.08 | $\square$ | 292.44 | $\square$ | 483.52 | － 16.60 | － 162.58 | $\square$ | 191.08 | $\square$ | 299.67 |  | 490.75 | $\square$ |  | － | 7.23 | $\square$ | 7.23 | 1．5\％ |
| 5 | 80 | 2920 | 5.00 | 2 | －16．60 | 185.81 | $\square$ | 214.31 | $\square$ | 332.04 | $\square$ | 546.34 | － 16.60 | － 185.81 | $\square$ | 214.31 | $\square$ | 340.30 |  | 554.61 | $\square$ | － | $\square$ | 8.26 | $\square$ | 8.26 | 1．5\％ |
| 10 | 20 | 1460 | 10.00 | 7 | $\square 33.20$ | $\square \quad 92.90$ | $\square$ | 138.00 | $\square$ | 211.80 |  | 349.80 | － 33.20 | － 92.90 | $\square$ | 138.00 | $\square$ | 215.93 | $\square$ | 353.93 | $\square$ | － | 口 | 4.13 | $\square$ | 4.13 | 1．2\％ |
| 10 | 30 | 2190 | 10.00 | 7 | $\square 33.20$ | 139.36 | $\square$ | 184.46 | $\square$ | 290.99 | $\square$ | 475.45 | － 33.20 | － 139.36 | － | 184.46 | － | 297.19 | $\square$ | 481.65 | $\square$ | － | $\square$ | 6.20 | $\square$ | 6.20 | 1．3\％ |
| 10 | 40 | 2920 | 10.00 | 7 | $\square 33.20$ | $\square 185.81$ | $\square$ | 230.91 | $\square$ | 370.19 | $\square$ | 601.09 | $\square 33.20$ | $\square 185.81$ | $\square$ | 230.91 | $\square$ | 378.45 | $\square$ | 609.36 | $\square$ | － | $\square$ | 8.26 | $\square$ | 8.26 | 1．4\％ |
| 10 | 50 | 3650 | 10.00 | 7 | $\square 33.20$ | － 232.26 | $\square$ | 277.36 | － | 449.38 |  | 726.74 | $\square 33.20$ | － 232.26 | $\square$ | 277.36 | $\square$ | 459.71 | － | 737.07 | － |  | ㅁ | 10.33 | － | 10.33 | 1．4\％ |
| 10 | 60 | 4380 | 10.00 | 7 | $\square 33.20$ | $\square 278.71$ | $\square$ | 323.81 | $\square$ | 528.57 | $\square$ | 852.39 | $\square 33.20$ | － 278.71 | $\square$ | 323.81 | $\square$ | 540.97 | $\square$ | 864.78 | $\square$ |  | $\square$ | 12.40 | $\square$ | 12.40 | 1．5\％ |
| 10 | 70 | 5110 | 10.00 | 7 | $\square 33.20$ | $\square 325.16$ | $\square$ | 370.26 | $\square$ | 607.77 |  | 978.03 | － 33.20 | － 325.16 | $\square$ | 370.26 | $\square$ | 622.23 | － | 992.49 | $\square$ | － | ㅁ | 14.46 | $\square$ | 14.46 | 1．5\％ |
| 10 | 80 | 5840 | 10.00 | ${ }^{7}$ | $\square 33.20$ | － 371.62 | $\square$ | 416.72 | $\square$ | 686.96 | $\square$ | 1103.68 | － 33.20 | $\square 371.62$ | $\square$ | 416.72 | $\square$ | 703.49 | $\square$ | 11120.21 | $\square$ |  | 口 | 16.53 | $\square$ | 16.53 | 1．5\％ |
| 20 | 20 | 2920 | 20.00 | 17 | $\square 66.40$ | － 185.81 | $\square$ | 264.11 | $\square$ | 446.49 | － | 710.59 | $\square 66.40$ | － 185.81 | $\square$ | 264.11 | $\square$ | 454.75 | $\square$ | 718.86 | $\square$ | － | 口 | 8.26 | $\square$ | 8.26 | 1．2\％ |
| 20 | 30 | 4380 | 20.00 | 17 | $\square 66.40$ | － 278.71 | $\square$ | 357.01 | $\square$ | 604.87 |  | 961.89 | $\square 66.40$ | － 278.71 | $\square$ | 357.01 | $\square$ | 617.27 | $\square$ | 974.28 | $\square$ |  | $\square$ | 12.40 | － | 12.40 | 1．3\％ |
| 20 | 40 | 5840 | 20.00 | 17 | $\square 66.40$ | － 371.62 | $\square$ | 449.92 | $\square$ | 763.26 | $\square$ | 1213.18 | $\square 66.40$ | － 371.62 | $\square$ | 449.92 | $\square$ | 779.79 | $\square$ | 1229.71 | $\square$ | － | $\square$ | 16.53 | $\square$ | 16.53 | 1．4\％ |
| 20 | 50 | 7300 | 20.00 | 17 | $\square 66.40$ | $\square 464.52$ | $\square$ | 542.82 | $\square$ | 921.65 |  | 1464.47 | $\square 66.40$ | $\square 464.52$ | $\square$ | 542.82 | $\square$ | 942.31 |  | 1485.13 | － |  | 口 | 20.66 | － | 20.66 | 1．4\％ |
| 20 | 60 | 8760 | 20.00 | 17 | $\square 66.40$ | $\square 557.43$ | $\square$ | 635.73 | $\square$ | 1080.04 |  | 1715.76 | $\square 66.40$ | － 557.43 | $\square$ | 635.73 | $\square$ | 1104.83 |  | 1740.55 | － |  | 口 | 24.79 | $\square$ | 24.79 | 1．4\％ |
| 20 | 70 | 10220 | 20.00 | 17 | $\square 66.40$ | － 650.33 | $\square$ | 728.63 | $\square$ | 1238.43 |  | 1967.06 | $\square 66.40$ | － 650.33 | $\square$ | 728.63 | $\square$ | 1267.35 |  | 1995.98 | $\square$ | － | 口 | 28.92 | $\square$ | 28.92 | 1．5\％ |
| 20 | 80 | 11680 | 20.00 | 17 | $\square 66.40$ | $\square 743.23$ | $\square$ | 821.53 | $\square$ | 1396.81 |  | ${ }^{2218.35}$ | $\square 66.40$ | $\square 743.23$ | $\square$ | 821.53 | $\square$ | 1429.87 |  | 2251.40 | $\square$ |  | $\square$ | 33.05 | $\square$ | 33.05 | 1．5\％ |
| 30 | 20 | 4380 | 30.00 | 27 | $\square 99.60$ | $\square 278.71$ | $\square$ | 390.21 | $\square$ | 681.17 |  | 1071.39 | － 99.60 | $\square 278.71$ | $\square$ | 390.21 | $\square$ | 693.57 |  | 1083.78 | $\square$ |  | $\square$ | 12.40 | － | 12.40 | 1．2\％ |
| 30 | 30 | 6570 | 30.00 | 27 | $\square 99.60$ | $\square 418.07$ | $\square$ | 529.57 | $\square$ | 918.76 |  | 1448.33 | $\square 99.60$ | $\square 418.07$ | $\square$ | 529.57 | $\square$ | 937.35 | $\square$ | 1466.92 | $\square$ | － | 口 | 18.59 | $\square$ | 18.59 | 1．3\％ |
| 30 | 40 | 8760 | 30.00 | 27 | $\square 99.60$ | －557．43 | $\square$ | 668.93 | $\square$ | 1156.34 |  | 1825.26 | － 99.60 | $\square \quad 557.43$ | $\square$ | 668.93 | $\square$ | 1181.13 |  | 1850.05 | $\square$ |  | $\square$ | 24.79 | $\square$ | 24.79 | 1．4\％ |
| 30 | 50 | 10950 | 30.00 | 27 | $\square 99.60$ | 696.78 | $\square$ | 808.28 | $\square$ | 1393.92 |  | 2202.20 | － 99.60 | － 696.78 | $\square$ | 808.28 | $\square$ | 1424.91 | $\square$ | 2233.19 | $\square$ | － | ロ | 30.99 | $\square$ | 30.99 | 1．4\％ |
| 30 | 60 | 13140 15330 | 30.00 | 27 | $\square 99.60$ | $\square 836.14$ | $\square$ | 947.64 | － | 1631.50 |  | 2579.14 | － 99.60 | － 833.14 | $\square$ | 947.64 | $\square$ | 1668.69 |  | 2616．33 | $\square$ |  | － | 37.19 4338 | $\square$ | 37.19 4.38 | 1．4\％ |
| 30 | 70 | 15330 | 30.00 | 27 | $\square 99.60$ | $\square 975.49$ | $\square$ | 1086.99 | $\square$ | 1869.09 |  | 2956.08 | － 99.60 | － 975.49 | － | 1086.99 | $\square$ | 1912.47 |  | 2999.46 | $\square$ |  | $\square$ | 43.38 | $\square$ | 43.38 | 1．5\％ |
| 30 | 80 | 17520 | 30.00 | 27 | $\square 99.60$ | $\square 1114.85$ | $\square$ | 1226.35 | － | 2106.67 |  | ${ }^{3} 333.02$ | $\square 99.60$ | $\square 114.85$ | $\square$ | 1226.35 | $\square$ | 2156.25 | $\square$ | 3382.60 | $\square$ |  | $\square$ | 49.58 | $\square$ | 49.58 | 1．5\％ |
| 50 | 20 | 7300 | 50.00 | 47 | $\square 166.00$ | $\square 464.52$ | $\square$ | 642.42 | $\square$ | 1150.55 |  | 1792.97 | 166.00 | $\square 464.52$ | $\square$ | 642.42 | $\square$ | 1171.21 |  | 1813．63 | $\square$ |  | $\square$ | 20.66 | $\square$ | 20.66 | 1．2\％ |
| 50 | 30 | 10.950 | 50.00 | 47 | 166.00 | － 696.78 | $\square$ | 874.68 | － | 1546.52 |  | 2421.20 | $\square 166.00$ | $\square 696.78$ | $\square$ | 874.68 | $\square$ | 1577.51 |  | 2452.19 | $\square$ |  | 口 | 30.99 | － | 30.99 | 1．3\％ |
| 50 | 40 | 14600 | 50.00 | 47 | 166.00 | － 929.04 | $\square$ | 1106.94 | $\square$ | 1942.49 |  | 3049.43 | $\square 166.00$ | － 929.04 | $\square$ | 1106.94 | $\square$ | 1983.81 | $\square$ | 3090.75 | $\square$ | － | $\square$ | 41.32 | $\square$ | 41.32 | 1．4\％ |
| 50 | 50 | 18250 | 50.00 | 47 | 166.00 | $\square 1161.30$ | $\square$ | 1339.20 | $\square$ | ${ }_{2} 3388.46$ | $\square$ | 3677.66 | 166.00 | $\square 11661.30$ | $\square$ | 1339.20 | $\square$ | 2390.11 |  | 3729．31 | $\square$ |  | $\square$ | 51.65 | $\square$ | 51.65 | 1．4\％ |
| 50 | 60 | 21900 | 50.00 | 47 | 166.00 | $\square 1393.56$ | $\square$ | 1571.46 | － | 2734.43 | $\square$ | 4305.89 | $\square 166.00$ | －1393．56 | $\square$ | 1571.46 | $\square$ | 2796.41 |  | 4367.87 | $\square$ | － | ㅁ | 61.98 | － | 61.98 | 1．4\％ |
| 50 | 70 | 25550 | 50.00 | 47 | 166.00 | $\square 1625.82$ | $\square$ | 1803.72 | $\square$ | 3130.40 |  | 4934.12 | $\square 166.00$ | －1625．82 | － | 1803.72 | $\square$ | 3202.71 | $\square$ | 5006.43 | － |  | － | 72.31 | $\square$ | 72.31 | 1．5\％ |
| 50 | 80 | 29200 | 50.00 | 47 | 166.00 | $\square 1858.08$ | $\square$ | 2035.98 | $\square$ | 3526.37 |  | 5562.36 | $\square 166.00$ | $\square 1858.08$ | $\square$ | 2035.98 | $\square$ | 3609.01 |  | 5644.99 | $\square$ |  | － | 82.64 | $\square$ | 82.64 | 1．5\％ |
| 75 | 30 | 16425 | 75.00 | 72 | 249.00 | $\square 1045.17$ | $\square$ | 1306.07 | － | 2331.23 |  | 3637.30 | $\square 249.00$ | －1045．17 | $\square$ | 1306.07 | $\square$ | 2377.71 | $\square$ | － 3683.78 | － |  | － | 46.48 | $\square$ | 46.48 | 1．3\％ |
| 75 | 40 | 21900 | 75.00 | 72 | 249.00 | $\square 1393.56$ | － | 1654.46 | $\square$ | 2925.18 |  | 4579.64 | $\square 249.00$ | －1393．56 |  | 1654.46 | $\square$ | 2987.16 |  | 4641.62 | $\square$ | － | $\square$ | 61.98 | $\square$ | 61.98 | 1．4\％ |
| 75 | 50 | 27375 | 75.00 | 72 | 249.00 | $\square 1741.95$ | $\square$ | 2002.85 | $\square$ | 3519.14 |  | 5521.99 | $\square 249.00$ | 1741.95 | $\square$ | 2002.85 | $\square$ | 3596.61 |  | 5599.46 | $\square$ |  | $\square$ | 77.47 | $\square$ | 77.47 | 1．4\％ |
| 75 | 60 | 32850 | 75.00 | 72 | 249.00 | $\square 2090.34$ | $\square$ | 2351.24 | $\square$ | 4113.09 |  | 6464.34 | $\square 249.00$ | $\square 2090.34$ | $\square$ | 2351.24 | $\square$ | 4206.06 |  | － 6557.30 | $\square$ | － | － | 92.97 | $\square$ | 92.97 | 1．4\％ |
| 75 | 70 | 38325 | 75.00 | 72 | 249.00 | $\square 2438.73$ | $\square$ | 2699.63 | $\square$ | 4707.05 |  | 7406.68 | $\square 249.00$ | $\square 2438.73$ | $\square$ | 2699.63 | － | 4815.51 |  | 7515.14 | $\square$ |  | $\square$ | 108.46 | $\square$ | 108.46 | 1．5\％ |
| 75 | 80 | 43800 | 75.00 | 72 | 249.00 | $\square 2787.13$ | $\square$ | 3048.03 | $\square$ | 5301.00 | $\square$ | 8349.03 | $\square 249.00$ | $\square 2787.13$ | $\square$ | 3048.03 | － | 5424.96 | $\square$ | 8472.98 | $\square$ | － | － | 123.95 | $\square$ | 123.95 | 1．5\％ |
| 75 | 90 | 49275 | 75.00 | 72 | 249.00 | $\square 1335.52$ | $\square$ | 3396．42 | $\square$ | 5894.96 |  | 9291.37 | $\square 249.00$ | $\square 31359.52$ | $\square$ | 3396.42 | $\square$ | ${ }^{6} 0344.41$ |  | 9430.82 | $\square$ |  | $\square$ | 139.45 | $\square$ | ${ }^{139.45}$ | 1．5\％ |
| 100 | 30 | 21900 | 100.00 | 97 | 332．00 | $\square 1393.56$ | $\square$ | 1737.46 | $\square$ | 3115.93 |  | 4853.39 | $\square 332.00$ | －1393．56 | $\square$ | 1737.46 | $\square$ | 3177.91 |  | 4915.37 | $\square$ | － | － | 61.98 | $\square$ | 61.98 | 1．3\％ |
| 100 | 40 | 29200 | 100.00 | 97 | ${ }^{3} 332.00$ | $\square 1858.08$ | $\square$ | 2201.98 | － | 3907.87 |  | 6109.86 | $\square 332.00$ | 1858.08 | $\square$ | 2201.98 | － | 3990.51 |  | 6192.49 | － | － | $\square$ | 82.64 | $\square$ | 82.64 | 1．4\％ |
| 100 | 50 | 36500 | 100.00 | 97 | －332．00 | $\square 2322.60$ | $\square$ | 2666.50 | $\square$ | 4699.81 |  | 7366.32 | $\square 332.00$ | $\square 2322.60$ | $\square$ | 2666.50 | $\square$ | 4803.11 |  | 7469.61 | $\square$ |  | $\square$ | 103.30 | $\square$ | 103.30 | 1．4\％ |
| 100 | 60 | 43880 | 100.00 | 97 | ${ }^{332.00}$ | $\square 2787.13$ | $\square$ | 3131.03 | $\square$ | 5491.75 | $\square$ | ${ }^{8622.78}$ | $\square 332.00$ | $\square 2787.13$ | $\square$ | 3131.03 <br> 1595 | $\square$ | 5615.71 |  | 8746.73 | $\square$ |  | － | 123.95 | － | 123.95 | 1．4\％ |
| 100 | 70 80 | 51100 58400 | 100.00 | 97 | －332．00 | $\square 3251.65$ | $\square$ | 35955.55 | $\square$ | ${ }^{6} 2883.69$ |  | 9879.24 1115570 | $\square 332.00$ | $\square 3251.65$ | $\square$ | 3595.55 406.07 | $\square$ | ${ }^{6} 4288.31$ |  | 10023.85 | $\square$ |  | $\square$ | 144.61 16527 | $\square$ | 144.61 16527 | 1．5\％ |
| 100 | 80 | 58400 | 100.00 | 97 | ${ }^{332} 200$ | $\square 3716.17$ | $\square$ | 4060.07 | $\square$ | 7075.63 |  | 11135.70 | $\square 332.00$ | $\square 3716.17$ | $\square$ | 4060.07 | $\square$ | ${ }^{7240.91}$ |  | 11300.97 | $\square$ | － | $\square$ | 165.27 | $\square$ | 165.27 | 1．5\％ |
| 100 | 90 | 65700 | 100.00 | 97 | ${ }^{332} 200$ | $\square 4180.69$ | $\square$ | 4524.59 | $\square$ | 7867.57 |  | 12392.16 | $\square 332.00$ | $\square 4180.69$ | $\square$ | 4524.59 | $\square$ | 8053.51 |  | 12578.09 |  | － | － | 185.93 | $\square$ | 185.93 | 1．5\％ |
| 200 | 30 | 43880 58400 | 200.00 | 197 | ${ }^{664.00}$ | $\square 2787.13$ | $\square$ | 3463.03 439207 | $\square$ | ${ }^{6254.75}$ |  | 9717．78 | $\square 664.00$ | $\square 2787.13$ | $\square$ | 3463.03 43927 | $\square$ | ${ }_{6}^{6378.71}$ |  | 9841．73 | $\square$ | － | $\square$ | 123.95 | － | 123.95 16527 | 1．3\％ |
| 200 | 40 | 58400 | 200.00 | 197 | 664.00 | $\square 3716.17$ | $\square$ | 4392.07 | － | 7838.63 |  | 12230.70 | $\square 64.00$ | $\square 3716.17$ | $\square$ | 4392.07 | $\square$ | 8003.91 |  | 12395.97 | $\square$ |  | － | 165.27 | $\square$ | 165.27 | 1．4\％ |
| 200 | 50 | 73000 | 200.00 | 197 | 664.00 | $\square 4645.21$ | $\square$ | 5321.11 | $\square$ | 9422.52 |  | 14743.62 | $\square 664.00$ | $\square 4645.21$ | $\square$ | 5321.11 | $\square$ | 9629.11 |  | 14950.21 | － |  | － | 206.59 | $\square$ | 206.59 | 1．4\％ |
| 200 | 60 | 87600 | 200.00 | 197 | 664.00 | $\square 5574.25$ | $\square$ | 6250.15 | $\square$ | 11006.40 |  | 17256.55 | $\square 664.00$ | $\square 5574.25$ | $\square$ | 6250.15 | $\square$ | 11254.30 |  | 17504.45 | $\square$ | － | $\square$ | 247.91 | $\square$ | 247.91 | 1．4\％ |
| 200 | 70 | 102200 | 200.00 | 197 | 664.00 | $\square 6503.29$ | $\square$ | 7179.19 | $\square$ | 12590.28 |  | 19769.47 | $\square 664.00$ | $\square 6503.29$ | $\square$ | 7179.19 | $\square$ | 12879.50 |  | 20.058 .70 | $\square$ | － | $\square$ | 289.23 | $\square$ | 289.23 | 1．5\％ |
| 200 | 80 | 116800 | 200.00 | 197 | 664.00 | $\square 7432.33$ | $\square$ | 8108.23 | $\square$ | 14174.16 |  | 22282.39 | $\square 664.00$ | $\square 7432.33$ | $\square$ | 8108.23 | $\square$ | 14.504 .70 |  | 22612.94 | $\square$ | － | $\square$ | 330.54 | $\square$ | 330.54 | 1．5\％ |
| 200 | 90 | 131400 | 200.00 | 197 | 664.00 | $\square 8361.38$ | $\square$ | 9037.28 | $\square$ | 15758.04 |  | 24795.32 | $\square 664.00$ | $\square 8361.38$ |  | 9037.28 | $\square$ | 16129.90 |  | 25167.18 | $\square$ | － | $\square$ | 371.86 | $\square$ | 371.86 | 1．5\％ |


| atLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY（＂MGS Secondary＂） Annual Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Present Rates vs． <br> Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | Load Factor | Eneray |  |  |  |  | $\begin{gathered} \text { Present } \\ \text { Distribution } \end{gathered}$ |  | PresentBGS and Other Charges |  | Present ${ }^{\text {Pres }}$ |  |  |  | New |  | New <br> BGS and Other Charges |  | $\begin{aligned} & \text { New } \\ & \text { Total } \end{aligned}$ |  | Difference | Difference <br> BGS and Other Charges |  | TotalDifference |  | $\begin{gathered} \text { Total } \\ \text { Difference } \end{gathered}$ |
| Demand | \％ | \％ ha | Dist | Trans | D Demand | D Energy |  | （\＄） |  | （ s ）${ }^{\text {a }}$ |  | $\frac{\text {（ }}{}$（ 22. | D Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） | Istime |  | IIIT |  | （\＄）${ }^{\text {a }}$ |  |
| 5 | 20 | 730 | 5.00 | 2 | －14．63 | 42.98 |  | 69.51 | $\square$ | 92.78 |  | 162.29 | 14.63 | 42.98 | $\square$ | 69.51 |  | 94.85 |  | 164.36 | $\square$－ | － | 2.07 |  | 2.07 | 1．3\％ |
| 5 | 30 | 1095 | 5.00 | 2 | － 14.63 | － 64.47 | $\square$ | 91.00 | $\square$ | 131.79 |  | 222.79 | 14.63 | 64.47 | $\square$ | 91.00 | $\square$ | 134.89 | $\square$ | 225.89 | $\square$－ | － | 3.10 |  | 3.10 | 1．4\％ |
| 5 | 40 | 1460 | 5.00 | 2 | $\square 14.63$ | － 85.95 | $\square$ | 112.49 | $\square$ | 170.81 | $\square$ | 283.29 | $\square 14.63$ | － 85.95 | $\square$ | 112.49 | $\square$ | 174.94 | － | 287.42 | － | $\square$ | 4.13 | $\square$ | 4.13 | 1．5\％ |
| 5 | 50 | 1825 | 5.00 | ${ }^{2}$ | $\square 14.63$ | $\square 107.44$ | $\square$ | 133.98 | $\square$ | 209.82 |  | 343.79 | $\square 14.63$ | － 107.44 | $\square$ | 133.98 | $\square$ | 214.98 | $\square$ | 348.96 | $\square$ | $\square$ | 5.16 |  | 5.16 | 1．5\％ |
| 5 | 60 | 2190 | 5.00 | 2 | －14．63 | － 128.93 | $\square$ | 155.46 | $\square$ | 248.83 | $\square$ | 404.30 | 14.63 | 128.93 | $\square$ | 155.46 | $\square$ | 255.03 | $\square$ | 410.49 | $\square$－ | 口 | 6.20 |  | 6.20 | 1．5\％ |
| 5 | 70 | 2555 | 5.00 | 2 | $\square 14.63$ | － 150.42 | $\square$ | 176.95 | $\square$ | 287.84 | $\square$ | 464.80 | $\square 14.63$ | － 150.42 | $\square$ | 176.95 | $\square$ | 295.08 | $\square$ | 472.03 | － | $\square$ | 7.23 | $\square$ | 7.23 | 1．6\％ |
| 5 | 80 | 2920 | 5.00 | 7 | －14．63 | － 171.91 | $\square$ | 198.44 | $\square$ | 326.86 |  | 525.30 | 14.63 | 171.91 | $\square$ | 198.44 | 1 | 335.12 | $\square$ | 533.56 | $\square$ | － | 8.26 |  | 8.26 | 1．6\％ |
| 10 | 20 | 1460 | 10.00 | 7 | $\square 29.27$ | 85.95 | $\square$ | 127.12 | $\square$ | 207.69 | － | 334.81 | 29.27 | 85.95 | $\square$ | 127.12 | $\square$ | 211.82 | － | 338.94 | $\square$－ | व | 4.13 |  | 4.13 | 1．2\％ |
| 10 | 30 | 2190 | 10.00 | 7 | $\square 29.27$ | $\square 128.93$ | $\square$ | 170.10 | $\square$ | 285.71 | $\square$ | 455.81 | $\square 29.27$ | $\square 128.93$ | $\square$ | 170.10 | $\square$ | 291.91 | $\square$ | 462.01 | $\square$ | $\square$ | 6.20 | $\square$ | 6.20 | 1．4\％ |
| 10 | 40 | 2920 | 10.00 | 7 | － 29.27 | － 171.91 | $\square$ | 213.07 | $\square$ | 363.74 |  | 576.81 | 29.27 | 171.91 | $\square$ | 213.07 | $\square$ | 372.00 | $\square$ | 585.08 | $\square$ | － | 8.26 | $\square$ | 8.26 | 1．4\％ |
| 10 | 50 | 3650 | 10.00 | 7 | $\square 29.27$ | － 214.88 | $\square$ | 256.05 | $\square$ | 441.77 |  | 697.82 | $\square 29.27$ | － 214.88 | $\square$ | 256.05 | $\square$ | 452.10 | $\square$ | 708.15 | － | － | 10.33 | $\square$ | 10.33 | 1．5\％ |
| 10 | 60 | 4380 | 10.00 | 7 | $\square 29.27$ | $\square 257.86$ | $\square$ | 299.03 | $\square$ | 519.79 |  | 818.82 | $\square 29.27$ | $\square 257.86$ | $\square$ | 299.03 | $\square$ | 532.19 |  | 831.22 | $\square$ | $\square$ | 12.40 |  | 12.40 | 1．5\％ |
| 10 | 70 | 5110 | 10.00 | 7 | 29.27 | － 300.84 | $\square$ | 342.00 | $\square$ | 597.82 | $\square$ | 939.82 | 29.27 | 300.84 | $\square$ | 342.00 | $\square$ | 612.28 | $\square$ | 954.28 | $\square$－ | 口 | 14.46 | $\square$ | 14.46 | 1．5\％ |
| 10 | 80 | 5840 | 10.00 | 7 | － 29.27 | － 343.81 | $\square$ | 384.98 | $\square$ | 675.85 | $\square$ | 1060.83 | $\square 29.27$ | － 343.81 | $\square$ | 384.98 | $\square$ | 692.37 | $\square$ | 1077.35 | － | 口 | 16.53 | $\square$ | 16.53 | 1．6\％ |
| 20 | 20 | 2920 | 20.00 | 17 | $\square 58.53$ | $\square 171.91$ | $\square$ | 242.34 | $\square$ | 437.51 |  | 679.85 | $\square 58.53$ | － 171.91 | $\square$ | 242.34 | $\square$ | 445.77 | $\square$ | 688.11 | $\square$ | 口 | 8.26 |  | 8.26 | 1．2\％ |
| 20 | 30 | 4380 | 20.00 | 17 | $\square 58.53$ | － 257.86 | $\square$ | 328.29 | $\square$ | 593.56 | － | 921.85 | $\square 58.53$ | 257.86 | $\square$ | 328.29 | $\square$ | 605.96 | － | 934.25 | $\square$－ | व | 12.40 | $\square$ | 12.40 | 1．3\％ |
| 20 | 40 | 5840 | 20.00 | 17 | $\square 58.53$ | － 343.81 | $\square$ | 414.25 | $\square$ | 749.61 |  | 1163.86 | $\square 58.53$ | $\square 343.81$ | $\square$ | 414.25 | $\square$ | 766.14 |  | 1180.39 | $\square$ | $\square$ | 16.53 | $\square$ | 16.53 | 1．4\％ |
| 20 | 50 | 7300 | 20.00 | 17 | $\square 58.53$ | － 429.77 | $\square$ | 500.20 | $\square$ | 905.66 |  | 1405.87 | 58.53 | 429.77 | $\square$ | 500.20 | $\square$ | 926.32 |  | 1426.52 | $\square$ | 口 | 20.66 | － | 20.66 | 1．5\％ |
| 20 | 60 | 8760 | 20.00 | 17 | $\square 58.53$ | － 515.72 | $\square$ | 586.15 | $\square$ | 1061.72 |  | 1647.87 | － 58.53 | － 515.72 | $\square$ | 586.15 | $\square$ | 1086.51 |  | 1672.66 | － | 口 | 24.79 | － | 24.79 | 1．5\％ |
| 20 | 70 | 10220 | 20.00 | 17 | $\square 58.53$ | － 601.68 | $\square$ | 672.11 | $\square$ | 1217.77 |  | 1889.88 | $\square 58.53$ | － 601.68 | $\square$ | 672.11 | $\square$ | 1246.69 |  | 1918.80 | $\square$ | $\square$ | 28.92 |  | 1 28.92 | 1．5\％ |
| 20 | 80 | 11680 | 20.00 | 17 | －58．53 | － 687.63 | $\square$ | 758.06 | $\square$ | 1373.82 |  | 2131.88 | 58.53 | 687.63 | $\square$ | 758.06 | $\square$ | 1406.87 | $\square$ | 2164.94 | － | － | 33.05 | $\square$ | 33.05 | 1．6\％ |
| 30 | 20 | 4380 | 30.00 | 27 | $\square 87.80$ | － 257.86 | $\square$ | 357.56 | $\square$ | 667.33 |  | 1024.89 | $\square 87.80$ | － 257.86 | $\square$ | 357.56 | $\square$ | 679.72 | $\square$ | 1037.28 | $\square$ | $\square$ | 12.40 | $\square$ | 12.40 | 1．2\％ |
| 30 | 30 | 6570 | 30.00 | 27 | $\square 87.80$ | － 386.79 | $\square$ | 486.49 | $\square$ | 901.40 |  | 1387.90 | $\square 87.80$ | － 386.79 | $\square$ | 486.49 | $\square$ | 920.00 |  | 1406.49 | $\square$ | － | 18.59 |  | 1 18.59 | 1．3\％ |
| 30 | 40 | 8760 | 30.00 | 27 | $\square 87.80$ | － 515.72 | $\square$ | 615.42 | $\square$ | 1135.48 |  | 1750.90 | － 87.80 | － 515.72 | $\square$ | 615.42 | $\square$ | 1160.27 |  | 1775.70 | － | $\square$ | 24.79 | $\square$ | 24.79 | 1．4\％ |
| 30 | 50 | 10.950 | 30.00 | 27 | $\square 87.80$ | $\square 644.65$ | $\square$ | 744.35 | $\square$ | 1369.56 |  | 2113.91 | $\square 87.80$ | $\square 644.65$ | $\square$ | 744.35 | $\square$ | 1400.55 |  | 2144.90 | $\square$ | $\square$ | 30.99 |  | 1 30.99 | 1．5\％ |
| 30 | 60 | 13140 | 30.00 | ${ }_{27} 27$ | $\square 87.80$ | $\square 773.58$ | $\square$ | 873.28 | $\square$ | 1603.64 |  | 2476.92 | $\square 87.80$ | $\square 773.58$ | $\square$ | 873.28 | － | 1640.83 |  | 2514.11 | $\square$－ | $\square$ | 37.19 |  | 1 37.19 | 1．5\％ |
| 30 | 70 | 15330 | 30.00 | 27 | $\square 87.80$ | $\square 902.51$ | $\square$ | 1002.21 | $\square$ | 1837.72 |  | 2839.93 | $\square 87.80$ | $\square 902.51$ | $\square$ | ${ }^{1002.21}$ | $\square$ | 1881.10 |  | 2883.31 | $\square$ | － | 43.38 | $\square$ | 43.38 | 1．5\％ |
| 30 | 80 | 17520 | 30.00 | 27 | －87．80 | $\square 1031.44$ | － | 1131.14 | $\square$ | 2071.80 |  | 3202.94 | $\square 87.80$ | $\square 1031.44$ | $\square$ | 1131.14 | $\square$ | 2121.38 |  | 3252.52 | $\square$ | ㅁ | 49.58 |  | 1 49.58 | 1．5\％ |
| 50 | 20 | 7300 | 50.00 | 47 | 146.33 | $\square 429.77$ | $\square$ | 588.00 | $\square$ | 1126.96 |  | 1714.97 | $\square 146.33$ | 429.77 | $\square$ | 588.00 | $\square$ | 1147.62 | $\square$ | 1735.62 | $\square$－ | ㅁ | 20.66 | $\square$ | 1 20.66 | 1．2\％ |
| 50 | 30 | 10.950 | 50.00 | 47 | 146.33 | $\square 644.65$ | $\square$ | 802.89 | $\square$ | 1517.09 |  | 2319.98 | $\square 146.33$ | $\square 644.65$ | $\square$ | 802.89 | $\square$ | 1548.08 |  | 2350.97 | $\square$ | $\square$ | 30.99 | $\square$ | － 30.99 | 1．3\％ |
| 50 | 40 | 14600 | 50.00 | 47 | 146.33 | － 859.54 | $\square$ | 1017.77 | $\square$ | 1907.22 |  | 2924.99 | $\square 146.33$ | － 859.54 | $\square$ | 1017.77 | $\square$ | 1948.54 |  | 2966.31 | $\square$ | $\square$ | 41.32 |  | 1 41.32 | 1．4\％ |
| 50 | 50 | 18250 | 50.00 | 47 | 146.33 | $\square 1074.42$ | $\square$ | 1232.65 | $\square$ | 2297.35 |  | 3530.01 | $\square 146.33$ | $\square 1074.42$ | $\square$ | 1232.65 | $\square$ | 2349.00 |  | 3581.66 | $\square$ | $\square$ | 51.65 | $\square$ | 1 51.65 | 1．5\％ |
| 50 | 60 | 21900 | 50.00 | 47 | 146.33 | 1289.30 | $\square$ | 1447.54 | $\square$ | 2687.48 |  | 4135.02 | $\square 146.33$ | $\square 1289.30$ |  | 1447.54 | $\square$ | 2749.46 |  | 4197．00 | $\square$ | － | 61.98 |  | 1 $\begin{aligned} & 61.98 \\ & 7731\end{aligned}$ | 1．5\％ |
| 50 | 70 | 25550 | 50.00 | 47 | 146.33 | $\square 1504.19$ | $\square$ | 1662.42 | $\square$ | 3077.62 |  | 4740.04 | $\square 146.33$ | $\square 1504.19$ | $\square$ | 1662.42 |  | 3149.92 |  | 4812.34 | － |  | 72.31 |  | W2．31 | 1．5\％ |
| 50 | 80 | 29200 | 50.00 | 47 | 146.33 | $\square 1719.07$ | $\square$ | 1877.31 | $\square$ | 3467.75 |  | 5345.05 | 146.33 | $\square 1719.07$ | $\square$ | 1877.31 | $\square$ | 3550.38 |  | 5427.69 | $\square$ | － | 82.64 | － | 1 82.64 | 1．5\％ |
| 75 | 30 | 16425 | 75.00 | 72 | 219.50 | $\square 966.98$ | － | 1198.38 | $\square$ | 2286.71 |  | 3485.08 | $\square 219.50$ | $\square 966.98$ | $\square$ | 1198.38 | $\square$ | 2333.19 |  | 3531.57 <br> 45458 | $\square$ | $\square$ | 46.48 |  | 1 46.48 | 1．3\％ |
| 75 | 40 | 21900 | 75.00 | 72 | 219.50 | $\square 1289.30$ | $\square$ | 1520.70 | $\square$ | 2871.90 | $\square$ | 4392.61 | $\square 219.50$ | $\square 1289.30$ | $\square$ | 1520.70 | $\square$ | 2933.88 | $\square$ | 4454.58 | $\square$－ | $\square$ | 61.98 | － | 1 61.98 | 1．4\％ |
| 75 | 50 | 27375 | 75.00 | 72 | 219.50 | $\square 1611.63$ | － | 1843.03 | $\square$ | 3457.10 |  | 5300.13 | $\square 219.50$ | $\square 1611.63$ | $\square$ | 1843.03 | $\square$ | 3534.57 |  | 5377.60 | － | － | 77.47 | $\square$ | 177．47 | 1．5\％ |
| 75 | 60 | 32850 | 75.00 | 72 | 219.50 | $\square 1933.96$ | $\square$ | 2165.36 | $\square$ | 4042.29 |  | 6207.65 | $\square 219.50$ | $\square 1933.96$ | $\square$ | 2165.36 | $\square$ | 4135.26 |  | ${ }^{6300.61}$ | $\square$ | $\square$ | 92.97 |  | － 92.97 | 1．5\％ |
| 75 | 70 | 38325 | 75.00 | 72 | 219.50 | $\square 2256.28$ | $\square$ | 2487.68 | $\square$ | 4627.49 |  | 7115.17 | $\square 219.50$ | $\square 2256.28$ | $\square$ | 2487.68 | $\square$ | 4735.95 | $\square$ | 7223.63 | $\square$ | $\square$ | 108.46 | － | 108.46 | 1．5\％ |
| 75 75 | 80 | 43800 | 75.00 | 72 | 219.50 | $\square 2578.61$ | $\square$ | 2810.01 | $\square$ | 5212.68 |  | 8022.69 | $\square 219.50$ | $\square 2578.61$ | $\square$ | 2810.01 313333 | $\square$ | ${ }_{5}^{53336.64}$ |  | 8146.65 | $\square$ | $\square$ | 123.95 | $\square$ | 1 $\begin{aligned} & 123.95 \\ & 13945\end{aligned}$ | 1．5\％ |
| 75 | 90 | 49275 | 75.00 | 72 | 219.50 | $\square 2900.93$ | $\square$ | 3132.33 | $\square$ | 5797.88 |  | 8930.21 | $\square 219.50$ | $\square 2900.93$ | $\square$ | 3132.33 | $\square$ | 5937.33 |  | 9069.66 | $\square$－ |  | 139.45 |  | 139.45 | 1．6\％ |
| 100 | 30 | 21900 | 100.00 | 97 | 292.67 | $\square 1289.30$ | $\square$ | 1593.87 | $\square$ | 3056.32 |  | 4650.19 | $\square 292.67$ | $\square 1289.30$ | $\square$ | 1593.87 | $\square$ | 3118.30 |  | 4712.17 | $\square$ |  | 61.98 | $\square$ | 1 61.98 | 1．3\％ |
| 100 | 40 | 29200 | 100.00 | 97 | ${ }^{2929.67}$ | $\square 1719.07$ | $\square$ | 2023.64 | $\square$ | 3836.58 |  | 5860.22 | $\square 292.67$ | $\square 1719.07$ | $\square$ | 2023.64 | $\square$ | 31919.21 |  | $\begin{array}{r}5942.85 \\ \hline 71754\end{array}$ | $\square$ | $\square$ | 82.64 | $\square$ | 82.64 | 1．4\％ |
| 100 | 50 | 36500 | 100.00 | 97 | ${ }^{292} 297$ | $\square 2148.84$ | $\square$ | 2453.41 | $\square$ | 4616.84 |  | 7070.25 | $\square 292.67$ | $\square 2148.84$ | － | 2453.41 | $\square$ | 4720.13 |  | 7173.54 | $\square$－ |  | 103.30 | $\square$ | 103．30 | 1．5\％ |
| 100 | 60 | 43800 | 100.00 | 97 | 292.67 | $\square 2578.61$ | $\square$ | 2883.17 | $\square$ | ${ }^{5397.10}$ |  | 8280.27 | $\square 292.67$ | $\square 2578.61$ | $\square$ | 2883.17 | $\square$ | 5521.05 |  | 8404.23 | $\square$ | $\square$ | 123.95 | － | 1 123.95 | 1．5\％ |
| 100 100 | 70 80 | 51100 58400 | 100.00 100 | ${ }_{97}^{97}$ | ${ }^{29292.67}$ | $\square 3008.38$ | $\square$ | 3312.94 3742.71 | $\square$ | 6177.36 6957.62 |  | 9490.30 10700.33 | $\square 292.67$ <br> $\square$ <br> 29267 | $\square 3008.38$ | $\square$ | 3312.94 3742.71 | $\square$ | 6321.97 7122.89 |  | 9634.92 10865.60 | $\square$ | $\square$ | 144.61 165.27 | $\square$ | 144．61 | 1．5\％ |
| 100 | 90 | 65700 | 100.00 | 97 | ${ }^{292.67}$ | $\square 3867.91$ | $\square$ | 4172.48 | $\square$ | 7737.88 |  | 11910.36 | $\square 292.67$ | $\square 3867.91$ | $\square$ | 4172.48 | $\square$ | 7923.81 |  | 12096.29 | $\square$ | $\square$ | 185.93 | $\square$ | － 185.93 | $1.5 \%$ $1.6 \%$ |
| 200 | 30 | 43800 | 200.00 | 197 | 1585.33 | $\square 2578.61$ | $\square$ | 3175.84 | $\square$ | 6134.77 |  | 9310.61 | $\square 585.33$ | $\square 2578.61$ | $\square$ | 3175.84 | $\square$ | 6258.72 |  | 9434.56 | $\square$ | － | 123.95 | $\square$ | 123.95 | 1．3\％ |
| 200 | 40 | 58400 | 200.00 | 197 | 585.33 | $\square 3438.14$ | $\square$ | 4035.38 | $\square$ | 7695.29 |  | 11730.66 | $\square 585.33$ | $\square 3438.14$ | $\square$ | 4035.38 | － | 7860.56 |  | 11895.94 | $\square$ |  | 165.27 | $\square$ | 165.27 | 1．4\％ |
| 200 | 50 | 73000 | 200.00 | 197 | ${ }^{585.33}$ | 4297.68 | $\square$ | 4894.91 | $\square$ | 9255.81 |  | 14150.72 | $\square 585.33$ | $\square 4297.68$ | $\square$ | 4894.91 | $\square$ | 9462.40 |  | 14357.31 | $\square$－ | $\square$ | 206.59 | $\square$ | 206.59 | 1．5\％ |
| 200 | 60 | 87600 | 200.00 | 197 | 585．33 | $\square 5157.22$ | $\square$ | 5754.45 | － | 10816.33 |  | 16570.78 | $\square 585.33$ | $\square 5157.22$ | － | 5754.45 | $\square$ | 11064.24 |  | 16818.69 | $\square$－ | $\square$ | 247.91 | $\square$ | 247.91 | 1．5\％ |
| 200 | 70 | 102200 | 200.00 | 197 | 585．33 | $\square 6016.75$ | $\square$ | 6613.99 | $\square$ | 12376.85 |  | 18990.84 | $\square 585.33$ | $\square 6016.75$ | $\square$ | 6613.99 | $\square$ | 12666.08 |  | 19280.06 | － | 口 | 289.23 | $\square$ | 289.23 | 1．5\％ |
| 200 | 80 | 116800 | 200.00 | 197 | 1585.33 | $\square 6876.29$ | － | 7473.52 | $\square$ | 13937.37 |  | 21410.89 | $\square 585.33$ | $\square 6876.29$ | $\square 7$ | 7473.52 | $\square$ | 14267.92 |  | 21741.44 | $\square$ | $\square$ | 330.54 | $\square$ | 1 330.54 | 1．5\％ |
| 200 | 90 | 131400 | 200.00 | 197 | 585.33 | 7735.82 | $\square$ | 8333.06 | $\square$ | 15497.89 |  | 23830.95 | $\square 585.33$ | $\square 7735.82$ |  | 8333.06 | $\square$ | 15869.75 |  | 24202.81 | $\square$ | $\square$ | 371.86 | $\square$ | 371.86 | 1．6\％ |

$\frac{\text { MONTHLY GENERAL SERVIC PRIMARY ("MGS Primary") }}{8 \text { WINTER MONTHS (October Through May) }}$
Present Rates
vs.
Proposed Rate


ATLANTIC CITY ELECTRIC COMPANY
$\frac{\text { MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") }}{4 \text { SUMMER MONTHS (June Through September) }}$


| atlantic city electric company <br> MONTHLY GENERAL SERVICE PRIMARY（＂MGS Primary＂） Annual Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Present Rates vs． <br> Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | Load <br> Factor | Energy |  |  |  |  |  |  | resent tribution |  | Present BGS and Other Charges |  | Present Total |  |  |  |  | New tribution |  | $\begin{array}{r} \text { Nev } \\ \text { BGS and Othe } \end{array}$ | Charges |  | $\begin{aligned} & \text { New } \\ & \text { Total } \end{aligned}$ |  | ifference stribution |  | $\begin{array}{r} \text { Difference } \\ S \text { and Other C } \end{array}$ | Charges |  | Total Difference | $\begin{gathered} \text { Total } \\ \text { Difference } \end{gathered}$ |
|  | \％ | T17 h | Dist | Trans |  | Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） |  | Demand | D Energy |  | （\＄） |  | （\＄） |  |  | （\＄） |  | IIII |  | IIII |  |  | （\＄） | （\％） |
| 5 | 20 | 730 | 5.00 |  | 2 | － 8.33 | 35.22 | $\square$ | 61.11 | － | 62.65 | － | 123.76 | $\square$ | 8.33 | － 35.22 | $\square$ | 61.11 | $\square$ |  | 64.71 | $\square$ | 125.82 | $\square$ |  | $\square$ |  | 2.07 |  | 2.07 | 1．7\％ |
| 5 | 30 | 1095 | 5.00 |  | 2 | 8.33 | － 52.82 | $\square$ | 78.72 | $\square$ | 90.57 | $\square$ | 169.29 | － | 8.33 | $\square 52.82$ | $\square$ | 78.72 | $\square$ |  | 93.67 | $\square$ | 172.39 | $\square$ |  | $\square$ |  | 3.10 |  | 3.10 | 1．8\％ |
| 5 | 40 | 1460 | 5.00 |  | 2 | 8.33 | － 70.43 | $\square$ | 96.33 | $\square$ | 118.50 | － | 214.83 | － | 8.33 | － 70.43 | $\square$ | 96.33 | $\square$ |  | 122.63 | $\square$ | 218.96 | $\square$ | － | 口 |  | 4.13 | $\square$ | 4.13 | 1．9\％ |
| 5 | 50 | 1825 | 5.00 |  | 2 | 8.33 | $\square 88.04$ | － | 113.93 | $\square$ | 146.43 | $\square$ | 260.36 | $\square$ | 8.33 | － 88.04 | $\square$ | 113.93 | $\square$ |  | 151.59 | － | 265.53 | $\square$ | － | व |  | 5.16 |  | 5.16 | 2．0\％ |
| 5 | 60 | 2190 | 5.00 |  | 2 | 8.33 | $\square 105.65$ | $\square$ | 131.54 | $\square$ | 174.35 | － | 305.90 | $\square$ | 8.33 | $\square 105.65$ | $\square$ | 131.54 | $\square$ |  | 180.55 | $\square$ | 312.09 | $\square$ | － | 口 |  | 6.20 |  | 6.20 | 2．0\％ |
| 5 | 70 | 2555 | 5.00 |  | 2 | 8.33 | － 123.26 | $\square$ | 149.15 | － | 202.28 | $\square$ | 351.43 | － | 8.33 | $\square 123.26$ | $\square$ | 149.15 | － |  | 209.51 | $\square$ | 358.66 | － | － | － |  | 7.23 | $\square$ | 7.23 | 2．1\％ |
| 5 | 80 | 2920 | 5.00 |  | 2 | $\square 8.33$ | 140.87 | $\square$ | 166.76 | $\square$ | 230.21 | $\square$ | 396.97 | $\square$ | 8.33 | $\square 140.87$ | － | 166.76 | $\square$ |  | 238.47 | $\square$ | 405.23 | $\square$ | － | $\square$ |  | 8.26 |  | 8.26 | 2．1\％ |
| 10 | 20 | 1460 | 10.00 |  | 7 | $\square 16.67$ | 70.43 | $\square$ | 104.66 | $\square$ | 135.48 | $\square$ | 240.14 | $\square$ | 16.67 | － 70.43 | $\square$ | 104.66 | $\square$ |  | 139.62 | $\square$ | 244.28 | $\square$ | ． | 口 |  | 4.13 |  | 4.13 | 1．7\％ |
| 10 | 30 | 2190 | 10.00 |  | 7 | $\square 16.67$ | 105.65 | － | 139.88 | $\square$ | 191.34 | $\square$ | 331.21 |  | 16.67 | － 105.65 | $\square$ | 139.88 | $\square$ |  | 197.53 | $\square$ | 337.41 | $\square$ | － | $\square$ |  | 6.20 |  | 6.20 | 1．9\％ |
| 10 | 40 | 2920 | 10.00 |  | 7 | $\square 16.67$ | 140.87 | － | 175.09 | $\square$ | 247.19 | $\square$ | 422.28 |  | 16.67 | $\square 140.87$ | $\square$ | 175.09 | $\square$ |  | 255.45 | $\square$ | ${ }^{430.55}$ | $\square$ | － | 口 |  | 8.26 |  | 8.26 | 2．0\％ |
| 10 | 50 | 3650 | 10.00 |  | 7 | $\square 16.67$ | 176.08 | $\square$ | 210.31 | $\square$ | 303.04 | $\square$ | 513.35 |  | 16.67 | $\square 176.08$ | $\square$ | 210.31 | $\square$ |  | 313.37 | $\square$ | 523.68 | $\square$ |  | ㅁ |  | 10.33 |  | 10.33 | 2．0\％ |
| 10 | 60 | 4380 | 10.00 |  | 7 | $\square 16.67$ | 211.30 | $\square$ | 245.53 | $\square$ | 358.90 | $\square$ | 604.42 |  | 16.67 | － 211.30 | $\square$ | 245.53 | $\square$ |  | 371.29 | $\square$ | 616.82 | $\square$ | － | $\square$ |  | 12.40 |  | 12.40 | 2．1\％ |
| 10 | 70 | 5110 | 10.00 |  | 7 | $\square 16.67$ | 246.51 | $\square$ | 280.74 | － | 414.75 | $\square$ | 695.49 |  | 16.67 | － 246.51 | － | 280.74 | $\square$ |  | 429.21 | $\square$ | 709.95 | $\square$ |  | 口 |  | 14.46 |  | 14.46 | 2．1\％ |
| 10 | 80 | 5840 | 10.00 |  | 7 | $\square 16.67$ | 281.73 | － | 315.96 | $\square$ | 470.60 | － | 786.56 |  | 16.67 | $\square 281.73$ | － | 315.96 | $\square$ |  | 487.13 | $\square$ | 803.09 | $\square$ | － | 口 |  | 16.53 |  | 16.53 | 2．1\％ |
| 20 | 20 | 2920 | 20.00 |  | 17 | $\square 33.33$ | 140.87 | $\square$ | 191.76 | $\square$ | 281.16 | $\square$ | 472.92 |  | ${ }^{33.33}$ | $\square 140.87$ | $\square$ | 191.76 | $\square$ |  | 289.42 | $\square$ | 481.18 | $\square$ |  | 口 |  | 8.26 |  | 8.26 | 1．7\％ |
| 20 | 30 | 4380 | 20.00 |  | 17 | $\square 33.33$ | 211.30 | － | 262.19 | － | 392.86 | $\square$ | 655.06 |  | 33.33 | － 211.30 | － | 262.19 | － |  | 405.26 | $\square$ | 667.45 | $\square$ | － | － |  | 12.40 |  | 12.40 | 1．9\％ |
| 20 | 40 | 5840 | 20.00 |  | 17 | $\square 33.33$ | $\square 281.73$ | $\square$ | 332.62 | $\square$ | 504.57 | $\square$ | 837.20 | $\square$ | 33.33 | $\square 281.73$ | $\square$ | 332.62 | $\square$ |  | 521.10 | $\square$ | 853.72 | $\square$ |  | $\square$ |  | 16.53 |  | 16.53 | 2．0\％ |
| 20 | 50 | 7300 | 20.00 |  | 17 | $\square 33.33$ | 352.16 | － | 403.06 | $\square$ | 616.28 |  | 1019.34 |  | 33.33 | － 352.16 | － | 403.06 | $\square$ |  | 636.94 |  | 1040.00 | $\square$ | － | 口 |  | 20.66 |  | 20.66 | 2．0\％ |
| 20 | 60 | 8760 | 20.00 |  | 17 | $\square 33.33$ | $\square 422.60$ | $\square$ | 473.49 | $\square$ | 727.99 | － | 1201.48 |  | 33.33 | $\square 422.60$ | － | 473.49 | $\square$ |  | 752.78 |  | 1226.27 | $\square$ | － | $\square$ |  | 24.79 |  | 24.79 | 2．1\％ |
| 20 | 70 | 10220 | 20.00 |  | 17 | $\square 33.33$ | － 493.03 | $\square$ | 543.92 | $\square$ | 839.69 | $\square$ | ${ }^{13833.62}$ |  | ${ }^{33.33}$ | $\square 493.03$ | $\square$ | 543.92 | $\square$ |  | ${ }^{868.62}$ |  | 1412.54 | $\square$ | － | 口 |  | ${ }_{33}^{28.92}$ |  | 28.92 33.95 | 2．1\％ |
| 20 | 80 | 11680 | 20.00 |  | 17 | $\square 33.33$ | 563.46 | － | 614.36 | $\square$ | 951.40 | $\square$ | 1565.76 |  | 33.33 | － 563.46 | $\square$ | 614.36 | $\square$ |  | 984.45 | $\square$ | 1598.81 | $\square$ |  | $\square$ |  | 33.05 |  | 33.05 | 2．1\％ |
| 30 | 20 | 4380 | 30.00 |  | 27 | $\square 50.00$ | 211.30 | － | 278.86 | $\square$ | 426.83 | $\square$ | 705.69 | $\square$ | 50.00 | － 211.30 | $\square$ | 278.86 | $\square$ |  | 439.23 | $\square$ | 718.09 | $\square$ | － | $\square$ |  | 12.40 | $\square$ | 12.40 | 1．8\％ |
| 30 | 30 | 6570 | 30.00 |  | 27 | $\square 50.00$ | － 316.95 | － | 384.51 | $\square$ | 594.39 | － | 978.90 |  | 50.00 | － 316.95 | $\square$ | 384.51 | $\square$ |  | 612.98 | $\square$ | 997.49 | $\square$ |  | ㅁ |  | 18.59 |  | 18.59 | 1．9\％ |
| 30 | 40 | 8760 | 30.00 |  | 27 | $\square 50.00$ | 422.60 | － | 490.16 | $\square$ | 761.95 | － | 1252.11 |  | 50.00 | － 422.60 | － | 490.16 | $\square$ |  | 786.74 | － | 1276.90 | $\square$ | － | 口 |  | 24.79 |  | 24.79 | 2．0\％ |
| 30 | 50 | 10950 | 30.00 |  | 27 | $\square 50.00$ | 528.25 | － | 595.81 | $\square$ | 929.51 | $\square$ | 1525.32 |  | 50.00 | － 528.25 | － | 595.81 | $\square$ |  | 960.50 |  | 1556.31 | $\square$ | － | 口 |  | 30.99 |  | 30.99 | 2．0\％ |
| 30 | 60 | 13140 | 30.00 |  | 27 | $\square 50.00$ | 633.90 | $\square$ | 701.46 | $\square$ | 1097.07 |  | 1798.53 |  | 50.00 | － 633.90 | $\square$ | 701.46 | － |  | 1134.26 |  | 1835.72 | $\square$ |  | － |  | 37.19 |  | 37.19 | 2．1\％ |
| 30 | 70 | 15330 | 30.00 |  | 27 | $\square 50.00$ | $\square 739.54$ | $\square$ | 807.10 | $\square$ | 1264.63 | $\square$ | 2071.74 |  | 50.00 | － 739.54 | $\square$ | 807.10 | $\square$ |  | 1308.02 | $\square$ | 2115.12 | $\square$ | － | $\square$ |  | 43.38 |  | 43.38 | 2．1\％ |
| 30 | 80 | 17520 | 30.00 |  | 27 | $\square 50.00$ | 845.19 | $\square$ | 912.75 | $\square$ | 1432.19 |  | ${ }^{2344.95}$ |  | 50.00 | $\square 845.19$ | $\square$ | 912.75 | $\square$ |  | 1481.78 |  | 2394.53 | $\square$ |  | ㅁ |  | 49.58 |  | 49.58 | 2．1\％ |
| 50 | 20 | 7300 | 50.00 |  | 47 | $\square 83.33$ | 352.16 | $\square$ | 453.06 | $\square$ | 718.18 | － | 1171.24 |  | 83.33 | － 352.16 | $\square$ | 453.06 | $\square$ |  | 738.84 | － | 1191.90 | $\square$ |  | $\square$ |  | 20.66 |  | 20.66 | 1．8\％ |
| 50 | 30 | 10950 | 50.00 |  | 47 | $\square 83.33$ | － 528.25 | － | 629.14 | $\square$ | 997.45 | $\square$ | 1626.59 |  | 83.33 | － 528.25 | － | 629.14 | $\square$ |  | 1028.43 | $\square$ | 1657.57 | － | － | 口 |  | 30.99 | $\square$ | 30.99 | 1．9\％ |
| 50 | 40 | 14600 | 50.00 |  | 47 | $\square 83.33$ | 704.33 | － | 805.22 | $\square$ | 1276.71 |  | 2081.94 |  | 83.33 | $\square 704.33$ | － | 805.22 | $\square$ |  | 1318.03 |  | 2123.25 | $\square$ |  | 口 |  | 41.32 |  | 41.32 | 2．0\％ |
| 50 | 50 | 18250 | 50.00 |  | 47 | $\square 83.33$ | $\square 880.41$ | － | 981.30 | $\square$ | 1555.98 |  | 2537.29 |  | ${ }^{83.33}$ | $\square 880.41$ | $\square$ | 981.30 | $\square$ |  | 1607.63 | － | 2588.93 | $\square$ | － | $\square$ |  | 51.65 |  | 51.65 | 2．0\％ |
| 50 | 60 | 21900 | 50.00 |  | 47 | $\square 83.33$ | 1056.49 | $\square$ | 1157.39 | $\square$ | 1835.25 | $\square$ | 2992.63 |  | ${ }^{83.33}$ | $\square 1056.49$ | $\square$ | 1157.39 | $\square$ |  | 1897.23 |  | 3054.61 | $\square$ |  | $\square$ |  | ${ }_{7}^{61.98}$ |  | ${ }_{7}^{61.98}$ | 2．1\％ |
| 50 | 70 | 25550 | 50.00 |  | 47 | $\square 83.33$ | $\square 1232.57$ | － | 1333.47 | $\square$ | 2114.52 | － | 3447.98 |  | 83.33 | $\square 1232.57$ | $\square$ | 1333.47 | $\square$ |  | 2186.82 |  | 3520.29 | $\square$ |  | － |  | 72.31 |  | 72.31 | 2．1\％ |
| 50 | 80 | 29200 | 50.00 |  | 47 | $\square 83.33$ | $\square 1488.66$ | $\square$ | 1509.55 | － | 2393.78 | － | 3.903 .33 |  | 83.33 | $\square 1408.66$ | $\square$ | 1509.55 | $\square$ |  | 2476.42 | － | 3985.97 | $\square$ | － | － |  | 82.64 | － | 82.64 | 2．1\％ |
| 75 | 30 | 16425 | 75.00 |  | 72 | $\square 125.00$ | 792.37 | － | 934.93 | $\square$ | 1501.26 | $\square$ | 2436.19 |  | 125.00 | $\square 792.37$ | $\square$ | 934.93 | $\square$ |  | 1547.75 |  | 2482.68 | $\square$ |  | 口 |  | 46.48 |  | 46.48 | 1．9\％ |
| 75 | 40 | 21900 | 75.00 |  | 72 | $\square 125.00$ | $\square 1056.49$ | $\square$ | 1199.05 | $\square$ | 1920.17 | $\square$ | 3119.22 |  | 125.00 | $\square 1056.49$ | $\square$ | 1199.05 | $\square$ |  | 1982.14 | － | 3181.20 | $\square$ |  | $\square$ |  | 61.98 |  | 61.98 | 2．0\％ |
| 75 | 50 | 27375 | 75.00 |  | 72 | $\square 125.00$ | $\square 1320.62$ | － | 1463.18 | $\square$ | 2339.07 | $\square$ | 3802.24 |  | 125.00 | $\square 1320.62$ | $\square$ | 1463.18 | $\square$ |  | 2416.54 | $\square$ | 3879.71 | $\square$ | － | － |  | 77.47 | $\square$ | 77.47 | 2．0\％ |
| 75 | 60 | 32850 | 75.00 |  | 72 | $\square 125.00$ | －1584．74 | $\square$ | 1727.30 | $\square$ | 2757.97 |  | 4485.27 |  | 125.00 | $\square 1584.74$ | $\square$ | 1727.30 | $\square$ |  | ${ }^{2850.93}$ |  | 4578.23 | $\square$ |  | $\square$ |  | 92.97 |  | 92.97 | 2．1\％ |
| 75 | 70 | 38325 | 75.00 |  | 72 | $\square 125.00$ | $\square 1848.86$ | － | 1991.42 | $\square$ | 3176.87 | $\square$ | 5168.29 |  | 125.00 | $\square 1848.86$ | － | 1991.42 | $\square$ |  | 3285.33 | $\square$ | 5276.75 | － | － | $\square$ |  | 108.46 |  | 108.46 | 2．1\％ |
| 75 | 80 | 43800 | 75.00 |  | 72 | $\square 125.00$ | $\square 2112.99$ | $\square$ | 2255.55 | $\square$ | 3595.77 | $\square$ | 5851.32 |  | 125.00 | $\square 2112.99$ | $\square$ | 2255.55 | $\square$ |  | 3719.73 | － | 5975.27 | $\square$ |  | $\square$ |  | 123.95 |  | 123.95 | 2．1\％ |
| 75 | 90 | 49275 | 75.00 |  | 72 | $\square 125.00$ | $\square 2377.11$ | $\square$ | 2519.67 | $\square$ | 4014.67 |  | 6534.34 |  | 125.00 | $\square 2377.11$ | $\square$ | 2519.67 | $\square$ |  | 4154.12 | $\square$ | 6673.79 | $\square$ | － | $\square$ |  | 139.45 |  | 139.45 | 2．1\％ |
| 100 | 30 | 21900 | 100.00 |  | 97 | $\square 166.67$ | $\square 1056.49$ | － | 1240.72 | $\square$ | 2005.08 |  | 3245.80 |  | 166.67 | $\square 1056.49$ | $\square$ | 1240.72 | $\square$ |  | 2067.06 | $\square$ | 3307.78 | － | － | $\square$ |  | 61.98 | $\square$ | － 61.98 | 1．9\％ |
| 100 | 40 | 29200 | 100.00 |  | 97 | $\square 166.67$ | 1408.66 | $\square$ | 1592.88 | $\square$ | 2563.62 |  | 4156.50 |  | 166.67 | $\square 1408.66$ | － | 1592.88 | $\square$ |  | ${ }^{2646.25}$ | $\square$ | 4239.14 | $\square$ |  | $\square$ |  | 82.64 10330 |  | 82.64 10330 | 2．0\％ |
| 100 | 50 | 36500 | 100.00 |  | 97 | $\square 166.67$ | $\square 1760.82$ | $\square$ | 1945.05 | $\square$ | 3122.15 |  | 5067.20 |  | 166.67 | $\square 1760.82$ | $\square$ | 1945.05 | $\square$ |  | 3225.45 380464 | $\square$ | 5170.50 | $\square$ | － | $\square$ |  | 103.30 12395 |  | 103.30 12395 | 2．0\％ |
| 100 | 60 | 43880 | 100.00 |  | 97 | $\square 166.67$ | $\square 2112.99$ | $\square$ | 2297.21 | $\square$ | 3680.69 |  | 5977.90 |  | 166.67 | $\square 2112.99$ | $\square$ | 2297.21 | $\square$ |  | 3804．64 | $\square$ | ${ }^{6101.85}$ | $\square$ |  | ㅁ |  | 123.95 | － | 123.95 | 2．1\％ |
| 100 | 70 | 51100 | 100.00 |  | 97 | $\square 166.67$ | $\square 2465.15$ | $\square$ | 2649.38 | $\square$ | ${ }^{4} 239.22$ |  | 6888.60 |  | 166.67 | $\square 2465.15$ | $\square$ | 2649.38 | $\square$ |  | 4383.84 |  | 7033.21 | $\square$ | － | $\square$ |  | 144.61 |  | 144.61 | 2．1\％ |
| 100 | 80 | 58400 | 100.00 |  | 97 | $\square 166.67$ | $\square 2817.31$ | $\square$ | 3001.54 | $\square$ | 4797.76 |  | 7799.30 |  | 166.67 | $\square 2817.31$ | $\square$ | 3001.54 | $\square$ |  | 4.963 .03 | － | 7964.57 | $\square$ | － | － |  | 165.27 | $\square$ | 165.27 | 2．1\％ |
| 100 | 90 | 65700 | 100.00 |  | 97 | $\square 166.67$ | $\square 3169.48$ | $\square$ | 33353.70 | $\square$ | 5356.29 |  | 8710.00 |  | 166.67 3333 | $\square 3169.48$ | $\square$ | 33353.70 246388 | $\square$ |  | 5542.22 4144.31 | $\square$ | 8895.93 6608.19 | $\square$ |  | ㅁ |  | 185.93 123.95 |  | 185.93 123.95 | 2．1\％ |
| 200 | 30 | 43800 | 200.00 |  | 97 | $\square 333.33$ | $\square 2112.99$ | $\square$ | 2463.88 | $\square$ | 4020.35 |  | 6484.23 |  | ${ }^{333.33}$ | $\square 2112.99$ | $\square$ | 2463.88 | $\square$ |  | 4144.31 | $\square$ | 6608.19 | $\square$ | － | $\square$ |  | 123.95 | $\square$ | 123.95 | $1.9 \%$ <br> $2.0 \%$ |
| 200 | 40 | 58400 73000 | 200.00 |  | 97 | ${ }^{33333}$ | $\square 2817.31$ | － | 3168.21 387254 | $\square$ | 5137.42 |  | 8305.63 |  | ${ }^{333.33}$ | $\square 2817.31$ |  | 3168.21 387254 | $\square$ |  | 5302.70 |  | 8470.90 10333.62 | $\square$ | － |  |  | 165.27 | ㅁ | 165.27 |  |
| 200 | 50 60 | 73000 87600 | ${ }^{2000.00}$ |  | 997 | ${ }_{\square}^{\square} 333333$ | $\square 4225.97$ | $\square$ | 3872.54 4576.86 | $\square$ | ${ }^{6} 73541.57$ |  | 10127.03 11948.43 |  | 333.33 333．33 | $\square 3521.64$ | $\square$ | 3872.54 4576.86 | ㅁ |  | 6461.09 7619.47 |  | 10333.62 12196.34 | $\square$ | － | $\square$ |  | 206.59 247.91 | － | 206.59 247.91 | 2．1\％ |
| 200 | 70 | 102200 | 200.00 |  | 97 | 1333．33 | $\square 4930.30$ | $\square$ | 5281.19 | $\square$ | 8488.64 |  | 13769.83 |  | 333．33 | $\square 4930.30$ | － | 5281.19 | － |  | 8777.86 |  | 14059.05 | $\square$ | － | $\square$ |  | 289.23 |  | 289.23 | 2．1\％ |
| 200 | 80 | 116800 | 200.00 |  | 97 | ${ }^{333333}$ | $\square 5634.63$ | $\square$ | 5985.52 | $\square$ | 9605.71 |  | 15591.23 |  | ${ }^{333333}$ | $\square 5634.63$ | $\square$ | 5985.52 | $\square$ |  | 9936.25 |  | 15921.77 | $\square$ | － | $\square$ |  | ${ }^{330.54}$ | $\square$ | 330.54 | 2．1\％ |
| 200 | 90 | 131400 | 200.00 |  | 97 | 333.33 | 6338.96 | $\square$ | 6689.85 | $\square$ | 10722.78 |  | 17412.62 |  | 333.33 | 6338.96 | $\square$ | 6689.85 | $\square$ |  | 11094.64 |  | 17784.49 | $\square$ | － | $\square$ |  | 371.86 | $\square$ | 371.86 | 2．1\％ |

ATLANTIC CITY ELECTRIIC COMPANY
ANNUAL GENERAL SERVICE SECONDARY("AGS Secondary")
8 WINTER MONTHS (October Through May)


ATLANTIC CITY ELECTRIC COMPANY
GENERAL SERVICE
$\frac{\text { ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary") }}{4 \text { SUMMER MONTHS (June Through September) }}$



## ATLANTIC CITY ELECTRIC COMPANY GENERAL SERVICE PRIMABY ("AGS <br> ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") <br> WINTER MONTHS (October Through May)

Present Rates
vs.


ATLANTIC CITY ELECTRIC COMPANY
$\frac{\text { ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") }}{4 \text { SUMMER MONTHS (June Through September) }}$



TOTAL BILL IMPACTS

ATLANTIC CITY ELECTRIC COMPANY

# Present Rates 

vs．
Proposed Rates

| Monthly | Present Delivery |  | Present Supply T |  | Present Total |  | Delivery |  | $\square \mathrm{e}$ Supply T |  | Total |  | Difference |  |  |  | Total |  | \％$\square$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\square$ sage |  |  |  |  |  |  |  | Iy T |  |  |  | rence |  |
| $\square 1 \mathrm{~h} \square$ | ㄲ⿴囗十丁口1 |  |  |  | ［1］ |  |  |  | T1］ |  |  |  | ㄲ⿴囗十丁口1 |  | Tll |  | T⿴囗十口 |  |  |  |  |  |  | ㄲ⿴囗十丁口1］ |  |
| 0 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | － | $\square$ | － | $\square$ | － | 0．00\％ |
| 25 | $\square$ | 8.54 | $\square$ | 3.15 | $\square$ | 11.69 | $\square$ | 8.54 | $\square$ | 3.36 | $\square$ | 11.90 | $\square$ | － | $\square$ | 0.21 | $\square$ | 0.21 | 1．80\％ |
| 50 | $\square$ | 10.83 | $\square$ | 6.30 | $\square$ | 17.13 | $\square$ | 10.83 | $\square$ | 6.72 | $\square$ | 17.55 | $\square$ | － | $\square$ | 0.42 | $\square$ | 0.42 | 2．45\％ |
| 75 | $\square$ | 13.11 | $\square$ | 9.46 | $\square$ | 22.57 | $\square$ | 13.11 | $\square$ | 10.09 | $\square$ | 23.20 | $\square$ | － | $\square$ | 0.63 | $\square$ | 0.63 | 2．79\％ |
| 100 | $\square$ | 15.40 | $\square$ | 12.61 | $\square$ | 28.01 | $\square$ | 15.40 | $\square$ | 13.45 | $\square$ | 28.85 | $\square$ | － | $\square$ | 0.84 | $\square$ | 0.84 | 3．00\％ |
| 150 | $\square$ | 19.98 | $\square$ | 18.91 | $\square$ | 38.89 | $\square$ | 19.98 | $\square$ | 20.17 | $\square$ | 40.15 | $\square$ | － | $\square$ | 1.26 | $\square$ | 1.26 | 3．24\％ |
| 200 | $\square$ | 24.55 | $\square$ | 25.22 | $\square$ | 49.77 | $\square$ | 24.55 | $\square$ | 26.90 | $\square$ | 51.45 | $\square$ | － | $\square$ | 1.68 | $\square$ | 1.68 | 3．38\％ |
| 250 | $\square$ | 29.13 | $\square$ | 31.52 | $\square$ | 60.65 | $\square$ | 29.13 | $\square$ | 33.62 | $\square$ | 62.75 | $\square$ | － | $\square$ | 2.10 | $\square$ | 2.10 | 3．46\％ |
| 300 | $\square$ | 33.71 | $\square$ | 37.83 | $\square$ | 71.54 | $\square$ | 33.71 | $\square$ | 40.35 | $\square$ | 74.06 | $\square$ | － | $\square$ | 2.52 | $\square$ | 2.52 | 3．52\％ |
| 350 | $\square$ | 38.28 | $\square$ | 44.13 | $\square$ | 82.41 | $\square$ | 38.28 | $\square$ | 47.07 | $\square$ | 85.35 | $\square$ | － | $\square$ | 2.94 | $\square$ | 2.94 | 3．57\％ |
| 400 | $\square$ | 42.86 | $\square$ | 50.44 | $\square$ | 93.30 | $\square$ | 42.86 | $\square$ | 53.80 | $\square$ | 96.66 | $\square$ | － | $\square$ | 3.36 | $\square$ | 3.36 | 3．60\％ |
| 450 | $\square$ | 47.43 | $\square$ | 56.74 | $\square$ | 104.17 | $\square$ | 47.43 | $\square$ | 60.52 | $\square$ | 107.95 | $\square$ | － | $\square$ | 3.78 | $\square$ | 3.78 | 3．63\％ |
| 500 | $\square$ | 52.01 | $\square$ | 63.05 | $\square$ | 115.06 | $\square$ | 52.01 | $\square$ | 67.25 | $\square$ | 119.26 | $\square$ | － | $\square$ | 4.20 | $\square$ | 4.20 | 3．65\％ |
| 600 | $\square$ | 61.16 | $\square$ | 75.65 | $\square$ | 136.81 | $\square$ | 61.16 | $\square$ | 80.70 | $\square$ | 141.86 | $\square$ | － | $\square$ | 5.05 | $\square$ | 5.05 | 3．69\％ |
| 643 | \＄ | 65.10 | \＄ | 81.08 | \＄ | 146.18 | \＄ | 65.10 | \＄ | 86.48 | \＄ | 151.58 | \＄ | － | \＄ | 5.40 | \＄ | 5.40 | 3．69\％ |
| 650 | $\square$ | 65.74 | $\square$ | 81.96 | $\square$ | 147.70 | $\square$ | 65.74 | $\square$ | 87.42 | $\square$ | 153.16 | $\square$ | － | $\square$ | 5.46 | $\square$ | 5.46 | 3．70\％ |
| 700 | $\square$ | 70.31 | $\square$ | 88.26 | $\square$ | 158.57 | $\square$ | 70.31 | $\square$ | 94.15 | $\square$ | 164.46 | $\square$ | － | $\square$ | 5.89 | $\square$ | 5.89 | 3．71\％ |
| 750 | $\square$ | 74.89 | $\square$ | 94.57 | $\square$ | 169.46 | $\square$ | 74.89 | $\square$ | 100.87 | $\square$ | 175.76 | $\square$ | － | $\square$ | 6.30 | $\square$ | 6.30 | 3．72\％ |
| 800 | $\square$ | 79.47 | $\square$ | 100.87 | $\square$ | 180.34 | $\square$ | 79.47 | $\square$ | 107.60 | $\square$ | 187.07 | $\square$ | － | $\square$ | 6.73 | $\square$ | 6.73 | 3．73\％ |
| 900 | $\square$ | 88.62 | $\square$ | 113.48 | $\square$ | 202.10 | $\square$ | 88.62 | $\square$ | 121.05 | $\square$ | 209.67 | $\square$ | － | $\square$ | 7.57 | $\square$ | 7.57 | 3．75\％ |
| 1000 | $\square$ | 97.77 | $\square$ | 126.09 | $\square$ | 223.86 | $\square$ | 97.77 | $\square$ | 134.50 | $\square$ | 232.27 | $\square$ | － | $\square$ | 8.41 | $\square$ | 8.41 | 3．76\％ |
| 1200 | $\square$ | 116.07 | $\square$ | 151.31 | $\square$ | 267.38 | $\square$ | 116.07 | $\square$ | 161.40 | $\square$ | 277.47 | $\square$ | － | $\square$ | 10.09 | $\square$ | 10.09 | 3．77\％ |
| 1500 | $\square$ | 143.53 | $\square$ | 189.14 | $\square$ | 332.67 | $\square$ | 143.53 | $\square$ | 201.74 | $\square$ | 345.27 | $\square$ | － | $\square$ | 12.60 | $\square$ | 12.60 | 3．79\％ |
| 2000 | $\square$ | 189.29 | $\square$ | 252.18 | $\square$ | 441.47 | $\square$ | 189.29 | $\square$ | 268.99 | $\square$ | 458.28 | $\square$ | － | $\square$ | 16.81 | $\square$ | 16.81 | 3．81\％ |
| 2500 | $\square$ | 235.05 | $\square$ | 315.23 | $\square$ | 550.28 | $\square$ | 235.05 | $\square$ | 336.24 | $\square$ | 571.29 | $\square$ | － | $\square$ | 21.01 | $\square$ | 21.01 | 3．82\％ |
| 3000 | $\square$ | 280.81 | $\square$ | 378.27 | $\square$ | 659.08 | $\square$ | 280.81 | $\square$ | 403.49 | $\square$ | 684.30 | $\square$ | － | $\square$ | 25.22 | $\square$ | 25.22 | 3．83\％ |
| 3500 | $\square$ | 326.57 | $\square$ | 441.32 | $\square$ | 767.89 | $\square$ | 326.57 | $\square$ | 470.74 | $\square$ | 797.31 | $\square$ | － | $\square$ | 29.42 | $\square$ | 29.42 | 3．83\％ |
| 4000 | $\square$ | 372.33 | $\square$ | 504.36 | $\square$ | 876.69 | $\square$ | 372.33 | $\square$ | 537.98 | $\square$ | 910.31 | $\square$ | － | $\square$ | 33.62 | $\square$ | 33.62 | 3．83\％ |


| $\begin{gathered} \text { Present Rates } \\ \text { vs. } \\ \text { Proposed Rates } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly | Present Delivery |  | Present Supply T |  | Present Total |  | Delivery |  | $\square$ Supply T |  | Total |  | Difference |  |  |  | Total |  |  |
| $\square$ sage |  |  |  |  |  |  |  | ly $T$ |  |  |  |  |  |
| ［1］ $\mathrm{h} \square$ |  | 띠 |  |  |  | Tlla |  |  |  | ［1］ |  |  |  | 띠 |  | Tll |  | T⿴囗十 |  |  |  | 1 |  | ⿴囗丨］ | \％$\square$ |
| 0 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | － | $\square$ | 6.25 | $\square$ | － | $\square$ | － | $\square$ | － | 0．00\％ |
| 25 | $\square$ | 8.70 | $\square$ | 3.02 | $\square$ | 11.72 | $\square$ | 8.70 | $\square$ | 3.24 | $\square$ | 11.94 | $\square$ | － | $\square$ | 0.22 | $\square$ | 0.22 | 1．88\％ |
| 50 | $\square$ | 11.15 | $\square$ | 6.05 | $\square$ | 17.20 | $\square$ | 11.15 | $\square$ | 6.47 | $\square$ | 17.62 | $\square$ | － | $\square$ | 0.42 | $\square$ | 0.42 | 2．44\％ |
| 75 | $\square$ | 13.61 | $\square$ | 9.07 | $\square$ | 22.68 | $\square$ | 13.61 | $\square$ | 9.71 | $\square$ | 23.32 | $\square$ | － | $\square$ | 0.64 | $\square$ | 0.64 | 2．82\％ |
| 100 | $\square$ | 16.06 | $\square$ | 12.10 | $\square$ | 28.16 | $\square$ | 16.06 | $\square$ | 12.94 | $\square$ | 29.00 | $\square$ | － | $\square$ | 0.84 | $\square$ | 0.84 | 2．98\％ |
| 150 | $\square$ | 20.96 | $\square$ | 18.15 | $\square$ | 39.11 | $\square$ | 20.96 | $\square$ | 19.41 | $\square$ | 40.37 | $\square$ | － | $\square$ | 1.26 | $\square$ | 1.26 | 3．22\％ |
| 200 | $\square$ | 25.86 | $\square$ | 24.20 | $\square$ | 50.06 | $\square$ | 25.86 | $\square$ | 25.88 | $\square$ | 51.74 | $\square$ | － | $\square$ | 1.68 | $\square$ | 1.68 | 3．36\％ |
| 250 | $\square$ | 30.77 | $\square$ | 30.25 | $\square$ | 61.02 | $\square$ | 30.77 | $\square$ | 32.35 | $\square$ | 63.12 | $\square$ | － | $\square$ | 2.10 | $\square$ | 2.10 | 3．44\％ |
| 300 | $\square$ | 35.67 | $\square$ | 36.30 | $\square$ | 71.97 | $\square$ | 35.67 | $\square$ | 38.82 | $\square$ | 74.49 | $\square$ | － | $\square$ | 2.52 | $\square$ | 2.52 | 3．50\％ |
| 350 | $\square$ | 40.58 | $\square$ | 42.35 | $\square$ | 82.93 | $\square$ | 40.58 | $\square$ | 45.29 | $\square$ | 85.87 | $\square$ | － | $\square$ | 2.94 | $\square$ | 2.94 | 3．55\％ |
| 400 | $\square$ | 45.48 | $\square$ | 48.40 | $\square$ | 93.88 | $\square$ | 45.48 | $\square$ | 51.76 | $\square$ | 97.24 | $\square$ | － | $\square$ | 3.36 | $\square$ | 3.36 | 3．58\％ |
| 450 | $\square$ | 50.38 | $\square$ | 54.45 | $\square$ | 104.83 | $\square$ | 50.38 | $\square$ | 58.23 | $\square$ | 108.61 | $\square$ | － | $\square$ | 3.78 | $\square$ | 3.78 | 3．61\％ |
| 500 | $\square$ | 55.29 | $\square$ | 60.50 | $\square$ | 115.79 | $\square$ | 55.29 | $\square$ | 64.70 | $\square$ | 119.99 | $\square$ | － | $\square$ | 4.20 | $\square$ | 4.20 | 3．63\％ |
| 600 | $\square$ | 65.09 | $\square$ | 72.60 | $\square$ | 137.69 | $\square$ | 65.09 | $\square$ | 77.64 | $\square$ | 142.73 | $\square$ | － | $\square$ | 5.04 | $\square$ | 5.04 | 3．66\％ |
| 643 | \＄ | 69.31 | \＄ | 77.80 | \＄ | 147.11 | \＄ | 69.31 | \＄ | 83.21 | \＄ | 152.52 | \＄ | － | \＄ | 5.41 | \＄ | 5.41 | 3．68\％ |
| 650 | $\square$ | 70.00 | $\square$ | 78.65 | $\square$ | 148.65 | $\square$ | 70.00 | $\square$ | 84.11 | $\square$ | 154.11 | $\square$ | － | $\square$ | 5.46 | $\square$ | 5.46 | 3．67\％ |
| 700 | $\square$ | 74.90 | $\square$ | 84.70 | $\square$ | 159.60 | $\square$ | 74.90 | $\square$ | 90.58 | $\square$ | 165.48 | $\square$ | － | $\square$ | 5.88 | $\square$ | 5.88 | 3．68\％ |
| 750 | $\square$ | 79.80 | $\square$ | 90.75 | $\square$ | 170.55 | $\square$ | 79.80 | $\square$ | 97.05 | $\square$ | 176.85 | $\square$ | － | $\square$ | 6.30 | $\square$ | 6.30 | 3．69\％ |
| 800 | $\square$ | 85.34 | $\square$ | 97.28 | $\square$ | 182.62 | $\square$ | 85.34 | $\square$ | 104.01 | $\square$ | 189.35 | $\square$ | － | $\square$ | 6.73 | $\square$ | 6.73 | 3．69\％ |
| 900 | $\square$ | 96.42 | $\square$ | 110.36 | $\square$ | 206.78 | $\square$ | 96.42 | $\square$ | 117.93 | $\square$ | 214.35 | $\square$ | － | $\square$ | 7.57 | $\square$ | 7.57 | 3．66\％ |
| 1000 | $\square$ | 107.49 | $\square$ | 123.44 | $\square$ | 230.93 | $\square$ | 107.49 | $\square$ | 131.84 | $\square$ | 239.33 | $\square$ | － | $\square$ | 8.40 | $\square$ | 8.40 | 3．64\％ |
| 1200 | $\square$ | 129.64 | $\square$ | 149.59 | $\square$ | 279.23 | $\square$ | 129.64 | $\square$ | 159.68 | $\square$ | 289.32 | $\square$ | － | $\square$ | 10.09 | $\square$ | 10.09 | 3．61\％ |
| 1500 | $\square$ | 162.87 | $\square$ | 188.82 | $\square$ | 351.69 | $\square$ | 162.87 | $\square$ | 201.43 | $\square$ | 364.30 | $\square$ | － | $\square$ | 12.61 | $\square$ | 12.61 | 3．59\％ |
| 2000 | $\square$ | 218.25 | $\square$ | 254.20 | $\square$ | 472.45 | $\square$ | 218.25 | $\square$ | 271.01 | $\square$ | 489.26 | $\square$ | － | $\square$ | 16.81 | $\square$ | 16.81 | 3．56\％ |
| 2500 | $\square$ | 273.63 | $\square$ | 319.58 | $\square$ | 593.21 | $\square$ | 273.63 | $\square$ | 340.59 | $\square$ | 614.22 | $\square$ | － | $\square$ | 21.01 | $\square$ | 21.01 | 3．54\％ |
| 3000 | $\square$ | 329.01 | $\square$ | 384.95 | $\square$ | 713.96 | $\square$ | 329.01 | $\square$ | 410.17 | $\square$ | 739.18 | $\square$ | － | $\square$ | 25.22 | $\square$ | 25.22 | 3．53\％ |
| 3500 | $\square$ | 384.38 | $\square$ | 450.33 | $\square$ | 834.71 | $\square$ | 384.38 | $\square$ | 479.76 | $\square$ | 864.14 | $\square$ | － | $\square$ | 29.43 | $\square$ | 29.43 | 3．53\％ |
| 4000 | $\square$ | 439.76 | $\square$ | 515.71 | $\square$ | 955.47 | $\square$ | 439.76 | $\square$ | 549.34 | $\square$ | 989.10 | $\square$ | － | $\square$ | 33.63 | $\square$ | 33.63 | 3．52\％ |

Present Rates
vs.
Proposed Rates

| Monthly $\square$ sage m | Present Delivery |  | Present Supply $T$ |  | Present Total |  | Delivery |  | e Supply $\mathbb{T}$ |  | Total |  | Difference |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Delivery | Supply T |  | Difference |  |  |  |  |  |  |
|  |  | [1] |  |  |  | T17 |  |  |  | T1] |  | T1] |  | T1] |  | [1] |  |  |  | 1 |  | 11 |  |
| 0 | $\square$ | 6.25 | $\square$ | - |  |  | $\square$ | 6.25 | $\square$ | 6.25 | $\square$ | - | $\square$ | 6.25 | $\square$ | - | $\square$ | - | $\square$ | - | 0.00\% |
| 25 | $\square$ | 8.59 | $\square$ | 3.11 | $\square$ | 11.70 | $\square$ | 8.59 | $\square$ | 3.32 | $\square$ | 11.91 | $\square$ | - | $\square$ | 0.21 | $\square$ | 0.21 | 1.79\% |
| 50 | $\square$ | 10.94 | $\square$ | 6.22 | $\square$ | 17.16 | $\square$ | 10.94 | $\square$ | 6.64 | $\square$ | 17.58 | $\square$ | - | $\square$ | 0.42 | $\square$ | 0.42 | 2.45\% |
| 75 | $\square$ | 13.28 | $\square$ | 9.33 | $\square$ | 22.61 | $\square$ | 13.28 | $\square$ | 9.96 | $\square$ | 23.24 | $\square$ | - | $\square$ | 0.63 | $\square$ | 0.63 | 2.79\% |
| 100 | $\square$ | 15.62 | $\square$ | 12.44 | $\square$ | 28.06 | $\square$ | 15.62 | $\square$ | 13.28 | $\square$ | 28.90 | $\square$ | - | $\square$ | 0.84 | $\square$ | 0.84 | 2.99\% |
| 150 | $\square$ | 20.31 | $\square$ | 18.66 | $\square$ | 38.97 | $\square$ | 20.31 | $\square$ | 19.92 | $\square$ | 40.23 | $\square$ | - | $\square$ | 1.26 | $\square$ | 1.26 | 3.23\% |
| 200 | $\square$ | 24.99 | $\square$ | 24.88 | $\square$ | 49.87 | $\square$ | 24.99 | $\square$ | 26.56 | $\square$ | 51.55 | $\square$ | - | $\square$ | 1.68 | $\square$ | 1.68 | 3.37\% |
| 250 | $\square$ | 29.68 | $\square$ | 31.10 | $\square$ | 60.78 | $\square$ | 29.68 | $\square$ | 33.20 | $\square$ | 62.88 | $\square$ | - | $\square$ | 2.10 | $\square$ | 2.10 | 3.46\% |
| 300 | $\square$ | 34.36 | $\square$ | 37.32 | $\square$ | 71.68 | $\square$ | 34.36 | $\square$ | 39.84 | $\square$ | 74.20 | $\square$ | - | $\square$ | 2.52 | $\square$ | 2.52 | 3.52\% |
| 350 | $\square$ | 39.05 | $\square$ | 43.54 | $\square$ | 82.59 | $\square$ | 39.05 | $\square$ | 46.48 | $\square$ | 85.53 | $\square$ | - | $\square$ | 2.94 | $\square$ | 2.94 | 3.56\% |
| 400 | $\square$ | 43.73 | $\square$ | 49.76 | $\square$ | 93.49 | $\square$ | 43.73 | $\square$ | 53.12 | $\square$ | 96.85 | $\square$ | - | $\square$ | 3.36 | $\square$ | 3.36 | 3.59\% |
| 450 | $\square$ | 48.41 | $\square$ | 55.98 | $\square$ | 104.39 | $\square$ | 48.41 | $\square$ | 59.76 | $\square$ | 108.17 | $\square$ | - | $\square$ | 3.78 | $\square$ | 3.78 | 3.62\% |
| 500 | $\square$ | 53.10 | $\square$ | 62.20 | $\square$ | 115.30 | $\square$ | 53.10 | $\square$ | 66.40 | $\square$ | 119.50 | $\square$ | - | $\square$ | 4.20 | $\square$ | 4.20 | 3.64\% |
| 600 | $\square$ | 62.47 | $\square$ | 74.63 | $\square$ | 137.10 | $\square$ | 62.47 | $\square$ | 79.68 | $\square$ | 142.15 | $\square$ | - | $\square$ | 5.05 | $\square$ | 5.05 | 3.68\% |
| 643 | \$ | 66.50 | \$ | 79.99 | \$ | 146.49 | \$ | 66.50 | \$ | 85.39 | \$ | 151.89 | \$ | - | \$ | 5.40 | \$ | 5.40 | 3.69\% |
| 650 | $\square$ | 67.16 | $\square$ | 80.86 | $\square$ | 148.02 | $\square$ | 67.16 | $\square$ | 86.32 | $\square$ | 153.48 | $\square$ | - | $\square$ | 5.46 | $\square$ | 5.46 | 3.69\% |
| 700 | $\square$ | 71.84 | $\square$ | 87.07 | $\square$ | 158.91 | $\square$ | 71.84 | $\square$ | 92.96 | $\square$ | 164.80 | $\square$ | - | $\square$ | 5.89 | $\square$ | 5.89 | 3.71\% |
| 750 | $\square$ | 76.53 | $\square$ | 93.30 | $\square$ | 169.83 | $\square$ | 76.53 | $\square$ | 99.60 | $\square$ | 176.13 | $\square$ | - | $\square$ | 6.30 | $\square$ | 6.30 | 3.71\% |
| 800 | $\square$ | 81.43 | $\square$ | 99.67 | $\square$ | 181.10 | $\square$ | 81.43 | $\square$ | 106.40 | $\square$ | 187.83 | $\square$ | - | $\square$ | 6.73 | $\square$ | 6.73 | 3.72\% |
| 900 | $\square$ | 91.22 | $\square$ | 112.44 | $\square$ | 203.66 | $\square$ | 91.22 | $\square$ | 120.01 | $\square$ | 211.23 | $\square$ | - | $\square$ | 7.57 | $\square$ | 7.57 | 3.72\% |
| 1000 | $\square$ | 101.01 | $\square$ | 125.21 | $\square$ | 226.22 | $\square$ | 101.01 | $\square$ | 133.61 | $\square$ | 234.62 | $\square$ | - | $\square$ | 8.40 | $\square$ | 8.40 | 3.71\% |
| 1200 | $\square$ | 120.59 | $\square$ | 150.74 | $\square$ | 271.33 | $\square$ | 120.59 | $\square$ | 160.83 | $\square$ | 281.42 | $\square$ | - | $\square$ | 10.09 | $\square$ | 10.09 | 3.72\% |
| 1500 | $\square$ | 149.98 | $\square$ | 189.03 | $\square$ | 339.01 | $\square$ | 149.98 | $\square$ | 201.64 | $\square$ | 351.62 | $\square$ | - | $\square$ | 12.61 | $\square$ | 12.61 | 3.72\% |
| 2000 | $\square$ | 198.94 | $\square$ | 252.85 | $\square$ | 451.79 | $\square$ | 198.94 | $\square$ | 269.66 | $\square$ | 468.60 | $\square$ | - | $\square$ | 16.81 | $\square$ | 16.81 | 3.72\% |
| 2500 | $\square$ | 247.91 | $\square$ | 316.68 | $\square$ | 564.59 | $\square$ | 247.91 | $\square$ | 337.69 | $\square$ | 585.60 | $\square$ | - | $\square$ | 21.01 | $\square$ | 21.01 | 3.72\% |
| 3000 | $\square$ | 296.88 | $\square$ | 380.50 | $\square$ | 677.38 | $\square$ | 296.88 | $\square$ | 405.72 | $\square$ | 702.60 | $\square$ | - | $\square$ | 25.22 | $\square$ | 25.22 | 3.72\% |
| 3500 | $\square$ | 345.84 | $\square$ | 444.32 | $\square$ | 790.16 | $\square$ | 345.84 | $\square$ | 473.75 | $\square$ | 819.59 | $\square$ | - | $\square$ | 29.43 | $\square$ | 29.43 | 3.72\% |
| 4000 | $\square$ | 394.81 | $\square$ | 508.14 | $\square$ | 902.95 | $\square$ | 394.81 | $\square$ | 541.77 | $\square$ | 936.58 | $\square$ | - | $\square$ | 33.63 | $\square$ | 33.63 | 3.72\% |



ATLANTIC CITY ELECTRIC COMPANY

| ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY（＂MGS Secondary＂） 4 SUMMER MONTHS（June Through September） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Present Rates vs． <br> Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | Load Factor | Eneray |  |  |  |  | PresentDistribution |  | PresentBGS and Other Charges |  |  |  |  |  | New |  | BGS and $\begin{gathered}\mathrm{New} \\ \text { Other Charges }\end{gathered}$ |  | $\begin{aligned} & \text { New } \\ & \text { Total } \end{aligned}$ |  | Difference |  | Difference BGS and Other Charges |  | Total |  | Total Difference |
| TIII | \％ |  | Dist | Trans | D Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） | D Demand | DEnergy |  | （\＄） |  | （\＄） |  | （\＄） |  | IIII |  | IIII |  | （\＄） | （\％） |
| 5 | 20 | 730 | 5.00 | 2 | －16．60 | 46.45 |  | 74.95 | $\square$ | 90.38 |  | 165.34 | － 16.60 | 46.45 | $\square$ | 74.95 | － | 96.52 |  | 171.47 |  | － | － | 6.14 |  | 6.14 | 3．7\％ |
| 5 | 30 | 1095 | 5.00 | 2 | － 16.60 | － 69.68 | $\square$ | 98.18 | $\square$ | 127.95 | － | 226.12 | － 16.60 | 69.68 | $\square$ | 98.18 | $\square$ | 137.15 | － | 235.33 | $\square$ |  | $\square$ | 9.20 |  | 9.20 | 4．1\％ |
| 5 | 40 | 1460 | 5.00 | 2 | － 16.60 | 92.90 | $\square$ | 121.40 | $\square$ | 165.51 | $\square$ | 286.91 | $\square 16.60$ | $\square \quad 92.90$ | $\square$ | 121.40 | $\square$ | 177.78 | $\square$ | 299.18 | － |  | व | 12.27 |  | 12.27 | 4．3\％ |
| 5 | 50 | 1825 | 5.00 | ${ }^{2}$ | $\square 16.60$ | 116.13 | $\square$ | 144.63 | $\square$ | 203.07 | $\square$ | 347.70 | － 16.60 | － 116.13 | $\square$ | 144.63 | $\square$ | 218.41 | $\square$ | 363.04 | $\square$ | － | $\square$ | 15.34 |  | 15.34 | 4．4\％ |
| 5 | 60 | 2190 | 5.00 | 2 | － 16.60 | $\square 139.36$ | － | 167.86 | $\square$ | 240.63 | $\square$ | 408.49 | $\square 16.60$ | － 139.36 | － | 167.86 | $\square$ | 259.04 | $\square$ | 426.90 | $\square$ | － | $\square$ | 18.41 |  | 18.41 | 4．5\％ |
| 5 | 70 | 2555 | 5.00 | 2 | － 16.60 | $\square 162.58$ | $\square$ | 191.08 | $\square$ | 278.19 | $\square$ | 469.27 | $\square 16.60$ | － 162.58 | $\square$ | 191.08 | $\square$ | 299.67 | $\square$ | 490.75 | $\square$ | － | ㅁ | 21.48 | $\square$ | 21.48 | 4．6\％ |
| 5 | 80 | 2920 | 5.00 | $\stackrel{2}{7}$ | 16.60 | － 185.81 | $\square$ | 214.31 | $\square$ | 315.75 | － | 530.06 | － 16.60 | $\square 185.81$ | $\square$ | 214.31 | $\square$ | 340.30 | $\square$ | 554.61 | $\square$ | － | $\square$ | 24.55 |  | 24.55 | 4．6\％ |
| 10 | 20 | 1460 | 10.00 | 7 | － 33.20 | 92.90 | $\square$ | 138.00 | $\square$ | 203.66 | $\square$ | 341.66 | － 33.20 | 92.90 | － | 138.00 | － | 215.93 | $\square$ | 353.93 | $\square$ | － | － | 12.27 | － | 12.27 | 3．6\％ |
| 10 | 30 | 2190 | 10.00 | 7 | $\square 33.20$ | － 139.36 | $\square$ | 184.46 | $\square$ | 278.78 | $\square$ | 463.24 | $\square 33.20$ | － 139.36 | $\square$ | 184.46 | $\square$ | 297.19 | $\square$ | 481.65 | $\square$ | － | $\square$ | 18.41 | － | 18.41 | 4．0\％ |
| 10 | 40 | 2920 | 10.00 | 7 | 33.20 | － 185.81 | $\square$ | 230.91 | $\square$ | 353.90 |  | 584.81 | － 33.20 | － 185.81 | － | 230.91 | － | 378.45 | $\square$ | 609.36 | － | － | 口 | 24.55 | $\square$ | 24.55 | 4．2\％ |
| 10 | 50 | 3650 | 10.00 | 7 | $\square 33.20$ | － 232.26 | $\square$ | 277.36 | $\square$ | 429.03 |  | 706.39 | $\square 33.20$ | － 232.26 | $\square$ | 277.36 | $\square$ | 459.71 | $\square$ | 737.07 | $\square$ | － | $\square$ | 30.68 | $\square$ | 30.68 | 4．3\％ |
| 10 | 60 | 4380 | 10.00 | 7 | $\square 33.20$ | $\square 278.71$ | $\square$ | 323.81 | $\square$ | 504.15 |  | 827.96 | － 33.20 | － 278.71 | $\square$ | 323.81 | $\square$ | 540.97 | $\square$ | 864.78 | $\square$ | － | $\square$ | 36.82 |  | 36.82 | 4．4\％ |
| 10 | 70 | 5110 | 10.00 | 7 | $\square 33.20$ | － 325.16 | $\square$ | 370.26 | $\square$ | 579.27 | － | 949.54 | $\square 33.20$ | － 325.16 | $\square$ | 370.26 | － | 622.23 | － | 992.49 | $\square$ | － | 口 | 42.95 | － | 42.95 | 4．5\％ |
| 10 | 80 | 5840 | 10.00 | 7 | $\square 33.20$ | － 371.62 | $\square$ | 416.72 | $\square$ | 654.40 | $\square$ | 1071.12 | － 33.20 | － 371.62 | － | 416.72 | － | 703.49 | － | 1120.21 | － | － | $\square$ | 49.09 | $\square$ | 49.09 | 4．6\％ |
| 20 | 20 | 2920 | 20.00 | 17 | 66.40 | $\square 185.81$ | $\square$ | 264.11 | $\square$ | ${ }^{430.20}$ | 口 | 694.31 | $\square 66.40$ | － 185.81 | $\square$ | 264.11 | $\square$ | 454.75 | $\square$ | 718.86 | $\square$ |  | $\square$ | 24.55 | $\square$ | 24.55 | 3．5\％ |
| 20 | 30 | 4380 | 20.00 | 17 | $\square 66.40$ | － 278.71 | $\square$ | 357.01 | $\square$ | 580.45 | $\square$ | 937.46 | $\square 66.40$ | $\square 278.71$ | $\square$ | 357.01 | $\square$ | 617.27 | $\square$ | 974.28 | － | － | － | 36.82 | $\square$ | 36.82 | 3．9\％ |
| 20 | 40 | 5840 | 20.00 | 17 | $\square 66.40$ | $\square 371.62$ | $\square$ | 449.92 | $\square$ | 730.70 |  | 1180.62 | $\square 66.40$ | － 371.62 | $\square$ | 449.92 | $\square$ | 779.79 |  | 1229.71 | $\square$ | － | $\square$ | 49.09 | $\square$ | 49.09 | 4．2\％ |
| 20 | 50 | 7300 | 20.00 | 17 | $\square 66.40$ | － 464.52 | $\square$ | 542.82 | $\square$ | 880.95 |  | 1423.77 | $\square 66.40$ | － 464.52 | $\square$ | 542.82 | $\square$ | 942.31 |  | 1485.13 | $\square$ | － | 口 | 61.36 | $\square$ | 61.36 | 4．3\％ |
| 20 | 60 | 8760 | 20.00 | 17 | $\square 66.40$ | －557．43 | $\square$ | 635.73 | $\square$ | 1031.19 |  | 1666.92 | $\square 66.40$ | － 557.43 | $\square$ | 635.73 | $\square$ | 1104.83 |  | 1740.55 | － | － | $\square$ | 73.64 | $\square$ | 73.64 | 4．4\％ |
| 20 | 70 | 10220 | 20.00 | 17 | $\square 66.40$ | － 650.33 | $\square$ | 728.63 | $\square$ | 1181.44 |  | 1910.07 | $\square 66.40$ | $\square \quad 650.33$ | $\square$ | 728.63 | $\square$ | 1267.35 |  | 1995.98 | $\square$ |  | 口 | 85.91 |  | 85.91 | 4．5\％ |
| 20 | 80 | 11680 | 20.00 | 17 | $\square 66.40$ | － 743.23 | $\square$ | 821.53 | $\square$ | 1331.69 |  | 2153.22 | $\square 66.40$ | － 743.23 | $\square$ | 821.53 | $\square$ | 1429.87 | $\square$ | 2251.40 | $\square$ |  | － | 98.18 | $\square$ | 98.18 | 4．6\％ |
| 30 | 20 | 4380 | 30.00 | 27 | $\square 99.60$ | $\square 278.71$ | － | 390.21 | $\square$ | 656.75 |  | 1046.96 | $\square 99.60$ | － 278.71 | $\square$ | 390.21 | $\square$ | 693.57 | $\square$ | 1083.78 | $\square$ | － | $\square$ | 36.82 | $\square$ | 36.82 | 3．5\％ |
| 30 | 30 | 6570 | 30.00 | 27 | $\square 99.60$ | $\square 418.07$ | $\square$ | 529.57 | $\square$ | 882.12 |  | 1411.69 | － 99.60 | $\square 418.07$ | $\square$ | 529.57 | $\square$ | 937.35 |  | 1466.92 | $\square$ |  | － | 55.23 |  | 55.23 | 3．9\％ |
| 30 | 40 | 8760 | 30.00 | 27 | $\square 99.60$ | －557．43 | $\square$ | 668.93 | $\square$ | 1107.49 |  | 1776.42 | － 99.60 | $\square \quad 557.43$ | $\square$ | 668.93 | $\square$ | 1181.13 |  | 1850.05 | $\square$ | － | $\square$ | 73.64 | － | 73.64 | 4．1\％ |
| 30 | 50 | 10.950 | 30.00 | 27 | $\square 99.60$ | $\square 696.78$ | $\square$ | 808.28 | $\square$ | 1332.86 |  | 2141.14 | － 99.60 | $\square 696.78$ | $\square$ | 808.28 | $\square$ | 1424.91 |  | 2233.19 | $\square$ |  | $\square$ | 92.05 |  | 92.05 | 4．3\％ |
| 30 | 60 | 13140 | 30.00 | 27 | －99．60 | － 836.14 | $\square$ | 947.64 | $\square$ | 1558.23 |  | 2505.87 | － 99.60 | － 836.14 |  | 947.64 | $\square$ | 1668.69 |  | 2616.33 | $\square$ |  | $\square$ | 110.45 | $\square$ | 110.45 | 4．4\％ |
| 30 | 70 | 15330 | 30.00 | 27 | $\square 99.60$ | － 975.49 | $\square$ | 1086.99 | － | 1783.60 |  | 2870.60 | － 99.60 | $\square \quad 975.49$ | $\square$ | 1086.99 | $\square$ | 1.912 .47 |  | 2999.46 | $\square$ | － | $\square$ | 128.86 | － | 128.86 | 4．5\％ |
| 30 | 80 | 17520 | 30.00 | 27 | $\square 99.60$ | $\square 1114.85$ | $\square$ | 1226.35 | $\square$ | 2008.98 |  | 3235.33 | － 99.60 | $\square 1144.85$ | $\square$ | 1226.35 | $\square$ | 2156.25 |  | 3382.60 | $\square$ |  | $\square$ | 147.27 |  | 147.27 | 4．6\％ |
| 50 | 20 | 7300 | 50.00 | 47 | 166.00 | $\square 464.52$ | $\square$ | 642.42 | $\square$ | 1109.85 |  | 1752.27 | $\square 166.00$ | － 464.52 | $\square$ | 642.42 | $\square$ | 1171.21 | $\square$ | 1813.63 | － | － | 口 | 61.36 | － | 61.36 | 3．5\％ |
| 50 | 30 | 10950 | 50.00 | 47 | 166.00 | － 696.78 | $\square$ | 874.68 | $\square$ | 1485.46 |  | 2360.14 | $\square 166.00$ | － 696.78 | $\square$ | 874.68 | $\square$ | 1577.51 |  | 2452.19 | $\square$ | － | － | 92.05 | $\square$ | 7 92.05 | 3．9\％ |
| 50 | 40 | 14600 | 50.00 | 47 | $\square 166.00$ | － 929.04 | $\square$ | 1106.94 | $\square$ | 1861.08 |  | 2968.02 | $\square 166.00$ | － 929.04 | $\square$ | 1106.94 | $\square$ | 1983.81 |  | 3090.75 | $\square$ |  | $\square$ | 122.73 |  | 122.73 | 4．1\％ |
| 50 | 50 | 18250 | 50.00 | 47 | 166.00 | $\square 1161.30$ | $\square$ | 11339.20 | $\square$ | 2236.70 |  | 3575.90 | －166．00 | －1161．30 | － | 1339.20 | $\square$ | 2390.11 |  | 3729.31 | $\square$ | － | $\square$ | 153.41 | － | 153.41 | 4．3\％ |
| 50 | 60 | 21900 | 50.00 | 47 | 166.00 | $\square 1393.56$ | $\square$ | 1571.46 | $\square$ | 2612.32 |  | 4183.78 | $\square 166.00$ | $\square 1393.56$ |  | 1571.46 | $\square$ | 2796.41 |  | 4367.87 | $\square$ |  | $\square$ | 184.09 |  | 184.09 | 4．4\％ |
| 50 | 70 | 25550 | 50.00 | 47 | 166.00 | $\square 1625.82$ | $\square$ | 1803.72 | $\square$ | 2987.93 |  | 4791.66 | $\square 166.00$ | $\square 1625.82$ | － | 1803.72 | $\square$ | 3202.71 |  | 5006.43 | － |  | $\square$ | 214.77 |  | 214.77 | 4．5\％ |
| 50 | 80 | 29200 | 50.00 | 47 | 166.00 | $\square 1858.08$ | $\square$ | 2035.98 | $\square$ | 3363.55 |  | 5399.54 | $\square 166.00$ | $\square 1858.08$ | $\square$ | 2035.98 | ㅁ | 3609.01 |  | 5644.99 | $\square$ | － | $\square$ | 245.46 | $\square$ | 245.46 | 4．5\％ |
| 75 | 30 | 16425 | 75.00 | 72 | 249.00 | $\square 1045.17$ | $\square$ | 1306.07 | $\square$ | 2239.64 |  | 3545.71 | $\square 249.00$ | －1045．17 | $\square$ | 1306.07 | $\square$ | 2377.71 |  | 3683.78 | $\square$ |  | $\square$ | 138.07 |  | 138.07 | 3．9\％ |
| 75 | 40 | 21900 | 75.00 | 72 | 249.00 | $\square 1393.56$ | $\square$ | 1654.46 | $\square$ | 2803.07 | $\square$ | 4457.53 | $\square 249.00$ | －1393．56 | $\square$ | 1654.46 | － | 2987.16 | － | 4641.62 | $\square$ | － | $\square$ | 184.09 | $\square$ | 184.09 | 4．1\％ |
| 75 | 50 | 27375 | 75.00 | 72 | 249.00 | $\square 1741.95$ | $\square$ | 2002.85 | $\square$ | 3366.49 |  | 5369.35 | $\square 249.00$ | $\square 1741.95$ | $\square$ | 2002.85 | $\square$ | 3596.61 | $\square$ | 5.599 .46 | $\square$ | － | $\square$ | 230.11 | $\square$ | 230.11 | 4．3\％ |
| 75 | 60 | 32850 | 75.00 | 72 | 249.00 | $\square 2090.34$ | $\square$ | 2351.24 | $\square$ | 3.929 .92 |  | 6281.16 | $\square 249.00$ | $\square 2090.34$ | $\square$ | 2351.24 | $\square$ | 4206.06 |  | 6557.30 | $\square$ |  | $\square$ | 276.14 |  | 276.14 | 4．4\％ |
| 75 | 70 | 38325 | 75.00 | 72 | 249.00 | $\square 2438.73$ | $\square$ | 2699.63 | $\square$ | 4493.35 | $\square$ | 7192.98 | $\square 249.00$ | $\square 2438.73$ | $\square$ | 2699.63 | $\square$ | 4815.51 | $\square$ | 7515.14 | $\square$ | － | $\square$ | 322.16 | $\square$ | 322.16 | 4．5\％ |
| 75 | 80 | 43800 | 75.00 | 72 | 249.00 | $\square 2787.13$ | $\square$ | 3048.03 | $\square$ | 5056.77 |  | 8104.80 | $\square 249.00$ | $\square 2787.13$ | $\square$ | 3048.03 | $\square$ | 5424.96 | － | 8472.98 | $\square$ |  | $\square$ | 368.18 | － | 368.18 | 4．5\％ |
| 75 | 90 | 49275 | 75.00 | 72 | 249.00 | $\square 3135.52$ | $\square$ | 3396.42 | $\square$ | 5620.20 |  | 9016.62 | $\square 249.00$ | $\square 3135.52$ | － | 3396.42 | $\square$ | 6.034 .41 |  | 9430.82 | $\square$ | － | － | 414.21 |  | 414.21 | 4．6\％ |
| 100 | 30 | 21900 | 100.00 | 97 | ${ }^{3} 32.00$ | $\square 1393.56$ | $\square$ | 1737.46 | $\square$ | 2993.82 |  | 4731.28 | $\square 332.00$ | $\square 1393.56$ | $\square$ | 1737.46 | $\square$ | 3177.91 |  | 4915.37 | － | － | $\square$ | 184.09 |  | 184.09 | 3．9\％ |
| 100 | 40 | 29200 | 100.00 | 97 | ${ }^{332} 2.00$ | $\square 1858.08$ | $\square$ | 2201.98 | $\square$ | 3745.05 |  | 5947.04 | $\square 332.00$ | $\square 1858.08$ | $\square$ | 2201.98 | $\square$ | 3.990 .51 | － | 6192.49 | $\square$ | － | $\square$ | 245.46 | $\square$ | 245.46 | 4．1\％ |
| 100 | 50 | 36500 | 100.00 | 97 | ${ }^{332.00}$ | $\square 2322.60$ | $\square$ | 2666.50 | $\square$ | 4496.29 |  | 7162.79 | $\square 332.00$ | $\square 2322.60$ | $\square$ | 2666.50 | $\square$ | 4803.11 |  | 7479.61 | $\square$ | － | $\square$ | 306.82 | － | 306.82 | 4．3\％ |
| 100 | 60 | 43800 51100 | 100.00 | 97 | ${ }^{332.00}$ | $\square 2787.13$ | $\square$ | 3131.03 35955 | $\square$ | ${ }_{5}^{5247.52}$ |  | $\begin{array}{r}8378.55 \\ \hline 959.31\end{array}$ | $\square 332.00$ | $\square 2787.13$ | $\square$ | $\begin{array}{r}3131.03 \\ \hline 35955 \\ \hline\end{array}$ | $\square$ | 5615.71 |  | 8746.73 | $\square$ | － | $\square$ | 368.18 | $\square$ | 368.18 | 4．4\％ |
| 100 | 70 | 51100 | 100.00 | 97 | ${ }^{332.00}$ | $\square 3251.65$ | $\square$ | 3595.55 | $\square$ | 5998.76 |  | 9594.31 | $\square 332.00$ | $\square 3251.65$ | $\square$ | 3595.55 | $\square$ | 6428.31 |  | 10.023 .85 | $\square$ | － | $\square$ | 429.55 | － | 429.55 | 4．5\％ |
| 100 | 80 | 58400 | 100.00 | 97 | ${ }^{332.00}$ | $\square 3716.17$ | $\square$ | 4060.07 | $\square$ | 6750.00 |  | 10810.06 | $\square 332.00$ | $\square 3716.17$ | $\square$ | 4060.07 | $\square$ | 7240.91 |  | 11300.97 | $\square$ | － | $\square$ | 490.91 | $\square$ | 490.91 | 4．5\％ |
| 100 | 90 | 65700 | 100.00 | 97 | ${ }^{332.00}$ | $\square 4180.69$ | $\square$ | 4524.59 | $\square$ | 7501.23 |  | 12025.82 | $\square 332.00$ | $\square 4180.69$ | $\square$ | 4524.59 | $\square$ | 8053.51 |  | 12578.09 | $\square$ |  | 口 | 552.27 | － | 552.27 | 4．6\％ |
| 200 | 30 | 43800 | 200.00 | 197 | 664.00 | $\square 2787.13$ | $\square$ | 3463.03 | $\square$ | 6010.52 |  | 9473.55 | $\square 64.00$ | 2787.13 | $\square$ | 3463.03 | $\square$ | 6378.71 |  | 9841.73 | $\square$ |  | $\square$ | 368.18 | $\square$ | 368.18 | 3．9\％ |
| 200 | 40 | 58400 | 200.00 | 197 | 664.00 | $\square 3716.17$ | $\square$ | 4392.07 | $\square$ | 7513.00 |  | 11905.06 | $\square 64.00$ | $\square 3716.17$ | $\square$ | 4392.07 | $\square$ | 8003.91 |  | 12395.97 | $\square$ | － | － | 490.91 | － | 490.91 | 4．1\％ |
| 200 | 50 | 73000 | 200.00 | 197 | 664.00 | $\square 4645.21$ | － | 5321.11 | $\square$ | 9.015 .47 |  | 14336.58 | $\square 664.00$ | $\square 4645.21$ | － | 5321.11 | $\square$ | 9629.11 |  | 14950.21 | $\square$ | － | $\square$ | 613.64 | － | 613.64 | 4．3\％ |
| 200 | 60 | 87600 | 200.00 | 197 | 664.00 | $\square 5574.25$ | $\square$ | 6250.15 | $\square$ | 10517.94 |  | 16768.09 | $\square 664.00$ | $\square 5574.25$ | $\square$ | 6250.15 | $\square$ | 11254.30 |  | 17504.45 | $\square$ |  | $\square$ | 736.37 | $\square$ | 736.37 | 4．4\％ |
| 200 | 70 | 102200 | 200.00 | 197 | 664.00 | $\square 6503.29$ | $\square$ | 7179.19 | $\square$ | 12020.41 |  | 19199.60 | $\square 664.00$ | $\square 6503.29$ | $\square$ | 7179.19 | $\square$ | 12879.50 |  | 20.558 .70 | $\square$ | － | $\square$ | 859.09 | $\square$ | 859.09 | 4．5\％ |
| 200 | 80 | 116800 | 200.00 | 197 | 664.00 | $\square 7432.33$ | $\square$ | 8108.23 | $\square$ | 13522.88 |  | 21631.12 | $\square 664.00$ | $\square 7432.33$ | $\square$ | 8108.23 | $\square$ | 14504.70 |  | 22612.94 | $\square$ | － | $\square$ | 981.82 |  | 981.82 | 4．5\％ |
| 200 | 90 | 131400 | 200.00 | 197 | 664.00 | 8361.38 | $\square$ | 9037.28 | $\square$ | 15025.35 |  | 24062.63 | $\square 664.00$ | $\square 8361.38$ | $\square$ | 9037.28 | $\square$ | 16129.90 |  | 25167.18 | $\square$ | － | $\square$ | 1104.55 |  | 1104.55 | 4．6\％ |

ATLANTIC CITY ELLECTRIC COMPANY
GENERAL SERVICE SECONDARY（＂MGS

| ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY（＂MGS Secondary＂） Annual Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Present Rates vs． <br> Proposed Rates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | Load Factor | Eneray |  |  |  |  | Present Distribution |  | $\begin{gathered} \text { Present } \\ \text { BGS and Other Charges } \end{gathered}$ |  | Present ${ }^{\text {Preped }}$ |  |  |  | New |  | New <br> BGS and Other Charges |  | $\begin{aligned} & \text { New } \\ & \text { Total } \end{aligned}$ |  | Difference |  | Difference <br> BGS and Other Charges |  |  |  |  |
| Demand | \％ | Emp | Dist | Trans | D Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） | D Demand | D Energy |  | （\＄） |  | （\＄） |  | （\＄） |  | Tilu |  | and |  | （\＄） | （\％） |
| 5 | 20 | 730 | 5.00 | 2 | 14.63 | 42.98 |  | 69.51 | － | 88.71 |  | 158.22 | － 14.63 | 42.98 | $\square$ | 69.51 | $\square$ | 94.85 |  | 164.36 |  |  | － | 6.14 |  | 6.14 | 3．9\％ |
| 5 | 30 | 1095 | 5.00 | 2 | －14．63 | － 64.47 | $\square$ | 91.00 | $\square$ | 125.69 | $\square$ | 216.69 | － 14.63 | 64.47 | $\square$ | 91.00 | $\square$ | 134.89 |  | 225.89 | $\square$ |  | $\square$ | 9.20 |  | 9.20 | 4．2\％ |
| 5 | 40 | 1460 | 5.00 | 2 | $\square 14.63$ | － 85.95 | $\square$ | 112.49 | $\square$ | 162.66 | $\square$ | 275.15 | $\square 14.63$ | － 85.95 | － | 112.49 | $\square$ | 174.94 |  | 287.42 | $\square$ | － | － | 12.27 | － | 12.27 | 4．5\％ |
| 5 | 50 | 1825 | 5.00 | 2 | $\square 14.63$ | 107.44 | $\square$ | 133.98 | $\square$ | 199.64 |  | 333.62 | $\square 14.63$ | $\square 107.44$ | $\square$ | 133.98 | $\square$ | 214.98 |  | 348.96 | $\square$ | － | $\square$ | 15.34 |  | 15.34 | 4．6\％ |
| 5 | 60 | 2190 | 5.00 | 2 | $\square 14.63$ | － 128.93 | － | 155.46 | $\square$ | 236.62 | $\square$ | 392.08 | － 14.63 | $\square 128.93$ | － | 155.46 | $\square$ | 255.03 |  | 410.49 | $\square$ |  | 口 | 18.41 |  | 18.41 | 4．7\％ |
| 5 | 70 | 2555 | 5.00 | 2 | $\square 14.63$ | $\square 150.42$ | $\square$ | 176.95 | $\square$ | 273.60 | $\square$ | 450.55 | $\square 14.63$ | － 150.42 | $\square$ | 176.95 | － | 295.08 | $\square$ | 472.03 | $\square$ | － | ㅁ | 21.48 | － | 21.48 | 4．8\％ |
| 5 | 80 | 2920 | 5.00 | $\stackrel{2}{7}$ | $\square 14.63$ | 171.91 | － | 198.44 | $\square$ | 310.58 |  | 509.02 | $\square 14.63$ | 171.91 | $\square$ | 198.44 | － | 335.12 |  | 533.56 | $\square$ |  | $\square$ | 24.55 |  | 24.55 | 4．8\％ |
| 10 | 20 | 1460 | 10.00 | 7 | $\square 29.27$ | － 85.95 | － | 127.12 | $\square$ | 199.55 | $\square$ | 326.67 | $\square 29.27$ | 85.95 | － | 127.12 | － | 211.82 |  | 338.94 | $\square$ | － | 口 | 12.27 | $\square$ | 12.27 | 3．8\％ |
| 10 | 30 | 2190 | 10.00 | 7 | $\square 29.27$ | 128.93 | － | 170.10 | $\square$ | 273.50 | $\square$ | 443.60 | $\square 29.27$ | － 128.93 | $\square$ | 170.10 | $\square$ | 291.91 | $\square$ | 462.01 | $\square$ |  | $\square$ | 18.41 | － | 18.41 | 4．1\％ |
| 10 | 40 | 2920 | 10.00 | 7 | － 29.27 | － 171.91 | $\square$ | 213.07 | $\square$ | 347.46 | $\square$ | 560.53 | $\square 29.27$ | － 171.91 | $\square$ | 213.07 | $\square$ | 372.00 |  | 585.08 | $\square$ | － | 口 | 24.55 |  | 24.55 | 4．4\％ |
| 10 | 50 | 3650 | 10.00 | 7 | $\square 29.27$ | － 214.88 | $\square$ | 256.05 | $\square$ | 421.41 | － | 677.47 | $\square 29.27$ | － 214.88 | $\square$ | 256.05 | $\square$ | 452.10 | － | 708.15 | － | － | － | 30.68 | － | 30.68 | 4．5\％ |
| 10 | 60 | 4380 | 10.00 | 7 | $\square 29.27$ | $\square 257.86$ | $\square$ | 299.03 | $\square$ | 495.37 |  | 794.40 | $\square 29.27$ | －257．86 | $\square$ | 299.03 | $\square$ | 532.19 |  | － 831.22 | $\square$ | － | $\square$ | 36.82 |  | 36.82 | 4．6\％ |
| 10 | 70 | 5110 | 10.00 | 7 | $\square 29.27$ | － 300.84 | $\square$ | 342.00 | $\square$ | 569.33 | $\square$ | 911.33 | $\square 29.27$ | － 300.84 | $\square$ | 342.00 | － | 612.28 |  | 954.28 | $\square$ | － | 口 | 42.95 | － | 42.95 | 4．7\％ |
| 10 | 80 | 5840 | 10.00 | 7 | $\square 29.27$ | － 343.81 | $\square$ | 384.98 | $\square$ | 643.28 | $\square$ | 1028.26 | $\square 29.27$ | － 343.81 | $\square$ | 384.98 | $\square$ | 692.37 |  | 1077.35 | － | － | 口 | 49.09 | $\square$ | 49.09 | 4．8\％ |
| 20 | 20 | 2920 | 20.00 | 17 | $\square 58.53$ | － 171.91 | $\square$ | 242.34 | $\square$ | 421.23 | $\square$ | 663.57 | $\square 58.53$ | － 171.91 | $\square$ | 242.34 | $\square$ | 445.77 |  | － 688.11 | $\square$ |  | 口 | 24.55 |  | 24.55 | 3．7\％ |
| 20 | 30 | 4380 | 20.00 | 17 | $\square 58.53$ | － 257.86 | － | 328.29 | $\square$ | 569.14 | $\square$ | 897.43 | $\square 58.53$ | － 257.86 | $\square$ | 328.29 | － | 605.96 | － | － 934.25 | － | － | － | 36.82 | $\square$ | 36.82 | 4．1\％ |
| 20 | 40 | 5840 | 20.00 | 17 | $\square 58.53$ | － 343.81 | $\square$ | 414.25 | $\square$ | 717.05 |  | 1131.30 | $\square 58.53$ | － 343.81 | $\square$ | 414.25 | $\square$ | 766.14 |  | － 1180.39 | $\square$ | － | $\square$ | 49.09 | $\square$ | 49.09 | 4．3\％ |
| 20 | 50 | 7300 | 20.00 | 17 | $\square 58.53$ | － 429.77 | $\square$ | 500.20 | $\square$ | 864.96 |  | 1365.16 | $\square 58.53$ | － 429.77 | $\square$ | 500.20 | － | 926.32 |  | 1426.52 | $\square$ |  | 口 | 61.36 |  | 61.36 | 4．5\％ |
| 20 | 60 | 8760 | 20.00 | 17 | $\square 58.53$ | － 515.72 | $\square$ | 586.15 | $\square$ | 1012.87 |  | 1599.03 | － 58.53 | － 515.72 | $\square$ | 586.15 | $\square$ | 1086.51 |  | 1672.66 | － | － | $\square$ | 73.64 | $\square$ | 73.64 | 4．6\％ |
| 20 | 70 | 10220 | 20.00 | 17 | $\square 58.53$ | － 601.68 | $\square$ | 672.11 | $\square$ | 1160.78 |  | 1832.89 | $\square 58.53$ | － 601.68 | $\square$ | 672.11 | $\square$ | 1246.69 |  | 1918.80 | $\square$ |  | 口 | 85.91 |  | 85.91 | 4．7\％ |
| 20 | 80 | 11680 | 20.00 | 17 | $\square 58.53$ | 687.63 | $\square$ | 758.06 | $\square$ | 1308.69 | $\square$ | 2066.75 | － 58.53 | 687.63 | $\square$ | 758.06 | $\square$ | 1406.87 |  | 2164.94 | － |  | － | 98.18 | $\square$ | 98.18 | 4．8\％ |
| 30 | 20 | 4380 | 30.00 | 27 | $\square 87.80$ | － 257.86 | $\square$ | 357.56 | $\square$ | 642.90 |  | 1000.46 | $\square 87.80$ | － 257.86 | $\square$ | 357.56 | $\square$ | 679.72 |  | －1037．28 | $\square$ | － | $\square$ | 36.82 | $\square$ | 36.82 | 3．7\％ |
| 30 | 30 | 6570 | 30.00 | 27 | $\square 87.80$ | － 386.79 | $\square$ | 486.49 | $\square$ | 864.77 |  | 1351.26 | $\square 87.80$ | － 386.79 | $\square$ | 486.49 | － | 920.00 |  | 1406.49 | $\square$ |  | － | 55.23 |  | 55.23 | 4．1\％ |
| 30 | 40 | 8760 | 30.00 | 27 | $\square 87.80$ | $\square 515.72$ | － | 615.42 | $\square$ | 1086.64 |  | 1702.06 | $\square 87.80$ | － 515.72 | － | 615.42 | $\square$ | 1160.27 |  | 1775.70 | － | － | $\square$ | 73.64 | $\square$ | 73.64 | 4．3\％ |
| 30 | 50 | 10.950 | 30.00 | 27 | $\square 87.80$ | － 644.65 | $\square$ | 744.35 | $\square$ | ${ }^{1308.50}$ |  | 2052.86 | －87．80 | － 647.65 | $\square$ | 744.35 | $\square$ | 1400.55 |  | 2144.90 | $\square$ |  | $\square$ | ${ }^{92.05}$ | $\square$ | 92．05 | 4．5\％ |
| 30 | 60 | 13140 | 30.00 | 27 | $\square 87.80$ | $\square 773.58$ | $\square$ | 873.28 | $\square$ | 1530.37 |  | 2403.65 | $\square 87.80$ | $\square 773.58$ |  | 873.28 | $\square$ | 1640.83 |  | 2514.11 | $\square$ |  | $\square$ | 110.45 |  | 110.45 | 4．6\％ |
| 30 | 70 | 15330 | 30.00 | 27 | $\square 87.80$ | $\square 902.51$ | $\square$ | 1.002 .21 | $\square$ | 1752.24 |  | 2754.45 | $\square 87.80$ | － 902.51 | $\square$ | 1002.21 | $\square$ | 1881.10 |  | 2883.31 | $\square$ | － | － | ${ }^{128.86}$ | － | 128.86 | 4．7\％ |
| 30 | 80 | 17520 | 30.00 | 27 | $\square 87.80$ | $\square 1031.44$ | － | 1131.14 | $\square$ | 1974.10 |  | 3105.25 | $\square 87.80$ | $\square 1031.44$ | $\square$ | 1131.14 | $\square$ | 2121.38 |  | 3252.52 | $\square$ |  | $\square$ | 147.27 |  | 147.27 | 4．7\％ |
| 50 | 20 | 7300 | 50.00 | 47 | 146.33 | 429.77 | － | 588.00 | $\square$ | 1086.26 | $\square$ | 1674.26 | $\square 146.33$ | － 429.77 | － | 588.00 | $\square$ | 1147.62 |  | 1735.62 | － |  | $\square$ | 61.36 | $\square$ | 61.36 | 3．7\％ |
| 50 | 30 | 10950 | 50.00 | 47 | 146.33 | $\square 644.65$ | $\square$ | 802.89 | $\square$ | 1456.04 |  | 2258.92 | $\square 146.33$ | － 644.65 | $\square$ | 802.89 | $\square$ | 1548.08 |  | 2350.97 | $\square$ | － | $\square$ | 92.05 | $\square$ | 92.05 | 4．1\％ |
| 50 | 40 | 14600 | 50.00 | 47 | 146.33 | － 859.54 | $\square$ | 1.017 .77 | $\square$ | 1825.81 |  | 2843.58 | $\square 146.33$ | － 859.54 | $\square$ | 1017.77 | $\square$ | 1948.54 |  | 2966.31 | $\square$ |  | $\square$ | 122.73 |  | 122.73 | 4．3\％ |
| 50 | 50 | 18250 | 50.00 | 47 | 146.33 | $\square 1074.42$ | $\square$ | 1232.65 | － | 2195.59 |  | 3428.25 | 146.33 | －1074．42 | $\square$ | 1232.65 | － | 2349.00 |  | － 3581.66 | $\square$ | － | $\square$ | 153.41 | － | 153.41 | 4．5\％ |
| 50 | 60 | 21900 | 50.00 | 47 | 146.33 | $\square 1289.30$ | $\square$ | 1447.54 | $\square$ | 2565.37 |  | 4012.91 | $\square 146.33$ | $\square 1289.30$ | $\square$ | 1447.54 | $\square$ | 2749.46 |  | 4197.00 | $\square$ |  | $\square$ | 184.09 |  | 184.09 | 4．6\％ |
| 50 | 70 | 25550 | 50.00 | 47 | 146.33 | $\square 1504.19$ | $\square$ | 1662.42 | $\square$ | 2935.15 |  | 4597.57 | $\square 146.33$ | $\square 1504.19$ | $\square$ | 1662.42 | $\square$ | 3149.92 |  | 4812.34 |  | － | $\square$ | 214.77 |  | 214.77 | 4．7\％ |
| 50 | 80 | 29200 | 50.00 | 47 | 146.33 | $\square 1719.07$ | $\square$ | 1877.31 | － | 3304.93 | $\square$ | 5182.23 | 146.33 | 1719.07 | $\square$ | 1877.31 | $\square$ | 3550.38 |  | －5427．69 | － | － | $\square$ | 245.46 | $\square$ | 245.46 | 4．7\％ |
| 75 | 30 | 16425 | 75.00 | 72 | 219.50 | － 966.98 | $\square$ | 1198.38 | $\square$ | 2195.12 |  | 3393.50 | $\square 219.50$ | － 966.98 | $\square$ | 1198.38 | $\square$ | 2333.19 |  | 3531.57 | $\square$ |  | $\square$ | 138.07 |  | 138.07 | 4．1\％ |
| 75 | 40 | 21900 | 75.00 | 72 | 219.50 | $\square 1289.30$ | － | 1520.70 | $\square$ | 2749.79 | $\square$ | 4270.49 | $\square 219.50$ | $\square 1289.30$ | $\square$ | 1520.70 | － | 2933.88 |  | 4454.58 | $\square$ | － | $\square$ | 184.09 | $\square$ | 184.09 | 4．3\％ |
| 75 | 50 | 27375 | 75.00 | 72 | 219.50 | $\square 1611.63$ | $\square$ | 1843.03 | $\square$ | 3304.45 | $\square$ | 5147.48 | $\square 219.50$ | －1611．63 | $\square$ | 1843.03 | $\square$ | 3534.57 |  | － 5377.60 | $\square$ | － | $\square$ | 230.11 | $\square$ | 230.11 | 4．5\％ |
| 75 | 60 | 32850 | 75.00 | 72 | 219.50 | $\square 1933.96$ | － | 2165.36 | $\square$ | 3859.12 |  | 6024.48 | $\square 219.50$ | －1933．96 | $\square$ | 2165.36 | $\square$ | 4135.26 |  | 6300.61 | $\square$ |  | $\square$ | 276.14 |  | 276.14 | 4．6\％ |
| 75 | 70 | 38325 | 75.00 | 72 | 219.50 | $\square 2256.28$ | $\square$ | 2487.68 | $\square$ | 4413.79 | $\square$ | 6.901 .47 | $\square 219.50$ | $\square 2256.28$ | $\square$ | 2487.68 | － | 4735.95 |  | 7223.63 | － | － | $\square$ | 322.16 | $\square$ | 322.16 | 4．7\％ |
| 75 | 80 | 438800 | 75.00 | 72 | 219.50 | $\square 2578.61$ | $\square$ | 2810.01 | $\square$ | 4968.45 |  | 7778.46 | $\square 219.50$ | $\square 2578.61$ | $\square$ | ${ }^{2810.01}$ | $\square$ | 53363.64 |  | 8146.65 | $\square$ |  | $\square$ | 368.18 |  | 368.18 <br> 1421 | 4．7\％ |
| 75 100 | 90 | 49275 | 75.00 | 72 | 219.50 | $\square 2900.93$ | $\square$ | 3132.33 | $\square$ | 5523.12 | － | 8655.46 | $\square 219.50$ | $\square 2900.93$ | $\square$ | 3132.33 | $\square$ | 5937.33 |  | 9069．66 | $\square$ | － | $\square$ | 414.21 | $\square$ | 414．21 | 4．8\％ |
| 100 100 | 30 | 21900 | 100.00 | 97 | ${ }^{292.67}$ | $\square 1289.30$ | $\square$ | 1593.87 | $\square$ | 2934.20 |  | 4528.07 | $\square 292.67$ | 128930 | $\square$ |  | － | 3118.30 |  |  |  |  |  | 184.09 |  |  | 4．1\％ |
| 100 100 | 40 50 | 29200 36500 | 100.00 100.00 | 97 97 | ${ }_{\text {292．67 }}^{292.67}$ | $\square 1719.07$ | － | 2023.64 2453.41 | $\square$ | 3673.76 4413.32 |  | 5697.40 6866.72 | $\square 292.67$ | $\square 1719.07$ | $\square$ | 2023.64 2453.41 | $\square$ | 3919.21 4720.13 |  | 5942.85 7173.54 | $\square$ | ： | $\square$ | 245.46 306.82 |  | 245.46 306.82 | 4．3\％ |
| 100 | 60 | 43800 | 100.00 | 97 | 292.67 | $\square 2578.61$ | $\square$ | 2883.17 | $\square$ | 5152.87 |  | 8036.05 | $\square 292.67$ | $\square 2578.61$ | $\square$ | 2883.17 | － | 5521.05 |  | －8404．23 | $\square$ | － | $\square$ | 368.18 |  | 368.18 | 4．6\％ |
| 100 | 70 | 51100 | 100.00 | 97 | 292.67 | $\square 3008.38$ | － | 3312.94 | $\square$ | 5892.43 |  | 9205.37 | $\square 292.67$ | $\square 3008.38$ | $\square$ | 3312.94 | － | 6321.97 |  | － 9634.92 | $\square$ |  | $\square$ | 429.55 | － | 429.55 | 4．7\％ |
| 100 | 80 | 58400 | 100.00 | 97 | ${ }^{292} 267$ | $\square 3438.14$ | $\square$ | 3742.71 | $\square$ | 6631.98 |  | 10374.69 | $\square 292.67$ | $\square 3438.14$ | $\square$ | 3742.71 | $\square$ | 7122.89 |  | 10865.60 | $\square$ | － | － | 490.91 | $\square$ | 490.91 | 4．7\％ |
| 100 | 90 | 65700 | 100.00 | 97 | ${ }^{2929.67}$ | $\square 3867.91$ | $\square$ | 4172.48 | $\square$ | 7371.54 |  | 11544.02 | $\square 292.67$ | $\square 3867.91$ | $\square$ | ${ }^{41772.48}$ | $\square$ | 7923.81 |  | －12096．29 | $\square$ |  | $\square$ | 552.27 | $\square$ | 552.27 | 4．8\％ |
| 200 200 | 30 | 43800 | 200.00 | 197 | 585.33 | $\square 2578.61$ | $\square$ | 3175.84 | $\square$ | 5890.54 |  | 9066.38 | $\square 585.33$ | $\square 2578.61$ | $\square$ | 3175.84 | $\square$ | ${ }_{7}^{6258.72}$ |  | 9434.56 | $\square$ | － | $\square$ | 368.18 | － | 368．18 | 4．1\％ |
| 200 200 | 40 50 | 58400 73000 | 200.00 20000 | 197 197 | ${ }^{5855.33}$ | $\square 3438.14$ | ㅁ | 4035.38 4894.91 | 밈 | 7369.65 8848.76 |  | 114405.03 13743.67 | $\square 585.33$ | $\square 3438.14$ 4297.68 | $\square$ | 4035.38 4894.91 | $\square$ | 7860.56 9462.40 |  | 11895．94 | $\square$ |  |  | ${ }_{613.64}^{490.91}$ |  | 490.91 613.64 | 4．3\％ |
| 200 | 60 | 87600 | 200.00 | 197 | ${ }^{585.33}$ | $\square 5157.22$ | － | 5754.45 | $\square$ | 10327.87 |  | 16082.32 | $\square 585.33$ | $\square 5157.22$ | － | 5754.45 | $\square$ | 11064.24 |  | 16818.69 | $\square$ | － | $\square$ | 736.37 | $\square$ | 736.37 | 4．6\％ |
| 200 | 70 | 102200 | 200.00 | 197 | 585．33 | $\square 6016.75$ | $\square$ | 6613.99 | $\square$ | 11806.98 |  | 18420.97 | $\square 585.33$ | $\square 6016.75$ | $\square$ | 6613.99 | － | 12666.08 |  | 19280.06 | $\square$ | － | － | 859.09 | $\square$ | 859.09 | 4．7\％ |
| 200 | 80 | 116800 | 200.00 | 197 | 585.33 | $\square 6876.29$ | $\square$ | 7473.52 | $\square$ | 13286.09 |  | 20759.62 | $\square 585.33$ | $\square 6876.29$ | $\square$ | 7473.52 | $\square$ | 14267.92 |  | 21741.44 | $\square$ | － | $\square$ | 981.82 | $\square$ | 981.82 | 4．7\％ |
| 200 | 90 | 131400 | 200.00 | 197 | 585.33 | $\square 7735.82$ | $\square$ | 8333.06 | － | 14765.21 |  | 23098.26 | $\square 585.33$ | $\square 7735.82$ | $\square$ | 8333.06 | $\square$ | 15869.75 |  | 24202.81 | $\square$ | － | $\square$ | 1104.55 |  | 1104.55 | 4．8\％ |

$\frac{\text { MONTHLY GENERAL SERVIC PRIMARY ("MGS Primary") }}{8 \text { WINTER MONTHS (October Through May) }}$
Present Rates
vs.
Proposed Rate


ATLANTIC CITY ELECTRIC COMPANY
$\frac{\text { MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary" }}{4 \text { SUMMER MONTHS (June Through September) }}$


## ATLANTIC CITY ELECTRIC COMPANY

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{30}{|c|}{\begin{tabular}{l}
ATLANTIC CITY ELECTRIC COMPANY \\
MONTHLY GENERAL SERVICE PRIMARY（＂MGS Primary＂） Annual Average
\end{tabular}} \\
\hline \multicolumn{30}{|c|}{\begin{tabular}{l}
Present Rates vs． \\
Proposed Rates
\end{tabular}} \\
\hline Demand \& \[
\begin{gathered}
\text { Load } \\
\frac{\text { Factor }}{\%} \\
\hline
\end{gathered}
\] \& Eneray \& Dist \(\square\) \& Trans \& D Demand \& D Energy \& \& \begin{tabular}{l}
Present
stribution \\
（\＄）
\end{tabular} \& \& \begin{tabular}{l}
Present
BGS and Other Charges \\
（\＄）
\end{tabular} \& \& \begin{tabular}{l}
Present \\
\(\frac{\text { Total }}{(s)}\) \\
（\＄）
\end{tabular} \& \& Demand \& \& Energy \& \& New
New
\[
\begin{aligned}
\& \text { Sinioul } \\
\& \hline(\$)
\end{aligned}
\] \& \& \[
\begin{gathered}
\text { New } \\
\text { BGS and Other Charges } \\
\text { (\$) } \\
\hline
\end{gathered}
\] \& \& \[
\begin{aligned}
\& \text { New } \\
\& \text { Total } \\
\& \hline \text { (\$) }
\end{aligned}
\] \& \& Difference istribution \& \& Difference
Gand Other Charges \& \& Total
Difference （\＄） \& \[
\begin{gathered}
\begin{array}{c}
\text { Total } \\
\text { Difference }
\end{array} \\
\hline(\%)
\end{gathered}
\] \\
\hline 5 \& 20 \& 730 \& 5.00 \& 2 \& － 8.33 \& 35.22 \& \(\square\) \& 61.11 \& \(\square\) \& 58.58 \& \(\square\) \& 119.69 \& \& 8.33 \& \(\square\) \& 35.22 \& \(\square\) \& 61.11 \& \(\square\) \& 64.71 \& \(\square\) \& 125.82 \& \(\square\) \& \& \(\square\) \& 6.14 \& \& ］ 6.14 \& \({ }^{(\%)} 5\) \\
\hline 5 \& 30 \& 1095 \& 5.00 \& 2 \& 8.33 \& 52.82 \& \(\square\) \& 78.72 \& \(\square\) \& 84.47 \& \(\square\) \& 163.19 \& \(\square\) \& 8.33 \& \(\square\) \& 52.82 \& \(\square\) \& 78.72 \& \(\square\) \& 93.67 \& － \& 172.39 \& \(\square\) \& － \& \(\square\) \& 9.20 \& \& 9.20 \& 5．6\％ \\
\hline 5 \& 40 \& 1460 \& 5.00 \& 2 \& － 8.33 \& 70.43 \& \(\square\) \& 96.33 \& \(\square\) \& 110.36 \& － \& 206.69 \& \(\square\) \& 8.33 \& \(\square\) \& 70.43 \& \(\square\) \& 96.33 \& \(\square\) \& 122.63 \& \(\square\) \& 218.96 \& \(\square\) \& \& 口 \& 12.27 \& － \& 12.27 \& 5．9\％ \\
\hline 5 \& 50 \& 1825 \& 5.00 \& 2 \& － 8.33 \& 88.04 \& \(\square\) \& 113.93 \& － \& 136.25 \& － \& 250.19 \& \(\square\) \& 8.33 \& － \& 88.04 \& \(\square\) \& 113.93 \& \(\square\) \& 151.59 \& \(\square\) \& 265.53 \& \(\square\) \& \& \(\square\) \& 15.34 \& \& 15.34 \& 6．1\％ \\
\hline 5 \& 60 \& 2190 \& 5.00 \& 2 \& － 8.33 \& \(\square 105.65\) \& \(\square\) \& 131.54 \& \(\square\) \& 162.14 \& － \& 293.69 \& － \& 8.33 \& － \& 105.65 \& \(\square\) \& 131.54 \& \(\square\) \& 180.55 \& － \& 312.09 \& \(\square\) \& － \& － \& 18.41 \& \(\square\) \& 18.41 \& 6．3\％ \\
\hline 5 \& 70 \& 2555 \& 5.00 \& 2 \& － 8.33 \& 123.26 \& \(\square\) \& 149.15 \& \(\square\) \& 188.03 \& \& 337.18 \& \& 8.33 \& \& 123.26 \& \(\square\) \& 149.15 \& \(\square\) \& 209.51 \& － \& 358.66 \& － \& \& － \& 21.48 \& \& 21.48 \& 6．4\％ \\
\hline 5 \& 80 \& 2920 \& 5.00 \& 2 \& － 8.33 \& 140.87 \& \(\square\) \& 166.76 \& \(\square\) \& 213.93 \& \(\square\) \& 380.68 \& － \& 8.33 \& \(\square\) \& 140.87 \& \(\square\) \& 166.76 \& \(\square\) \& 238.47 \& \(\square\) \& 405.23 \& \(\square\) \& － \& \(\square\) \& 24.55 \& \& 24.55 \& 6．4\％ \\
\hline 10 \& 20 \& 1460 \& 10.00 \& 7 \& \(\square 16.67\) \& \(\square 70.43\) \& \(\square\) \& 104.66 \& \(\square\) \& 127.34 \& \(\square\) \& 232.00 \& \(\square\) \& 16.67 \& \(\square\) \& 70.43 \& \(\square\) \& 104.66 \& \(\square\) \& 139.62 \& \(\square\) \& 244.28 \& － \& － \& \(\square\) \& 12.27 \& \(\square\) \& 12.27 \& 5．3\％ \\
\hline 10 \& 30 \& 2190 \& 10.00 \& 7 \& －16．67 \& 105.65 \& \(\square\) \& 139.88 \& \(\square\) \& 179.13 \& \& 319.00 \& \& 16.67 \& \& 105.65 \& \(\square\) \& 139.88 \& \(\square\) \& 197.53 \& \(\square\) \& 337.41 \& \(\square\) \& \& \(\square\) \& 18.41 \& \& 18.41 \& 5．8\％ \\
\hline 10 \& 40 \& 2920 \& 10.00 \& 7 \& －16．67 \& \(\square 140.87\) \& \(\square\) \& 175.09 \& \(\square\) \& 230.91 \& \(\square\) \& 406.00 \& \& 16.67 \& \& 140.87 \& \(\square\) \& 175.09 \& \(\square\) \& 255.45 \& \(\square\) \& 430.55 \& \(\square\) \& \& － \& 24.55 \& \& 24.55 \& 6．0\％ \\
\hline 10 \& 50 \& 3650 \& 10.00 \& 7 \& 16.67 \& \(\square 176.08\) \& \(\square\) \& 210.31 \& \(\square\) \& 282.69 \& \(\square\) \& 493.00 \& \& \({ }^{16.67}\) \& \& 176.08 \& \(\square\) \& 210.31 \& \(\square\) \& 313.37 \& \(\square\) \& 523.68 \& \(\square\) \& － \& \(\square\) \& 30.68 \& \& 30.68 \& 6．2\％ \\
\hline 10 \& 60 \& 4380 \& 10.00 \& 7 \& － 16.67 \& － 211.30 \& \(\square\) \& 245.53 \& \(\square\) \& 334.47 \& － \& 580.00 \& \& 16.67 \& \& 211.30 \& \(\square\) \& 245.53 \& \(\square\) \& 371.29 \& \(\square\) \& 616.82 \& \(\square\) \& \& \(\square\) \& 36.82 \& \(\square\) \& 36.82 \& 6．3\％ \\
\hline 10 \& 70 \& 5110 \& 10.00 \& 7 \& 16.67 \& \(\square 246.51\) \& \(\square\) \& 280.74 \& \(\square\) \& 386.26 \& \(\square\) \& 667.00 \& \& 16.67 \& \& 246.51 \& \(\square\) \& 280.74 \& \(\square\) \& 429.21 \& \(\square\) \& 709.95 \& \(\square\) \& － \& － \& 42.95 \& \(\square\) \& 42.95 \& 6．4\％ \\
\hline 10 \& 80 \& 5840 \& 10.00 \& \& －16．67 \& － 281.73 \& \(\square\) \& 315.96 \& \(\square\) \& 438.04 \& \& 754.00 \& \& 16.67 \& \& 281.73 \& － \& 315.96 \& \(\square\) \& 487.13 \& － \& 803.09 \& \& \& － \& 49.09 \& \& 49.09 \& 6．5\％ \\
\hline 20 \& 20 \& 2920 \& 20.00 \& 17 \& －33．33 \& \(\square 140.87\) \& \(\square\) \& 191.76 \& \(\square\) \& 264.88 \& \& 456.63 \& \& 33.33 \& \& 140.87 \& \(\square\) \& 191.76 \& \(\square\) \& 289.42 \& \(\square\) \& 481.18 \& \(\square\) \& － \& 口 \& 24.55 \& \& 24.55 \& 5．4\％ \\
\hline 20 \& 30 \& 4380 \& 20.00 \& 17 \& －33．33 \& － 211.30 \& \(\square\) \& 262.19 \& \(\square\) \& 368.44 \& \& 630.63 \& \& 33.33 \& \& 211.30 \& \(\square\) \& 262.19 \& \(\square\) \& 405.26 \& \(\square\) \& 667.45 \& － \& \& － \& 36.82 \& － \& 36.82 \& 5．8\％ \\
\hline 20 \& 40 \& 5840 \& 20.00 \& 17 \& － 33.33 \& \(\square 281.73\) \& \(\square\) \& 332.62 \& \(\square\) \& 472.01 \& \& 804.63 \& \& 33.33 \& \& 281.73 \& \(\square\) \& 332.62 \& \(\square\) \& 521.10 \& \(\square\) \& 853.72 \& \(\square\) \& \& \(\square\) \& 49.09 \& \& 49.09 \& 6．1\％ \\
\hline 20 \& 50 \& 7300 \& 20.00 \& 17 \& \(\square 33.33\) \& － 352.16 \& \(\square\) \& 403.06 \& \(\square\) \& 575.57 \& － \& 978.63 \& \& 33.33 \& \& 352.16 \& \(\square\) \& 403.06 \& \(\square\) \& 636.94 \& \(\square\) \& 1040.00 \& \(\square\) \& \& \(\square\) \& 61.36 \& \& 61.36 \& 6．3\％ \\
\hline 20 \& 60 \& 8760 \& 20.00 \& 17 \& －33．33 \& \(\square 422.60\) \& \(\square\) \& 473.49 \& \(\square\) \& \({ }_{7892914}\) \& \& 1152.63 \& \& \({ }^{33.33}\) \& \& 422.60 \& \(\square\) \& 473.49 \& \(\square\) \& 752.78 \& \(\square\) \& 1226.27 \& \(\square\) \& － \& － \& \({ }^{73.64}\) \& \& 73.64 \& 6．4\％ \\
\hline 20 \& 70 \& 10220 \& 20.00 \& 17 \& \(\square{ }^{33.33}\) \& \(\square 493.03\) \& \(\square\) \& 543.92 \& \(\square\) \& 782.71 \& － \& \({ }_{1}^{1326.63}\) \& \& \({ }^{33.33}\) \& \& 493.03 \& \(\square\) \& 543.92 \& \(\square\) \& 868.62 \& \(\square\) \& 1412.54 \& \(\square\) \& \& 口 \& 85.91 \& \(\square\) \& 85.91 \& 6．5\％ \\
\hline 20 \& 80 \& 11680 \& 20.00 \& 17 \& － 33.33 \& － 563.46 \& － \& 614.36 \& \(\square\) \& 886.27 \& － \& 1500.63 \& \(\square\) \& 33.33 \& \& 563.46 \& \(\square\) \& 614.36 \& \(\square\) \& 984.45 \& \(\square\) \& 1598.81 \& － \& \& － \& 98.18 \& － \& 98.18 \& 6．5\％ \\
\hline 30 \& 20 \& 4380 \& 30.00 \& 27 \& \(\square 50.00\) \& \(\square 211.30\) \& \(\square\) \& 278.86 \& \(\square\) \& 402.41 \& \& 681.27 \& \& 50.00 \& \& 211.30 \& \(\square\) \& 278.86 \& \(\square\) \& 439.23 \& \(\square\) \& 718.09 \& \(\square\) \& \& \(\square\) \& \({ }^{36.82}\) \& \& \({ }^{36.82}\) \& 5．4\％ \\
\hline 30 \& 30 \& \({ }_{6} 570\) \& 30.00 \& 27 \& \(\square 50.00\) \& \(\square 316.95\) \& \(\square\) \& 384.51 \& \(\square\) \& 557.76 \& \(\square\) \& 942.27 \& \& 50.00 \& \& 316.95 \& \(\square\) \& 384.51 \& \(\square\) \& 612.98 \& \(\square\) \& 997.49 \& \(\square\) \& \& \(\square\) \& 55.23 \& \& 55.23 \& 5．9\％ \\
\hline 30 \& 40 \& 8760 \& 30.00 \& 27 \& \(\square 50.00\) \& － 422.60 \& \(\square\) \& 490.16 \& \(\square\) \& 713.11 \& \& 1203.26 \& \& 50.00 \& \& 422.60 \& \(\square\) \& 490.16 \& \(\square\) \& 786.74 \& \(\square\) \& 1276.90 \& \(\square\) \& \& \(\square\) \& \({ }^{73.64}\) \& \& 73.64 \& 6．1\％ \\
\hline 30 \& 50 \& 10950 \& 30.00 \& 27 \& －50．00 \& ㅁ 528.25 \& \(\square\) \& 595.81 \& \(\square\) \& 868.46 \& \& 1464.26 \& \& 50.00 \& \& 528.25 \& － \& 595.81 \& \(\square\) \& 960.50 \& \(\square\) \& 1556.31 \& \(\square\) \& \& － \& 92.05 \& \& 92.05 \& 6．3\％ \\
\hline 30 \& 60 \& 13140 \& 30.00 \& 27 \& \(\square 50.00\) \& － 633.90 \& \(\square\) \& 701.46 \& \(\square\) \& 1023.80 \& \& 1725.26 \& \& 50.00 \& \& \({ }^{633.90}\) \& － \& 701.46 \& － \& 1134.26 \& \(\square\) \& 1835.72 \& \(\square\) \& － \& － \& 110.45 \& \& 110．45 \& 6．4\％ \\
\hline 30 \& 70 \& 15330 \& 30.00 \& 27 \& \({ }^{50.00}\) \& \(\square 739.54\) \& \(\square\) \& 807.10 \& \(\square\) \& 1179.15 \& \& 1986.26 \& \& 50.00 \& \& 739.54 \& \(\square\) \& 807.10 \& \(\square\) \& 1308.02 \& － \& 2115.12
239453 \& \(\square\) \& \& － \& 128.86 \& \& － \(\begin{array}{r}128.86 \\ 14727\end{array}\) \& 6．5\％ \\
\hline 30 \& 80 \& 17520 \& 30.00 \& 27 \& 50.00 \& － 845.19 \& \(\square\) \& 912.75 \& \(\square\) \& 1334.50 \& \& 2247.26 \& \& 50.00 \& \& 845.19 \& \(\square\) \& 912.75 \& － \& 1481.78 \& \(\square\) \& 2394.53 \& － \& \& \(\square\) \& 147.27 \& \(\square\) \& 147.27 \& 6．6\％ \\
\hline 50 \& 20 \& 7300 \& 50.00 \& 47 \& \(\square 83.33\) \& － 352.16 \& \(\square\) \& 453.06 \& \(\square\) \& 677.47 \& \& 11130.53 \& \& 83.33 \& \& \({ }^{352.16}\) \& － \& 453.06 \& \(\square\) \& 738.84 \& \(\square\) \& 1191.90 \& \(\square\) \& － \& － \& 61.36 \& \(\square\) \& － 61.36 \& 5．4\％ \\
\hline 50 \& 30 \& 10.950 \& 50.00 \& 47 \& \(\square 83.33\) \& － 528.25 \& \(\square\) \& 629.14 \& \(\square\) \& 936.39 \& \& 1565.53 \& \& 83.33 \& \& 528.25 \& － \& 629.14 \& \(\square\) \& 1028.43 \& \(\square\) \& 1657.57 \& － \& \& － \& 92.05 \& \& 92.05 \& 5．9\％ \\
\hline 50 \& 40 \& 14600 \& 50.00 \& 47 \& \(\square 83.33\) \& \(\square 704.33\) \& \(\square\) \& 805.22 \& \(\square\) \& 1195.30 \& \& 2000.53 \& \& 83.33 \& \& 704.33 \& \(\square\) \& 805.22 \& \(\square\) \& 1318.03 \& \(\square\) \& 2123.25 \& \(\square\) \& － \& \(\square\) \& 122.73 \& \& 122.73 \& 6．1\％ \\
\hline 50 \& 50 \& 18250 \& 50.00 \& 47 \& \(\square{ }^{83.33}\) \& \(\square 880.41\) \& \(\square\) \& 981.30 \& \(\square\) \& 1454.22 \& \& 2435.52 \& \& \({ }^{83.33}\) \& \& 888.41 \& \(\square\) \& 981．30 \& － \& 1607.63 \& － \& \({ }^{2} 588.93\) \& \& \& \(\square\) \& 153.41 \& \& 153．41 \& \({ }^{6.3 \%}\) \\
\hline 50 \& 60 \& 21900 \& 50.00 \& 47 \& \(\square^{83.33}\) \& \(\square 1056.49\) \& \(\square\) \& 1157.39 \& \(\square\) \& 1713.13 \& \(\square\) \& \({ }^{2870.52}\) \& \& \({ }^{83.33}\) \& \& 1056.49 \& \(\square\) \& 11157.39 \& \(\square\) \& 1897.23 \& － \& 3054.61
352029 \& \(\square\) \& － \& － \& 184.09 \& \& － 184.09 \& 6．4\％ \\
\hline 50 \& 70 \& 25.550 \& 50.00 \& 47 \& \(\square 83.33\) \& \(\square 1232.57\) \& \(\square\) \& 1333.47
15095 \& \(\square\) \& 1972.05 \& \& 3305.52
3740.51 \& \& 83.33
83.33 \& \& 1232.57
140866 \& \(\square\) \& 1333.47
150955 \& \(\square\) \& 2186.82 \& \(\square\) \& 3520.29
3985.97 \& 밈 \& \& － \& 214.77
245.46 \& \& － \(\begin{array}{r}214.77 \\ \\ 245.46\end{array}\) \& \({ }_{6}^{6.5 \%}\) 6\％\％ \\
\hline 50
75 \& 80
30 \& 29200 \& 50.00
75.00 \& 72 \& －125．00 \& 1408.66
792.37 \& \(\square\) \& 1509.55
934.93 \& \(\square\) \& 223096
1409.68 \& \& 3740.51
2344.61 \& \& 83.33
125.00 \& \& 1408.66
792.37 \& \(\square\) \& 1509.55
934.93 \& \(\square\) \& 2476.42
1547.75 \& \(\square\) \& 39855.97
2482.68 \& \(\square\) \& ： \& － \& 245.46
138.07 \& \(\square\) \& 245.46
138.07 \& \(6.6 \%\)
\(5.9 \%\) \\
\hline 75 \& 40 \& 21900 \& 75.00 \& 72 \& \(\square 125.00\) \& \(\square 1056.49\) \& \(\square\) \& 1199.05 \& \(\square\) \& 1798.05 \& \& 2997.10 \& \& 125.00 \& \& 1056.49 \& \(\square\) \& 1199.05 \& \(\square\) \& 1982.14 \& － \& 3181.20 \& － \& － \& \(\square\) \& 184.09 \& \(\square\) \& 184.09 \& 6．1\％ \\
\hline 75 \& 50 \& 27375 \& 75.00 \& 72 \& 125.00 \& \(\square 1320.62\) \& \(\square\) \& 1463.18 \& \(\square\) \& \({ }_{2} 188.42\) \& \& 3649．60 \& \& 125.00 \& \& \({ }_{1}^{1320.62}\) \& \(\square\) \& 1463.18 \& \(\square\) \& 2416.54 \& \(\square\) \& 3879.71 \& \(\square\) \& － \& \(\square\) \& 230.11 \& \& － 230.11 \& 6．3\％ \\
\hline 75 \& 60 \& 32850 \& 75.00 \& 72 \& 125.00 \& \(\square 1584.74\) \& \(\square\) \& 1727.30 \& \(\square\) \& 2574.80 \& \& 4302.10 \& \& 125.00 \& \& 1584.74 \& \(\square\) \& 1727.30 \& \(\square\) \& 2850.93 \& \(\square\) \& 4578.23 \& － \& － \& － \& 276.14 \& \& 276.14 \& 6．4\％ \\
\hline 75 \& 70 \& 38325 \& 75.00 \& 72 \& 125.00 \& \(\square 1848.86\) \& \(\square\) \& 1991.42 \& \(\square\) \& 2963.17 \& \& 4954.59 \& \& 125.00 \& \& 1848.86 \& \(\square\) \& 1991.42 \& \(\square\) \& 3285.33 \& \(\square\) \& 5276.75 \& － \& － \& － \& 322.16 \& \& － 322.16 \& 6．5\％ \\
\hline 75 \& 80 \& 43800 \& 75.00 \& 72 \& 125.00 \& \(\square 2112.99\) \& \(\square\) \& 2255.55 \& \(\square\) \& 3351.54 \& \& 5607.09 \& \& 125.00 \& \& 2112.99 \& \(\square\) \& 2255.55 \& － \& 3719.73 \& \(\square\) \& 5975.27 \& － \& － \& 口 \& 368.18 \& \& － 368.18 \& 6．6\％ \\
\hline 75 \& 90 \& 49275 \& 75.00 \& 72 \& \(\square 125.00\) \& \(\square 2377.11\) \& \(\square\) \& 2519.67 \& \(\square\) \& 3739.91 \& \& 6259.58 \& \& 125.00 \& \& 2377.11 \& \(\square\) \& 2519.67 \& \(\square\) \& 4154.12 \& － \& 6673.79 \& － \& － \& \(\square\) \& 414.21 \& \& － 414.21 \& 6．6\％ \\
\hline 100 \& 30 \& 21900 \& 100.00 \& 97 \& 166.67 \& \(\square 1056.49\) \& \(\square\) \& 1240.72 \& \(\square\) \& 1882.97 \& \& 3123.69 \& \& 166.67 \& \& 1056.49 \& \(\square\) \& 1240.72 \& \(\square\) \& 2067.06 \& \(\square\) \& 3307.78 \& － \& \& \(\square\) \& 184.09 \& \& 184.09 \& 5．9\％ \\
\hline 100 \& 40 \& 29200 \& 100.00 \& 97 \& 166.67 \& \(\square 1408.66\) \& \(\square\) \& 1592.88 \& \(\square\) \& 2400.80 \& \& 3993.68 \& \& 166.67 \& \& 1408.66 \& \(\square\) \& 1592.88 \& \(\square\) \& 2646.25 \& \(\square\) \& 4239.14 \& \(\square\) \& － \& － \& 245.46 \& \& 245.46 \& 6．1\％ \\
\hline 100 \& 50 \& 36500 \& 100.00 \& 97 \& 166.67 \& \(\square 1760.82\) \& \(\square\) \& 1945.05 \& \(\square\) \& 2918.63 \& \& 4863.68 \& \& 166.67 \& \& 1760.82 \& \(\square\) \& 1945.05 \& \(\square\) \& 3225.45 \& － \& 5170.50 \& － \& － \& 口 \& 306.82 \& \& － 306.82 \& 6．3\％ \\
\hline 100 \& 60 \& 43800 \& 100.00 \& 97 \& 166.67 \& \(\square 2112.99\) \& \(\square\) \& 2297.21 \& \(\square\) \& 3436.46 \& － \& 5733.67 \& \& 166.67 \& \& 2712.99 \& \(\square\) \& 2297.21 \& \(\square\) \& 3804.64 \& \(\square\) \& 6101.85 \& － \& \& \(\square\) \& 368.18 \& \& 368.18 \& 6．4\％ \\
\hline 100 \& 70 \& 51100 \& 100.00 \& 97 \& 166.67 \& \(\square 2465.15\) \& \(\square\) \& 264938 \& \(\square\) \& 3954.29 \& \& 6603.67 \& \& 166.67 \& \& 2465.15 \& \(\square\) \& 2649.38 \& \(\square\) \& 4383.84 \& \(\square\) \& 7033.21 \& \(\square\) \& － \& \(\square\) \& 429.55 \& \(\square\) \& － 429.55 \& 6．5\％ \\
\hline 100 \& 80 \& 58400 \& 100.00 \& 97 \& 166.67 \& 2817.31 \& － \& 3001.54 \& \(\square\) \& 4472.12 \& \& 7473.66 \& \& 166.67 \& \& 2817.31 \& \(\square\) \& 3001.54
\(\mathbf{3 3 5 7 0}\) \& \(\square\) \& 4963.03 \& \(\square\) \& 7964.57 \& \(\square\) \& － \& － \& 490.91
5522 \& \& － 490.91 \& 6．6\％ \\
\hline 100 \& 90 \& 65700 \& 100.00 \& 97 \& 163.67 \& \(\square 3169.48\) \& \(\square\) \& 33353.70 \& \(\square\) \& 4987.95 \& \& 8343.65 \& \& 166.67 \& \& 3169.48 \& \(\square\) \& 33353.70 \& \(\square\) \& 5542.22 \& \(\square\) \& 8895.93 \& \(\square\) \& － \& － \& 552.27
36818 \& \& － \(\begin{array}{r}552.27 \\ 368.18\end{array}\) \& \({ }_{5}^{6.6 \%}\) \\
\hline 200
200 \& 40 \& 43800
58400 \& 200.00
2000 \& 197 \& －333．33

3333 \& $\square 2112.99$ \& $\square$ \& | 2463.88 |
| :--- |
| 3168.21 | \& $\square$ \& 3776.13

481179 \& \& 6240.00
797999 \& \& ${ }_{33333}^{3333}$ \& \& 2112.99
281731 \& $\square$ \& 2463.88
3168.21 \& $\square$ \& 4144.31
530270 \& $\square$ \& 6608.19
847090 \& \& \& \& 368.18
49019 \& \& 368.18 \& 5．9\％ <br>
\hline 200
200 \& 40
50 \& 58400
73000 \& 200.00
200.00 \& 197
197 \& ${ }^{33333} \mathbf{3 3}$ \& $\square 2817.31$ \& － \& 3168.21
3872.54 \& $\square$ \& 4811.79
5847 \& \& $\begin{array}{r}7979.99 \\ \hline 9719.98\end{array}$ \& \& 333.33
3333 \& \& 2817.31
3521.64 \& $\square$ \& 3168.21
3872.54 \& ㅁ \& 5302.70
6461.09 \& \& 8470.90

10333.62 \& $\square$ \& ： \& － \& ${ }_{613.64}^{490.91}$ \& \& $$
\begin{aligned}
& 490.91 \\
& 613.64
\end{aligned}
$$ \& ${ }_{6}^{6.2 \%}$ <br>

\hline 200 \& 60 \& 87600 \& 200.00 \& 197 \& ${ }^{\text {333．33 }}$ \& $\square 4225.97$ \& $\square$ \& 4576.86 \& $\square$ \& 6883.11 \& \& 11459.97 \& \& 333．33 \& \& 4225.97 \& $\square$ \& 4576.86 \& － \& 7619.47 \& \& 12196.34 \& $\square$ \& － \& \& 736.37 \& \& 736.37 \& 6．4\％ <br>
\hline 200 \& 70 \& 102200 \& 200.00 \& 197 \& ${ }^{333333}$ \& 4930.30 \& － \& 5281.19 \& $\square$ \& 7918.77 \& \& 13199.96 \& \& ${ }^{333333}$ \& \& 4930.30 \& $\square$ \& 5281.19 \& $\square$ \& 8777.86 \& \& 145059.05 \& $\square$ \& － \& $\square$ \& 859.09 \& \& 859.09 \& ${ }^{6.5 \%}$ <br>
\hline 200 \& 80 \& 116800 \& 200.00 \& 197 \& ${ }^{333} 33$ \& 5634.63 \& $\square$ \& 5985.52 \& $\square$ \& 8954.43 \& \& 14939.95 \& \& 333.33 \& \& 5634.63 \& $\square$ \& 5985.52 \& $\square$ \& 9936.25 \& 1 \& 15921.77 \& $\square$ \& － \& － \& 981.82 \& \& 981．82 \& 6．6\％ <br>
\hline 200 \& 90 \& 131400 \& 200.00 \& 197 \& 333.33 \& 6338.96 \& $\square$ \& 6689.85 \& $\square$ \& 9990.09 \& \& 16.679 .94 \& \& 333.33 \& \& 6338.96 \& $\square$ \& 6689.85 \& $\square$ \& 11094.64 \& \& 17784.49 \& $\square$ \& － \& $\square$ \& 1104.55 \& \& 11104.55 \& 6．6\％ <br>
\hline
\end{tabular}

ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary
WINTER MONTHS (October Through May)


ATLANTIC CITY ELECTRIC COMPANY
UAL GENRAL ERVVCE ECONARY "AGS Secondary")
4 SUMMER MONTHS (June Through September)


ATLANTIC CITY ELECTRIC COMPANY
ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary")


## ATLANTIC CITY ELECTRIC COMPANY LGENERAL SERVICE PRIMARY <br> ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") <br> WINTER MONTHS (October Through May)

Present Rates
vs.


ATLANTIC CITY ELECTRIC COMPANY
$\frac{\text { ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") }}{4 \text { SUMMER MONTHS (June Through September) }}$



## Schedule (SC)-3

PROPOSED TIME-OF-USE DISTRIBUTION RATE
UTILIZING SALES AND RATES FOR SCHEDULE R - RESIDENTIAL SERVICE ILLUSTRATIVE PURPOSES ONLY


Notes:
a Test Year Billing Determinants are based on the ACE BRC Doc et $\square$ o. ER23020091 Order dated 11172023 Stipulation of Settlement■
b Current rates are based on the Exhibit A Phase I of 36 million in ACE BRC Doc et $\square$ o. ER23020091 Order dated 11172023 Stipulation of Settlement].
c $\subset$ Class Cost of Service CCOS $\sqsubset$ results are based on the ACE BRC Doc et $\square$ o. ER23020091 Order dated 11172023 Stipulation of Settlement.
d Billing Determinant Allocation $\square$ ill be based on customer hourly usage $\square$ hich $\square i l l$ be available once the Company has sufficient AMI data through the Smart Energy $\square$ et $\square$ or $\square$

## Schedule (SC)-4

Clean

|  | SECTION IV TABLE OF CONTENTS |  |  |
| :---: | :---: | :---: | :---: |
| RATE SCHEDULE |  | SHEET NO. | REVISION NO. |
| CHG | Rate Schedule Charges | 4 | Third Revised |
| RS | Rate Schedule Residential Service RS - Continued | $\begin{aligned} & 5 \\ & 6 \end{aligned}$ | Sixtieth Revised Sixth Revised |
| RS -TOU | Rate Schedule Residential Service - Time of Use RS TOU Continued | $\begin{aligned} & 7 \\ & 8 \end{aligned}$ | Revised <br> Revised |
| RS TOU-E | Rate Schedule Residential Time of Use Energy RS TOU-E Continued | $\begin{array}{r} 9 \\ 10 \end{array}$ | Eighth Revised Second Revised |
| MGS <br> SECONDARY | Rate Schedule Monthly General Service - Secondary | 11 | Sixty-First Revised |
|  | MGS Continued | 12 | Second Revised |
|  | MGS Continued | 13 | Seventh Revised |
| MGS-SEVC | Rate Schedule Monthly General Service Secondary Electric Vehicle Charging | 13a | Third Revised |
|  | MGS-SEVC Continued | 13b | Original |
| MGS | Rate Schedule Monthly General Service - Primary | 14 | Sixtieth Revised |
| PRIMARY | MGS Primary Continued | 15 | Second Revised |
|  | MGS Primary Continued | 16 | Seventh Revised |
| AGS | Rate Schedule Annual General Service-Secondary | 17 | Sixty-First Revised |
| SECONDARY | AGS Secondary Continued | 18 | Seventh Revised |
| AGS | Rate Schedule Annual General Service-Primary | 19 | Sixty-First Revised |
| PRIMARY | AGS Primary Continued | 20 | Seventh Revised |
| AGS TOU | Rate Schedule Annual General Service Time of Use Secondary | 21 | Eighth Revised |
| SECONDARY | AGS TOU Secondary Continued | 22 | Second Revised |
| AGS TOU | Rate Schedule Annual General Service Time of Use Primary | 23 | Eighth Revised |
| PRIMARY | AGS TOU Primary Continued | 24 | Second Revised |
| AGS TOU SUB- | Rate Schedule Annual General Service Time of Use SubTransmission | 25 | Eighth Revised |
| TRANSMISSION | AGS TOU Sub-Transmission Continued | 26 | Second Revised |
| AGS TOUTRANSMISSION | Rate Schedule Annual General Service Time of Use | 27 | Eighth Revised |
|  | Transmission |  |  |
|  | AGS TOU Transmission Continued | 28 | Second Revised |
| TGS | Rate Schedule Transmission General Service | 29 | Fifty-Eighth Revised |
|  | TGS Continued | 29a | Twenty-Seventh Revised |
|  | TGS Continued | 30 | Fifth Revised |

## Date of Issue:

Effective Date:
Issued by:

| SECTION IVTABLE OF CONTENTS (Continued) |  |  |
| :---: | :---: | :---: |
| RATE SCHEDULE | SHEET NO. | REVISION NO. |
| RIDER SBC - Societal Benefits Charge | 58 | Forty-Fifth Revised |
| Intentionally Left Blank | 59 | Eighth Revised |
| RIDER BGS - Basic Generation Service | 60 | Twenty-Eighth Revised |
| RIDER BGS - Basic Generation Service (cont'd.) | 60a | Forty-Fourth Revised |
| RIDER BGS - Basic Generation Service (cont'd.) | 60b | Sixty-First Revised |
| RIDER NEM - Net Energy Metering | 61 | Third Revised |
| RIDER NEM - Net Energy Metering (cont'd.) | 62 | Second Revised |
| RIDER NEM - Net Energy Metering (cont'd.) | 63 | First Revised |
| RIDER NEM - Aggregated Net Energy Metering | 63a | First Revised |
| RIDER NEM - Aggregated Net Energy Metering (cont'd.) | 63b | Original |
| RIDER NEM - Aggregated Net Energy Metering (cont'd.) | 63c | Original |
| RIDER NEM - Aggregated Net Energy Metering (cont'd.) | 63d | Original |
| RIDER RGGI - Regional Greenhouse Gas Initiative Recovery Charge | 64 | Revised |
| Intentionally Left Blank | 65 | Fourth Revised |
| RIDER EDIT - Excess Deferred Income Tax Credit | 66 | Sixth Revised |
| RIDER ZEC - Zero Emission Certificate Recovery Charge | 67 | Third Revised |
| RIDER IIP - Infrastructure Investment Program Charge | 68 | Third Revised |
| RIDER CIP - Conservation Incentive Program Recovery Charge | 69 | Second Revised |
| RIDER CIP - Conservation Incentive Program Recovery Charge (cont'd) | 69a | Sixth Revised |
| RIDER CIP - Conservation Incentive Program Recovery Charge (cont'd) | 69b | Second Revised |
| RIDER CIP - Conservation Incentive Program Recovery Charge (cont'd) | 69c | Second Revised |
| RIDER RNEM - Remote Net Energy Metering | 70 | Original |
| RIDER RNEM - Remote Net Energy Metering (cont'd) | 70a | Original |
| RIDER CSEP - Community Solar Energy Pilot Program | 71 | Original |
| RIDER CSEP - Community Solar Energy Pilot Program (cont'd) | 71a | Original |
| RIDER CSEP - Community Solar Energy Pilot Program (cont'd) | 71b | Original |
| RIDER CSEP - Community Solar Energy Pilot Program (cont'd) | 71c | Original |

## Date of Issue:

## Issued by:

## RATE SCHEDULE RS - TOU

(Residential Service - Time of Use)

## AVAILABILITY

Available to Residential customers, as well as separately metered electric vehicle (EV) charging for Residential customers. The EV charging station must be intended for the sole use of the Residential customer.

The following customers are excluded from being enrolled to this rate for operational reasons: customers without activated Advanced Metering Infrastructure (AMI) capable of registering interval usage.

|  | SUMMER | WINTER |
| :---: | :---: | :---: |
|  | June Through September | October Through May |
| Delivery Service Charges: |  |  |
| Customer Charge (\$/Month) | \$6.75 | \$6.75 |
| Distribution Rates (\$/kWH) |  |  |
| On-Peak kWh | \$0.xxxxxx | \$0.xxxxxx |
| Off-Peak kWh | \$0.xxxxxxx | \$0.xxxxxx |
| Non-Utility Generation Charge (NGC) (\$/kWH) | See Rider NGC |  |
| Societal Benefits Charge (\$/kWh) |  |  |
| Clean Energy Program | See Rider SBC |  |
| Universal Service Fund | See Rider SBC |  |
| Lifeline | See Rider SBC |  |
| Uncollectible Accounts | See Rider SBC |  |
| Transition Bond Charge (TBC) (\$/kWh) | See Rider SEC |  |
| Market Transition Charge Tax (MTC-Tax) (\$/kWh) | See Rider SEC |  |
| Transmission Service Charges ( $\mathbf{\$ / k W h \text { ): }}$ |  |  |
| Transmission Rate | \$0.035429 | \$0.035429 |
| Reliability Must Run Transmission Surcharge | \$0.000000 |  |
| Transmission Enhancement Charge (\$/kWh) | See Rider BGSSee Rider BGS |  |
| Basic Generation Service Charge (\$/kWh) |  |  |
| Regional Greenhouse Gas Initiative Recovery | See Rider RGGI |  |
| Charge (\$/kWh) |  |  |
| Infrastructure Investment Program Charge | See Rider IIP |  |
| Conservation Incentive Program Recovery Charge | See Rider CIP |  |

# RATE SCHEDULE RS - TOU (Continued) <br> (Residential Service - Time of Use) 

## CORPORATE BUSINESS TAX (CBT)

Charges under this rate schedule include a component for Corporate Business Taxes as set forth in Rider CBT.

## NEW JERSEY SALES AND USE TAX (SUT)

Charges under this rate schedule include a component for New Jersey Sales and Use Tax as set forth in Rider SUT.

## TERM OF CONTRACT

None, except that reasonable notice of service discontinuance will be required.

## TERMS AND CONDITIONS

See Section II inclusive for Terms and Conditions of Service.
"In accordance with P.L. 1997, c. 162, the charges in this Rate Schedule includes provision for the New Jersey Corporation Business Tax and the New Jersey Sales and Use Tax. When billed to customers exempt from one or more of these taxes, as set forth in Riders CBT and SUT, such charges will be reduced by the relevant amount of such taxes included therein."

## PRICE TO COMPARE

A customer may choose to receive electric supply from a third-party supplier as defined in Section 11 of the Standard Terms and Conditions of this Tariff. A customer who receives electric supply from a third-party supplier will not be billed the Basic Generation Service Charges or the Transmission Service Charges. Customers eligible for BGS CIEP who receive supply from a third-party supplier will continue to be billed the CIEP Standby Fee.

## ELECTRIC VEHICLE BASIC GENERATION SERVICE CUSTOMERS ONLY

Electric Vehicle Basic Generation Service ("BGS") Customers Only: Based upon the following eligibility criteria, Atlantic City Electric Company ("ACE") RS-TOU customers who receive their electric supply through BGS may elect to receive a net off-peak BGS energy credit exclusively for their electric vehicle usage. This option, upon ACE approval into the program, will be issued twice a year as an off-bill credit directly to the customer by check, after the entire usage has been billed at the RS rate.

A customer eligible for participation under this special provision must be an ACE Residential customer taking service under the RS-TOU rate schedule, install or utilize ACE approved smart charging equipment and network technology, and agree to share the Electric Vehicle Charging Data with ACE in a manner specified by ACE. In order for the customer to receive a credit, data must be available to ACE and the proper services must be in place to make this rate available. If data is not available for any reason, a customer may not receive a credit for the period that ACE does or did not have access to the required data.

The electric vehicle credit will be calculated by ACE's program administration team twice a year using the electric vehicle usage off-peak minus the on-peak electric vehicle usage multiplied by $\$ .02 / \mathrm{kWh}$ (ex. (off-peak kWh - on-peak $\mathrm{kWh})^{*} .02$ ) for the corresponding billing period. If the customer's on-peak usage is higher than off-peak usage for the billing period, no credit for the corresponding billing period will be provided. BGS on-peak hours are 8:00 A.M. to 8:00 P.M., Monday through Friday. All other hours are considered off-peak hours.

This solution will fall under the ACE EVsmart umbrella of programs.

## BILLING MONTHS AND RATING PERIODS

- Summer (June 1 through September 30) On Peak hours will be between the hours of $\mathbf{X X}$ pm and $\mathbf{X X}$ pm, excluding weekends and holidays.
- Winter (October 1 through May 31) On Peak hours will be between the hours of XX am and XX am, excluding weekends and holidays.

Holidays include all holidays as designated by the Federal Government.

## RIDER RGGI

## Regional Greenhouse Gas Initiative Recovery Charge

A. Applicability

This Rider is applicable to Rate Schedules RS, MGS Secondary, MGS-SEVC, MGS Primary, AGS Secondary, AGS Primary, TGS, DDC, SPL and CSL. Amounts billed to customers shall include a charge to reflect regional greenhouse gas initiative program costs. Except where indicated otherwise, Rider "RGGI" will be determined annually based on projections of program costs (including an adjustment for variances between budgeted and actual prior year expenditures) and forecasts of kilowatt hour sales. The charge (in dollars per kilowatt hour) will be computed by dividing the total annual amount to be recovered for by forecasted retail sales (in kilowatt hours).

## RGGI Programs

Solar Renewable Energy Certificate (SREC) (\$/kWh)
(\$0.000121)
This charge component is intended to recover net costs associated with the Solar Renewable Energy Certificate Program.

Solar Renewable Energy Certificate (SREC II) (\$/kWh)
$\$ 0.000000$
This charge component is intended to recover net costs associated with the Solar Renewable Energy Certificate II Program.

Transition Renewable Energy Certificate (TREC) (\$/kWh)
$\$ 0.002423$
This charge component is intended to recover net costs associated with the Solar Transition Incentive Program.
Energy Efficiency Surcharge (EE) ( $\$ / \mathrm{kWh}$ )
$\$ 0.003522$
This charge component is intended to recover the costs associated with the Energy Efficiency Program.
Successor Solar Incentive Program (SuSI) (\$/kWh) \$0.000059
This charge component is intended to recover the costs associated with the Successor Solar Incentive Program.
Community Solar Energy Program (CSEP) (\$/kWh)
$\$ 0.000000$
This charge component is intended to recover the net costs associated with the Community Solar Energy Program.

## Schedule (SC)-4 Redlined

| RATE SCHEDULE | SECTION IV <br> TABLE OF CONTENTS |  | REVISION |
| :---: | :---: | :---: | :---: |
|  |  | SHEET NO. |  |
| CHG | Rate Schedule Charges | 4 | Third Revised |
| RS | Rate Schedule Residential Service | 5 | Sixtieth Revised |
|  | RS - Continued | 6 | Sixth Revised |
| RS =TOU-D | Rate Schedule Residential Service - Time of Use-Demand | 7 | Eighth-Revised |
|  | RS TOU-D Continued | 8 | Second-Revised |
| RS TOU-E | Rate Schedule Residential Time of Use Energy | 9 | Eighth Revised |
|  | RS TOU-E Continued | 10 | Second Revised |
| MGS | Rate Schedule Monthly General Service - Secondary | 11 | Sixty-First Revised |
| SECONDARY | MGS Continued | 12 | Second Revised |
|  | MGS Continued | 13 | Seventh Revised |
| MGS-SEVC | Rate Schedule Monthly General Service | 13a | Third Revised |
|  | Secondary Electric Vehicle Charging |  |  |
|  | MGS-SEVC Continued | 13b | Original |
| MGS | Rate Schedule Monthly General Service - Primary | 14 | Sixtieth Revised |
| PRIMARY | MGS Primary Continued | 15 | Second Revised |
|  | MGS Primary Continued | 16 | Seventh Revised |
| AGS | Rate Schedule Annual General Service-Secondary | 17 | Sixty-First Revised |
| SECONDARY | AGS Secondary Continued | 18 | Seventh Revised |
| AGSPRIMARY | Rate Schedule Annual General Service-Primary | 19 | Sixty-First Revised |
|  | AGS Primary Continued | 20 | Seventh Revised |
| AGS TOU SECONDARY | Rate Schedule Annual General Service Time of Use Secondary | 21 | Eighth Revised |
|  | AGS TOU Secondary Continued | 22 | Second Revised |
| AGS TOU PRIMARY | Rate Schedule Annual General Service Time of Use Primary | 23 | Eighth Revised |
|  | AGS TOU Primary Continued | 24 | Second Revised |
| AGS TOU SUB- <br> TRANSMISSION | Rate Schedule Annual General Service Time of Use Sub- | 25 | Eighth Revised |
|  | Transmission |  |  |
|  | AGS TOU Sub-Transmission Continued | 26 | Second Revised |
| AGS TOU TRANSMISSION | Rate Schedule Annual General Service Time of Use | 27 | Eighth Revised |
|  | Transmission |  |  |
|  | AGS TOU Transmission Continued | 28 | Second Revised |
| TGS | Rate Schedule Transmission General Service | 29 | Fifty-Eighth Revised |
|  | TGS Continued | 29a | Twenty-Seventh Revised |
|  | TGS Continued | 30 | Fifth Revised |

Date of Issue:-August 28, 2023
Effective Date: September 1, 2023
Issued by: J. Tyler Anthony, President and-Chief Executive Officer - Atlantic City Electric Company Filed pursuant to Board of Public Utilities of the State of New Jersey directives associated with the BPU Docket No. ER23060410

| SECTION IVTABLE OF CONTENTS (Continued) |  |  |
| :---: | :---: | :---: |
| RATE <br> SCHEDULE | SHEET NO. | REVISION NO. |
| RIDER SBC - Societal Benefits Charge | 58 | Forty-Fifth Revised |
| Intentionally Left Blank | 59 | Eighth Revised |
| RIDER BGS - Basic Generation Service | 60 | Twenty-Eighth Revised |
| RIDER BGS - Basic Generation Service (cont'd.) | 60a | Forty-Fourth Revised |
| RIDER BGS - Basic Generation Service (cont'd.) | 60b | Sixty-First Revised |
| RIDER NEM - Net Energy Metering | 61 | Third Revised |
| RIDER NEM - Net Energy Metering (cont'd.) | 62 | Second Revised |
| RIDER NEM - Net Energy Metering (cont'd.) | 63 | First Revised |
| RIDER NEM - Aggregated Net Energy Metering | 63a | First Revised |
| RIDER NEM - Aggregated Net Energy Metering (cont'd.) | 63b | Original |
| RIDER NEM - Aggregated Net Energy Metering (cont'd.) | 63c | Original |
| RIDER NEM - Aggregated Net Energy Metering (cont'd.) | 63d | Original |
| RIDER RGGI - Regional Greenhouse Gas Initiative Recovery Charge | 64 | Twenty-Seventh-Revised |
| Intentionally Left Blank | 65 | Fourth Revised |
| RIDER EDIT - Excess Deferred Income Tax Credit | 66 | Sixth Revised |
| RIDER ZEC - Zero Emission Certificate Recovery Charge | 67 | Third Revised |
| RIDER IIP - Infrastructure Investment Program Charge | 68 | Third Revised |
| RIDER CIP - Conservation Incentive Program Recovery Charge | 69 | Second Revised |
| RIDER CIP - Conservation Incentive Program Recovery Charge (cont'd) | 69a | Sixth Revised |
| RIDER CIP - Conservation Incentive Program Recovery Charge (cont'd) | 69b | Second Revised |
| RIDER CIP - Conservation Incentive Program Recovery Charge (cont'd) | 69c | Second Revised |
| RIDER RNEM - Remote Net Energy Metering | 70 | Original |
| RIDER RNEM - Remote Net Energy Metering (cont'd) | 70a | Original |
| RIDER CSEP - Community Solar Energy Pilot Program | 71 | Original |
| RIDER CSEP - Community Solar Energy Pilot Program (cont'd) | 71a | Original |
| RIDER CSEP - Community Solar Energy Pilot Program (cont'd) | 71b | Original |
| RIDER CSEP - Community Solar Energy Pilot Program (cont'd) | 71c | Original |

ATLANTIC CITY ELECTRIC COMPANYBPU NJ No. 11 Electric Service - Section IVEighth $\qquad$ Revised Sheet Replaces Seventh Revised Sheet No. 7

> RATE SCHEDULE RS $=$ TOU-D
> (Residential Service $=$ Time of Use-Demand)

## AVAILABILITY

Rate Schedule RS-TOU-D eliminated effective August 1, 2003.
Available to Residential customers, as well as separately metered electric vehicle (EV) charging for Residential customers. The EV charging station must be intended for the sole use of the Residential customer.

The following customers are excluded from being enrolled to this rate for operational reasons: customers without activated Advanced Metering Infrastructure (AMI) capable of registering interval usage.

|  | SUMMER |  | WINTER |
| :---: | :---: | :---: | :---: |
|  | $\frac{\text { June Through }}{\text { September }}$ | October | er Throu |
| Delivery Service Charges: |  |  |  |
| Customer Charge (\$/Month) | \$6.75 |  | \$6.75 |
| Distribution Rates (\$/kWH) |  |  |  |
| On-Peak kWh | \$0.xxxxxx |  | \$0.xxxxx |
| Off-Peak kWh | \$0.xxxxxxx |  | \$0.xxxxx |
| Non-Utility Generation Charge (NGC) (\$/kWH) | See Rider NGC |  |  |
| Societal Benefits Charge (\$/kWh) |  |  |  |
| Clean Energy Program | See Rider SBC |  |  |
| Universal Service Fund |  | ider SBC |  |
| Lifeline |  | ider SBC |  |
| Uncollectible Accounts | See | ider SBC |  |
| Transition Bond Charge (TBC) ( $\$ / \mathrm{kWh}$ ) | See | Rider SEC |  |
| Market Transition Charge Tax (MTC-Tax) (\$/kWh) | See | Rider SEC |  |
| Transmission Service Charges (\$/kWh): |  |  |  |
| Transmission Rate | \$0.035429 |  | \$0.0354 |
| Reliability Must Run Transmission Surcharge | \$0.000000 |  |  |
| Transmission Enhancement Charge (\$/kWh) |  | ider BGS |  |
| Basic Generation Service Charge (\$/kWh) |  | Rider BGS |  |
| Regional Greenhouse Gas Initiative Recovery |  |  |  |
| Charge ( $\$ / \mathrm{kWh}$ ) <br> Infrastructure Investment Program Charge <br> Conservation Incentive Program Recovery Charge | See Rider RGGI |  |  |
|  | See Rider IIP |  |  |
|  | See Rider CIP |  |  |

Date of Issue:-March 27, 2019
Effective Date: April 1, 2019
Issued by: David M. Velazquez, President and Chief Executive Officer - Atlantic City Electric Company Filed pursuant to Board of Public Utilities of the State of New Jersey directives associated with the BPU Docket No. ER18080925

RATE SCHEDULE RS _ TOU-D (Continued)
(Residential Service - $\overline{\text { Time }}$ of Use-Demand)
Rate Schedule RS-TOU-D eliminated effective August 1, 2003.

## CORPORATE BUSINESS TAX (CBT)

Charges under this rate schedule include a component for Corporate Business Taxes as set forth in Rider CBT.
NEW JERSEY SALES AND USE TAX (SUT)
Charges under this rate schedule include a component for New Jersey Sales and Use Tax as set forth in Rider SUT.

## TERM OF CONTRACT

None, except that reasonable notice of service discontinuance will be required.

## TERMS AND CONDITIONS

See Section II inclusive for Terms and Conditions of Service.
"In accordance with P.L. 1997, c. 162, the charges in this Rate Schedule includes provision for the New Jersey Corporation Business Tax and the New Jersey Sales and Use Tax. When billed to customers exempt from one or more of these taxes, as set forth in Riders CBT and SUT, such charges will be reduced by the relevant amount of such taxes included therein."

## PRICE TO COMPARE

A customer may choose to receive electric supply from a third-party supplier as defined in Section 11 of the Standard Terms and Conditions of this Tariff. A customer who receives electric supply from a third-party supplier will not be billed the Basic Generation Service Charges or the Transmission Service Charges. Customers eligible for BGS CIEP who receive supply from a third-party supplier will continue to be billed the CIEP Standby Fee.

## ELECTRIC VEHICLE BASIC GENERATION SERVICE CUSTOMERS ONLY

Electric Vehicle Basic Generation Service ("BGS") Customers Only: Based upon the following eligibility criteria, Atlantic City Electric Company ("ACE") RS-TOU customers who receive their electric supply through BGS may elect to receive a net off-peak BGS energy credit exclusively for their electric vehicle usage. This option, upon ACE approval into the program, will be issued twice a year as an off-bill credit directly to the customer by check, after the entire usage has been billed at the RS rate.

A customer eligible for participation under this special provision must be an ACE Residential customer taking service under the RS-TOU rate schedule, install or utilize ACE approved smart charging equipment and network technology, and agree to share the Electric Vehicle Charging Data with ACE in a manner specified by ACE. In order for the customer to receive a credit, data must be available to ACE and the proper services must be in place to make this rate available. If data is not available for any reason, a customer may not receive a credit for the period that ACE does or did not have access to the required data.

The electric vehicle credit will be calculated by ACE's program administration team twice a year using the electric vehicle usage off-peak minus the on-peak electric vehicle usage multiplied by $\$ .02 / \mathrm{kWh}$ (ex. (off-peak kWh - on-peak $\mathrm{kWh})^{*} .02$ ) for the corresponding billing period. If the customer's on-peak usage is higher than off-peak usage for the billing period, no credit for the corresponding billing period will be provided. BGS on-peak hours are 8:00 A.M. to 8:00 P.M., Monday through Friday. All other hours are considered off-peak hours.

This solution will fall under the ACE EVsmart umbrella of programs.
BILLING MONTHS AND RATING PERIODS

- Summer (June 1 through September 30) On Peak hours will be between the hours of $\mathbf{X X}$ pm and $\mathbf{X X}$ pm, excluding weekends and holidays.
- Winter (October 1 through May 31) On Peak hours will be between the hours of $\mathbf{X X}$ am and $\mathbf{X X}$ am, excluding weekends and holidays.

Holidays include all holidays as designated by the Federal Government.
Date of Issue: March 27, 2019
Effective Date: April 1, 2019
Issued by: David M. Velazquez, President and Chief Executive Officer - Atlantic City Electric Company Filed pursuant to Beard of Public Utilities of the State of New Jersey directives associated with the BPU Docket No. ER18080925

## RIDER RGGI

## Regional Greenhouse Gas Initiative Recovery Charge

## A. Applicability

This Rider is applicable to Rate Schedules RS, MGS Secondary, MGS-SEVC, MGS Primary, AGS Secondary, AGS Primary, TGS, DDC, SPL and CSL. Amounts billed to customers shall include a charge to reflect regional greenhouse gas initiative program costs. Except where indicated otherwise, Rider "RGGI" will be determined annually based on projections of program costs (including an adjustment for variances between budgeted and actual prior year expenditures) and forecasts of kilowatt hour sales. The charge (in dollars per kilowatt hour) will be computed by dividing the total annual amount to be recovered for by forecasted retail sales (in kilowatt hours).

## RGGI Programs

Solar Renewable Energy Certificate (SREC) (\$/kWh)
(\$0.000121)
This charge component is intended to recover net costs associated with the Solar Renewable Energy Certificate Program.

Solar Renewable Energy Certificate (SREC II) (\$/kWh)
$\$ 0.000000$
This charge component is intended to recover net costs associated with the Solar Renewable Energy Certificate II Program.

Transition Renewable Energy Certificate (TREC) (\$/kWh)
\$0.002423
This charge component is intended to recover net costs associated with the Solar Transition Incentive Program.
Energy Efficiency Surcharge (EE) (\$/kWh)
$\$ 0.000840003522$
This charge component is intended to recover the costs associated with the Energy Efficiency Program.
Successor Solar Incentive Program (SuSI) (\$/kWh) \$0.000059
This charge component is intended to recover the costs associated with the Successor Solar Incentive Program.
Community Solar Energy Program (CSEP) (\$/kWh)
$\$ 0.000000$
This charge component is intended to recover the net costs associated with the Community Solar Energy Program.

Issued by: J. Tyler Anthony, President and-Chief Executive-Officer-Atlantic City Electric Company Filed pursuant to Board of Public Utilities-of the State-of New Jersey directives-associated with the BPU Docket No. ER22070415

IN THE MATTER OF THE PETITION OF ATLANTIC CITY ELECTRIC COMPANY FOR APPROVAL OF A PORTFOLIO OF ENERGY EFFICIENCY, BUILDING DECARBONIZATION AND DEMAND RESPONSE PROGRAMS, A COST RECOVERY MECHANISM, AND OTHER RELATED RELIEF PURSUANT TO THE CLEAN ENERGY ACT FOR THE PERIOD JANUARY 2025 THROUGH JUNE 2027 (TRIENNIUM 2)

## STATE OF NEW JERSEY

BOARD OF PUBLIC UTILITIES

## CERTIFICATION OF SERVICE

PHILIP J. PASSANANTE, of full age, certifies as follows:

1. I am an attorney at law of the State of New Jersey and am Assistant General Counsel to Atlantic City Electric Company, the Petitioner in the within matter, with which I am familiar.
2. I hereby certify that, on December 1, 2023, I caused the within Petition and supporting documents to be filed with the New Jersey Board of Public Utilities (the "Board") through its eFiling Portal. I also caused an electronic copy to be sent to the Board Secretary's office at board.secretary@bpu.nj.gov.
3. I further certify that, on December 1, 2023, I caused a complete copy of the Petition and supporting documents to be sent by electronic mail to each of the parties listed in the attached Service List. This is consistent with the Order issued by the Board in connection with In the Matter of the New Jersey Board of Public Utilities' Response to the COVID-19 Pandemic for a Temporary Waiver of Requirements for Certain Non-Essential Obligations, BPU Docket No. EO20030254 (March 19, 2020).
4. I further and finally certify that the foregoing statements made by me are true. I am aware that, if any of the foregoing statements made by me are willfully false, I am subject to punishment.

Dated: December 1, 2023


Atlantic City Electric Company - 92DC42
500 N. Wakefield Drive
P.O. Box 6066

Newark, Delaware 19714-6066
(667) 313-0418 - Telephone (Teams)
(609) 909-7034 - Telephone (Trenton)
(302) 429-3801 - Facsimile
philip.passanante@pepcoholdings.com

In the Matter of the Petition of Atlantic City Electric Company for Approval of a Portfolio of Energy Efficiency, Building Decarbonization and Demand Response Programs, a Cost Recovery Mechanism, and Other Related Relief Pursuant to the Clean Energy Act for the Period January 2025 Through June 2027 (Triennium 2)

BPU Docket No. QO23120871

## Service List

## BPU

Sherri L. Golden $\bullet$
Secretary of the Board
Board of Public Utilities
44 South Clinton Avenue, $1^{\text {st }}$ Floor
P.O. Box 350

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sherri.golden@bpu.nj.gov
board.secretary@bpu.nj.gov
Stacy Peterson
Deputy Executive Director
stacy.peterson@bpu.nj.gov
Robert Brabston, Esquire
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[^0]:    ${ }^{1}$ See In re the Implementation of P.L. 2018, c. 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO23020150 and QO17091004, Order Designating Commissioner, Setting Manner of Service and Bar Dates, dated September 27, 2023.
    ${ }^{2}$ The Board later directed that the Company's EE Program must cover the period January 1, 2025 through June 30, 2027 ("Triennium 2"). See In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO23020150, Order, dated October 25, 2023 ["Triennium 1 Extension Order"].

[^1]:    ${ }^{3}$ The CEA, L. 2018, c. 17 , was signed by Governor Murphy on May 23, 2028, and is codified as N.J.S.A. 48:3-87.8 et seq.

[^2]:    ${ }^{1}$ In light of exigencies created by the COVID-19 pandemic and the Executive Orders issued pursuant thereto, this Petition is being submitted under Certification in lieu of an Affidavit of Verification. The signatory is an officer of the Petitioner.

[^3]:    ${ }^{2}$ See I/M/O the Merger of Exelon Corporation and Pepco Holdings, Inc., BPU Docket No. EM14060581, Order Approving Stipulation of Settlement (dated March 6, 2015). The merger of Exelon and PHI closed on March 23, 2016.
    ${ }^{3}$ The CEA, L. 2018, c. 17 , was signed by Governor Murphy on May 23, 2028, and is codified as N.J.S.A. 48:3-87.8 et seq.

[^4]:    ${ }^{4}$ Id.
    ${ }^{5}$ See CEA, Sections 3(a) and (e)(1).

[^5]:    ${ }^{6}$ See In re the Implementation of P.L. 2018, c. 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO19060748, and QO17091004, Order dated June 10, 2020 ("June 2020 Order").
    ${ }^{7}$ See In re the Implementation of P.L. 2018, c. 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs and In the Matter of the Petition of Atlantic City Electric Company for Approval of an Energy Efficiency Program, Cost Recovery Mechanism, and Other Related Relief for Plan Years One Through Three, BPU Docket Nos. QO19010040 and EO20090621, Order dated April 27, 2021 ("ACE EE Order").

    8 The Company also requested, and received, the Board's approval of a modified electric Conservation Incentive Program ("CIP") calculation methodology to recover a portion of the Company's revenues that will be lost as a result of successful implementation of the EE Program and the related decrease in energy sales. The CIP is not the subject of this request and will be addressed in a separate filing.
    ${ }^{9}$ See In re the Implementation of P.L. 2018, c. 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO23020150 and QO17091004, Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs, dated May 24, 2023 ["May 2023 Order"], and In re the Implementation of P.L. 2018, c. 17 Regarding the Establishment of Energy Efficiency and

[^6]:    Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO23020150 and QO17091004, Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs, dated July 26, 2023 ["July 2023 Order"].
    ${ }^{10}$ May 2023 Order, at 10-11.
    ${ }^{11}$ Ibid. at 11.

[^7]:    ${ }^{12}$ See In re the Implementation of P.L. 2018, c. 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO23020150 and QO17091004, Order Designating Commissioner, Setting Manner of Service and Bar Dates, dated September 27, 2023 ["September 2023 Order"].
    ${ }^{13}$ See In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO23020150, Order, dated October 25, 2023 ["October 2023 Order"].
    ${ }^{14} \mathrm{Id}$. at 8. ACE complied with this requirement with the filing of a Letter Request in $I / M / O$ the Petition of Atlantic City Electric Company for Approval of an Energy Efficiency Program, Cost Recovery Mechanism, and Other Related Relief for Plan Years One Through Three, BPU Docket No. EO20090621, Letter (dated November 17, 2023). In that filing, the Company also requested a budget of $\$ 29.5$ million for the Triennium 1 EE Program extension period.
    ${ }^{15} \mathrm{Id}$. at 7.
    ${ }^{16} \mathrm{Id}$. at 8 .

[^8]:    ${ }^{17}$ See NJ Cost Test Order, at 8.

[^9]:    18 At the time of this filing, ACE's most recent base rate case was decided by the Board in $I / M / O$ the Petition of Atlantic City Electric Company for Approval of Amendments to Its Tariff to Provide for an Increase in Rates and Charges for Electric Service Pursuant to N.J.S.A. 48:2-21 and N.J.S.A. 48:2-21.1, and for Other Appropriate Relief (2023), BPU Docket No. ER23020091, Decision and Order Adopting Initial Decision and Stipulation (dated November 17, 2023), approving an authorized rate of return is 6.68 percent.

[^10]:    ${ }^{19}$ Please note that ACE's cost benefit analysis assumes the requested exemptions are granted. Should the requested exemptions not be granted, the Company's Triennium 2 EE Program continues to be cost beneficial. See the Direct Testimony of Company Witness Baatz for a detailed discussion of ACE's cost benefit analysis.

[^11]:    ${ }^{20}$ See September 2023 Order, at 4-5. The Board also directed that any motions to intervene or participate should be filed with the Board by December 8, 2023.

[^12]:    ${ }^{21}$ See September 2023 Order, at 5.

[^13]:    FERC FORM NO. 1 (NEW. 12-05)

[^14]:    (f) Concept: AccountsChargedOrCreditedTransactionsWithAssociatedAffiliatedCompanies

[^15]:    ${ }^{1}$ Atlantic City Electric. Atlantic City Electric Energy Efficiency Efforts Recognized by EPA and DOE for Helping Customers Save Money and Energy. March 28, 2023. atlanticcityelectric.com/News/Pages/NewsReleases/AtlanticCityElectricEnergyEfficiencyEffortsRecognizedbyEPAa ndDOEforHelpingCustomersSaveMoneyandEnergy.aspx\#/:~:text=The\%20company\%20has\%20received\%20the\%2 02023\%20ENERGY\%20STAR\%C2\%AE,(EPA)\%20and\%20the\%20U.S.\%20Department\%20of\%20Energy\%20(D OE).
    ${ }^{2} 2023$ ENERGY STAR® Award Winners.
    energystar.gov/about/how energy star works/our partners/awards/winners.

[^16]:    ${ }^{3}$ New Jersey Board of Public Utilities. Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. BPU Docket Nos. QO19010040, QO23030150, and QO10791004. July 26, 2023. nj.gov/bpu/pdf/boardorders/2023/20230726/8C\%20ORDER\%20Second\%20Triennium.pdf.
    ${ }^{4}$ New Jersey Board of Public Utilities. Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. Docket Nos. QO19010040, QO23030150, and QO10791004. May 24, 2023.
    nj.gov/bpu/pdf/boardorders/2023/20230524/8B\%20ORDER\%20Energy\%20Efficiency\%20Triennium\%202.pdf.

[^17]:    ${ }^{5}$ New Jersey Board of Public Utilities. Order. Docket No. QO23030150. October 25, 2023. nj.gov/bpu/pdf/boardorders/2023/20231025/8G\%20ORDER\%20EE\%20Triennium\%202.pdf.
    ${ }^{6}$ New Jersey Board of Public Utilities. Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. Docket Nos. QO19010040, QO23030150, and QO10791004. May 24, 2023.
    nj.gov/bpu/pdf/boardorders/2023/20230524/8B\%20ORDER\%20Energy\%20Efficiency\%20Triennium\%202.pdf.
    ${ }^{7}$ New Jersey Board of Public Utilities. Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. Docket Nos. QO19010040, QO23030150, and QO10791004. July 26, 2023. nj.gov/bpu/pdf/boardorders/2023/20230726/8C\%20ORDER\%20Second\%20Triennium.pdf.
    ${ }^{8}$ New Jersey Board of Public Utilities. Order. Docket No. QO23030150. October 25, 2023. nj.gov/bpu/pdf/boardorders/2023/20231025/8G\%20ORDER\%20EE\%20Triennium\%202.pdf.
    ${ }^{9}$ New Jersey Energy Master Plan. 2019. nj.gov/emp/docs/pdf/2020 NJBPU EMP.pdf.
    ${ }^{10}$ Executive Order No. 316. 2023. nj.gov/infobank/eo/056murphy/pdf/EO-316.pdf.
    ${ }^{11}$ Global Warming Response Act. 2006. njleg.state.nj.us/2006/Bills/PL07/112 .HTM.
    ${ }^{12}$ Act Concerning the Reduction of Greenhouse Gas Emissions. 2007. njleg.state.nj.us/2006/Bills/PL07/340 .PDF.
    ${ }^{13}$ New Jersey Board of Public Utilities. Order. Docket No. QO23030150. October 25, 2023.
    nj.gov/bpu/pdf/boardorders/2023/20231025/8G\%20ORDER\%20EE\%20Triennium\%202.pdf.

[^18]:    ${ }^{14}$ Schedule (BJB)-2 ACE EE Program Plan
    ${ }^{15}$ The sum of the annual demand savings over the Triennium period is 61.73 MW .
    ${ }^{16}$ The sum of the annual demand savings over the Triennium period is 2.81 MW .

[^19]:    ${ }^{17}$ OBCs are defined and established by the New Jersey Department of Environmental Protection ("DEP"). For more information regarding Overburdened Community Standardization, please see Schedule BJB-2, ACE EE Program Plan.
    ${ }^{18}$ New Jersey Governor Philip D. Murphy. Executive Order 315. February 15, 2023.
    nj.gov/infobank/eo/056murphy/pdf/EO-315.pdf.
    ${ }^{19}$ New Jersey Governor Philip D. Murphy. Executive Order 316. February 25, 2023. nj.gov/infobank/eo/056murphy/pdf/EO-316.pdf.
    ${ }^{20}$ New Jersey Governor Philip D. Murphy. Executive Order 28. May 23, 2018. nj.gov/infobank/eo/056murphy/pdf/EO-28.pdf.

[^20]:    ${ }^{21}$ Utilities will focus their efforts to provide equitable access to energy efficiency on customers who reside in an OBC that is defined by a low- income designation. In accordance with treatment during the First Triennial and guidance from BPU Staff, only customers in the following OBC categories, as defined by the New Jersey DEP will be eligible for special benefits under the utility programs: Low Income, Low Income \& Limited English, Low Income \& Minority, and Low Income, Minority, \& Limited English.

[^21]:    ${ }^{1}$ Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. May 24, 2023.
    nj.gov/bpu/pdf/boardorders/2023/20230524/8B\%20ORDER\%20Energy\%20Efficiency\%20Triennium\%202.pdf.
    ${ }^{2}$ Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. July 26, 2023.
    nj.gov/bpu/pdf/boardorders/2023/20230726/8C\%20ORDER\%20Second\%20Triennium.pdf.
    ${ }^{3}$ Demand Response Program Straw Proposal. 2023.
    nj.gov/bpu/pdf/publicnotice/T2\%20EE5\%20Demand\%20Response\%20Straw\%20Proposal.pdf.

[^22]:    ${ }^{1}$ P.L. 2018, c. 17, (codified at N.J.S.A. 48:3-87.8 et seq.). pub.njleg.gov/bills/2018/PL18/17 .PDF.
    ${ }^{2}$ New Jersey Board of Public Utilities. Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. Docket Nos. QO19010040, QO23030150, and QO10791004. July 26, 2023. nj.gov/bpu/pdf/boardorders/2023/20230726/8C\%20ORDER\%20Second\%20Triennium.pdf.
    ${ }^{3}$ Ibid.

[^23]:    ${ }^{4}$ New Jersey Board of Public Utilities. Order. Docket No. QO23030150. October 25, 2023.
    nj.gov/bpu/pdf/boardorders/2023/20231025/8G\%20ORDER\%20EE\%20Triennium\%202.pdf.

[^24]:    ${ }^{5}$ See October 25 Order, page 7.
    ${ }^{6}$ See July 26 Order, page 11.

[^25]:    ${ }^{7}$ New Jersey Board of Public Utilities. Order Decision and Order Approving Stipulation. Docket No. EO20080541. July 14, 2021. publicaccess.bpu.state.nj.us/DocumentHandler.ashx?document_id=1244177.

[^26]:    ${ }^{8}$ Attachment A, July 26, 2023 Order, Docket Nos. QO19010040, QO23030150, and QO17091004.

[^27]:    ${ }^{9}$ New Jersey Board of Public Utilities. Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. Docket Nos. QO1901040, QO23030150, and QO17091004. May 24, 2023. nj.gov/bpu/pdf/boardorders/2023/20230524/8B\%20ORDER\%20Energy\%20Efficiency\%20Triennium\%202.pdf.
    ${ }^{10}$ California Public Utilities Commission. 2001. California Standard Practice Manual: Economic Analysis of Demand-Side Programs and Projects.
    cpuc.ca.gov/uploadedFiles/CPUC Public Website/Content/Utilities and Industries/Energy _Electricity and Natural_Gas/CPUC_STANDARD PRACTICE_MANUAL.pdf

[^28]:    ${ }^{11}$ New Jersey X2218 Incremental Measure Cost Study and Accompanying IMC Spreadsheet. njcleanenergy.com/files/file/BPU/2023/Energy\%20Efficiency\%20Triennium\%202\%20Incremental\%20Measureme nt $\% 20$ Costs $\% 20 \mathrm{Memo} \% 20$ (2023).pdf.

[^29]:    ${ }^{12}$ See ACE Witness Gillespie testimony for information related to requested exemptions.

[^30]:    ${ }^{1}$ Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. July 2023. Appendix A of Attachment C.
    nj.gov/bpu/pdf/boardorders/2023/20230726/8C\%20ORDER\%20Second\%20Triennium.pdf.

[^31]:    ${ }^{2}$ Does not apply to GDCs.

[^32]:    ${ }^{3}$ American Council for an Energy Efficient Economy. Evaluation, Measurement, and Verification Toolkit. June 12, 2017. aceee.org/toolkit/2017/06/evaluation-measurement-verification.

[^33]:    ${ }^{I}$ Minimum amounts to be financed may be required based on program, economic or other market conditions

[^34]:    ${ }^{4}$ The Behavioral Program is not included in this list because there are no shared savings and therefore no need to coordinate across utilities.
    ${ }^{5}$ Income Qualified represents the proposed combination of the current Moderate Income Weatherization program with Comfort Partners. As noted in the Comfort Partner Transition Plan (Appendix I), Comfort Partners projects would continue to be coordinated through existing information systems for the initial year of $2^{\text {nd }}$ Triennial.

[^35]:    ${ }^{6} 1$ - Pub.L. 117-169

[^36]:    ${ }^{1}$ New Jersey Board of Public Utilities. Order. Docket No. QO23030150. October 25, 2023.
    nj.gov/bpu/pdf/boardorders/2023/20231025/8G\%20ORDER\%20EE\%20Triennium\%202.pdf.

[^37]:    ${ }^{2}$ New Jersey Board of Public Utilities. Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. Docket Nos. QO1901040, QO23030150, and QO17091004. May 24, 2023. nj.gov/bpu/pdf/boardorders/2023/20230524/8B\%20ORDER\%20Energy\%20Efficiency\%20Triennium\%202.pdf.

[^38]:    ${ }^{3}$ In the Matter of the Petition of Atlantic City Electric Company for Approval of an Energy Efficiency Program, Cost Recovery Mechanism, and Other Related Relief for Plan Years One Through Three, BPU Docket No. EO20090621 (Triennium 1 extension, electronically filed November 17, 2023).
    ${ }^{4}$ New Jersey Board of Public Utilities. Order Directing the Utilities to Propose Second Triennium Energy Efficiency and Peak Demand Reduction Programs. Docket Nos. QO19010040, QO23030150, and QO10791004. July 26, 2023. nj.gov/bpu/pdf/boardorders/2023/20230726/8C\%20ORDER\%20Second\%20Triennium.pdf.

[^39]:    ${ }^{5}$ Rate Schedules: RS, MGS-Secondary, MGS-Primary, AGS-Secondary, AGS-Primary, TGS, DDC, CSL, SPL

[^40]:    ${ }^{6}$ As noted in Q11 above, the model includes estimated cost reductions related to expenditures made by the Company that benefit Partner Utility customers. The expenditures made by Partner Utilities that benefit the Company's customers are unknown and may result in revenue requirement changes in annual cost recovery filings.

[^41]:    

